

AEPA Solicitation Checklist

Proposal: _____

Awarded Vendor(s): _____

Award Date: _____ **Contract Number:** _____

- Copy of Public Notice
- Copy of Bid Specifications
- Opening Record/List of Bids Received
- Copy of Bids Received
- Recommendation for New Contracts
- ~~Tally-Sheets with Notes/Executive Summary-~~
- Copy of Signed Contract(s)

AFFIDAVIT OF PUBLICATION



STATE OF MINNESOTA)
COUNTY OF HENNEPIN)

650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

Table with 4 columns: Dates of Publication, Advertiser, Account #, Order #. Rows show StarTribune publications on 07/20/2021 and 07/27/2021 for COOPERATIVE PURCHASING CONNECTION, account # 1000337556, order # 395844.

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: \$380.80

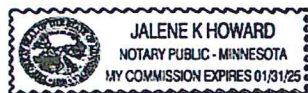
5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

Terri Swanson

Subscribed and sworn to before me on: 07/27/2021

[Signature]



Notary Public

Argus Leader

P.O. Box 677349, Dallas, TX 75267-7349

LAKES COUNTRY SERVICE COOPERAT
1001 E MOUNT FAITH AVE
FERGUS FALLS, MN 56537

Account No.: SFA-0000000483

Ad No.: 0004811918

PO #: 9/14 Auction

Lines : 39

Ad Total: \$28.10

This is not an invoice

of Affidavits 1

Account No.: SFA-0000000483

Ad No.: 0004811918

Argus Leader AFFIDAVIT OF PUBLICATION

STATE OF SOUTH DAKOTA

COUNTY OF MINNEHAHA

I being duly sworn, says: That The Argus Leader is, and during all the times hereinafter mentioned was, a daily legal newspaper published at Sioux Falls, Minnehaha County, South Dakota; that affiant is and during all of said times, was an employee of the publisher of such newspaper and has personal knowledge of the facts stated in this affidavit; that the notice, order or advertisement, a printed copy of which is hereto attached, was published in said newspaper upon

Tuesday, July 20, 2021

Tuesday, July 27, 2021

Sworn to and subscribed before me this 27 day of July, 2021.

Legal Clerk

Notary Public, State of Wisconsin, County of Brown

My Commission expires

VICKY FELTY
Notary Public
State of Wisconsin

Notice to Vendors

Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 29 State Member Agencies until:

1:30 p.m. ET, September 14, 2021

Bid: 022-A Furniture, 022-C Institutional Kitchen Equipment, 022-E LED Lighting, 022-F Event Seating & Staging Solutions, 022-G Technology Catalog. RFPs: 022-B Health & Wellness, 022-D Audio Visual/DAAS Products and Solutions Catalog

All responses shall be submitted online via Public Purchase by the due date and time listed above. AEPA documents can be downloaded at no cost after registering on Public Purchase at www.publicpurchase.com. Note that Vendors must be able to provide their proposed products and services in up to 29 states.

Solicitations will be publicly opened after 1:30 p.m. ET on September 14, 2021, at Lakes Country Service Cooperative, 1001 E Mt. Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPACoop.org.

4811918 July 20, 27, 2021

AFFIDAVIT OF PUBLICATION

STATE OF NORTH DAKOTA

ss.

COUNTY OF CASS

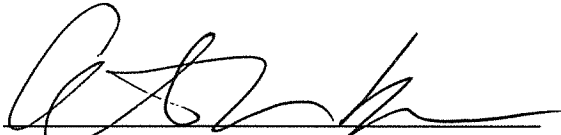
Elisabeth Beam, *The Forum*, being duly sworn,
states as follows:

1. I am the designated agent of The Forum, under the provisions and for the purposes of, Section 31-04-06, NDCC, for the newspaper listed on the attached exhibit.

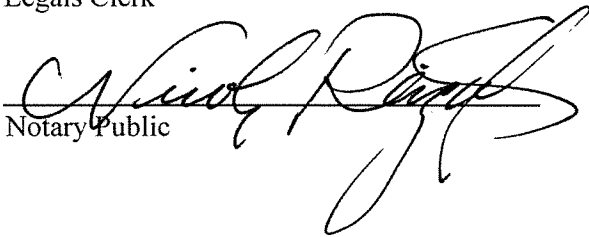
2. The newspaper listed on the exhibit published the advertisement of: ***Legal Notice; (2) time: July 21 and July 28, 2021***, as required by law or ordinance.

3. All of the listed newspapers are legal newspapers in the State of North Dakota and, under the provisions of Section 46-05-01, NDCC, are qualified to publish any public notice or any matter required by law or ordinance to be printed or published in a newspaper in North Dakota.

Dated this 28th day of July, 2021.

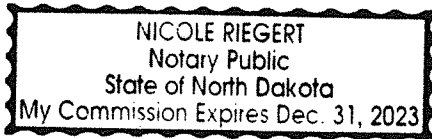


Legal's Clerk



Notary Public

Notice to Vendors
Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPAC) on behalf of its 29 State Member Agencies until:
1:30 p.m. ET, September 14, 2021
Bid: 022-A Furniture, 022-C Institutional Kitchen Equipment, 022-E LED Lighting, 022-F Event Seating & Staging Solutions, 022-G Technology Catalog. RFPs: 022-B Health & Wellness, 022-D Audio Visual/Daas Products and Solutions Catalog
All responses shall be submitted online via Public Purchase by the due date and time listed above. AEPAC documents can be downloaded at no cost after registering on Public Purchase at www.publicpurchase.com. Note that Vendors must be able to provide their proposed products and services in up to 29 states. Solicitations will be publicly opened after 1:30 p.m. ET on September 14, 2021, at Lakes Country Service Cooperative, 1001 E Mt. Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPAC OP.org.
(July 21 & 28, 2021) 2895869



*** Proof of Publication ***

State of North Dakota)
County of Burleigh) SS:

Before me, a Notary Public for the State of North Dakota personally

appeared Jill Lindsay who being duly sworn, deposes and says that he (she) is the Clerk of Bismarck Tribune Co., and that the publication(s) were made through the

Bismarck Tribune on the following dates:

7/20 & 27/2021

Signed Jill Lindsay

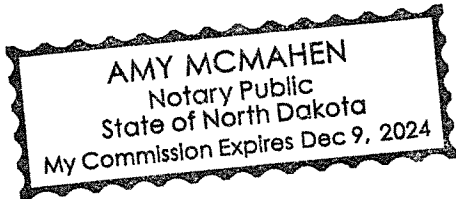
LAKES COUNTRY SERVICE COOP
Lori Mittelstadt
1001 E MOUNT FAITH
FERGUS FALLS MN 56537

ORDER NUMBER 30802

Sworn and subscribed to before me this 27th day of

July 20 21

Amy McMahon
Notary Public in and for the State of North Dakota



Notice to Vendors
Sealed solicitations will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its 29 State Member Agencies until:
1:30 p.m. ET, September 14, 2021
Bid: 022-A Furniture, 022-C Institutional Kitchen Equipment, 022-E LED Lighting, 022-F Event Seating & Staging Solutions, 022-G Technology Catalog, RFPs: 022-B Health & Wellness, 022-D Audio Visual/Daas Products and Solutions Catalog
All responses shall be submitted online via Public Purchase by the due date and time listed above. AEPA documents can be downloaded at no cost after registering on Public Purchase at www.publicpurchase.com. Note that Vendors must be able to provide their proposed products and services in up to 29 states. Solicitations will be publicly opened after 1:30 p.m. ET on September 14, 2021, at Lakes Country Service Cooperative, 1001 E Mt. Faith, Fergus Falls, MN 56537. An opening record will be posted to AEPACoop.org.
7/20 & 27 - 30802

Section: Legals

Category: 5380 Public Notices

PUBLISHED ON: 07/20/2021, 07/27/2021

TOTAL AD COST: 64.96
FILED ON: 7/27/2021

From: [Public Purchase](#)
To: [Jane Eastes](#)
Cc: tamra.hurst@email.sparcc.org; [Ken Swink](#); [Ed M Pabor](#); [Melissa Mattson](#); [Lisa Truax](#); [Tambria M Stowers](#); [Steve Griggs](#); [Robin Strauser](#); [Nita Werner](#); [Pickens, Andrew](#); [George Wilson](#); [Anna Marie Andrew](#)
Subject: [External]Release Successful on Bid RFP #022-B - Health & Wellness
Date: Tuesday, July 20, 2021 2:30:58 PM

Jane Eastes:

Bid "RFP #022-B - Health & Wellness"
Status: Release Successful on Jul 20, 2021 1:30:47 PM MDT

You can check the released bid by going to the following address:
<http://www.publicpurchase.com/gems/bid/bidView?bidId=145512>

If you have any questions regarding this bid, please contact our Customer Support Staff at agency-support@publicpurchase.com

Thank you for using Public Purchase.

MK= sZhv1tsZKYRzgLrYZVxsxg==

**PART A -
Instructions and General Terms and Conditions
AEPA SOLICITATION #022**

Notice to Respondents

Solicitation offers will be received by the Association of Educational Purchasing Agencies (AEPA) on behalf of its Member Agencies until:

September 14, 2021, at 1:30 p.m. ET

For Solicitations: Bids: 022-A Furniture, 022-C Institutional Kitchen Equipment, 022-E LED Lighting, 022-F Event Seating & Staging Solutions, 022-G Technology Catalog. RFP: 022-B Health & Wellness

Each package consists of multiple parts:

- Part A – Terms and Conditions**
- Part B – Technical Specifications**
- Part C – Member Agency (State) Terms and Conditions**
- Part D – Questionnaire**
- Part E – Signature Forms**
- Part F – Discount & Pricing Workbook**

All offers shall be submitted online via the Public Purchase website by the due date and time listed above. AEPA solicitation documents can be downloaded after registering, at no cost, on Public Purchase at www.publicpurchase.com.

AEPA and/or the respective Member Agencies reserve the right to reject any or all offers in whole or in part; to waive any formalities or irregularities in any offers, and to accept the offers, which in its discretion, within state law, are for the best interest of any of the AEPA Member Agencies and/or their Participating Entities. Note that Respondents must be able to provide their proposed products and services in up to 29 states including California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Dakota, Ohio, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. Note that not all states participate in each solicitation. The complete list of participating states is found in Part B for each category.

Solicitations will be opened, and an opening record will be posted to Public Purchase. Solicitations will be opened online on **September 14, 2021, at 1:30 p.m. ET**

Bid & Contract Timeline:

July 20, 2021	Release of IFBs/RFP
August 12, 2021	Pre-Solicitation Conference Call (optional)
August 26, 2021	Deadline for questions from Respondents
September 14, 2021	Deadline for Submittals and Reading via Public Purchase
September 20, 2021	Opening Record posted on the AEPA website, www.aepacoop.org
November 29 – December 1, 2021	AEPA Approval of Offers
December 6, 2021	Vendor Partners submit required documentation to AEPA Agencies
March 1, 2022 – February 28, 2023	Initial contract term–See Term of Contract and Extensions in General Terms & Conditions. Annual contract renewal dates subject to approval by AEPA

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I. About AEPA

Welcome to The Association of Educational Purchasing Agencies (AEPA) annual solicitation. AEPA is a unique school procurement consortium established in 2000 and incorporated in 2007 under the state laws of Nevada. We are a consortium of non-profit public agencies representing twenty-nine (29) states. We joined to issue simultaneous Invitations for Bids (IFB), or Request for Proposals (RFP), generating sales for vendor partners in all fifty (50) states. AEPA’s mission is to cooperatively serve our members through a continuous effort to explore and solve present and future purchasing needs. Our goal is to secure multi-state volume purchasing contracts with benefits for our public members that are measurable, cost-effective, and exceed members’ expectations for customer service and value. AEPA is committed to accomplishing this mission lawfully and ethically, using leading-edge technology and contemporary business practices.

The advantage for vendors to work with AEPA is that you respond to one bid or proposal that is legally performed across as many as 29 states, which have the potential to sell nationwide. You are working with up to 29 agencies with a long and trusted history with their public membership. Through our partnerships, AEPA vendors have access to thousands of public agencies across the country. We are a multi-million-dollar procurement group through our current awarded vendors and are growing.

AEPA designates one Member Agency per state that is operating legally under the rules and regulations of that state. Any additional agencies that wish to participate will negotiate with the authorized Member Agency and participate through them in a manner in which they mutually agree is not in conflict with AEPA procedures. The Member Agency will be the only agency allowed to represent that state at AEPA and will be the only communication link between AEPA and that state.

Each Member Agency, along with the awarded Vendor Partner, represents, supports, and promotes the AEPA contracts within their respective state. While the consortium was initially created to support educational entities, the Member Agency for each state determines which public entities (higher educational institutions, cities, counties, townships, states, etc.) can utilize the competitively solicited contracts (see the Summary of State Participation by Solicitation Category Table). Participating

entities may include Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

AEPA has an elected President, Vice President, Secretary, and Treasurer. Operations are overseen by the Executive Director. The AEPA Board representing member states meets twice per year and operates otherwise through a sophisticated committee structure.

AEPA Member Agency Information

State	Member Agency Name	Contact	Email	Students
California	Monterey County Office of Education d/b/a CalSAVE	Ted Witt	twitt@epylon.com	6,000,000
Colorado	Colorado BOCES Association	Ed Vandertook	vandertook@earthlink.net	889,000
Connecticut	Capitol Region Education Council (CREC)	Cara Hart	chart@crec.org	538,000
Florida	Panhandle Area Education Consortium	Larche Hardy	larche.hardy@paec.org	2,700,000
Georgia	Cooperative Purchasing Agency	Kevin Benson	kbenson@cpa4schools.com	1,600,000
Indiana	Wilson Education Center	Pam Clover	pclover@wesc.k12.in.us	1,046,026
Illinois	Illinois Learning Technology Purchase Program	Hope Hardin-Borbely	hhardinborbely@iltpp.org	2,001,548
Iowa	AEA Purchasing	Joni Puffett	joni@aeapurchasing.org	510,010
Kansas	Southeast Kansas Education Service Center	Tina Smith	tina.smith@greenbush.org	468,510
Kentucky	Green River Regional Educational Cooperative	Scott Howard	scott.howard@grrec.org	675,000
Massachusetts	The Education Cooperative	Joan Preble	jpreble@tec-coop.org	955,739
Michigan	Oakland Schools	Anna Marie Hollander	AnnaMarie.Hollander@oakland.k12.mi.us	1,550,802
Minnesota	Cooperative Purchasing Connection	Melissa Mattson	mmattson@lscs.org	842,932
Missouri	EducationPlus	Steve Griggs	sgriggs@edplus.org	885,204
Montana	Montana Cooperative Service	Dave Puyear	dpuyear@mrea-mt.org	144,129
Nebraska	ESU Coordinating Council (ESUCC)	Craig Peterson	craig.peterson@esucc.org	325,000
New Jersey	Educational Services of New Jersey	Pat Moran	pmoran@escnj.us	1,369,000
New Mexico	Cooperative Educational Services	Gustavo Rossell	gustavo@ced.org	338,307
North Dakota	North Dakota Educators Service Cooperative	Jane Eastes	jeastes@lscs.org	106,863
Ohio	Ohio Council of Educational Purchasing Consortium	Tamra Hurst	tamra.hurst@apps.sparcc.org	1,700,000
Oregon	Intermountain ESD	Rob Naughton	rob.naughton@imesd.k12.or.us	570,857
Pennsylvania	Central Susquehanna Intermediate Unit d/b/a Keystone Purchasing Network	Mark Carollo	mcarollo@csui.org	5,700,000
South Carolina	Carolinas Alliance 4 Innovation (CA4I)	Fred Payne	fred.payne@ca4i.org	787,000
Texas	Region 16 Education Service Center d/b/a TexBuy	Andrew Pickens	andrew.pickens@esc16.net	5,232,065
Virginia	Fairfax County Public Schools	Michelle Pratt	MRPratt@fcps.edu	1,249,000
Washington	King County Directors Association	Dave Mahalko	dmahalko@kcda.org	1,000,000
West Virginia	Mountain State Educational Services Cooperative	Jan Hanlon	jhanlon@k12.wv.us	299,899
Wisconsin	Cooperative Educational Service Agency (CESA) #2	Jane Wynn	jane.wynn@cesapurchasing.org	873,000

Wyoming	Northeast Wyoming Board of Cooperative Educational Services	Nita Werner	nwerner@newboces.com	91,000
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II. Solicitation Procedures

A. Issuing Agency

The great benefit to the Vendor is that one response may be prepared for approval by AEPA and awarded by multiple AEPA Member Agencies and utilized by their Participating Entities located throughout many states. Solicitations may be issued as an IFB or an RFP depending on the category of goods/services being solicited. Respondents to a solicitation will submit their response in the required formats (PDF, Word, Excel) of all files requested along with complete catalogs via Public Purchase, a free online bidding platform, by the published due date and time. Respondents selected in response to this solicitation have the potential to provide products and services to local education agencies serving over 36,000,000 (excludes non-represented AEPA states) students, with additional local government agencies as permitted by state law.

Each AEPA Member Agency will individually publish notice of the solicitation. Respondents will submit responses online, electronically via Public Purchase (www.publicpurchase.com). Instructions on registering for AEPA solicitations on Public Purchase can be found on the AEPA website, www.aepacoop.org. Responses will be evaluated by solicitation category committees comprised of AEPA Member Agencies representatives who have indicated they will participate in the category of products and services being solicited, and after AEPA approval, individual AEPA Member Agencies may award contracts to the AEPA Approved Vendor Partners or reject their offers.

The procurement activities of AEPA are limited to document preparation, distribution of the solicitation, initial evaluation, and recommendation for possible approval to AEPA Member Agencies. AEPA consists of agency officials who have agreed to assist one another in meeting the public purchasing needs of local school districts and other political subdivisions.

Contracts awarded through cooperative purchasing must meet the procurement laws of the states of each AEPA Member Agency. When these laws are satisfied, an individual entity using these contracts is deemed in compliance with competitive procurement regulations. As allowed by specific state statutes, they can issue purchase orders for any amount without the necessity to prepare their own solicitation, Request for Proposal (RFP), or Request for Quotations (RFQ). This saves the entity time and allows for economical and efficient purchasing.

AEPA requires that Respondents only respond if they can offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume. State laws that permit or encourage cooperative purchasing contracts do so in the belief that it saves the participants both time and money. Time is saved by having access to volume discounted contracts publicly solicited and being able to purchase what is needed without having to wade through the solicitation process (write solicitation, advertise the solicitation, open each response, evaluate, and select). Money is saved in procurement cost and lower prices will be the result of volume purchasing. Therefore, a contract issued by a cooperative can be used by hundreds of separate political units; but if it has the same or higher prices than what a single agency or state contract can get through its own solicitation, a cooperatively solicited contract may not be attractive to these members. **We request that Respondents respond with advantageous pricing and package so that together we can attract members to prefer the cooperatively awarded contract.**

The AEPA policy for membership permits new agencies to become AEPA Member Agencies upon approval of existing members. If additional Agencies are added, they and their members may procure from existing contracts upon approval of the awarded Vendor Partners and in accordance with their state laws.

B. Questions

All questions from Respondents must be submitted online through Public Purchase, AEPA will not accept questions in any other format during the solicitation process. All questions received during the solicitation process will be available via Public Purchase. All Respondents will be automatically notified through email when AEPA responds to a question asked by a potential respondent. It is the Respondent's responsibility to check Public Purchase for any questions and answers before the deadline. Questions received after the question deadline date will not be answered.

Should AEPA issue addenda during the solicitation process, all Respondents will be automatically notified through email of the released addenda. AEPA is not responsible for Respondents not acknowledging the issued addenda and not submitting a response according to those changes.

Questions regarding this solicitation after Opening, but before the approval of the contract, should be submitted to questions@aepacoop.org.

Questions regarding this solicitation after Notification of Approval should be submitted to bid-committee@aepacoop.org.

C. Respondent Qualifications

An essential part of the solicitation process is an evaluation to qualify the company being considered. All solicitations must contain answers, responses, and/or documentation to the information requested in the documents. Any Respondent failing to provide the required information/ documentation may be considered non-responsive, this includes submitting a response not in the proper format.

Respondents must demonstrate their ability, capacity, and available resources to provide the proposed products and services to 90% of the AEPA Member Agencies indicating an interest in participating in the categories being solicited unless otherwise noted in Part B – Technical Specifications of the category being solicited. The Respondents are required to communicate and demonstrate within their response they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining, and/or supporting the product lines of products, equipment, services, or software offered. AEPA and/or its Member Agencies reserve the right to accept or reject newly formed companies or companies failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its own investigation of the company.

D. Bid/Proposal Security

If required, bids or proposals shall be accompanied by a satisfactory security bond. **This will vary by the goods/services requested and will be noted in Part B, Technical Specifications for that category.**

If a security bond is required, a hard copy of the security must be in the actual possession of AEPA at Lakes Country Service Cooperative, ATTN: Purchasing Dept, 1001 E Mt Faith, Fergus Falls, MN 56537, on or before, the exact due date and time and a copy must be submitted via Public Purchase. Original copies of the security must be submitted in a sealed envelope properly addressed to the Association of Educational Purchasing Agencies, with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit.

An acceptable bid/proposal security will have the principal being the Respondent and the Association of Educational Purchasing Agencies listed as the Agency of Record. The Security may be a one-time bond underwritten by a surety company licensed to issue bonds in the state of Nevada and said surety to be approved in federal circular 570 as published by the United States treasury department or the equivalent in cash or an irrevocable letter of credit from a FDIC

financial institution. The security bond shall remain in force for one hundred twenty (120) days of the solicitation opening.

E. Solicitation Submittal

1. Preparation of the Response

- a. The solicitation is published in multiple parts.
 - i. Part A contains the general terms and conditions that apply to all solicitations.
 - ii. Part B is the technical specifications or proposal request for the individual commodity or service requested.
 - iii. Part C includes specific state terms and conditions. This is where you will find information about each AEPA state member and any specific procurement rules of each state.
 - iv. Part D, E, and F are to be filled out in their entirety and submitted online via Public Purchase in their required formats with the Respondent's offer. Some categories may contain additional Parts or Forms. All Forms must be uploaded before the published solicitation due date and time of opening.
 - b. All responses must be on the forms provided by AEPA for each solicitation found in Public Purchase unless otherwise noted. Respondents will submit all documents, in their required formats, online via Public Purchase by the due date and time of the solicitation.
 - c. Forms requiring signatures shall be submitted by the person authorized to sign the bid or proposal response. Failure to properly sign the solicitation documents will result in the offer being deemed non-responsive.
 - d. In case of an error in extension of prices in the solicitation, unit prices shall govern.
 - e. Periods of time stated as a number of days shall be in calendar days, not business days.
 - f. It is the responsibility of all Respondents to examine the entire solicitation package, to seek clarification of any item or requirement that may not be clear, and to check all responses for accuracy before submitting an offer. Negligence in preparing an offer confers no right of withdrawal after due time and date.
 - g. The Respondents' ability to follow the preparation instructions set forth in this solicitation will also be considered to be an indicator of the Respondents' ability to follow instructions should they receive an award as a result of this solicitation. Any contract between the AEPA Member Agency and a Respondent requires the delivery of information and data. The quality of organization and writing reflected in the offer will be considered to be an indication of the quality of organization and writing which would be prevalent if a contract was awarded. As a result, the offer will be evaluated as a sample of data submission.
2. **Document Development:** Forms for this solicitation are published in Public Purchase, in Word, Excel, and PDF formats. Respondents may download the documents once they are registered with AEPA on Public Purchase. All documents must be titled properly and submitted in their required format as noted in the Solicitation Checklist. Respondents must scan and upload all documents to Public Purchase following the Solicitation Checklist, along with any additional documents or files other than those listed below that may be requested and/or related to the solicitation.
- a. **Part C – Member Agency (State) Terms and Conditions:** Some states require additional documentation and signature forms. Review Part C and submit the required state documents with your offer. Submit all state-specific forms as one (1) form in PDF format.
 - b. **Part D – Questionnaire:** Complete the form provided. The questionnaire seeks information about the Respondent's pricing structure, service areas, financial status, past performance, and commerce processes. The Company Information form provides background information on the Respondent's company. Submit the form as one (1) individual form.
AEPA requires reports that describe the financial soundness of your organization. You will be asked to include a third-party report or reports that demonstrate your

firm's strength. Accepted financial reports include balance sheets and Profit & Loss statements for the past three years, a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies). Reports must be for the three years prior to this solicitation. Scan the report(s) into a PDF document and title as per the instructions. **For confidentiality, Respondents may choose to send the report(s) by email directly to the AEPA Executive Director, George Wilson at georgewilson.aepa@outlook.com. The reports will be held through the end of the protest period for the solicitation after which they will be destroyed. The pdf report(s) must be received by the AEPA Executive Director before the due date and time of the solicitation opening.**

- c. **Part E – Signature Forms:** Complete the forms provided. The signature form includes multiple areas where signatures are required. Submit the form as one (1) individual form in PDF format.
- d. **Part F – Discount & Pricing Schedules Workbook:** Complete the Excel workbook provided. Title the Excel document as per the instructions in Document Development above. Be sure to complete the required tabs as outlined in Part F.
 - **Warranties, Additional Services:** In response to Part F, the Respondent may be asked to provide a price schedule for warranties, or additional services, if applicable. This document is created by the Respondent (it is not provided by AEPA) and should be presented in an Excel workbook and titled as per the instructions in Document Development above.
 - **Additional Discounts:** In response to Part F, the Respondent may select to offer additional discounts/bonuses to AEPA members based on a dollar volume, sizes of orders or other criteria, and must state the formula for arriving at these discounts. This document is created by the Respondent (it is not provided by AEPA) and should be presented in an Excel workbook and titled as per the instructions in Document Development above.
 - **Price Lists and/or Catalogs:** For catalog bids, PDFs of the Respondent's most recent published catalog(s) or price lists must be included. Each PDF document must be titled as per the instructions.

3. **Solicitation Transmittal**

- a. It is the responsibility of the Respondent to be certain that its submittal has been uploaded in its entirety to Public Purchase, on or prior to the exact published due date and time.
- b. If a security bond is required, a hard copy of the security must be in the actual possession of AEPA at Lakes Country Service Cooperative, ATTN: Purchasing Dept, 1001 E Mt Faith, Fergus Falls, MN 56537, on or before, the exact due date and time and a copy must be submitted via Public Purchase. Original copies of the security must be submitted in a sealed envelope properly addressed to the Association of Educational Purchasing Agencies, with the Solicitation Number, Solicitation Category, and Respondent's name and address clearly indicated on the envelope or box. AEPA will not reject a response from a Vendor whose bid bond has not arrived by the due date and time as long as a scanned copy of the bid bond dated prior to the due date is uploaded with their response and the actual bond is in transit.
- c. If the designated location for receiving the bid or proposal security is closed due to an unforeseen circumstance on the day the security is due (due date), the security will be due at the same time on the next day the building is open. Responsive offers will be opened, and the name of each Respondent and other appropriate information will be posted to Public Purchase and the AEPA website.

- F. **Solicitation Evaluation, Approval, and Award:** Solicitation responses received will be evaluated in accordance with acceptable standards of cooperative procurement, set forth in and governed by the Procurement Codes of AEPA Member Agency's states; AEPA by-laws, policies, and procedures; AEPA Member Agencies' policies and procedures.

For IFB categories, approval of prospective Vendor Partners and recommendation of contracts will be made to the lowest responsive and responsible Respondent utilizing the criteria listed in Part B of the solicitation. As a reminder, AEPA recommends offers to Respondents. Final contract awards are subsequently made by individual AEPA Member Agencies.

1. **Responsive Offer:** A responsive offer reasonably and substantially conforms to all material requirements of the solicitation. Offers must be responsive and approved by AEPA to receive award consideration by AEPA Member Agencies. To be determined responsive, the response must meet all of the requirements below:
 - a. Submitted on time.
 - b. Materially satisfy all mandatory requirements identified throughout the solicitation.
 - c. Must substantially conform to all of the specified requirements in the solicitation in the judgment of AEPA and its AEPA Member Agency representatives.
 - d. Any deviation from requirements indicated herein must be stated, in writing, and included with the offer submitted. Otherwise, it will be considered that responses are in strict compliance with all requirements, and any successful vendor will be held responsible, therefore.
 - e. Deviations or exceptions stipulated in response may result in the offer being classified as non-responsive. Language to the effect that the Respondent does not consider this solicitation to be part of a contractual obligation will result in that Respondent's offer being disqualified. Terms of the solicitation that any Respondent considers particularly unwarranted, and to which that would have to take significant exception in his/her offer, should be stated clearly and concisely as exceptions and/or deviations.
 - f. In preparing a proposal, the Respondent's inability to follow the proposal preparation instructions set forth in this solicitation and its inability to provide written responses, narratives, requested and support documentation relating to the Respondent's qualifications; abilities; capacity; products; specifications; delivery, installation, setup, maintenance; support services and pricing utilized by AEPA evaluators may result in the Respondent's offer to be deemed non-responsive.
2. **Non-responsive Offer:** Any offer that does not conform to all material requirements of the solicitation including, but not limited to: offers received after the deadline; offers that do not contain required items and/or provided in the format required, such as proper and/or signed forms, pricing, catalogs, electronic files; offers that do not contain the proper security bond where required; failure to meet the specified qualifications, product specifications, stipulated documentation or pricing equal to or better than individual entities or cooperatives with equal or lesser volume. AEPA reserves the right to request documents that do not affect pricing, waive minor irregularities, and/or seek clarification following its Board approved procedures. Offers deemed non-responsive will not be considered for approval and award.
3. **Responsible Respondent:** A responsible Respondent is a firm or person with the qualifications, capability, and capacity to perform the contract requirements with integrity and reliability, which will assure good faith performance. AEPA's approval of a response will make the Respondent available for consideration to the AEPA Member Agencies for contract award. If a Respondent is approved by AEPA, the AEPA Member Agency reserves the right to determine if said Vendor Partner is responsible in their respective state. Factors to be considered in determining whether the standard of responsibility has been met may include but is not limited to whether a Vendor Partner has:
 - a. Submitted a responsive offer;

- b. The qualifications stipulated herein that may include but are not limited to adequate financial resources, production or service facilities, personnel, service reputation and experience to make satisfactory delivery of the products, services, or construction, described in the solicitation to those AEPA member states who have indicated their participation;
- c. A demonstrated and documented satisfactory track record of performance in the national market place;
- d. A satisfactory record of integrity and a reputation of responding to and meeting educational and local government institutions' needs, adherence of and compliance with federal, state, local and industry standards, rules, regulations, and codes;
- e. Quality and suitability of products and services offered to meet and perform to the specifications, expectations, and requirements identified in this solicitation;
- f. Supplied all necessary information and data in connection with determining whether a Respondent meets the standard of responsibility.

4. Cost Evaluation:

- a. Cost and price schedules conform to and provide the information required in Part B – Technical Specifications of the bid or proposal;
- b. Pricing offered that is equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume;
- c. Methodology used by AEPA and its AEPA Member Agencies to approve prospective Vendor Partners and award contracts;
 - i. Line-Item Bid: Lowest responsive, responsible Bidder(s). Based on the cost evaluation, a recommendation will be made to approve a single Bidder or make a multiple Bidder award. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs; or
 - ii. Catalog Bid: Lowest responsive, responsible Bidder(s) is/are determined based on the price evaluation criteria; and by a "Core List" and/or by creating a "Market Basket Study" to compare overall pricing between Respondents. A "Market Basket" is a list of items typically purchased by AEPA Member Agencies and their Participating Entities that represent a cross-section of the types of those items purchased. The selection and quantity of line items evaluated will be at the sole discretion of the AEPA evaluators. Based on the cost evaluation, a recommendation will be made to approve a single Bidder or make a multiple Bidder award. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members' needs.
 - iii. Proposal: Identified weighted criteria for evaluation, including pricing, published in Part B of the solicitation.

G. Contract Award and Implementation

An AEPA category committee will perform initial response review and evaluation and will prepare and make a recommendation to AEPA for its consideration and approval. Those selected Respondents who are approved by AEPA will then be considered by the individual AEPA Member Agencies for contract award. It should be noted that once AEPA has approved the response, a Respondent becomes a "Vendor Partner" for AEPA.

Recommendations for approval by AEPA will be posted to Public Purchase and the AEPA website.

Once the approved Respondents have been notified, it is their responsibility to contact those AEPA Member Agencies (up to 29) who had indicated an interest in participating and send Part C (if applicable), Part D, E, and F to each of the participating AEPA Member Agencies. Each AEPA Member Agency will review, evaluate, and determine which, if any, it will award contracts to.

The approved Vendor Partner and the AEPA Member Agency will hold final contract negotiations, if necessary, to work out state-specific details of contract implementation including:

1. Acquiring additional information and having discussions on how the awarded contract will be executed.
2. Signing the contract with the AEPA Member Agency.
3. Jointly develop marketing strategies and a plan for contract roll-out activities to the AEPA Member Agency's Participating Entities (Advertising, flyers, website access, etc.).
4. Establish how orders will be processed, handled, and reported.
5. Contract management: Establish how and by whom the day-to-day contract management will be handled and who will be the AEPA Member Agency's representative.

It is not guaranteed that each AEPA Member Agency will enter into a contract with AEPA approved Vendor Partners. The final decision as to the appropriateness of a contract for a Member Agency rests solely with that AEPA Member Agency.

III. Responsibilities of A Vendor Partner

A. As an approved AEPA Vendor Partner, the following is expected in support of the contract:

1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have a working knowledge of the contract.
2. Train and educate sales staff on what the AEPA cooperative contract promised, including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.
5. Quarterly, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, a \$0 report is required.
6. Report sales and administrative fees by participating state if requested by AEPA.
7. Have ongoing communication with the Category Committee Chairperson, AEPA Member Agencies, and the Member Agencies Participating Entities.
8. Annually attend two (2) AEPA meetings: Annual meeting which is typically in April and the Winter Meeting which is typically the end of November or early December and has historically been held in conjunction with the Association of Educational Service Agencies (AESAs) annual conference. At the Annual Meeting, Vendor Partners participate in a round table meeting with each of the AEPA Member Agencies. Vendor Partners that have paid the registration fees can participate in the meetings.
9. Trade show support: Strongly encourage participation in national and local conference trade shows to promote the AEPA contracts such as, but not limited to, the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).
10. Increasing sales over the term of the contract with all participating AEPA Member Agencies.

IV. Responsibilities of AEPA Member Agencies

A. In support of the Vendor Partner and respective contract, each AEPA Member Agency should provide the following support:

1. Designate a staff member(s) that will serve as a point person for the AEPA program within that state.

2. Provide a staff member to work collaboratively with the Vendor Partner to determine the best marketing plan for the respective Member Agency state. Marketing efforts may include but not be limited to the education and use of sales force, a website presence, electronic mailings, brochures, mailings, etc.
3. Develop marketing materials for the Member Agency to use that would include representation of the awarded contracts. Materials may include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc. as determined by the respective Member Agency and what works best within their state.
4. Assist the Vendor Partner to jointly market the contract to potential Participating Entities within the state.
5. Work with the Vendor Partner to identify eligible Participating Entities within the state possibly including providing a list of potential customers.
6. Work with the Vendor Partner to identify and help manage costs associated with fulfilling this contract.
7. Attendance at the two (2) AEPA meetings which provides for an opportunity to interact with Vendor Partners.

V. General Terms and Conditions for All Agencies

For the purposes of this Solicitation, the following terms shall be defined as indicated below, and constitute the general terms and conditions for all AEPA Member Agencies:

Administrative Fee: The percentage of sales that each Vendor Partner pays the Member Agency for sales in their respective state or states that they extend the AEPA pricing to. Administrative Fees shall be paid to each Member Agency quarterly. See the Summary of State General Overview for the administrative fees by Member Agency (state).

Advertising: Vendor Partner shall not advertise or publish information concerning this contract prior to the award being announced by the AEPA Member Agencies. Once the award is made, the Vendor Partner may advertise to the individual Participating Entities that products/services are available. Vendor Partner shall submit ad copy to the AEPA Member Agency for review and approval prior to issuing the advertisement.

AEPA Bi-Annual Meetings: AEPA holds two general meetings each year: one in the Spring (usually in April or May) and the other in the Fall (currently the week after Thanksgiving). AEPA requires that all successful contract holders attend both meetings and participate in the vendor round tables at the Spring meeting. AEPA requests that all vendor partners register in advance and stay at the AEPA official hotel if rooms are available. All registrations for the meetings are required by the official registration due date as announced by AEPA.

AEPA Member Agency: Refers to the entities identified in the table in Part I of this document who are approved as AEPA members. Member Agencies participating in a particular category are listed in Part B - Specifications, Item 3: Anticipated Member Agency Participation. "Direct or Indirect Participation" may include their involvement through the formulation of any part of a procurement activity; the influencing of the content of any term, condition and/or specification; the evaluation, investigation, auditing and/or the rendering, of advice, recommendation, decision, approval, disapproval and the award and implementation of procurement contract. Not every listed entity may elect to participate in a solicitation once the responses are reviewed and approved.

Affirmative Action: An Affirmative Action Plan, Certificate of Affirmative Action, or other documentation regarding Affirmative Action may be required by AEPA Member Agencies. Vendors must comply with requirements and/or requests for information regarding Affirmative Action by Member Agencies.

Amendment of Solicitation: A solicitation may be amended up to the time of opening.

Applicable Law: The laws of the state of the respective AEPA Member Agency shall govern any resulting contract of this solicitation. Suits pertaining to this contract may be brought only in courts in the County and State as prescribed by the AEPA Member Agency. Both parties agree that the Uniform Commercial Code, as adopted by the State of the AEPA Member Agency, shall fully apply. The Vendor Partner shall comply with any and all laws, whether local, state, federal or otherwise, applicable to any aspect of the work to be performed in relation to the resulting contract. It shall be the Vendor Partner's responsibility to identify, make themselves aware of, and determine the applicability and requirements of any such laws and to abide by them.

Approval and Awarding of Contract: AEPA and its AEPA Member Agencies reserve the right to approve and award a contract to one Vendor Partner, to make multiple approvals and awards, to reject any or all offers in whole or in part, to waive any minor formalities or irregularities in any offers, and to accept offers, which in its discretion and according to law may be in the best interest of the AEPA Member Agencies and their Participating Entities. A response to this solicitation is an offer to contract with the AEPA Member Agencies based upon the terms, conditions, and scope of work and specifications contained in this invitation. A solicitation does not become a contract unless and until it is accepted, recommended, and approved by AEPA and awarded by the individual AEPA Member Agency. A contract is formed when an AEPA Member Agency administrator and, if required, an AEPA Member Agency Board approves and signs the Acceptance of Solicitation and Contract Award Form (see Form E) document, eliminating the need for a formal signing of a separate contract.

Assignment: No right or interest in this contract shall be assigned or transferred by the Vendor Partner without prior written permission by AEPA and its AEPA Member Agencies, and no delegation of any duty of the Vendor Partner shall be made without prior written permission by the AEPA Member Agency. AEPA and its AEPA Member Agencies shall not unreasonably withhold approval and shall notify the Vendor Partner within fifteen (15) days of receipt of written notice by the Vendor Partner.

Audit Rights: In accordance with applicable law of the State of the AEPA Member Agency, the Vendor Partner's books, and pertinent records related to this contract may be audited at a reasonable time and place.

Authority: This solicitation, as well as any resulting contract/agreement, is issued under the general authority of the State laws of the AEPA Member Agency and those identified within the AEPA Member Agencies' Specific Terms and Conditions, Part C, (see also Procurement Code below). Internal or external Cooperative Purchasing Agreements between the AEPA Member Agency and Participating Entities may exist.

Respondent/Bidder/Vendor Partner Definitions:

Bidder, Respondent, Offeror, and Vendor Partner are interchangeable and are used to identify the person(s) or firm(s) submitting a response to an Invitation for Bid or Request for Proposal.

1. Prospective Respondent/Bidder/Offeror: has notified AEPA of a desire to bid by registering on the AEPA website. "Bidder" has submitted an offer to AEPA in response to an AEPA solicitation.
2. Recommended Respondent/Bidder/Offerer: has been approved by AEPA for its AEPA Member Agencies for contract consideration.
3. Vendor Partner: has entered into a contract with a participating AEPA Member Agency or subsequently a Participating Entity.

Respondent Acceptance Period: To allow AEPA Member Agencies the opportunity to evaluate the offers, AEPA requires that an offer in response to this solicitation be valid and irrevocable for one hundred twenty-days (120) after opening time and date.

Performance Bonding (required for construction projects): Performance bonds are completed after the contract and at the time a member authorizes a project. The Vendor Partner agrees to provide all performance and payment bonds for individual projects executed by a surety company authorized to do business in the individual AEPA Member's state and said surety to be approved in federal circular 570 as published by the United States treasury department, the state or the local governing authority, in an amount equal to one hundred percent of the price specified in the contract; when required by an AEPA Member Agency or Participating Entity at the time a contract is executed. If the Vendor Partner fails to deliver any required performance or payment bonds, the AEPA Member Agency or Participating Entity shall not execute the contract or terminate the contract with the Vendor Partner and the appropriate AEPA Category Committee shall be notified of such failure and shall take the appropriate action.

Brand Names: The use of the name of a manufacturer, brand, make or catalog number does not restrict the Respondent. Brand names and model numbers are used to indicate the character, quality, and/or performance equivalence of the commodity on which offers are submitted. Respondents may submit alternates. However, the AEPA reserves the right to decide whether alternatives to the identified manufacturer and brand are equal to the product, equipment, and/or service described in the invitation. AEPA's decision shall be final.

Buyer: Identifies the AEPA Member Agencies and their Participating Entities that acquire and purchase commodities, supplies, materials, equipment, and services under AEPA Member Agencies' awarded contracts.

Captions, Headings, and Illustrations: The captions, illustrations, headings, and subheadings in this solicitation are for explanation only and in no way define, limit, or describe the scope or intent of the request.

Certification: By signature in the solicitation section of the Contract Award page, the Respondent certifies: the submission of the offer did not involve collusion or other anti-competitive practices; the Respondent shall not discriminate against any employee, or applicant for employment in violation of Federal and State Laws (see Federal Executive Order 11246); the Respondent has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with the submitted offer; and the Respondent agrees to promote and offer to AEPA Member Agencies and Participating Entities only those materials and/or services as stated in and allowed under resultant contract(s) awarded.

Christian Doctrine: Any federal, state, and local governing authority's/jurisdiction's statutes, codes, rules, and regulations referenced and/or govern the products, services, and activities relating to and are part of this solicitation, whether or not physically noted or included, shall be complied with, and adhered to as required. It is the sole responsibility of the Respondent to perform and complete any necessary research and investigation required to make themselves aware of and comply with this item.

Clarification: As used in this solicitation, clarification means communication with a Respondent for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the solicitation. It is achieved by explanation or substantiation, either in response to an inquiry by the AEPA Member Agency or as initiated by the Respondent. Clarification does not allow the Respondent to revise or modify its solicitation.

Commercially Available Catalog: A published paper catalog or an online website that is widely distributed or accessible to a wide population or set of businesses across the United States. It is made available to the general public, public or nonprofit entities and contains a verifiable price, along with product descriptions, SKU numbers, and photographs. A commercially available catalog is distinct from a custom catalog or website, whose prices and offerings are tailored to niche audiences, or are targeted to a small geographic location. The prices published in a Commercially

Available Catalog will be considered a company's base pricing or "commercially available pricing" for the purpose of AEPA bids or proposals. All pricing must be in U.S. Dollars. AEPA will not accept an artificial catalog or price list, or base price created for the purpose of responding to a competitive solicitation.

Competitive Range: AEPA and its AEPA Member Agencies reserve the right to establish a competitive range of acceptable responses as part of the evaluation process as defined herein. Responses below the competitive range will be determined to be unacceptable and will not receive further consideration.

Contract Documents: AEPA Member Agency will review proposed contract documents. Vendor Partner's contract document shall not become part of AEPA Member Agency's contract with Vendor Partner unless and until an authorized representative of an AEPA Member Agency reviews and accepts it.

Construction: Each AEPA Member Agency within their state statutes defines what constitutes construction, identifies the policies, rules, regulations, and codes that govern construction projects. AEPA has defined construction as building, altering, repairing, installing or demolishing in the ordinary course of business any road, highway, bridge, parking area or related project; building, stadium or other structure; airport, subway or similar facility; park, trail, athletic field, golf course or similar facility; dam, reservoir, canal, ditch or similar facility; sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; sewage, water, gas or other pipelines; transmission line; radio, television or other towers; water, oil or other storage tanks; shaft, tunnel or other mining appurtenance; electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations. Construction shall also include leveling or clearing land; excavating earth; drilling wells of any type, including seismographic shot holes or core drilling; and similar work, structures, or installations.

Cooperative Procurement: Some individual state procurement codes may contain cooperative purchasing statutes that state any state agency or local public body may either participate in, sponsor or administer a cooperative procurement agreement for the procurement of any services, construction or items of tangible personal property with any other state agency, local public body or external procurement unit in accordance with an agreement entered into and approved by the governing authority of each of the state agencies, local public bodies or external procurement units involved. The cooperative procurement agreement shall clearly specify the purpose of the agreement and the method by which the purpose will be accomplished. Any power exercised under a cooperative procurement agreement entered into according to each state's procurement code shall be limited to the central purchasing authority common to the contracting parties, even though one or more of the contracting, parties may be located in different states.

Cooperative Purchasing Contracts: The Vendor Partner agrees that all the prices, terms, warranties, and benefits granted by the Vendor Partner to AEPA Member Agencies or Participating Entities through this contract **will be equal to or better than** those offered to any individual entities or cooperatives that have equal or lesser volume. If the Vendor Partner shall, during the term of this Contract, enter into arrangements with any customer or cooperative providing greater benefits or terms that are more favorable, the Vendor Partner shall notify the AEPA category committee chairman and offer said prices, terms, warranties, and benefits to all AEPA Member Agencies. The following shall be noted:

1. AEPA and its AEPA Member Agencies reserve the right to accept or reject the Respondent's offer if it is determined it does not comply with the above based on their knowledge, investigation, review, and findings of Respondents' submitted prices.
2. In the event the Vendor Partner offers lower prices to another customer or cooperative, AEPA and its AEPA Member Agencies shall notify the Vendor Partner of the deviation and request written justification. Based on AEPA and its AEPA Member Agencies' investigation, review, and findings, AEPA reserves the right to take the following actions: to request the Vendor Partner to immediately adjust its AEPA's offered prices to match the lower prices offered, to work with

the Vendor Partner to mediate and resolve the situation; or to notify the Vendor Partner that it intends to suspend and/or terminate their contract.

Cost of Preparation: Neither AEPA nor any AEPA Member Agency shall reimburse the cost of developing, presenting, or providing any response to this solicitation.

Credit Hold: The Vendor Partner must agree not to place the AEPA Member Agency and/or its Participating Entity on “credit hold” without 10-days advanced notice in writing, either by letter, facsimile, or email to the AEPA Member Agency and the Participating Entity. The AEPA Member Agencies believe it is better for the Vendor Partner if the AEPA Member Agency places the slow-paying Agency Member on “credit hold;” if a Vendor Partner places the Participating Entity on credit hold, agencies that pay promptly are penalized. If, on the other hand, the Member Agency places the offending Participating Entity on “credit hold”, payment is more likely to result and only the offender is disciplined.

Delivery Terms, Conditions, and Requirements

1. **Delivery:** is to be made within the specified time identified in Part B Specifications for each solicitation category, unless otherwise stipulated in writing and accepted by all parties (Buyer placing order and Vendor Partner). The Vendor Partner agrees to notify the Buyer if an order cannot be processed within the specified period and/or the agreed-upon timelines.
2. **The title and risk of loss of material or service:** shall not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery (FOB Destination) and they have been accepted, unless otherwise provided within this document or individual project’s contract.
3. **Ownership of products and services** happens only after receipt and acceptance of delivery by the Buyer. The Buyer will be the determining judge of whether materials and services delivered under the purchase order/contract satisfy the specifications and requirements as identified in the contract/order.
4. **Fungible Goods:** Title to an undivided share or quantity of an identified mass of fungible goods will not pass to a Buyer until the separation of the purchased share has been made, delivered, and received.
5. **Shipping Terms:** (See Part B Specifications for specific instructions on shipping and handling costs for the individual category you are responding to.) Vendor Partner shall retain the title and control of all goods until they are delivered and received. All risks of transportation and all related charges shall be the responsibility of the Vendor Partner unless other arrangements have been made between the vendor partner and the AEPA Member Agency. Shipping shall be FOB destination. The Vendor Partner shall file all claims for visible or concealed damage. AEPA Member Agency, or the receiving Buyer, will notify the Vendor Partner and/or Freight Company promptly of any damaged goods and shall assist the freight company/Vendor Partner in arranging for inspection. No FOB vessel, car, or other vehicle terms will be accepted.
 - a. **Shipping Costs:** Products may be shipped without separate shipping costs. If shipping is allowed as a separate line item per Part B Specifications and charged, the actual cost of delivery may be added to an invoice. No COD orders will be accepted unless specifically requested by the AEPA Member Agency.
 - b. **Shipment under Reservation:** Vendor Partner is not authorized to ship materials under reservation and no tender of a bill of lading will operate as a tender of the materials.
 - c. **Shipping Errors:** Vendor Partner agrees that shipping errors will be at the expense of the Vendor Partner. For example, if a Vendor Partnerships a product that was not ordered, it is the responsibility of the Vendor Partner to pay for return mail or shipment.
6. **Stored Materials (vendor managed inventory):** Upon prior written agreement between Vendor Partner and Buyer, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to the Buyer prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by Vendor Partner against loss and damage. Vendor Partner agrees to provide proof of coverage and/or addition of Buyer as an additional insured upon Buyer’s request. Additionally, if stored

offsite, the materials must also be clearly identified as the property of the Buyer and be separated from other materials. The buyer must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Buyer, it shall be the Vendor Partner's responsibility to protect all materials and equipment. Vendor Partner warrants and guarantees that title for all work, materials, and equipment shall pass to Buyer upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

7. **Improper delivery:** Unless contrary to other parts of this solicitation, if the goods, services, or tender of delivery fail in any respect to conform and adhere to the terms, conditions, specifications of the resulting contract based on this solicitation and/or the individual Buyer's contract/order. The Buyer may reject the whole, accept the whole, or accept any commercial unit or units and reject the rest.
8. **Defective Goods:** Vendor Partner agrees to pay for return shipment on goods that arrive in a defective or inoperable condition. Vendor Partner must agree to arrange for return shipment of damaged goods.
9. **Liquidated Damages:** The Buyer may suffer financial loss if the project is not substantially complete or products or services are not delivered on the established date. The Vendor Partner (if applicable surety) shall be liable for and shall pay to the Buyer, not as a penalty, the sums that may be hereinafter agreed upon as liquidated damages per calendar day of delay until the work and/or delivery is determined by Buyer to be complete and/or delivered. Liquidated damages will be determined on a project-by-project basis.
10. **No Replacement of Defective Tender:** Every tender of materials must fully comply with all provisions of this contract. If tender is made which does not fully conform, this shall constitute a breach, and Vendor Partner shall not have the right to substitute a conforming tender without the written consent of all parties involved.
11. **Default in One Installment to Constitute Total Breach:** Vendor Partner shall deliver conforming materials in each installment or lot of this contract and may not substitute nonconforming materials. The AEPA Member Agency reserves the right to declare a breach of contract if the Vendor Partner delivers nonconforming materials or services to any Buyer under this contract.
12. **Restocking Fees:** A restocking fee may only be charged on products ordered and delivered to the Buyer's site in accordance with the order/contract. Restocking fees in excess of 15% will not be allowed. Restocking fees may be waived, at the option of the Vendor Partner. The Vendor Partner must identify, specify, and justify any exceptions or deviations taken.

Deviations or Exceptions to Requirements: Deviations or exceptions stipulated in a Respondent's proposal may result in the rendering of the response non-responsive. AEPA and its AEPA Member Agencies reserve the right to determine whether the deviation or exception does or does not serve the interest of or is not advantageous or acceptable to AEPA, its AEPA Member Agencies, or Participating Entities.

Disbarment and Suspension: By signature accepting Terms and Conditions, it is certified on behalf of the company and their key employees that neither the company nor its key employees have been proposed for debarment, debarred, or suspended by any State or Federal Agency within the last five (5) years. If within the past five (5) years, any Respondent has been disbarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with a federal, state or local government, the Respondent must include a letter with its response that includes the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or to not disclose in the letter all the pertinent information may result in the cancellation of any resulting contract. By signing the solicitation section, the Respondent certifies that no current suspension or debarment exists.

EDGAR (2 CFR 200) Compliance: Respondents are required to complete Education Department General Administrative Regulations (EDGAR) compliance certification. EDGAR

regulations govern all federal grants awarded by the U. S. Department of Education on or after December 26, 2014.

Eligible Entities: The individual AEPA Member Agency's state procurement code and statutes provide for cooperative procurement and identifies those types of agencies, entities, and organizations that are allowed to participate in and take advantage of cooperative procurement contracts solicited and approved by AEPA and awarded by AEPA Member Agencies. Therefore, depending on the individual state procurement codes and statutes federal agencies, state agencies, local public bodies, and Non-Profit/Non-Public entities may be allowed to participate in and utilize AEPA solicited, approved and AEPA Member Agency awarded contracts.

Estimated Quantities: In Part B: Specifications of this solicitation, AEPA, and AEPA Member Agencies have indicated their anticipated volume for the products and services requested. It is anticipated that a considerable amount of activity will result from this solicitation; however, there is no guarantee of future order quantities since this is an indefinite-quantity contract. Usage depends on the actual needs of the AEPA Member Agencies, their Participating Entities, and the marketing by the Vendor Partner.

Experience, Proven Track Record and Past Performance Information: it has been determined by AEPA and its AEPA Member Agencies to be a major factor in consideration if a Respondent possesses the ability, capacity, and resources to acquire, manufacture, deliver, construct, install, services and support all of the procurement functions and activities involved in a national contract of this nature. AEPA and its AEPA Member Agencies reserve the right to accept or reject an offer if, in its judgment, the Respondent failed to demonstrate the following: a proven track record in the products and services offered (qualifications, knowledge, and background); is willing and able to deliver the proposed products and/or services to ninety (90%) percent of those participating AEPA Member Agencies identified in Part B (unless otherwise noted in Part B): Specifications; and has provided relevant information regarding its actions under previously awarded contracts to schools, local, state, or federal agencies. It includes the Respondent's record of conforming to specifications and standards of good workmanship; the Respondent's record of containing and forecasting costs on any previously performed cost-reimbursable contract schedules, including the administrative aspects of performance; the Respondent's history for reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Respondent's businesslike concern for the interests of the customer.

External Procurement Unit: means any procurement organization not located in a current AEPA Member Agency state which, if located in the state, would qualify as a federal or state agency or a local public body. Various state procurement codes allow external procurement units to offer their contracts and for agencies within those states to utilize those contracts to acquire goods and services.

Federal Agency [25] USC 3001 (4): Is defined as any department, agency, or instrumentality of the United States, any executive department, military department, government corporation, government-controlled corporation, or other establishments in the executive branch of government, including the Executive Office of the President or any independent regulatory agency established through legislative and/or administrative action.

Federal Requirements: Vendor Partner agrees, when working on any federally-assisted projects with more than \$2,000 in labor costs, to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 329 et seq.) and all applicable sections of the act and the Department of Labor's supplemental regulations (29 CFR parts 5 and 1926), the Civil Rights Act of 1964 as amended, the Davis-Bacon Act (Section 29, CFR Part 5), the Copeland "Anti-Kickback" Act (18 U.S.C. 874) as supplemented in the Department of Labor regulation (29 CFR part 3), and the Equal Opportunity Employment requirements of Executive Order 11246 as amended by Executive Order 11375 (Labor regulations (41 CFR Part 60)). In such projects, the Vendor Partner agrees to post wage rates at the worksite and submit a copy of their payroll to the AEPA Member Agency for their files. Also, to comply with the Copeland Act, the Vendor Partner must submit weekly payroll records

to the AEPA Member Agency. The Vendor Partner must keep records for three (3) years and allow the federal grantor agency access to these records, upon demand. All federally assisted contracts to an AEPA Member Agency that exceed \$10,000 may be terminated by the federal grantee for noncompliance by the Vendor Partner. In projects that are not federally funded, Vendor Partners must agree to meet any federal, state, or local requirements, as necessary. Also, if compliance with the federal regulations increases the contract costs beyond the agreed-on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee. On all other projects, the prices must agree with this contract. Vendor Partner shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C.) 187 [h], and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et. Seq.); and, Executive Order 11738 and Environmental Protection Agency (EPA) regulations (40 CFR Part 15), which prohibit the use under non-exempt federal contracts, grants, or loans of facilities included in the EPA list of violated facilities.

Force Majeure: Except for payments of sums due, neither party shall be liable to the other, nor be deemed in default under this contract, if, and to the extent, that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence, including, but not limited to the following: acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; blizzards; earthquakes; tornadoes or violent winds; hail storms; lockouts; injunctions-intervention-acts, or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure, which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring it notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with the contract. Force majeure shall not include late deliveries of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or similar occurrences. If either party is delayed at any time by force majeure, the delayed party shall notify the other party in writing of such delay within forty-eight (48) hours.

Form of Contract: The form of contract for this solicitation shall be the published solicitation, the awarded Vendor Partner's response, and properly issued purchase orders and/or contracts in accordance with this solicitation. If a firm submitting an offer requires AEPA Member Agency and/or Participating Entities to sign an additional contract, a copy of the proposed contract must be included with these.

Gratuities: AEPA Member Agency may, by written notice, cancel this contract if it is found that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor Partner or any agent or representative of the Vendor Partner, to any employee of the AEPA Member Agency with a view toward securing a contract or with respect to the performance of this contract. However, paying the expenses of normal business meals, which are generally made available to all eligible school and government employees, shall not be prohibited by this paragraph. Samples of software, equipment, or hardware provided to the AEPA Member Agency for demonstration, evaluation, or loan purposes are not considered gratuities.

Historically Under-Utilized Business: An "Historically Under-Utilized Business" (HUB) is a category for companies that have traditionally failed to reap the benefit from full and equal procurement opportunities. Typically, these types of companies may include women-owned, disabled veteran-owned, and minority-owned businesses or operations defined as small business, micro businesses, or businesses operating in enterprise zones. For the purpose of the IFB, a Bidder opting to offer a HUB program, may self-define the types of HUB businesses it includes in its network of HUB partners and the role they play; however, the Bidder must ensure that the partner-authorized HUBs provide a "Commercially Useful Function." As it related to HUB businesses, a "Commercially Useful Function" (CUF) is work that is integral to sales, delivery, or supply-chain solution, and not a mere façade for the pass through of goods. Examples of HUB work that qualify as a Commercially Useful Function include instances when HUBs:

- Execute a specific element of the scope of work including supplying of goods and services.
- Provide services work that is normal for the firm's assortment of business services.
- Are fully or partially responsible for paying for wholesale materials, conducting sales, installation of products, delivery of products.
- Do not subcontract a portion of the work greater than expected by industry practices.
- Act as resellers, buying products wholesale from the awarded Vendor/Contractor.

Indemnification: Vendor Partner will indemnify, defend and save harmless AEPA, its Members, Participating Entities, its employees from any and all claims, demands, suits, proceedings, loss, cost and damages of every kind and description, including any attorney's fees and/or litigation expenses, which might be brought or made against or incurred by AEPA, its Members, Participating Entities, its employees on account of loss or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any act, omission, professional error, fault, mistake, or negligence of Vendor Partner, its employees, agents, representatives, or Subcontractors, their employees, agents, or representatives in connection with or incident to the performance of this agreement, or arising out of worker's compensation claims, unemployment compensation claims, or unemployment disability compensation claims of employees of Vendor Partner, and/or its Subcontractors or claims under similar such laws or obligations. Vendor Partner's obligation under this section will not extend to any liability caused by the sole negligence of AEPA, its Members, participating Entities, its employees. The liability of AEPA, its Members, Participating Entities, or its employees will be subject in all cases to the immunities and limitations of Nevada or the AEPA Member Agency's state laws. Installation: Equipment and items of construction shall be installed in accordance with the manufacturer's instructions, specifications, in accordance with any federal, state, local rules, regulations, codes, and the schedule determined by the AEPA Member Agency and/or Participating Entity.

Insurance: Prior to executing a contract with the AEPA Member Agency or a Participating Entity under this solicitation, if required, the Vendor Partner shall procure, maintain and provide certification from insurer(s) for minimal coverage during the life of any resulting contract/agreement, to include but not limited to comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment and other insurance coverage required by and applicable to each AEPA Member Agency state's statutes and federal laws in which proposed products and services will be offered and provided. Evidence of the required insurance for each of those AEPA Member Agencies' state, who indicated an interest to participate in this solicitation, identified in Part B: Specifications by providing written evidence and/or documentation from your insurer(s) indicating your firm has in place the type and amount of coverage required by each of the states. The Bidder has the sole responsibility to conduct and perform the necessary research to make themselves aware of and to understand each state's requirements.

1. Certificate of Insurance: The Vendor Partner shall provide, as required, a certificate of insurance for commercial liability insurance naming the AEPA Member Agency and or its Participating Entity as the certificate holder (co-insurer). All insurance policies are to be executed by an insurance company authorized to do business in those AEPA Member Agencies' states participating in this solicitation.
2. Subcontractor's Insurance: Prior to commencing any work, any Subcontractor shall procure and maintain, at its own expense until final acceptance of the work, insurance coverage in a form, and from insurers acceptable to the prime Vendor Partner. All Subcontractors shall hold the appropriate type and amount of insurance coverage required by the AEPA Member Agency state in which the work is being done and will provide insurance, which waives all subrogation rights against the prime Vendor Partner, AEPA Member Agency and its Participating Entities.

Invalid Term or Condition: If any term or condition of this solicitation and any resulting contract shall be held invalid or unenforceable, the remainder of this solicitation and any resulting contract shall not be affected and shall be valid and enforceable.

Late Responses: Late responses will not be accepted. All offers must be submitted online via Public Purchase by the due date and time of this solicitation.

Leases and Rentals: Vendor Partner may allow AEPA Member Agency or Participating Entity to rent, lease, or lease-purchase. The buyer must receive a copy of the executed leasing documents prior to processing a purchase order. Vendor Partner agrees that leases will comply with the Uniform Commercial Code and the Buyer's individual state laws. All terms of leasing must be included in the offer, with interest rates described as related to a published government standard. Vendor Partner must indicate in their response to this solicitation and in any leasing/rental agreement, all costs (must be itemized) associated with early termination and/or the returning of leased or rented equipment that are the responsibility of the Buyer. No sale of a contract to a third party will be made without informing the Buyer of the transfer. If Vendor Partner sells a lease contract to a third party, the cost of return of the product must not be greater than the cost of return to the original Vendor Partner.

Legal Remedies: All claims and controversies shall be subject to the Procurement Code of the state in which the AEPA Member Agency or Participating Entity resides.

Licenses and Registration: Each state and local jurisdictions in which a transaction may occur may require various types of licenses and/or registrations (business, construction Vendor Partner, etc.). Likewise, there are various policies, procedures, rules, regulations, codes, and laws that govern such licensing/registration within federal, state, and local jurisdictions, therefore, it is the Respondent's/Vendor Partner's responsibility to be aware of, obtain and maintain in current status all federal, state, and local licenses, registrations and bonds required for the performance and delivery of any and all products and services offered in its response to this solicitation. It is also the responsibility of the Respondent/Vendor Partner to ensure that any Subcontractors performing under this solicitation hold and maintain the appropriate licenses/registrations. The Respondent will submit copies of licenses, registration, and/or other documentation to substantiate they hold the appropriate licenses/registration required by individual jurisdictions covered by this solicitation.

Liens: All materials and services shall be free of all liens.

Local Public Body: A political subdivision of the state and the agencies, instrumentalities, and institutions thereof. Such agencies may include but are not limited to two-year and four-year post-secondary educational institutions, pre-k-12 institutions, counties, cities, and municipalities, except as exempted pursuant to the Procurement Code within each state. Entities within these groups may include but are not limited to political subdivisions, administrative units, councils, commissions, boards, and organizations that either by federal, state, or local legislative or administrative action or appointment and have been established or given the responsibility and authority to act, conduct and perform various activities on behalf of the federal or state agency or local public body.

Manufacturer's Representative: Dealers, distributors, and installers of specialized facility technology, electrical, mechanical systems and equipment, who, if permitted by the Scope of Work, submit an offer as a manufacturer's representative, must be able to provide documented evidence from and/or between it and the manufacturer certifying that the Respondent is a bona fide manufacturer's agent for the specific products/services proposed, the Respondent is authorized to submit an offer on such products/services, and a guarantee that, should the Respondent fail to satisfactorily fulfill any obligations established as a result of the award of contract, the manufacturer will either assume and discharge such obligations covered by warranties or provide for their competent assumption by one or more bona fide representatives for the term of the contract/warranty period. Respondents of software, mechanical devices, electrical products/systems, and other commodities that makeup systems/networks must be able to provide the same information from a manufacturer.

Modification by Buyer: Vendor Partner shall have no obligation with respect to any patent and copyright infringement claim based upon Buyer's modification of the equipment and/or software, or its operation or use with apparatus, data or programs not furnished by Vendor Partner. However, one Buyer's action will not preclude Vendor Partner's obligation to others not having modified their equipment or software.

Money: All transactions are payable in U.S. currency only. Multiple Approvals and Awards: throughout the United States, AEPA Member Agencies have a large number of Participating Entities who take advantage of and utilize awarded contracts. To assure that any issued contract will allow these entities to fulfill current and future needs and requirements, AEPA and its AEPA Member Agencies reserve the right at its discretion to approve and/or award one contract, multiple contracts, or no contracts. The actual use of any contract will be at the sole discretion of the AEPA Member Agency or the Participating Entity.

Nonexclusive Contract: Any contract resulting from this solicitation shall be approved and awarded with the understanding and agreement that it is for the sole convenience of the AEPA, its AEPA Member Agencies, their Participating Entities and they reserve the right to obtain like goods and services from another source.

Nonprofit, Non-Public Educational Institutions, and other Nonprofit Organizations (Section 501(c)(3) of the Internal Revenue Code, Federal Tax Code): is defined as charitable, religious, educational, public service, support, and scientific organizations, entities, corporations that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code, or corresponding section of the Federal Tax Code.

Notice: Notices under this solicitation/contract will be in writing and will, for all purposes, be deemed to have been fully given when sent by registered or certified mail, return receipt requested, postage prepaid, an email with appropriate verification, properly addressed to the respective parties as specified herein or at such other address as may be specified by either party from time to time.

Novation: If the original Vendor Partner sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. AEPA and its AEPA Member Agencies reserves the right to recommend approval, acceptance, or rejection of the new party. A simple change of name agreement will not change the contractual obligations of the Vendor Partner.

Ordering Procedures: AEPA has established a standard and special ordering process as defined below. Additionally, some AEPA Member Agencies also prefer or utilize electronic ordering as the method for the transactions. For details on the ordering processes utilized for each AEPA Member Agency, please reference the Summary of State General Overview.

1. **Standard Ordering Process:** Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request; the vendor will also send a copy of their quote to the state AEPA Member Agency for all construction-related bids. The buyer will prepare and issue a purchase order to the Vendor Partner based on the product catalog, price list, or Vendor Partner's quote. Vendor Partner will deliver and invoice the Buyer; Buyer will acknowledge delivery and acceptance by issuing the Vendor Partner payment. Vendor Partner, based on the agreed-to process, will report and submit payment for the AEPA Member Agency's administrative fee to the AEPA Member Agency (quarterly). The vendor Partner shall provide the transaction and volume reporting in the AEPA report format.
2. **Special Ordering Process:**
 - a. Buyer will select items for purchase from provided published catalog/price list or Vendor Partner will issue a quote upon request;
 - b. Buyer will prepare and issue a purchase order to the AEPA Member Agency based on the product catalog, price list or Vendor Partner's quote;
 - c. Vendor Partner will deliver the goods and/or service to the Buyer and will invoice the AEPA Member Agency;

- d. AEPA Member will invoice the Buyer and add their administrative fee to the invoice price;
- e. AEPA Member will pay Vendor Partner for the goods and/or service once the Buyer has confirmed acceptance.
- f. The vendor Partner shall provide the transaction and volume reporting as stipulated quarterly in the AEPA report format.

3. Electronic Ordering (Optional by AEPA Member Agency):

- a. When a Vendor Partner based online ordering system is available, the following functionality is preferred:
- b. Electronic ordering systems shall be secure, and password protected. Entering the system with the designated password shall automatically send the user to AEPA contract pricing.
- c. When the Buyer requires purchase orders, electronic ordering system shall require the entry of a purchase order number, credit card, or purchasing card prior to accepting an order.
- d. Electronic ordering systems shall block excluded items not covered by the AEPA contract from any order.
- e. Electronic ordering systems shall automatically assign correct contract prices to applicable orders.
- f. Electronic ordering systems that list catalog price and AEPA discounted price.
- g. Electronic ordering systems shall track orders and purchases covered by the AEPA contract for reporting and audit purposes. The vendor Partner shall provide the transaction and volume reporting in the AEPA format.
- h. Electronic ordering systems' pricing shall include the AEPA Member Agencies administrative fee required by the AEPA Member Agencies.
- i. Electronic ordering systems that allow AEPA Member Agencies to print an archived (historical) copy of a Buyer's order.

Order of Precedence: In the event a conflict occurs the following order of precedence shall prevail:

- 1. Member Agency specific terms and conditions
- 2. Specifications and scope of work
- 3. General terms and conditions
- 4. Attachments and exhibits
- 5. Documents referenced or included in the solicitation.

Overcharges by Antitrust Violations: Member Agency maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the Buyer. Therefore, to the extent permitted by law, the Vendor Partner hereby assigns to the Member Agency any and all claims for such overcharges as to the goods or services used to fulfill the contract.

Parole Evidence: This contract represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

Participating Entity: Those Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

Patent and Copyright Indemnification: To the extent permitted by law, Vendor Partner shall indemnify and hold harmless Member Agency and its Participating Entities against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of contract performance or use by Member Agency and its Participating Entities of materials

furnished or work performed under this contract. Member Agency and its Participating Entities shall reasonably notify Vendor Partner of any claim for which it may be liable under this paragraph.

Piggy Back Contracts: In the event a new Member Agency joins AEPA, the Member Agency may elect to award any and all existing contracts if permissible by their State laws.

Prevailing Wage: Where applicable, the Vendor Partner must comply with prevailing wage legislation in effect in the jurisdiction of the awarding AEPA Member Agency.

Pricing: AEPA has identified and stipulated the type of bid and the pricing methodologies that are to be utilized to price and submit bid or proposal prices. The Vendor Partner agrees that the cost for any item bid or offered on this contract will be uniform for all states and that any differences in pricing are due to state-specific installation and labor costs, AEPA Member Agency's Administrative Fee, or other approved reasons. The Respondent must provide their pricing as requested utilizing the various pricing methodologies specified. **The Respondent/Vendor Partner must agree that they will not offer or provide a better price to any individual entities or cooperatives with equal or lesser volume than that through AEPA.** Please note the following that relates to pricing:

1. **Primary Pricing Strategies for Bids:** All Respondents will be required to submit "Primary Pricing" in the form of either "Catalog Pricing" or "Line-Item Pricing" or a combination of these two pricing strategies, or Proposal (RFP) pricing as defined in Part B, solicitation specifications. Respondents are also encouraged to offer OPTIONAL pricing strategies including "Hot List" and "Volume Discounts".
 - a. **Catalog Pricing:** Catalog pricing is utilized when the products and/or services solicited are clearly identified with set and specific characteristics, attributes, and configurations that are identifiable as a stand-alone single unit and can be listed and priced as a single unit with options that can be added to enhance and/or improve its operation and functionality. The Respondent offers a fixed discount(s) off the retail price, catalog price, published price, or list price. The discounts may be for the entire commercially available catalog, for specific products, product lines, manufacturers, or category of products as determined by the Respondent and in conformity with the scope of the solicitation.
 - i. **Discounts:** Discount offers must clearly identify the percent of discount to apply to a commercially available catalog, manufacturer, manufacturer's suggested retail price (MSRP), retail, or nationally published price lists. Respondents shall identify and stipulate if the discounts apply to the entire catalog/price list, specific product lines, manufacturers, and/or categories of products. Respondents shall agree that there will be no reduction in discount(s) during the term of the contract.
 - ii. **New Catalogs/Price Changes:** New catalogs and corresponding nationally published price lists may be submitted throughout the term of the contract and shall be submitted to the AEPA Category Committee for review prior to release to all AEPA Member Agencies. Prices may change based on manufacturer's price changes, newly published pricing, or price lists, but the original discount bid shall remain firm for the duration of the contract. New catalogs/products must conform to the scope of the solicitation.
 - iii. **Core List:** In a Catalog Priced solicitation, a category (i.e., office supplies) may include a "core list" which contains a selection of the most commonly used products/services with the expectation that a deeper discount would be bid for these items. If a new catalog and price list are published during the contract term, the original discounts shall be applied to the newly published prices to establish the AEPA price for these core items.
 - iv. **Product Addition/Discontinuation:** New products, within the same scope of work, may be added at the established percentage discounts at any time. Discontinued products may be dropped at any time during the year. In the event a Core item is discontinued by the manufacturer during the term of the contract, Vendor Partner is required to add a functionally equivalent substitute at the

same discount structure.

- b. **Line-Item Pricing:** Line-item pricing is utilized when products and/or services that are broken down in detail by element, component, product categories, product type, and each product and/or service is presented as an individual item which needs to be combined with other items to make up a final project or solution. The Respondent offers firm pricing for specific line items in response to this bid; a project's cost is derived by the Vendor Partner preparing and providing a quote based on the project's terms, conditions, and requirements based on the line-item pricing provided in the bid. The information provided in this bid for each item includes: Product Category, Product Description, Manufacturer, Manufacturer SKU, Vendor SKU, Unit of Measure, Item List Price, AEPA Bid Price.
- i. **Fixed prices:** Prices bid shall be firm until each anniversary date of the contract, unless there is an occurrence of one or more economic price adjustment contingencies outlined in the bid. Fixed price offers shall include prices for any and all items.
 - ii. **Routine Price Adjustments (Without Economic Price Adjustment):** Vendors may request adjustments to the prices by submitting a fully documented written request to the AEPA Category Committee Chairperson. The request must specifically detail and document the cause and/or reason for price changes and include any supporting documentation (manufacturer's letter, indexes, etc.). All price changes require approval by the AEPA Category Committee and Member Agencies.
 - iii. **Unpredictable Economic Price Adjustment:** If economic price adjustment contingencies occur, Vendor Partner may submit a fully documented request (manufacturer's letter, indexes, etc.) for a price adjustment to AEPA Category Committee for review and approval by the committee and the AEPA Member Agencies. The documentation must substantiate the cause and/or reason for the requested price increase and demonstrate that it was unpredictable at the time of bid submittal and/or contract renewal and out of the Vendor Partner's control. Pricing will take effect thirty (30) days after approval and acceptance.
 - iv. **New Products/Services:** Vendor Partner may submit new products or technologies that are within the original scope of work for the bid, to be added to the contract pending review and approval of the AEPA Category Committee. Requests should be submitted to the AEPA Category Committee for review and written approval.
- c. **Automated System for Pricing (ASP):** The method consisting of an ASP and/or software application (e.g., RSMMeans) that is self-contained and consists of a turn-key solution that includes a complete line-item listing of all of the products, supplies, materials, equipment, services, accessories and options with their description, specifications, terms, conditions and associated pricing for each item, sub-assemblies and/or assemblies. The Bidder provides a percent of discount or fixed multiplier/factor to be applied to total project cost to allow for individual state conditions and requirements and to arrive at the AEPA price.
- d. **RSMMeans (Construction Related Bids only):** It is important for Vendor Partners to breakout all costs (quantity and price) of all items listed under RSMMeans or an Alternative Pricing method. This includes all quoted items not on the approved AEPA bid submittal. The following are minimum requirements for using RSMMeans for quoting projects to AEPA Member Agencies:
- i. The Contractors must use the current year and standard cost data. Only the following cost data titles will be excepted:
 - a. Building Construction Cost Data Book
 - b. Facilities Construction Cost Data
 - c. Facilities Maintenance & Repair Cost Data

- d. Site Work & Landscape Cost Data Book
 - ii. All work proposed under RSMMeans must use RSMMeans format, even if subcontractors are used.
 - iii. An RSMMeans spreadsheet must be submitted to substantiate the quote given to the AEPA Member Agency. The spreadsheet columns must reveal the full RSMMeans number and a sufficient amount of the description. This also applies to change orders.
 - iv. Pricing must be done by Location codes. National Average will not be allowed. To choose the “closest” location code, the first three (3) numbers of the zip code will be used to determine the city location index in the AEPA Member Agency State.
 - v. The AEPA contract holder factor, bonding cost, AEPA discount, and taxes if applicable must be shown as separate line items at the bottom of the RSMMeans spreadsheet. This information can be shown on a separate summary sheet. The summary sheet must start with the RSMMeans spreadsheet total and show the detail for each of the items stated above. This detail will be provided to that AEPA State Agency and the AEPA Buyer as required.
 - vi. All change orders which list items covered by RSMMeans must be supported by an RSMMeans spreadsheet.
- e. **Alternative Method of Costing:** This method covers any product and/or service not covered by catalog pricing, published price list, line-item price list, automated system for pricing, or is a product and/or service due to the projects or applications specifications, conditions and /or requirements that need to be custom-designed, developed, manufactured and/or produced to meet the requirements of an individual, project, or sole source. The alternative pricing is calculated as follows:
- i. The Bidder must prepare, issue, and receive three written quotes from available suppliers and select the supplier that offers the products and services that meet the stipulated requirements and specifications, offers the best value, and the most cost-effective solution.
 - ii. All quotes must be made available upon request.
 - iii. The Bidder must indicate the percent of overhead and /or markup as part of their response to be added to these costs to obtain the normal and customary retail price.
 - iv. The AEPA price is calculated by taking the product and services to cost to the Contractor plus the indicated percent of profit/overhead to equal the normal and customary retail price. The Contractor will then subtract the approved AEPA discount to obtain the AEPA price. Example: item cost \$1,000; percent of profit/overhead of 20% equals retail price of \$1,200; less the AEPA discount of 10% or \$120 equals the AEPA price of \$1,080.

2. **Secondary Pricing Methods (Catalog based solicitations only, see Part B for category designation):** Respondents are required to offer Customized Price Lists (Catalog solicitations ONLY) and encouraged to offer Hot Lists and Volume Discounts as follows:

- a. **Customized Price List:** Respondents are required to offer customized price lists to Participating Entities for items within the Vendor Partner’s Commercially Available Catalog for Catalog solicitations ONLY (not pertinent to Line-Item Bids). Customized price lists shall be allowed under the following conditions:
 - i. Items within the Vendor Partner’s Commercially Available Catalog may be included on the customized price list providing they are not already on the Core Item list.
 - ii. Items are to be determined by the Participating Entity; Vendor Partner may object to up to ten (10) of the suggested items proposed by the customer and must offer substitutes until an agreement of the customized list is reached.
 - iii. Items on the customized price list shall be sold with an additional discount (deeper than what was originally bid on the non-core or catalog discount)
 - iv. Items may not include special order or customized service products unless agreed to by the Vendor Partner.
- b. **Short Term Pricing Reductions/Incentives and Regional Promotions:**

Respondents are invited, at their option, to offer a selection of products/services at greater discounts than those listed in the standard catalog or core list discounts. Special time-limited reductions are permissible under the following conditions:

- i. The price reduction is for a specific period, no less than thirty (30) days.
 - ii. The reduction/incentive may be used to discount and liquidate close-out and discounted products/services if those items are clearly labeled as such.
 - iii. The original price for products/services is not exceeded after the time limit.
 - iv. The AEPA Category Committee and any affected AEPA Member state shall be notified of any special or time-limited price reduction.
 - v. New prices must be on record fifteen (15) days prior to any offer of the new priced being proposed or offered to AEPA Member Agencies and Participating Entities.
 - vi. Pricing for all items must be submitted to all affected AEPA Member Agencies in an electronic format so that specials can be posted to websites, emailed, and shared with Participating Entities/Buyers.
- c. **Volume Price Discounts:** Respondents are encouraged to offer additional pricing discounts that may be offered for a group of agencies in a local geographic area that desire to combine requirements (one-time purchase or annual spend), i.e., local city, county, school district(s), etc. and/or for large one-time purchases. Additional volume price discounts are permissible under the following conditions: Discounts should be tiered and based on spend ranges as established by the Bidder on the Pricing Forms. Volume determination shall be determined between the Vendor Partner and the individual Buyers on a case-by-case basis. All additional discounts are to be offered equally to all AEPA Member Agencies and Participating Entities and be based on the Volume Price Discounts originally bid providing the same or similar volume commitment, specific needs, terms and conditions, a similar time frame, seasonal considerations and provided the same manufacturer support is available to the Vendor Partner.
3. **Proposal Pricing:** For services priced through an AEPA Request for Proposal, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a “not to exceed” project quote to the purchasing Agency for work approval.

Prime Vendor Partner: For the purpose of this solicitation, a Vendor Partner will be considered a prime Vendor Partner and not a Subcontractor. Any Vendor Partner paid directly by the AEPA Member Agency or Participating Entity is a prime Vendor Partner; a Vendor Partner pays a Subcontractor. Prime Vendor Partners using Subcontractors are responsible for all actions of its Subcontractors.

Procurement Code: All Respondents/Vendor Partners must make themselves aware of and comply with all federal, state, and local statutes and regulations.

Products and Services

1. **Product Line:** If applicable, contracts will be awarded to Respondents able to provide their complete product line(s) of commodities, supplies, equipment, software, and services that meet the scope of work and specifications of this solicitation. Respondents with a published, priced catalog may submit their entire catalog; AEPA reserves the right to select or reject products within the catalog for recommendation without having to award all the contents.
2. **Serial Numbers:** Offers must be for equipment on which the original manufacturer’s serial number has not been altered in any way.
3. **Current Products:** All offers shall be for commodities, supplies, equipment, supplies, and software in current production; meet or exceed commercial and industry standards; and marketed and provided nationally to the general public and/or educational/governmental agencies.
4. **Construction Products and/or Services:** Are associated with building, erecting, altering, repairing, installing or demolishing in the ordinary course of business any: (1) road, highway,

bridge, parking area or related project; (2) building, stadium or other structure; (3) airport, subway or similar facility; (4) park, trail, athletic field, golf course or similar facility; (5) dam, reservoir, canal, ditch or similar facility; (6) sewage or water treatment facility, power generating plant, pump station, natural gas compressing station or similar facility; (7) radio, television or other tower; (8) shaft, tunnel or other mining appurtenance; (9) electrical wiring, plumbing or plumbing fixture, gas piping, gas appliances or water conditioners; (10) air conditioning conduit, heating or other similar mechanical work; or similar work, structures or installations; (11) leveling or clearing land; (12) excavating earth; (13) drilling, wells of any type, including seismographic shot holes or core drilling; and similar work, structures or installations.

5. **Services:** Are defined as the furnishing of labor, time, or effort by a Vendor Partner not involving the delivery of a specific tangible product other than reports and other materials which are merely incidental to the required performance.
6. **Professional Services:** Services relating to architects, archeologists, engineers, surveyors, landscape architects, medical arts practitioners, scientists, management and systems analysts, certified public accountants, registered public accountants, lawyers, psychologists, planners, researchers, educational specialist, construction managers and other persons or businesses providing similar professional services, which may be designated as part of this solicitation.
7. **Peripheral & Optional Items:** Respondents can include various peripheral products, equipment, accessories, services, deliverables, and related items that are associated with and function with the primary offering. Optional equipment or products may be added to the contract during the term of the contract. AEPA reserves the right to accept or reject such offerings under the following conditions: the enhancement is recommended by AEPA and approved by the Member Agency; the option is priced at a discount similar to other options; and the option is an enhancement to the unit.
8. **Descriptive Literature and Brand Names:** All offers are to include a complete set of the manufacturer's descriptive literature regarding the commodities, supplies, materials, equipment, and software offered. Brand names, trade names, and/or catalog numbers used in the solicitation will be intended to describe and identify the type, level, and quality of products, equipment, and software being requested.
9. **Discontinued Products:** If a product or model is discontinued by the manufacturer, Vendor Partner may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
10. **Product Specifications:** This solicitation is designed to enable a Respondent to satisfy a requirement for a commodity, supply, material, equipment, software, process, or service. A specification may be expressed as a standard, a part of a standard, or independent of a standard; by specifying a manufacturer's brand and model. No specification is intended to unnecessarily limit competition by eliminating items capable of satisfactorily and/or meeting the actual needs of the procurement. When a brand name product is specified and is only available for a single source, Respondents are encouraged to offer alternative products that they believe to adhere to and comply materially, functionally, and operationally equal to or better than the brand name product specified. **Any Respondent believing a specification is unnecessarily restrictive, shall indicate such in the form of a question during the solicitation process and prior to solicitation due date.** The fact that a manufacturer or supplier chooses not to produce or supply the commodity, supply, material, equipment, software, or services to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. If the Respondent deviates from these specifications, reasons must be stated for such deviation and state why, in their opinion, the commodity, supply, material, equipment, software, or services they bid will render equivalent reliability, coverage, performance, and/or service. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire offer.
11. **Quality:** Unless otherwise modified elsewhere in this solicitation, Vendor Partner warrants the commodities, supplies, materials, equipment, and services delivered as stipulated in the Buyer's purchase order/contract, shall be: of quality to pass without objection in the industry and professional standards normally associated with them; fit for the intended purpose(s) for which they are used; of even kind, quantity and quality within each unit and among all units, within

the variations permitted by the contract; adequately offered, presented, delivered, accomplished and complete as the contract may require; and conform to the written promises and/or oral affirmations of fact made by Vendor Partner.

Product Information, Catalogs, and Price Lists: Respondents shall include an electronic copy of the latest edition of the commercially available catalog and price lists that the discount will be applied to with the response. Throughout the term of the contract, Vendor Partner(s) shall furnish all AEPA Member Agencies and their Participating Entities with copies of approved commercially available catalogs and price lists in the format desired (electronic, paper, online shopping cart, etc.).

Progress Payments: Progress payments are allowed on purchases for goods and services under the following conditions: The Buyer and the Vendor Partner agree to the terms of the progress payments prior to issuing a purchase order; the purchase order describes the amounts to be paid and the date of payment; the Buyer has a satisfactory method of verifying progress described in writing in a letter or on the purchase order; that payments will only be made when actual goods and/or services are verified/received; and that any such payments be made in full compliance of Buyer's local board rules and any and all other applicable state rules and regulations.

Protests: Under this public procurement and AEPA's Solicitation, any Respondent who is aggrieved in connection with this procurement, can file a protest in accordance with (1) AEPA's Solicitation Document; (2) AEPA's Policies and Procedures; and (3) AEPA Member Agency's State Procurement Code and Board Policies. Venue for any and all legal actions regarding or arising out of the transactions covered herein shall be solely in the court of jurisdiction located in the state and county of the AEPA Member Agency and will govern any resulting transactions.

1. **Procurement Phases:** AEPA's solicitation process is broken down into three (3) phases. Any Respondent who is aggrieved in connection with any of the three (3) procurement/solicitation phases listed below and/or any functions or activities associated with each shall file their protest with the AEPA representative indicated below.
 - a. **Solicitation Due Date:** The preparation and contents of the solicitation, its terms, conditions, and specifications, the notification, distribution of solicitation documents and addendums (date published through the solicitation due date and time).
 - b. **AEPA Approval:** The receiving, opening, recording, evaluating, recommending, and approving Respondents to be considered for AEPA approval and/or actions relating to contract renewal and extension. (Date received and opened through the date of individual contract award and future renewals).
 - c. **Contract Award:** The awarding, implementing, and administering of resulting contracts and the disclosure of confidential data. (Date individual contracts awarded by AEPA Member Agencies or 120 days from AEPA approval).
2. **Protest contents:** Protests shall be in writing and must be filed with the appropriate AEPA represented below. A protest must include:
 - a. The name, address, and telephone number of the protester;
 - b. The original signature of the protester or its representative;
 - c. Identification of the procurement function and/or contract activity with the solicitation or the contract number;
 - d. A detailed statement of the factual grounds or legal basis for the protest;
 - e. Supporting exhibits, evidence, or documents to substantiate any claim unless not available within the filing time, in which case, the expected availability date shall be indicated; and
 - f. The form of relief requested.
3. **Protest Submittal:** Protester shall submit the solicitation protest in accordance with the requirements of the above three (3) procurement functions immediately or within ten (10) days of the date the protester knows or should have known the basis of the protest per the following:
 - a. **Solicitation Due Date:** Knows or should have known the basis of the protest upon the solicitation due date or ten (10) days after the due date, send a protest to Solicitation Question Coordinator (bid-committee@aepacoop.org).

- b. **AEPA Approval:** Knows or should have known the basis of the protest upon notification from AEPA of the solicitation category approval, send a protest to AEPA President bid-protests@aepacoop.org.
- c. **Contract Award:** Knows or should have known the basis of the protest or ten days after the notification from the AEPA Member Agency award, send a protest to Individual AEPA Member Agency; see AEPA Member Agency information sheet.
4. **Protest Resolution:** Protest shall be resolved, in accordance with AEPA's Board Policies, Procedures and/or the appropriate state statutes where the AEPA Member resides. AEPA intends that all solicitation protest decisions from the point a solicitation has been published through contract approval or rejection will be resolved by AEPA. Protests concerning contract award by AEPA Member Agencies will be resolved by the respective AEPA Member Agency.
5. **Protest Costs:** The losing party to the protest shall be responsible for the reasonable and justifiable costs of the protest. The protest costs shall be based on the costs and expenses incurred by the AEPA and its Member Agencies, including but not limited to staff salaries, attorneys' fees, hearing, reproduction, transcription, and travel costs.

Provisions Required by Law: By submitting a response to this solicitation, Respondents are acknowledging they have conducted and performed the required research to make themselves aware and knowledgeable of all federal, state, and local laws/statutes that are referenced herein, may pertain to and/or govern the procurement activities and transactions covered by this solicitation. These provisions of law and any clause required by law that is associated with and relates to this solicitation and any resulting contract will be read and enforced as though it were included herein.

Public Purchase: An easy-to-use platform that provides Respondents with the automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit an organization's solicitation response. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process.

Public Record: All offers submitted to this invitation shall become the property of the AEPA and will become a matter of public record, available for review, subsequent to the solicitation due date. Offers may be viewed, by appointment only, at the Oakland Schools, 2111 Pontiac Lake Road, Waterford, MI 48329, under the supervision of the AEPA Executive Director or his designee, from 8:30 a.m. to 3:30 p.m., Monday through Friday. Within fifteen days, the Solicitation Receipt Summary Report will be posted to the AEPA website (www.aepacoop.org).

Questions: Inquiries and questions related to this solicitation, must be submitted online in Public Purchase per solicitation and be submitted as follows:

1. From the time the solicitation is published until the deadline for questions for Respondents, questions should be submitted online via Public Purchase.
2. Questions regarding this solicitation after Opening, but before the approval of the contract, should be submitted to questions@aepacoop.org.
3. Questions regarding this solicitation after Notification of Approval should be submitted to bid-committee@aepacoop.org.
4. Once a contract has been awarded by an individual AEPA Member Agency any inquiries and questions relating to contract implementation, execution, transactions, and/or concerns/issues occurring within that state should be addressed to the individual AEPA Member Agency.

Reporting: Vendor Partners are required to submit quarterly detailed sales reports to all AEPA Member Agencies. Access to reports will be granted after contract approval. If there are no sales, \$0 reports are required.

Right to Assurance: Whenever one party to this contract in good faith has reason to question the other party's intent to perform, he/she may demand that the other party give written assurance of this intent to perform. In the event that a demand is made, and no written assurance is given within

ten (10) days, the demanding party may treat this failure as an anticipatory repudiation of the contract.

Right to Request Additional Information: AEPA, and its respective representatives, reserves the right to request any additional information during the procurement process that might be deemed necessary to better understand the submitted solicitation response including, but not limited to, clarifying questions. Respondents may be requested to submit such answers in writing but will not be allowed to change or alter their offer.

Safety Measures: Vendor Partners shall take all necessary precautions for the safety of employees on the worksite, and shall erect and properly maintain at all times, as required by job conditions and progress of the work, all necessary safeguards for the protection of the workers and public. They shall post danger-warning signs against the hazards created by their operation and work in progress. Proper precautions shall be taken pursuant to state law and standard construction practices in order to protect workers, the general public, and existing structures from injury or damage.

Safety Standards: All items supplied on this contract shall comply with the current applicable Occupational Safety and Health Standards, the National Electric Code, and the National Fire Protection Association Standards.

Severability: The provisions of this contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract that may remain in effect without the invalid provision or application.

Substance Use & Conduct: All Vendor Partners and Subcontractors must adhere to the local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on AEPA Member Agencies and Participating Entities premises.

State Agency: means any department, commission, council, board, committee, institution, legislative body, agency, government corporation, educational institution, or official of the executive, the legislative or judicial branch of the government of this state.

Survival: All applicable software license agreements, warranties, or service agreements that were entered into between Vendor Partner and Buyer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All purchase orders issued and accepted by Vendor Partner shall survive expiration or termination of the Contract.

Tare: If the Vendor Partner requires the Buyer to pay for shipping, the weight of the empty container and any material used for packing shall be of the lightest weight practical for safe delivery of the contents.

Taxes: Different jurisdictions taxing authorities have different tax laws, rules, regulations, and processes, therefore, prices offered will not include applicable federal, state, and local taxes. All applicable taxes must be listed as a separate item on all cost proposals, invoices.

Term of Contract and Extensions: The initial term of the contract shall be for up to fifteen (15) months and will commence on the date as indicated by each Participating Member Agency on the Acceptance of Solicitation and Contract Award (Form B). The contract shall continue in accordance with the dates stipulated in the solicitation and Timeline schedule located in Part A of this solicitation unless terminated, canceled, or extended. By mutual written agreement, the contract may be extended for three additional 12-month periods, ending on the last day of February. AEPA may choose to recommend the contract extension. If so recommended, an individual Member Agency may choose, at their sole discretion, to extend the contract. In the event AEPA does not recommend or approve a contract extension, a Member Agency reserves the right to offer month-by-month extensions not to exceed six (6) months until a new contract is awarded by that Member Agency.

Termination by Non-Approval of AEPA: AEPA Member Agencies on annual basis assess, evaluate, and review existing AEPA vendors to determine if the organization as a whole desire to extend its approval of those vendors. If an existing AEPA vendor's approval is not extended for an additional term, the AEPA Member Agencies can not extend the dis-approved vendor's contract. (See Term of Contract and Extensions)

Termination by AEPA Member Agency: An AEPA Member Agency may cancel any contract secured by the solicitation without any further obligation if any person significantly involved in initiating, negotiating, securing, drafting, or creating the contract on behalf of the AEPA Member Agency is or becomes, at any time while the contract or any extensions of the contract is in effect, an employee of, or a consultant to any other party to this contract with respect to the subject matter of the contract. Such cancellation shall be effective when the parties to this contract receive written notice from the AEPA Member Agency unless the notice specifies a later time. Cancellation by one AEPA Member Agency does not require other Agencies to cancel their contracts.

Termination for Convenience: AEPA Member Agency reserves the right to immediately terminate this contract, without penalty or recourse, in whole or in part, if the AEPA Member Agency determines that termination is in the best interest of Participating Entities. The Vendor Partner, after receipt of a "Notice of Termination," shall not accept any new orders after the termination date specified in the notice. Any termination shall not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency. Vendor Partner shall be entitled to receive just and equitable compensation in accordance with applicable contract pricing for work in progress, work completed, and materials accepted before the effective date of the cancellation. The Vendor Partner will not be reimbursed for any anticipated profit. The AEPA Member Agency reserves the right to cancel, or suspend the use thereof, any contract resulting from this SOLICITATION if the Vendor Partner files for bankruptcy protection or is acquired by an independent third party. Vendor Partner may cancel this contract upon written notice to the AEPA Member Agency prior to the intended termination date (or on the yearly anniversary of the solicitation). Any termination shall not affect projects that are in progress at the time the cancellation is received by the AEPA Member Agency.

Termination for Default: If either party is in default under this contract, it shall have an opportunity to cure the default within the time indicated (ten business days in most states) after it is given written notice of default by the other party, specifying the nature of the default. Upon receipt of the notice of default, the defaulting party shall have ten business days to provide a satisfactory response to the AEPA Member Agency. Failure on the part of the defaulting party to adequately address all issues of concern may result in contract termination. If the default is not cured within the time specified in the notice of default, the non-defaulting party shall have the right, in addition to all other remedies at law or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement shall not constitute a waiver of any of the parties' rights hereunder. The AEPA Member Agency reserves the right to terminate this contract, or any part hereof, for cause in the event of any default by the Vendor Partner, or if the Vendor Partner fails to comply with any contract terms and conditions, or fails to provide the AEPA Member Agency, upon request, with adequate assurances of future performance. In the event of termination for cause, the AEPA Member Agency shall not be liable to the Vendor Partner for any amount for supplies or services not accepted, and the Vendor Partner shall be liable to the AEPA Member Agency or any Participating Entity for any and all rights and remedies provided by law. If it is determined that the AEPA Member Agency improperly terminated this contract for default, such termination shall be deemed a termination for convenience. The AEPA Member Agency will issue written notice to the Vendor Partner for acting or failing to act in any of the following:

1. The Vendor Partner provides material that does not meet the specifications of the contract;
2. The Vendor Partner fails to adequately perform the services set forth in the specifications of the contract;
3. The Vendor Partner fails to complete the work required or to furnish the materials required within a reasonable amount of time;

4. The Vendor Partner fails to make progress in the performance of the contract and/or gives the AEPA Member Agency reason to believe that the Vendor Partner will not or cannot perform to the requirements of the contract;
5. The Vendor Partner fails to extend lower pricing that has been offered to another customer or cooperative that have equal or lesser volume.
6. The Vendor Partner fails to observe any of the terms and conditions of the contract;
7. The Vendor Partner fails to follow the established procedure for purchase orders, invoices, and receipt of funds as stipulated by the AEPA Member Agency.

Termination for Non-Appropriation: Any individual Buyer's procurement/contract covered by this solicitation and executed in accordance with the resulting contract may be terminated if insufficient appropriations and/or authorizations do not exist due to changes in state or federal law, or because of a court order, or because of insufficient appropriations made available to the Buyer's governing board and/or its State Legislature. Such termination will be effected by sending fifteen (15) days written notice to the Vendor Partner. The Buyer's decision as to whether sufficient appropriations and authorizations are available shall be accepted by the Vendor Partner and shall be final.

Title and Risk of Loss: The title and risk of loss of material or service shall not pass to the Buyer purchasing the material or services until it receives the material or service at the point of delivery unless otherwise provided within this document.

Trade-in Equipment: Equipment for trade-in shall be dismantled by the Vendor Partner and removed at its expense. The conditions of the trade-in equipment at the time it is turned over to the Vendor Partner shall be the same as when the original agreement was made, except as affected by normal wear and tear from use between the time of the solicitation and the trade-in. Values placed on trade-in products are between the Buyer purchasing the new unit and the Vendor Partner.

Type of Solicitation: Due to the various types, kinds and levels of products and services solicited by AEPA in its solicitations; the various pricing methodologies and/or methods utilized and offered to price the various products and services offered; and the type of contracts that results from any one of AEPA's solicitations, AEPA has established the following types of solicitations.

1. **Catalog Bid:** A catalog bid is utilized when the products and /or services solicited are clearly identified with set and specific characteristics, attributes, and configurations that are identifiable as a stand-alone single unit and can be listed and priced as a single unit with options that can be added to enhance and/or improve its operation and functionality. The Bidder offers a fixed discount(s) off retail price or prices in a Commercially Available Catalog. The discounts may be for the entire Catalog for specific products, product lines, manufacturers, or category of products as determined by the Bidder. See the Pricing section for detailed information on Catalog pricing.
2. **Line Item Bid:** A Line-item bid is utilized when the products and services solicited cannot be identified or listed as a single unit; consists of a number of different variable and configurations, it is necessary to identify the specific project or application; the end product or solution is made of individually priced elements or components and the end product's or solutions' cost is derived by the Vendor Partner specially prepared and providing a quote based on the project's terms, conditions and requirements. See the Pricing section for detailed information on Line-Item pricing.
3. AEPA also uses Request for Proposal (RFP) for certain service/goods categories in accordance with AEPA bylaws and procedures.

Vendor Partner: Respondent who has been approved and awarded a contract for the delivery of construction, tangible personal property, supplies, or services in response to this solicitation.

Vendor Partner Contact: Vendor Partner will designate one individual who will represent them to the AEPA, its AEPA Member Agencies during the contract period. This contact person will correspond with each AEPA Member Agency for technical assistance, problems, or questions that may arise. If other staff, distributors and/or independent Vendor Partners will be performing the

sales or support functions for different geographical areas (states), Vendor Partner shall include instructions and contact information that can be distributed to AEPA Member Agencies upon approval of this bid.

Warranty: Vendor Partner warrants that all commodities, supplies, materials, equipment, software, and service delivered under this contract shall conform to the specifications of this contract. All items should carry a warranty equal to the intended life cycle or a minimum 12-month manufacturer's warranty that includes parts and labor unless otherwise specified and agreed to. The manufacturer has the primary responsibility to honor a manufacturer's warranty; a distributor or dealer agrees to assist the purchaser to reach a solution in a dispute with the manufacturer over a warranty's terms. Any extended manufacturer's warranty will be passed on to the Buyer. For example, if a voice board has a three-year warranty, but the board is in a turnkey system that has a one-year warranty, the voice board's three-year warranty must be honored by the manufacturer and the Vendor Partner. All extended warranties must be passed on, without exception. If upon discovery, the Vendor Partner charges a Buyer for a replacement part that the Vendor Partner actually received at no cost under a warranty, the Vendor Partner will rebate the amount billed and the Buyer reserves the right to cancel the contract.

**Request for Proposal
AEPA #022-B
HEALTH & WELLNESS**

Part B – Technical Specifications

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1. Scope of Work

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required supplies, materials equipment and labor to all participating member states (up to 29) in the category of Health & Wellness.

- a. Respond to request from a number of different types of educational, non-profit, governmental and public institutions seeking health supplies and wellness services.
- b. These parts and supplies will include but are not limited to: general health supplies, disposable products, mobility products, miscellaneous equipment, specialty equipment and supplies/services.
- c. Types of services may include, but are not limited: Instructional, Technical, Telepractice, and Training.
- d. Professional Field Users of Products include but are not limited to: Health/PE Teachers/Professors, Athletic Coaches/Directors, Nurses/CNAs – City/County Hospitals, Early Childhood Centers, K-12, Colleges, Universities, Public Assisted Living/Nursing Homes/Senior Centers, First Responder Agencies EMT/Fire/Police
- e. Telepractice venues include schools, medical centers, rehabilitation hospitals, community health centers, outpatient clinics, universities, residential health care facilities, and child care centers. There are no inherent limits to where telepractice can be implemented, as long as the services comply with national, state, institutional, and professional regulations and policies.

All products offered must be considered new, unused, of the latest design and technology and from the most current and popular product lines available.

2. Anticipated AEPA Member Agency Participation

State	Participate? Yes/No/ Undecided	Other States Member Sells In
California	Yes	AZ, NV
Colorado	Undecided	
Connecticut	Yes	NH, NY, RI, VT
Florida	Yes	AL
Georgia	Yes	
Illinois	No	
Indiana	Yes	
Iowa	No	SD
Kansas	Yes	OK
Kentucky	Yes	AL, LA, MS, NC, TN
Massachusetts	Yes	
Michigan	Yes	
Minnesota	Yes	SD
Missouri	Yes	AR, LA, SD
Montana	Yes	ID
Nebraska	Yes	
New Jersey	Yes	
New Mexico	Yes	
North Dakota	Yes	
Ohio	Yes	
Oregon	Yes	
Pennsylvania	Yes	DE, HA, MD, NY
South Carolina	Yes	NC
Texas	Yes	
Virginia	Yes	
Washington	Yes	AK, ID
West Virginia	Yes	
Wisconsin	Yes	
Wyoming	Yes	SD,UT
Total Participating States	Yes	

Please note that individual AEPA Member Agencies that have indicated that they intend to participate in any contract approved under this solicitation, does not guarantee or mean that the individual AEPA Member Agency will enter into a contract with any AEPA approved Vendor Partner. Each AEPA Member Agency will make that determination after reviewing Vendor Partner responses and AEPA's recommendation for acceptance and award. The AEPA Member Agency's contracting decision shall be final.

3. Anticipated Volume

Health & Wellness is a new category for AEPA. The resulting award will be an Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). AEPA Member Agencies estimate approximately \$5 million in sales in the first contract term. AEPA Member Agencies anticipate that purchase volumes will increase over the course of contract years two (2) through four (4). This information is provided as an aid to Respondents in preparing responses only. It is not to be considered a guarantee of volume under this RFP. The successful Vendor Partner's discount and pricing schedule shall apply regardless of the volume of business under the contract.

4. Voluntary Pre-Solicitation Conference Call

AEPA will host a voluntary pre-solicitation conference call for any interested Respondents or potential Respondents. The conference call times are set in the following schedule for each of the four contiguous

United States time zones. No pre-registration will be required. Recording of the conference call will be posted on the AEPA Website.

Voluntary Pre-Bid Conference Call Schedule (All Categories) – August 12, 2021

Solicitation	Eastern	Central	Mountain	Pacific
022-A Furniture	11:00 AM	10:00 AM	9:00 AM	8:00 AM
022-B Health & Wellness	11:30 AM	10:30 AM	9:30 AM	8:30 AM
022-C Institutional Kitchen Equipment	12:00 PM	11:00 AM	10:00 AM	9:00 AM
022-E LED Lighting	1:00 PM	12:00 PM	11:00 AM	10:00 AM
022-F Event Seating & Staging Solutions	1:30 PM	12:30 PM	11:30 AM	10:30 AM
022-G Technology	2:00 PM	1:00 PM	12:00 PM	11:00 AM

Conference Call Number/Online Connection:

<https://us02web.zoom.us/j/89655631428?pwd=Qno1L1cxcDhwNjZvZzErMzZmYWtyQT09>

Conference Call Code: g1QWHk

Dial In Information:

+1 312 626 6799

Meeting ID: 896 5563 1428

Passcode: 691841

5. Glossary of Terms and Abbreviations

Abbreviations and Acronyms for Standards and Regulations: Where abbreviations and acronyms are used in specifications or other contract documents, they shall mean the recognized name of the organizations responsible for the standards and regulations in the following list. Names, telephone numbers, and websites are subject to change and are believed to be accurate and up-to-date as of the date of the contract documents.

- a. Food and Drug Administration (FDA) - Common FDA regulations standards and best practices. FDA regulations that apply to all industries in the life science space - Good manufacturing practices (GMP), Good clinical practices (GCP), Good laboratory practices (GLP), FDA enforcement actions, Warning Letters, Quality and safety standards, CAPA, Data management and documentation, Verification and validation, Packaging and labeling, etc.
 - a. Sub Categories: Risk Management | Packaging and Labeling | FDA Audit and Inspection | Drug and Device Approvals | FDA Validation | FDA 21 CFR Part 11 | Marketing and Promotion | Documentation and IT | Quality and Safety | Regulations & Guidance’s | Best Practices & GXP’s
- b. American National Standards Institute (ANSI)
- c. Americans with Disabilities Act (ADA)
- d. Occupational Safety and Health Administration (OSHA)
- e. Centers of Disease Control (CDC)
- f. Safety Data Sheets (SDS)
- g. Code of Federal Regulations (CFR)
- h. American Speech-Language-Hearing Association (ASHA)

6. Special Terms and Conditions

Item	Description
6.1.1.	The Vendor Partner will have access to a full inventory of the awarded product line.
6.1.2.	The Vendor Partner shall maintain a minimum monthly overall average fill rate of 95% or above. Line items that are reordered, backordered, or partially filled are not considered filled line items when calculating this service level.
6.1.3.	Orders must be shipped within 48 hours after receipt of an order 90% of the time. The Vendor Partner

Item	Description
	will notify the Buyer if product ordered cannot be shipped within this time period providing expected ship date enabling the buyer the opportunity to secure product elsewhere.
6.1.4.	Vendor Partners must be a manufacturer's authorized sales and service dealer for all proposed equipment/software/supplies. An authorized sales and service dealer is defined in this solicitation as one purchasing their products for resell directly from the manufacturer(s) or the manufacturer's approved channels. Products that result from new authorized sales and service dealer arrangements between the Vendor Partner and the manufacturer during the term of this contract may be added and offered through the AEPA Member State contract.
6.1.5.	All charges and components necessary for performance of the contract shall be clearly identified even if such are not specifically addressed in any paragraph or sub-paragraph or form that is a part of this request.
6.1.6.	If the Vendor Partner intends to utilize independent agents/distributors, subcontractors and/or third-party agents to perform and/or provide any part of the products and services offered herein, the Vendor Partner must identify all providers and any and all associated costs with these providers.
6.1.7.	Optional services must be identified separately, and must include clear descriptions of proposed products/services within FDA, CFR, ADA, OSHA, ANSI, CDC, and SDS, licensing and/or certifications per Member Agency. A separate product sheet, where applicable, must be provided for each individual item/service when purchase is made.
6.1.8.	Vendor Partners must provide a product or mix of products in a manner that will allow Buyers to migrate to emerging technologies/services and between legacy technologies (where applicable) with no penalty charge associated with maintaining the most appropriate selections of goods and services throughout the life of the contract.
6.1.9.	Vendor Partners must be able to supply catalogs when requested. The catalog shall have a cover label indicating that the catalog's contents are available through the participating Member Agency and the AEPA contract. The label shall identify the agency's contract number, discount level(s) and any special ordering instructions.
6.1.10.	Packing slips shall accompany all deliveries and shall contain Buyer's purchase order number, vendor name and name of article. Cartons shall be identified by purchase order number and vendor name.
6.1.11.	Orders not filled and partials shall be indicated on the packing list. Vendor Partner shall inform member of anticipated availability date for unfilled and partial orders.
6.1.12.	All products sold by the Vendor Partner must be new. Only the newest versions of software and equipment will be solicitation. Older versions will only be sold if specifically requested from the Buyer. Vendor Partner may offer reconditioned products as a Voluntary Alternate; such items shall be marketed and labeled as being reconditioned.
6.1.13.	Products that have a 30/60/90 day money back guarantee will be clearly identified in the catalog and on the web site (if applicable).
6.1.14.	Vendor Partner has the option to offer private label products. Vendor Partner shall maintain the same manufacturer specifications for private label products throughout the term of contract. Any change of manufacturers for a private label shall result in offerings equal to or superior to the originally approved manufacturer at a price equal to or lower than the original offering.
6.1.15.	Vendor Partner must maintain a toll free technical support line open 8 a.m. Eastern Time zone until 5 p.m., Pacific Time zone, Monday through Friday. Callers must have access to a live technician fluent in English.
6.1.16.	If the Vendor Partner makes an error in pricing (typographical or photographic error, for example), the Buyer reserves the right to return the product. The Vendor Partner agrees to pay for cost of any returned product due to a pricing error.
6.1.17.	Products sold shall be FOB Destination, freight prepaid and added to invoice. The Vendor Partner will quote shipping prior to a PO being issued.

7. Product | Category Specific Specifications

Item	Description
7.1.1.	Vendors proposing health and wellness supplies, equipment, etc. shall provide brands/manufacturers that include but are not limited to: 3M, Amico, BD, Cardinal Health, Covidien, Roche, Evac, Ferno, GE Healthcare, Health-o-Meter, Hillrom, Invacare, LifeSecure, McKesson, Medline, MobileAide, Novum, Pedagogy, Quidell, Rice Lake Riester, Seca, Seimens, Sekisui, Striker, Welch Allyn, and Zoll.
7.1.2.	Disposables; Masks, Shields, Gloves, Emergency Trauma Kits, Basic Protection Kits, Protective

Item	Description
	Apparel, Clean up Kits -Blood borne Pathogen and Bodily Fluids, and any other safety items not listed.
7.1.3.	Diagnostic; Portable Thermal Imaging, No Touch Thermometers, Oximeters, Sphygmomanometers, Modular Diagnostics, Scales, Stadiometers, Body Mass Index Devices, Monitoring Devices (carbon dioxide), Vital Signs, and any other portable diagnostic equipment/supplies not listed.
7.1.4.	First Response; Automated External Defibrillator, Bag Valve Mask, Emergency Oxygen, CPR/AED replacement accessories, EMS Field Ready Bundles, Wound Care, Tourniquets, and any other first response equipment/supplies not listed
7.1.5.	First Aid; Kits, Splints, Slings, Bandages, Gauzes, Adhesives/Tapes, Depressors, Swabs, Hot/Cold Packs, Antiseptics, Ointments, Ear/Eye/Skin Care, Trauma, Wash & Basins, Anti-inflammatory, Cleansers, and any other first aid supplies not listed.
7.1.6.	Mobility Aids - Manual & Power Devices; Walkers, Canes, Crutches, Braces, Rollators, Wheel Chairs, Ambulation, Lifts, Cots, Stretchers, Exercise Aids, Privacy Screens, and any other mobility aids not listed.
7.1.7.	Carts & Storage; Vaccine Refrigerators, Vaccine Freezers, Under Counter Refrigerators, Compact Refrigerators, Counter Height Refrigerators, Low Temperature Refrigerators, Mobil Storage, Utility Carts, Sharpens Dispenser, COWs, WOWs (computers on wheels, workstations on wheels), and any other carts or storage units not listed.
7.1.8.	Training Materials; Books, Curriculum, Manikins, Anatomical Models/Charts, Software, Instructional Trainings & Courses, and any other training materials not listed.
7.1.9.	Miscellaneous; Batteries, Cables, Sensors, Replacement/Emergency Accessories, and any other miscellaneous items not listed.
7.1.10.	The catalog includes a variety of manufacturers of specified products and services, and 80% or more of the catalog must be dedicated to Health Supplies.

Telepractice & Wellness Services

Item	Description
7.2.1.	Telepractice. Wellness Services that are conducted with interactive audio and video connection in real time to create an in-person experience similar to that achieved in a traditional encounter.
7.2.2.	<p>Performance of services to clients shall include, but not limited to:</p> <p>Physical and sensory characteristics, including:</p> <ul style="list-style-type: none"> • Hearing ability; • Visual ability (e.g., ability to see material on a computer monitor); • Manual dexterity (e.g., ability to operate a keyboard if needed); and • Physical endurance (e.g., sitting tolerance). <p>Cognitive, behavioral, and/or motivational characteristics, including:</p> <ul style="list-style-type: none"> • Level of cognitive functioning; • Ability to maintain attention (e.g., to a video monitor); • Ability to sit in front of a camera and minimize extraneous movements to avoid compromising the image resolution; and • Willingness of the client and family/caregiver (as appropriate) to receive services via telepractice. <p>Communication characteristics, including:</p> <ul style="list-style-type: none"> • Auditory comprehension; • Literacy; • Speech intelligibility; • Cultural/linguistic variables; and • Availability of an interpreter. <p>Support resources, including:</p> <ul style="list-style-type: none"> • Availability of technology; • Access to and availability of resources (e.g., computer, adequate bandwidth, facilitator); • Appropriate environment for telepractice (e.g., quiet room with minimal distractions); and • Ability of the client, caregiver, and/or facilitator to follow directions to operate and troubleshoot telepractice technology and transmission.
7.2.3.	Clinicians and programs shall verify state licensure and payer definitions to ensure that a particular type of service delivery is consistent with regulation and payment policies.

Item	Description
7.2.4.	Use of telepractice must be equivalent to the quality of services provided in person and consistent with adherence to the Code of Ethics (ASHA, 2016a).
7.2.5.	Individuals who hold the Certificate of Clinical Competence shall engage in only those aspects of the professions that are within the scope of their professional practice and competence, considering their certification status, education, training, and experience.
7.2.6.	Provide services via telepractice consistent with professional standards and state and federal regulations.

8. Pricing

AEPA has identified acceptable pricing methodologies that are to be utilized to submit pricing. Pricing strategy descriptions are found in Part A – AEPA Instructions and General Terms and Conditions. We request that the pricing response contain sufficiently detailed information to determine a realistic cost for AEPA member agencies. The Vendor Partner agrees that the cost for any item offered on this contract will be uniform for all states, and that any differences in pricing are due to state specific installation and labor costs, AEPA Member Agency’s Administrative Fee, or other approved reasons. The respondent must provide their pricing as requested utilizing the various pricing methodologies specified. The Vendor Partner must agree that they will offer prices equal to or better than what they ordinarily offer to individual entities or cooperatives with equal or lesser volume.

AEPA is expecting pricing on the vendor’s entire offering under the scope of this solicitation. Proposers are encouraged to offer optional pricing strategies (Volume discounts, Customized Price Lists, Specials), and additional financing options.

For services, vendors may respond with a discount off labor and material costs. Labor must be sufficiently itemized by title and include total rate (salary and fringe). Material costs must be itemized. Any Vendor Partner awarded under a time and materials pricing strategy must provide a “not to exceed” project quote to the purchasing Agency for work approval.

AEPA requires that pricing be returned using the Part F Excel Forms provided.

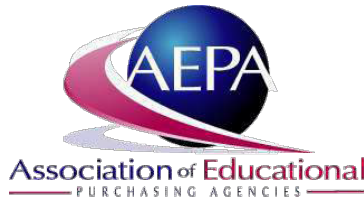
1. Part F - Pricing Workbook

- a. Pricing shall be completed on the provided pricing sheets (Microsoft Excel Workbook) with the individual tables to be completed as directed:
 - F.1 - Catalog Discount (Required)
 - F.2 - Price Schedule (Required)
 - F.3 - Services Price Schedule (Optional)
 - F.4 - Volume Discounts (Optional)
- b. Pricing will be evaluated on a combination of items from all pricing schedules. Pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer’s offering represents the best value. See Evaluation, Approval and Award in Part A – Terms and Conditions for additional information.

9. Evaluation

The AEPA Committee for this category will evaluate proposals based on the entire response, and according to the criteria detailed in Part A for AEPA’s definition of Responsive and Responsible proposals. A recommendation may be made to recommend a single response, or to recommend multiple offers based on differentiation of product or service. AEPA will vote as a whole to accept or not accept a committee’s recommendation. Once accepted, each recommended response will go to the individual states for contract approval. Please note, pricing evaluation may include other considerations, including the total cost of the acquisition and whether the Proposer’s offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting AEPA members’ needs.

Criteria	Yes/No
Complete Response to Solicitation	
Financial Viability	
Ability to provide good/services to 90% of participating agencies.	
Criteria	Points
Conformance to Terms and Conditions	5
Pricing EQUAL TO or BETTER THAN offered to individual entities or cooperatives with Equal or Lesser Volume	9
Quality and Suitability of Products, Services & Solutions Offered	9
Marketing Plan	8
Demonstrated Track Record of Performance in the Public Marketplace (may include reference checks)	9
Value Added Attributes	9
Total Score - Technical	49
Cost Evaluation	51
Total Scores	100



**Part C –
AEPA Member Agency (State) Terms and Conditions
AEPA Solicitation #022**

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1. AEPA Member Agency Terms and Conditions

A solicitation is being published and distributed on behalf of the Member Agencies in many states. Differences in contract implementation and operation will exist between the Member Agencies. Each state may have special laws relating to this procurement that must be adhered to in addition to the previously stated constraints. *When Member Agency/State-Specific Terms and Conditions differ from the AEPA General Terms and Conditions, the Member Agency/State-Specific Terms and Conditions will prevail in that Member Agency/State.*

2. Common Terms and Conditions

Active Promotion of Contract: Agencies require that the Vendor Partner take ownership and actively promote the contract in cooperation with the AEPA Member Agency to all of the Agencies’ qualified Participating Entities.

Sales to Participating Entities: AEPA Member Agencies require that all awarded Vendor Partners offer the Member Agency contract opportunity to all qualified Participating Entities of the cooperative.

Legal Obligations: All Vendor Partners shall comply with all applicable Federal, State, and Local Laws, Codes, and Regulations while fulfilling the contract. It is the Bidder’s responsibility to be aware of and comply with all state and local laws governing this procurement. Applicable laws, codes, and regulations (etc.) must be followed even if not specifically identified herein.

Administrative Fees: AEPA Member Agencies charge Vendor Partners an administrative fee (a percentage of sales in their respective state or states that they extend the AEPA pricing to). Administrative Fees are generally paid to each Member Agency quarterly. Additional details of how these fees are charged may be found under each state’s Terms and Conditions.

A summary of each State’s Administrative Fee, any special terms and conditions, and special ordering process requirements are listed here for the convenience of the Bidders.

3. AEPA Member Agency General Overview Summary

AEPA Member Agency State	General			Ordering Process			Construction Products and Services										Potential Customers						
	Administrative Fee	Bid Security Required on bid due date	Special Reporting Requirements	Standard Ordering Process	Electronic Ordering	Special Ordering Process	Davis Bacon and State Wage Rates	Payment & Performance Bonds Required	Contractor's Licensing Required	Permits and/or Registration Required	Construction Project Cost Limitations	Participate in Construction Services	Participate in Construction Products Only	Products are taxable	Service is Taxable	K-12 Education	Higher Ed.	Private Schools	Non-Profits	Federal Agencies	State Agencies	Cities & Counties	
CA	2%	N	N	Y	Y	N	-	-	-	-	Y	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	
CO	2%	N	N	Y	N	N	N	N	N	N	N	Y	Y	N	N	Y	Y	Y	Y	Y	N	Y	
CT	2%	N	N	Y	Y	N	Y	N	Y	Y	N	Y	Y	N	N	Y	Y	Y	Y	N	N	Y	
FL	2%	N	N	Y	Y	N	Y	N	Y	Y	N	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
GA	2%	N	N	Y	Y	N	Y	N	Y	Y	N	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
IA	2%	N	N	Y	Y	N		**			Y	Lim	Lim	n	N	Y	Y	Y	N	Y	Y	Y	
IL	2%	N	Y	Y	Y	N	Y	Y	Y	Y	Y	N	N	N	N	Y	Y	Y	Y/N	N	Y	Y	
IN	Var	N	N	N	Y	Y	Y	Y	Y	Y	Y	N	N	N	N	Y	Y	Y	Y	Y	Y	Y	
KS	2%	N	n	Y	Y	Y	Y	Y	Y	Y	N	Y	N	N	N	Y	Y	Y	Y	Y	Y	Y	
KY	2%	N	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	
MA	2%	N	N	Y	Y	Y	N	N	N	N	N	N	N	N	N	Y	Y	Y	Y	Y	Y	Y	
MI	2%	N	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	N	N	Y	Y	Y	Y	TBD	Y	Y	
MN	2%	N	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y/N*	N	Y	Y	Y	Y	Y	Y	Y	
MO	2%	N	Y	Y	Y	N	Y	N	N	Y	N	Y	N	N	Y	Y	Y	Y	Y	Y	Y	Y	
MT	2%	Y	N	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
NE	2%	N	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	N	N	Y	Y	Y	N	N	Y	Y	
NJ	2%	N	N	Y	Y	N	Y	Y	Y	Y	Y	N	Y	N	N	Y	Y	Y	Y	N	N	Y	
NM	2%	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	
ND	2%	Y	Y	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y/N*	N	Y	Y	Y	Y	Y	Y	Y	
OH	2%	Y	Y	Y	Y	N	Y	Y	Y	Y	N	Y	N	N	N	Y	Y	Y	Y	Y	Y	Y	
OR	2%	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
PA	2%	N	Y	Y	Y	Y	Y	Y	Y	Y	N	Y	N	N	N	Y	Y	Y	Y/N	Y	Y	Y	
SC	2%	N	Y	Y	N	Y	Y	Y	Y	Y	N	Y	Y	Y/N*	Y/N*	Y	Y	Y	Y	N	Y	Y	
TX	2%	N	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
VA	2%	N	N	Y	Y	Y	N	N	Y	Y	Y	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	
WA	2%	N	Y	N	Y	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	N	N	N	Y	Y	
WV	2%	Y	N	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	
WI	2%	N	N	Y	Y	N	Y	Y	N	Y	Y	Y	Y	Y	N	Y	Y	Y	Y	Y	Y	Y	
WY	2%	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	N	Y	Y	Y	Y	Y	Y	Y	

4. State Specific Terms and Conditions

1. California, Monterey County Office of Education (MCOE) – for the Programs CalSave and CalBuy

1. Governing Law and Venue

As described in Part A of bid Terms and Conditions, the laws of the State of California govern the Contract and prevail in the interpretation and administration of the Contract. California-specific Terms and Conditions prevail over any General Terms and Conditions. Each provision of law and clause required by law to be included in the Contract shall be deemed to be inserted herein, and the Contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included then upon application of either party the Contract shall be physically amended to make such inclusion or correction.

The venue for any litigation arising out of or related to the Contract shall be with either the Superior Court in and for the County of Monterey, State of California or the Federal District Court for the Northern District of California, San Jose Division.

2. Authority

For California, this request for bids is issued under the authority of the elected Monterey County Superintendent of Schools, who administers the MCOE, located at 901 Blanco Circle, Salinas California, 93912. In this document, MCOE may be referred to as Agency, being distinct from other parties who may use this Contract who are hereinafter referred to as Local Education Agencies (LEAs), regardless of their hierarchy or their political and organizational status as schools or municipalities.

3. CalSave and CalBuy, Administration, and Agent

Contracts awarded and Awarded Contractors/Vendors will automatically be part of the CalSave and CalBuy programs, and by bidding a Vendor must agree to participate. CalSave is cooperative purchasing program founded by the Monterey County Office of Education and administered by the Epylon Corporation under an agreement with MCOE. MCOE is the lead agency for all Contracts, and the Monterey County Superintendent of Schools is the authority for the solicitation, evaluation and award of all Contracts. Epylon serves as MCOE's agent, but only the Monterey County Superintendent of Schools has the authority to award contracts. CalSave may also do business as CalBuy in certain jurisdictions. Correspondence and communication related to the Contract award or administration of the program should be directed to Epylon, 630 San Ramon Valley Blvd., Suite 210, Danville, CA 94526.

MCOE reserves the right to change agents or to change the contact name of existing Agent's personnel administering the Contract. If Agent or Agent's personnel change, Awarded Contractors/Vendors will be notified with new instructions.

4. Transaction Fees

Transaction Fees are the funding source for the operation of the self-supporting CalSave cooperative purchasing program. Awarded Contractors/Vendors shall be required to pay a Transaction Fee for all purchases by LEAs and other eligible entities made through the awarded Contract. For the purpose of this bid through Monterey County Office of Education and all Contracts awarded using this document, the Transaction Fee shall be 2 percent of Net Sales, which means gross sales less returns and canceled orders within 30 days, shipping and sales and other taxes (excluding taxes based on net income). Transaction Fees will not be charged to or paid by the buyers themselves. Neither Awarded Contractor/Vendor nor its designated authorized reseller(s) shall itemize any additional amount corresponding to the Transaction Fees in the awarded Contract prices. This Transaction Fee applies to all orders, regardless of the method used to submit the order, or the quantity or dollar amount of the order.

Epylon will collect the full Transaction Fee on behalf of the CalSave and CalBuy programs, unless otherwise advised by Epylon. The Contractor/Vendor will make all participation fee payments within two weeks after sending the quarterly report. Checks are to be made payable to the Epylon Corporation and sent to 630 San Ramon Valley Blvd., Suite 210, Danville, CA 94526.

5. Non-Conforming Jurisdictions

Notwithstanding Section 4 (immediately above) no Transaction Fee is authorized to be charged to Awarded Contractors/Vendors for sales within any jurisdiction where prohibited by law or local- government policy. Instead, the cost of products, services, licenses, and goods sold under this Contract in such jurisdictions shall be the same as for all school districts in all other counties of California.

However, any LEA using this Contract where Section 4 fees are not permitted shall be required to pay a 2 percent fee for use of the Contract, imposed by MCOE on the authority of Public Contract Code §20118 and §20652, which allows MCOE to charge reasonable costs to the public corporation or agency for furnishing the services incidental to the purchase of items under Contract.

6. Reports

The Contractor/Vendor will compile a quarterly report listing each purchase made by participating agencies and persons under this Contract, and send them by the 15th of April, July, October, and January to Racquel Landolf with the email address of rlandolf@epylon.com. These reports shall be in Microsoft Excel format and shall have file names that identify the Contractor/Vendor and the month being reported. The file at a minimum shall include the fields listed below and shall allow for sorting on any of these fields:

- Date of Order
- Name of Participating Agency (LEA)
- Description of Item and Services Purchased
- Manufacturer's SKU Number
- Quantity or Job Order Units
- Contract Unit Price
- Extended Price
- List Price Before AEPA Discount

7. Length of Term

The term of the agreement shall commence on the date of the award and continue as stipulated in General Terms and Conditions, unless terminated, canceled, or extended. Contract may be terminated by MCOE if LEAs have not used the Contract in any 12-month period, or

if orders from participating LEAs do not total \$10,000 in any 12-month period. California statutory term limits and extensions shall apply. In no case will the Contract be in force for more than three years at one time.

8. Marketing and Advertising Under This Agreement

Vendor will actively promote the use of this Contract by LEAs in California. Vendor must comply with the marketing plan offered as part of its bid submission. Unless other arrangements are made with the CalSAVE Administrator, Vendor also agrees to perform the following:

- Include the approved CalSAVE logo and web address in all print, electronic mail and other advertising and promotion intended for release to California K-12 schools, excluding national marketing releases.
- Provide CalSAVE with a copy or proof sheet of the advertisement or promotion material. Vendor will provide CalSAVE with date of release and name of publication, journal, etc.
- Place a CalSAVE Vendor sign on booths, tables, etc. of any or all exhibits for which the Vendor displays/participates at California tradeshows, conventions, and the like.
- Insert the approved CalSAVE logo and web address on any Vendor's web site promoting the Contract or a specific CalSAVE landing page and providing a link to the CalSAVE website.
- Vendor will supply product catalog information, product description, pricing, etc., in a spreadsheet format as specified by CalSAVE for inclusion on the CalSAVE website.
- Vendor agrees to cooperate in developing appropriate website content to promote its products, services, and their advantages to school districts.
- Requested materials will be submitted to CalSAVE within 30 days.

9. Conformance to Public Contract Code §20111

An award by the Monterey County Superintendent of Schools under this solicitation will be for the purchase of equipment, materials, supplies, services or repairs to be furnished, sold, or leased in accordance with Public Contract Code §20111 and §20650 or other California code sections as may be allowed by law. Awards shall include allowance for installation and assembly services incidental and necessary to the use of the equipment, materials, supplies and repairs purchased or leased.

10. Conformance to Public Contract Code §20118 and §20652

All public agencies (LEAs) are authorized by law to purchase off a Contract awarded by an agency that has itself gone to bid, including all K-12 schools districts, community college districts, special districts and JPAs serving education, pursuant to Public Contract Code §20118 and §20652. Using these statutes, the Monterey County Office of Education hereby declares its intent and authorization to make all Contracts awarded under this Contract "piggybackable" by other agencies in the state. The Agency waives any right to receive payment from other California agencies making purchases off the awarded Contracts and those agencies will make payment directly to the vendors. Any legislative changes to Public Contract Codes §20118 and §20652 during the term of the Contract(s) with Award Vendor(s) shall apply to the Contract(s) immediately when such changes become law.

11. Piggyback and Standard School Supply & Equipment Authority

The Monterey County Office of Education declares that items, materials, personal property, equipment, and licenses under Contract as a result of this Invitation to Bid will qualify as items to be included within its Standard School Supply and Equipment List. Because many County Offices of Education have banded together to create both the EdBuy and the CalSAVE programs for the purpose of collectively creating both a standard School Supply & Equipment List and cooperative contracts, the items solicited and awarded through this bid may also constitute a portion of an official Standard School Supply and Equipment List for other participating County Offices of Education and County Superintendents of Schools. Purchases by other County Offices of Education and LEAs may be made, not only in accordance with Public Contract Code §20118 and §20652, but also in accordance with Education Code §38110 and §38112 dealing with cooperatives and Standard School Supplies & Equipment.

12. Intended for Personal Property

An award by the MCOE under this solicitation will be for the purchase of equipment, materials, supplies, services or repairs to be furnished, sold, or leased in accordance with Public Contract Code §20111 and §20650. Awards shall include allowance for installation and assembly services incidental and necessary for use of the equipment, materials, supplies and repairs purchased or leased. When any services or repairs fall into a category of Public Works as defined in Public Contract Code §22002, an LEA may be required to conduct a separate bid for labor and services, but may use this Contract for an unlimited dollar amount for any supplies, materials, equipment or personal property to be staged and ready for use in a local Public Works project. Other rules may apply in the event an MCOE Contract award is converted to a California Multiple Awards Schedule (CMAS) Contract.

13. Public Works Limitations

When Public Works services cost \$15,000 or more, an LEA, under most situations, must bid itself independently for the services and labor related to the public work, but may use this Contract for the contracted supplies, material or equipment related to the project. If circumstances allow, LEAs may also combine this competitively bid Contract with other alternative authorities for Public Works projects as may be allowed by law, such as Public Contract Code §22030, Education Code §17406 or Government Code §1466. LEAs may consult with their own legal counsel to see if such statutes apply to their Public Works projects.

14. Job Order and Unit Price Contracting

Notwithstanding, Sections 9 through 13, the Awarded Contractors/Vendors and any authorized resellers or subcontractors, may extend bid pricing to other agencies in California, including school districts, community colleges, state colleges, cities, and counties to the extent allowed by law under job-order-contracting statutes, including but not limited to Public Contracts Codes §20919.20 through §20919.33, §20665.20 through §20665.35 and §10710. Agency allows any school district, college, or agency to use this Contract and its

competitively bid unit pricing as an alternative to other contracting procedures that the school district or agency is otherwise authorized or required by law to use. In using this Contract and pursuing a job-order-contracting project, a participating agency is obliged to conform to contracting steps spelled out in their respective code sections, state college trustee policies, or local board policies.

15. Start Date

Once the award is made to the contractor/Vendor and signatures have been placed on the Contract from both parties, the Awarded Contractor/Vendor is authorized to begin selling to eligible agencies. MCOE will begin informing LEAs of the Contract once the Contract has been signed.

16. Posted Prices and Requests for Quotes

The Awarded Contractor/Vendor, in cooperation with MCOE's agent, must make provision for LEAs to quickly ascertain bid prices by posting prices, posting a link or contact for prices, distributing catalogs and price lists, responding to requests for quotations, or participating in eCommerce. (The 2 percent Transaction Fee on all sales is a cost of doing business to the Vendor and the requirement for the fee is publicly disclosed in these bid documents for the edification of all buying agencies and LEAs. Transaction fees should not appear as a line item on a quotation or on listed bid pricing. The final price quoted or displayed must be inclusive of the participation fee on all pricing and quotations.

17. Submission of Orders and Delivery

After entering into an agreement with MCOE, an LEA electing to use this Contract will enter into a Separate Contract with the Vendor by way of a purchase order or separate contracting document ("Separate Contract"). Purchase orders will be issued by participating LEAs to Contractor/Vendor.

LEAs will fax or mail purchase orders directly to the CalSAVE office fax at (866) 488-3729), unless other arrangements have been made and agreed to by the CalSAVE Administrator. LEAs may also use Epylon eCommerce software for transmission of purchase orders. Standard business practice is for all purchase orders received by 3:00 p.m. Pacific Time to be logged and forwarded to the appropriate Vendor on the same day received unless unusual circumstances occur. It is the responsibility of the awarded/Vendor Contractor to track any purchase order received directly from an LEA and to include that order on quarterly reports.

Awarded contractor/Vendor will deliver goods, services and corresponding invoices directly to the participating LEAs and receive payments directly from the participating LEAs as per bid specifications.

18. Conversion to a CMAS Contract

Because of multiple-award provisions, this Contract may qualify for adoption as a California Multiple-Award Schedule Contract. If the Vendor uses this MCOE Contract for the purpose of obtaining a separate CMAS Contract from the State of California, the Vendor is responsible for paying both the CMAS fee and the 2 percent Transaction Fees described in Section 4 and 5 for all orders submitted under the authority of the CMAS program. In exchange for this fee, the Vendor is given a license to use and duplicate MCOE/AEPA Terms and Conditions for the purpose of applying for a CMAS Contract. Also, CalSave or CalBuy will post pricing allowing prospective buyers to check for pricing that is compliant with the MCOE Contract and CMAS requirements. Vendor must comply with MCOE's quarterly reporting requirements. Public records of sales through CMAS will be used to verify quarterly reports and sales made through the CMAS program.

19. Other Agencies Right to Purchase

CalSave and CalBuy are self-supporting contracting programs. Contracts are made available to all California public school districts, private and non-public schools registered with a county office of education or state Department of Education, charter schools, community college districts, eligible state agencies, non-profits (particularly those such as PTAs buying on behalf of schools or government), and any other agency allowed by law – all referred to as LEAs.

Subject to the following terms and conditions, the Monterey County Office of Education (MCOE) consents to LEAs purchasing items at the same unit price(s) or pricing formula under the terms and conditions of this Contract, as may be authorized by Sections 20118 and 20652 of the Public Contract Code or other legal authority:

Any other agency (LEA) authorized by law to use this Contract for its own purchase(s) from the Awarded Contractor/Vendor or their authorized resellers shall by default enter into a standard agreement with MCOE, which *inter alia* will include the terms, conditions, and information set forth in this paragraph and paragraphs below.

After entering into a standard agreement with MCOE, another Agency electing to use this Contract will enter into a separate contract or purchase order ("Separate Contract") with the contractor/Vendor. The Separate Contract is subject to and includes and/or incorporates all applicable terms of this Contract and the specific requirement that the Awarded Contractor/Vendor comply with the provisions set forth in the paragraph regarding payment of the 2 percent Transaction Fee (or the non-conforming jurisdiction fee) to be collected by the Epylon Corporation. MCOE will not be a party to any Separate Contract but will be considered a third-party beneficiary of such Separate Contract.

The Awarded Contractor/Vendor understands and agrees that failure or refusal to comply with the provisions set forth in this agreement regarding payment of the 2 percent Transaction Fee in conjunction with any Separate Contract or any other use of this Contract by an "Other Agency" is grounds for cancellation of the Contract. The Contractor/Vendor also understands and agrees that if the Contract is cancelled for this or any other reason, MCOE may give notice of such cancellation by any other means appropriate to inform LEAs of that cancellation.

The MCOE waives any right it may have to require any LEA using this Contract to draw its warrants for the purchase(s) in its favor and consents to each agency making such payment(s) directly to the contractor/Vendor.

Sales tax and freight/shipping charges included in the Contract apply to the MCOE only. Additional sales tax and freight/shipping charges may be required on purchases by any LEA and are outside the scope of this Contract, unless specifically addressed elsewhere in Part A or Part B of the Terms and Conditions.

This Contract and any Separate Contract are for the purchase of the items covered by Contract. An LEA may, however, exercise its authority under Education Code section 17597 or 81645 or other legal authority to sell and lease back any item owned by, or to be

owned by, it pursuant to any Separate Contract. The contractor/Vendor agrees to take any and all actions requested by any LEA that are necessary to effect any such transfer, by way of example only, accepting payment under the Separate Contract from any third party to whom any such transfer is made.

Both the contractor/Vendor and any LEA using this Contract agree that the MCOE makes no representation that use of this Contract by any Other Agency is, in fact, authorized by law. In this regard, the MCOE suggests that, at a minimum, Contractor/Vendor and any LEA considering such use consult with their own legal counsels before doing so.

Both the contractor/Vendor and any LEA using this Contract agree to defend, indemnify and hold the MCOE, the Monterey County Superintendent of Schools, and the Monterey County Board of Education and its members, as well as all of their respective officers, employees and agents, free and harmless from any claims, liabilities, costs, penalties, or interest arising out of any such use.

MCOE reserves the right to cancel the whole or any part of this contract due to failure by the contractor to carry out any obligation, term, or condition of the contract. MCOE will issue written notice to the contractor for acting or failing to act in any of the following:

- The Vendor fails to adequately perform the services set forth in the contract
- The Vendor fails to make progress in the performance of the contract and/or gives MCOE reason to believe that the contractor will not or cannot perform to the requirements of the contract
- The contractor fails to observe any of the terms and conditions of the contract
- The contract fails to pay Transaction Fees
- The contractor fails to follow the established procedure for purchase orders, invoices and receipt of funds as stipulated by the MCOE

MCOE shall follow the following procedure if the contract is to be terminated:

- Step 1 - Issue a warning letter of concern outlining the violations and length of time to correct the problem(s).
- Step 2 - Issue a letter of intent to cancel the contract, if the problem(s) is not resolved by a given date.
- Step 3 - Issue letter to cancel the contract. Upon receipt of the written notice of concern, the contractor shall have ten (10) business days to provide a satisfactory response to MCOE.

Failure on the part of the contractor to address adequately all issues of concern may result in contract cancellation.

20. Other Agencies, Constitutionally Independent Agencies, & Out-of-State Agencies

Other agencies and out-of-state agencies and LEAs may use the Contract as allowed by California Government Code §6502, which says, "If authorized by their legislative or other governing bodies, two or more public agencies by agreement may jointly exercise any power common to the contracting parties, even though one or more of the contracting agencies may be located outside this state. It shall not be necessary that any power common to the contracting parties be exercisable by each such contracting party with respect to the geographical area in which such power is to be jointly exercised. For purposes of this section, two or more public agencies having the power to conduct agricultural, livestock, industrial, cultural, or other fairs or exhibitions shall be deemed to have common power with respect to any such fair or exhibition conducted by any one or more of such public agencies or by an entity created pursuant to a joint powers agreement entered into by such public agencies."

2. Colorado, Colorado BOCES Association (CBA)

A. Additional Agency Terms and Conditions

Advertising: CBA will require a marketing flier, in electronic format, and timely updates from each vendor promoting the contract and AEPA/CBA relationship. CBA will assist in the development of the marketing flier and other appropriate materials which will include logos representing the vendor/AEPA/CBA. This flier will be for distribution and dissemination to all qualified customers through the CBA website and other appropriate and available methods.

Sales to Qualified Customers: Boards of Cooperative Educational Services (BOCES) in Colorado are legislatively created cooperative organizations directed by Colorado state statute 22-105 to serve all qualified agencies in a cooperative manner. BOCES are governed by publicly elected officials and by state and federal laws. No agency is obligated to use these services and contracts, but they find the benefits of low price and the satisfied bidding process most advantageous. Qualified agencies in Colorado include all public or private educational institutions, K-12 and higher education, all non-profit organizations, and all county or local governmental agencies. CBA requires that all participating vendors offer the Agency contract opportunities to all qualified customers.

B. Procedure for Processing Orders: Once the award is made to the vendor.

- CBA will inform its members of the contract by:
 - i.* Including the contract in the agency database that is available on the CBA website
 - ii.* Announcing the award through normal communication channels, CBA member presentations as well as regular electronic and direct mail communications.
 - iii.* Offering the opportunity to the vendor to publish their marketing information on the CBA website link to cooperative purchasing opportunities.
- A listing of CBA members, institutional names, contact names, addresses and phone numbers is available to the vendors through the CBA website. At this point the vendor must contact the members and qualified customers; and the customers have the right to contact the vendors directly. Note: CBA requires the awarded vendors to take ownership and actively promote the contract in cooperation with CBA to all members and qualified customers.
- When the customer identifies a desired product or service as available through the AEPA/CBA contract and agrees on price as presented to the customer by the awarded AEPA/CBA vendor, the customer then issues to the vendor a purchase order for that item or service.
- The awarded price must include an additional two percent (2%) administrative fee in the total cost (not as a separate line item), based on the total cost of goods and services including installation. This fee is to be forwarded by the vendor to CBA after the sale and payment is made to the vendor. Payment shall be made to CBA on a quarterly basis along with the complete sale report as specified in the general terms and conditions.
- The sale and transaction may continue without delay or anticipation of the CBA denial of said transaction.
- The administrative fee percentage (2%) is based on the total sale of goods and services including installation and must be included in the original cost quoted to the customer. In the event of a lease, the total administrative fee for the value of goods and services shall be paid to CBA by the vendor at the front end of the lease.
- Vendor makes all deliveries and installation of products and services. CBA does not warehouse items nor provide services.

3. Connecticut, Capitol Region Education Council (CREC)

A. ADDITIONAL MEMBER AGENCY GENERAL TERMS AND CONDITIONS

Affirmative Action - The Contractor must have an employment policy that there shall be no discrimination against anyone on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, mental retardation, physical disability or sexual orientation in the hiring, upgrading, demotions, recruitment, termination and selections for training, in any manner prohibited by the laws of the United States or of the State of Connecticut. The Contractor further agrees to be an "affirmative action-equal opportunity employer."

Applicability of Contract Provisions to Connecticut Participants - The Capitol Region Education Council (CREC) is the AEPA Member Agency. Any entity that uses the contract awarded by CREC under this document is referred to as a "Participant." The bidder that is awarded the contract by CREC is referred to as the "Contractor."

Conflict of Interest

The Contractor shall disclose any relationship with a CREC employee that would not be considered an "arms-length" or independent transaction, as described below. This disclosure must be made in writing to CREC for an evaluation. CREC will respond to this disclosure in writing.

A CREC employee (including independent contractors for purposes of this definition) placing an order or recommending a vendor must disclose any relationship with that vendor which would not be considered an "arms-length" or independent transaction. This disclosure must be made in writing to CREC for an evaluation. CREC will respond to this disclosure in writing.

For a transaction to be considered "arms-length" or "independent", a CREC employee should not be influenced, dependent upon, guided or controlled by a vendor into choosing that vendor, or item to purchase; nor should it appear to a third party that a CREC employee made a purchasing decision which appears to be based upon a personal relationship between the CREC employee and vendor.

The following are examples when a transaction is NOT considered arms-length or independent: (1) when there exists a personal relationship between a CREC employee and a vendor, (2) when there exists the potential for a personal benefit to a CREC employee, or (3) the parties to a business deal are dependent upon one another for "something" other than the purchase itself.

In addition, the Contractor shall, if given a copy of the potential Participant's conflict of interest policy, follow the process in that policy, or otherwise disclose to a potential Participant any relationship that would not be considered an "arms-length" or independent transaction with that Participant, as described above. This disclosure must be made in writing to the chief official (for example, the Superintendent at a board of education) at the potential Participant.

Determination of the existence of a conflict of interest does not prohibit CREC and/or a Participant from entering into the contract and purchase order, respectively.

Financing Arrangements - Any financing arrangements (including lease purchasing arrangements) will be made directly between the Contractor and a Participant. Financing arrangements may be subject to additional laws, rules and regulations, terms and conditions not described in this document and are subject to separate negotiation with each Participant that is interested in such an arrangement. Each Participant should seek its own legal advice prior to entering into a financing arrangement. CREC must receive a report annually summarizing the executed lease purchases along with the summary of the customer purchases. CREC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Contractor and the Participant only.

Freedom of Information Act - The Contractor acknowledges that CREC and some Participants are subject to the Freedom of Information Act, Connecticut General Statutes Sections 1-200 et seq., and submitted to CREC and/or such Participants may be made available to the public under the provisions of the Freedom of Information Act.

Incorporation of Bid Documents - The bid documents, including all appendices executed by Contractor that have been accepted by CREC (the "Bid") are specifically incorporated into this Contract.

Independent Contractor - The Contractor shall not be held or deemed in any way to be the agent or employee of CREC and/or a Participant. It is the intention of the parties that the Contractor shall be and is to be considered an independent contractor.

Marketing and Advertising - Contractor agrees to provide CREC with a copy or proof sheet of all advertisements, customer communications or promotional material for prior approval.

Modification to Bid Language in the AEPA Invitation for Bid - The Bidder by submitting its bid hereby declares that this Bid is made without any connection with any other person or persons making any proposal for the same items, that it is in all respects

fair and without collusion or fraud and that no person acting for or employed by CREC or a Participant is directly or indirectly interested in the proposal or in the goods or services to which it relates, or in any portion of the profits therefrom.

A. ADDITIONAL MEMBER AGENCY TERMS AND CONDITIONS FOR NON-CONSTRUCTION PRODUCTS AND SERVICES

None

B. ADDITIONAL MEMBER AGENCY TERMS AND CONDITIONS FOR CONSTRUCTION PRODUCTS AND SERVICES

CT Commission on Human Rights and Opportunities

Municipal Public Works contracts funded in whole or in part by the State of Connecticut are subject to contract compliance requirements and set-aside goals as follows:

The contractor who is selected to perform this State project must comply with CONN. GEN. STAT. §§ 4a-60, 4a-60a, 4a-60g, and 46a-68b through 46a-68f, inclusive, as amended by June 2015 Special Session Public Act 15-5.

State law requires a minimum of twenty-five (25%) percent of the state-funded portion of the contract for award to subcontractors holding current certification from the Connecticut Department of Administrative Services ("DAS") under the provisions of CONN. GEN. STAT. § 4a-60g. (25% of the work with DAS certified Small and Minority owned businesses and 25% of that work with DAS certified Minority, Women and/or Disabled owned businesses.) The contractor must demonstrate good faith effort to meet the 25% set-aside goals.

For municipal public works contracts and quasi-public agency projects, the contractor must file a written or electronic non-discrimination certification with the Commission on Human Rights and Opportunities. Forms can be found at:

http://www.ct.gov/opm/cwp/view.asp?a=2982&q=390928&opmNav_GID=1806

C. PROCEDURES FOR PROCESSING ORDERS

- A. Purchase orders will not be accepted or processed by CREC. All business will be contracted directly with the Participant, which will issue a purchase order and provide payment for the applicable good or service directly to the Contractor.
- B. To the extent not otherwise described in this document, once a purchase order is issued by a Participant to a Contractor, all of the provisions of the contract shall benefit and be enforceable by such Participant, unless specifically identified as applying to CREC only.

D. AGENCIES ALLOWED TO PURCHASE UNDER THE MEMBER AGENCY

There are 169 school districts in Connecticut and all are eligible for membership. No district is obligated to use these services. Additional members may include other public educational institutions, public colleges or universities, community colleges, vocational or technical schools, municipal governments, and other governmental, quasi-governmental, or non-profit organizations.

Work in Other States

CREC is making the CT AEPA contract available for vendors to use in all New England states – CT, ME, NH, RI, VT – and New York, and any other state without AEPA member representation. Our contract is also available in MA for vendors who TEC has been unable to sign with.

Sales made in any of these states using the AEPA contract are to be reported to CREC, with the 2.0% administrative fee made payable to CREC. The Contractor must advise CREC its intent to use the contract in any of these states.

All Terms and Conditions for Connecticut apply to work in these states. It is the Contractor's obligation to ensure that the purchaser fully understands the AEPA contract, including whether it is allowable under applicable state regulations.

4. Florida, Panhandle Area Education Consortium/Florida Buy Purchasing Program

A. Additional Agency Terms and Conditions

Vendor Contact: Vendor will designate to the Panhandle Area Educational Consortium Florida Buy, one individual who will represent them during the agreement period. This contact person will correspond with each ordering member for technical assistance, problems, or questions that may arise, including instructions if different contacts for different geographical areas are needed. This information will be distributed to all school districts upon award of this bid. Vendors may use this contract to sell products or services in addition to school districts to any government agency, non-profit organizations or institutions.

Vendor agrees to abide by all federal, state and local laws and regulations. It is the responsibility of the Vendor to determine applicability and requirements of any such laws and to abide by them.

All terms and conditions may be modified and revised by PAEC Florida Buy with the written consent of both PAEC Florida Buy and the Awardee.

PAEC Florida Buy, at its discretion, may offer the use of the awarded agreement to governmental entities such as state agency purchasing programs, to extend the use of the contract to eligible users. This option will be referred to as an Interlocal Agreement. Under such conditions, the participating agency may, with written consent from the Awardee, modify and revise the terms and conditions of the master agreement.

Other state and public agency purchasing program agreements may require additional administrative fees, associated with sales, to be paid by the Awardee for the management of the contract. The Awardee will be notified in writing and will have the option of accepting or rejecting the Interlocal Agreement program fees.

No right or interest in the Contract shall be assigned or transferred by the Contractor without the prior written consent of the PAEC Florida Buy program. No delegation of any duty of the Contractor shall be assigned without prior written permission of PAEC Florida Buy. If the original Vendor/Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. PAEC Florida Buy reserves the right to reject the acquiring person or entity as a Vendor/Contractor. A change of name agreement will not change the contractual obligations of the Vendor/Contractor.

The Awardee, may, upon entering into negotiations with qualified buyers, amend their prices to offer volume discounts below the lowest unit rates established in the pricing portion of this agreement.

B. Procedures For Processing Orders

Once the award is made to the Vendor, PAEC Florida Buy will inform all school districts of the contract by:

1. Including the award information on the PAEC Web site at www.floridabuy.org
2. Announcing the award in its PAEC Florida Buy website
3. Announcing the award via electronic mail to all members

Any members, contact names, addresses and phone numbers will be available at the PAEC Web site www.floridabuy.org. At this point, the Vendor may contact the members and the members may contact the Vendor. The member will identify a desired product or service available through the AEPA contract and agrees on the price and conditions as presented to the member by the awarded AEPA Vendor. The member then issues to the Vendor a purchase order for that item or service. The purchase order must include an additional (2%) administrative fee built into the total invoiced cost, based on the total costs of good, services and installation. A final copy of the customer purchase order or sales summary must be sent to PAEC Florida Buy by the Vendor after completion of the service or installation. The Vendor has (30) thirty days to forward this purchase order. This will insure compliance of the contract.

Vendor makes all deliveries and installations of products and services. PAEC Florida Buy does not warehouse items. All participating Vendors agree to and are subject to audit proceedings of the AEPA sales to members.

The Vendors price will include a (2%) administrative fee that the Vendor shall collect from the member and remit to PAEC Florida Buy on a quarterly basis. The Vendor will produce and provide to PAEC Florida Buy quarterly reports ending March 31, June 30, September 30 and December 31 throughout the contract period. The reports shall identify the Vendor and the quarter being reported, shall include a minimum of the fields listed below:

1. Date of Order
2. School district
3. List or academic price sales totals
4. PAEC Florida Buy price sales totals

5. Member savings total

Quarterly reports and administrative fee payments to PAEC Florida Buy are due the 15th of the succeeding month, and all checks are to be made payable to the Panhandle Area Educational Consortium and sent to: PAEC, 753 West Blvd, Chipley, Florida 32428 and Attention: Florida Buy. PAEC may designate another agent for collecting and administrative fee that will be negotiated with Vendor for e-commerce transactions.

C. Agency Members Purchasing Under The Member Agency

The Panhandle Area Educational Consortium is a fourteen-member consortium that includes a voluntary purchasing program developed for schools in Florida. All other school districts in Florida are participating members in the programs of the Panhandle Area Educational Consortium (PAEC), including participation in the statewide cooperative purchasing program. Agencies that use this contract will be in compliance with FS1001.42. PAEC was established to provide easily accessible information for our member and participating public school districts and the communities we serve. Since the creation of PAEC in 1967, our school districts have benefitted from shared services made available through leading edge technology. While school districts access our teaching and learning, training and technology, and business operations services in varying degrees of need, all come for the mutually beneficial purpose of reaching their goals together.

5. Georgia, Cooperative Purchasing Agency (CPA)

1. General Overview

- a. Cooperative Purchasing Agency is now the AEPA representative for the state of Georgia. In Georgia we advertise our bids on the state procurement registry website: <http://doas.ga.gov/state-purchasing/georgia-procurement-registry-for-local-governments>
- b. In 1971 several small school systems in North Georgia decided to work together & form **Cooperative Purchasing Agency (CPA)**, a non-profit organization built by & for the school systems to combine their purchasing power. As a division of North Georgia, Northeast Georgia, & Pioneer RESA; Pioneer RESA serves as our fiscal agent and as such we currently show up on the Georgia Procurement Registry as Pioneer RESA. CPA serves as a purchasing agent for classroom & office supplies for its 35-member school systems plus neighboring ones who choose to take advantage of cooperative buying. CPA also serves as a recipient agency for USDA commodities that member systems receive through the USDA school lunch program. In addition to items included in our catalog & website, CPA has access to brands, custom items, & entire product categories that meet systems' office & classroom needs – including furniture options (indoor & outdoor), playground equipment, shelving installations, print supplies, & more.

2. Additional Participating Agency Terms and Conditions for Construction Related Products and Services

- a. Georgia requires all local school boards to post any bids requiring capital improvements / public works construction over \$100,000.00 to be posted on the Georgia procurement website, regardless of who they are purchasing through.

3. Local Government Provisions - Provisions Applicable to Counties, Municipal Corporations, And Other Governmental Entities

§ 36-91-20. Written contract required; advertising; competitive sealed bidding; timing of addendums; prequalification

- a. All public works construction contracts subject to this chapter entered into by a governmental entity with private persons or entities shall be in writing and on file and available for public inspection at a place designated by such governmental entity. Municipalities and consolidated governments shall execute and enter into contracts in the manner provided in applicable local legislation or by ordinance.
- b. Prior to entering into a public works construction contract other than those exempted by Code Section 36-91-22, a governmental entity shall publicly advertise the contract opportunity. Such notice shall be posted conspicuously in the governing authority's office and shall be advertised in the legal organ of the county or by electronic means on an Internet website of the governmental entity or an Internet website identified by the governmental entity which may include the Georgia Procurement Registry as provided by Code Section 50-5-69.
 - i. Contract opportunities that are advertised in the legal organ shall be advertised a minimum of two times, with the first advertisement occurring at least four weeks prior to the opening of the sealed bids or proposals. The second advertisement shall follow no earlier than two weeks from the first advertisement.
 - ii. Contract opportunities that are advertised solely on the Internet shall be posted continuously for at least four weeks prior to the opening of sealed bids or proposals. Inadvertent or unintentional loss of Internet service during the advertisement period shall not require the contract award or bid or proposal opening to be delayed.
 - iii. Contract opportunities that will be awarded by competitive sealed bids shall have plans and specifications available on the first day of the advertisement and shall be open to inspection by the public. The plans and specifications shall indicate if the project will be awarded by base bid or base bid plus selected alternates and:
 1. A statement listing whether all anticipated federal, state, or local permits required for the project have been obtained or an indication of the status of the application for each such permit including when it is expected to be obtained; and
 2. A statement listing whether all anticipated rights of way and easements required for the project have been obtained or an indication of the status as to when each such rights of way or easements are expected to be obtained.
 - iv. Contract opportunities that will be awarded by competitive sealed proposals shall be publicly advertised with a request for proposals which request shall include conceptual program information in the request for proposals describing the requested services in a level of detail appropriate to the project delivery method selected for the project.
 - v. The advertisement shall include such details and specifications as will enable the public to know the extent and character of the work to be done.
 - vi. All required notices of advertisement shall also advise of any mandatory prequalification requirements or pre-bid conferences as well as any federal requirements pursuant to subsection (d) of Code Section 36-91-22. Any advertisement which provides notice of a mandatory prebid conference or prequalification shall provide reasonable advance notice of said conference or for the submittal of such prequalification information.
- c. Governmental entities are authorized to utilize any construction delivery method, provided that all public works construction contracts subject to the requirements of this chapter that:
 - i. Place the bidder or offeror at risk for construction; and
 - ii. Require labor or building materials in the execution of the contract shall be awarded on the basis of competitive sealed bidding or competitive sealed proposals. Governmental entities shall have the authority to reject all bids or

proposals or any bid or proposal that is nonresponsive or not responsible and to waive technicalities and informalities.

- d. No governmental entity shall issue or cause to be issued any addenda modifying plans and specifications within a period of 72 hours prior to the advertised time for the opening bids or proposals, excluding Saturdays, Sundays, and legal holidays. However, if the necessity arises to issue an addendum modifying plans and specifications within the 72 hour period prior to the advertised time for the opening of bids or proposals, excluding Saturdays, Sundays, and legal holidays, then the opening of bids or proposals shall be extended at least 72 hours, excluding Saturdays, Sundays, and legal holidays, from the date of the original bid or proposal opening without need to readvertise as required by subsection (b) of this Code section.
- e. Bid and contract documents may contain provisions authorizing the issuance of change orders, without the necessity of additional requests for bids or proposals, within the scope of the project when appropriate or necessary in the performance of the contract. Change orders may not be used to evade the purposes of this article.
- f. Any governmental entity may, in its discretion, adopt a process for mandatory prequalification of prospective bidders or offerors; provided, however, that:
 - i. Criteria for prequalification must be reasonably related to the project or the quality of work;
 - ii. Criteria for prequalification must be available to any prospective bidder or offeror requesting such information for each project that requires prequalification;
 - iii. Any prequalification process must include a method of notifying prospective bidders or offerors of the criteria for or limitations to prequalification; and
 - iv. Any prequalification process must include a procedure for a disqualified bidder to respond to his or her disqualification to a representative of the governmental entity; provided, however, that such procedure shall not be construed to require the governmental entity to provide a formal appeals procedure. A prequalified bidder or offeror can not be later disqualified without cause. History Code 1981, § 36-91-20, enacted by Ga. L. 2000, p. 498, § 1; Ga. L. 2001, p. 820, § 12; Ga. L. 2007, p. 640, §

6. Illinois

The following State Specific Terms and Conditions shall apply to all contracts involving public schools and/or other educational entities operating in Illinois, (hereinafter "Illinois Customers") and shall prevail over any General Terms and Conditions if/when they differ.

Illinois Law to Govern.

The Agreement, as modified by these Illinois Terms & Conditions, is (and shall be) governed by, construed under, subject to compliance with, and interpreted in accordance with, the laws and regulations of the State of Illinois, expressly including, (but not limited to): the Illinois School Code, 105 ILCS 5/1-1 *et seq.*; its procurement and bidding standards and prerequisites delineated at 105 ILCS 5/10-20.21; the Illinois Public Officer Prohibited Activities Act, 50 ILCS 105/0.01 *et seq.*; the Illinois Criminal Code, 720 ILCS 5/1-1 *et seq.*; its prohibitions against interference with public contracting delineated at 720 ILCS 5/33E-1, *et seq.*; the Illinois State Officials and Employees Ethics Act, 5 ILCS 430/1 *et seq.*; the Illinois Public Officer Prohibited Activities Act, 50 ILCS 105/1 *et seq.*; the Illinois Drug-Free Workplace Act, 30 ILCS 580/1 *et seq.*; the Illinois Business Enterprises for Minorities, Females and Persons with Disabilities Act, 30 ILCS 575/0.01 *et seq.*; the Illinois Human Rights Act, 775 ILCS 5/2-105 *et seq.*; and policies of the Illinois Customer relating to the subject matter of the Agreement with Contractor.

When Contractor and/or its agents will be on an Illinois Customer's premises (whether for delivery, installation, the provision of contractual services, or otherwise), Contractor shall also comply in all respects with: all background check requirements set forth at 105 ILCS 5/10-21.9; the Illinois Smoke Free Illinois Act, 410 ILCS 82/1 *et seq.*, and the Illinois Firearm Concealed Carry Act, 430 ILCS 66/1 *et seq.*

Any contractual payment requested of an Illinois Customer shall be invoiced, processed, and remitted to a Contractor in accordance with the requirements and provisions of the Illinois Local Government Prompt Payment Act, 50 ILCS 505/1 *et seq.*

This Agreement shall be construed and incorporated in accordance with the laws of the State of Illinois, regardless of any choice of law provision that might otherwise authorize construction of its terms in accordance with the law(s) of another state, states, or federal law.

By entering into this Agreement with an Illinois Customer, the Contractor's signature on the executed contract shall serve as Contractor's certification of Contractor's compliance with the foregoing laws and all requirements thereunder.

Entire Agreement and Construction

The Agreement, as modified by these Illinois Terms & Conditions, represents the entire agreement between Contractor and the Illinois Customer, and supersedes all prior negotiations or agreements, written or oral, which are not included herein. This Agreement may only be amended by written instrument executed by the Illinois Customer and Contractor. In the event of a conflict between the Agreement, as modified by these Illinois Terms & Conditions, and a proposal from Contractor, the terms of this modified Agreement will take precedence.

Each party has reviewed and approved the Agreement, and no rule of construction that resolves ambiguities against the drafting party will be employed in the interpretation of this Agreement.

Dispute Resolution.

Any dispute arising in any manner hereunder shall be subject to resolution by litigation, unless all involved parties consent to an alternative means of dispute resolution. Venue for any legal action brought hereunder shall be the Illinois state circuit court of the county in which the Illinois Customer's administrative office is located or (if different and only if the Illinois Customer so elects) the Illinois state circuit court of the county where the Project is performed. Any provision of the General Terms purporting to change, limit, restrict, or shorten any Illinois period of repose and/or the duration of any applicable Illinois statute of limitation shall be of no force or effect against an Illinois Customer, it being understood by the parties that the Illinois periods of repose and statutes of limitation applicable to the subject matter hereof shall govern actions relating to this Agreement. No provision from the General Conditions shall limit, restrict, or shorten the duration of any period of repose or statute of limitation applicable under Illinois law.

Termination of the Agreement.

The Illinois Customer may terminate this Agreement at any time, in whole or in part, with or without cause, upon providing written notice to Contractor. If this Agreement is terminated by the Illinois Contractor for cause, the Contractor shall be liable to the Owner for any increase in cost incurred by the Owner in replacing the goods under contract and/or completing the contractual work, and for any additional or other damages the Illinois Customer suffers. In the event this Agreement is terminated by the Illinois Customer solely for the Illinois Customer's convenience, Contractor shall be compensated for items properly provided and/or work properly rendered through the date of termination, as can be documented to the reasonable satisfaction of the Illinois Customer. The Illinois Customer shall have no liability to Contractor beyond the date of termination. In no event shall Contractor be compensated for anticipated profit or lost opportunity.

Insurance and Indemnification Provisions.

Contractor hereby agrees to indemnify and hold the Illinois Customer, its board members, officers, agents, employees, administrators, attorneys, and any other parties designated by the Illinois Customer (hereinafter collectively called the Indemnitees) harmless from all losses, claims, liabilities, injuries, damages and expenses, including (but not limited to) all attorneys' fees and defense and court costs and expenses, that the Indemnitees may incur arising out of, or occurring in connection with, the performance, acts, omissions, negligence, willful and/or wanton behavior, and/or breaches by Contractor of its duties and obligations under or pursuant to this Agreement. This indemnification obligation shall not be limited by a limitation on amount or type of damages, compensation or benefits payable by or for the Contractor or a Subcontractor under workers' or workmen's compensation acts, disability benefit acts or other employee benefit acts.

Contractor shall procure, at no expense to the Illinois Customer, the insurance coverages set forth in the General Conditions. In each such instance, Contractor shall, by endorsement, name the Illinois Customer as an additional insured and shall provide copies of said policies and endorsements to the Illinois Customer prior to commencement under this Agreement.

Funding Contingencies for Multi-Year Projects.

All contracts with Illinois Customers that call for performance, or otherwise extend, beyond the Illinois Customers' current fiscal year, are, and shall be, expressly contingent upon annual appropriations. In the event an Illinois Customer's entry into an Agreement with Contractor constitutes a lease purchase (whether for financing purposes or otherwise), that Agreement shall be subject to the provisions of 105 ILCS 5/10-22.25a in addition to all other terms set forth in this Agreement.

Warranties and Claims.

No provision(s) set forth in the General Conditions shall serve to limit the Contractor's liability with respect to damages of any sort (whether actual, incidental, consequential, or otherwise) suffered by an Illinois Customer, nor will any disclaimer of warranties be effective against an Illinois Customer.

Attorney Fee Provisions.

No provision providing for the payment of prevailing party costs and expenses (including legal fees) resulting from litigation or other method of dispute resolution shall be applicable to Illinois Customers.

Automatic Renewals.

No provision calling for automatic renewals or "evergreen" renewals, (wherein the term of the agreement automatically renews for a period beyond the initial term unless a party provides affirmative advance notice of termination to the other party) shall be effective in an Agreement with an Illinois Customer, it being the parties' understanding, instead, that the contractual arrangements with Illinois Customers will terminate upon completion of the initial term or satisfaction of the original scope, unless the parties subsequently and affirmatively agree to supplemental renewal provisions.

Successors and Assigns: No Subcontracting.

Contractor shall not assign any rights under, or interest in, this Agreement, nor may Contractor subcontract any duties arising hereunder, without the prior written consent of the Illinois Customer. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

7. Indiana, Wilson Education Service Center (WESC)

A. Additional Agency Terms and Conditions

Participating entities and approved vendors must be in full compliance with statutory requirements of all applicable federal, state, and local laws, rules, regulations, and ordinances including applicable public works and prevailing wage projects. All provisions required thereby to be included herein and are hereby incorporated for reference. This contract shall be construed in accordance with and governed by the laws of the State of Indiana. Awarded pricing must be made available to all participating entities regardless of size.

B. Procedure for Processing Orders

Wilson Education Service Center will inform all public school corporations, private/parochial schools, charter schools, nonprofit entities, municipalities, other governmental entities and higher education entities of contract awards via web sites and various marketing strategies. Vendors will have the primary responsibility to market contracts to eligible buyers within Indiana. After contracts are awarded and product information is available on our e-procurement sites vendors are free to contact eligible buyers and vice versa. The Wilson Education Service Center utilizes an e-procurement facilitation system as the primary mechanism for ordering and the primary method of marketing. Vendors are required to use the IAESC Procurement System and GovPro systems upon award. A 2.25% administrative fee will be assessed on gross monthly sales for IAESC Procurement (used by schools) and a 3.25% administrative fee will be assessed on gross monthly sales on GovPro (all other entities) after a 1% price increase. Vendors shall not include shipping and handling charges, federal excise tax, or state sales tax on invoices. Taxes do not apply to purchases by the participating entities. All participating entities have a "Not for Profit Tax Exemption Certificate" which will be furnished by the buyer upon request by the vendor. Quantities shipped in excess of quantities designated in the Purchase Order, or unapproved product substitutions will be returned at the vendor's expense.

C. Members Purchasing Under the Agency

All public school corporations, private/parochial schools, charter schools, nonprofit entities, municipalities, other governmental entities and higher education entities are eligible buyers. The Wilson Education Center as established by Indiana Code 20-1-11.3-1 with Inter-local Agreement Powers as established by Indiana Code 36-1-7-2 represents all eligible buyers in this program within Indiana.

8. Iowa, AEA Purchasing

A. Additional Member Agency General Terms and Conditions that apply for all categories

Right to Assign

AEA Purchasing specifically reserves the right, in its sole discretion, to assign and transfer its interest in the Contract with the Vendor Partner, consistent with the terms and conditions of said Contract, to any organization, along with all corresponding duties, responsibilities, and obligations of both parties, and under the terms provided herein.

B. Additional Member Agency Terms and Conditions for Non-Construction Products and Services

None.

C. Additional Member Agency Terms and Conditions for Construction Products and Services

AEA Purchasing may participate in Construction Products and Services bids through AEPA on a limited basis due to the restrictions mandated in the Iowa Code, Chapter 26 and 573.

D. Procedure for Processing Orders

AEA Purchasing's eligible clients follow a standard or electronic ordering process. The awarded Contractor will invoice and deliver products and services directly to AEA Purchasing's eligible clients. All invoices for payment shall be sent directly to the AEA Purchasing eligible client ordering under the terms and conditions of this agreement. The AEA Purchasing eligible client will make payment directly to the awarded Contractor(s). AEA Purchasing does not process any orders.

E. Agencies Allowed to Purchase under the Member Agency

- K-12 Public & Private Schools
- Area Education Agencies
- Colleges & Universities
- Public Libraries
- City, County & State Government
- Non-Profit Education Organizations

9. Kansas, Greenbush-Southeast Kansas Education Service Center (SEKESC)

A. Additional Member Agency General Terms and Conditions that apply for all categories

Kansas Mandatory Contract Provisions

Terms Herein Controlling Provisions: It is expressly agreed that the terms of each and every provision in this attachment shall prevail and control over the terms of any other conflicting provision in any other document relating to and a part of the contract in which this attachment is incorporated. Any terms that conflict or could be interpreted to conflict with this attachment are nullified.

Kansas Law and Venue: This contract shall be subject to, governed by, and construed according to the laws of the State of Kansas, and jurisdiction and venue of any suit in connection with this contract shall reside only in courts located in the State of Kansas.

Termination Due To Lack Of Funding Appropriation: If, in the judgment of the Director of Accounts and Reports, Department of Administration, sufficient funds are not appropriated to continue the function performed in this agreement and for the payment of the charges hereunder, State may terminate this agreement at the end of its current fiscal year. State agrees to give written notice of termination to contractor at least 30 days prior to the end of its current fiscal year, and shall give such notice for a greater period prior to the end of such fiscal year as may be provided in this contract, except that such notice shall not be required prior to 90 days before the end of such fiscal year. Contractor shall have the right, at the end of such fiscal year, to take possession of any equipment provided State under the contract. State will pay to the contractor all regular contractual payments incurred through the end of such fiscal year, plus contractual charges incidental to the return of any such equipment. Upon termination of the agreement by State, title to any such equipment shall revert to contractor at the end of the State's current fiscal year. The termination of the contract pursuant to this paragraph shall not cause any penalty to be charged to the agency or the contractor.

Disclaimer Of Liability: No provision of this contract will be given effect that attempts to require the State of Kansas or its agencies to defend, hold harmless, or indemnify any contractor or third party for any acts or omissions. The liability of the State of Kansas is defined under the Kansas Tort Claims Act (K.S.A. 75-6101 et seq.).

Anti-Discrimination Clause: The contractor agrees: (a) to comply with the Kansas Act Against Discrimination (K.S.A. 44-1001 et seq.) and the Kansas Age Discrimination in Employment Act (K.S.A. 44-1111 et seq.) and the applicable provisions of the Americans With Disabilities Act (42 U.S.C. 12101 et seq.) (ADA) and to not discriminate against any person because of race, religion, color, sex, disability, national origin or ancestry, or age in the admission or access to, or treatment or employment in, its programs or activities; (b) to include in all solicitations or advertisements for employees, the phrase "equal opportunity employer"; (c) to comply with the reporting requirements set out at K.S.A. 44-1031 and K.S.A. 44-1116; (d) to include those provisions in every subcontract or purchase order so that they are binding upon such subcontractor or vendor; (e) that a failure to comply with the reporting requirements of (c) above or if the contractor is found guilty of any violation of such acts by the Kansas Human Rights Commission, such violation shall constitute a breach of contract and the contract may be cancelled, terminated or suspended, in whole or in part, by the contracting state agency or the Kansas Department of Administration; (f) if it is determined that the contractor has violated applicable provisions of ADA, such violation shall constitute a breach of contract and the contract may be cancelled, terminated or suspended, in whole or in part, by the contracting state agency or the Kansas Department of Administration.

Contractor agrees to comply with all applicable state and federal anti-discrimination laws.

The provisions of this paragraph number 5 (with the exception of those provisions relating to the ADA) are not applicable to a contractor who employs fewer than four employees during the term of such contract or whose contracts with the contracting State agency cumulatively total \$5,000 or less during the fiscal year of such agency.

Acceptance Of Contract: This contract shall not be considered accepted, approved or otherwise effective until the statutorily required approvals and certifications have been given.

Arbitration, Damages, Warranties: Notwithstanding any language to the contrary, no interpretation of this contract shall find that the State or its agencies have agreed to binding arbitration, or the payment of damages or penalties. Further, the State of Kansas and its agencies do not agree to pay attorney fees, costs, or late payment charges beyond those available under the Kansas Prompt Payment Act (K.S.A. 75-6403), and no provision will be given effect that attempts to exclude, modify, disclaim or otherwise attempt to limit any damages available to the State of Kansas or its agencies at law, including but not limited to the implied warranties of merchantability and fitness for a particular purpose.

Representative's Authority To Contract: By signing this contract, the representative of the contractor thereby represents that such person is duly authorized by the contractor to execute this contract on behalf of the contractor and that the contractor agrees to be bound by the provisions thereof.

Responsibility For Taxes: The State of Kansas and its agencies shall not be responsible for, nor indemnify a contractor for, any federal, state or local taxes which may be imposed or levied upon the subject matter of this contract.

Insurance: The State of Kansas and its agencies shall not be required to purchase any insurance against loss or damage to property or any other subject matter relating to this contract, nor shall this contract require them to establish a "self-insurance" fund to protect against any such loss or damage. Subject to the provisions of the Kansas Tort Claims Act (K.S.A. 75-6101 et seq.), the contractor shall bear the risk of any loss or damage to any property in which the contractor holds title.

Information: No provision of this contract shall be construed as limiting the Legislative Division of Post Audit from having access to information pursuant to K.S.A. 46-1101 et seq.

The Eleventh Amendment: "The Eleventh Amendment is an inherent and incumbent protection with the State of Kansas and need not be reserved, but prudence requires the State to reiterate that nothing related to this contract shall be deemed a waiver of the Eleventh Amendment."

Campaign Contributions / Lobbying: Funds provided through a grant award or contract shall not be given or received in exchange for the making of a campaign contribution. No part of the funds provided through this contract shall be used to influence or attempt to influence an officer or employee of any State of Kansas agency or a member of the Legislature regarding any pending legislation or the awarding, extension, continuation, renewal, amendment or modification of any government contract, grant, loan, or cooperative agreement.

Assignment - SEKESC Right to Assign

In the event of a cancellation, the SEKESC specifically reserves the right, in its sole discretion, to assign and transfer its interest in any contract, consistent with the terms and conditions of any contract, to any organization, along with all corresponding duties, responsibilities for both parties and provisions contained herein.

Purchase Orders

Any purchase order issued by SEKESC, or one of its eligible entities, is cancelable under provisions of K.S.A. 10-1113. All purchase orders shall be issued by the SEKESC or its participating eligible entities desiring to acquire the products or services under the contract. Said purchase order shall include adequate reference to identify the bid to which it relates.

Marketing

- Awarded Vendor will proactively market the awarded contract to all eligible entities. The SEKESC will enhance the Awarded Vendor's marketing efforts through communication and meetings with eligible entities, participation in marketing events and tradeshow, through its website and social media resources and through day-to-day customer support activities.
- Awarded Vendor will train its professional staff and sales force in the provisions and benefits of the awarded contract. The SEKESC will enhance such effort by providing joint trainings and participating in joint sales calls as needed.
- The SEKESC and Awarded Vendor will jointly design presentations, documents, and other promotional material to assist in the promotion of the awarded contract.
- Awarded Vendor will include the SEKESC (Greenbush) logo on all sales materials targeted to eligible entities for the awarded contract. The SEKESC hereby grants to Awarded Vendor a non-exclusive, revocable, non-transferable, permission to use the SEKESC (Greenbush) name and logo during the term of this Agreement. Likewise, during the term of this agreement, the Awarded Vendor grants the SEKESC (Greenbush) permission to reproduce their name and logo in connection with marketing and promotion of the awarded contract.

B. Additional Member Agency Terms and Conditions for Non-Construction Products and Services
SEKESC has no additional terms and conditions for non-construction products and services.

C. Additional Member Agency Terms and Conditions for Construction Products and Services

K.S.A. 60-1111. Public works bond. (a) Bond by contractor. Except as provided in this section, whenever any public official, under the laws of the state, enters into contract in any sum exceeding \$100,000 with any person or persons for the purpose of making any public improvements, or constructing any public building or making repairs on the same, such officer shall take, from the party contracted with, a bond to the state of Kansas with good and sufficient sureties in a sum not less than the sum total in the contract, conditioned that such contractor or the subcontractor of such contractor shall pay all indebtedness incurred for labor furnished, materials, equipment or supplies, used or consumed in connection with or in or about the construction of such public building or in making such public improvements.

A contract which requires a contractor or subcontractor to obtain a payment bond or any other bond shall not require that such bond be obtained from a specific surety, agent, broker or producer. A public official entering into a contract which requires a contractor or subcontractor to obtain a payment bond or any other bond shall not require that such bond be obtained from a specific surety, agent, broker or producer.

(b) Filing and limitations. The bond required under subsection (a) shall be filed with the clerk of the district court of the county in which such public improvement is to be made. When such bond is filed, no lien shall attach under this article. Any liens which have been filed prior to the filing of such bond shall be discharged. Any person to whom there is due any sum for labor or material furnished, as stated in subsection (a), or such person's assigns, may bring an action on such bond for the recovery of such indebtedness but no action shall be brought on such bond after six months from the completion of such public improvements or public buildings.

(c) In any case of a contract for construction, repairs or improvements for the state or a state agency under K.S.A. 75-3739 or 75-3741, and amendments thereto, a certificate of deposit payable to the state may be accepted in accordance with and subject to K.S.A. 60-1112, and amendments thereto. When such certificate of deposit is so accepted, no lien shall attach under this article. Any liens which have been filed prior to the acceptance of such certificate of deposit shall be discharged. Any person to whom there is due any sum for labor furnished, materials, equipment or supplies used or consumed in connection with or for such contract for construction, repairs or improvements shall make a claim therefor with the director of purchases under K.S.A. 60-1112, and amendments thereto.

D. Procedure for Processing Orders

The SEKESC utilizes the following ordering/delivery procedures:

- Purchase orders will be issued by the individual eligible entity.
- Vendors must issue invoices directly to the ordering eligible entity as specified on each purchase order.
- Delivery of all items included in this solicitation will be made to the locations within each eligible entity as will be specified on the purchase order.
- Each order shall contain a packing slip of its contents to assist in prompt processing of payments to Vendor.
- The SEKESC reserves the right to implement a Vendor Quotation Number process for contract awards related to, but not limited to, project-based and construction related proposal activities.

Additionally

- Awarded Vendor agrees to demonstrate the benefit of awarded contract pricing with the SEKESC over alternative options, including other competitive solicitation pricing.
- Awarded Vendor agrees to proactively offer terms and pricing under this agreement to eligible entities and a more effective alternative to the cost and time associated with alternate bids and solicitation.
- When responding to third party procurement solicitations, Awarded Vendor may:
 - Choose not to respond and make this agreement available as an alternative and comparison to the agency's solicitation responses.
 - Respond with pricing, terms, and conditions of this agreement. If awarded the contract, sales will be reported as defined in the solicitation.
 - Provide lower prices when the competitive process requires without being required to extend the lower pricing to all eligible entities. In such case, if Awarded Vendor is awarded the contract, the sales will be reported as defined in the solicitation.
 - Respond to the solicitation with higher pricing than is available through this agreement and if an alternative response is permitted, may offer the pricing under this agreement as an alternative for consideration. If Awarded Vendor is awarded the contract with alternative SEKESC pricing, the resulting sales will be reported as defined in the solicitation.
- Provide notification to the SEKESC of the response to a solicitation, including but not limited to the name of the soliciting agency, general description of scope, timeline, and resulting award or non-award. Such notification shall be submitted to Tina Smith at tina.smith@greenbush.org within 5 business days of the proposal submission and resulting award information within 5 business days of agency's notification to Awarded Vendor.

E. Agencies Allowed to Purchase under the Member Agency

Eligible Entities: Entities eligible to purchase from Southeast Kansas Education Service Center (Greenbush) cooperative purchasing contracts include but may not be limited to:

- K-12 Public Schools
- K-12 Private Schools
- Colleges & Universities
- City, County, and State Governments
- Public Libraries
- Non-profit organizations holding form #501C3

10. Kentucky, Green River Regional Educational Cooperative (GRREC)

A. Additional Member Agency General Terms and Conditions that apply for all categories The Green River Regional Educational Cooperative, Inc. (GRREC) is one of eight educational cooperatives in Kentucky, all of which are participants in the AEPA bids. GRREC serves as contact agency for all AEPA correspondence for all eight educational cooperatives. For the Kentucky Educational Cooperatives, the collective bidding process is conducted consistent with KRS Chapter 45A, the Kentucky Model Procurement Code. Contracts with GRREC shall include the provision granting GRREC employees the right to access to the Contractor's records. Vendor Contact: Vendor will designate to GRREC one individual who will represent them to Kentucky Bidding Cooperative members during the agreement period. This contact person will correspond with each ordering member for technical assistance, problems, or questions that may arise. Include instructions if different contacts for different geographical areas are needed; this information will be distributed to Kentucky Bidding Cooperative members upon award of this bid. The following Federal Clauses are required as a part of KY bid documents: 1. CLEANAIR/CLEANWATER A. Vendor Partner agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251 et seq). Vendor Partner agrees to report each violation to the USDA and the appropriate EPA Regional Office.

B. Vendor Partner agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. §§ 7401 et seq. Vendor Partner agrees to report each violation to the USDA and the appropriate EPA Regional Office. 2. SUSPENSIONANDDEBARMENT Vendor Partner understands that a contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." By signing and submitting its bid or proposal, the bidder or proposer certifies as follows: The certification in this clause is a material representation of fact relied upon by GRREC. If it is later determined that Vendor Partner knowingly rendered an erroneous certification, in addition to remedies available to GRREC, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. Vendor Partner agrees to comply with the requirements of 2 CFR 180.220 while the above referenced contract is valid. Vendor Partner further agrees to include a provision requiring such compliance in its lower tier covered transactions. 3. LOBBYING Vendor Partner will comply with the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352) and the New Restrictions on Lobbying and has signed and attached to this Addendum the Certificate Regarding Lobbying and, if applicable, the Disclosure of Lobbying Activities (Forms SF-LLL) and annually will sign and submit a certificate, if applicable, Form SF-LLL to GRREC. 4. PROCUREMENTOFFRECOVERED MATERIALSPURSUANTTO2 C.F.R. § 200.322 Vendor Partner agrees to comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. 5. BUYAMERICAN "Domestic Commodity or Product" are defined as an agricultural commodity that is produced in the United States and a food product that is processed in the United States using substantial agricultural commodities that are produced in the United States. "Substantial" means that over 51 percent of the final processed product consists of agricultural commodities that were grown domestically. Products from Guam, American Samoa, Virgin Islands, Puerto Rico, and the Northern Mariana Islands are allowed under this provision as territories of the United States. The Buy American provision (7 CFR Part 210.21(d)) is one of the procurement standards School Food Authorities ("SFAs") must comply with when purchasing commercial food products served in the school meals programs. Buy American: AEPA Member Agencies or Participating Entities participating in the federal school meal programs are required to purchase domestic commodities and products for school meals to the maximum extent practicable. Domestic commodity or product means an agricultural commodity that is produced in the US and a food product that is processed in the US substantially (atleast51percent) using agricultural commodities that are produced in the US. Federal regulations require that all foods purchased for Child Nutrition Program be of domestic origin to the maximum extent practicable. While rare, two (2) exceptions may exist when: the product is not produced or Manufactured in the US in sufficient, reasonable and available quantities of a satisfactory quality, such as bananas and pineapple; and competitive proposals reveal the cost of a domestic product is significantly higher than a non-domestic product. ALL products that are normally purchased by Vendor Partner as non-domestic and proposed as part of this contract must be identified with the country of origin. Vendor Partner shall outline their procedures to notify GRREC when products are purchased as non-domestic. Any substitution of a non-domestic product for a domestic product (which was originally a part of the solicitation), must be approved, in writing, by GRREC, prior to the delivery of the product to the AEPA Member Agency or Participating Entities. Any non-domestic product delivered to the AEPA Member Agencies or Participating Entities, without the prior, written approval of GRREC will be rejected. Vendor Partner must affirm its willingness to assert its best and reasonable efforts to ensure compliance with this federal rule.

6. COST REIMBURSEMENTCONTRACTS Solicitation Requirements for cost reimbursable contracts:

A. Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by the contractor or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to the school food authority;

B. Contractor will separately identify for each cost submitted for payment to the school food authority the amount of that cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit school food service account); or (B) Contractor will exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment and records have been established that maintain the visibility of unallowable costs, including directly associated costs in a manner suitable for contract cost determination and verification;

C. Contractor's determination of its allowable costs will be made in compliance with the applicable

Departmental and Program regulations and Office of Management and Budget cost circulars;

D. Contractor will identify the amount of each discount, rebate and other applicable credit on bills and invoices presented to the school food authority for payment and individually identify the amount as a discount, rebate, or in the case of other applicable credits, the nature of the credit;

E. Contractor must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract; and F. Contractor must maintain documentation of costs and discounts, rebates and other applicable credits, and must furnish such documentation upon request to the school food authority, the State agency, or the Department.

B. Additional Member Agency Terms and Conditions for Construction Products and Services

The Contractor and subcontractors shall pay all laborers, workmen and mechanics performing work under this contract not less than the rate of wages set forth in the prevailing wage schedule incorporated in the contract conditions as determined by the Kentucky Department of Labor in accordance with the provisions of KRS 337.505 through KRS 337.550. Bidders are informed that construction contracts of the Commonwealth of Kentucky and political subdivisions are not exempt from the provisions of the Kentucky Sales and/or Use Tax. Current sales and/or Use Tax shall be provided for and included in the bid amount as no adjustments will be permitted nor made after receipt of bids.

1. It should be noted that where performance bonds are required, it should include both performance and payment bonds.

2. State Prevailing Wages shall apply for projects of \$250,000.00 or more, or Davis Bacon wages (when federal funds are utilized) if higher than State Prevailing Wages.

3. All work shall be in accordance with necessary approvals from the Kentucky Department of Housing, Buildings and Construction and the Kentucky Building Code.

4. All processes of the project comply with 702 KAR 4:160, the Capital Construction Process, including necessary approvals from the Kentucky Department of Education.

5. Performance and payment bond on AIA document 312 must be provided for all projects that exceed \$25,000. (Also provide that the Surety shall comply with state requirements.)

6. In accordance with 702 KAR 4:160, AIA and KDE documents be utilized on all projects including but limited to:

a. A 101 Standard form of Agreement between Owner and Contractor (including KDE amendments)

b. A 201 General Conditions of the Standard Form of Agreement between Owner and Contractor (including KDE amendments)

c. AIA A701 Instructions to bidders, with KDE amendment and KDE Form of proposal (may require editing AEPA instructions to bidders to eliminate conflicts).

d. KDE purchase Order (for direct purchase of materials with tax number, to exempt materials from state sales tax)

e. If applicable, where architectural services are provided by the Owner, Form B141, Standard Form of Agreement between Owner and Architect

7. Architectural services shall be provided in accordance with KRS 322.360 and other relevant Kentucky Revised Statutes by the vendor or the Owner at the Owner's preference.

C. Procedure for Processing Orders Once the award is made to the Contractor/vendor, GRREC and Kentucky's other cooperatives will inform their members (school districts and other entities) of the contract by: 1) including the contract in the Current Bids section on their websites and 2) publishing the contract information in catalogs disseminated to all members. A list of members, contact names, addresses and phone numbers is made available to the Contractor. At this point the Contractor/vendor contacts the members and members may contact the Contractor/vendor. When the member identifies a product or service, it will issue a purchase order for that item to the vendor. The vendor's price will include a two percent (2%) administrative fee that the vendor will collect from the member and remit to GRREC on a quarterly basis. Municipal and county governments, and other governmental, quasigovernmental, or nonprofit organization price will reflect a two percent (2%) administrative fee. On the occasion that an AEPA contract awarded by Kentucky is utilized by public school and public non-school entities in other states, purchases in these instances will also reflect a two percent (2%) administrative fee. The vendor will also compile and provide to GRREC a quarterly report showing all purchases made by Kentucky members (with specific detail as to what purchases were made by which members) under this contract. Further, if no purchases are made in any given quarter, the Vendor shall remit a "No Activities" statement to GRREC for that quarter. The vendor will also produce and provide to GRREC an annual summary report for all purchases made under this contract for a period of beginning with the award of the contract through December 31st and all consecutive annual periods if contract is extended. The vendor will make all administrative fee payments to the GRREC by the 15th of the month following the end of the quarter (i. e. April 15th, July 15th, October 15th and January 15th). All checks are to be made payable to GRREC and sent to GRREC, 230 Technology Way, Bowling Green, KY 42101 and Attention: Bids Coordinator. GRREC may designate another agent for collecting an administrative fee that will be negotiated with vendor for e-commerce transaction. GRREC will share information from the quarterly and annual reports and distribute the administrative fee among the other KY Educational Cooperatives according to membership.

D. Members Purchasing under the Agency: Currently there are 8 Bidding Cooperatives in Kentucky and all are participating in this invitation through GRREC's solicitation. There are 170+ independent and county school districts and all are eligible for membership in a Bidding Cooperative and approximately 98% of the districts are members of one of the cooperatives. No district

is obligated to use these services. Additional members may include other public educational institutions in the state, public colleges or universities, community colleges, vocational or technical schools, municipal and county governments, and other governmental, quasi- g o v e r n m e n t a l or non- profit organizations. Kentucky currently shares its AEPA contracts with the following states: AL, LA, MS, NC, and TN. Only those districts or institutions listed on an approved Bidding Cooperative membership list are eligible to purchase under these contracts. This list may change during the contract period

11. Massachusetts, The Education Cooperative

This Commonwealth Terms and Conditions form is jointly issued by the Executive Office for Administration and Finance (ANF), the Office of the Comptroller (CTR) and the Operational Services Division (OSD) for use by all Commonwealth of Massachusetts ("State") Departments and Contractors. ***Any changes or electronic alterations by either the Department or the Contractor to the official version of this form, as jointly published by ANF, CTR and OSD, shall be void.*** Upon execution of these Commonwealth Terms and Conditions by the Contractor and filing as prescribed by the Office of the Comptroller, these Commonwealth Terms and Conditions will be incorporated by reference into any Contract for Commodities and Services executed by the Contractor and any State Department, in the absence of a superseding law or regulation requiring a different Contract form. Performance shall include services rendered, obligations due, costs incurred, commodities and deliverables provided and accepted by the Department, programs provided or other commitments authorized under a Contract. A deliverable shall include any tangible product to be delivered as an element of performance under a Contract. The Commonwealth is entitled to ownership and possession of all deliverables purchased or developed with State funds. Contract shall mean the Standard Contract Form issued jointly by ANF, CTR and OSD.

1. Contract Effective Start Date. Notwithstanding verbal or other representations by the parties, or an earlier start date indicated in a Contract, the effective start date of performance under a Contract shall be the date a Contract has been executed by an authorized signatory of the Contractor, the Department, a later date specified in the Contract or the date of any approvals required by law or regulation, whichever is later.

2. Payments And Compensation. The Contractor shall only be compensated for performance delivered and accepted by the Department in accordance with the specific terms and conditions of a Contract. All Contract payments are subject to appropriation pursuant to M.G.L. C. 29, §26, or the availability of sufficient non-appropriated funds for the purposes of a Contract, and shall be subject to intercept pursuant to M.G.L. C. 7A, §3 and 815 CMR 9.00. Overpayments shall be reimbursed by the Contractor or may be offset by the Department from future payments in accordance with state finance law. Acceptance by the Contractor of any payment or partial payment, without any written objection by the Contractor, shall in each instance operate as a release and discharge of the State from all claims, liabilities or other obligations relating to the performance of a Contract.

3. Contractor Payment Mechanism. All Contractors will be paid using the Payment Voucher System unless a different payment mechanism is required. The Contractor shall timely submit invoices (Payment Vouchers - Form PV) and supporting documentation as prescribed in a Contract. The Department shall review and return rejected invoices within fifteen (15) days of receipt with a written explanation for rejection. Payments shall be made in accordance with the bill paying policy issued by the Office of the Comptroller and 815 CMR 4.00, provided that payment periods listed in a Contract of less than forty-five (45) days from the date of receipt of an invoice shall be effective only to enable a Department to take advantage of early payment incentives and shall not subject any payment made within the forty-five (45) day period to a penalty. The Contractor Payroll System, shall be used only for "Individual Contractors" who have been determined to be "Contract Employees" as a result of the Department's completion of an Internal Revenue Service SS-8 form in accordance with the Omnibus Budget Reconciliation Act (OBRA) 1990, and shall automatically process all state and federal mandated payroll, tax and retirement deductions.

4. Contract Termination Or Suspension. A Contract shall terminate on the date specified in a Contract, unless this date is properly amended in accordance with all applicable laws and regulations prior to this date, or unless terminated or suspended under this Section upon prior written notice to the Contractor. The Department may terminate a Contract without cause and without penalty, or may terminate or suspend a Contract if the Contractor breaches any material term or condition or fails to perform or fulfill any material obligation required by a Contract, or in the event of an elimination of an appropriation or availability of sufficient funds for the purposes of a Contract, or in the event of an unforeseen public emergency mandating immediate Department action. Upon immediate notification to the other party, neither the Department nor the Contractor shall be deemed to be in breach for failure or delay in performance due to Acts of God or other causes factually beyond their control and without their fault or negligence. Subcontractor failure to perform or price increases due to market fluctuations or product availability will not be deemed factually beyond the Contractor's control.

5. Written Notice. Any notice shall be deemed delivered and received when submitted in writing in person or when delivered by any other appropriate method evidencing actual receipt by the Department or the Contractor. Any written notice of termination or suspension delivered to the Contractor shall state the effective date and period of the notice, the reasons for the termination or suspension, if applicable, any alleged breach or failure to perform, a reasonable period to cure any alleged breach or failure to perform, if applicable, and any instructions or restrictions concerning allowable activities, costs or expenditures by the Contractor during the notice period.

6. Confidentiality. The Contractor shall comply with M.G.L. C. 66A if the Contractor becomes a "holder" of "personal data". The Contractor shall also protect the physical security and restrict any access to personal or other Department data in the Contractor's possession, or used by the Contractor in the performance of a Contract, which shall include, but is not limited to the Department's public records, documents, files, software, equipment or systems.

7. Record-keeping And Retention, Inspection Of Records. The Contractor shall maintain records, books, files and other data as specified in a Contract and in such detail as shall properly substantiate claims for payment under a Contract, for a minimum retention period of seven (7) years beginning on the first day after the final payment under a Contract, or such longer period as is necessary for the resolution of any litigation, claim, negotiation, audit or other inquiry involving a Contract. The

Department shall have access, as well as any parties identified under Executive Order 195, during the Contractor's regular business hours and upon reasonable prior notice, to such records, including on-site reviews and reproduction of such records at a reasonable expense.

8. Assignment. The Contractor may not assign or delegate, in whole or in part, or otherwise transfer any liability, responsibility, obligation, duty or interest under a Contract, with the exception that the Contractor shall be authorized to assign present and prospective claims for money due to the Contractor pursuant to a Contract in accordance with M.G.L. C. 106, §9-318. The Contractor must provide sufficient notice of assignment and supporting documentation to enable the Department to verify and implement the assignment. Payments to third party assignees will be processed as if such payments were being made directly to the Contractor and these payments will be subject to intercept, offset, counter claims or any other Department rights which are available to the Department or the State against the Contractor.

9. Subcontracting By Contractor. Any subcontract entered into by the Contractor for the purposes of fulfilling the obligations under a Contract must be in writing, authorized in advance by the Department and shall be consistent with and subject to the provisions of these Commonwealth Terms and Conditions and a Contract. Subcontracts will not relieve or discharge the Contractor from any duty, obligation, responsibility or liability arising under a Contract. The Department is entitled to copies of all subcontracts and shall not be bound by any provisions contained in a subcontract to which it is not a party.

10. Affirmative Action, Non-Discrimination In Hiring And Employment. The Contractor shall comply with all federal and state laws, rules and regulations promoting fair employment practices or prohibiting employment discrimination and unfair labor practices and shall not discriminate in the hiring of any applicant for employment nor shall any qualified employee be demoted, discharged or otherwise subject to discrimination in the tenure, position, promotional opportunities, wages, benefits or terms and conditions of their employment because of race, color, national origin, ancestry, age, sex, religion, disability, handicap, sexual orientation or for exercising any rights afforded by law. The Contractor commits to purchasing supplies and services from certified minority or women-owned businesses, small businesses or businesses owned by socially or economically disadvantaged persons or persons with disabilities.

11. Indemnification. Unless otherwise exempted by law, the Contractor shall indemnify and hold harmless the State, including the Department, its agents, officers and employees against any and all claims, liabilities and costs for any personal injury or property damages, patent or copyright infringement or other damages that the State may sustain which arise out of or in connection with the Contractor's performance of a Contract, including but not limited to the negligence, reckless or intentional conduct of the Contractor, its agents, officers, employees or subcontractors. The Contractor shall at no time be considered an agent or representative of the Department or the State. After prompt notification of a claim by the State, the Contractor shall have an opportunity to participate in the defense of such claim and any negotiated settlement agreement or judgment. The State shall not be liable for any costs incurred by the Contractor arising under this paragraph. Any indemnification of the Contractor shall be subject to appropriation and applicable law.

12. Waivers. Forbearance or indulgence in any form or manner by a party shall not be construed as a waiver, nor in any way limit the legal or equitable remedies available to that party. No waiver by either party of any default or breach shall constitute a waiver of any subsequent default or breach.

13. Risk Of Loss. The Contractor shall bear the risk of loss for any Contractor materials used for a Contract and for all deliverables, Department personal or other data which is in the possession of the Contractor or used by the Contractor in the performance of a Contract until possession, ownership and full legal title to the deliverables are transferred to and accepted by the Department.

14. Forum, Choice of Law And Mediation. Any actions arising out of a Contract shall be governed by the laws of Massachusetts, and shall be brought and maintained in a State or federal court in Massachusetts which shall have exclusive jurisdiction thereof. The Department, with the approval of the Attorney General's Office, and the Contractor may agree to voluntary mediation through the Massachusetts Office of Dispute Resolution (MODR) of any Contract dispute and will share the costs of such mediation. No legal or equitable rights of the parties shall be limited by this Section.

15. Contract Boilerplate Interpretation, Severability, Conflicts With Law, Integration. Any amendment or attachment to any Contract which contains conflicting language or has the affect of a deleting, replacing or modifying any printed language of these Commonwealth Terms and Conditions, as officially published by ANF, CTR and OSD, shall be interpreted as superseded by the official printed language. If any provision of a Contract is found to be superseded by state or federal law or regulation, in whole or in part, then both parties shall be relieved of all obligations under that provision only to the extent necessary to comply with the superseding law, provided however, that the remaining provisions of the Contract, or portions thereof, shall be enforced to the fullest extent permitted by law. All amendments must be executed by the parties in accordance with Section 1. of these Commonwealth Terms and Conditions and filed with the original record copy of a Contract as prescribed by CTR. The printed language of the Standard Contract Form, as officially published by ANF, CTR and OSD, which incorporates by reference these Commonwealth Terms and Conditions, shall supersede any conflicting verbal or written agreements relating to the performance of a Contract, or attached thereto, including contract forms, purchase orders or invoices of the Contractor. The order of priority of documents to interpret a Contract shall be as follows: the printed language of the Commonwealth Terms and Conditions, the Standard Contract Form, the Department's Request for Response (RFR) solicitation document and the Contractor's Response to the RFR solicitation, excluding any language stricken by a Department as unacceptable and including any negotiated terms and conditions allowable pursuant to law or regulation.

Prior to award, the Contractor must **certify under the pains and penalties of perjury that it shall comply with these Commonwealth Terms and Conditions for any applicable Contract executed with the Commonwealth as certified by their authorized signatory.**

INSTRUCTIONS FOR FILING THE COMMONWEALTH TERMS AND CONDITIONS

A "Request for Verification of Taxation Reporting Information" form (Massachusetts Substitute W-9 Format), that contains the Contractor's correct TIN, name and legal address information, must be on file with the Office of the Comptroller. If the Contractor has not previously filed this form with the Comptroller, or if the information contained on a previously filed form has changed, please fill out a W-9 form and return it attached to the executed COMMONWEALTH TERMS AND CONDITIONS.

If the Contractor is responding to a Request for Response (RFR), the COMMONWEALTH TERMS AND CONDITIONS must be submitted with the Response to RFR or as specified in the RFR. Otherwise, Departments or Contractors must timely submit the completed and properly executed COMMONWEALTH TERMS AND CONDITIONS (and the W-9 form if applicable) to the: ***Payee and Payments Unit, Office of the Comptroller, 9th Floor, One Ashburton Place, Boston, MA 02108*** in order to record the filing of this form on the MMARS Vendor File. Contractors are required to execute and file this form only once. in order to record the filing of this form on the MMARS Vendor File. Contractors are required to execute and file this form only once.

12. **Michigan, Oakland Schools, (OS)**

A. Additional Member Agency General Terms and Conditions that apply for all categories:

1. **Conflict of Interest**

Contractor shall disclose in writing to Buyer any conflicts of interest with Board members, administrators, and or employees of any Participating Entity (as defined below). A conflict of interest may include, but is not limited to, a financial ownership interest in, or employment with Contractor or Subcontractor by a Participating Entity' Board member, administrator, or employee or their family member. A "family member" means a person's spouse or spouse's sibling or child; a person's sibling or sibling's spouse or child; a person's child or child's spouse; or a person's parent or parent's spouse, and includes these relationships as created by adoption or marriage. Determination of the existence of a conflict of interest does not prohibit the Participating Entity from entering into a contract with the Contractor (MCL 380.634; MCL 15.322 et seq).

2. **Iran Economic Sanctions Act**

Public Act 517 of 2012, commonly known as the "Iran Economic Sanctions Act" (the "Act"). The Act provides that beginning April 1, 2013, an "Iran Linked Business" is not eligible to submit a bid on a request for proposal with a "public entity" (OS). The Act also requires that a person that submits a proposal in response to an OS request for proposal must certify to the public entity that it is not an Iran Linked Business. This requirement applies to all requests for proposals issued by OS, and not just to construction projects.

The Act defines an Iran Linked Business as:

- a. A person engaging in investment activities in the energy sector of Iran, including a person that provides oil or liquefied natural gas tankers or products used to construct or maintain pipelines used to transport oil or liquefied natural gas for the energy sector of Iran;
- b. A financial institution that extends credit to another person, if that person will use the credit to engage in investment activities in the energy sector of Iran.

If the OS determines, using credible information available to the public, that a person or entity has submitted a false certification, OS must provide written notice to the person or entity of its determination and of its intent not to enter into or renew the contract. The notice must include information on how to contest the determination. The notice must also specify that the individual or entity may become eligible for future contracts with the public entity if the activities that caused it to be an Iran Linked Business are ceased.

3. **Hazardous Materials**

If any hazardous chemicals are supplied under a contract/purchase order arising out of this solicitation, a Material Safety Data Sheet (MSDS) shall accompany the delivery of any hazardous chemicals supplied by the Contractor. All MSDS sheets shall be sent to the attention of the Participating Entity. Ref: State of Michigan Act 154, Section 14, P.A. 1974 as amended. Copies of MSDS for all purchased hazardous materials must be provided prior to delivery of any items by the Contractor. Additionally, the MSDS needs to be attached to the invoice and all products delivered must be labeled according to Section 14 of Act 154, of the public Acts of 1974, as amended. Any appropriate products not labeled will be refused and the Contractor will be responsible for additional freight charges. Payment may be withheld until the Participating Entity receives the MSDS.

4. **Modifications to Contracts**

No modifications to a contract/purchase order with a Participating Entity shall be binding upon such Participating Entity unless agreed to in writing signed by an authorized representative of the Participating Entity.

5. **Governing Law**

Any contract arising out of this solicitation shall be governed by and construed under the laws of the State of Michigan. In the event of any legal action to enforce or interpret any contract arising out of this solicitation, the sole and exclusive venue shall be the state or federal court of the local jurisdiction where the Participating Entities located.

B. Additional Member Agency Terms and Conditions for:

1. **Non-Construction Products and Services:**

All supplies, materials, and equipment sold or leased to Michigan intermediate school districts or K-12 public school districts must be in accordance with MCL 380.623a and 380.1274, respectively. The procurement of supplies, materials and/or equipment in a single transaction costing more than the State of Michigan Competitive Bidding threshold set forth in MCL 380.623a and 380.1274 by an intermediate school districts or K-12 public school districts requires the district to obtain competitive bids and the purchase must be approved by the district's Board of Education.

2. **Construction Products and Services:**

All Contractors understand and agree that the use of AEPA contracts is not intended for use by Michigan intermediate school districts or public K-12 school districts for construction, renovation or remodeling projects under MCL 380.1267 and agree to

comply with all applicable standards and statutes for said construction projects.

C. Procedure for Processing Orders:

Once the award is made to a Contractor, OS will inform the Participating Entities and Other Agencies of the award by announcing the award through its general and usual methods of disseminating information.

1. OS follows the AEPA Standard Ordering Process (see Part A, General Terms and Conditions for All Agencies, "Ordering Procedures").
2. Contractors shall be required to pay a two percent (2%) administrative fee (the "Fee") based on the total cost of goods or services purchased, including installation and freight, if applicable. In the event of a lease arrangement, the total Fee for the value of goods leased shall be paid to OS by the Contractor at the front end of the lease. Contractor or its designated authorized reseller(s) shall not include any additional amount corresponding to the Fee in the bid responses or awarded prices.

D. Agencies Allowed to Purchase under the Member Agency:

OS serves all local school districts located in Oakland County, Michigan. In addition to, and in accordance with the terms and conditions set forth in this solicitation, all **public school districts, private schools, public school academies, intermediate school districts colleges, universities, counties, cities, townships, villages, and non-profit organization** in the State of Michigan shall be permitted to use AEPA solicitations approved by OS.

It should be clearly understood that OS is assisting these Participating Entities as a service to procure selected supplies, materials and equipment and services desired by the Participating Entity. Both the Contractor and any Participating Entity using this solicitation agree that the OS makes no representation that use of this solicitation by any Participating Entity is, in fact, in compliance with rules, regulations, policy or procedures of the Participating Entity. In this regard, the OS strongly suggests that, at a minimum, the Contractor and any Participating Entity considering such use consult with their own legal counsels before doing so. All Participating Entities using AEPA solicitations shall be responsible for adhering to their own applicable rules, regulations, policies, procedures and state statutes, etc., which may govern the use of cooperative purchasing contracts within their respective jurisdictions.

13. Minnesota, Cooperative Purchasing Connection (CPC)

1. General Terms and Conditions (All Categories)

- a. **Governing Law:** The laws of the State of Minnesota govern all contracts resulting from this solicitation. Each provision of law and clause required by law to be included in a contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction.
- b. **Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Otter Tail County, Minnesota. For venue, all legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Otter Tail County, Minnesota.
- c. **Hazardous Substances:** All hazardous products purchased by participating agencies shall include a Safety Data Sheet (SDS) with the delivery.
- d. **Lease and Rental Agreements:** The Vendor may allow participating agencies to enter into a rental, lease, or lease-purchase agreements, providing such agreements comply with Minnesota Statutes and guidelines. CPC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Vendor and the participating agency. The Vendor agrees that leases will comply with the Uniform Commercial Code. The applicable administrative fee must be included in the lease cost based on the total value of the goods and applicable services purchased. This fee is referred to under the Technical Specifications. The Vendor should attempt to work with CPC's current leasing vendor. Should the Vendor be required to utilize their own financial leasing company, this should be noted/requested as an exception. In the event of a lease, the total administrative fee for the value of goods shall be paid to CPC by the vendor at the front end of the lease. CPC reserves the right to review all purchase orders, lease documents and invoices to ensure contract compliance.
- e. **Non-Discrimination:** Any resulting contract for on or behalf of participating agencies, said Vendor agrees to:
 - i. That, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier, or vendor, shall, because of race, creed, or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates;
 - ii. That no contractor, material supplier, or vendor, shall, in any manner, discriminate against, or intimidate, or prevent the employment of any person or persons identified in clause (1) of this section, or on being hired, prevent, or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed, or color;
 - iii. That a violation of this section is a misdemeanor; and
 - iv. That this contract may be canceled or terminated by the state, county, city, town, school board, or any other person authorized to grant the contracts for employment, and all money due, or to become due under the contract, shall be forfeited for a second or any subsequent violation of the terms or conditions of this contract.
- f. **Participating Agency:** A participating agency shall be defined under Minnesota Statutes M.S. §471.59, and M.S. §123A.21, Sub. 11 and South Dakota Statutes §5-18A-37. An eligible agency includes any school, higher education, city, county, other governmental agency, nonprofit organization, or other entity contracted to conduct business on behalf of a participating agency provided that they are required to follow state and local procurement regulations.
- g. **Prompt Payment:** Participating Agencies will follow M.S. §471.425 regarding prompt payment of local government bills.
- h. **Substance Use and Conduct:** All Vendor partners and subcontractors must adhere to local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on a participating agencies' premises.
- i. **Vendor Orientation (CPC 101):** The Vendor and their participating resellers/sub-contractors will be required to participate in an online training session that is designed to educate the Vendor and resellers/sub-contractors on the purpose and nature of CPC. The Vendor will not be marketed to participating agencies until they have completed the vendor orientation session.

2. Additional Participating Agency Terms and Conditions for Non-Construction Products and Services

If requested by CPC, the contracted vendor will work with CPC to develop an order form, or order forms, containing the most purchased items, that CPC can utilize to market the contracted vendor to its participating agencies.

3. Additional Participating Agency Terms and Conditions for Construction Related Products and Services

Upon acceptance and approval of the Vendor's offer by AEP, CPC will independently consider the offer and consult with the Vendor to determine if the Vendor can meet the requirements for construction-related products and services and to enter and execute a contract in the state of Minnesota. The contracted vendor will be required to work with CPC's participating agencies and require that an architect's signature or certification is noted on the specifications as required by Minnesota Statute §326.12 subd. 3. With certain exceptions, Minnesota Rules part 1800.5200, subpart 1, requires a licensed architect or

engineer to prepare and certify specifications for building alterations or renovations. Once CPC and the Vendor can confirm that business can be conducted in Minnesota, CPC will make a final decision to complete the contract execution process.

For all quotes provided to participating agencies, for construction-related projects, products, and services, the contracted vendor must also send a duplicate quote to CPC. The quote provided to CPC must include the contact information of the participating agency.

Performance Bond (for construction and/or installation related projects): Performance bonds will be required on all projects valued at fifty-thousand dollars (\$50,000) or more in Minnesota and twenty-five thousand dollars (\$25,000) or more in South Dakota. All performance bonds will be issued by a corporate surety authorized to do business in the state in which the work will be conducted and by a surety listed in the US Treasury Circular 570. Performance bonds will be posted by the Vendor and submitted to the specific participating agency for the assigned project. Should the contract be the result of a piggyback agreement, performance bonds will reflect each state's bonding requirements.

The Vendor will execute a performance bond in an amount equal to one hundred percent (100%) of the value specified in the contract between the participating agency and the Vendor unless the participating agency requires less to be posted. This bond will protect all persons supplying labor and material to the Vendor for the performance of the work provided in the contract. Subcontractors who may work on the contract may have to provide the Vendor with a performance bond. If the contract price increases after the bond is provided, the participating agency may consider obtaining additional bonds from the Vendor.

The Vendor will deliver the performance bond to the eligible participating agency at the time the contract is executed between the agency and the Vendor. Work will not commence between the Vendor and the eligible participating agency until the performance bond is received by the participating agency and a copy has been sent to CPC via email (info@purchasingconnection.org). The Vendor will be responsible for providing CPC with a copy of all contracts and bonds following CPC purchasing procedures. Should the Vendor fail to satisfactorily perform the contract, the bonding company that provided the performance bond will be required to pay the dollar amount of the bond to the participating agency.

It is the Vendor's responsibility to ensure that they can obtain the required bonding for all construction products based on an awarded contract arising from this solicitation. Payment will not be issued for any project for which the required bonds have not been received.

With said construction-based project, the participating agency may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this solicitation and resulting Master Contract Agreement (i.e. project timeline, completion dates, progress payments, delivery requirements, invoice requirements, etc.). Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Vendor and the participating agency. CPC, its agents, members, and employees shall not be a party to any claim for breach of such agreement.

4. Insurance:

The Vendor shall purchase, maintain, and provide certification from the insurer for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of CPC's individual state's statutes and federal laws which proposed products and services will be offered and provided. The Vendor shall provide a Certificate of Insurance (COI) from the issuing company or their authorized agent, identifying the coverage required below and identifying CPC as a "Certificate Holder". Any required insurance that is canceled before the expiration date of the contract agreement, the issuing company will send immediate notice to CPC. Respondents shall provide a statement of insurance from the issuing company or their authorized agent with their proposal. The Vendor shall meet the following requirements:

- a. Commercial General Liability: \$1,000,000 each occurrence, \$500,000 annual aggregate
- b. Automobile Liability: \$1,000,000 each occurrence
- c. Workers Compensation: \$100,000

CPC reserves the right to consider and accept alternate forms and plans of insurance or to require additional or more extensive coverage for any individual requirement. The Vendor shall provide the COI with their submission.

5. Procedure for Contract Award, Notification and Processing Orders

Once the award is recommended by the AEPA Review Committee, CPC considers the recommendation based on the value of the potential contract for its participating agencies. In the event of an award by the CPC Board of Directors, CPC will inform its participating agencies of the award.

- a. The contract will be listed on the CPC website (www.purchasingconnection.org).
- b. Announcement of the contract award.
- c. Upon award and completion of the vendor orientation, CPC will promote the contract opportunity to its membership in one or more of the following ways: websites; agency newsletters; hard copy marketing flier; Email

- announcements; contract catalog; and trade shows.
- d. CPC will require a marketing flyer, brochure, or other similar marketing pieces, in an editable, electronic format, from each vendor promoting the available contract with the vendor, and/or a web page or link. CPC may assist in the development of the marketing flier and material (if requested by the vendor), but in all cases shall have the authority to review and approve any marketing materials. If a web site is used, the link will be made available from the CPC web page. Any web page or link, or other marketing tools shall be dedicated to CPC and/or AEPA information only.
 - e. When a participating agency identifies a desired product or service, the agency and the Vendor may negotiate with each other to establish a description of items and/or services. The Vendor shall quote a price to the member, using AEPA established discounts including the two percent (2%) administrative fee in the quoted price not as a separate line item. The administrative fee shall be based upon the total cost of goods and/or services including installation costs.
 - f. Ordering Methods.
 - i. Participating agencies may use two (2) different methods of placing orders from the resulting contract: Purchase Orders (PO's) and procurement cards. The method of payment is at the discretion of the participating agency. Additional surcharges for the use of a procurement card must be clearly outlined.
 - ii. A PO may be issued to the Vendor on behalf of the participating agency ordering the services covered under the resulting contract. An issued PO will become part of the resulting contract. The PO indicated that sufficient funds have been obligated toward the purchase.
 - iii. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
 - iv. Performance under this contract is not to begin until receipt of a PO, procurement card order, or other notification to proceed by the participating agencies to proceed.
 - g. CPC requires that all participating vendors offer the contract opportunity to all CPC participating agencies.

6. Administrative Fees & Reporting

The administrative fee is to be paid by the Vendor to CPC, quarterly, within 20 working days after the end of each fiscal quarter. The AEPA vendor shall also submit to CPC a sales report, in Excel format, listing the following information:

- a. Name of purchasing agency
- b. Address of purchasing agency (city, state, zip code)
- c. Date of purchase
- d. Invoice number
- e. Amount of purchase
- f. Administrative fee generated by sale
- g. Savings generated by sale

This report shall include all sales made and payments received by the vendor in said quarter. The sales report shall be emailed to Melissa Mattson at mmattson@lcsc.org and copied to Lori Mittelstadt at lmittelstadt@lcsc.org. Payments must be received either via check or authorized ACH. An ACH enrollment/authorization form must be provided to CPC for completion. ACH remittance notification must be sent to the individual indicated on the ACH enrollment/authorization form prior to ACH payment. If mailing a check, the payment shall be delivered to Melissa Mattson, CPC, 1001 East Mt. Faith, Fergus Falls, MN 56537. The check shall be made out to Lakes Country Service Cooperative.

7. Express Online Marketplace

CPC provides participating agencies with an online purchasing platform called Express. Through Express, agencies can search for and purchase items. Essentially, Express is a one-stop-shop for many of CPC's commodity-based contracts. The Vendor does not have to have an e-commerce site to be included in Express. Express offers integration into two (2) of the main K-12 school financial systems in Minnesota. CPC expects growth in the number of agencies utilizing the marketplace and the volume of sales to grow significantly. CPC will work with the Vendor to determine if the contract agreement is suitable for the online platform. If deemed suitable, CPC will require integration into Express promptly as outlined in the solicitation.

14. **Missouri, EducationPlus (EDPLUS) [Formerly Cooperating School Districts of the Greater St. Louis Area (CSD)]**

A. Additional Agency Terms and Conditions

Lease and Rentals: Vendor may allow EDPLUS members to enter into rental, lease, or lease purchase agreements, providing such agreements are in compliance with Missouri statutes and State Department of Education policies, rules and regulations. EDPLUS must receive a copy of the executed leasing documents prior to processing a purchase order. EDPLUS will not collect lease payments. Bidder agrees that leases will be in compliance with the Uniform Commercial Code. All terms of leasing must be included in the proposal, with interest rates described as related to a government standard. Bidder must indicate in its response to this solicitation if the shipping costs for the return of leased or rented equipment are the responsibility of the EDPLUS member, and what that cost will be. No sale of a contract to a third party will be made without first informing EDPLUS and the EDPLUS member of the sale. If Bidder sells a lease contract to a third party, the cost of return must not be greater than the cost of return to the original vendor. A 2% administrative fee must be included in the lease cost based on the total value of the goods purchased. This fee is referred to under ordering process.

B. Procedure for Processing Orders

(1.) Once the award is made to the vendor, EDPLUS will inform its members (and non-members eligible to purchase from EDPLUS) of the contract by announcing the award in its periodic newsletter and other EDPLUS presentations as well as regular electronic communications.

(2.) EDPLUS may require a marketing flier from each vendor promoting the contract and AEPA relationship. EDPLUS will assist in the development of the marketing flier and material. This flier will be for distribution as well as posting on the EDPLUS website and disseminated to potential customers. Note: EDPLUS requires the awarded vendor to take ownership and actively promote the contract in cooperation with EDPLUS to all qualified customers.

(3.) When the member identifies a desired product or service as available through the AEPA contract and makes a purchase on the EDPLUS online Marketplace or agrees on price as presented to the member by the awarded AEPA vendor, the member then issues to the vendor a purchase order for that item or service.

(4.) The purchase order must include an additional two percent (2%) administrative fee in the total cost, based on the total cost of goods and service including installation and freight if applicable. This fee is to be forwarded by the vendor to EDPLUS after the sale and payment is made to vendor. Payment shall be made to EDPLUS on a quarterly basis along with complete sales history during that period.

(5.) Vendor makes all deliveries and installations of products and services. EDPLUS does not warehouse items nor provide services.

(6.) All participating vendors agree to and are subject to audit proceedings of AEPA member sales.

C. Members Purchasing Under the Agency

We take great pride in the fact that EducationPlus is providing a complete line of purchasing services to our 50+ member school districts and hundreds of additional school districts, educational institutions, and nonprofit organizations throughout Missouri and Illinois. EducationPlus was created in 1928 with its primary focus aimed at improving educational opportunities for all students. Our goal is to promote efficient use of educational dollars, and simultaneously provide an ongoing market for those vendors doing business with EducationPlus. EducationPlus serves schools and political subdivisions in Missouri and Illinois.

D. Governing Law

MO. REV. STAT. §70.220. 1. Any municipality or political subdivision of this state, as herein defined, may contract and cooperate with any other municipality or political subdivision, or with an elective or appointive official thereof, or with a duly authorized agency of the United States, or of this state, or with other states or their municipalities or political subdivisions, or with any private person, firm, association or corporation, for the planning, development, construction, acquisition or operation of any public improvement or facility, or for a common service; provided, that the subject and purposes of any such contract or cooperative action made and entered into by such municipality or political subdivision shall be within the scope of the powers of such municipality or political subdivision.

E. Prohibition Against Boycotting Israel

Vendors signing a contract with EducationPlus will be required to sign a certification stating that the company is not currently engaged in and shall not, for the duration of the contract, engage in a boycott of goods or services from the State of Israel; companies doing business in or with Israel or authorized by, licensed by, or organized under the laws of the State of Israel; or persons or entities doing business in the State of Israel, pursuant to Revised Statutes of Missouri (RSMo) 34.600, known as the "Anti-Discrimination Against Israel Act."

15. Montana, Montana Cooperative Services (MCS)

1. General Standards: Purchases by public entities in excess of \$80,000 are subject to public bid; purchases under this amount are subject to requirements of public contracts. See Sections 7-5-230 I and 7- 5-2304, Montana Code Annotated (Counties); Sections 7-5-4302 and 7-5-4303, Montana Code Annotated (Municipalities).

Note: purchases of less than \$80,000 are not subject to public bid requirements, which provides local government entities with considerable flexibility to make purchases. Public bidding requirements do not appear to prohibit local government entities who are members of AEPA or MCS from soliciting bids from approved vendors for purchases in excess of \$80,000.

2. Local Government Cooperative Purchasing Authority: Local governments may also elect to purchase cooperatively through the Montana Department of Administration in lieu of soliciting their own bids. 51 A.G. Op. 15 (2006). Procurement by government entities generally falls within the Montana Procurement Act, Section 18-4-101, MCA, et seq.

A. Local Governments are authorized to adopt and implement the rules and standards of the Act:

18-4-124. Local government adoption of procurement provisions -- alternative project delivery contracts. (1) A political subdivision or school district may adopt any or all parts of this chapter and the accompanying rules promulgated by the department.

B. Local governmental entities and school districts are specifically authorized to purchase cooperatively in the public interest:

18-4-401. Definitions. As used in this part, the following definitions apply:

(1) "Cooperative purchasing" means procurement conducted by or on behalf of more than one public procurement unit.

(2) "Local public procurement unit" means a county, city, town, or other subdivision of the state or a public agency of any such subdivision; public authority; educational, health, or other institution; to the extent provided by law, any other entity that expends public funds for the procurement of supplies and services; and any non profit corporation operating a charitable hospital.

(3) "Public procurement unit" means a local or state public procurement unit of this or any other state, including an agency of the United States, or a tribal procurement unit.

(4) "State public procurement unit" means a state department, agency, or official that expends public funds for the procurement of supplies and services.

(5) "Tribal procurement unit" means a tribal government, tribal entity, or official of a tribal government located in Montana that expends tribal funds or funds administered by a tribe for the procurement of supplies and services to the extent provided by tribal or federal law.

18-4-402. Cooperative purchasing authorized . The department may participate in, sponsor, conduct, or administer a cooperative purchasing agreement for the procurement of any supplies or services with one or more public procurement units in accordance with an agreement entered into between the participants independent of the requirements of part 3. Cooperative purchasing may include purchasing through federal supply schedules of the United States general services administration, joint or multiparty contracts between public procurement units, open-ended state public procurement unit contracts that are made available to local public procurement units, and competitive contracts established by for-profit, not-for-profit, or nonprofit cooperative entities. (emphasis added).

Note: Cooperative purchasing by local governmental entities may require entering into an agreement with the Montana Department of Administration. This requirement does not appear to preclude local entities from participating as members of purchasing groups.

C. Local governmental entities are authorized to enter agreements with each other in order to purchase cooperatively. 7-11-104. Authorization to create interlocal agreements -- issuance of bonds for joint construction -- hiring of

teacher, specialist, or superintendent. One or more public agencies may contract with any one or more other public agencies to perform any administrative service, activity, or undertaking or to participate in the provision or maintenance of any public infrastructure facility, project, or service, including the issuance of bonds for the joint construction of a facility under 20-9-404, the hiring of a teacher or specialist under 20-4-201 or a superintendent under 20-4-401, or the hiring of or contracting with any other professional person licensed under Title 37, that any of the public agencies entering into the contract is authorized by law to perform. The contract must be authorized and approved by the governing body of each party to the contract. The contract must outline fully the purposes, powers, rights, obligations, and responsibilities of the contracting parties. (emphasis added).

3. School and school district cooperative purchasing authority: Schools and school districts are specifically authorized to purchase cooperatively utilizing qualifying purchasing entities:

"A [school] district may enter into a cooperative purchasing contract for the procurement of supplies or services with one or more districts. A district participating in a cooperative purchasing group may purchase supplies and services through the group without complying with the provisions of [soliciting public bids and awarding a contract] if the cooperative purchasing group has a publicly available master list of items available with pricing included and provides an opportunity at least twice yearly for any vendor, including a Montana vendor, to compete, based on a lowest responsible bidder standard, for inclusion of the vendor's supplies and services on the cooperative purchasing group's master list." Section 20-9-204(4), Montana Code Annotated (emphasis added).

Note: Montana's AEPA member, Montana Cooperative Services, meets all of the statutory requirements of Section 20-9-204(4), MCA, with respect to cooperative purchasing groups.

Cooperative purchasing is another tool in the bag for local governmental entities, including school districts, to acquire services and supplies at better prices than may otherwise be available. Membership in MCS provides access to AEPA-approved vendors as well as in-state suppliers who have been carefully vetted for reliability and quality.

Disclaimer: The above discussion is for informational purposes only and does not constitute legal advice.

16. Nebraska, Educational Service Unit Coordinating Council (ESUCC)

A. Additional Agency Terms and Conditions

1) Bid Award Determination: The bidder hereby agrees to these bidding conditions by virtue of submitting this signed document on or before the Bid Opening date as specified below.

2) Natural Gas Contractors: Any bids relating to natural gas shall be based upon an awareness of NEB. REV. STAT. § 75-501, adopted in conformity with Rules, Regulations, and Interpretations of Federal Agencies with authority to regulate pipeline common carriers and interstate commerce.

3) Performance and Payment Bonds: Upon execution of a contract between an ESUCC member and the prime contractor for construction or public improvement, performance and payment bonds described above in the AEPA General Terms and Condition shall be provided to the member. Performance and payment bonds between the member and the prime contractor shall be on standard forms. The prime contractor shall deliver copies of both the performance and payment bonds to ESUCC at the time the contract between the member and the prime contractor is executed. All suits for nonpayment or nonperformance shall be filed as allowed under Nebraska law.

4) Insurance: Contractors shall secure and keep in force during the term of any awarded agreement the following insurance coverages from insurance companies authorized to do business in Nebraska:

- Commercial general liability, including premises or operations, contractual, and products or completed operations coverages (if applicable), with minimum liability limits of \$1,000,000 per person for any number of claims arising out of a single occurrence and \$5,000,000 for all claims arising out of a single occurrence.
- Automobile liability, including Owned (if any), Hired, and Non-Owned automobiles, with minimum liability limits of \$1,000,000 per person for any number of claims arising out of a single occurrence and \$5,000,000 for all claims arising out of a single occurrence.
- Workers compensation coverage meeting all statutory requirements.

5) Debarment and Suspension: Contractors shall comply with Executive Orders 12549 and 12689 as applicable. Contractors may be debarred for a period of two (2) years, unless earlier modified by the Special Awards Committee of ESUCC for any of the following conduct: (a.) Repeatedly not following the bid process. (b.) Repeatedly submitting non-responsive bids. (c.) Any behavior, which has as its effect injuring the integrity of the bid process. (d.) Failure to deliver goods pursuant to a successful bid. (e.) Repeated lack of acceptable handling and delivery of goods pursuant to a successful bid. (f.) Repeatedly not meeting delivery deadlines. (g.) Repeated failure to timely rectify damages of goods, or shortages of goods when it is the responsibility of the contractor to take such action. (h.) Conviction of a crime of dishonesty. (i.) Debarment or suspension by any agency or Federal Agency by the contractor or any of its key employees. (j.) Other conducts which materially and adversely affects the services of ESUCC Cooperative Purchasing program.

6) Statement Filed: A bidder who is awarded a contract for any goods or services for public works pursuant to this IFB shall file with ESUCC a statement as required by NEB. REV. STAT. § 73-102.

7) Nondiscrimination: The Contractor and all subcontractors, if any, shall not discriminate against any employee or applicant who is to be employed for performance of any awarded bid or agreement with respect to his or her hire, tenure, terms, conditions, or privileges of employment, because of his race, color, religion, sex, disability, or national origin.

8) Employment Eligibility Verification: The Contractor shall use a federal immigration verification system to determine the work eligibility status of employees hired on or after October 1, 2009 and who are physically performing services within the State of Nebraska. If the Contractor employs or contracts with any subcontractor in connection with any awarded bid or agreement, the Contractor shall include a provision in the contract requiring the subcontractor to use a federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska.

9) Federal Funding. It is understood that purchases may be funded in whole or in part with funds allocated by the Federal government, including the U.S. Department of Education and is therefore subject to those regulations, restrictions, and conditions normally associated with federally funded programs and any other requirements that the state or federal government may prescribe including, but not necessarily limited to, the "Federal Requirements" listed above in the AEPA Terms and Conditions and the following:

- **Lobbying:** The Bidder agrees and understands that under the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) that Bidders that apply or bid for an award of \$100,000 or more must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352.
- **Patent Rights:** The USDOE's and any other federal agency's requirements and regulations pertaining to patent rights with respect to any discovery or invention which arises or is developed in the course or under this Agreement include, but are not necessarily limited to, 34 CFR Part 80.

- **Copyrights and Right in Data:** The USDOE's and any other federal agency's requirements and regulations pertaining to copyrights and rights in data include, but are not necessarily limited to, 34 CFR Part 80.
- **Access to Documents:** The Parties and their grantees, the USDOE and/or other federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives shall have access to any books, documents, papers, and records of the Bidder which are directly pertinent to this Agreement for the purpose of making audit, examination, excerpts, and transcriptions.
- **Energy Policy and Conservation Act:** The parties shall comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6201).
- **Buy American:** To the maximum extent practicable, the Bidder will purchase domestic commodities or products produced in the United States or processed substantially using commodities produced in the United States
- **Minority Business Owners:** The ESUCC will contract with minority-owned businesses, women's business enterprises, and labor surplus firms when possible. Steps to ensure compliance with this provision will include:
 - .1 Qualified small, minority, and women's businesses on solicitation lists so that when such businesses are potential vendors, they are included in ESUCC solicitations.
 - .2 Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation for such businesses.
 - .3 Establishing delivery schedules, where requirement permits, which encourage such enterprises
 - .4 Use services of Small Business Administration, Minority Development Agency, or similar state agency to maximize participation.
 - .5 Require prime Bidder, if subcontracts are to be let, to follow the above steps
- **Reporting Notice:** The USDOE's and any other federal agency's requirements and regulations pertaining to reporting include, but are not necessarily limited to, 34 CFR Part 80.
- **Work Hours:** The parties agree to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5) which requires each contractor to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week.
- **Debarment and Suspension:** The parties agree and understand that under Executive Orders 12549 and 12689 that a contract award (see 2 CFR 180.220) must not be made to any party listed on the government-wide Excluded Parties List System in the System for Award Management (SAM).
- **Solid Waste Disposal Act:** The parties agree to comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- **Remedies:** Contracts for more than the simplified acquisition threshold (currently set at \$150,000, but is subject to inflation adjustment) must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

11) Governing Law and Venue: All bids and contracts shall be governed by and construed in accordance with the laws of the State of Nebraska. The venue for any litigation arising out of or related to a bid or contract will be in any eligible state or federal court of Nebraska.

12) Public Records: The Contractor acknowledges that the ESUCC and its affiliated schools and members must comply with NEB. REV. STAT. § 84-712 through § 84-713 and release public records as defined law upon request, which may include any bid documents or contracts and all records created and maintained in relation to them.

13) Conflict of Interest: By submitting a proposal, Contractor certifies that there does not now exist any relationship between the Contractor and any person or entity which is or gives the appearance of a conflict of interest related to this Request for Proposal. The Bidder certifies that it shall not take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its services hereunder or which creates an actual or appearance of conflict of interest. The Bidder certifies that it will not employ any individual known by Bidder to have a conflict of interest.

The Contractor shall not, at any time, recruit or employ any employee or agent who has worked on the Request for Proposal or project, or who had any influence on decisions affecting the Request for Proposal or project.

The submission of the offer did not involve collusion or other anti-competitive practices. Neither signatory nor any person on his behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the matter of the bidding or award of a

contract under this solicitation.

The Contractor, by submitting a bid, certifies that it has not had a contract with education organizations in State of Nebraska terminated early. If Contractor has had a contract terminated early within the State of Nebraska, Contractor must provide the contract number, along with an explanation of why the contract was terminated early.

Contractor has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer.

Contractor certifies that Contractor and Contractor's employees, officers, and associates directly involved in obtaining contracts with the State of Nebraska, ESUCC, or any subdivision of the state have not been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985

ESUCC may cancel any contract if it is found that gratuities in the form of entertainment, gifts or otherwise, were offered or given by Contractor or any agent or representative of Contractor, to any employee of ESUCC with a view toward securing a contract or with respect to the performance of this contract. Paying the expenses of normal business meals, which are generally made available to all eligible school and government employees, shall not be prohibited by this paragraph. Samples of software, equipment or hardware provided to ESUCC for demonstration or evaluation are not considered gratuities.

B. Procedure for Processing Orders

ESUCC affiliated schools or members send their purchase orders both directly and electronically to the vendor, the vendor ships directly to the school/member, and direct bills the schools/members the cost of merchandise plus the ESUCC 2% administrative fee. Vendors must provide a quarterly report to ESUCC Cooperative Purchasing. The report will include: Date of sales, school name, ESU affiliation, selling price, list price and savings. The ESUCC Cooperative Purchasing administrative Fee of 2% will accompany each quarterly report.

C. Members Purchasing Under the Agency

ESUCC represents 17 Educational Service Units statewide who in turn service Nebraska school districts with over 300,000 students. ESUCC is authorized to coordinate purchases for public school districts, nonpublic school systems, other ESUs, and other public agencies, including any county, city, village, school district, or agency of the state government, any drainage district, sanitary and improvement district, or other Municipal Corporation or political subdivision of the State of Nebraska.

D. Procedure for Processing Orders

All purchase orders will be submitted directly from the purchasing entity to the vendor. ESUCC will not facilitate the processing of purchase orders unless the offering is service related. If it is a service related purchase then the purchase order shall be submitted by ESUCC.

E. Agencies Allowed to Purchase under the Member Agency

Purchases through ESUCC contracts are to be primarily for K-12. However other state entities may use the ESUCC contracts. All inquiries to purchase on the behalf of a non-profit group not in state statute or receiving state funding must be approved by ESUCC.

17. New Jersey, Educational Services Commission of New Jersey (ESCNJ)

Applicability of Contract Provisions to New Jersey Participants

ESCNJ is the AEPA Member Agency. Any entity that uses the contract awarded by ESCNJ under this document is referred to as a "New Jersey Participant." To be a New Jersey Participant the entity must be a member of the ESCNJ Cooperative Pricing System. The bidder that is awarded the contract by ESCNJ is referred to as the "Contractor."

Once a contract is awarded by ESCNJ, a New Jersey Participant may enter into a purchase order agreement directly with the Contractor. To the extent not otherwise described below or in this document, once a purchase order is issued by a New Jersey Participant to a Contractor, all of the provisions of the contract shall benefit and be enforceable by such New Jersey Participant, unless specifically identified as applying to ESCNJ only.

1. The Bidder by submitting its bid hereby declares that this Bid is made without any connection with any other person or person making any proposal for the same items, that it is in all respects fair and without collusion or fraud and that no person acting for or employed by ESCNJ or a New Jersey Participant is directly or indirectly interested in the proposal or in the goods or services to which it relates, or in any portion of the profits there from.

2. Event of default and termination of Contract:

ESCNJ shall have the right to cancel the contract based upon a default by Contractor. A New Jersey Participant shall have the right to cancel its purchase arrangement based on a default by the Contractor with regard to such purchase arrangement. In addition, ESCNJ and each New Jersey Participant reserves the right to withhold payments for goods and services that are not in compliance with the terms of the contract or if the Contractor is in default. Any of the following shall be a default under the contract:

1) The Contractor fails to adequately perform the services set forth in the contract; 2) Contractor fails to deliver all or any part of the goods, or delivers defective goods; 3) The Contractor fails to make progress in the performance of the contract and/or does not deliver within the agreed-upon schedules; 4) The Contractor fails to observe any of the terms and conditions of the contract, including, without limitation, assigning the contract and/or failing to deliver required insurance or performance bonds; 5) The Contractor fails to follow the established procedure for purchase orders, invoices and receipt of funds as stipulated by the New Jersey Participant; or 6) the Contractor has become insolvent, makes an assignment for the benefit of creditors, files a voluntary petition in bankruptcy or is subject to an involuntary petition in bankruptcy not discharged within thirty (30) days. ESCNJ and each New Jersey Participant shall follow the following procedure if the contract or purchase order is to be terminated:

Step 1 - Issue a warning letter of concern outlining the violations and length of time to correct the problem(s). The length of time to correct the problem shall be determined by ESCNJ or the New Jersey Participant, as applicable, in its sole discretion, based on the problem.

Step 2 - Issue a letter of intent to cancel the contract or purchase order, if the problem(s) is not resolved by the given date.

Step 3 - Issue the letter to cancel contract or purchase order.

Upon receipt of the written notice of concern, the Contractor shall have ten (10) business days to provide a satisfactory response to ESCNJ and the New Jersey Participant that provided the notices. Failure on the part of the Contractor to address adequately all issues or concerns may result in contract cancellation.

The remedy to terminate and withhold payments is in addition to any other remedies ESCNJ and the New Jersey Participants may have. In the event of Contract termination by a New Jersey Participant, such New Jersey Participant's payment obligation shall cease as of the final date on which services in accordance with this Contract are last performed by the Contractor. Upon termination of this Contract under this section, the Contractor (and its surety) will be responsible for all of such New Jersey Participant's expenses, losses and damages incurred in replacing Contractor for the remainder of the term of the Contract.

3. Assignment:

Contractor shall not subcontract, assign, transfer, convey, sublet or otherwise dispose of its/his/her contractual duties to any other person, firm, or corporation, without the previous written consent of ESCNJ and any New Jersey Participant that has an outstanding open purchase order or financing arrangement. If the Contractor wants to assign its/his/her right to payment of the Contract, Contractor shall notify ESCNJ and any New Jersey Participant that has an outstanding open purchase order or financing arrangement immediately, in writing, of such assignment of right to payment. In no case shall such assignment of Contract relieve the Contractor from its/his/her obligations or change the terms of the Contract.

4. Indemnification:

Contractor shall indemnify, defend, keep and save harmless ESCNJ, each New Jersey Participant and its respective agents, officials, employees and volunteers (each an "Indemnified Party") against claims of injuries, death, damage to property, patent claims, suits, liabilities, judgments, cost and expenses (including attorneys' fees) which result from, arise out of, or in connection with the performance, or breach of performance, under the Contract of Contractor and any of its/his/her employees, agents or personnel. The Contractor shall, at its/his/her own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising there from or incurred in connection therewith; and if any judgment shall be rendered against the Indemnified Party in any such action, the Contractor shall, at its/his/her own expense, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the Indemnified Party as herein provided.

5. New Jersey Participant Policies:

The Contractor must be familiar with a New Jersey Participant's policies or regulations which affect the services provided under

this Contract and that have been or will be distributed during the term of this Contract. Policies and regulations include, but are not limited to, New Jersey Public Contracts Law, school district policies, municipality policies, charters school policies, and county ordinances.

As each board of education, municipality governmental agency, educational institution in the State of New Jersey may have or may be required to have individual policies and procedures for the procurement of goods and services; and as one of the aforementioned institutions/agencies may be dependent upon the policies/procedures of another institution or agency, it is required for the Contractor to be familiar with the policies of the New Jersey Participant that impact the purchase. In limited situations, there may be State statutes which govern the allowability of purchases to be reimbursed by State funding. The New Jersey Participant should obtain its own legal advice on these statutes prior to purchasing under a contract.

The following documentation will be required prior to the award of any contract for New Jersey Participants:

1. New Jersey Business Registration Certificate - Before award in NJ, not at time of bid
 2. New Jersey Contractors Registration Certificate (All time and material bids.) Before award in NJ not at time of bid
 3. New Jersey Pay-to-Play Documentation (Political Contribution Disclosure)
 4. Statement of Ownership (Ownership Declaration Certification)
 5. New Jersey Affirmative Language (Exhibit A) and (Exhibit B) for construction repair and maintenance contracts
 6. Acknowledgement of the Contractor's/Vendor's responsibility to pay prevailing wage.
http://lwd.dol.state.nj.us/labor/wagehour/wagerate/prevailing_wage_determinations.html
(Time and material bids.)
 7. New Jersey Affirmative Action Questionnaire/Documentation
 8. Disclosure of Investment Activities in Iran - Before award in NJ, not at time of bid
 9. Years of experience is not a criterion for the evaluation of bids to be awarded for the State of New Jersey. For additional information visit www.nj.gov/dca/divisions/dlgs
 10. W9
 11. Certificate of Insurance with the ESCNJ named as insured and the bid title/# listed - Before award in NJ, not at time of bid
 12. DPMC - (All time and material bids.) Before award in NJ, not at time of bid
 13. Total Amount of Uncompleted Contracts (All time and material bids.) Before award in NJ, not at time of bid
 14. Americans with Disabilities ACT of 1990
 15. Statement of Suspension or Debarment Form
 16. Sworn Contractor Certification; Qualifications Credentials (All time and material bids.)
 17. Subcontractor Disclosure Statement (All time and material bids.)
 18. Prevailing Wages Certification—Submission with Bid (All time and material bids.)
 19. Pre-Qualification Affidavit/No Material Adverse Change (All time and material bids.)
 - 20 Certificate of Authority (All time and material bids.)
 21. Assurance of Compliance
 22. Contractors licenses (All time and material bids.)
 23. New Jersey School Development Authority (All time and material bids.)
6. **Performance Bonds:**
Each New Jersey Participant may require a performance bond in the case of services to be performed under the Contract if required. The Contractor shall furnish to the New Jersey Participant a Surety Performance Bond (“Performance Bond”) with an option to renew each succeeding year of the Contract in a form satisfactory to the New Jersey Participant assuring the faithful performance of the Contract. The Bond shall be equal to one hundred percent (100%) of each year’s estimated Contract price as reviewed and agreed upon by the New Jersey Participant, and shall be continued for the life of the Contract in amounts equal to one hundred percent (100%) of each year’s estimated Contract price as reviewed and agreed upon by the New Jersey Participant. The Contractor must send such Performance Bond to the New Jersey Participant prior to the commencement of any services under the Contract. Each such Performance Bond shall be furnished by a surety company acceptable to the New Jersey Participant and licensed or authorized to do business in New Jersey. Failure to deliver the bond shall be considered a default under the Contract, at the discretion of and upon notice by the New Jersey Participant.
7. **Governing Law:**
This Contract shall be governed by, and construed and enforced in accordance with, the laws of the State of New Jersey without regard to its conflicts of laws principles.
8. **Financing Arrangements:**
Any financing arrangements (including lease purchasing arrangements) may be made directly between the Contractor and a New Jersey Participant or with the free ESCNJ Leasing Program. Financing arrangements may be subject to additional laws, rules and regulations, terms and conditions not described in this document and are subject to separate negotiation with each New Jersey Participant that is interested in such an arrangement. Each New Jersey Participant should seek its own legal advice prior to entering into a financing arrangement. ESCNJ must receive a report annually summarizing the executed lease purchases along with the summary of the customer purchases. ESCNJ will not collect lease payments or be involved in the terms and conditions of the

Contractor lease. All lease arrangements are between the Contractor and the New Jersey Participant only.

9. Affirmative Action:

The Contractor/Vendor must have an employment policy that there shall be no discrimination against anyone on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, mental retardation, physical disability or sexual orientation in the hiring, upgrading, demotions, recruitment, termination and selections for training, in any manner prohibited by the laws of the United States or of the State of New Jersey. The Contractor/Vendor further agrees to be an "affirmative action-equal opportunity employer." The Contractor/Vendor must provide one of the following: "Letter of Federal Affirmative Action Plan Approval", "Certificate of Employee Information Report" or a completed "Employee Information Report Form AA302" prior to award of bid.

10. Independent Contractor:

The Contractor shall not be held or deemed in any way to be the agent or employee of ESCNJ and/or a New Jersey Participant. It is the intention of the parties that the Contractor shall be and is to be considered an independent contractor.

11. Incorporation of Bid Documents:

The bid documents, including all appendices executed by Contractor that have been accepted by ESCNJ (the "Bid") are specifically incorporated into this Contract.

12. New Jersey Public Records Act:

The Contractor acknowledges that ESCNJ and New Jersey Participants are subject to the New Jersey Public Records Act, New Jersey Public Contracts Law and information submitted to ESCNJ and/or such New Jersey Participants may be made available to the public under the provisions of this Act.

Marketing and Advertising under this Contract - applicable to Member Agency (ESCNJ) contract only:

1. Contractor agrees to provide ESCNJ with a copy or proof sheet of all advertisements, customer communications or promotional material for approval. Contractor will provide ESCNJ with date of release and name of publication, journal, etc. if applicable.
2. Contractor will include the approved ESCNJ logo, web address, bid #, bid title, bid term, NJ State Approved Co-op #65MCESCCPS and contact information in all print, electronic mail and other advertising and promotion intended for release in New Jersey.
3. The ESCNJ logo and information shall be of a clearly readable size and in appropriate proportion to other elements in the print material.
4. Contractor agrees to make available ESCNJ supplied brochures or other promotional materials on booths, tables, etc. of any or all exhibits for which the Contractor displays/participates at tradeshow, conventions and the like. Contractor will supply scheduled exhibit dates in advance.
5. Contractor agrees to insert the approved ESCNJ logo, web address, NJ State Approved Co-op #65MCESCCPS bid #, bid term and contact information on the Contractor's website promoting and providing a link to the ESCNJ website. Contractor will also provide ESCNJ with text, links and logos to be posted on the ESCNJ website.

B. Procedures for Processing Orders

1. Once the award is made to the Contractor, ESCNJ will inform the potential New Jersey Participants of the Contract, including a webpage dedicated to the contract on the ESCNJ website. At this point, the Contractor may directly contact any potential New Jersey Participant and any potential New Jersey Participant may directly contact the Contractor.
2. Purchase orders will not be accepted or processed by ESCNJ. All business will be contracted directly with the New Jersey Participant, which will issue a purchase order and provide payment for the applicable good or service directly to the Contractor.
3. The total cost of ESCNJ's program is funded through a 2.2% participation fee paid to ESCNJ quarterly by the participating Contractors. The administrative fee percentage is based upon the total sale or lease of goods and services, including installation, if included. This fee shall be included in all price quotations to New Jersey Participants and shall not be printed as a line item on the quotation.
4. Along with the participation fee, the Contractor will produce and provide to ESCNJ quarterly reports ending March 31, June 30, September 30 and December 31 throughout the contract period. The reports shall be in Microsoft Excel and be available in electronic form, shall identify the Contractor and the quarter being reported, shall be delivered to ESCNJ on the 15th of the month, shall include a minimum of the fields listed below and shall allow for sorting on any of these fields:
 1. Date of order.
 2. The name of the New Jersey Participant.
 3. ESCNJ Bid Number
 4. ESCNJ Co-op Number (New Jersey State Approved Cooperative Pricing System #65MCESCCPS)
 5. List (or academic) price sales totals.
 6. New Jersey Participant price sales totals.
 7. New Jersey Participant savings totals to be sent to the ESCNJ in summary and to each individual New Jersey Participant.
5. Quarterly reports and administrative fee payments are to be made payable to ESCNJ and sent to ESCNJ, 1660 Stelton Road, Piscataway, NJ 08854, Attn: Patrick M. Moran, or such other address that ESCNJ will provide from time to time.

6. If no purchases are made in any given quarter, the Contractor shall remit a “No Activities” statement to ESCNJ for that quarter. The Contractor will also produce and provide to ESCNJ an annual summary report for all purchases made under each contract awarded by ESCNJ pursuant to this document for a period beginning with the award of the contract and ending December 31 and all consecutive annual periods, if the contract is extended.
7. New Jersey School Districts and other eligible New Jersey Participants are normally exempt from sales tax. The Contractor/Vendor should confirm this exemption and collect a tax-exempt letter from each New Jersey Participant.

C. Members Purchasing Under the Agency

There are 584 operating school districts in New Jersey and all are eligible for membership. No district is obligated to use these services. Additional New Jersey Participants may include other public educational institutions, public colleges or universities, community colleges, vocational or technical schools, municipal governments, and other governmental, quasi-governmental, or non-profit organizations. The ESCNJ Cooperative Pricing System currently has 1,400+ New Jersey Participants located in all 21 Counties of the State of New Jersey.

CONFLICT OF INTEREST

An ESCNJ employee (including independent contractors for purposes of this definition) placing an order or recommending a vendor must disclose any relationship with that vendor which would not be considered an “arms-length” or independent transaction. This disclosure must be made in writing to the Business Administrator and/or Chief Financial Officer for an evaluation. The Business Administrator and/or the Chief Financial Officer will respond to this disclosure in writing.

For a transaction to be considered “arms-length” or “independent”, an ESCNJ employee should not be influenced, dependent upon, guided or controlled by a vendor into choosing that vendor, or item to purchase; nor should it appear to a third party that an ESCNJ employee made a purchasing decision which appears to be based upon a personal relationship between the ESCNJ employee and vendor.

The following are examples when a transaction is NOT considered arms-length or independent: (1) when there exists a personal relationship between an ESCNJ employee and a vendor, (2) when there exists the potential for a personal benefit to an ESCNJ employee, or (3) the parties to a business deal are dependent upon one another for “something” other than the purchase itself.

The Contractor shall disclose any relationship with an ESCNJ employee that would not be considered an “arms-length” or independent transaction, as described above. This disclosure must be made in writing to the Business Administrator and/or the Chief Financial Officer for an evaluation. The Business Administrator and/or the Chief Financial Officer will respond to this disclosure in writing.

In addition, the Contractor shall, if given a copy of the potential New Jersey Participant’s conflict of interest policy, follow the process in that policy, or otherwise disclose to a potential New Jersey Participant any relationship that would not be considered an “arms-length” or independent transaction with that New Jersey Participant, as described above. This disclosure must be made in writing to the chief official (for example, the Superintendent at a board of education) at the potential New Jersey Participant.

Determination of the existence of a conflict of interest does not prohibit ESCNJ and/or a New Jersey Participant from entering into the contract and purchase order, respectively.

American Goods - American Goods Clause—N.J.S.A. 18A:18A-20 - American goods and products to be used where possible

All contracts for work for which it will pay any part of the cost or work which by contract it will ultimately own and maintain, that only manufactured and farm products of the United States, wherever available, to be used in such work.

Anti-discrimination - All parties to any contract with the ESCNJ agree not to discriminate in employment and agree to abide by all anti-discrimination laws including those contained within N.J.S.A. 10:2-1 through N.J.S.A. 10:2-4, N.J.S.A. 10:5-1 et seq. and N.J.S.A. 10:5-31 through 10:5-38, and all rules and regulations issued thereunder are hereby incorporated by reference.

Debarment/Suspension - N.J.A.C. 17:19-1.1 et seq. The ESCNJ will not enter into a contract for work with any person, company or firm that is on the State Department of Labor and Workforce Development; Prevailing Wage Debarment List, or the State of New Jersey Consolidated Debarment Report (www.state.nj.us/treasury/debarred) or the Federal System for Award—SA (www.state.nj.us/treasury/debarred) or the Federal System for Award—SA

For Time and Material bids - DPMC - There is a non-refundable fee of \$100.00 which must be submitted to the State with your application. All payments must be made on company checks (no-cash) made payable to "Treasurer, State of New Jersey". No application will be processed without the fee. If you have any questions, please contact the Contractor Classification unit by accessing the DPMC web site at www.state.nj.us/treasury/dpmc/ NOTE: It is suggested that a photocopy of this completed form be retained for your records. Please submit the completed application and all required documentation to the Treasurer, State of New Jersey. Upon review and approval of this application, your firm will be notified by mail of the effective and expiration dates, type of work, and rating assigned to your firm. Please submit your certificate with your bid package.

Any contractor who submits a bid for a public works contract the amount which exceeds **\$20,000**, pursuant to N.J.S.A. 18A:18A- 26, 27 et seq., shall be classified by the Department of Treasury, Division of Property Management (DPMC) as to the type of work and trades (character) and the aggregate rating (amount) of public work they are qualified to submit bids.

The ESCNJ may only accept bids from contractors that are qualified.

Notice of Classification—DPMC-27

The Notice of Classification is a document issued by the DPMC that provides the following information about the qualified contractor:

- Trade(s) classification held by the contractor

The contractor is classified by the trade and trade number as found in Form DPMC-27. For example

Trade Number	Trade
C030	Plumbing
C032	HVACR

The contractor is therefore qualified to submit bids (exceeding \$20,000) to the board of education that pertain to plumbing and heating, ventilation, air conditioning and refrigeration.

For Time and Material Bids Equipment Certification 18A:18A-23. A certificate showing that the bidder owns, leases, or controls all the necessary equipment required by the plans, specifications and advertisements under which bids are asked for and if the bidder is not the actual owner or lessee of any such equipment, his certificate shall state the source from which the equipment will be obtained, and shall be accompanied by a certificate from the owner or person in control of the equipment definitely granting to the bidder the control of the equipment required during such time as may be necessary for the completion of that portion of the contract for which it is necessary.

For Time and Material bids - Total Amount of Uncompleted Contracts - DPMC 701

This document is completed by the contractor submitting a bid, on the form provided by the DPMC. The document lists the amount of uncompleted contracts held by the contractor and a certification that the amount of uncompleted contracts, added to the bid amount for the ESCNJ Participant project, does not exceed the Aggregate Amount rating as assigned by the DPMC.

For Time and Material bids - Pre-Qualification Affidavit/No Material Adverse Change

Pursuant to N.J.S.A. 18A:18A-32, no bidder is qualified to bid on any public work contract unless they provide an affidavit that there has been no material adverse change in his qualification information pursuant to N.J.S.A. 18A:18A-28.

For Time and Material bids - Prevailing Wages Certification; Alterations and repairs - The State of New Jersey Prevailing Wage Act, Chapter 150 Laws of 1963 with applicable statewide wage rates and for the wage rates for the county of the location of the New Jersey Participant, as published by the Department of Labor and Workforce Development in conformance with N.J.S.A. 34:11-56-25 et seq. Copies of these wage rates may be obtained from the State Department of Labor and Workforce Development, and/or viewed at <http://lwd.dol.state.nj.us/> the Prevailing Wages Determination Section.

For Time and Material bids - Compliance with New Jersey Prevailing Wage Act

Every contractor and subcontractor performing services in connection with this project, shall pay all workers a wage rate not less than the published prevailing wage rates, for the locality the work is being performed, as designated by the New Jersey Department of Labor and Workforce Development.

For Time and Material bids - Certified Payrolls

Every contractor agrees to submit to the New Jersey Participant a certified payroll for each payroll period within ten (10) days of the payment of wages. The contractor further agrees that no payments will be made to the Contractor by the New Jersey Participant, if certified payrolls are not received by the New Jersey Participant. It is the Contractor's responsibility to insure timely receipt by the district of certified payrolls.

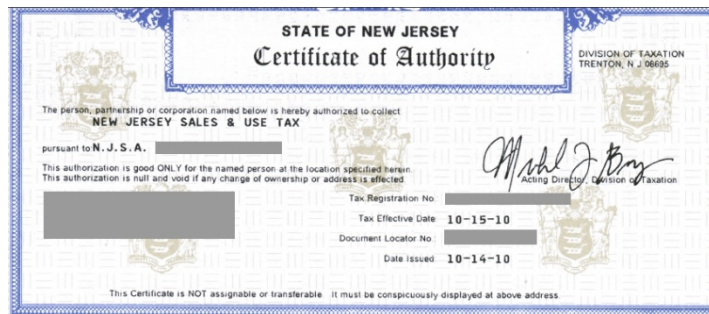
For Time and Material bids - Submission of Affidavit

Before final payment, the contractor shall furnish the New Jersey Participant with an affidavit stating that all workers have been paid the prevailing rate of wages in accordance with State of New Jersey requirements. The contractor shall keep an accurate record showing the name, craft, or trade and actual hourly rate of wages paid to each workman employed by him in connection with this work. Upon request, the Contractor(s) and each Subcontractor shall file written statements certifying to the amounts then due and owing to any and all workmen for wages due on account of the work. The statements shall be verified by the oaths of the Contractor or Subcontractor, as the case may be.

For Time and Material bids – Certificate of Authority

All bidders are to submit their Sworn Contractor Certification, a current valid “Certificate of Authority” as issued by the New Jersey Department of Treasury. Reference—N.J.S.A. 18A:7G-37.

Sample Certificate of Authority



For Time and Material bids – Contractor Trade Licenses

All bidders are to submit with their proposal all current, valid contractor or trade licenses as issued by the New Jersey Division of Consumer Affairs, for any trade or specialty area the contractor seeks to perform work for this particular proposal.

Sample Contractor Trade License



For Time and Material bids – Contractor’s Registration evidence“Public Works Contractor Registration Act”

A. Valid Certificate – Receipt of Bid

All Contractors must adhere to the provisions of the Public Works Contractor Registration Act - N.J.S.A. 34:11-56.48 et. seq. The PWCRA requires that “No contractor shall bid on any contract for public work as defined in N.J.S.A.34:11-56.26 unless the contractor is registered pursuant to this act.” The law requires that all contractors and sub-contractors named in the proposal possess a valid certificate at the time the proposal is received by the contracting unit, in this case the ESCNJ.

B. Submission of Certificate – Receipt of Bid; Prior to Award--Mandatory

All bidders are requested to submit with the bid package or prior to the award of contract, a current Public Works Contractor Registration Certificate that was issued prior to the receipt of the bid.

The vendor(s) who is deemed to receive the contract award must submit a copy of the current New Jersey Department of Labor and Workforce Development Public Works Contractor Registration Certificate, and if applicable, copies of certifications of all listed subcontractors, prior to the award of contract. **If the successful vendor fails to provide copies of certificates prior to the award of contract, the bid shall be rejected as non-responsive.**

For more information contact:

Contractor Registration Unit
 Division of Wage and Hour Compliance
 New Jersey Department of Labor & Workforce Development
 PO Box 389
 Trenton, New Jersey 08625-0389
 Tel: 609-292-9464
 Fax: 609-633-8591
 E-mail: wage.hour@dol.nj.gov
 Web site: lwd.dol.state.nj.us/labor/wagehour/content/contact_us.html

For Time and Material bids – NJSDA Prequalification---Pursuant to N.J.S.A. 18A:7G-33, all contractors bidding on any contract for a School Facilities Project as defined in N.J.A.C. 6A:26-1.2, shall be prequalified with the New Jersey School Development Authority in the major construction trades listed in N.J.S.A. 18A:7G-33. Bidders will have to submit a Sworn Contractor Certification attesting to the NJSDA prequalification. Named subcontractors shall also be pre-qualified with the NJSDA—N.J.A.C. 6A:26-4.7 (b) (3).

Maintenance Projects—Contractors are reminded that maintenance projects solely to achieve the design life of a school facility and routine maintenance do not constitute a school facility project and therefor NJSDA prequalification is not a requirement. Reference N.J.A.C. 6A:26-1.2002E

For Time and Material bids – Sworn Contractor’s Certification - (Bidder’s Certification)

Pursuant to N.J.S.A. 18A:7G-37, a pre-qualified contractor seeking to bid school facilities projects, and any subcontractors, that are required to be named under N.J.S.A. 18A:7G-1 et seq. shall, as a condition of bidding, submit this Sworn Contractor Certification regarding qualifications and credentials. **Failure to complete, sign and submit the certification may lead to the bid being rejected.**

Term of Contract and Extensions: Multiyear contracts – 18A:18A-42

All contracts for the provision of goods or services shall be awarded for a period not to exceed 24 consecutive months, except that contracts for professional services pursuant to paragraph (1) of subsection a. of N.J.S.18A:18A-5 shall be awarded for a period not to exceed 12 consecutive months. Any Board of Education may award a contract for longer periods of time for the listed goods/services as stated in 18:A-18A-5. Any contract for services other than professional services, the statutory length of which contract is for three years or less, may include provisions for no more than one two-year, or two one-year extensions, subject to the following limitations:a. the contract shall be awarded by resolution by the ESCNJ Board Members upon a finding by the ESCNJ that the services are being performed in an effective and efficient manner; b. no such contract shall be extended so that it runs for more than a total of five consecutive years; c. any price included as part of an extension shall be based upon the price of the original contract as cumulatively adjusted pursuant to any previous adjustment or extension and shall not exceed the change in the index rate for the 12 months preceding the most recent quarterly calculation available at the time the contract is renewed; and d. the terms and conditions of the contract remain substantially the same. All multiyear leases and contracts entered into pursuant to this section, including any two-year or one-year extensions, except contracts for insurance coverages, insurance consultant or administrative services, participation or membership in a joint self-insurance fund, risk management programs or related services of a school board insurance group, participation in an insurance fund established by a county pursuant to N.J.S.40A:10-6 or contracts for thermal energy authorized pursuant to subsection a. above and contracts for the provision of performance of goods and services to promote energy conservation through the production of I renewable energy, authorized pursuant to subsection o. of this section, shall contain a clause making them subject to the availability and appropriation annually of sufficient funds as may be required to meet the extended obligation, or contain an annual cancellation clause. All contracts shall cease to have effect at the end of the contracted period and shall not be extended by any mechanism or provision, unless in conformance with the “Public School Contracts Law” N.J.S.18A:18A-1et seq., except that a contract may be extended by mutual agreement of the parties to the contract when a board of education has commenced rebidding prior to the time the contract expires or when the awarding of a contract is pending at the time the contract expires.

18. New Mexico, Cooperative Educational Services (CES)

The following are terms and conditions that apply to CES Members' and Participating Entities' use of products, services and/or construction services procured by this Request for Proposal (RFP) or Request for Bid (RFB). By making use of any products, services and/or construction services procured by this RFP or RFB, the Member or Participating Entity agrees to the following conditions.

Use Conditions

1. The contract terms to be followed by the Contract Holder are those contained in the above referenced RFP or RFB, and Contract Holder will agree to furnish all Products, Services and/or Construction Services in compliance with all terms, conditions, specifications of and amendments to this RFP or RFB. Contract Holder will agree that his obligations under this RFP or RFB contract extend to CES Members and Participating Entities who are third party beneficiaries of this RFP or RFB procurement process. The Members or Participating Entities may negotiate with Contract Holder certain additional terms and conditions relating to the scope of services and other performance details. However, the terms and conditions of the RFP or RFB may not be altered or amended except with the approval of CES and in accordance with the State Procurement Code.

2. CES Member or Participating Entity acknowledges and agrees that CES' purpose and function is to act as a cooperative procurement agent on behalf of its Members and Participating Entities so that they may take advantage of these procurement efforts. CES does not have any subsequent responsibility relating to the quality and fitness of any Products, or the performance of any Services and Construction Services by Contract Holder. A CES Member or Participating Entity may place purchase orders for Products, Services and/or Construction Services und with the contract holder or in the case of construction CES which, in turn, shall place the purchase order with the Contract Holder. However, any resulting contract between the Contract Holder and a CES Member or Participating Entity does not create any additional obligations on the part of CES.

3. For transactions which involve CES transmitting purchase orders from a Member or Participating Entity to Contract Holder, CES volunteers to act as a payment facilitator to make payments to Contract Holder with funds transferred to CES by the Member or Participating Entity in accordance with CES Member or Participating Entity's written instructions and to provide an accounting of all monies paid or received by CES. For purchase orders sent doirectly to the contract holder or purchase orders sent by CES to the contract holder, CES ~~also~~ volunteers to provide informal mediation services between Contract Holder and CES Member or Participating Entity in the event any dispute arises between them.

4. For purchase order sent to contract holder by CES, upon CES' receipt of funds from the CES Member or Participating Entity, CES has shall apply those funds only as instructed by CES Member or Participating Entity. CES shall incur no liability to CES Member or Participating Entity except for liability arising from CES' own gross negligence or willful misconduct, to the extent allowed by New Mexico law. CES has no obligation or right to involve itself with the manner or method by which Contract Holder provides these Products, Services or Construction Services. Performance is the sole responsibility of Contract Holder.

5. CES Member or Participating Entity agrees that it will not assert any claim against CES in the event a dispute arises regarding the alleged failure of Contract Holder or a CES Member or Participating Entity to perform as provided for any purchase order or other contract between Contract Holder and a CES Member or Participating Entity. This does not include claims against CES based upon the alleged gross negligence or intentional acts of CES.

6. Any liability alleged to lie with CES shall be subject to the immunities and limitations of the New Mexico Tort Claims Act, §§ 41-4-1 et seq, NMSA 1978, as amended.

For the purposes of this solicitation the following terminology shall be defined as indicated below:

1. The terminology: "Agency", "CES Eligible Agency" and "Eligible Agency" are defined as a CES Member, Participating Entity and other entities that may utilize any contract created through this solicitation. Therefore, Agency, CES Eligible Agency, Eligible Agency, Member and Participating Entity are interchangeable.
2. The terminology: "Buyer" is defined as Association of Educational Purchasing Agencies "AEPA" as the agency that conducts and performs procurement activities on behalf of CES and CES Agencies in accordance with a CES Joint Power Agreement, and/or a Cooperative Purchasing Agreement and CES policies and procedures.
3. The terminology: "Offeror" is defined as contractor, contract holder, vendor, or supplier and can be used interchangeable.
4. The terminology: Cooperative Educational Services is defined as "CES", "CES Members and Participating Entities". Therefore, CES, Members and Participating Entity are interchangeable.

Acceptance of Delivered Services: The CES Member or Participating Entity will be the determining judge of whether materials and services delivered under the contract satisfy the requirements as identified in the contract order. If there is a dispute between the Offeror and the CES Member or Participating Entity, CES will make the final determination.

Accounts Payable: This is the amount owed to an Offeror by CES due to an accepted delivery of products or services by a CES Member or Participating Entity pursuant to a contract executed as a result of this solicitation. for CES issued purchase orders, the Offeror agrees not to contact the accounts payable department, business manager or executive officer of a CES CES Member or Participating Entity which owes CES payment for a product or service delivered, unless CES has specifically requested

assistance in collecting a past due payment.

Administrative Fee: CES' two percent (2%) administrative fee must be included in the Offeror's net price for all services and deliverables (material, labor rates, reimbursable and other fees/charges) that are invoiced to CES' member. The CES administrative fee will be paid by the Offeror to CES once payment is received from the CES or CES Member or Participating Entity according to the payment schedule established by CES.

Applicable Law: Any contract executed as a result of this solicitation will be governed by the laws of the State of New Mexico, both as to interpretation and performance. Suits pertaining to this contract can be brought only in courts in the State of New Mexico. Offerors doing business with CES must be in compliance with the Federal Civil Rights Acts of 1964 and Title VII of that Act, Rev. 1979. All work under any contract entered into as a result of this solicitation will be done in strict accordance with the most recent edition of any relevant regulation, standard, document or code that relates to these laws. Where conflict among the requirements or with these specifications exists, the most stringent requirement will be used.

Arbitration: Any contract executed as a result of this solicitation which requires arbitration, is subject to the extent required by the New Mexico Uniform Arbitration Act, Sections 44-7A-1 to 44-7A-32 NMSA 1978.

Assignees, Mergers, Dissolution and Successors: The Offeror agrees that during the term of the contract, it will maintain its existing business structure and adhere to the terms and provisions of said contract. The parties will be bound by and inure to the benefits of the successors and the respective parties involved, the business structure will not dissolve or otherwise dispose of all or substantially all of its assets, and will not consolidate with or merge into another business structure or permit one or more other business structures to consolidate or merge into it, unless the surviving, resulting, or transferred business structure can:

- A. Qualify to do business in the State of New Mexico and holds the appropriate licenses, registrations, etc.;
- B. Assume, is capable of, and has the capacity and qualifications and agrees in writing to perform all of the existing and future obligations of the original Offeror;
- C. Provide CES with all of the documents required for it to review, evaluate and approve; and
- D. Receive CES' written approval.

Assignment of CES Payments: If the Offeror requests that its payment from CES, its Members or Participating Entities be issued to a third party or that a joint check be issued to the Offeror and a third party, this request must be submitted and approved by CES prior to the Offeror accepting a purchase order. CES reserves the right to assess a special handling charge of Thirty-Five Dollars (\$35) per check. The special handling charge will be deducted from the amount of the invoice being paid.

Audit Rights: In accordance with applicable State of New Mexico and federal law, the Offeror's books and records related to any process and/or activity that occurs as a result of a contract executed as a result of this solicitation may be inspected by CES and/or the New Mexico State Auditor. Offeror must retain payment records received from CES for a period of (3) years from the date of final payment.

Billing: All invoices will be from the Offeror to CES, its Members or Participating Entities and will list either the CES purchase order number or the CES Member or Participating Entity purchase order number(s) issued. If CES issues the purchase order, the CES Member's or Participating Entity's name must be on the invoice. The Offeror will only issue invoices to CES, CES Member or Participating Entity from which the purchase order was issued. The Offeror will only accept a purchase order from a CES, CES Member or Participating Entity in accordance with the purchasing process identified and agreed to by CES and the Offeror.

Bonds: Bid, Performance and or Payment Bonds, if required, are to be issued by a corporate surety authorized to do business in New Mexico in accordance with the New Mexico Insurance Code and be a surety listed in the US Treasury Circular 570.

Bribes, Gratuities and Kickbacks: The Procurement Code, NMSA 1978 §§ 13-1-28 through 13-1-199, imposes civil and criminal penalties for violation of the statute. In addition, the New Mexico criminal statutes impose felony penalties for illegal acts, including bribes, gratuities and kickbacks.

Campaign Contribution Disclosure Form: Documents used to disclose whether they, a family member, or a representative of the prospective Offeror has made a campaign contribution to an applicable public official of the State or a local public body during the two years prior to the date on which the Offeror submits a proposal (Chapter 81, Laws of 2006). Prior to the Offeror entering into a contract with an individual CES Agency, the Offeror must provide the CES Member or Participating Entity with a Campaign Contribution Disclosure Form.

CES Members: Are the parties to the CES Joint Powers Agreement (JPA) and consist of public educational institutions within the State of New Mexico and include public school districts as defined in NMSA 1978, § 22-1-2, State Institutions as defined in

NMSA 1978, § 22-1-2, State Educational Institutions defined under Article XII, Section 11 of the New Mexico Constitution, most of the community colleges defined by the "Community College Act" as defined in NMSA 1978, § 21-13-1 et seq., their branch community colleges as defined in NMSA 1978, § 21-14-1 et seq., technical and vocational institutes defined in NMSA 1978, § 21-16-1, area vocational schools defined in NMSA 1978, § 21-17-4, off campus community colleges or instructional facilities as defined in NMSA 1978, § 21-14A-1, charter schools as defined in NMSA 1978, § 22-8A-1, Regional Center Cooperatives as set forth in Section 22-2B-1 et seq., and 638 schools and grant schools. Each public educational institution is authorized by its governing body and the Procurement Code NMSA 1978, § 13-1-135 to enter into cooperative purchasing agreements, pursuant to NMSA 1978, § 11-1-1 and Sec. 108 of Ch. 65 of the Laws of 1984 (The Procurement Code).

CES Participating Entities: Is defined as public agencies and/or organizations classified as follows that may participate in and purchase tangible personal property, professional, non-professional and construction services through their cooperative purchasing agreement with CES.

- A. Federal Agency [25 USC 3001 (4)] is defined as any department, agency, or instrument of the United States, any executive department, military department, government corporation, government-controlled corporation, or other establishment in the executive branch of government, including the Executive Office of the President or any independent regulatory agency established through legislative and/or administrative action.
- B. State Agency NMSA 1978, § 13-1-190 is defined as any department, commission, council, board, committee, institution, legislative body, agency, government corporation, educational institution, or office of the executive, legislative, or judicial branch of the government of this State. "State agency" includes the purchasing division of the General Services Department (GSD) and the state purchasing agent but does not include local public bodies.
- C. Local Public Body [NMSA 1978, § 13-1-67] is defined as a political subdivision of the State and the agencies, instruments and institutions thereof, including: two-year post-secondary educational institutions, school districts and local school boards and municipalities, except as exempted pursuant to the Procurement Code [NMSA 1978, § 13-1-28].
- D. Non-Profit, Non-Public Educational Institutions and other Non-Profit Organizations (Section 501(c)(3) of the Internal Revenue Code, Federal Tax Code) is defined as charitable, religious, educational, public service, support and scientific organizations, entities, corporations that qualify as exempt organizations under Section 501(c)(3) of the Internal Revenue Code, or corresponding section of the Federal Tax Code.

CES Regions: New Mexico is a large state geographically. CES is dividing the State into eight (8) service regions. Contractor can choose which of these service regions of the State they wish to provide products and services. The eight (8) service regions are listed below with the Public-School Districts located in each. Any public educational institution, i.e. BIA schools, charter schools, colleges, universities, community colleges or participating entities physically located within these regions are considered as part of that region.

1. **Region One (1)** – Aztec, Bloomfield, Central, Dulce, Farmington, Gallup-McKinley, and Zuni School Districts; Navajo Preparatory School, Pine Hill Schools, San Juan College, Shiprock Associated Schools, and University of New Mexico - Gallup Branch
2. **Region Two (2)** – Chama Valley, Cuba, Española, Jemez Mountain School, Los Alamos, Mesa Vista, Pecos, Peñasco, Pojoaque Valley, Questa, Santa Fe and Taos School Districts; New Mexico School for the Deaf, Northern New Mexico College, Santa Fe Community College, Santa Fe Indian School, University of New Mexico - Los Alamos Branch, and University of New Mexico – Taos Branch
3. **Region Three (3)** – Cimarron, Clayton, Des Moines, Las Vegas City, Maxwell, Mora, Mosquero, Raton, Roy, Santa Rosa, Springer, Wagon Mound and West Las Vegas School Districts; Luna Community College and New Mexico Highlands University
4. **Region Four (4)** – Albuquerque, Belen, Bernalillo, Estancia, Grants-Cibola, Jemez Valley, Los Lunas, Magdalena, Moriarty-Edgewood, Mountainair, Quemado, Rio Rancho, Socorro and Vaughn School Districts; Alamo Navajo School, New Mexico CFYD, New Mexico Institute of Mining and Technology, New Mexico State University at Grants, University of New Mexico and University of New Mexico - Valencia Campus
5. **Region Five (5)** – Clovis, Dora, Elida, Floyd, Fort Sumner, Grady, House, Logan, Melrose, Portales, San Jon, Texico, and Tucumcari School Districts; Clovis Community College, Eastern New Mexico University and Mesalands Community College
6. **Region Six (6)** – Artesia, Carlsbad, Dexter, Eunice, Hagerman, Hobbs, Jal, Lake Arthur, Loving, Lovington, Roswell and Tatum School Districts; Eastern New Mexico University-Roswell, New Mexico Junior College, New Mexico Military Institute and New Mexico State University at Carlsbad
7. **Region Seven (7)** – Alamogordo, Capitan, Carrizozo, Cloudcroft, Corona, Hondo Valley, Ruidoso, and Tularosa School Districts; Mescalero Apache School, New Mexico School for the Blind and Visually Impaired, New Mexico State University at Alamogordo
8. **Region Eight (8)** – Animas, Cobre, Deming, Gadsden, Hatch Valley, Las Cruces, Lordsburg, Reserve, Silver and Truth or Consequences School Districts; New Mexico State University and Western New Mexico University

Contract: Any agreement for the procurement of items of tangible personal property, construction, professional services and other services.

Contract Term and Extension: The contract term shall be for up to four (4) calendar years and shall continue until terminated, canceled or extended. CES reserves the right to renew the Agreement through a written amendment signed by all required signatories but, in any case shall not exceed the total number of years allowed pursuant to NMSA 1978, § 13-1-150.

Contract Month-to-Month Extensions: CES reserves the right to offer month-to-month extensions if that is determined to be in the best interest of CES, its Members, and Participating Entities but, in any case shall not exceed the total number of years allowed pursuant to NMSA 1978, § 13-1-150 and the Association of Educational Purchasing Agencies (AEPA).

Contractor: An Offeror who has been awarded a contract for delivery of items of tangible personal property, professional services and other services.

Cooperative Procurement: Is authorized under NMSA 1978 § 13-1-135 and this contract is based on the need for CES to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing for public educational institutions, Participating Entities, Local Public Bodies and other external procurement units.

Cooperative Procurement Agreement: Is an agreement between CES and a Participating Entity for establishing the procurement method by which Participating Entities may join in cooperative multi-jurisdictional contract to ensure the commitment of each Participating Entity. Further, the Agreement provides an understanding of the contracting process and the organization and operation of this purchasing cooperative (CES).

Credit Hold: The Offeror must agree not to place CES, its Member or Participating Entity on "credit hold" without ten (10) days advanced notice in writing, either by e-mail or letter. When it involves a direct purchase from a Member or Participating Entity, contract holder agrees to copy CES on all collection correspondence. Before CES can pay an Offeror's invoice, it must collect payment from the Member or Participating Entity that received the product. CES believes it is better for the Offeror if CES places the slow-paying agency on "credit hold". If an Offeror places CES on "credit hold," agencies that pay promptly are penalized. If, on the other hand, CES places the offending agency on "credit hold", payment is more likely to result and only the offender is punished.

Default in One Installment to Constitute Total Breach: Offeror will deliver conforming materials in each installment, or lot of any contract, and may not substitute nonconforming materials. CES reserves the right to declare a breach of contract if the Offeror delivers nonconforming materials to any CES Member or Participating Entity under this contract.

Defective Goods: Offeror agrees to pay for return shipment on goods that arrive in a defective or non-operable condition as determined by the CES Member or Participating Entity. Offeror agrees to arrange for return shipment of damaged goods at no cost to the CES Member or Participating Entity.

No Replacement of Defective Tender: Every tender of materials must fully comply with all provisions of this contract. If tender is made which does not fully conform, this will constitute a breach, and Offeror will not have the right to substitute a conforming tender without written consent of all parties involved.

Delivery of Goods and Services: Offeror agrees to supply and deliver the Goods or Services to CES, its Members or Participating Entities and to perform the Services, as applicable per the terms set out in the scope of work. Offeror shall, at its own expense, pack, load, and deliver Goods or Services to the Delivery Point and in accordance with the delivery terms, shipping, packing, and other instructions printed on the CES or CES Member or Participating Entity purchase order or otherwise provided to the Offeror by CES, its Members or Participating Entities in writing. No charges will be allowed for freight, transportation, insurance, shipping, storage, handling, demurrage, cartage, packaging or similar charges unless provided for in the purchase order or otherwise agreed to in writing by CES, its Member or Participating Entity.

Offeror must immediately notify CES, its Members or Participating Entities if Offeror is unable to meet a Delivery Date. At any time prior to the Delivery Date, CES, its Members or Participating Entities may, upon notice to Offeror, cancel or change a Purchase Order, or any portion thereof, for any reason, including, without limitation, for the convenience of CES, its Members or Participating Entities or due to failure of Offeror to comply with this Agreement, unless otherwise noted.

Title and risk of loss or damage shall pass to CES, its Members or Participating Entities upon receipt of Goods at the Delivery Point, unless otherwise agreed to by the CES, its Members or Participating Entities in writing. CES, its Members or Participating Entities has no obligation to obtain insurance while Goods are in transit from Offeror to the Delivery Point.

Descriptive Literature and Brand Names: Contractor, as required by CES, its Members or Participating Entities All include a complete set of the manufacturer's descriptive literature regarding the equipment and software offered. Brand names, trade

names and/or catalog numbers are intended to describe and identify equipment and software.

Disclosure of Confidential Information: Any confidential information provided to the Offeror by CES, its Members or Participating Entities or developed by the Offeror based on information provided by CES, its Members or Participating Entities in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Offeror without the prior written approval of CES, its Members or Participating Entities. Upon termination of this Agreement, Offeror shall deliver all confidential material in its possession to CES, its Members or Participating Entities within thirty (30) business days of such termination. Offeror acknowledges that failure to deliver such confidential information to CES, its Members or Participating Entities will result in direct, special, and incidental damages.

Disclosure of Employment: Offerors will disclose at CES request any and all owners, contractors, or employees who are active employees of CES or are immediate relatives of an employee of CES.

Electronic Data: The product and service provider must be willing and capable of providing to the CES and its Member or Participating Entity, upon request, documents i.e. proposals, communications, test results, reports, design/as-built drawings, presentations, specifications, etc. in an acceptable electronic format as approved by CES or CES Member or Participating Entity.

Estimated Quantities: CES does not guarantee quantities or usage. Usage depends on the actual needs of the CES Members or Participating Entities.

Indemnification Intellectual Property: The Offeror shall defend, at its own expense, CES, its Members and Participating Entities against any claim that any product or service provided under this Agreement infringes any patent, copyright or trademark, and shall pay all costs, damages and attorney's fees that may be awarded as a result of such claim. In addition, if any third party obtains a judgment against CES, its Members and Participating Entities based upon Offeror's trade secret infringement relating to any product or services provided under this Agreement, the Offeror agrees to reimburse CES, its Members and Participating Entities for all costs, attorneys' fees and the amount of the judgment. To qualify for such defense and/or payment, CES, its Members and Participating Entities shall:

- 1) Give the Offeror written notice, within forty-eight (48) hours, of its notification of any claim;
- 2) Allow the Offeror to manage the defense and settlement of the claim as permitted by law; and
- 3) Cooperate with the Offeror, in a reasonable manner, to facilitate the defense or settlement of the claim. CES, its Members, and Participating Entities Rights: If any product or service becomes, or in the Offeror's opinion is likely to become, the subject of a claim of infringement, the Offeror shall, at its sole expense:

- 1) Provide CES, its Members and Participating Entities the right to continue using the product or service and fully indemnify CES, its Members and Participating Entities against all claims that may arise out of CES, its Members and Participating Entities use of the product or service;
- 2) Replace or modify the product or service so that it becomes non-infringing; or
- 3) Accept the return of the product or service and refund an amount equal to the value of the returned product or service, less the unpaid portion of the purchase price and any other amounts, which are due to the Offeror. The Offeror's obligation will be void as to any product or service modified by CES, its Members and Participating Entities to the extent such modification is the cause of the claim.

Installation: Equipment or products that require professional installation will be installed in coordination with the CES Member or Participating Entity. If delayed, the Offeror will notify in writing both CES and the CES Member or Participating Entity of the revised installation date.

Insurance: Upon contract award, the contractor will, at its own expense, purchase and maintain insurance that will protect it from claims that may arise out of or as a result from its activities under the prospective contract, where those activities are performed by it, by any subcontractor, by anyone directly or indirectly employed by ~~any~~ of the contractor or by anyone for whose acts the contractor may be liable during the entire performance period of the prospective contract. The contractor must furnish an ACORD Certificate of Insurance to the CES. If policy changes occur during the life of the contract, it is the Offeror's responsibility to provide updated proof of coverage to the CES procurement officer.

1. Offerors will submit proof of coverage under the Workman's Compensation Insurance, as required by the Labor Laws and New Mexico Statutes.

2. Offerors will submit a certificate of comprehensive general liability (including endorsements providing broad form property damage, personal injury coverage and contractual assumption of liability for all liability. Limits shall not be less than the following:

a. Bodily injury: \$1,000,000 per person /\$1,000,000 per occurrence.

- b. Property damage or combined single limit coverage: \$1,000,000.
 - c. Automobile liability (including non-owned automobile coverage): \$1,000,000.
3. Umbrella: \$1,000,000. The Offeror will name CES and the CES Member or Participating Entity as co-insured up to the limits required by New Mexico Statutes. Additional punitive damages liability to \$500,000 will be provided naming CES as co-insured.
 4. Comprehensive Vehicle Liability Insurance, for both owned and non-owned vehicles, shall be one million dollars (\$1,000,000) per occurrence combined single limit for both personal injury and property damage.
 5. In addition, Offeror must provide, upon request, identical certification of insurance to any CES Member or Participating Entity using this contract. Prior to commencing any work, any subcontractor must procure and maintain at its own expense until final acceptance of the work, insurance coverage in a form and from insurers acceptable to the prime contractor. All subcontractors will provide workers' compensation insurance, which waives all subrogation rights against the prime contractor and CES Member or Participating Entity.

Invoice: Offeror will invoice, either CES, its Member or Participating Entity after acceptance of the delivery of goods and/or services. Goods and services will be invoiced at current contract pricing on file with CES. At a minimum the invoice must include: the contract number, the hourly rate or the catalog/list unit price, the CES discount and the final CES price. All pricing must include the CES two percent (2%) administrative fee embedded into the final CES price. Except for adding shipping or freight costs, the invoice amount cannot exceed the amount of the CES or CES Member or Participating Entity purchase order total. New Mexico Gross Receipts Tax (if applicable) must be shown as a separate line.

Leasing: Contractor may offer CES Members the option to enter into a lease or lease purchase agreements, providing such agreements are in compliance with New Mexico statutes. CES must receive a copy of the executed leasing documents between the leasing agency and the CES Member or Participating Entity. The contractor providing the equipment(s) to the CES Member or Participating Entity that is funded thru a lease option shall pay CES the two percent (2%) administrative fee on the total cost of the equipment(s). The CES administrative fee is non-refundable should the lease terminate early. CES will not collect lease payments, the CES Member or Participating Entity will make lease payments directly to the leasing agency. All terms of the leasing agreement must be included in the proposal including interest rates as related to a government standard. Contractor must indicate if the shipping costs for the return of leased equipment are the responsibility of the CES Member or Participating Entity and what that cost will be. No sale of a contract to a third party will be made without informing CES and CES Member or Participating Entity of the transfer. If Offeror sells a lease contract to a third party, the cost of return must not be greater than the cost of return to the original Offeror.

A purchase option must be available with each scheduled payment. At lease end, an option to purchase the equipment at fair market value must exist or the CES Member or Participating Entity must return the equipment to the Leasing Agency. As required by New Mexico law, the lease agreement with the CES Member or Participating Entity must contain a termination provision for "Non-Appropriation of Funds." In the event no funds or insufficient funds are appropriated and budgeted by the CES Member or Participating Entity (Lessee) or are otherwise unavailable in any fiscal year for the payment of lease and other amounts due under the lease, the lease shall terminate on the last day of the fiscal period for which appropriations were received under the lease without penalty or expense to Lessee. ~~It is up to~~ The CES Member or Participating Entity shall make the determination if sufficient funds have been appropriated. The CES Member or Participating Entity shall give Lessor or its assignee written notice at least thirty (30) days prior to termination of lease due to Non-Appropriation of Funds.

Legal Remedies: All claims and controversies are subject to the New Mexico Procurement Code, NMSA 1978, §§ 13-1-28 through 13-1-199.

Licenses: The contractor will maintain in current status all applicable federal, state, and local licenses, bonds, and permits as required for the performance of any contract awarded. Copies of licenses will be submitted by the contractor as required by CES, its Member or Participating Entity.

Liens: All materials and services will be free of all liens.

Limitation of Liability: The contractor's liability to CES or any CES Member or Participating Entity, for any cause whatsoever shall be for the total amount of damages resulting from the Offeror, sub-contractors and/or employees acts that may result in personal injury, property damage or any other damages as identified by CES or its CES Member or Participating Entity caused by the contractor's negligence. The liability of CES or any CES Member or Participating Entity will be subject in all cases to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978, § 41-4-1, asamended.

Ordering Process: CES currently offers three (3) procurement/purchasing options: **Traditional Method, Online Ordering Method Through Offeror's Web Site, and Direct Purchase.**

1. Traditional" method, CES Members and Participating Entities will submit signed purchase orders to CES. CES will then issue a purchase order to the Offeror. The Offeror must agree to never accept a purchase order directly from the CES Member or Participating Entity based on this procurement method. The purchase order you receive must be issued by CES.
2. Online ordering through Offeror's website method. Allows the CES Members or Participating Entities to go online and create an order through the Offeror's system; the Offeror delivers the product/services; invoices the CES Member or Participating Entity; the CES Member or Participating Entity pays the Offeror; and the Offeror rebates the CES administrative fee to CES, unless an agreement to deviate from this process has been approved in writing by both parties.
3. Direct Purchase method. The CES Member or Participating Entity makes their purchase order (PO) out to the Offeror and sends it to CES for contract compliance. CES will stamp the PO "Approved" and will forward the PO to the Offeror. This will serve as the "authorization" for the Offeror to proceed with the purchase. Offeror will invoice the CES Member or Participating Entity directly and collect payment. Offeror will remit to CES the CES administrative fee on a monthly basis according to the payment schedule established by CES.

Ownership of Materials and Documents: CES, its Members or Participating Entities shall be the sole owner of all rights, title and interest, including copyright, in and to all software, plans, diagrams, facilities, and tools (hereafter "**materials**") which are originated, produced or created through contractor's work for hire pursuant to a contract with CES Member or Participating Entity. Contractor shall execute all **documents** necessary to assign and transfer to, CES, its Members or Participating Entities all Offeror's rights, title and interest in the original **materials**, including any copyright, patent and trade secret rights which arise pursuant to Offeror's work under said Contract.

Payment by CES: CES will make every effort to collect payment from Members or Participating Entities for the purchase of goods and services within thirty (30) days after the receipt of goods or services and a correct invoice of amount due, unless a good faith dispute exists as to any obligation to pay all or a portion of the amount owed. *Any offeror that requires payment in less than forty-five (45) days may not be considered.* CES must first receive payment from the Member or Participating Entity in order to process payment to the Offeror. If any payment is delayed beyond forty-five (45) days from the due date, the Offeror agrees not to charge CES interest on the late payment.

Payments by CES Member or Participating Entities: For the purchase by a CES Member or Participating Entity directly from the Offeror for goods and services that have been received and accepted. Payment from the Member or Participating Entity to the Offeror will be made within forty-five (45) days after the receipt of a correct invoice, unless a good faith dispute exists as to any obligation to pay all or a portion of the account. If a dispute arises or an agency's account becomes delinquent, the Offeror is encouraged to contact and request assistance from CES. *Any offer that requires payment in less than forty-five (45) days may not be considered.*

Payment of Administrative Fee: When a CES Member or Participating Entity issues payment directly to the Offeror for goods and services received and accepted, the Offeror will upon receipt of payment from a CES Member or Participating Entity, issue payment to CES for the CES administrative fee in an amount equal to two percent (2%) of the total invoice amount.

Prime Contractor: Any Contractor paid directly by CES or its Member or Participating Entity is a prime contractor; a subcontractor is paid by the prime contractor. Prime contractors using subcontractors are responsible for all actions of their subcontractors.

Procurement Code: NMSA 1978, §§ 13-1-21 through 13-1-199 may be cited as the "Procurement Code".

Progress Payments: CES, its Members, and Participating Entities may allow progress payments to be made on goods and/or services received and accepted under the following conditions:

1. The CES Member or Participating Entity and the contractor agree to the terms and milestones of the project for progress payments in writing prior to issuing a purchase order to the contractor.
2. The quote or proposal in which the purchase order is based must clearly identify and describe the amount(s) to be paid and the date(s) payment(s) are to be made for the service or goods delivered.

3. The CES Member or Participating Entity will provide a method or criteria of verifying progress payment.
4. The contractor must obtain from the CES Member or Participating Entity a written documentation identifying work completed and goods received to be submitted with progress payment request.
5. Payments will be made only after actual goods and/or services are verified, received, and accepted by the CES Member or Participating Entity.
6. Payments will be made in full compliance with the CES Member or Participating Entity local administrative procedures, policies and any/all other applicable state rules, regulations and statutes.
7. Progress payments involving CES purchase orders must be invoiced through CES. Progress payments involving CES Member or Participating Entity purchase orders must be invoiced by CES Member or Participating Entity.
8. If the estimate of work and/or goods received are not approved and certified by the CES Member or Participating Entity can withhold an amount from the progress payment that reasonably represents the deficiency identified in the Offeror's payment request. In such cases, the contractor agrees to hold CES, its Member or Participating Entity harmless for any deficiency of payment.
9. If any payment is delayed beyond forty-five (45) days from the due date, the contractor agrees not to charge CES, its Member or Participating Entity interest on the late payment.
10. Acceptance of final payment is a waiver of all claims, except unsettled claims previously made in writing.

Quality: Unless otherwise noted in this solicitation, Offeror warrants that for one (1) year after acceptance of the equipment or materials or work performed for the CES Member or Participating Entity, they shall be:

1. Of a quality to pass without objection in the industry or trade normally associated with them;
2. Fit for the intended purpose(s) for which they are used;
3. Of even kind, quantity and quality within each unit and among all units, within the variations permitted by the contract;
4. Adequately contained, packaged and marked as the contract may require; and
5. Conform to the written promises or affirmations of fact made by Offeror.

Safety Measures: Contractor will take all necessary precautions for the safety of CES Member or Participating Entity staff, contractor and subcontractor staff, and the public in general.

Safety Standards: All items supplied to CES Member or Participating Entity will comply with all current and applicable US Federal and State of NM Safety Standards, Statutes, Rules and Regulations.

Sample: Samples may be required prior to awarding a contract and/or prior to entering into an individual project contract. Upon request of CES Member or Participating Entity, the Offeror will provide adequate samples and detailed specifications for any item offered. Samples must be submitted within ten (10) days of request from CES Member or Participating Entity. Samples will be free of charge and submitted and removed at Offeror's expense. Samples will be compared to proposal specifications and evaluated as to materials used in construction, quality and workmanship, durability, adaptability to the use for which the items were intended and overall appearance. Samples received may be held for comparison with deliveries. CES and its Member or Participating Entity will not be held responsible for samples damaged or destroyed in examination or testing. Samples not removed within thirty (30) days after notice to Offeror will be considered abandoned and the CES Member or Participating Entity will have the right to dispose of them.

Shipping Errors: Offeror agrees that shipping errors will be at the expense of the contractor. For example; if the contractor ships a product that was not ordered by the CES Member or Participating Entity, it is the responsibility of the contractor to pay for shipping charges back to the manufacturer or distributor, etc, at the convenience of the CES Member or Participating Entity.

Shipping Terms: FOB Destination, "pre-pay and add "unless otherwise indicated by the CES Member or Participating Entity. The receiving agency will notify CES, the Offeror and/or Freight Company promptly of any damaged goods and will assist the Freight Company/Offeror in arranging for inspection.

Smoking: All Offerors and subcontractors must adhere to CES Member or Participating Entity smoking policies.

Stored Materials: Upon prior written agreement between the Offeror and CES Member or Participating Entity, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to CES Member or Participating Entity prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Offeror against loss and damage. Offeror agrees to provide proof of insurance coverage and ~~for~~ addition of CES Member or Participating Entity as an additional insured upon agency's request. Additionally, if stored offsite, the materials must also be clearly identified as property of a buying CES Member or Participating Entity and be separated from other materials. The buying agency must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final

acceptance by the CES Member or Participating Entity, it shall be the contractor's responsibility to protect all materials and equipment. The contractor warrants and guarantees that title for all work, materials and equipment shall pass to CES Member or Participating Entity upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

Suspension or Debarment Status: If any firm, business, person, or Offeror has been debarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with any federal, state or local government, ~~the~~ shall result in the cancellation of any contract.

Taxes: Prices offered will not include applicable State of New Mexico Gross Receipts Tax (NMGRT) and local taxes. All applicable taxes must be listed as a separate item on all invoices and will be paid by the CES Member or Participating Entity issuing the purchase order to CES or Offeror. No NMGRT can be collected on delivery charges to the agency's location.

Taxes - Indian Reservation or Tribal Tax: If goods or services are subject to Indian reservation or tribal tax, Offeror shall include such taxes as a separate item on the original invoice to CES.

Termination for Material Breach: Either Party may terminate any Agreement by notice to the other Party, for any material breach of said Agreement by the other Party, if such breach is not cured within ten business days after the breaching Party receives notice of such breach from the non-breaching Party; provided, however, if such breach is not capable of being cured within the ten business day period, the cure period shall be extended for an amount of time that the Parties agree to in writing and is reasonably necessary to cure such breach, so long as the breaching Party is using diligent efforts to do so. In case of Default and/or Breach by the Offeror, for any reason whatsoever, CES or the CES Member or Participating Entity may procure the goods or services from another source and hold the Offeror responsible for any resulting excess costs and/or damages, including but not limited to, direct damages, indirect damages, consequential damages, special damages and CES or the CES Member or Participating Entity may also seek all other remedies under the terms of said Agreement and under law or equity.

Termination for Convenience: CES can, by written notice stating the effective date, may terminate any Agreement for convenience in whole or in part, at any time. CES, its Member or Participating Entity shall pay for acceptable work performed prior to the Offeror's receipt or issuance of a notice of termination. The Offeror shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination.

Termination for Default: CES reserves the right to terminate in whole or any part of any contract executed as a result of this solicitation due to the failure by the Offeror to carry out any obligation, term or condition of the said contract. CES may issue written notice to the Offeror for acting or failing to act under but not limited to the following conditions.

1. The Offeror provides material that does not meet the specifications of the contract.
2. The Offeror fails to complete the services set forth in the specifications of the contract.
3. The Offeror fails to complete the work required or to furnish the materials required within the specified time.
4. The Offeror fails to make progress in the performance of the contract and/or gives CES cause to believe that the Offeror will not or cannot perform the requirements of the contract.
5. The Offeror fails to observe any or all of the terms and conditions.
6. The Offeror accepts purchase orders, based on this contract, directly from a CES Member and then invoices them directly.
7. Any other conditions that, in the opinion of CES, warrants such action.

Upon receipt of a written notice, the Offeror will have ten (10) business days to provide a satisfactory response in writing to CES. Failure on the part of the Offeror to satisfactorily respond shall result in CES terminating the contract.

Termination for Gratuity: CES shall, by written notice to Offeror terminate the contract if the Offeror is found in violation of any of the following: NMSA 1978, § 13-1-191, NMSA 1978, § 30-24-1, NMSA 1978, § 30-24-2, NMSA 1978, § 30-41-1 to NMSA 1978, § 30-41-3.

Termination for Non-Appropriation: Any individual Member's or Participating Entities' project covered by this solicitation and executed through the CES procurement process may be terminated for insufficient appropriations or authorizations. If sufficient appropriations and authorization are not made by the Legislature of New Mexico, or the CES Member or Participating Entity's Governing Body, any Agreement executed as a result of this solicitation shall terminate immediately upon written notice being given by CES, or the CES Member or Participating Entity to the Offeror. CES, its Members or Participating Entity's Governing Body decision as to whether sufficient appropriations and authorizations are available shall be accepted by the Offeror and shall be final.

Title and Risk of Loss: The title and risk of loss of material or service will not pass to CES Members or Participating Entities until it receives the material or service at the point of delivery, unless otherwise specified within this document.

Trade-In Equipment: Equipment for trade-in shall follow the requirements of NMSA 1978, § 13-1-156 and shall be dismantled and removed at the Offeror's expense.

Warranty: The Offeror agrees that the tangible personal property or services furnished shall be covered by the most favorable commercial warranties the Offeror gives to any customer for such tangible personal property or services, and that the rights and remedies provided herein shall extend to CES and/or the CES Member or Participating Entity and are in addition to and do not

limit any rights afforded to CES and/or the CES Member or Participating Entity by any other Clause of this Agreement or order. Offeror agrees not to disclaim warranties of fitness for a particular purpose or merchantability.

Year-End Procurement: Purchase orders (PO) issued to an Offeror for goods must be delivered and services must be completed five (5) days prior to the CES Member or Participating Entity fiscal year end (June 30th), unless agreed upon in writing by both the CES Member or Participating Entity and the Offeror. CES must receive all invoices dated for the prior fiscal year by the 10th business day in July. The CES Member or Participating Entity may cancel purchase orders not completed by June 25th. The CES Member or Participating Entity may issue new or revised purchase orders dated after July 1st for any goods not delivered or services not completed by June 25th.

19. North Dakota, North Dakota Educators Service Cooperative (NDESC)

General Terms and Conditions (All Categories)

- a. **Governing Law:** The laws of the State of North Dakota govern all contracts resulting from this solicitation. Each provision of law and clause required by law to be included in a contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction.
- b. **Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Cass County, North Dakota. For venue, all legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Cass County, North Dakota.
- c. **Hazardous Substances:** All hazardous products purchased by participating agencies shall include a Safety Data Sheet (SDS) with the delivery.
- d. **Lease and Rental Agreements:** The Vendor may allow participating agencies to enter into a rental, lease, or lease-purchase agreements, providing such agreements comply with North Dakota Statutes and guidelines. NDESC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Vendor and the participating agency. The Vendor agrees that leases will comply with the Uniform Commercial Code. The applicable administrative fee must be included in the lease cost based on the total value of the goods and applicable services purchased. This fee is referred to under the Technical Specifications. The Vendor should attempt to work with NDESC's current leasing vendor. Should the Vendor be required to utilize their own financial leasing company, this should be noted/requested as an exception. In the event of a lease, the total administrative fee for the value of goods shall be paid to NDESC by the vendor at the front end of the lease. NDESC reserves the right to review all purchase orders, lease documents and invoices to ensure contract compliance.
- e. **Non-Discrimination:** Any resulting contract for on or behalf of participating agencies, said Vendor agrees to:
 - i. That, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier, or vendor, shall, because of race, creed, or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates;
 - ii. That no contractor, material supplier, or vendor, shall, in any manner, discriminate against, or intimidate, or prevent the employment of any person or persons identified in clause (1) of this section, or on being hired, prevent, or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed, or color;
 - iii. That a violation of this section is a misdemeanor; and
 - iv. That this contract may be canceled or terminated by the state, county, city, town, school board, or any other person authorized to grant the contracts for employment, and all money due, or to become due under the contract, shall be forfeited for a second or any subsequent violation of the terms or conditions of this contract.
- f. **Participating Agency:** A participating agency shall be defined under Chapter 54-40.3 of the North Dakota Century Code, as amended. An eligible agency includes any school, higher education, city, county, other governmental agency, nonprofit organization, or other entity contracted to conduct business on behalf of a participating agency provided that they are required to follow state and local procurement regulations.
- g. **Substance Use and Conduct:** All Vendor partners and subcontractors must adhere to local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on a participating agencies' premises.
- h. **Vendor Orientation:** The Vendor and their participating resellers/sub-contractors will be required to participate in an online training session that is designed to educate the Vendor and resellers/sub-contractors on the purpose and nature of NDESC. The Vendor will not be marketed to participating agencies until they have completed the vendor orientation session.

8. Additional Participating Agency Terms and Conditions for Non-Construction Products and Services

If requested by NDESC, the contracted vendor will work with NDESC to develop an order form, or order forms, containing the most commonly purchased items, that NDESC can utilize to market the contracted vendor to its participating agencies.

9. Additional Participating Agency Terms and Conditions for Construction Related Products and Services

Upon acceptance and approval of the Vendor's offer by AEPA, NDESC will independently consider the offer and consult with the Vendor determine if the Vendor can meet the requirements for construction-related products and services, according to [Chapter 48-01.2 of the North Dakota Century Code](#), and to enter and execute a contract in the state of North Dakota. Once NDESC and the Vendor can confirm that business can be conducted in North Dakota, NDESC will make a final decision to complete the contract execution process.

For all quotes provided to participating agencies, for construction-related projects, products and services, the contracted vendor must also send a duplicate quote to NDESC. The quote provided to NDESC must include the contact information of the participating agency.

Performance Bond (for construction and/or installation related projects): Performance bonds will be required on all projects valued at fifty-thousand dollars (\$50,000) or more in North Dakota. All performance bonds will be issued by a corporate surety authorized to do business in the state in which the work will be conducted and by a surety listed in the US Treasury Circular 570. Performance bonds will be posted by the Vendor and submitted to the specific participating agency for the assigned project. Should the contract be the result of a piggyback agreement, performance bonds will reflect each state's bonding requirements.

The Vendor will execute a performance bond in an amount equal to one hundred percent (100%) of the value specified in the contract between the participating agency and the Vendor unless the participating agency requires less to be posted. This bond will protect all persons supplying labor and material to the Vendor for the performance of the work provided in the contract. Subcontractors who may work on the contract may have to provide the Vendor with a performance bond. If the contract price increases after the bond is provided, the participating agency may consider obtaining additional bonds from the Vendor.

The Vendor will deliver the performance bond to the eligible participating agency at the time the contract is executed between the agency and the Vendor. Work will not commence between the Vendor and the eligible participating agency until the performance bond is received by the participating agency and a copy has been sent to NDESC via email (info@purchasingconnection.org). The Vendor will be responsible for providing NDESC with a copy of all contracts and bonds following NDESC purchasing procedures. Should the Vendor fail to satisfactorily perform the contract, the bonding company that provided the performance bond will be required to pay the dollar amount of the bond to the participating agency.

It is the Vendor's responsibility to ensure that they can obtain the required bonding for all construction products based on an awarded contract arising from this solicitation. Payment will not be issued for any project for which the required bonds have not been received.

With said construction based project, the participating agency may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this solicitation and resulting Master Contract Agreement (i.e. project timeline, completion dates, progress payments, delivery requirements, invoice requirements, etc.). Any supplemental agreement developed as a result of the Master Agreement is exclusively between the Vendor and the participating agency. NDESC, its agents, members, and employees shall not be a party to any claim for breach of such agreement.

10. Insurance

The Vendor shall purchase, maintain and provide certification from the insurer for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of NDESC's individual state's statutes and federal laws which proposed products and services will be offered and provided. The Vendor shall provide a Certificate of Insurance (COI) from the issuing company or their authorized agent, identifying the coverage required below and identifying NDESC as a "Certificate Holder". Any required insurance that is canceled before the expiration date of the contract agreement, the issuing company will send immediate notice to NDESC. COIs must be updated and sent to NDESC upon insurance coverage renewal. Respondents shall provide a statement of insurance from the issuing company or their authorized agent with their proposal. The Vendor shall meet the following requirements:

- a. Commercial General Liability: \$1,000,000 each occurrence, \$500,000 annual aggregate
- b. Automobile Liability: \$1,000,000 each occurrence
- c. Workers Compensation: \$100,000

NDESC reserves the right to consider and accept alternate forms and plans of insurance or to require additional or more extensive coverage for any individual requirement. The Vendor shall provide the COI with their submission.

11. Procedure for Contract Award, Notification and Processing Orders

Once the award is recommended by the AEPA Review Committee, NDESC considers the recommendation based on the value of the potential contract for its participating agencies. In the event of an award by the NDESC Board of Directors, NDESC will inform its participating agencies of the award.

- a. The contract will be listed and promoted on the NDESC website (www.ndesc.org).
- b. Announcement of the contract award.
- c. Upon award and completion of the vendor orientation, NDESC will promote the contract opportunity to its membership in one or more of the following ways: websites; agency newsletters; hard copy marketing flier; Email

- announcements; contract catalog; and trade shows.
- d. NDESC will require a marketing flyer, brochure, or other similar marketing pieces, in an editable, electronic format, from each vendor promoting the available contract with the vendor, and/or a web page or link. NDESC may assist in the development of the marketing flier and material (if requested by the vendor), but in all cases shall have the authority to review and approve any marketing materials. If a web site is used, the link will be made available from the NDESC web page. Any web page or link, or other marketing tools shall be dedicated to NDESC and/or AEPA information only.
 - e. When a participating agency identifies a desired product or service, the agency and the Vendor may negotiate with each other to establish a description of items and/or services. The Vendor shall quote a price to the member, using AEPA established discounts, including the two percent (2%) administrative fee in the quoted price not as a separate line item. The administrative fee shall be based upon the total cost of goods and/or services including installation costs.
 - f. Ordering Methods
 - i. Participating agencies may use two (2) different methods of placing orders from the resulting contract: Purchase Orders (PO's) and procurement cards. The method of payment is at the discretion of the participating agency. Additional surcharges for the use of a procurement card must be clearly outlined.
 - ii. A PO may be issued to the Vendor on behalf of the participating agency ordering the services covered under the resulting contract. An issued PO will become part of the resulting contract. The PO indicated that sufficient funds have been obligated toward the purchase.
 - iii. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
 - iv. Performance under this contract is not to begin until receipt of a PO, procurement card order, or other notification to proceed by the participating agencies to proceed.
 - g. NDESC requires that all participating vendors offer the contract opportunity to all NDESC participating agencies.

12. Administrative Fees and Reporting

The administrative fee is to be paid by the Vendor to NDESC, quarterly, within 20 working days after the end of each fiscal quarter. The AEPA vendor shall also submit to NDESC a sales report, in Excel format, listing the following information:

- a. Name of purchasing agency
- b. Address of purchasing agency (city, state, zip code)
- c. Date of purchase
- d. Invoice number
- e. Amount of purchase
- f. Administrative fee generated by sale
- g. Savings generated by sale

This report shall include all sales made and payments received by the Vendor in said quarter. The sales report shall be emailed to Jane Eastes at jeastes@lcsc.org and copied to Lori Mittelstadt at lmittelstadt@lcsc.org. Payments must be received either via check or authorized ACH. An ACH enrollment/authorization form must be provided to NDESC for completion. ACH remittance notification must be sent to the individual indicated on the ACH enrollment/authorization form prior to ACH payment. If mailing a check, the payment shall be delivered to Jane Eastes, NDESC, 1001 East Mt. Faith, Fergus Falls, MN 56537. The check shall be made out to Lakes Country Service Cooperative.

13. Express Online Marketplace

NDESC provides participating agencies with an online purchasing platform called Express, powered by EqualLevel. Through Express, agencies can search for and purchase items. Essentially, Express is a one-stop-shop for many of NDESC's commodity-based contracts. A Vendor does not have to have an e-commerce site to be included in Express. NDESC expects growth in the number of agencies utilizing the marketplace and the volume of sales to grow significantly. NDESC will work with the Vendor to determine if the contract agreement is suitable for the online platform. If deemed suitable, NDESC will require integration into Express promptly.

20. OHIO COUNCIL OF EDUCATIONAL PURCHASING CONSORTIA (OCEPC)

A. General Terms and Conditions that apply for all Categories:

1. Compliance with Laws/Forum Designation

Contractor shall comply with Federal, State, and Local Laws, Codes and Regulations while fulfilling the contract. It is the Contractor's responsibility to be aware of and comply with all state and local laws governing this procurement. Applicable laws, codes, and regulations (etc.) must be followed even if not specifically identified herein. Contractor shall verify to the Ohio Council of Educational Purchasing Consortia (OCEPC), its Member Agencies and other qualifying purchasers that the Contractor is complying with all Federal, State and Local Laws, Codes and Regulations while fulfilling the contract. Moreover, this contract shall be governed by and construed in accordance with the laws of the State of Ohio without giving effect to its principles of conflict of law. Legal proceedings arising under this contract shall be brought in an Ohio Court of Common Pleas of the County where the Member Agency's main office is located.

2. Delinquent Tax Affidavit

Contractor shall provide an affidavit relating to delinquent taxes as may be required by Ohio Revised Code Section 5719.042.

3. Secretary of State Registration

Contractor shall meet and maintain all registration requirements as necessary to conduct business in the State of Ohio, including but not limited to registration with the Ohio Secretary of State.

4. Findings for Recovery

Contractor warrants and represents that it is not subject to a finding for recovery under Ohio Revised Code Section 9.24, or that Contractor has taken the appropriate remedial steps required under Ohio Revised Code Section 9.24, or otherwise qualifies under Ohio Revised Code Section 9.24.

5. Ohio Workers Compensation Insurance

Contractor, and any subcontractors hired by Contractor shall, at their own expense, maintain in force for the duration of the project workers' compensation and employer's liability insurance as required by the laws of the State of Ohio.

6. Project Personnel, Student Safety and Background Checks

Member Agency shall have the right to reject the participation of any personnel of Contractor in the performance of the services if, in relation to the work assigned to them, the Member Agency deems such personnel to lack the skill, experience and expertise required to perform the services or if Member Agency considers their performance to be substandard or otherwise detrimental to the proper completion of the services. Contractor will advise Member Agency promptly of any change in the project manager or other key personnel assigned to the performance of the services.

Contractor acknowledges that the safety of the Member Agency's students, employees, officials and guests is of the utmost importance. Contractor will endeavor to ensure that its officers, employees, agents, representatives, and consultants will take no action that would jeopardize the safety of the Member Agency's students, employees, officials, or guests. The Member Agency reserves the right to require Contractor's officers, employees, agents, representatives and consultants to wear identification and stay in designated work areas at all times while on the Member Agency's property. The Member Agency shall have the right to effect the immediate removal of any person associated in any way with Contractor from Member Agency property for failure to wear identification, for being outside a designated work area, for fraternizing with or engaging in any improper behavior directed toward or in the vicinity of students, employees, officials, or guests of the Member Agency or for any other good cause.

Contractor shall perform or cause to be performed an Ohio Bureau of Criminal Investigation and Identification and Federal Bureau of Investigation criminal background check of any personnel that will be performing the services within the proximity of minors. Contractor shall notify the Member Agency of any proposed employee who has been convicted, pled guilty or pled "no contest" to a criminal offense, and the Member Agency reserves the right to reject the proposed employee with a criminal background. No person shall be employed by Contractor who has been found guilty of any of the criminal offenses enumerated in Ohio Revised Code Section 3319.39 without prior approval of the Member Agency.

7. Independent Contractor

Contractor shall be an independent contractor and neither Contractor nor any of its subcontractors, nor the employees of any thereof, shall be deemed to be the servants, employees, or agents of Member Agency. Contractor shall be responsible for paying all costs related to its employees and managers performing the services. Contractor shall remain liable and responsible to Member Agency for all of its obligations under this contract, regardless of whether the services

are performed by the Contractor or a subcontractor of any tier.

8. Ownership of Instruments of Service

Drawings, data and other documents prepared by, or with the cooperation of, the Contractor pursuant to this contract shall become, upon payment of all undisputed compensation due the Contractor from the Member Agency, the property of the Member Agency. Such drawings, data or other documents may be used by the Member Agency or others employed by the Member Agency without compensation to the Contractor.

9. Audit

Member Agency may audit and inspect Contractor's records and accounts at any time during the Contractor's performance of the services and for a period of two (2) years following the completion or termination of the services for the purpose of verifying any invoice and underlying documentation presented by Contractor, it being understood that Contractor agrees to preserve all such documents through such two- (2) year period.

10. Notices

Unless otherwise expressly provided in this contract, all notices and other communications given under the contract shall be in writing and shall be deemed effective upon receipt by the addressee at its address as set forth in the contract or at such other address as such party shall have notified the other in writing.

11. Non-Appropriation

If the Member Agency fails to appropriate sufficient monies in any fiscal year for payments due under the contract and other funds are not available for such payments, then a "Non-Appropriation" shall be deemed to have occurred. If a Non-Appropriation occurs, then Member Agency will give Contractor prompt notice of such Non-Appropriation. This contract shall thereupon terminate without penalty or expense to the Member Agency.

12. No Personal Liability

It is understood and agreed that under no circumstances will the Member Agency's board members, officers, employees, or agents be personally liable for any obligations or claims arising out of or related to the contract.

13. Miscellaneous

Headings and titles of articles, paragraphs and other subparts of this contract are for convenience of reference only and shall not be considered in interpreting the text of this contract.

14. Successor and Assigns

OCEPC and the Vendor each binds himself and his partners, successors, executors, administrators, and assigns to the other party of this Agreement and to the partners, successors, executors, administrators, and assigns of such other party, in respect to all covenants of this Agreement; except as above, neither OCEPC nor the Vendor shall assign, sublet, or transfer his interest in this Agreement without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officers of OCEPC, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the parties to this Agreement.

This contract and any appendices constitute the entire agreement of the parties with respect to the subject matter hereof and supersedes all prior agreements or understandings with respect thereto.

No contract amendments can be made without the approval of the AEPA membership.

B. Non-Construction Products and Services:

1. Bus Purchases

For the purchase of school buses, the successful Contractor shall provide bonds required by Ohio Revised Code Sections 153.54 and 153.571.

C. Construction Products and Services:

For construction improvements, the following shall apply:

1. The successful Contractor shall provide such bonds required by Ohio Revised Code Sections 153.54 and 153.571.
2. Progress payments and retainage shall be in accordance with the provisions of the Ohio Revised Code including Ohio Revised Code Sections 153.12 and 153.14.

3. In the event that the agreement is subject to the prevailing wage requirements of either Ohio Revised Code Chapter 4115 or the Davis-Bacon Act, then the contract between the Member Agency and the Contractor shall contain the applicable rates and such terms and provisions as may be required by law.
4. Contractor shall comply with all applicable licensing requirements, including those of the Ohio Construction Industry Licensing Board.

D. Procedures for Processing Orders:

The OCEPC will keep informed its Member Agencies and other qualified purchasers of contract information via web site and through other marketing strategies. A list of OCEPC Member Agencies along with addresses, phones, contacts, etc. will be made available to successful Contractors. After contracts are awarded, Contractors may contact the OCEPC Member Agencies and other qualifying purchasers concerning their products and services.

Participating Member Agencies and other qualified purchasers will submit all purchase orders directly to the Contractor.

The Contractor price shall include a two percent (2%) administrative fee that the Contractor will collect from the Member Agency or other qualified purchaser. Administrative fees are to be remitted to the OCEPC on April 15, July 15, October 15 and January 15 of every calendar year with checks payable to the Southwestern Ohio Educational Purchasing Council, 303 Corporate Center Dr. Suite 208, Vandalia, OH 45377.

The Contractor will compile a quarterly report showing all purchases made by the OCEPC Member Agencies and other qualified purchasers under this contract at the conclusion of each calendar quarter. These reports shall be attached to the administrative fee remittance.

E. Agencies Allowed to Purchase under Member Agency:

All member cooperatives of the OCEPC and their individual Member Agencies are eligible to participate and purchase from the awarded AEPA contracts. All Ohio K-12 school districts, including Boards of Developmental Disabilities, Educational Service Centers, and Instructional Technology Centers, are eligible to participate and purchase from the awarded AEPA contracts. In addition, all colleges and universities, state, cities, counties, townships and other governmental agencies are eligible to participate if the AEPA contracts satisfy their individual procurement requirements.

Revised: December 2, 2009

Approved: December 14, 2009

Reviewed: May 12, 2010

Revised: May 27, 2011

Reviewed and Approved: September 14, 2011

Reviewed and Approved: May 14, 2014

Revised and Approval: May 20, 2015

Reviewed and Approved: May 18, 2016

Revised and Approved May 17, 2017

Reviewed and Approved May 15, 2019

Review and Approved January 6, 2021

21. Oregon, Intermountain Educational Service District (IMESD)

A. Additional Agency Terms and Conditions – all categories

Intermountain Education Service District (“IMESD”) is an educational service district organized under the laws of the STATE OF OREGON. Pursuant to Oregon Law ORS 279A and IMESD is authorized to cooperate with other entities and in such regard is authorized to cooperate with them in the purchasing of goods and services pursuant to these contract documents. As other entities cooperate with IMESD to take advantage of the goods and services made available pursuant to these contract documents, the terms and conditions of any such sales shall be in accordance with the contract documents.

Additionally Senate Bill 3184 enables Oregon's Education Service Districts to offer the services they provide to component school districts to other organizations. For the past 10 years, the InterMountain ESD (formerly Umatilla-Morrow ESD) has been a leader in expanding revenue available for schools and IMESD programs by providing these services outside of 19 local school districts. (*Reference: [ORS 334.185](#)*)

Under Oregon public contracting rules, each individual public agency will have its own local rules it must adhere to, in addition to statewide public contracting laws. InterMountain Education Service District does not presume that its cooperative purchasing program will necessarily comply with every agency's internal public contracting rules. We always advise potential customers to review the bid solicitation carefully and recommend review by their legal department and/or procurement personnel to assure that contracting laws are complied with.

ADVERTISING AND MARKETING: Bidders must demonstrate they possess the necessary resources and have a proven track record to market, offer, obtain, deliver, install and provide the sales and technical support services to IMESD and its participating agencies within the state of Oregon in a timely and cost effective manner.

APPLICABLE LAW AND VENUE: Any dispute arising out of any of the contract documents, or out of their performance, shall be decided by litigation in the Circuit Court of the State of Oregon in the county of Owner's residence, the parties consenting to jurisdiction in said court and permanently waiving jurisdiction in any other court, state or federal. In the event of litigation the prevailing party shall be entitled to an award of reasonable attorney's fees and costs at trial and upon any appeal thereof. In the event that the successful bidder breaches a term of condition of a contract awarded, the IMESD may terminate the contract. In addition to the right to terminate due to the successful bidder's breach, and all other rights and remedies contained in other provisions, the IMESD reserves all its rights and remedies at law and in equity available due to the breach.

HAZARDOUS CHEMICALS: The Successful bidder shall supply current MSDS for all products as required below even if these sheets have been supplied in previous years.

The agencies participating on IMESD agreement will need MSDS and labels for certain products defined as hazardous chemicals by the State of Oregon in accordance with ORS 654.025(2) and 656.726(3). The successful bidder has the responsibility to determine such products and to provide MSDS and labels for such products. The MSDS shall be received by the IMESD by or at the time of the initial shipment of such products.

These requirements have been determined by the State of Oregon Workers Compensation Department, and published as Oregon Administrative Rules 437, Division 2 Hazard Communication. This document is available from Hazard Communication Coordinator, Accident Prevention Division, State of Oregon, Labor and Industries Building, 350 Winter St. NE, Salem, OR 97310, phone: (503) 378-3272 or (800) 922-2689 any local Accident Prevention Division Office.

HOLD HARMLESS: Bidders shall indemnify, hold harmless, and defend the IMESD from any and all liabilities, settlements, losses, penalties, costs, expenses, attorney fees (including attorney fees on appeal) in collection with any action, suit or claim based upon or allegedly based upon, resulting from or allegedly resulting from the successful bidder's negligence, omission, activities or services provided pursuant to a contract awarded to such bidder.

LAW OF THE STATE OF OREGON: Any contract between the IMESD and a bidder shall be entered into within the State of Oregon, and the laws of said state, whether substantive or procedural, shall apply to the contract.

In addition to any requirements listed, vendor shall comply with all, current, applicable state, federal and local laws, regulations and ordinances. If through mistake or otherwise any such provision is omitted then submission by either IMESD or the vendor-partner the contract shall be amended to make such inclusion or correction. IMESD Also reserves the right to amend the contract resulting from state law changes. Vendor-partners will be sent written notification of such changes.

SEVERABILITY: The parties agree that if any term or provision of a resultant contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Contract did not contain the particular term or provision held to be invalid.

TAXES: Taxes, whether State or Federal, shall not be included in bid prices. Our Employer Identification No: 93-6000924 indicated our tax exemption status as a political subdivision. Contractor must certify compliance with the Oregon tax laws in accordance with ORS 305.385 when applicable.

B. Additional Agency Terms and Conditions – Non-construction Products and Services

None

C. Additional Agency Terms and Conditions – Construction Products and Services

1. Prevailing wage rates/Davis-Bacon.

As set forth in the conditions below, if this is a public works project (as defined below) Oregon State prevailing wage rates will apply unless exempted. If federal funds are being used, Bidders must take into account the need to comply with the Davis-Bacon Act. If both the federal and state prevailing wages are required the Contractor is required by law to pay the greater of the applicable prevailing wage. Pursuant to ORS 279C.365 no bid will be considered unless the bid contains a statement by the Bidder as a part of its bid that the provision of ORS279C.840 will be complied with.

(a) If contract is \$50,000.00 or under and there are no federal funds involved the contract is exempted from prevailing wages pursuant to ORS 279C.810(2) (a).

(b) If contract exceeds \$50,000.00 and there are no federal funds involved, existing prevailing wage rate of the State of Oregon will apply. No worker may be paid by any Contractor or Subcontractor a wage less than the wage required by ORS 279C.840. Every subcontract shall include the requirements of this section. Prevailing wages, state and federal, can be seen at the websites referred to in Section 6(a), Additional Requirements of Oregon Law for Public Contracts, Public Works, and Improvements and Miscellaneous Provisions.

(c) If contract exceeds \$50,000.00 and/or federal funds are involved, unless otherwise exempted by law, Contractor shall comply with ORS 279C.800 to 279C.870 relating to the payment of prevailing wages; Contractor shall also comply with the federal Davis-Bacon Act to the extent applicable. No worker may be paid by any Contractor or Subcontractor a wage less than the wage required by ORS 279C840 and if the state and federal prevailing wage laws both apply, Contractor shall pay as wages the great of the applicable prevailing wage. Every Subcontractor shall include the requirements of this section. Additional Requirements of Oregon Law for Public Contracts,

2. Residence status of Bidder

Each Bidder must identify in its bid whether the Bidder is a resident Bidder, as defined in ORS 279A.120.

3. Licensure

If the contract involves asbestos or asbestos abatement, the contactor or subcontractor must be licensed under ORS 468A.720.

4. Bonding

If this contract is a public improvement contract in excess of \$100,000.00, at the time of the execution of the contract, the successful Bidder shall also deliver to the Owner good and sufficient bonds endorsed on forms supplied by Owner, in sums equal to the contract price, for the faithful performance of the contract, and for the payment of all claims for labor, materials, equipment, and rental equipment that may result from work performed pursuant to the contract documents. The successful Bidder shall not be allowed to execute the contract without the concurrent delivery to the Owner of the bonds required by this paragraph on the required forms. At owner's sole discretion, Contractor shall be subject to disqualification and forfeiture of bid security for breach of this section. If Bidder is disqualified, Owner may award the contract to another Bidder.

5. Subcontractor Disclosure

Unless exempted by ORS 279C.370(1)(c) for public improvement contracts, all Bidders shall within two hours of the date and time of the deadline when bids are due submit information about certain first-tier Subcontractor when the contract value for public improvements is greater than \$100,000 (see ORS 279C.370). Specifically, when the contract amount of a first-tier Subcontractor furnishing labor or labor and materials would be greater than or equal to:

(i) 5% of the project bid, or \$15,000, or

(ii) \$350,000 regardless of the percentage, Bidders must disclose the following information about that Subcontractor:

(a) the Subcontractor's name, and

(b) the category of the work that the Subcontractor would be performing, and

(c) the dollar amount of the subcontract

If Contractor will not be using any Subcontractors that are subject to the above disclosure requirements, Contractor is required to indicate "NONE" on the reply form.

THE OWNER MUST REJECT A BID IF THE BIDDER FAILS TO SUBMIT THE DISCLOSURE FORM WITH THIS INFORMATION BY THE STATED DEADLINE.

FIRST TIER SUBCONTRACTOR DISCLOSURE FORM

Project name:
Bid #:
Bid Opening Date:
Name of Bidding Contractor:
Required Disclosure Deadline:

Bids which are submitted by Bid Closing, but for which a required disclosure submittal has not been made by the specified Disclosure Deadline, are not responsive and shall not be considered for Contract award.

See the certification above the signature line on the second page of this form regarding the Subcontractors that must be disclosed.

The Owner will insert "NA" above if the contract value is not anticipated to exceed \$100,000. Otherwise this form must be submitted either with the bid or within two (2) working hours after the advertised bid closing date and time; but no later than the DISCLOSURE DEADLINE stated above.

This form may not be submitted by facsimile. It is the responsibility of Bidders to submit this disclosure form and any additional sheets, completely filled out and signed, by the specified disclosure deadline.

List below the name of each Subcontractor that will be furnishing labor or will be furnishing labor and materials and that is required to be disclosed, the category of work that the Subcontractor will be performing and the dollar value of the subcontract. Enter "None" if there are no Subcontractors that need to be disclosed. (Attach additional sheets if needed.)

NAME OF CATEGORY OF DOLLAR VALUE
SUBCONTRACTOR WORK

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Failure to submit this form by the disclosure deadline will result in a nonresponsive bid. A nonresponsive bid will not be considered for award.

CERTIFICATION

It is certified that the above listed first-tier Subcontractor(s) are providing labor, or labor and material, with a dollar value equal to or greater than:

(a) 5% of the total Contract Price, but at least \$15,000 [if the dollar value is less than \$15,000 do not list the Subcontractor above], or

(b) \$350,000 regardless of the percentage of the total Contract Price.

Form submitted by (insert Bidder name):
Contact name:
Telephone number:

**Additional Requirements of Oregon Law for Public Contracts, Public Works, and Improvements;
Miscellaneous Provisions**

"Owner" means the public entity executing the Contract of which these provisions are a part.

"Public improvement" means projects for construction, reconstruction or major renovation on real property by or for a public agency. "Public Works" shall mean roads, highways, buildings, structures and improvement of all types, the construction, reconstruction, major renovation or painting of which is carried on or contracted for by any public agency to serve the public

interest by does not include the reconstruction or renovation of privately owned property which is leased by a public agency.

(1) In reference to ORS 279B.220 and 279C.505. Contractor shall:

(a) Make payment promptly, as due, to all persons supplying to Contractor labor or material for the performance of the work provided for in the contract.

(b) Pay all contributions or amounts due the Industrial Accident Fund from the Contractor or Subcontractor incurred in the performance of the contract.

(c) Not permit any lien or claim to be filed or prosecuted against the Owner on account of any labor or material furnished.

(d) If the contract is for a public improvement, demonstrate to Owner that Contractor has an employee drug testing program in place.

(e) Pay to the Department of Revenue all sums withheld from employees pursuant to ORS 316.167.

(2) In reference to ORS 279C.515 regarding contracts for public improvements:

(a) If the Contractor fails, neglects or refuses to make prompt payment of any claim for labor or services furnished to Contractor or a Subcontractor by any person in connection with the contract as such claim becomes due, the Owner may pay such claim to the person furnishing the labor or services and charge the amount of the payment against funds due or to become due the Contractor by reason of such contract.

(b) If the contract is for a public improvement and if the Contractor or a first-tier Subcontractor fails, neglects or refuses to make payment to a person furnishing labor or materials in connection with the contract within thirty days after receipt of payment from the Owner or a Contractor, the Contractor or first-tier Subcontractor shall owe the person the amount due plus interest charges commencing at the end of the ten day period that payment is due under ORS 279C.580(4) and ending upon final payment, unless payment is subject to a good faith dispute as defined in ORS 279C.580. The rate of interest charged to the Contractor or first-tier Subcontractor on the amount due shall equal three times the discount rate on ninety-day commercial paper in effect at the Federal Reserve Bank in the Federal Reserve district that includes Oregon on the date that is thirty days after the date when payment was received from the Owner or from the Contractor, but the rate of interest shall not exceed 30 percent. The amount of interest may not be waived.

(c) If the contract is for a public improvement, or is related to a contract for a public improvement, and if the Contractor or a Subcontractor fails, neglects or refuses to make payment to a person furnishing labor or materials in connection with the contract, that person may file a complaint with the Construction Contractor's Board, unless payment is subject to a good faith dispute as defined in ORS 279C.580.

(d) The payment of a claim in the manner authorized in this section of this contract shall not relieve the Contractor or the Contractor's surety from any obligation with respect to any unpaid claims.

(3) Relating to ORS 279B.020 and ORS 279C.520. Contractor shall comply with ORS 279B.020 and ORS 279C.520 in their entirety (when applicable), and in this regard:

(a) No person shall be employed for more than ten hours in any one day, or forty hours in any one week except in cases of necessity, emergency, or where the Owner absolutely requires it, and in such cases, the employee shall be paid at least time and half pay:

(i) For all overtime in excess of eight hours a day or forty hours in any one week when the work week is five consecutive days, Monday through Friday; or

(ii) For all overtime in excess of ten hours a day or forty hours in any one week when the work week is four consecutive days, Monday through Friday; and

(iii) For all work performed on Saturday, Sunday, and on any legal holiday specified in ORS 279B.020 and 279C.540.

(iv) Contractor shall comply with the notice and posting requirements of ORS 279B.020 and 279C.520(2). Contractor shall pay employees for overtime work performed under this Contract in accordance with ORS 653.010 to 653.261 and the Fair Labor Standards Act of 1938 (29 USC 201, et seq.).

(4) If the contract is for a public improvement, Contractor shall at its sole expense comply with any and all applicable statutes or ordinances, and all regulations of any agencies, whether federal, state, local or tribal, dealing with the prevention of environmental pollution and the preservation of natural resources including without limitation water that affect the performance of this contract.

The following agencies, as well as others, may have pertinent regulations:

Federal: Army Corps of Engineers, Federal Energy Regulatory Commission, Environmental Protection Agency, Dept. of Human and Health Services, Dept. of Interior including but not limited to the US Fish and Wildlife Service, Department of Labor, and Water Resources Council.

State: Columbia River Gorge Commission, Department of Energy, Department of Environmental Quality, Department of Fish and Wildlife, Department of Human Resources, Soil and Water Conservation Commission, and Oregon Water Resources Department.

Local: City and County wherein the project is to be undertaken.

Tribal: Confederated Tribes of the Umatilla Indian Reservation.

(5) In relation to ORS 279B.230 and 279C.530, Contractor shall comply in their entirety, and in this regard:

(a) Contractor shall promptly, as due, make payment to any person, co-partnership, association or corporation, furnishing medical, surgical and hospital care or other needed care and attention, incident to sickness or injury, to the employees of Contractor, of all sums which the Contractor agrees to pay for such services and all monies and sums which the Contractor collected or deducted from the wages of employees pursuant to any law, contract or agreement for the purpose of providing or paying for such service.

(b) All employers, including Contractor, that employ subject workers who work under this contract in the State of Oregon shall comply with ORS 656.017 and provide the required workers compensation coverage, unless such employers are exempt under ORS 656.126. Contractor shall ensure that each of its Subcontractors complies with these requirements.

(6)

(a) If the contract is for public works and is over \$50,000, Contractor, unless otherwise exempted by law, shall comply with ORS 279C.800 to 279C.870 relating to the payment of prevailing wages; Contractor shall also comply with the federal Davis-Bacon Act to the extent applicable. The prevailing rates of wage, state and federal, made available on the internet are hereby incorporated by reference; they may be seen at various sites including at www.boli.state.or.us/BOLI/WHD/PWR and www.access.gpo.gov/davisbacon/or.html. If the state and federal prevailing wage laws both apply, Contractor shall pay as wages the greater of the applicable prevailing wage. Contractor shall comply with all wage reporting and certification requirements of the prevailing wage laws and/or the Davis-Bacon Act, as applicable.

(b) Before starting Work the Contractor shall file with the Construction Contractors Board, and maintain in full force and effect, the separate public works bond required by Oregon Laws 2005, Chapter 360, and OAR 839-025-0015, unless otherwise exempt under those provisions. The Contractor shall also include in every subcontract a provision requiring the Subcontractor to have a public works bond filed with the Construction Contractors Board before starting Work, unless otherwise exempt, and shall verify that the Subcontractor has filed a public works bond

(7) The following apply to contracts for public improvements:

(a) Contractor shall comply with ORS 279C.580, dealing with Contractor's relations with Subcontractors. Without limiting the generality of the foregoing, in this regard Contractor shall include a clause in each subcontract for property or services entered into by the Contractor and a first-tier Subcontractor, including a material supplier, for the purposes of performing the contract:

(i) that obligates the Contractor to pay the first-tier Subcontractor for satisfactory performance under its subcontract within ten days out of such amounts as are paid to the Contractor by the Owner; and

(ii) that obligates the Contractor, if payment is not made within thirty days after receipt of payment from the Owner, to pay to the first-tier Subcontractor an interest penalty on amounts due in the case of each payment not made in accordance with the payment clause required by the preceding paragraph. The interest penalty shall be for the period beginning on the day after the required payment date and ending on the date on which payment of the amount due is made, and shall be computed at the rate specified in ORS 279C.515(2).

(b) Contractor shall include in each of its subcontracts, for the purpose of performance of work in relation to project, a provision requiring the first-tier Subcontractor to include a before clause and an interest penalty clause conforming to

the foregoing standards in each of its contracts and to require each of its Subcontractors to include such clauses in their subcontracts with each lower-tier Subcontractor or supplier.

(c) Nothing stated herein shall be construed to preclude the negotiations allowed pursuant to ORS 279C.580(5).

(8) If any work supplied pursuant to the contract requires licensing with the Construction Contractors Board or the State Landscape Contractors Board, Contractor must be so licensed in order to submit a bid for the contract, and Contractor and all relevant Subcontractors must remain licensed during the period required for performance. Contractor certifies that all Subcontractors and workers will be properly licensed to perform the work required by this Contract before their commencement of work.

(9) If this contract is for public improvements, then retainage in the amount of 5% of the amount due shall be withheld in accordance with Oregon laws, including ORS 279C.550 et seq.

(10) If this contract is for a public improvement, and unless exempted by resolution of the Owner, Contractor shall comply with ORS 279C.380 and execute and deliver to Owner a good and sufficient performance bond and payment bond to be approved by Owner in a sum equal to the contract price.

By way of supplement to, and equally binding as, all of the foregoing:

(10.1) Contractor shall comply with all federal, state and local laws, codes, regulations and ordinances applicable to the Work and the Contract. Failure to comply with such requirements shall constitute a breach of Contract and shall be grounds for Contract termination. Without limiting the generality of the foregoing, Contractor expressly agrees to comply with the following as applicable: I) Title VI and VII of Civil Rights Act of 1964, as amended; (ii) Section 503 and 504 of the Rehabilitation Act of 1973, as amended; (iii) the Health Insurance Portability and Accountability Act of 1996; (iv) the Americans with Disabilities Act of 1990, as amended; (v) ORS Chapter 659A; as amended (vi) all regulations and administrative rules established pursuant to the foregoing laws; and (vii) all other applicable requirements of federal and state civil rights and rehabilitation statutes, rules and regulations. Owner's performance under the Contract is conditioned upon Contractor's compliance with the provisions of ORS 279C.505, 279C.510, 279C.515, 279C.520, and 279C.530, which are incorporated by reference herein.

(10.2) Contractor shall comply with all applicable requirements of federal and state civil rights and rehabilitation statutes, rules and regulations; and

(a) Contractor shall not discriminate against Disadvantaged, Minority, Women or Emerging Small Business enterprises, as those terms are defined in ORS 200.005, in the awarding of subcontracts (ORS 279A.110).

(b) Contractor shall maintain, in current and valid form, all licenses and certificates required by law, regulation, or this Contract when performing the Work.

(10.3) Unless contrary to federal law, Contractor shall certify that it shall not accept a bid from Subcontractors to perform Work as described in ORS 701.005 under this Contract unless such Subcontractors are registered with the Construction Contractors Board in accordance with ORS 701.035 to 701.055 at the time they submit their bids to the Contractor.

(10.4) Unless contrary to federal law, Contractor shall certify that each landscape Contractor, as defined in ORS 671.520(2), performing Work under this Contract holds a valid landscape Contractor's license issued pursuant to ORS 671.560.

(10.5) The following notice is applicable to Contractors who perform excavation Work. ATTENTION: Oregon law requires you to follow rules adopted by the Oregon Utility Notification Center. Those rules are set forth in OAR952-001-0010 through OAR 952-001-0090. You may obtain copies of the rules by calling the center at (503)232-1987.

(11) Contractor must certify compliance with the Oregon tax laws in accordance with ORS 305.385 when applicable.

(12) Upon receipt by Contractor of any notice or claim, pursuant to ORS 279C.600 et seq (concerning action against bonds) Contractor shall immediately notify Owner in writing.

(13) Unless agreed to by Owner in writing, Contractor may not assign, transfer, dispose of, or delegate its duties under the contract.

(14) Contractor shall be responsible for compliance with all local, state, tribal, and federal laws, applicable to any aspect of the work to be performed. It shall be Contractor's responsibility to determine the applicability and requirements of any such laws

and to abide by them. Contractor shall indemnify, defend, and hold harmless Owner for any default or breach of Contractor in this regard.

(15) The submission of a bid for this contract is certification by Contractor that Contractor has not discriminated and will not discriminate in violation of ORS 279A.110 against any minority, women, or emerging small business enterprises in obtaining any required subcontracts.

(16) If this contract is a public improvement contract for demolition, Contractor shall salvage or recycle constructions and demolition debris if feasible and cost-effective.

(17) If this contract is a public improvement contract for lawn and landscape maintenance, Contractor shall compost or mulch yard waste material at an approved site, if feasible and cost-effective.

(18) Any dispute arising out of any of the contract documents, or out of their performance, shall be decided by litigation in the Circuit Court of the State of Oregon in the county of Owner's residence, the parties consenting to jurisdiction in said court and permanently waiving jurisdiction in any other court, state or federal. In the event of litigation the prevailing party shall be entitled to an award of reasonable attorney's fees and costs at trial and upon any appeal thereof.

D. Procedure for Agencies Processing Orders under IMESD in Oregon

Once the award is made to the vendor, IMESD will market these contracts by: 1) including the contract on the IMESD website, 2) announcing the award in flyers, and 3) attending vendor events throughout school year. A list of schools, contact names, addresses and phone number can be accessed through the Oregon Department of Education website. At this point the vendor contacts schools and schools may contact the vendor. When the school/agency identifies a product or services and agrees on price it issues to Vendor a purchase order for that item or service, referencing the AEPA Bid number. The purchase order must include an additional one percent (2%) administrative fee in the total to be forwarded by the vendor to IMESD after the sale. All participating vendors agree to and are subject to audit proceedings of IMESD member sales.

Upon receipt of the purchase order, the vendor provides the goods or service listed on the purchase order. It is important to remember the vendor makes delivery to the member unless other arrangements are made in cooperation with IMESD. When all items and services on the purchase order have been delivered to the member in a complete and satisfactory manner, vendor then invoices the member for the goods and service. This invoice includes the additional one percent (2%) administrative fee to the total amount invoiced of the goods or service provided by the vendor. This percent is based on the total sales of goods or services. The member then pays the vendor including the one percent (2%) administrative fee. IMESD then invoices the Vendor for the 2% administrative fee based on the sale of goods and services collected by the vendor.

E. Agencies Allowed to Purchase under IMESD in Oregon

The InterMountain Education Service District (IMESD) participates in a national non-profit organization, the Association of Educational Purchasing Agencies (AEPA), which is a procurement vehicle. The mission of IMESD's involvement with AEPA is to cooperatively serve Oregon state agencies members through a continuous effort to explore and solve present and future purchasing needs. AEPA goals include working to secure multi-state volume purchasing contracts with benefits that are measureable, cost-effective and continuously exceed our state member's expectations. InterMountain Education Service District is the member agency representing Oregon in AEPA through an IMESD board approved Memorandum of Understanding between all participating states that are all political subdivisions related to K-12 education. All AEPA bids have been advertised by IMESD in Oregon.

Pursuant to Oregon Law, ORS 279A, InterMountain Education Service District is authorized to offer these contracts to other government entities including school districts, state universities, community colleges, special districts, local and state government.

There is no fee or annual dues to become an IMESD agency member to purchase. InterMountain Education Service District's contract management efforts are funded by a nominal administrative fee paid by the vendor based on sales volume.

22. Pennsylvania, Central Susquehanna Intermediate Unit d/b/a Keystone Purchasing Network

A. Additional Member Agency General Terms and Conditions that apply to all categories

The Keystone Purchasing Network (KPN) is a cooperative purchasing program operated by the Central Susquehanna Intermediate Unit under various state inter-governmental cooperation laws and includes members in several east coast states that currently includes Pennsylvania, Maryland, District of Columbia, New York and Delaware. All applicable Local, State and Federal laws and regulations will apply to any purchases of equipment, services or construction in any of these states and to other states that may be added under the KPN membership throughout the term of these contracts.

Marketing and Advertising under this Agreement: Vendor will actively promote the resulting contract in Pennsylvania, Maryland, District of Columbia, Delaware and New York States. Vendor will comply with the AEPA Marketing program along with the requirement listed below.

1. Vendor will include the approved KPN logo, web address, contract number and toll free number in all print electronic mail and other advertising and promotion intended for release to PA, MD, DC, DE and NY excluding national marketing releases.
2. The KPN logo and associated KPN information shall be of a clearly readable size and in appropriate proportion to other elements in the printed material.
3. Vendor agrees to provide KPN with a copy or proof sheet of the advertisement or promotion material. Vendor will provide KPN with date of release and name of publication, journal, etc.
4. Vendor shall place a supplied KPN vendor sign on booths, tables, etc. of any or all exhibits for which the vendor displays/participates at tradeshow, conventions and the like. Vendor will supply in advance scheduled exhibit dates. Vendor agrees to make available at the exhibit KPN supplied brochures or other promotion materials.
- e. Vendor agrees to insert the approved KPN logo, web address, contract number and toll free number on the vendor's web site promoting or a specific KPN landing page and providing a link to the KPN website.
- f. Vendor will supply product catalog information, product description, pricing, etc., in a spreadsheet format as specified by KPN for inclusion on the KPN website.
- g. Vendor agrees to cooperate in developing appropriate website content to promote its products, services and their advantages to KPN members.
- h. Requested materials will be submitted to KPN within 30 days.

Pricing and Ordering: Vendor will provide all pricing information in an electronic format and/or setup an electronic ordering system that would show the current contract prices along with the KPN administrative fee of 2% or as adjusted by the KPN. In the case of electronic ordering, the KPN would have administrative reporting capabilities with an online ordering system. The KPN administrative fee will apply to all purchases, installation, total lease, total rental prices and all construction and installation and annual maintenance fees and will be included in the net price offered to the purchasing agency.

B. Additional Member Agency General Terms and Conditions for Non-Construction Products and Services

None

C. Additional Member Agency General Terms and Conditions for Construction Products and Services

The following items refer to all projects involving construction or construction related services:

Vendor and/or Contractor agrees that, in performance of the services required under this Agreement, Vendor and/or Contractor shall abide by all Federal, State, Local, and Pennsylvania Department of Education laws, and regulations that may apply to renovation under this bid, including, but not limited to, those listed below. Vendor and/or Contractor shall also abide by the state and local laws and regulations of other states where a member is located. It is the responsibility of the Vendor or Contractor to determine applicability and requirements of any such laws and to abide by them. Additionally, Contractor has the sole responsibility for compliance with all other matters in conjunction with the services to be performed hereunder and in the Invitation for Bid.

PERFORMANCE AND LABOR AND MATERIAL PAYMENT BONDS: The Contractor shall provide a performance bond and a labor and material payment bond, each in the amount of 100% of the contract price, before the award of the contract. (Sections 756 and 757 of the Public School Code of 1949, as amended, and the Public Works Contractors Bond Law of 1967.)

DISCRIMINATION PROHIBITED: According to 62 Pa.C.S.A. 3701, the Contractor agrees that:

- (1.) In the hiring of employees for the performance of work under the contract or any subcontract, no Contractor, Subcontractor or any person acting on behalf of the Contractor or Subcontractor shall by reason of gender, race, creed or color discriminate against any citizen of this Commonwealth who is qualified and available to perform the work to which the employment relates.
- (2.) No Contractor or Subcontractor or any person on their behalf shall in any manner discriminate against or intimidate any employee hired for the performance of work under the contract on account of gender, race, creed or color.
- (3.) The contract may be canceled or terminated by the government agency and all money due or to become due under the contract may be forfeited for a violation of the terms or conditions of that portion of the contract.

HUMAN RELATIONS ACT: The provisions of the Pennsylvania Human Relations Act, Act 222 of October 27, 1955 (P. L. 744) (43 P.S. Section 951, ET. Seq.) of the Commonwealth of Pennsylvania prohibit discrimination because of race, color, religious

creed, ancestry, age, sex, national origin, handicap or disability, by employers, employment agencies, labor organizations, Contractors and others. The Contractor shall agree to comply with the provisions of this Act as amended that are made part of this specification. Your attention is directed to the language of the Commonwealth's non-discrimination clause in 16 Pa. Code 49.101.

COMPETENT WORKMEN: Projects where the total estimated cost is \$25,000 or less, Section 7-752 of the Public School Code of 1949, no person shall be employed to do work under such contract except competent and first class workmen and mechanics. No workmen shall be regarded as competent first class, within the meaning of this Act, except those who are duly skilled in their respective branches of labor, and who shall be paid not less than such rates of wages and for such hours work as shall be established and current rates of wages paid for such hours by employers of organized labor in doing of similar work in the district where work is being done.

PENNSYLVANIA PREVAILING WAGE RATES: Projects where the total estimated cost is greater than \$25,000, paid for in whole or in part out of funds of a public body, except for maintenance work or work performed under a rehabilitation program or manpower training program must specify "Prevailing Wages." Further information on implementation of the act, definition of maintenance work and prevailing wage rates may be requested from the Pennsylvania Department of Labor and Industry (800-932-0665 or 717-787-4763). When applicable, use Davis-Bacon wage rates for federally assisted projects. This regulation and the general Pennsylvania prevailing minimum wage rates, (Act 442 of 1961, P.L. 987, amended), as determined by the Secretary of Labor and Industry, which shall be paid for each craft or classification of all workers needed to perform the contract during the anticipated term therefore in the locality in which public work is performed, are made part of this specification.

(1.) The general prevailing minimum wage rates including contributions for employee benefits as shall have been determined by the Secretary of Labor and Industry (hereinafter "Secretary"), which must be paid to the workmen, employed in the performance of the Contract.

(2.) The Contractor shall pay no less than the wage rates as determined in the decision of the Secretary and shall comply with the conditions of the Pennsylvania Prevailing Wage Act approved August 15, 1961 (Act No. 442), as amended August 9, 1963 (Act No. 342), and the Regulations issued pursuant thereto, to assure the full and proper payment of said rates.

(3.) These Contract provisions shall apply to all work performed on the Contract by the Contractor and to all work performed on the contract by all Subcontractors.

(4.) The Contractor shall insert in each of his subcontracts all of the stipulations contained in these required provisions.

(5.) No workmen may be employed on the Work except in accordance with the classifications set forth in the decision of the Secretary. In the event that additional or different classifications are necessary the procedure set forth in the Regulations shall be followed.

(6.) All workmen employed or working on the Work shall be paid unconditionally, regardless of whether any contractual relationship exists or the contractual relationship which may be alleged to exist between any Contractor, Subcontractor and workmen, not less than once a week without deductions or rebate, on any account, either directly or indirectly, except authorized deductions, the full amount due at the time of payment, computed at the rates applicable to the time worked in the appropriate classification. Nothing in this Contract, the Act or the Regulations shall prohibit the payment of more than the general prevailing minimum wage rates as determined by the Secretary to the workmen on the Work.

(7.) The Contractor and each Subcontractor shall post for the entire period of construction the wage determination decisions of the Secretary, including the effective date of any changes thereof, in a prominent and easily accessible place or places at the site of the work and at such place or places used by them to pay workmen their wages. The posted notice of wage rates must contain the following information:

a. Name of project.

b. Name of public body of which it is constructed.

c. The crafts and classifications of workmen listed in the Secretary's general prevailing minimum wage rate determination for the particular project.

d. The general prevailing minimum wage rates determined for each craft and classification and the effective date of any changes.

e. A statement advising workmen that if they have been paid less than the general prevailing minimum wage rate for their job classification or that the Contractor and/or Subcontractor are not complying with the Act or the Regulations in any manner whatsoever, they may file a protest with the Secretary within three (3) months of the date of the occurrence, objecting to the payment to the Contractor to the extent of the amount or amounts due or to become due to them as wages for work performed on the Project. Any workmen paid less than the rate specified in the Contract shall have a civil right of action for the difference between the wage paid and wages stipulated in the Contract, which right of action must be exercised within six (6) months from the occurrence of the event creating such right.

(8.) The Contractor and all Subcontractors, shall keep an accurate record showing the name, craft and/or classification, number of hours worked per day, and the actual hourly rate of wage paid (including employee benefits) to each workman employed by him in connection with the Work and such record must include any deductions from each workman. The record shall be preserved for two (2) years from the date of payment and shall open at all reasonable hours to the inspection of the Owner and to the Secretary or his duly authorized representative.

(9.) Apprentices shall be limited to such numbers as shall be in accordance with a bona fide apprenticeship program registered

with and approved by the Pennsylvania Apprenticeship and Training Council and only apprentices whose training and employment are in full compliance with the provisions of the Apprenticeship and Training Act approved July 14, 1961 (Act No. 304) and the Rules and Regulation issued pursuant thereto shall be employed on the Work. Any workmen using the tools of a craft that does not qualify as an apprentice within the provisions of this submission shall be paid the rate predetermined for journeyman in that particular craft and/or classification.

(10.) Wages shall be paid without any deductions except authorized deductions. Employers not party to a contract requiring contributions for employee benefits which the Secretary has determined to be included in the general prevailing minimum wage rate shall pay the monetary equivalent thereof directly to the workman.

(11.) Payment of compensation to workmen for work performed on public work on a lump sum basis, or a piece work system, or a price certain for the completion of a certain amount of work, or the production of a certain result shall be deemed a violation of the Act and the Regulations, regardless of the average hourly earnings resulting there from.

(12.) Each Contractor and each Subcontractor shall file a statement each week and a final statement at the conclusion of the Work on the Contract with Owner, under oath, and in form satisfactory to the Secretary, certifying that all workmen have been paid wages in strict conformity with the provisions of the Contract as prescribed by the Regulations, or if any wages remain unpaid, to the amount of wages due and owing to each workman respectively.

(13.) The provision of the Act and the Regulations are incorporated by reference in the Contract.

(14.) The current prevailing wage threshold for Pennsylvania is \$25,000. However the threshold may be increased during the term on the contract by legislated action. Vendor will then be required to adjust labor rate for job under the new threshold.

(15.) The following applies to all prevailing wage projects:

E-Verify. The successful Bidder and its subcontractors (as such term is defined in the act) are required to comply with the Public Works Employment Verification Act, Act No. 127, July 5, 2012 (formerly Senate Bill 637). All Bidders shall submit with their Bid a Public Works Employment Verification Form (the "Verification Form") to CSIU - KPN in the form published by the Commonwealth of Pennsylvania, Department of General Services. Per the act, the Verification Form is to be obtained from the Secretary of the Pennsylvania Department of General Services. The Verification Form is presently available on the Department of General Services website. Per the act, the Verification Form shall include a certification that the information in the statement is true and correct and that the individual signing the statement understands that the submission of false or misleading information in connection with the verification shall subject the individual and the public works contractor or subcontractor, as the case may be, to sanctions provided by law; and the verification form shall be signed by a representative of the public works contractor or subcontractor, as applicable, who has sufficient knowledge and authority to make the representations and certifications contained in the statement. Prior to award of a contract or purchase order by a Member Agency to the successful Bidder for a particular project, the successful Bidder shall submit to the Member Agency a Verification Form. Per the act, the successful Bidder's subcontractors shall provide to the Member Agency, and successful Bidder shall cause its subcontractors to provide to the Member Agency, their Verification Forms prior to commencing work on the Member Agency's project.

STANDARD OF QUALITY: The various materials and products specified in the specifications by name or description are given to establish a standard of quality and of cost for bid purposes. It is not the intent to limit the Bidder, the bid or the evaluation of the bid to any one material or product specified but rather to describe the minimum standard. When proprietary names are used, they shall be followed by the words "or alternatives of the quality necessary to meet the specifications". A bid containing an alternative, which does not meet the specifications, may be declared non-responsive. A bid containing an alternative may be accepted but if an award is made to that Bidder the Bidder will be required to replace any alternatives, which do not meet the specifications.

PROVISIONS FOR THE USE OF STEEL AND STEEL PRODUCTS MADE IN THE U.S.: In accordance with Act 3 of the 1978 General Assembly of the Commonwealth of Pennsylvania, if any steel or steel products are to be used or supplied in the performance of the contract, only those produced in the United States as defined therein shall be used or supplied in the performance of the contract or any subcontracts thereunder in accordance with Act 161 of 1982, cast iron products shall also be included and produced in the United States. Act 141 of 1984 further defines "steel products" to include machinery and equipment. The act also provides clarifications and penalties.

PROHIBITION ON CASH ALLOWANCES: Cash allowances are prohibited.

TIME(S) OF COMPLETION OF THE PROJECT: Contractor/Vendor shall complete all work within 180 days after entry into a contract with the individual Member. Member and Contractor/Vendor may agree in writing on a lesser number of workdays depending on the scope of the project.

Owner's Compliance in Retaining Payments: Unless a member stipulates otherwise, Payment Retentions and Progress Payments shall be as follows: Ten percent (10%) of all contract payments shall be retained by the member as insurance of proper performance of the prime Contractor. Prime Contractor agrees to identify the amount of the invoices sent to the member school districts, then send copies of the invoices to the KPN. When fifty percent (50%) of the work is completed, as determined by the school district, one-half (1/2) of the amount retained shall be paid to the prime Contractor, if the prime Contractor requests payment, provided that the prime Contractor is making satisfactory progress and there is no specific cause for greater withholding. After the work is fifty percent (50%) completed, no more than five percent (5%) of the amount of any subsequent progress payments shall be retained, unless the governing board of the member determines that satisfactory progress is not being made, at which point ten percent retention shall be reinstated. If the member and the prime Contractor

agree to a substitute security, the agreement must be in full compliance with Pennsylvania law. If the substitute security is agreed to, the prime Contractor must provide KPN and the member with assigned and acknowledged waiver of any right or power of the obligor to set off any claim against KPN, the member, or the prime Contractor, in relationship to the security assigned. The prime Contractor, as authorized above, will pay any interest due a Subcontractor or material supplier. A Subcontractor to the prime Contractor may request, in writing, that the Subcontractor be notified by KPN within five (5) days of payment of each progress payment made to the prime Contractor. It is the responsibility of the prime Contractor to inform all suppliers and Subcontractors that this contract is a cooperative purchasing contract. Once all bonds are in place, the prime Contractor and the authorized agent of the member will agree in writing upon a schedule of payments based on identifiable milestones. Retaining of payments must be done in accord with 62 Pa.C.S.A. § 3921.

A contract containing a provision for retainage as provided in section 3921 (relating to retainage) shall contain a provision requiring the architect or engineer to make final inspection within 30 days of receipt of the request of the Contractor for final inspection and application for final payment. If the work is substantially completed, the architect or engineer shall issue a certificate of completion and a final certificate for payment, and the government agency shall make payment in full within 45 days except as provided in section 3921, less only one and one-half times the amount required to complete any then-remaining uncompleted minor items, which amount shall be certified by the architect or engineer and, upon receipt by the government agency of any guarantee bonds which may be required, in accordance with the contract, to insure proper workmanship for a designated period of time. The certificate given by the architect or engineer shall list in detail each uncompleted item and a reasonable cost of completion. Final payment of any amount withheld for the completion of the minor items shall be paid upon completion of the items in the certificate of the engineer or architect.

WORKERS' COMPENSATION ACT: The Contractor shall accept, insofar as the work covered by their contract is concerned, the provisions of the Workers' Compensation Act 44 of 1993, and any supplements of amendments thereof, including any which may hereafter be passed, and shall insure the Contractor's full liability there under for all parts of their contract being performed by the Contractor, the Contractor's partners, associates, employees or those of any the Contractor may employ herein, or file with the Entity a certificate of exemption from insurance from the Bureau of Workers' Compensation of the Department of Labor and Industry.

The Contractor shall, at all times, indemnify and save harmless the school entities of and from all claims for Workers' Compensation which may be made by any of the employees of the Contractor or by any of the employees to whom the Contractor may have let the performance of any part of the work embraced by their contract and the Contractor shall appear for and defend the school entities against any and all such claims. The Contractor shall be covered by Employers' Liability Insurance with a minimum limit of \$250,000 for each employee, \$2,000,000 policy limit and \$250,000 for each accident.

ACT 34 CRIMINAL BACKGROUND CHECKS: Independent Contractors and their employees who provide services to a Pennsylvania school entity are required to obtain a report of "Criminal History Record Information" from the Pennsylvania State Police. In the case of non-Pennsylvania residents, a report of "Federal Criminal Record Information" from the FBI is required in addition to the Pennsylvania State Police Report.

Contractors shall be required to do the following:

(1.) Present the original document/s Report of Criminal History Records information from the Pennsylvania State Police, report of Federal Criminal History Record Information from the Federal Bureau of Investigation to the Superintendent or the Superintendent's designee prior to the beginning of work for the school entity. The school entity shall retain a copy of the background check information and shall note on that copy the date on which the original document was inspected and the name of the administrator who viewed the original. This copy shall be retained in the school entity records with the original being returned to the Contractor.

(2.) If any new employees are added to the workforce during the course of the work, such employee(s) must follow the same procedure described above prior to any work for the school entity.

(3.) All costs for the Criminal History Information check(s) shall be borne by the perspective Contractor.

(4.) The school entity shall notify the Contractor in writing if the decision not to employ the Contractor or the Contractor's employees is based in whole or in part on criminal history records information.

(5.) The school entity shall follow the regulations promulgated by the State Board of Education concerning the confidentiality of the Criminal History Report Information obtained pursuant to the Act.

Upon written notice from the school entity, Contractors shall have all such persons removed from the project. School entity's right to declare such persons unfit shall not be limited to the required exclusion of persons from school property as set forth in Section 1-111 of the Pennsylvania School Code and/or Act 151 of 1994.

CHILD PROTECTIVE SERVICES BACKGROUND CHECKS: Prior to commencing work under the contract, the Contractor shall submit for any employee or independent Contractor who would be working on a school entity's site pursuant to work contemplated in the contract, an official clearance statement obtain from the Pennsylvania Department of Welfare pursuant to Act 151 of December 16, 1994 (P.L. 1292) subchapter C2 of the Child Protective Services Act. Contractor shall not allow any prospective employee or independent Contractor on the job site prior to providing the school entity with the above-referred clearance statement for prospective employees or independent Contractors.

ANTIBID-RIGGING ACT (NON-COLLUSION): In accordance with the Commonwealth of Pennsylvania's Antbid-Rigging Act, 62 Pa. C.S.A. § 4501 et seq., the Contractor shall execute and submit with the bid a Non-Collusion Affidavit required by the Agency. Each party to the joint venture must be identified in the bid documents, and an Affidavit must be submitted separately on

behalf of each party.

PREVENTION OF ENVIRONMENTAL POLLUTION: Section 3301 of the Pennsylvania Commonwealth Procurement Code requires that all Invitations for Bids and requests for proposals for construction projects issued by any governmental agencies shall set forth any provision of Federal and State statutes, rules, and regulations dealing with prevention of environmental pollution and the preservation of public natural resources that affect the Project. A Notice of said provisions prepared by the Pennsylvania Department of Environmental Resources under Act 247 of 1972, 52 P.S. § 1612 (repealed) is available from Mark C. Carollo, Associate Director of Cooperative Purchasing at the Keystone Purchasing Network, 90 Lawton Lane, Milton, PA 17847. His telephone number is 570-246-5936, and his e-mail address is mcarollo@csiu.org. Said Notice is hereby incorporated by reference. Contractor is hereby notified and agrees to comply with the terms of all statutes, rules and regulations enumerated in the Notice.

ARCHITECTURAL SERVICES: For those Members who are Pennsylvania Public School Districts, and whose projects require architectural or engineering services, your attention is directed to Section 7-751.1 of the Pennsylvania Public School Code (24 P.S. § 7-751.1), which requires a public school district to engage an architect/engineer that is independent from the Vendor/Contractor's architect/engineer.

MULTIPLE PRIME CONTRACTORS: For those Members who are Pennsylvania Public School Districts, your attention is directed to Section 7-751 of the Pennsylvania Public School Code (24 P.S. § 7-751), which requires a public school district to use separate prime Contractors for plumbing, heating and ventilating, and electrical work. To the extent a school district's project extends beyond general construction services, the school district will need to separately bid plumbing, heating and ventilating, and electrical work, and should consult with its individual solicitor for compliance with Section 7-751. For other Members who are subject to multiple prime requirements under applicable bidding laws, such Members should consult with their individual solicitors for compliance with said requirements.

D. Procedure for Processing Orders

Once the award is made to the Contractor/vendor, KPN will inform its members of the contract by: (1) including the contract in the agency database that is available on the KPN website, (2) announcing the award in its periodic newsletter, and (3) publishing the contract information in a catalog disseminated to all members. A list of members, institution names, contact names, addresses and phone number will be made available to the vendor in an electronic format. At this point the Contractor/vendor contacts the members and members may contact the Contractor/vendor. When the member identifies a product or service it issues a purchase order for that item to the vendor. The vendor's price to its members will include the following administrative fees: currently 2% (two percent) on all supplies, equipment and construction, rental or lease, annual subscription fee, etc.; and others administrative fees as approved by KPN and will be collected from the member or other qualifying purchaser. KPN reserves the right to adjust the administrative fee at any time during the duration of the contract and any renewal period or to modify the administrative fee based on volume of purchase. If the administrative fee is reduced due to the size of the project the vendor will show the adjustment on the quote. The vendor will also compile a quarterly report showing all purchases made by KPN members under this contract. The vendor will also produce an annual report for all purchases made under this contract for a period beginning with the award of the contract through December 31st and all consecutive 12-month periods if contract is extended. The vendor will make all administrative fee payments to KPN by the 15th of the succeeding month of each 3-month period (quarterly) after they have received payment from the member agency and all checks are to be made payable to the Central Susquehanna Intermediate Unit (CSIU) and sent to Keystone Purchasing Network, 90 Lawton Lane, Milton, PA 17847, and Attention: Mark C. Carollo. All reporting of purchases will be broken down by entity by state and will show purchaser, total dollar and date of purchase.

E. Agencies Allowed to Purchase under the Member Agency

The Keystone Purchasing Network (KPN) is a cooperative purchasing program operated by the Central Susquehanna Intermediate Unit under various state inter-governmental cooperation laws. Every public school district in the state is eligible to become a member and must complete a membership application with the KPN. No member is obligated to use these services, but they find the benefits of low price and not needing to go through the bidding process most advantageous. Only those members listed on an approved KPN membership list are eligible to purchase under these contracts. This list may change during the contract period and currently includes members from Pennsylvania, Maryland, New York, Delaware, District of Columbia and other Northeast & Mid-Atlantic states. Vendors may choose to offer KPN in other non-AEPA member states where cooperative purchasing laws allow.

Additional members may include other public educational institutions in the state, college, university, community colleges, vocational schools, charter schools, municipal and county governments and other non-profit organizations from Pennsylvania or any other state where a member is located. Membership from other entities is permitted by various intergovernmental cooperative purchasing laws or regulation from their home state.

As member agencies from other states are added to the membership of the KPN the awarded vendor(s) agrees to abide by all state and local laws and/or regulations that may apply to any purchase of products, services or construction by these agencies. KPN reserves the right to market any AEPA contract under any cooperative program name that it may choose in the future on a national basis in any non-AEPA member state.

23. South Carolina, Carolinas Alliance 4 Innovation

1. General Overview

- a. Carolinas Alliance 4 Innovation (CA4I) is now the AEPA representative for the state of South Carolina.
- b. CA4I is a non-profit public benefit corporation whose mission is to promote innovative solutions in transportation, infrastructure, engineering and education for the purpose of economic development.

2. Eligible Entities

- a. CA4I is able to serve City, County, and State Government; K-12 Public and Private Schools; Colleges and Universities; Public Libraries; and Non-Profit Organizations.

3. General Terms and Conditions that apply for all categories

- a. **Governing Law:** The laws of the State of South Carolina govern all contracts resulting from this solicitation. Each provision of law and clause required by law to be included in a contract shall be deemed to be inserted herein and the contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction.
- b. **Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Greenville County, South Carolina. For venue, all legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Greenville County, South Carolina.
- c. **Hazardous Substances:** All hazardous products purchased by members shall include a Safety Data Sheet (SDS) with the delivery.
- d. **Award:** Upon acceptance and approval of the Vendor's offer by AEPA, CA4I will independently consider the recommendation based on the value of the potential contract for its participating agencies. In the event of an award, CA4I will inform its members of the award and contract by the following methods along with contract instructions and ordering process.
- e. **Processing Orders:** When the member identifies a desired product or service, the member and the vendor may negotiate with each other to establish a description of items and/or services. The vendor shall quote a price to the member, in writing, using AEPA established discounts and including the two percent (2%) administrative fee in the quoted price. The administrative fee shall be based upon the total cost of goods and/or services including installation costs. The administrative fee shall not be listed as a separate line item on the quote. When a member decides to purchase through the CA4I-AEPA contract, the member issues the purchase order directly to the vendor. The purchase order must include the total invoiced cost, based on
 - i. The total cost of goods, service, and installation, including the 2% administrative fee.
 - ii. Notification will be made to the vendor in the event the purchase order is not in compliance with the contract and adjustments will be made at that time. CA4I and the Vendor will mutually resolve any issues concerning past purchases. The purchase orders are to continue to be processed and viewed as approved unless notified by CA4I otherwise. All sales and transactions may continue without delay or in anticipation of the CPC purchase order verification.
 - iii. Once all the items and services on the purchase order have been delivered to the member completely and satisfactorily, the Vendor then files a copy of the final invoice, which is available to CA4I by request in support of the quarterly sales summary.
 - iv. The Vendor makes all deliveries and installations of products and services. CA4I does not warehouse items or provide installation services.
 - v. This administrative fee is to be paid by the vendor to CA4I, quarterly, within 20 working days after the end of each fiscal quarter. The AEPA vendor shall also submit to CA4I a sales report, in Excel format, listing the following information:
 1. Name of purchasing agency
 2. Address of purchasing agency (city, state, zip code)
 3. Date of purchase
 4. Invoice number
 5. Amount of purchase
 6. Administrative fee generated by sale
 7. Savings generated by sale

This report shall include all sales made and payments received by the vendor in the said quarter. The sales report shall be emailed to Fred Payne, fred.payne@ca4i.org

24. TexBuy, a Cooperative Purchasing Shared Services Cooperative Sponsored by the Region 16 Education Service Center Education Service Center

A. Additional Agency Terms and Conditions

- (1) **TexBuy funding:** The total cost of the TexBuy program is funded through a participation fee up to two percent (2%) paid to TexBuy by the Contractors. This fee shall be included in all pricing to TexBuy and its participating agencies. The fee is based on actual Contractor sales. TexBuy does not charge any fees to participating government agencies.
- (2) **Tax exempt status:** All government agencies participating in TexBuy are exempt from payment of taxes under Texas Tax Code §151.309 for the purchase of tangible personal property.
- (3) **Minority and Women Business Enterprise (MWBE) participation:** It is the policy of some TexBuy participants to involve MWBE Contractors in the purchase of goods and services. Contractors shall indicate on the proposal form whether or not they are an MWBE.
- (4) **Bid awards** shall not consider whether a vendor is a member of or has another relationship with any organization and bid specifications (and subsequent contracts) shall not deny or diminish the right of a person to work because of the person's membership or other relationship status with respect to any organization in accordance with Texas Education Code §44.043.
- (5) **Felony Conviction Notice** (TexBuy Contractors will be required to sign a standard affidavit required by the State of Texas): Texas Education Code, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract." This notice is not required of a publicly held corporation.
- (6) **SB 9: Criminal History and Background Checks**, in accordance with Texas Education Code Chapter 22, shall be required should any employee or agent of a contractor awarded a bid have "continuing duties related to the contracted services" with a school district and that employee or agent will have "direct contact with students" (as those terms are defined in 19 Texas Administrative Code §153.1101).
- (7) **Debarment and Suspension:** Under Executive Order 12549 in the Federal Register and Rules and Regulations, TexBuy and TexBuy participants shall not do business with a vendor that has been debarred, suspended, or is otherwise ineligible for participation in Federal Assistance Programs.
- (8) **Conflict of Interest:** In accordance with Texas Local Government Code Chapter 176, vendors/contractors who have a business relationship as defined by Section 176.001(1-a) with a local government entity and meet the requirements under section 176.006(a) must file a Conflict of Interest Questionnaire (Form CIQ) with the local government entity when:
 - (a.) The vendor/contractor has entered into a contract with the local government entity or the local government entity is considering entering into a contract with the vendor.
 - (b.) AND the vendor provides certain income or gifts to a Local Government Officer (LGO) or first-degree relatives as defined in the Texas Government Code
 - (c.) OR a family relationship exists between the LGO and the vendor's employees or agents as defined in the Texas Government Code.
- (9) **EDGAR Certification (Education Department General Administrative Regulations):** In accordance with Federal Regulations under 2 CFR § 200.318(c)(1) - When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (also known as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting Proposals must complete this EDGAR Certification Form regarding the Offeror's willingness and ability to comply with certain requirements which may be applicable to specific TexBuy member purchases using federal grant funds. This completed form will be made available to TexBuy members for their use while considering their purchasing options when using federal grant funds. Members may also require Vendors to enter into ancillary agreements, in addition to the TexBuy's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.
- (10) **Antitrust Certification:** In accordance with Texas Government Code 2155.005, a local government entity shall not enter into contract with a vendor/contractor that has violated any provision of the Texas Antitrust laws referenced in Texas Business & Commerce Code Chapter 15 or any Federal antitrust laws.
- (11) **H.B 89 Verification:** In accordance with chapter 2270 of the Texas Government code, a local government entity (city, school district, special district, etc) may not enter into a contract with a for-profit company unless the local

government entity obtains written verification that the company does not and will not boycott Israel during the term of the contract.

B. Additional Agency Terms and Conditions for Non-Construction Products and Services

- (1) **State of Texas Franchise Tax:** By signature hereon, the bidder certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Texas Tax Code.
- (2) **Agricultural products,** including textiles and other similar products, are not to be made available to Texas school districts through the agreement, unless such products produced, processed, or grown in the state of Texas are given a preference in accordance with Texas Education Code §44.042.

C. Additional Agency Terms and Conditions for Construction Products and Services as required by law in the State of Texas:

- (1) **Certification of Residency (TexBuy Contractors will be required to sign a standard affidavit required by the State of Texas):** The State of Texas has a law concerning non-resident Contractors. This law can be found in Texas Government Code under Chapter 2252, Subchapter A. This law makes it necessary for TexBuy to determine the residency of its Contractors. In part, this law reads as follows:
 - (a.) **Section: 2252.001**
"Non-resident bidder" refers to a person who is not a resident. "Resident bidder" refers to a person whose principal place of business is in this state, including a Contractor whose ultimate parent company or majority owner has its principal place of business in this state."
 - (b.) **Section: 2252.002**
"A governmental entity may not award a governmental contract to a non-resident bidder unless the nonresident underbids the lowest bid submitted by a responsible resident bidder by an amount that is not less than the amount by which a resident bidder would be required to underbid the nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located."
- (2) **Security**
 - (a.) **Bid Security,** when required by Texas Law, shall be furnished with the bid. The Bid Security shall consist of a certified check, cashier's check or a bid bond in the amount of ten percent (10%) of the total bid (or as otherwise stated in the RFB) that shall be a guarantee to furnish Performance and Payment Bonds. Bid Security shall be to TexBuy.
 - (b.) **The Successful Bidder's Security** will be retained until the Contract is signed and the required Performance and Payment Bonds have been furnished. If any bidder refuses to enter into a contract within 30 days or fails to furnish the required bonds, TexBuy will retain the Bid Security as liquidated damages, but not as a penalty.
 - (c.) **Performance Bonds** when required by Texas Law, shall be furnished by the successful bidder in an amount equal to one hundred percent (100%) of the total amount of the contract sum, underwritten by such Surety Company as the Participating Agency may approve, conditioned upon the faithful performance of the work in accordance with the plans, specifications, and contract documents. Said bond shall be solely for the protection of the Participating Agency.
 - (d.) **Payment Bonds** when required by Texas Law shall be furnished by the successful bidder, in the amount of the contract, solely for the protection of all claimants supplying labor and material as hereinafter defined, in the prosecution of the work provided in said contract, for the use of each claimant.
 - (e.) **Prevailing Wage** must be paid to any contractors or subcontractors or their employees or agents in performing any work under the awarded bid.
 - (f.) **Criminal History Background Checks** in accordance with Texas Education Code §22.0834 shall be required should any employee or agent of a contractor awarded a bid have "continuing duties related to the contracted services" with a school district and that employee or agent will have "direct contact with students" (as those terms are defined in 19 Texas Administrative Code 153.1101).
- (3) **Insurance:** The Contractor shall file with the Participating Agency's designee, Insurance Certificates, as described herein, evidencing the coverage required, and shall be supplied within ten (10) calendar days after receipt of the written "Notice of Award". In no instance shall the Contractor begin work prior to the filing of the insurance requirements. Failure to do so shall be grounds to void the contract. The Participating Agency's designee shall be given ten (10) days notice prior to the cancellation or change of any of the required insurance coverage. The Participating Agency shall be named as Certificate Holder.
 - (a.) **Contractor's Liability Insurance:** Produce and maintain in force the following kinds of insurance of companies acceptable to the Owner. Minimum Limits of Liability are stated.

Contractor's Liability Insurance:

Employer's Insurance Workers' Compensation—Statutory Employer's Liability
Bodily Injury by Accident Each Occurrence—\$100,000.00
Bodily Injury by Disease Each Employee—\$100,000.00

Policy Limit—\$500,000.00

Commercial General Liability -Combined Limits of Bodily and Personal Injury and Property Damage:
Single Limit—\$500,000.00
Unimpaired Aggregate—\$500,000.00

Comprehensive Automobile Liability - Including non-ownership, hired and owned vehicle coverage:
Bodily Damage Each Person—\$250,000.00
Each Occurrence—\$500,000.00
Property Damage Each Occurrence—\$250,000.00

- (b.) Owner's Insurance: Carry and pay for Owner's Protective Liability Insurance in the same amounts as specified above for the Contractor's General Liability. Name the Architect, Engineers, and Consultants as additional insured if applicable.
- (c.) Comprehensive Catastrophic Liability: excess over the above liability policies in the amount of \$2,000,000.00 each occurrence. (Combined Limit)

D. Procedure for Processing Orders

- (1) Purchase orders are issued by participating agencies to the Contractor.
- (2) "Automated contracts" may be negotiated with TexBuy that provide for purchase orders to be sent directly to the Contractor with reports of usage submitted periodically to TexBuy.
- (3) Contractors deliver goods/services directly to the participating agency and then invoice the participating agency. The Contractor receives payment directly from the participating agency.
- (4) TexBuy shall receive quarterly reports from the Contractor reflecting total sales made through the TexBuy contract with the Contractor. The Contractor shall remit payment of their participation fee up to two percent (2%) to TexBuy at net thirty-day (30) terms.

E. Members Purchasing Under the Agency

TexBuy is operated by Region 16 Education Service Center, Amarillo, Texas and is available for use by all public and private schools, colleges, universities, cities, counties and other government agencies in the State of Texas.

25. Virginia, Fairfax County Public Schools

Additional Agency Terms and Conditions that apply to all categories

AUTHORITY-The Purchasing Agent has the sole responsibility and authority for negotiating, placing and when necessary modifying every solicitation, contract and purchase order (except for capital construction projects) issued by the County of Fairfax. In the discharge of these responsibilities, the Purchasing Agent may be assisted by assigned Buyers. Unless specifically delegated by the County Purchasing Agent, no other County officer or employee is authorized to order supplies or services, enter into purchase negotiations or contracts, or in any way obligate the government of the County of Fairfax for indebtedness. Any purchase ordered or contract made which is contrary to these provisions and authorities shall be of no effect and void and the County shall not be bound thereby.

NOTE: Fairfax County does not discriminate against faith-based organizations, in accordance with the *Code of Virginia*, § 2.2-4343.1, or against a Bidder or Bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

GENERAL

1. DEFINITIONS-

AGENCY: Any Department, Agency, Authority, Commission, Board or other unit in the Administrative Service of the County.

BIDDER/BIDDER: Any individual, company, firm, corporation, partnership or other organization bidding on solicitations issued by the Purchasing Agent and offering to enter into contracts with the County. The term "Bidder" will be used throughout this document and shall be construed to mean "Bidder" where appropriate.

CONTRACTOR: Any individual, company, firm, corporation, partnership or other organization to whom an award is made by the County.

COUNTY: County of Fairfax.

GOODS: All material, equipment, supplies, printing, and automated data processing/information technology hardware and software.

PURCHASING AGENT: The Purchasing Agent employed by the Board of Supervisors of Fairfax County, Virginia.

SERVICES: Any work performed by an independent Contractor wherein the service rendered does not consist primarily of acquisition of equipment or materials, or the rental of equipment, materials and supplies.

STATE: Commonwealth of Virginia.

- 2. FUNDING-**A contract shall be deemed binding only to the extent of appropriations available to each Agency for the purchase of goods and services.
- 3. CONTRACT ALTERATIONS-**No alterations in the terms of a contract shall be valid or binding upon the County unless made in writing and signed by the Purchasing Agent or his or her authorized agent.
- 4. SUBLETTING OF CONTRACT OR ASSIGNMENT OF CONTRACT FUNDS-**It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet or otherwise dispose of his or her contractual duties to any other person, firm or corporation, without the previous written consent of the Purchasing Agent. If the Contractor desires to assign his or her right to payment of the contract, Contractor shall notify the Purchasing Agent immediately, in writing, of such assignment of right to payment. In no case shall such assignment of contract relieve the Contractor from his or her obligations or change the terms of the contract.
- 5. NEW GOODS, FRESH STOCK-**All Contractors, unless otherwise specifically stated, shall provide new commodities, fresh stock, latest model, design or pack.
- 6. INSPECTION-ACCEPTANCE-**For determining acceptance of supplies in accordance with the provisions of the prompt payment discount paragraph, inspection and acceptance shall be accomplished only after examination (including testing) of supplies and services to determine whether the supplies and services conform to the contract requirements. Acceptance shall occur only after receipt and inspection provided such inspection, as appropriate, is accomplished within a reasonable time.
DELIVERY/SERVICE FAILURES-Failure of a Contractor to deliver goods or services within the time specified, or within reasonable time as interpreted by the Purchasing Agent, or failure to make replacements/corrections of rejected articles/services when so requested, immediately or as directed by the Purchasing Agent, shall constitute authority for the Purchasing Agent to purchase in the open market articles/services of comparable grade/quality to replace the services, articles rejected, and/or not delivered. On all such purchases, the Contractor shall reimburse the County, within a reasonable time specified by the Purchasing Agent, for any expense incurred in excess of contract prices. Such purchases shall be deducted from the contract quantities if applicable. Should public necessity demand it, the County reserves the right to use or consume articles delivered or services performed which are substandard in quality, subject to an adjustment in price to be determined by the Purchasing Agent.
- 7. GUARANTEES & WARRANTIES-**All guarantees and warranties required shall be furnished by the Contractor and shall be delivered to the Purchasing Agent before final payment on the contract is made. Unless otherwise stated, manufacturer's standard warranty applies.
- 8. INSPECTIONS-**Inspection and acceptance of materials or supplies will be made after delivery at destinations herein specified unless otherwise stated. If inspection is made after delivery at destination herein specified, the County will bear

the expense of inspection except for the value of samples used in case of rejection. Final inspection shall be conclusive except in regard to latent defects, fraud or such gross mistakes as to amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the County for such materials or supplies as are not in accordance with the specifications.

9. **POINT OF DESTINATION**-All materials shipped to the County must be shipped F.O.B. DESTINATION unless otherwise stated in the contract or purchase order. The materials must be delivered to the "Ship to" address indicated on the purchase order.
10. **ADDITIONAL CHARGES**-Unless bought F.O.B. "shipping point" and Contractor prepays transportation, no delivery charges shall be added to invoices except when express delivery is authorized and substituted on orders for the method specified in the contract. In such cases, difference between freight or mail and express charges may be added to invoice.
11. **TERMINATION OF CONTRACTS**-Contracts will remain in force for full periods specified and/or until all articles ordered before date of termination shall have been satisfactorily delivered and accepted and thereafter until all requirements and conditions shall have been met, unless:
 - a. Terminated prior to expiration date by satisfactory deliveries of entire contract requirements, or upon termination by the County for Convenience or Cause.
 - b. Extended upon written authorization of the Purchasing Agent and accepted by Contractor, to permit ordering of unorderd balances or additional quantities at contract prices and in accordance with contract terms.
12. **TERMINATION FOR CONVENIENCE**-A contract may be terminated in whole or in part by the County in accordance with this clause whenever the County Purchasing Agent shall determine that such a termination is in the best interest of the County. Any such termination shall be effected by delivery to the Contractor at least five (5) working days prior to the termination date of a Notice of Termination specifying the extent to which performance shall be terminated and the date upon which termination becomes effective. An equitable adjustment in the contract price shall be made for completed service, but no amount shall be allowed for anticipated profit on unperformed services.
13. **TERMINATION OF CONTRACT FOR CAUSE**-
 - a. If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner his or her obligations under this contract, or if the Contractor shall violate any of the covenants, agreements, or stipulations of this contract, the County shall thereupon have the right to terminate, specifying the effective date thereof, at least five (5) days before the effective date of such termination. In such event all finished or unfinished documents, data, studies, surveys, drawings, maps, models, and reports prepared by the Contractor under the contract shall, at the option of the County, become its property and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents.
14. Notwithstanding the above, the Contractor shall not be relieved of liability to the County for damages sustained by the County by virtue of any breach of contract by the Contractor for the purpose of set off until such time as the exact amount of damages due to the County from the Contractor is determined.
15. **CHANGES**-Should it become proper or necessary in the execution of this contract to make any change in design, or to make any alterations which will increase the expense, the Purchasing Agent shall determine an equitable adjustment. No payment shall be made to the Contractor for any extra material or services, or of any greater amount of money than stipulated to be paid in the contract, unless some changes in or additions to the contract requiring additional outlay by the Contractor shall first have been expressly authorized and ordered in writing by contract amendment or otherwise furnished by the Purchasing Agent.
16. **GENERAL GUARANTY**-Contractor agrees to:
 - a. Save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or uncopyrighted composition; secret process, patented or unpatented; invention; article or appliance furnished or used in the performance of a contract for which the Contractor is not the patentee, assignee, licensee or owner.
 - b. Protect the County against latent defective material or workmanship and to repair or replace any damages or marring occasioned in transit or delivery.
 - c. Furnish adequate protection against damage to all work and to repair damages of any kind to the building or equipment, to his or her own work or to the work of other Contractors, for which his or her workers are responsible.
 - d. Pay for all permits, licenses and fees and give all notices and comply with all laws, ordinances, rules and regulations of the County.
 - e. Protect the County from loss or damage to County owned property while it is in the custody of the Contractor.
17. **SERVICE CONTRACT GUARANTY**-Contractor agrees to:
 - a. Furnish services described in the solicitation and resultant contract at the times and places and in the manner and subject to conditions therein set forth provided that the County may reduce the said services at any time.
 - b. Enter upon the performance of services with all due diligence and dispatch, assiduously press to its complete performance, and exercise therein the highest degree of skill and competence.
 - c. All work and services rendered in strict conformance to all laws, statues, and ordinances and the applicable rules,

regulations, methods and procedures of all government boards, bureaus, offices and other agents.

- d. Allow services to be inspected or reviewed by an employee of the County at any reasonable time and place selected by the County. Fairfax County shall be under no obligation to compensate Contractor for any services not rendered in strict conformity with the contract.

Stipulate that the presence of a County Inspector shall not lessen the obligation of the Contractor for performance in accordance with the contract requirements, or be deemed a defense on the part of the Contractor for infraction thereof. The Inspector is not authorized to revoke, alter, enlarge, relax, or release any of the requirements of the contract documents. Any omission or failure on the part of the Inspector to disapprove or reject any work or material shall not be construed to be an acceptance of any such defective work or material. Notification of an omission or failure will be documented by the Purchasing Agent.

- 18. INDEMNIFICATION**-Contractor shall indemnify, keep and save harmless the County, its agents, officials, employees and volunteers against claims of injuries, death, damage to property, patent claims, suits, liabilities, judgments, cost and expenses which may otherwise accrue against the County in consequence of the granting of a contract or which may otherwise result therefrom, if it shall be determined that the act was caused through negligence or error, or omission of the Contractor or his or her employees, or that of the Subcontractor or his or her employees, if any; and the Contractor shall, at his or her own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith; and if any judgment shall be rendered against the County in any such action, the Contractor shall, at his or her own expense, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by the Contractor, shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County as herein provided.

- 19. NON-DISCRIMINATION**-During the performance of this contract, the Contractor agrees as follows:

- a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- d. The Contractor will include the provisions of the foregoing paragraphs a, b, and c above in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each Subcontractor or vendor.
- e. Contractor and Subcontractor hereunder shall, throughout the term of this contract, comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended.

- 20. DRUG FREE WORKPLACE**-During the performance of a contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract of over \$10,000, so that the provisions will be binding upon each Subcontractor or vendor. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in conjunction with a specific contract awarded to a Contractor in accordance with this section, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

- 21. OFFICIALS NOT TO BENEFIT**-

- a. Each Bidder or Bidder shall certify, upon signing a bid or proposal, that to the best of his or her knowledge no Fairfax County official or employee having official responsibility for the procurement transaction, or member of his or her immediate family, has received or will receive any financial benefit of more than nominal or minimal value relating to the award of this contract. If such a benefit has been received or will be received, this fact shall be disclosed with the bid or proposal or as soon thereafter as it appears that such a benefit will be received. Failure to disclose the information prescribed above may result in suspension or debarment, or rescission of the contract made, or could affect payment pursuant to the terms of the contract.
- b. Whenever there is reason to believe that a financial benefit of the sort described in paragraph "a" has been or will be received in connection with a bid, proposal or contract, and that the Contractor has failed to disclose such benefit or has inadequately disclosed it, the County Executive, as a prerequisite to payment pursuant to the contract, or at any other time, may require the Contractor to furnish, under oath, answers to any interrogatories related to such possible

benefit.

- c. In the event the Bidder or Bidder has knowledge of benefits as outlined above, this information should be submitted with the bid or proposal. If the above does not apply at time of award of contract and becomes known after inception of a contract, the Bidder or Bidder shall address the disclosure of such facts to the Fairfax County Purchasing Agent, 12000 Government Center Parkway, Suite 427, Fairfax, Virginia 22035-0013. Relevant Invitation/Request for Proposal Number (see cover sheet) should be referenced in the disclosure.

LICENSE REQUIREMENT-All firms doing business in Fairfax County, shall obtain a license as required by Chapter 4, Article 7, of The Code of the County of Fairfax, Virginia, as amended, entitled "Business, Professional and Occupational Licensing (BPOL) Tax." Questions concerning the BPOL Tax should be directed to the Department of Tax Administration, telephone (703) 222-8234 or visit: http://www.fairfaxcounty.gov/dta/business_tax.htm. The BPOL Tax number must be indicated in the space provided on the Cover Sheet, "Fairfax License Tax No." when appropriate.

- 22. REGISTERING OF CORPORATIONS**-Any foreign corporation transacting business in Virginia shall secure a certificate of authority as required by Section 13.1-757 of the Code of Virginia, from the State Corporation Commission, Post Office Box 1197, Richmond, Virginia 23209. The Commission may be reached at (804) 371-9733. The consequences of failing to secure a certificate of authority are set forth in Virginia Code Section 13.1-758.

- 23. COVENANT AGAINST CONTINGENT FEES**-The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For violation of this warranty, the County shall have the right to terminate or suspend this contract without liability to the County or in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

24. OFFICE OF SMALL BUSINESS-

- a. It is the policy of the County of Fairfax as declared by the Fairfax County Board of Supervisors' adoption of a Small and Minority Business Enterprise Program, April 6, 1981, that Fairfax County and its employees undertake every effort to increase opportunity for utilization of small or minority businesses in all aspects of procurement to the maximum extent feasible.
- b. In connection with the performance of this contract, the Contractor agrees to use his or her best effort to carry out this policy and to insure that small and minority businesses shall have the maximum practicable opportunity to compete for subcontract work under this contract consistent with the efficient performance of this contract.
- c. As used in this contract the term "small business" means a corporation, partnership, or sole proprietorship, or other legal entity formed for the purpose of making a profit, which is independently owned and operated, has either fewer than 100 employees, or less than \$1,000,000 in annual receipts.
- d. As used in this contract, the term "minority business" means a business enterprise that is at least 51 percent owned and controlled by a minority person or persons. Such persons include African Americans, Hispanic Americans, Asian Americans, American Indians, Eskimos and Aleuts; women regardless of race or ethnicity; and persons with a physical impairment that substantially limits one or more of the major life activities of such individuals, a record of such impairment, or who are regarded as having such an impairment.
- e. Contractors may rely on oral or written representations by Subcontractors regarding their status as small and/or minority business enterprises in lieu of independent investigation.
- f. Where Federal grants or monies are involved it is the policy of Fairfax County, through its agents and employees, to comply with the requirements set forth in the U.S. Office of Management and Budget Circular No. A-102, uniform administrative requirements for Grants and Cooperative Agreements with State and Local Governments, as they pertain to small and minority business utilization.

PAYMENTS

- 25. TAX EXEMPTION**-The County is exempt from the payment of any federal excise or any Virginia sales tax. The price bid must be net, exclusive of taxes. However, when under established trade practice any federal excise tax is included in the list price, a Bidder may quote the list price and shall show separately the amount of federal tax, either as a flat sum or as a percentage of the list price, which shall be deducted by the County. Fairfax County's Federal Excise Tax Exemption Number is 54-74-0127K. Contractors located outside the Commonwealth of Virginia are advised that when materials are picked up by the County at their place of business, they may charge and collect their own local/state sales tax. Materials used in the performance of construction contracts are subject to Virginia Sales/Use Tax as described in Section 630-10-27J of the Virginia Retail Sales and Use Tax Regulations.

- 26. PAYMENT**-Payment shall be made after satisfactory performance of the contract, in accordance with all of the provisions thereof, and upon receipt of a properly completed invoice. Fairfax County reserves the right to withhold any or all payments or portions thereof for Contractor's failure to perform in accordance with the provision of the contract or any modifications thereto.

- 27. PARTIAL PAYMENTS-**Unless otherwise specified, partial payments will be made upon acceptance of materials or services so invoiced if in accordance with completion date. However, up to 5 percent (5%) of the value of the entire order may be retained until completion of contract.
- 28. PAYMENT FOR EQUIPMENT, INSTALLATION, AND TESTING-**When equipment requires installation (which shall also be interpreted to mean erection and/or setting up or placing in position, service, or use) and test, and where such installation or testing is delayed, payment may be made on the basis of 50% of the contract price when such equipment is delivered on the site. A further allowance of 25% may be made when the equipment is installed and ready for test. The balance shall be paid after the equipment is tested and found to be satisfactory. If the equipment must be tested, but installation is not required to be made by the Contractor or if the equipment must be installed but testing is not required, payment may be made on the basis of 75% at the time of delivery and the balance shall be paid after satisfactory test or installation is completed.

REMEDIES

29. INELIGIBILITY-

- a. Any person or firm suspended or debarred from participation in County procurement shall be notified in writing by the County Purchasing Agent.
1. The Notice of Suspension shall state the reasons for the actions taken and such decision shall be final unless the person or firm appeals within thirty (30) days of receipt of the Notice by instituting legal action as provided in the Code of Virginia.
 2. The Notice of Debarment shall state the reasons for the actions taken and the decision shall be final unless the person or firm appeals within thirty (30) days of receipt of the notice by instituting legal action as provided in the Code of Virginia.
- b. The County Purchasing Agent shall have the authority to suspend or debar a person or firm from bidding on any contract for the causes stated below:
1. Conviction for commission of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of such contract or subcontract;
 2. Conviction under state or federal statutes of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty which currently, seriously, and directly affects responsibility as a County Contractor;
 3. Conviction under the state or federal antitrust statutes arising out of the submission of bids or proposals;
 4. Violation of contract provisions, as set forth below, of a character which is regarded by the County Purchasing Agent to be so serious as to justify suspension or debarment action:
 - (a) failure without good cause to perform in accordance with the specifications or within the time limit provided in the contract; or
 - (b) a recent record of failure to perform or of unsatisfactory performance in accordance with the terms of one or more contracts; provided, that failure to perform or unsatisfactory performance caused by acts beyond the control of the Contractor shall not be considered to be a basis for suspension or debarment;
 5. Any other cause the County Purchasing Agent determines to be so serious and compelling as to affect responsibility as a Contractor, such as debarment by another governmental entity for any cause listed herein, or because of prior reprimands;
 6. The Contractor has abandoned performance or been terminated for default on any other Fairfax County project;
 7. The Contractor is in default on any surety bond or written guarantee on which Fairfax County is an obligee.
- c. If, upon appeal, it is determined that the action taken by the County Purchasing Agent was arbitrary or capricious, or not in accordance with the Constitution of Virginia, statutes or regulations, the sole relief available to the person or firm shall be restoration of eligibility. The person or firm may not institute legal action until all statutory requirements have been met.

30. CONTRACTUAL DISPUTES-

- a. Any dispute concerning a question of fact as a result of a contract with the County which is not disposed of by agreement shall be decided by the County Purchasing Agent, who shall reduce his decision to writing and mail or otherwise forward a copy thereof to the Contractor within thirty (30) days. The decision of the County Purchasing Agent shall be final and conclusive unless the Contractor appeals within six (6) months of the date of the final written decision by instituting legal action as provided in the Code of Virginia. A Contractor may not institute legal action, prior to receipt of the public body's decision on the claim, unless the public body fails to render such decision within the time specified.
- b. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time

of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amounts agreed due in the final payment.

31. LEGAL ACTION-No Bidder, Bidder, potential Bidder or Bidder, or Contractor shall institute any legal action until all statutory requirements have been met.

C – Member Purchasing

32. COOPERATIVE PURCHASING-The County may participate in, sponsor, conduct or administer a cooperative procurement agreement on behalf of or in conjunction with one or more other public bodies, or public agencies or institutions or localities of the several states, of the United States or its territories, or the District of Columbia, for the purpose of combining requirements to increase efficiency or reduce administrative expenses in any acquisition of goods and services. Except for contracts for architectural and engineering services, a public body may purchase from another public body's contract even if it did not participate in the request for proposal (RFP) or invitation for bid (IFB), if the RFP or IFB specified that the procurement was being conducted on behalf of other public bodies. Nothing herein shall prohibit the assessment or payment by direct or indirect means of any administrative fee that will allow for participation in any such arrangement. As authorized by the United States Congress and consistent with applicable federal regulations, and provided the terms of the contract permit such purchases, any county, city, town, or school board may purchase goods and nonprofessional services from a U.S. General Services Administration contract or a contract awarded by any other agency of the U.S. government. Bidders are advised that the *resultant* contract(s) may be extended, with the authorization of the Bidder, to other public bodies, or public agencies or institutions of the United States to permit their use of the contract at the same prices and/or discounts and terms of the resulting contract. If any other public body decides to use the final contract, the Contractor(s) must deal directly with that public body concerning the placement of orders, issuance of purchase orders, contractual disputes, invoicing and payment. The County of Fairfax acts only as the "Contracting Agent" for these public bodies. It is the Contractor's responsibility to notify the public body(s) of the availability of the contract(s). Other public bodies desiring to use this contract will need to make their own legal determinations as to whether the use of this contract is consistent with their laws, regulations, and other policies. Each public body has the option of executing a separate contract with the Contractor(s). Public bodies may add terms and conditions required by statute, ordinances, and regulations, to the extent that they do not conflict with the contract's terms and conditions. If, when preparing such a contract, the general terms and conditions of a public body are unacceptable to the Contractor, the Contractor may withdraw its extension of the award to that public body.

26. Washington, King County Directors' Association (KCDA)

A. KCDA Additional General Terms and Conditions

General Intent: KCDA may participate in all or any part of the goods and services listed in this IFB, upon completion of contracts currently in effect, whichever is deemed in the best interest of KCDA members. KCDA cannot be restricted by the successful bidder from choosing which parts of these contracts to use.

Both the Contractor and KCDA member using this Contract agree that it is the member's responsibility to perform due diligence as to the legality of their usage of this contract. In this regard, KCDA suggests that, at a minimum, Contractor and member considering such usage consult with their legal counsel before doing so.

Advertising/Marketing:

KCDA requires all vendors to develop a marketing program to include printed, web-based, e-mail, telemarketing and other methods approved by KCDA.

All promotional marketing materials must have the prior approval of KCDA before distribution and must include the KCDA logo and other contract information.

KCDA staff will work jointly with all vendors and their representatives to market the AEPA contracts to KCDA members and prospective members. Vendors may be requested to make joint presentations to KCDA or its members in either a one to one or a group setting. Some group presentations may be done in conjunction with other vendors.

Displaying exhibits at various statewide conferences are encouraged. Contractor agrees to make available KCDA supplied brochures or other promotional materials at these events. Contractor will provide KCDA with scheduled exhibit dates in advance.

Contractor agrees to insert the approved KCDA logo, web address and contact information on the Contractor's website promoting and providing a link to the KCDA website. Contractor will also provide KCDA with text, links and logos to be posted on the KCDA website.

Assignment:

Contractor shall not subcontract, assign, transfer, convey, sublet or otherwise dispose of contractual duties to any other person, firm or corporation without the previous written consent of KCDA and any member that has an outstanding open purchase order or financing arrangement. In no case shall such assignment of Contract relieve the Contractor from obligations or change the terms of the Contract.

Cancellation/Default/Termination:

KCDA reserves the right to cancel the whole or any part of this contract due to the failure by the Contractor to carry out any obligation, term or condition of the contract. KCDA will issue written notice to the contractor for acting or failing to act in any of the following:

- The Contractor fails to adequately perform the services set forth in the contract
- The Contractor fails to make progress in the performance of the contract and/or gives KCDA reason to believe the Contractor will not or cannot perform to the requirements of the contract
- The Contractor fails to observe any of the terms and conditions of the contract
- The Contractor fails to pay any applicable administrative fees.
- The Contractor fails to follow the established procedure for purchase orders, invoices and receipt of funds as stipulated by KCDA.

If the contract is to be terminated, KCDA shall do the following:

- Step 1 – Issue a warning Letter of Concern outlining the violations and length of time to correct the problem(s). Upon receipt of the letter, the Contractor shall have ten (10) business days to provide a satisfactory response to KCDA. Failure on the part of the Contractor to address adequately all issues of concern may result in contract cancellation.
- Step 2 – Issue a letter of intent to cancel the contract if the problems(s) are not resolved by the date specified.
- Step 3 – Issue a letter to terminate the contract.

Compliance with Laws

In addition to any requirements set forth herein, vendor shall comply with all applicable state, federal and local laws, rules, regulations and ordinances.

Contract Amendments:

KCDA reserves the right to amend the contract resulting from state law changes or internal boilerplate changes due to state law changes. Contractors/Vendors will be sent written notification of the changes.

Employees who have been Convicted of Crimes against Children:

The Contractor, or any subcontractors, shall not utilize any employee at a school site or allow any contact between school children and any employee when an employee has plead guilty to or been convicted of any felony crime involving the physical neglect of a child under Chapter 9A.42RCW, the physical injury or death of a child under Chapter 9A.32 or 9A.36RCW (except motor vehicle violations under Chapter 46.61 RCW), sexual exploitation of a child under Chapter 9A.444 RCW where a minor is the victim, promoting prostitution of a minor under Chapter 9A.88 RCW, the sale or purchase of a minor child under 9A.88 RCW, or violation of similar laws of another jurisdiction.

Contractors/Vendors who have regularly scheduled unsupervised access to children, and/or who hire employees who will have regularly scheduled unsupervised access to children, shall perform a record check through the Washington State Patrol criminal identification system under RCW 43.43.830-43.43.834, 10.97.0303 and 10.97.050, and through the Federal Bureau of Investigation before hiring the employee. The record check shall include a fingerprint check using a complete Washington State criminal identification fingerprint card. The Contractor shall provide a copy of the record to the person applying for employment to the school location. If the Contractor or applicant has had a record check within the previous two years, the Contractor may waive the requirement. The Contractor shall determine whether the applicant or the Contractor shall pay costs associated with the record check.

In addition, pursuant to RCW 9.96A.020 and 1993 Chapter Law 71, a person is disqualified from employment by school districts, and their Contractor from hiring employees who will have regularly scheduled unsupervised access to children because of a prior guilty plea or conviction of a felony crime specified under RCW 28A.400.322, or a violation of similar laws of another jurisdiction, even if the time elapsed since the guilty plea or conviction is ten years or more.

Governing Law and Venue/Legal Litigation:

All applicable local, state and federal laws and regulations will apply to any purchases of equipment, service or public works in any of the states KCDA currently services, as well as any other non-AEPA states where members may be added to KCDA membership throughout the term of these contracts. The laws of the State of Washington govern the Contract. Each and every provision of law and clause required by law to be included in the Contract shall be deemed to be inserted herein and the Contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction. Venue for any litigation arising out of or related to the Contract shall take place in the State of Washington.

Hazardous Materials:

If any hazardous chemicals/materials are supplied under a contract/purchase order arising out of this solicitation, a Safety Data Sheet (SDS) shall accompany the delivery of any hazardous chemicals/materials supplied by the vendor. All SDA sheets shall be sent to KCDA and the KCDA member. Any products not appropriately labeled will be refused and the vendor will be responsible for additional freight charges.

Indemnification/Hold Harmless:

The Contractor agrees to defend, indemnify and hold harmless KCDA and the member agency, and their respective officers, officials, employees and volunteers from any and all claims, injuries, damages, losses or suits including attorney fees arising out of or resulting from the acts, errors or omissions in performance of this Agreement, except for injuries and damages caused by the sole negligence of KCDA or the member agency. Should a court of competent jurisdiction determine that this Agreement is subject to RCW 4.24.115, then, in the event of liability for damages arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Contractor, KCDA or the member agency and their respective officers, officials, employees, and volunteers, the Contractor's liability, including the duty and cost to defend, hereunder shall be only to the extent of the Contractor's negligence. It is further specifically and expressly understood that the indemnification provided herein constitutes the Contractor's waiver of immunity under Industrial Insurance, Title 51 RCW, solely for the purpose of this indemnification. Use of this contract certifies that the waiver of immunity specified by this provision was mutually negotiated by the parties. The provisions of this section shall survive the expiration or termination of the Agreement.

Independent Contractor:

The Contractor shall not be held or deemed in any way to be the agent or employee of KCDA and /or a KCDA member. It is the intention of the parties that the Contractor shall be and is to be considered an independent Contractor.

Minority and Women Owned Businesses:

KCDA encourages all minority and women owned businesses to participate in the bid process. Washington State law does not allow KCDA to provide any financial advantage for minority and women owned businesses who participate, however, KCDA believes that a diverse range of suppliers benefits all.

Quality of Goods:

Bidder shall bid and provide new (not used or refurbished) items only. Seller warrants all supplies, materials and equipment and services covered by a contract/purchase order with KCDA or with a KCDA member will:

- (a) conform to the specifications, drawings, written instructions, samples, or descriptions;
- (b) be of good quality and workmanship;
- (c) be free of defects in design, materials and workmanship;
- (d) be merchantable;
- (e) be fit for particular purposes applicable to the design, function or use of the supplies, materials and equipment.

Taxes:

The KCDA Members and Associate Members are to be taxed.

Term of Contract:

The term of the agreement shall commence on the date of the award and continue as stipulated in the General Terms and Conditions, unless terminated, canceled or extended.

Use of Tobacco on School Districts/Public Agency Premises:

RCW 28A.210.310 prohibits the use of tobacco in any form on school district property. Smoking or other use of tobacco will not be permitted at the job site.

B. Order Procedure

After entering into an agreement with KCDA, KCDA will confirm the directions for placement of orders with the Contractor, and will post directions on the KCDA website for both Contractor and members. These directions will also be posted on each awarded Contractors/Vendors website.

- Once the award is made to the Contractor, KCDA will inform members of the contract.
- At this point the Contractor may directly contact members or the member may contact the Contractor.
- A list of members, addresses and phone numbers is available to the Contractor upon request.
- Before a Contractor may enter into business with a KCDA member, they need to verify membership through the KCDA website, which can be viewed under Membership.

Invoicing/Reporting

- KCDA will contact Contractors/Vendors about invoicing procedures.
- KCDA is funded through a service fee paid to KCDA by the participating Contractors/Vendors. The service fee percentage is based upon the total sale of goods and services, including installation, if applicable. This fee shall be reflected in all price quotations under the KCDA agreement. The service fee will be **2%**. Do not print the service fee as a separate line item on the quotation.
- The Contractor will compile an electronic quarterly report listing each purchase made by participating members. Within 30 days after each quarterly period the report will be sent to the e-mail address of the KCDA Purchasing Director, Thomas Kim at tkim@kcda.org and CFO, Yohan Lee at ylee@kcda.org
- These reports shall be in Microsoft Excel format and shall have file names that identify the Contractor and the quarterly period being reported. They shall include the following fields and allow for sorting on any of the fields: Date of order, name of member, item purchased, quantity, unit price, extended price, member PO #, Contractor order number.
- KCDA reserves the right to change the contact name of existing KCDA personnel administering the contract. If there are personnel changes, reports and payments will be sent to the new contact(s) specified.

C. Agencies Allowed to Purchase under KCDA

King County Director's Association (KCDA) is a member owned purchasing cooperative representing 295 Washington State school districts. In addition, KCDA provides purchasing and procurement services for more than 1,200 public agencies and political subdivisions in Washington and other states, including but not limited to Alaska, Idaho, and Montana. KCDA also provides purchasing services for accredited private K-12 schools in Washington State.

A listing of all KCDA members is available on the KCDA website, www.kcda.org.

D. KCDA Additional Terms & Conditions for Construction Products and Services

Contractor agrees that, in performance of the services required under this agreement, Contractor shall abide by all federal, state, local and Washington law and regulations that may apply to construction and public works. It is the responsibility of the Contractor to determine applicability and requirements of any such laws and to abide by them.

- **Public Works:** State of Washington statute requires workers be paid prevailing wages when employed on public works projects and on public building service maintenance contracts. (RCW 39.04.010, RCW 39.12.010 and 020) It is the contractor's responsibility to be acquainted with and comply with State regulations regarding payment of prevailing wages on public works projects. Prevailing Wages are established by the Washington State Department Of Labor and Industries and can be obtained on the web at <http://www.lni.wa.gov/TradesLicensing/PrevWage/WageRates/default.asp> or by contacting Labor and Industries at 360-902-5335. KCDA serves all counties in Washington State. The County in which the project is located will be identified once a member initiates a request for the service, and the effective wage rate to be applied to a specific project is to be based on the date of this bid during the original contract term, and if contract extensions are granted, the prevailing wage rate in affect at the time of the latest extension. A copy of the applicable prevailing wage rates are also available for viewing at the office of KCDA. Upon request KCDA will mail a hard copy of the applicable prevailing wages.
- **Application:** The Public Works Act regulates wages paid to workers, laborers and mechanics performing public work. It does not apply to work that is clerical, executive administrative or professional in nature. It does not apply to work of a secretary, engineer or administrator, unless they are performing construction work, alteration work, repair work, etc. Prevailing wage application depends on the work that is performed, regardless of the worker's job title. (RCW 39.12.020 and WAC 296-128-510 through 530). Definition: Public Works is all work, construction, alteration, repair or improvement that is executed at the cost of the state or any other local public agency. This includes, but is not limited to, demolition, remodeling, renovation, road construction, building construction, ferry construction and utilities construction. (RCW 39.04.010). Public Building Service Maintenance Contracts: Prevailing wages are also required on all public building service maintenance (janitorial) contracts. (RCW 39.12.020). **Contractors bidding a Public works project exceeding \$1,000,000.00 must declare who their HVAC, Plumbing and Electrical subcontractors will be and submit this information with bid documents in order for the bid to be responsive (RCW 39.30.060).** Such projects also have special considerations pertaining to prefabricated materials (RCW 39.04.370) and use of apprentices (39.04.320).
- **Reciprocity:** In accordance with RCW 39.04.380 any bidding process for public works in which a bid is received from a nonresident contractor from a state that provides a percentage bidding preference, a comparable percentage disadvantage must be applied to the bid of that nonresident contractor. This does not apply to public works procured pursuant to RCW 39.04.155, 39.04.280 or other procurement exempt from competitive bidding.
- **Prevailing Wage:** Definition: Prevailing Wage is the hourly wage, usual benefits and overtime, paid in the largest city in each county, to the majority of workers, laborers and mechanics. The rate is established by the Department of Labor and Industries for each trade and occupation employed in the performance of public work. If Federal funds are used, bidders must comply with provisions of Davis-Bacon Act.
- **Basic procedures:** A Statement of Intent to Pay Prevailing Wages and Affidavit of Wages Paid must be filed and approved for the contractor and all subcontractors. No payments can be made until all Contractors/Vendors have submitted an approved intent form. KCDA cannot release retainage until all Contractors/Vendors have an approved Affidavit of Wages Paid form certified by the Industrial Statistician. (RCW 39.12.030, 040, 042). Costs for filing shall be the responsibility of the Contractor. Once the work is successfully completed, KCDA will release 95% of the project cost and withhold 5% retainage for as dictated by law. The final 5% will be paid when the following is completed: acceptance of project completion to the satisfaction of the KCDA ordering member, followed by receipt of approved Affidavit of Wages Paid Forms, Releases from Washington State Department of Labor & Industries, Employment Security Department and the Department of Revenue.
- **Federally Funded Projects:** In addition to the Federal Requirements of Section III General Terms and Conditions, Davis-Bacon prevailing wage requirements apply to public works construction contracts of \$2000 or more when a project includes any federal funding of any amount. When there is a difference between applicable state and federal prevailing wages for a particular classification of labor, contractors and subcontractors are required to pay the higher of the two prevailing wages. Applicable federal prevailing wage determinations can be found at <http://www.wdol.gov/>. Contractors/Subcontractors must be knowledgeable and adhere to all federal prevailing wage requirements, including but not limited to paying workers weekly and providing certified weekly payrolls for the contractor and subcontractors of any tier as required in the Davis-Bacon Act and applicable U.S. Department

of Labor regulations. Falsification of any prevailing wage payroll records may subject the contractor or subcontractor to civil or criminal prosecution under section 1001 of Title 18 and section 231 of Title 31 of the United States Code. Contractor shall inform all subcontractors of the Davis-Bacon requirements and the prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all the contract clauses. Contractor must coordinate all requirements related to federal funded projects with the KCDA member Agency.

- **Responsible Bidder**

Before award, the bidder must meet the following state responsibility criteria and, if applicable, supplemental responsibility criteria to be considered a responsible bidder. The bidder is required to submit documentation demonstrating compliance with the criteria.

Low Responsible Bidder

A. State Responsibility Criteria. The Bidder must meet the following state responsibility criteria:

1. At the time of submittal of bid to AEPA, the contractor must hold a current Washington State Contractors License in the name of the company signing the bid. Failure to have the license prior to submitting the bid is a violation of chapter 18.27 RCW and is a gross misdemeanor.
2. Have a current Washington State Unified Business Identifier (UBI) number.
3. Not be disqualified from bidding on any public works contract under RCW 39.06.010 or 39.12.065(3).
4. If applicable:
 - a. Have Industrial Insurance (workers' compensation) coverage for the Bidder's employees working in Washington State, as required in Title 51 RCW;
 - b. Have a Washington State Employment Security Department number, as required in Title 50 RCW; and
 - c. Have a Washington State Department of Revenue state excise tax registration number, as required in Title 82 RCW.

B. Supplemental Bidder Responsibility Criteria. If supplemental criteria apply to this project, the criteria are included in "Attachment A." The Bidder may make a written request to modify any or all of the supplemental criteria. Modification of supplemental criteria shall be at KCDA's discretion. Any modifications to the supplemental criteria shall be made by addenda prior to bid opening.

Subcontractor Responsibility:

The contractor shall include the language of this section in each of its first tier subcontracts, and shall require each of its subcontractors to include the same language of this section in each of their subcontracts, adjusting only as necessary the terms used for the contracting parties. The requirements of this section apply to all subcontractors regardless of tier. At the time of subcontract execution, the Contractor shall verify that each of its first tier subcontractors meets the following bidder responsibility criteria:

1. At the time of bid submittal, have a current certification of registration in compliance with chapter 18.27 RCW.
2. Have a current Washington State Unified Business Identifier (UBI) number.
3. Not be disqualified from bidding on any public works contract under RCW 39.06.010 or 39.12.065(3).
4. If applicable:
 - a. Have Industrial Insurance (workers' compensation) coverage for the Bidder's employees working in Washington State, as required in Title 51 RCW;
 - b. Have a Washington State Employment Security Department number, as required in Title 50 RCW; and
 - c. Have a Washington State Department of Revenue state excise tax registration number, as required in Title 82 RCW
5. Have an electrical contractor license, if required by Chapter 19.28 RCW;
6. Have an elevator contractor license, if required by Chapter 70.87 RCW;

- **Bonds - Payment & Performance:**

The prime Contractor shall provide a Performance and Payment Bond at 100% of the contract price to the KCDA member with a copy to KCDA before work begins. The only exception is for contracts of one hundred fifty thousand (\$150,000) dollars or less. In this instance, at the option of the Contractor, the member may in lieu of the bond retain one hundred percent of the contract amount for a period of thirty days after date of final acceptance, or until receipt of all necessary releases from the Department of Revenue and the Department of Labor and Industries and settlement of any liens filed under Chapter 60.28 RCW, whichever is later. The bond shall be issued by a surety company authorized to do business in the State of Washington and shall be on standard forms used for public projects (RCW 39.08.010) and as directed by the KCDA member. Performance and Payment bonds for KCDA members outside Washington must be provided by

companies licensed to provide bonds for public entities in the member's state.

- **Licenses:** The prime contractor shall possess and maintain in current status all federal, state, and local licenses, bonds, and permits required for the performance and delivery of any and all products and services offered in its response to the bid solicitation. Before submitting a bid, Bidders must hold a current, valid contractor's license as required in Washington. The contractor's license must be in the name of the legal entity submitting and signing the bid. A bidder may not substitute a contractor's license held by a subcontractor or joint venture. Bidders submitting bids in Washington State without a valid contractor's license in the name of the Bidder are in violation of RCW 18.27.010. It is the responsibility of the prime contractor to ensure any subcontractors performing under this contract hold and maintain appropriate licenses. The contractor shall verify that appropriate licenses are in place at the time of response to this bid. Copies of licenses must be submitted to the member prior to performing the work. The Contractor agrees to keep and ensure subcontractors keep any required license, permit or bond current and in compliance with Washington rules, regulations and statutes, as well as in states outside Washington in which contractor performs work under this contract. For work performed for any Washington State school district, public agency or municipality, the Contractor must comply with the bidder responsibility requirements of RCW 39.04.350 prior to the KCDA member awarding a contract. The contractor must verify the responsibility of all subcontractors used in accordance with RCW 39.06.020.
- **Permits:** The acquisition of all permits as well as any drawings needed to obtain those permits is the responsibility of the successful Contractor/Bidder unless otherwise acknowledged by the KCDA member.
- **Certificate of Insurance:** A certificate of insurance demonstrating current coverage of the types and amounts of insurance required by KCDA and the KCDA member must be provided to KCDA and the KCDA member prior to performance of any work. In addition, the Commercial General Liability policies must be endorsed to name KCDA and the KCDA member as additional insureds. Such policies must be further endorsed to provide that the insurance is primary as respects KCDA and the KCDA member, and that any other insurance maintained by KCDA and the KCDA member shall be excess and not contributing insurance with the Contractor's insurance. These endorsements must be provided along with the certificate of insurance. KCDA and the KCDA member must both approve the certificate of insurance and endorsements.
- **Acceptable Pricing Method:** KCDA is unable to accept Alternative Costing Method quotations except in certain limited instances, (i.e. sole source) in which KCDA and Contractor may mutually determine the Alternative Costing Method is acceptable. This will be the exception rather than the rule. RS Means or line item bid pricing is acceptable.
- **Progress Payments:** The Contractor shall be paid, upon submission of a proper Payment Request, the prices stipulated herein for work performed (less deductions, if any), in accordance with all payment and retainage instructions herein. Submitted Payment Requests must contain the following minimum information:
 - a. Contract Number
 - b. Bid item ID, bid quantity, unit, unit price and description as appropriate
 - c. Sales Tax as applicable

The Payment Request will be reviewed by the Member before payment is made. If the Member is in disagreement with the Payment Request, KCDA will issue a notice requesting a revised Payment Request. In accordance with RCW 51.12.050, KCDA reserves the right to deduct from the payment any outstanding industrial insurance premiums owed by the Contractor or Subcontractors.

Payment Retainage: In accordance with RCW 60.28 a contract retainage of not to exceed five percent of the moneys earned by the contractor toward completion of a public improvement contract shall be withheld and reserved as a trust fund for the protection and payment of 1) the claims of any person arising under the contract, and 2) the state with respect to taxes imposed pursuant to Titles 50, 51 and 82 RCW which may be due from such contractor. Upon completion of a contract, the member agency shall notify the Department of Revenue, the Employment Security Department, and the Department of Labor and Industries of the completion of contracts over thirty-five thousand dollars. KCDA will issue payment on the retainage amount forty-five days after notice from the KCDA Member Agency that the contract has been accepted as complete or upon receipt of all necessary releases, whichever is later.

27. West Virginia, West Virginia Cooperative Purchasing

A. General Terms and Conditions that apply for all Categories:

1. Compliance with Laws/Forum Designation

Contractor shall comply with Federal, State, and Local Laws, Codes and Regulations while fulfilling the contract. It is the Contractor's responsibility to be aware of and comply with all state and local laws governing this procurement. Applicable laws, codes, and regulations (etc.) must be followed even if not specifically identified herein. The terms of the Agreement Addendum which is attached hereto and incorporated herein shall govern and supersede any contract terms to the contrary with respect to each procurement. Contractor shall verify to Mountain State ESC, its Member Agencies and other qualifying purchasers that the Contractor is complying with all Federal, State and Local Laws, Codes and Regulations while fulfilling the contract, and shall provide a copy of this contract and any addenda to each Member Agency when providing a price quotation. Moreover, this contract shall be governed by and construed in accordance with the laws of the State of West Virginia without giving effect to its principles of conflict of law. Legal proceedings arising under this contract shall be brought in a West Virginia Court of the County where the Member Agency's main office is located.

2. Delinquent Tax Affidavit

Contractor shall provide an affidavit relating to delinquent taxes as may be required by West Virginia State Code §11-12-10.

3. Secretary of State Registration

Contractor shall meet and maintain all registration requirements as necessary to conduct business in the State of West Virginia, including but not limited to registration with the West Virginia Secretary of State.

4. West Virginia Workers Compensation Insurance

Contractor, and any subcontractors hired by Contractor shall, at their own expense, maintain in force for the duration of the project workers' compensation and employer's liability insurance as required by the laws of the State of West Virginia.

5. Project Personnel, Student Safety and Background Checks

Member Agency shall have the right to reject the participation of any personnel of Contractor in the performance of the services if, in relation to the work assigned to them, the Member Agency deems such personnel to lack the skill, experience and expertise required to perform the services or if Member Agency considers their performance to be substandard or otherwise detrimental to the proper completion of the services. Contractor will advise Member Agency promptly of any change in the project manager or other key personnel assigned to the performance of the services.

Contractor acknowledges that the safety of the Member Agency's students, employees, officials and guests is of the utmost importance. Contractor will endeavor to ensure that its officers, employees, agents, representatives, and consultants will take no action that would jeopardize the safety of the Member Agency's students, employees, officials, or guests. The Member Agency reserves the right to require Contractor's officers, employees, agents, representatives and consultants to wear identification and stay in designated work areas at all times while on the Member Agency's property. The Member Agency shall have the right to effect the immediate removal of any person associated in any way with Contractor from Member Agency property for failure to wear identification, for being outside a designated work Contractor shall perform or cause to be performed by the West Virginia State Police and Federal Bureau of Investigation criminal background check of any personnel that will be performing the services within the proximity of minors. Contractor shall notify the Member Agency of any proposed employee who has been convicted, pled guilty or pled "no contest" to a criminal offense, and the Member Agency reserves the right to reject the proposed employee with a criminal background. No person shall be employed by Contractor who has been found guilty of any of the criminal offenses enumerated in West Virginia State Code without prior approval of the Member Agency.

6. Independent Contractor

Contractor shall be an independent contractor and neither Contractor nor any of its subcontractors, nor the employees of any thereof, shall be deemed to be the servants, employees, or agents of Member Agency. Contractor shall be responsible for paying all costs related to its employees and managers performing the services. Contractor shall remain liable and responsible to Member Agency for all of its obligations under this contract, regardless of whether the services are performed by the Contractor or a subcontractor of any tier.

- 7. Ownership of Instruments of Service**
Drawings, data and other documents prepared by, or with the cooperation of, the Contractor pursuant to this contract shall become, upon payment of all undisputed compensation due the Contractor from the Member Agency, the property of the Member Agency. Such drawings, data or other documents may be used by the Member Agency or others employed by the Member Agency without compensation to the Contractor.
- 8. Audit**
Member Agency may audit and inspect Contractor's records and accounts at any time during the Contractor's performance of the services and for a period of two (2) years following the completion or termination of the services for the purpose of verifying any invoice and underlying documentation presented by Contractor, it being understood that Contractor agrees to preserve all such documents through such two- (2) year period.
- 9. Notices**
Unless otherwise expressly provided in this contract, all notices and other communications given under the contract shall be in writing and shall be deemed effective upon receipt by the addressee at its address as set forth in the contract or at such other address as such party shall have notified the other in writing.
- 10. Non-Appropriation and Other Contract Terms Applicable to Member Agencies as Political Subdivisions of the State**
If the Member Agency fails to appropriate sufficient monies in any fiscal year for payments due under the contract and other funds are not available for such payments, then a "Non-Appropriation" shall be deemed to have occurred. If a Non-Appropriation occurs, then Member Agency will give Contractor prompt notice of such Non-Appropriation. This contract shall thereupon terminate without penalty or expense to the Member Agency other than for goods and services already provided.
- 11. No Personal Liability**
It is understood and agreed that under no circumstances will the Member Agency's board members, regional council members, officers, employees, or agents be personally liable for any obligations or claims arising out of or related to the contract.
- 12. Price Quotation**
Contractors must quote to a Member Agency the pricing listed in the current contract awarded by the Association of Educational Purchasing Agencies. Vendor will follow the procedures for price reductions to AEPA Member Agencies and Participating Entities set forth in the AEPA general terms area, and conditions. The price quotation must be submitted to a Member Agency and Participating Entity in writing, and any other expenses that the Contractors intend to charge a Member Agency or Participating Entity must be separately itemized on the quotation page in bold font with a good faith estimate of the dollar amount of each item, such as use tax if applicable. The failure to list an item or include a good faith estimate of the dollar amount on the quotation page will preclude a Contractor from charging the same.
- 13. Jobs Act**
As the unemployment rate in the State of West Virginia is significantly higher than most other states, the West Virginia Legislature enacted the West Virginia Jobs Act, which deems it necessary for those employers contracted to perform construction work on state funded public improvement projects, which equal or exceed \$500,000.00 in cost, to hire 75% of their workers from the local labor market. The local labor market is defined as including every county within the State of West Virginia as well as any county outside of West Virginia, if any portion of that county is within 50 miles of the state border.
- There are certain exclusions to this requirement, which includes an exemption for projects that contain any amount of federal funding as well as an allowance for out-of-state contractors to bring two (2) of their own employees from outside the local labor market to work on the project and still remain in compliance.
- 14. Miscellaneous**
Headings and titles of articles, paragraphs and other subparts of this contract are for convenience of reference only and shall not be considered in interpreting the text of this contract. This contract and any appendices constitute the entire agreement of the parties with respect to the subject matter hereof and supersedes all prior agreements or understandings with respect thereto and all agreements or understandings with a Member Agency. No contract amendments can be made without the approval of the AEPA membership.
- B. Construction Products and Services:**
For construction improvements, the following shall apply:

1. The successful Contractor shall provide such bonds required by West Virginia State Code §38- 2-39.
2. Contractor shall comply with all applicable licensing requirements, including those of the West Virginia Contractor Licensing Board pursuant to West Virginia State Code §21-11-3.

C. Procedures for Processing Orders:

The Mountain State ESC will keep informed its Member Agencies and other qualified purchasers of contract information via web site and through other marketing strategies. A list of Mountain State ESC Member Agencies along with addresses, phones, contacts, etc. will be made available to successful Contractors. After contracts are awarded, Contractors may contact the Mountain State ESC Member Agencies and other qualifying purchasers concerning their products and services.

Participating Member Agencies and other qualified purchasers will submit all purchase orders directly to the Contractor.

The Contractor price shall include a two percent (2%) administrative fee that the Contractor will collect from the Member Agency or other qualified purchaser. Administrative fees are to be remitted to the Mountain State ESC on April 15, July 15, October 15 and January 15 of every calendar year with checks payable to the Mountain State ESC, 501 22nd Street, Dunbar, WV 25064

The Contractor will compile a quarterly report showing all purchases made by the Mountain State ESC Member Agencies and other qualified purchasers under this contract at the conclusion of each calendar quarter. These reports shall be attached to the administrative fee remittance.

D. Agencies Allowed to Purchase under Member Agency:

All member cooperatives of the MOUNTAIN STATE ESC and their individual Member Agencies are eligible to participate and purchase from the awarded AEPA contracts. All West Virginia PK-12 school districts, including Career and Technical Education Centers, Regional Education Services Agencies, West Virginia Department of Education (WVDE) and all Institutional Education Programs operated by WVDE are eligible to participate and purchase from the awarded AEPA contracts. In addition, all colleges and universities, state, municipalities, counties, other governmental agencies and non-profit agencies are eligible to participate if the AEPA contracts satisfy their individual procurement requirements.

28. Wisconsin, Cooperative Educational Service Agency - CESA Purchasing

A. Additional Terms and Conditions

(Note: anything that is not already in Part A – General Terms and Conditions for AEPA) Terms and Conditions must be compliant with Wisconsin State Statutes 16.70 to 16.848

B. *Additional Participating Agency Terms and Conditions for Non-Construction Products and Services* Some larger districts, like Milwaukee Public Schools, may require an additional one page “piggyback” memorandum of understanding to utilize the contract.

C. Additional Participating Agency Terms and Conditions for Construction Related Products and Services
Construction contracts are subject to Wisconsin State Statutes 16.855 or 66.0901.

D. Procedure for Processing Orders

All districts directly process orders with the CESA Purchasing AEPA vendor partner unless otherwise arranged.

E. Members Purchasing Under CESA

CESA Purchasing membership is free. Membership is available to the following agencies based on WI State Statutes Chapter 116 which governs the work of WI Cooperative Educational Service Agencies: school districts, University of Wisconsin System institutions, and technical colleges. All public, private, and tribal schools, and all public and private agencies and organizations, that provide services to pupils. Please note in Wisconsin we do not require additional registration of members and define members as those defined by WI Statute 116 that guides our work.

29. Wyoming, Northeast Wyoming Board of Cooperative Educational Services (NEW BOCES):

Upon execution of this document, the respondent hereby agrees to submit bids and NEW BOCES agrees to accept such bids under the following conditions:

PREFERENCES Wyoming Statutes provide for percentage preferences for items supplied by Wyoming resident bidders and for items produced or grown in the State of Wyoming. Preferences may not be applied when federal funds are involved. Preference will be given in accordance with W.S. 16-6-101, 16-6-102, 16-6-103, 16-6-104, 16-6-105, 16-6-106, 16-6-107, and 16-6-301, as amended. For bids involving federal funds please refer to W.S. 16-6-108. Please contact the Department of Workforce Services, Division of Labor Standards

Resident & Non-Resident VENDOR REGISTRATION REQUIREMENTS:

Secretary of State 2020 Carey Avenue Cheyenne, WY 82002 Phone: (307) 777-7378 website: <http://soswy.state.wy.us/>
Department of Workforce Services Division of Unemployment Insurance 100 W. Midwest P.O. Box 2760 Casper, WY 82602 Phone: (307) 235-3217

Public Works and Contracts: Vendor shall comply with all laws, whether local, state, federal, or otherwise, applicable to any aspect of the service or product to be provided in relation to the contract. It shall be the vendor's responsibility to determine the applicability and requirements of any such laws and to abide by them. Vendor shall indemnify, defend, and hold harmless NEW BOCES for any default or breach of vendor in this regard. To the extent applicable for the product or service bid, vendor shall comply with W.S. 16-6-101 to 16-6-602 and to W.S. 21-3-110(a) (viii)

Every Contracted Vendor Employee shall provide a valid State issued Identification Card upon entry of any educational facility.

Members Customer Client Purchasing: NEW BOCES NEW BOCES is an educational cooperative authorized under the provisions of W.S. 21-20-101 to 21-20-111. All K-12 school districts, Community Colleges, Child Development Centers, Residential Child Care Institutions, Utah Educational Service Agencies, all Non-Profits and all Municipalities are eligible to participate in NEW BOCES cooperative purchasing programs within the State of Wyoming and Other States as requested. "Agencies" means Counties, Municipal Corporations, School Districts, Community College Districts, the joint business council of the Eastern Shoshone and Northern Arapaho Indian tribes, the business council of the Eastern Shoshone Indian tribe, the business council of the Northern Arapaho Indian tribe. Providing facilities or functions enumerated in W.S. 16-1-104(c);

No member user is obligated to use these services, but they find the benefits of economy and efficiency made possible by cooperative purchasing to be advantageous.

Procedure for Processing Orders: Upon bid award to the Contractors/Vendors, NEW BOCES will inform its members and other qualifying purchasers of the contract:

- When the customer identifies a desired product or service as available through the AEPA/NEW BOCES contract and agrees on price as presented to the customer by the awarded AEPA/NEW BOCES vendor, the customer then issues to the vendor a purchase order for that item or service.
- The vendor's price shall include a two percent (2%) administrative/marketing fee on all sales of products and or services that the vendor will collect from the member or other qualifying purchaser. This fee will be remitted to NEW BOCES on a quarterly basis.
- Administrative/Marketing fees will be payable to NEW BOCES on the 15th in the months of April, July, October, and January with all checks payable to NEW BOCES, 410 North Miller Avenue, Gillette, Wyoming 82716.
- Vendor makes all deliveries and installation of products and services. NEW BOCES does not warehouse items nor provide services.
- No other Cooperative shall be offered or used by awarded Contracted Vendors within the participating member customer clients of NEW BOCES.

Vendor Contact: Vendor will designate to NEW BOCES an individual(s) who will represent them. This contact person(s) will correspond with each ordering member for technical assistance, problems, or questions that may arise. Include instructions if different contacts for different geographical areas are needed; this information will be distributed to NEW BOCES members upon award of this bid.

NEW BOCES Commitment to Awarded Contract Vendors:

- 1) Website postings www.newboces.com under Cooperative Purchasing. Includes but not limited to News & Announcements, Public Calendar Events, Awarded Contracts, and Flyers.
- 2) Announcing the contract in its quarterly newsletter and other events completed with vendors which includes savings reports and rebates to members and users of NEW BOCES Cooperative Contracts.
- 3) Publish the Vendor information in a catalog disseminated to all members and marketing for new members.
- 4) Attend Annual Conferences for Trade Show product purposes of all contracts held by NEW BOCES. Including any other suggestions or support from Vendors. A list of members and other qualifying purchasers, addresses, and phone numbers will be made available to the Contracted Vendor.

5. AEPA Member Agency (State) Forms

An AEPA Member Agency (State) may have forms relating to this solicitation that require completion before an award is made by that AEPA Member Agency.

For this solicitation, New Jersey is the only AEPA Member Agency with required forms. The forms can be found on the following pages.

NEW JERSEY REQUIRED DOCUMENTS FOR GOODS AND SERVICES BIDS

BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Pursuant to N.J.S.A. 52:32-44, all respondents shall submit prior to award of bid, a copy of their "New Jersey Business Registration Certificate" as issued by the Department of Treasury of the State of New Jersey. The ESCNJ requests that all respondents for this bid/proposal submit a current New Jersey Business Registration Certificate with the bid/proposal.

Goods and Services Contracts

N.J.S.A. 52:32-44 imposes the following requirements on contractors and all subcontractors that knowingly provide goods or perform services for a contractor fulfilling this contract:

1. The contractor shall not enter into a contract with a subcontractor unless the subcontractor first provides the contractor with a valid proof of business registration.
2. The contractor shall maintain and submit to the Contracting Agency a list of subcontractors and their addresses that may be updated from time to time.
3. Prior to receipt of final payment from a contracting agency, a contractor must submit to the contracting agency an accurate list of all subcontractors or attest that none was used.
4. The contractor and any subcontractor providing goods or performing services under the contract, and each of their affiliates, shall collect and remit to the Director of the Division of Taxation in the Department of the Treasury, the use tax due pursuant to the Sales and Use Tax Act, (N.J.S.A. 54:32B-1 et seq.) on all sales of tangible personal property delivered into the State. Any questions in this regard can be directed to the Division of Taxation at (609) 292-6400.

For more information on how to obtain a Business Registration Certificate, please visit the State of New Jersey, Department of Treasury, Division of Revenue and Enterprise Services website at:

<http://www.state.nj.us/treasury/revenue/busregcert.shtml>

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE
FOR STATE AGENCY AND CASINO SERVICE CONTRACTORS

DEPARTMENT OF TREASURY
DIVISION OF REVENUE
PO BOX 352
TRENTON, N.J. 08646-0352

TAXPAYER NAME: TAX REGISTRATION TEST ACCOUNT
TAXPAYER IDENTIFICATION#: 970-097-382/500
ADDRESS: 847 ROEBLING AVE
TRENTON NJ 08611
EFFECTIVE DATE: 01/01/01
FORM-BRC(08-01)

TRADE NAME: CLIENT REGISTRATION
SEQUENCE NUMBER: 0107230
ISSUANCE DATE: 07/14/04

Acting Director

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: TAX REG TEST ACCOUNT
Trade Name: CLIENT REGISTRATION
Address: 847 ROEBLING AVE
TRENTON, NJ 08611
Certificate Number: 1093907
Date of Issuance: October 14, 2004

For Office Use Only:
20041014112823533

N.J.S.A. 54:49-4.1: Violations of Registration Requirements; Penalties.

A business organization that fails to provide a copy of a business registration as required pursuant to section 1 of P.L.2001, c.134 (C.52:32-44 et al.) or subsection e. or f. of section 92 of P.L.1977, c.110 (C.5:12-92), or that provides false information of business registration under the requirements of either of those sections, shall be liable for a penalty of \$25 for each day of violation, not to exceed \$50,000 for each business registration copy not properly provided under a contract with a contracting agency.

All respondents are urged to submit with their response, a copy of their firm’s New Jersey Business Registration Certificate. Failure to submit the Certificate to the ESCNJ prior to the award of contract will result in the rejection of the entire bid or proposal.

CONTRACTOR/VENDOR REQUIREMENTS—OFFICE OF THE NEW JERSEY STATE COMPTROLLER

Contractors/vendors doing business with the ESCNJ are reminded of the following legal requirements pertaining to the Office of the New Jersey State Comptroller:

A. Access to Relevant Documents and Information—N.J.S.A. 52:15C-14 (d)

Private vendors or other persons contracting with or receiving funds from a unit in the Executive branch of State government, including an entity exercising executive branch authority, independent State authority, public institution of higher education, or unit of local government or board of education shall upon request by the State Comptroller provide the State Comptroller with prompt access to all relevant documents and information as a condition of the contract and receipt of public monies. The State Comptroller shall not disclose any document or information to which access is provided that is confidential or proprietary. If the State Comptroller finds that any person receiving funds from a unit in the Executive branch of State government, including an entity exercising executive branch authority, independent State authority, public institution of higher education, or unit of local government or board of education refuses to provide information upon the request of the State Comptroller, or otherwise impedes or fails to cooperate with any audit or performance review, the State Comptroller may recommend to the contracting unit that the person be subject to termination of their contract, or temporarily or permanently debarred from contracting with the contracting unit.

B. Maintenance of Contract Records—N.J.A.C. 17:44-2.2

Relevant records of private vendors or other persons entering into contracts with covered entities are subject to audit or review by OSC pursuant to N.J.S.A. 52:15C-14(d).

The contractor/vendor to whom a contract has been awarded shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request.

D. Renewal of Contract; Services

The ESCNJ may, at its discretion, request that a contract for services be renewed in full accordance with N.J.S.A. 18A:18A-42. The ESCNJ may negotiate terms for a renewal of contract proposal and present such negotiated proposal to the Board. All multi-year contracts and renewals are subject to the availability and appropriation annually of sufficient funds as may be needed to meet the extended obligation.

The ESCNJ is the final authority in awarding renewals of contracts.

DEBARMENT, SUSPENSION, OR DISQUALIFICATION

The ESCNJ will not enter into a contract for work with any person, company or firm that is on the State Department of Labor and Workforce Development; Prevailing Wage Debarment List, or the State of New Jersey Consolidated Debarment Report (<https://www.state.nj.us/treasury/revenue/debarment/index.shtml>).

All bidders are required to submit a sworn statement indicating whether or not the bidder is, at the time of the bid, included on the State Department of Labor and Workforce Development; Prevailing Wage Debarment List or

the State of New Jersey Consolidated Debarment Report, or the Federal Debarred Vendor List—Excluded Parties List System—System for Award Management—SAM.gov

IRAN DISCLOSURE OF INVESTMENT ACTIVITIES N.J.S.A. (18A:18A-49.4)

The ESCNJ, pursuant to N.J.S.A. 18A:18A-49.4, shall implement and comply with Public Law 2012, c.25, Disclosure of Investment Activities in Iran—N.J.S.A. 52:32-55 et seq.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete a certification attesting,

IRAN DISCLOSURE OF INVESTMENT ACTIVITIES N.J.S.A. (18A:18A-49.4) cont'd.

under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification.

If the ESCNJ determines that a person or entity has submitted a false certification concerning its engagement in investment activities in Iran under section 4 of P.L.2012, c.25 (C.52:32-58), the ESCNJ shall report to the New Jersey Attorney General the name of that person or entity, and the Attorney General shall determine whether to bring a civil action against the person to collect the penalty prescribed in paragraph (1) of subsection a. of section 5 of P.L.2012, c.25 (C.52:32-59).

In addition, bidders must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes on the lower portion of the enclosed form.

The ESCNJ has provided within the specifications, a Disclosure of Investments Activities certification form for all persons or entities, that plan to submit a bid, respond to a proposal, or renew a contract with the ESCNJ, to complete, sign and submit with the proposal.

Failure to complete, sign and submit the Disclosure of Investment Activities in Iran form with the bid/proposal shall be cause for rejection of the bid or proposal.

POLITICAL CONTRIBUTIONS DISCLOSURE – AWARD OF CONTRACTS

Pursuant to N.J.A.C. 6A:23A-6.3 (a) (1-4) please note the following:

Award of Contract – Reportable Contributions – N.J.A.C. 6A:23A-6.3 (a) (1)

“No board of education will vote upon or award any contract in the amount of \$17,500 or greater to any business entity which has made a contribution reportable by the recipient under P.L. 1973, c83 (codified at N.J.S.A. 19:44A-1 et. seq.) to a member of the board of education during the preceding one-year period.”

Contributions During Term of Contract – Prohibited – N.J.A.C. 6A:23A-6.3 (a) (2, 3)

“Contributions reportable by the recipient under P.L. 1973, c83 (codified at N.J.S.A. 19:44A-1 et. seq.) to any member of the school board from any business entity doing business with the school district are prohibited during the term of the contract.”

“When a business entity referred in 4.1(e) is a natural person, contribution by that person's spouse or child that resides therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity.”

Chapter 271 Political Contribution Disclosure Form – Required – N.J.A.C. 6A:23A-6.3 (a) (4)

All respondents shall submit with their bid package a completed and signed Chapter 271 Political Contribution Disclosure Form. The Chapter 271 form will be reviewed by the district to determine whether the vendor is in compliance with the aforementioned N.J.A.C. 6A:23A-6.3 (a) (2) Award of Contract.

The Chapter 271 Political Contribution Disclosure form shall be submitted with the response to the bid/proposal or no later than ten (10) days prior to the award of contract. Failure to provide the completed and signed form shall be cause for disqualification of the bid/proposal.

POLITICAL CONTRIBUTION DISCLOSURE STATEMENT – PAY TO PLAY

Annual Disclosure

A business entity as defined by law is advised of its responsibility to file an annual disclosure statement on political contributions with the **New Jersey Election Law Enforcement Commission** pursuant to N.J.S.A. 19:44A-20.13 (P.L. 2005 Chapter 271 section 3) if the business entity receives contracts in excess of \$50,000 from public entities in a calendar year. It is the business entity's responsibility to determine if filing is necessary. Additional information on this requirement is available from the New Jersey Election Law Enforcement Commission at 1-888-313-3532 or at www.elec.state.nj.us.

Chapter 271 Political Contribution Disclosure Form

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county,
 - of any legislative district which includes all or part of the county.

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

The ESCNJ has provided a Chapter 271 Political Contribution Disclosure Form within the specifications package for use by the business entity. The ESCNJ has also provided a list of agencies to assist the contractor. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

PREVAILING WAGES

Where applicable, all vendors must adhere to NJ State Prevailing Wage laws; All subcontractors named in this bid understand the requirements of the subcontractor to pay prevailing wages in full accordance with the law, where applicable.

STATEMENT OF OWNERSHIP N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

No business organization, regardless of form of ownership, shall be awarded any contract for the performance of any work or the furnishing of any goods and services, unless, prior to the receipt of the bid or accompanying the bid of said business organization, bidders shall submit a statement setting forth the names and addresses of all persons and entities that own ten percent or more of its stock or interest of any type at all levels of ownership.

The included Statement of Ownership shall be completed and attached to the bid proposal. This requirement applies to all forms of business organizations, including, but not limited to, corporations and partnerships, publicly-owned corporations, limited partnerships, limited liability corporations, limited liability partnerships, sole proprietorship, and Subchapter S corporations. **Failure to submit a disclosure document shall result in rejection of the bid as it cannot be remedied after bids have been opened.**

Not-for-profit entities should fill in their name, check the not-for-profit box, and certify the form. No other information is required.

AFFIRMATIVE ACTION QUESTIONNAIRE

1. Our company has a federal Affirmative Action Plan approval. Yes No

If yes, please attach a copy of the plan to this questionnaire.

2. Our company has a New Jersey State Certificate of Employee Information Report. Yes No

If yes, please attach a copy of the certificate to this questionnaire.

3. If you answered “**NO**” to both questions above, No. 1 and 2, you must apply for an Affirmative Action Employee Information Report – Form AA302.

Please visit the New Jersey Department of Treasury website for the Division of Public Contracts Equal Employment Opportunity Compliance:

https://www.nj.gov/treasury/contract_compliance/

- a. Click on “Employee Information Report”
- b. Complete and submit the form with the appropriate payment to:

Department of Treasury
Division of Purchase and Property
Contract Compliance and Audit Unit
EEO Monitoring P.O. Box 206
Trenton, New Jersey 08625-0206

All fees for this application are to be paid directly to the State of New Jersey. A copy shall be submitted to the ESCNJ prior to the execution or award of contract.

I certify that the above information is correct to the best of my knowledge.

Name of Company/Firm _____

Address _____

City, State, Zip _____

Name of Authorized Agent _____ Title _____

SIGNATURE _____ Date _____

APPENDIX A
AMERICANS WITH DISABILITIES ACT OF 1990
Equal Opportunity for Individuals with Disability

The contractor and the Educational Services Commission of New Jersey (hereafter "owner") do hereby agree that the provisions of Title 11 of the Americans with Disabilities Act of 1990 (the "Act") (42 U.S.C. S121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant there unto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the owner pursuant to this contract, the contractor agrees that the performance shall be in strict compliance with the Act. In the event that the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend the owner in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the owner, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The contractor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the owner's grievance procedure, the contractor agrees to abide by any decision of the owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the owner, or if the owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

The owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim, If any action or administrative proceeding is brought against the owner or any of its agents, servants, and employees, the *owner shall* expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the owner or its representatives.

It is expressly agreed and understood that any approval by the owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the owner pursuant to this paragraph.

It is further agreed and understood that the owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

Company _____ Name _____

Signature _____ Title _____

ASSURANCE OF COMPLIANCE

Contact with Students

There may be times during the performance of this contract, where a contracted service provider may come in contact with students of the school district. The district fully understands its obligation to provide to all students and staff members, a safe educational environment. To this end, the district is requiring all bidders to sign a statement of Assurance of Compliance, acknowledging the bidder's understanding of the below listed requirements and further acknowledging the bidder's assurance of compliance with those listed requirements.

Anti-Bullying Reporting--Requirement

When applicable, the contracted service provider shall comply with all applicable provisions of the New Jersey Anti-Bullying Bill of Rights Act—N.J.S.A. 18A:37-13.1 et seq., all applicable code and regulations, and the Anti-Bullying Policy of the Board of Education. In accordance with N.J.A.C. 6A:16-7.7 (c), a contracted service provider, who has witnessed, or has reliable information that a student has been subject to harassment, intimidation, or bullying shall immediately report the incident to any school administrator or safe schools resource officer, or the School Business Administrator/Board Secretary.

Criminal History Background Checks—N.J.S.A. 18A:6-7.1--Requirement

When applicable, the contracted service provider, shall provide to the school district prior to commencement of contract, evidence or proof that each employee assigned to provide services and that comes in **regular contact** with students, has had a criminal history background check, and furthermore, that said background check indicates that no criminal history record information exists on file for that worker. Failure to provide a proof of criminal history background check for any employee coming in regular contact with students, prior to commencement of contact, may be cause for breach of contract. See NJDOE Broadcast 9/9/19.

Pre-Employment Requirements

When applicable, all contracted service providers, whose employees have **regular contact with students**, shall comply with the Pre-Employment Requirements in accordance with New Jersey P.L. 2018 c.5, N.J.S.A. 18A:6-7.6 et seq. Contracted service providers are to review the following New Jersey Department of Education Office of Student Protection—Pre-Employment Resource P.L. 2018 c.5 link below for guidance and compliance procedures.

<https://www.nj.gov/education/crimhist/preemployment/>

Name of Company _____

Name of Authorized Representative _____

Signature _____ Date _____

EXHIBIT A
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)
N.J.A.C. 17:27
GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

- Letter of Federal Affirmative Action Plan Approval
- Certificate of Employee Information Report
- Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division's website at https://www.nj.gov/treasury/contract_compliance/)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Purchase & Property, CCAU, EEO Monitoring Program as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Purchase & Property, CCAU, EEO Monitoring Program for conducting an investigation pursuant to N.J.A.C. 17:27-1.1 et seq.

Company _____

Name _____

Signature _____

Title _____

Date: _____

Form AA302
Rev. 11/11

STATE OF NEW JERSEY
Division of Purchase & Property
Contract Compliance Audit Unit
EEO Monitoring Program

EMPLOYEE INFORMATION REPORT

IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SUBMIT THE REQUIRED \$150.00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE. DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For Instructions on completing the form, go to: http://www.state.nj.us/treasury/contract_compliance/pdf/aa302ins.pdf

SECTION A - COMPANY IDENTIFICATION

1. FID. NO. OR SOCIAL SECURITY	2. TYPE OF BUSINESS <input type="checkbox"/> 1. MFG <input type="checkbox"/> 2. SERVICE <input type="checkbox"/> 3. WHOLESALE <input type="checkbox"/> 4. RETAIL <input type="checkbox"/> 5. OTHER	3. TOTAL NO. EMPLOYEES IN THE ENTIRE COMPANY
4. COMPANY NAME		
5. STREET	CITY	COUNTY STATE ZIP CODE
6. NAME OF PARENT OR AFFILIATED COMPANY (IF NONE, SO INDICATE)		CITY STATE ZIP CODE
7. CHECK ONE: IS THE COMPANY: <input type="checkbox"/> SINGLE-ESTABLISHMENT EMPLOYER <input type="checkbox"/> MULTI-ESTABLISHMENT EMPLOYER		
8. IF MULTI-ESTABLISHMENT EMPLOYEE STATE THE NUMBER OF ESTABLISHMENTS IN NJ		
9. TOTAL NUMBER OF EMPLOYEES AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT		
10. PUBLIC AGENCY AWARDED CONTRACT		CITY COUNTY STATE ZIP CODE
Official Use Only	DATE RECEIVED	INAUG. DATE ASSIGNED CERTIFICATION NUMBER

SECTION B - EMPLOYMENT DATA

11. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. Where there are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority/non-minority categories, in columns 1, 2, & 3. **DO NOT SUBMIT AN EEO-1 REPORT.**

JOB CATEGORIES	ALL EMPLOYEES			PERMANENT MINORITY/NON-MINORITY EMPLOYEE BREAKDOWN									
	COL. 1 TOTAL (Cols. 2 & 3)	COL. 2 MALE	COL. 3 FEMALE	***** MALE *****				***** FEMALE *****					
				BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.	BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON MIN.
Officials/Managers													
Professionals													
Technicians													
Sales Workers													
Office & Clerical													
Craftworkers (Skilled)													
Operatives (Semi-skilled)													
Laborers (Unskilled)													
Service Workers													
TOTAL													
Total employment from previous Report (if any)													
Temporary & Part-Time Employees	The data below shall NOT be included in the figures for the appropriate categories above.												

12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED? <input type="checkbox"/> 1. Visual Survey <input type="checkbox"/> 2. Employment Record <input type="checkbox"/> 3. Other (Specify)	14. IS THIS THE FIRST Employee Information Report Submitted? 1. YES <input type="checkbox"/> 2. NO <input type="checkbox"/>	15. IF NO, DATE LAST REPORT SUBMITTED MO. DAY YEAR
13. DATES OF PAYROLL PERIOD USED From: _____ To: _____		

SECTION C - SIGNATURE AND IDENTIFICATION

16. NAME OF PERSON COMPLETING FORM (Print or Type)	SIGNATURE	TITLE	DATE MO DAY YEAR
17. ADDRESS NO. & STREET	CITY	COUNTY	STATE ZIP CODE PHONE (AREA CODE, NO. EXTENSION)

To download the AA-302 form, click this link:
https://www.nj.gov/treasury/contract_compliance/documents/pdf/forms/aa302.pdf

INSTRUCTIONS FOR COMPLETING THE EMPLOYEE INFORMATION REPORT (FORM AA302)

IMPORTANT: READ THE FOLLOWING INSTRUCTIONS CAREFULLY BEFORE COMPLETING THE FORM. PRINT OR TYPE ALL INFORMATION. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM **AND TO SUBMIT THE REQUIRED \$150.00 NON-REFUNDABLE FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE.** IF YOU HAVE A CURRENT CERTIFICATE OF EMPLOYEE INFORMATION REPORT, DO NOT COMPLETE THIS FORM UNLESS YOU ARE RENEWING A CERTIFICATE THAT IS DUE FOR EXPIRATION. DO NOT COMPLETE THIS FORM FOR CONSTRUCTION CONTRACT AWARDS.

ITEM 1 - Enter the Federal Identification Number assigned

by the Internal Revenue Service, or if a Federal Employer Identification Number has been applied for, or if your business is such that you have not or will not receive a Federal Employer Identification Number, enter the Social Security Number of the owner or of one partner, in the case of a partnership.

ITEM 2 - Check the box appropriate to your TYPE OF BUSINESS. If you are engaged in more than one type of business check the predominate one. If you are a manufacturer deriving more than 50% of your receipts from your own retail outlets, check "Retail".

ITEM 3 - Enter the total "number" of employees in the entire company, including part-time employees. This number shall include all facilities in the entire firm or corporation.

ITEM 4 - Enter the name by which the company is identified. If there is more than one company name, enter the predominate one.

ITEM 5 - Enter the physical location of the company. Include City, County, State and Zip Code.

ITEM 6 - Enter the name of any parent or affiliated company including the City, County, State and Zip Code. If there is none, so indicate by entering "None" or N/A.

ITEM 7 - Check the box appropriate to your type of company establishment. "Single-establishment Employer" shall include an employer whose business is conducted at only one physical location. "Multi-establishment Employer" shall include an employer whose business is conducted at more than one location.

ITEM 8 - If "Multi-establishment" was entered in item 8, enter the number of establishments within the State of New Jersey.

ITEM 9 - Enter the total number of employees at the establishment being awarded the contract.

ITEM 10 - Enter the name of the Public Agency awarding the contract. Include City, County, State and Zip Code. This is not applicable if you are renewing a current certificate.

ITEM 11 - Enter the appropriate figures on all lines and in all

columns. THIS SHALL ONLY INCLUDE EMPLOYMENT DATA FROM THE FACILITY THAT IS BEING AWARDED THE CONTRACT. DO NOT list the same employee in more than one job category. **DO NOT attach an EEO-1 Report.**

Racial/Ethnic Groups will be defined:

Black: Not of Hispanic origin. Persons having origin in any of the Black racial groups of Africa.

Hispanic: Persons of Mexican, Puerto Rican, Cuban, or Central or South American or other Spanish culture or origin, regardless of race.

American Indian or Alaskan Native: Persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.

Asian or Pacific Islander: Persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian Sub-continent or the Pacific Islands. This area includes for example, China, Japan, Korea, the Philippines Islands and Samoa.

Non-Minority: Any Persons not identified in any of the aforementioned Racial/Ethnic Groups.

ITEM 12 - Check the appropriate box. If the race or ethnic group information was not obtained by 1 or 2, specify by what other means this was done in 3.

ITEM 13 - Enter the dates of the payroll period used to prepare the employment data presented in Item 12.

ITEM 14 - If this is the first time an Employee Information Report has been submitted for this company, check block "Yes".

ITEM 15 - If the answer to Item 15 is "No", enter the date when the last Employee Information Report was submitted by this company.

ITEM 16 - Print or type the name of the person completing the form. Include the signature, title and date.

ITEM 17 - Enter the physical location where the form is being completed. Include City, State, Zip Code and Phone Number.

TYPE OR PRINT IN SHARP BALL POINT PEN

THE VENDOR IS TO COMPLETE THE EMPLOYEE INFORMATION REPORT FORM (AA302) AND RETAIN A COPY FOR THE VENDOR'S OWN FILES. THE VENDOR SHOULD ALSO SUBMIT A COPY TO THE PUBLIC AGENCY AWARDED THE CONTRACT IF THIS IS YOUR FIRST REPORT; AND FORWARD ONE COPY **WITH A CHECK IN THE AMOUNT OF \$150.00 PAYABLE TO THE TREASURER, STATE OF NEW JERSEY(FEE IS NON-REFUNDABLE)** TO:

NJ Department of the Treasury
Division of Public Contracts Equal Employment Opportunity Compliance

P.O. Box 206

Trenton, New Jersey 08625-0206 Telephone No. (609) 292-5473

Educational Services Commission of New Jersey

Business Office

1660 Stelton Road, Floor 2
Piscataway, New Jersey 08854

Chapter 271

Political Contribution Disclosure Form

(Contracts that Exceed \$17,500.00)

Ref. N.J.S.A. 19:44A-20.26

The undersigned, being authorized and knowledgeable of the circumstances, does hereby certify that _____ (Business Entity) has made the following **reportable** political contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26 during the twelve (12) months preceding this award of contract:

Reportable Contributions

<u>Date of Contribution</u>	<u>Amount of Contribution</u>	<u>Name of Recipient Elected Official/ Committee/Candidate</u>	<u>Name of Contributor</u>

The Business Entity may attach additional pages if needed.

No Reportable Contributions (Please check (✓) if applicable.) _____

I certify that _____ (Business Entity) made no reportable contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26.

Certification

I certify that the information provided above is in full compliance with Public law 2005 – Chapter 271.

Name of Authorized Agent _____

Signature _____ Title _____

Business Entity _____

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s. 2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee¹
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs)

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)]. The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed over sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

¹ N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L. 1993, c. 65 (C. 19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

P.L. 2005, c. 271

(Unofficial version, Assembly Committee Substitute to A-3013, First Reprint*)

AN ACT authorizing units of local government to impose limits on political contributions by contractors and supplementing Title 40A of the New Jersey Statutes and Title 19 of the Revised Statutes.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

40A:11-51 1. a. A county, municipality, independent authority, board of education, or fire district is hereby authorized to establish by ordinance, resolution or regulation, as may be appropriate, measures limiting the awarding of public contracts there from to business entities that have made a contribution pursuant to P.L. 1973, c. 83 (C. 19:44A-1 et seq.) and limiting the contributions that the holders of a contract can make during the term of a contract, notwithstanding the provisions and parameters of sections 1 through 12 of P.L. 2004, c. 19 (C. 19:44A-20.2 et al.) and section 22 of P.L. 1973, c. 83 (C. 19:44A-22).

b. The provisions of P.L. 2004, c. 19 shall not be construed to supersede or preempt any ordinance, resolution or regulation of a unit of local government that limits political contributions by business entities performing or seeking to perform government contracts. Any ordinance, resolution or regulation in effect on the effective date of P.L. 2004, c. 19 shall remain in effect and those adopted after that effective date shall be valid and enforceable.

c. An ordinance, resolution or regulation adopted or promulgated as provided in this section shall be filed with the Secretary of State.

19:44A-20.26 2. a. Not later than 10 days prior to entering into any contract having an anticipated value in excess of \$17,500, except for a contract that is required by law to be publicly advertised for bids, a State agency, county, municipality, independent authority, board of education, or fire district shall require any business entity bidding thereon or negotiating therefor, to submit along with its bid or price quote, a list of political contributions as set forth in this subsection that are reportable by the recipient pursuant to the provisions of P.L. 1973, c. 83 (C.19:44A-1 et seq.) and that were made by the business entity during the preceding 12 month period, along with the date and amount of each contribution and the name of the recipient of each contribution. A business entity contracting with a State agency shall disclose contributions to any State, county, or municipal committee of a political party, legislative leadership committee, candidate committee of a candidate for, or holder of, a State elective office, or any continuing political committee. A business entity contracting with a county, municipality, independent authority, other than an independent authority that is a State agency, board of education, or fire district shall disclose contributions to: any State, county, or municipal committee of a political party; any legislative leadership committee; or any candidate committee of a candidate for, or holder of, and elective office of that public entity, of that county in which that public entity is located, of another public entity within that county, or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county, or any continuing political committee.

The provisions of this section shall not apply to a contract when a public emergency requires the immediate delivery of goods or services.

b. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

c. As used in this section:

"business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction;

"interest" means the ownership or control of more than 10% of the profits or assets of a business entity of 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate; and

P.L. 2005, c. 271

"State agency" means any of the principal departments in the Executive Branch of the State Government, and any division, board, bureau, office, commission or other instrumentality within or created by such department, the Legislature of the State and any office,

board, bureau or commission within or created by the Legislative Branch, and any independent State authority, commission, instrumentality or agency.

d. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

19:44A-20.13 3. a. Any business entity making a contribution of money or any other thing of value, including an in-kind contribution, or pledge to make a contribution of any kind to a candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, or to a political party committee, legislative leadership committee, political committee or continuing political committee, which has received in any calendar year \$50,000 or more in the aggregate through agreements or contracts with a public entity, shall file an annual disclosure statement with the New Jersey Election Law Enforcement Commission, established pursuant to section 5 of P.L. 1973, c. 83 (C. 19:44A-5), setting forth all such contributions made by the business entity during the 12 months prior to the reporting deadline.

b. The commission shall prescribe forms and procedures for the reporting required in subsection a. of this section which shall include, but not be limited to:

- (1) the name and mailing address of the business entity making the contribution, and the amount contributed during the 12 months prior to the reporting deadline;
- (2) the name of the candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, candidate committee, joint candidates committee, political party committee, legislative leadership committee, political committee or continuing political committee receiving the contribution; and
- (3) the amount of money the business entity received from the public entity through contract or agreement, the dates, and information identifying each contract or agreement and describing the goods, services or equipment provided or property sold.

c. The commission shall maintain a list of such reports for public inspection both at its office and through its Internet site.

d. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity, or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

As used in this section:

"Business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction; and

"Interest" means the ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate.

e. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

4. This act shall take effect immediately.

*Note: Bold italicized statutory references of new sections are anticipated and not final as of the time this document was prepared. Statutory compilations of N.J.S.A. 18A:18A-51 is anticipated to show a reference to N.J.S.A. 40:11-51 and to N.J.S.A. 19:44A-20.26.

STATE OF NEW JERSEY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

Part 1

FAILURE TO CHECK EITHER BOX WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

PLEASE CHECK THE APPROPRIATE BOX:

I certify, pursuant to Public Law 2012, c. 25, that neither the person/entity listed above nor any of the entity's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR

I am unable to certify as above because I or the bidding entity and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

Part 2

PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, USE ADDITIONAL PAGES

Name: _____

Relationship to Bidder/Vendor: _____

Description of Activities: _____

Duration of Engagement: _____ Anticipated Cessation Date _____

Bidder/Vendor: _____

Contact Name: _____ Contact Phone Number: _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the below-referenced person or entity. I acknowledge that the Educational Services Commission of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of contracts with the Educational Services Commission of New Jersey to notify the Educational Services Commission of New Jersey in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreements(s) with the Educational Services Commission of New Jersey and that the Educational Services Commission of New Jersey at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): _____ Signature: _____

Title: _____ Date: _____

Bidder/Vendor: _____

Statement of Suspension or Debarment

STATE OF NEW JERSEY/ _____
Specify, of other

COUNTY OF _____

I, _____ of the (City, Town, Borough)
of _____ State of _____ of full age,

being duly sworn according to law on my oath depose and say that:

I am _____ of the firm
of _____ the Bidder

making the Proposal for the above named projects, and that I executed the said Proposal with full authority to do so; that said Bidder is not at the time of the making this bid included on the New Jersey State Treasurer's or the Federal Government's List of Debarred, Suspended or Disqualified Bidders or the State Department of Labor and Workforce Development; Prevailing Wage Debarment List as a result of action taken by any State or Federal Agency.

Name of Contractor: _____
(Company Name)

By: _____
(Signature of authorized representative)

Subscribed and sworn to before me

This _____ day of _____, 20 ____

(Seal) Notary Public of New Jersey/
Specify Other State

My Commission expires _____ 20 ____

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: _____

Organization Address: _____

City, State, ZIP: _____

Part I Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type) Limited Liability Company (LLC)
- Partnership Limited Partnership Limited Liability Partnership (LLP)
- Other (be specific): _____

Part II Check the appropriate box

- The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**
 - OR**
 - No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**
- _____

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every non-corporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **ESCNJ and/or its members** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with the **ESCNJ and/or its members** to notify the **ESCNJ and/or its members** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **ESCNJ and/or its members** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):		Title:	
Signature:		Date:	

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

NEW JERSEY REQUIRED DOCUMENTS FOR PUBLIC WORKS BIDS

BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Pursuant to N.J.S.A. 52:32-44, all respondents shall submit prior to award of bid, a copy of their "New Jersey Business Registration Certificate" as issued by the Department of Treasury of the State of New Jersey. The ESCNJ requests that all respondents for this bid/proposal submit a current New Jersey Business Registration Certificate with the bid/proposal.

Goods and Services Contracts

N.J.S.A. 52:32-44 imposes the following requirements on contractors and all subcontractors that knowingly provide goods or perform services for a contractor fulfilling this contract:

3. The contractor shall not enter into a contract with a subcontractor unless the subcontractor first provides the contractor with a valid proof of business registration.
4. The contractor shall maintain and submit to the Contracting Agency a list of subcontractors and their addresses that may be updated from time to time.
3. Prior to receipt of final payment from a contracting agency, a contractor must submit to the contracting agency an accurate list of all subcontractors or attest that none was used.
4. The contractor and any subcontractor providing goods or performing services under the contract, and each of their affiliates, shall collect and remit to the Director of the Division of Taxation in the Department of the Treasury, the use tax due pursuant to the Sales and Use Tax Act, (N.J.S.A. 54:32B-1 et seq.) on all sales of tangible personal property delivered into the State. Any questions in this regard can be directed to the Division of Taxation at (609) 292-6400.

For more information on how to obtain a Business Registration Certificate, please visit the State of New Jersey, Department of Treasury, Division of Revenue and Enterprise Services website at:

<http://www.state.nj.us/treasury/revenue/busregcert.shtml>

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE
FOR STATE AGENCY AND CASINO SERVICE CONTRACTORS

DEPARTMENT OF TREASURY
DIVISION OF REVENUE
PO BOX 352
TRENTON, N.J. 08646-0352

TAXPAYER NAME: TAX REGISTRATION TEST ACCOUNT
TAXPAYER IDENTIFICATION#: 970-097-382/500
ADDRESS: 847 ROEBLING AVE
TRENTON NJ 08611
EFFECTIVE DATE: 01/01/01
FORM-BRC(08-01)

TRADE NAME: CLIENT REGISTRATION
SEQUENCE NUMBER: 0107230
ISSUANCE DATE: 07/14/04

Acting Director

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: TAX REG TEST ACCOUNT
Trade Name: CLIENT REGISTRATION
Address: 847 ROEBLING AVE
TRENTON, NJ 08611
Certificate Number: 1093907
Date of Issuance: October 14, 2004

For Office Use Only:
20041014112823533

RETURN PRIORTO BID AWARD

N.J.S.A. 54:49-4.1: Violations of Registration Requirements; Penalties.

A business organization that fails to provide a copy of a business registration as required pursuant to section 1 of P.L.2001, c.134 (C.52:32-44 et al.) or subsection e. or f. of section 92 of P.L.1977, c.110 (C.5:12-92), or that provides false information of business registration under the requirements of either of those sections, shall be liable for a penalty of \$25 for each day of violation, not to exceed \$50,000 for each business registration copy not properly provided under a contract with a contracting agency.

All respondents are urged to submit with their response, a copy of their firm's New Jersey Business Registration Certificate. Failure to submit the Certificate to the ESCNJ prior to the award of contract will result in the rejection of the entire bid or proposal.

CONTRACTOR/VENDOR REQUIREMENTS—OFFICE OF THE NEW JERSEY STATE COMPTROLLER

Contractors/vendors doing business with the ESCNJ are reminded of the following legal requirements pertaining to the Office of the New Jersey State Comptroller:

C. Access to Relevant Documents and Information—N.J.S.A. 52:15C-14 (d)

Private vendors or other persons contracting with or receiving funds from a unit in the Executive branch of State government, including an entity exercising executive branch authority, independent State authority, public institution of higher education, or unit of local government or board of education shall upon request by the State Comptroller provide the State Comptroller with prompt access to all relevant documents and information as a condition of the contract and

CONTRACTOR/VENDOR REQUIREMENTS—OFFICE OF THE NEW JERSEY STATE COMPTROLLER - continued

receipt of public monies. The State Comptroller shall not disclose any document or information to which access is provided that is confidential or proprietary. If the State Comptroller finds that any person receiving funds from a unit in the Executive branch of State government, including an entity exercising executive branch authority, independent State authority, public institution of higher education, or unit of local government or board of education refuses to provide information upon the request of the State Comptroller, or otherwise impedes or fails to cooperate with any audit or performance review, the State Comptroller may recommend to the contracting unit that the person be subject to termination of their contract, or temporarily or permanently debarred from contracting with the contracting unit.

D. Maintenance of Contract Records—N.J.A.C. 17:44-2.2

Relevant records of private vendors or other persons entering into contracts with covered entities are subject to audit or review by OSC pursuant to N.J.S.A. 52:15C-14(d).

The contractor/vendor to whom a contract has been awarded shall maintain all documentation related to products, transactions or services under this contract for a period of five years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request.

D. Renewal of Contract; Services

The ESCNJ may, at its discretion, request that a contract for services be renewed in full accordance with N.J.S.A. 18A:18A-42. The ESCNJ may negotiate terms for a renewal of contract proposal and present such negotiated proposal to the Board. All multi-year contracts and renewals are subject to the availability and appropriation annually of sufficient funds as may be needed to meet the extended obligation.

The ESCNJ is the final authority in awarding renewals of contracts.

DEBARMENT, SUSPENSION, OR DISQUALIFICATION

The ESCNJ will not enter into a contract for work with any person, company or firm that is on the State Department of Labor and Workforce Development; Prevailing Wage Debarment List, or the State of New Jersey Consolidated Debarment Report (<https://www.state.nj.us/treasury/revenue/debarment/index.shtml>).

All bidders are required to submit a sworn statement indicating whether or not the bidder is, at the time of the bid, included on the State Department of Labor and Workforce Development; Prevailing Wage Debarment List or the State of New Jersey Consolidated Debarment Report, or the Federal Debarred Vendor List—Excluded Parties List System—System for Award Management—SAM.gov

IRAN DISCLOSURE OF INVESTMENT ACTIVITIES N.J.S.A. (18A:18A-49.4)

The ESCNJ, pursuant to N.J.S.A. 18A:18A-49.4, shall implement and comply with Public Law 2012, c.25, Disclosure of Investment Activities in Iran—N.J.S.A. 52:32-55 et seq.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete a certification attesting, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification.

If the ESCNJ determines that a person or entity has submitted a false certification concerning its engagement in investment activities in Iran under section 4 of P.L.2012, c.25 (C.52:32-58), the ESCNJ shall report to the New Jersey Attorney General the name of that person or entity, and the Attorney General shall determine whether to bring a civil action against the person to collect the penalty prescribed in paragraph (1) of subsection a. of section 5 of P.L.2012, c.25 (C.52:32-59).

In addition, bidders must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes on the lower portion of the enclosed form.

The ESCNJ has provided within the specifications, a Disclosure of Investments Activities certification form for all persons or entities, that plan to submit a bid, respond to a proposal, or renew a contract with the ESCNJ, to complete, sign and submit with the proposal.

Failure to complete, sign and submit the Disclosure of Investment Activities in Iran form with the bid/proposal shall be cause for rejection of the bid or proposal.

PREVAILING WAGES

Where applicable, all vendors must adhere to NJ State Prevailing Wage laws; All subcontractors named in this bid understand the requirements of the subcontractor to pay prevailing wages in full accordance with the law, where applicable.

STATEMENT OF OWNERSHIP N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

No business organization, regardless of form of ownership, shall be awarded any contract for the performance of any work or the furnishing of any goods and services, unless, prior to the receipt of the bid or accompanying the bid of said business organization, bidders shall submit a statement setting forth the names and addresses of all persons and entities that own ten percent or more of its stock or interest of any type at all levels of ownership.

The included Statement of Ownership shall be completed and attached to the bid proposal. This requirement applies to all forms of business organizations, including, but not limited to, corporations and partnerships, publicly-owned corporations, limited partnerships, limited liability corporations, limited liability partnerships, sole proprietorship, and Subchapter S corporations. **Failure to submit a disclosure document shall result in rejection of the bid as it cannot be remedied after bids have been opened.**

Not-for-profit entities should fill in their name, check the not-for-profit box, and certify the form. No other information is required.

APPENDIX A RETURN WITH BID
AMERICANS WITH DISABILITIES ACT OF 1990
Equal Opportunity for Individuals with Disability

The contractor and the Educational Services Commission of New Jersey (hereafter "owner") do hereby agree that the provisions of Title 11 of the Americans with Disabilities Act of 1990 (the "Act") (42 U.S.C. S121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant there unto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the owner pursuant to this contract, the contractor agrees that the performance shall be in strict compliance with the Act. In the event that the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend the owner in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the owner, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The contractor shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the owner's grievance procedure, the contractor agrees to abide by any decision of the owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the owner, or if the owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

The owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim, If any action or administrative proceeding is brought against the owner or any of its agents, servants, and employees, the *owner shall* expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the owner or its representatives.

It is expressly agreed and understood that any approval by the owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the owner pursuant to this paragraph.

It is further agreed and understood that the owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

Company _____ Name _____

Signature _____ Title _____

ASSURANCE OF COMPLIANCE – RETURN WITH BID

Contact with Students

There may be times during the performance of this contract, where a contracted service provider may come in contact with students of the school district. The district fully understands its obligation to provide to all students and staff members, a safe educational environment. To this end, the district is requiring all bidders to sign a statement of Assurance of Compliance, acknowledging the bidder's understanding of the below listed requirements and further acknowledging the bidder's assurance of compliance with those listed requirements.

Anti-Bullying Reporting--Requirement

When applicable, the contracted service provider shall comply with all applicable provisions of the New Jersey Anti-Bullying Bill of Rights Act—N.J.S.A. 18A:37-13.1 et seq., all applicable code and regulations, and the Anti-Bullying Policy of the Board of Education. In accordance with N.J.A.C. 6A:16-7.7 (c), a contracted service provider, who has witnessed, or has reliable information that a student has been subject to harassment, intimidation, or bullying shall immediately report the incident to any school administrator or safe schools resource officer, or the School Business Administrator/Board Secretary.

Criminal History Background Checks—N.J.S.A. 18A:6-7.1--Requirement

When applicable, the contracted service provider, shall provide to the school district prior to commencement of contract, evidence or proof that each employee assigned to provide services and that comes in **regular contact** with students, has had a criminal history background check, and furthermore, that said background check indicates that no criminal history record information exists on file for that worker. Failure to provide a proof of criminal history background check for any employee coming in regular contact with students, prior to commencement of contact, may be cause for breach of contract. See NJDOE Broadcast 9/9/19.

Pre-Employment Requirements

When applicable, all contracted service providers, whose employees have **regular contact with students**, shall comply with the Pre-Employment Requirements in accordance with New Jersey P.L. 2018 c.5, N.J.S.A. 18A:6-7.6 et seq. Contracted service providers are to review the following New Jersey Department of Education Office of Student Protection—Pre-Employment Resource P.L. 2018 c.5 link below for guidance and compliance procedures.

<https://www.nj.gov/education/crimhist/preemployment/>

Name of Company _____

Name of Authorized Representative _____

Signature _____ Date _____

RETURN WITH BID

Educational Services Commission of New Jersey

Business Office

1660 Stelton Road, Floor 2

Piscataway, New Jersey 08854

Chapter 271

Political Contribution Disclosure Form

(Contracts that Exceed \$17,500.00)

Ref. N.J.S.A. 19:44A-20.26

The undersigned, being authorized and knowledgeable of the circumstances, does hereby certify that _____ (Business Entity) has made the following **reportable** political contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26 during the twelve (12) months preceding this award of contract:

Reportable Contributions

<u>Date of Contribution</u>	<u>Amount of Contribution</u>	<u>Name of Recipient Elected Official/ Committee/Candidate</u>	<u>Name of Contributor</u>

The Business Entity may attach additional pages if needed.

No Reportable Contributions (Please check (✓) if applicable.) _____

I certify that _____ (Business Entity) made no reportable contributions to any elected official, political candidate or any political committee as defined in N.J.S.A. 19:44-20.26.

Certification

I certify that the information provided above is in full compliance with Public law 2005 – Chapter 271.

Name of Authorized Agent _____

Signature _____ Title _____

Business Entity _____

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s. 2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*²
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs)

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)]. The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed over sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

² N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L. 1993, c. 65 (C. 19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

P.L. 2005, c. 271

(Unofficial version, Assembly Committee Substitute to A-3013, First Reprint*)

AN ACT authorizing units of local government to impose limits on political contributions by contractors and supplementing Title 40A of the New Jersey Statutes and Title 19 of the Revised Statutes.

BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

40A:11-51 1. a. A county, municipality, independent authority, board of education, or fire district is hereby authorized to establish by ordinance, resolution or regulation, as may be appropriate, measures limiting the awarding of public contracts there from to business entities that have made a contribution pursuant to P.L. 1973, c. 83 (C. 19:44A-1 et seq.) and limiting the contributions that the holders of a contract can make during the term of a contract, notwithstanding the provisions and parameters of sections 1 through 12 of P.L. 2004, c. 19 (C. 19:44A-20.2 et al.) and section 22 of P.L. 1973, c. 83 (C. 19:44A-22).

b. The provisions of P.L. 2004, c. 19 shall not be construed to supersede or preempt any ordinance, resolution or regulation of a unit of local government that limits political contributions by business entities performing or seeking to perform government contracts. Any ordinance, resolution or regulation in effect on the effective date of P.L. 2004, c. 19 shall remain in effect and those adopted after that effective date shall be valid and enforceable.

c. An ordinance, resolution or regulation adopted or promulgated as provided in this section shall be filed with the Secretary of State.

19:44A-20.26 2. a. Not later than 10 days prior to entering into any contract having an anticipated value in excess of \$17,500, except for a contract that is required by law to be publicly advertised for bids, a State agency, county, municipality, independent authority, board of education, or fire district shall require any business entity bidding thereon or negotiating therefor, to submit along with its bid or price quote, a list of political contributions as set forth in this subsection that are reportable by the recipient pursuant to the provisions of P.L. 1973, c. 83 (C.19:44A-1 et seq.) and that were made by the business entity during the preceding 12 month period, along with the date and amount of each contribution and the name of the recipient of each contribution. A business entity contracting with a State agency shall disclose contributions to any State, county, or municipal committee of a political party, legislative leadership committee, candidate committee of a candidate for, or holder of, a State elective office, or any continuing political committee. A business entity contracting with a county, municipality, independent authority, other than an independent authority that is a State agency, board of education, or fire district shall disclose contributions to: any State, county, or municipal committee of a political party; any legislative leadership committee; or any candidate committee of a candidate for, or holder of, and elective office of that public entity, of that county in which that public entity is located, of another public entity within that county, or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county, or any continuing political committee.

The provisions of this section shall not apply to a contract when a public emergency requires the immediate delivery of goods or services.

b. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

c. As used in this section:

"business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction;

"interest" means the ownership or control of more than 10% of the profits or assets of a business entity of 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate; and

P.L. 2005, c. 271

"State agency" means any of the principal departments in the Executive Branch of the State Government, and any division, board, bureau, office, commission or other instrumentality within or created by such department, the Legislature of the State and any office,

board, bureau or commission within or created by the Legislative Branch, and any independent State authority, commission, instrumentality or agency.

d. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

19:44A-20.13 3. a. Any business entity making a contribution of money or any other thing of value, including an in-kind contribution, or pledge to make a contribution of any kind to a candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, or to a political party committee, legislative leadership committee, political committee or continuing political committee, which has received in any calendar year \$50,000 or more in the aggregate through agreements or contracts with a public entity, shall file an annual disclosure statement with the New Jersey Election Law Enforcement Commission, established pursuant to section 5 of P.L. 1973, c. 83 (C. 19:44A-5), setting forth all such contributions made by the business entity during the 12 months prior to the reporting deadline.

b. The commission shall prescribe forms and procedures for the reporting required in subsection a. of this section which shall include, but not be limited to:

- (3) the name and mailing address of the business entity making the contribution, and the amount contributed during the 12 months prior to the reporting deadline;
- (4) the name of the candidate for or the holder of any public office having ultimate responsibility for the awarding of public contracts, candidate committee, joint candidates committee, political party committee, legislative leadership committee, political committee or continuing political committee receiving the contribution; and
- (4) the amount of money the business entity received from the public entity through contract or agreement, the dates, and information identifying each contract or agreement and describing the goods, services or equipment provided or property sold.

c. The commission shall maintain a list of such reports for public inspection both at its office and through its Internet site.

d. When a business entity is a natural person, a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by any person or other business entity having an interest therein shall be deemed to be a contribution by the business entity. When a business entity is other than a natural person, a contribution by: all principals, partners, officers, or directors of the business entity, or their spouses; any subsidiaries directly or indirectly controlled by the business entity; or any political organization organized under section 527 of the Internal Revenue Code that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee, shall be deemed to be a contribution by the business entity.

As used in this section:

"Business entity" means a natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of this State or of any other state or foreign jurisdiction; and

"Interest" means the ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit, as appropriate.

e. Any business entity that fails to comply with the provisions of this section shall be subject to a fine imposed by the New Jersey Election Law Enforcement Commission in an amount to be determined by the commission which may be based upon the amount that the business entity failed to report.

4. This act shall take effect immediately.

*Note: Bold italicized statutory references of new sections are anticipated and not final as of the time this document was prepared. Statutory compilations of N.J.S.A. 18A:18A-51 is anticipated to show a reference to N.J.S.A. 40:11-51 and to N.J.S.A. 19:44A-20.26.

STATE OF NEW JERSEY - RETURN WITH BID
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

Part 1

FAILURE TO CHECK EITHER BOX WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders **must** review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

PLEASE CHECK THE APPROPRIATE BOX:

I certify, pursuant to Public Law 2012, c. 25, that neither the person/entity listed above nor any of the entity's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR

I am unable to certify as above because I or the bidding entity and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

Part 2

PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, USE ADDITIONAL PAGES

Name: _____

Relationship to Bidder/Vendor: _____

Description of Activities: _____

Duration of Engagement: _____ Anticipated Cessation Date _____

Bidder/Vendor _____

Contact Name: _____ Contact Phone Number: _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the below-referenced person or entity. I acknowledge that the Educational Services Commission of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of contracts with the Educational Services Commission of New Jersey to notify the Educational Services Commission of New Jersey in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreements(s) with the Educational Services Commission of New Jersey and that the Educational Services Commission of New Jersey at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): _____ Signature: _____

Title: _____ Date: _____

Bidder/Vendor: _____

Statement of Suspension or Debarment - RETURN WITH BID

STATE OF NEW JERSEY/ _____
Specify, of other

COUNTY OF _____

I, _____ of the (City, Town, Borough)
of _____ State of _____ of full age,

being duly sworn according to law on my oath depose and say that:

I am _____ of the firm
of _____ the Bidder

making the Proposal for the above named projects, and that I executed the said Proposal with full authority to do so; that said Bidder is not at the time of the making this bid included on the New Jersey State Treasurer's or the Federal Government's List of Debarred, Suspended or Disqualified Bidders or the State Department of Labor and Workforce Development; Prevailing Wage Debarment List as a result of action taken by any State or Federal Agency.

Name of Contractor: _____
(Company Name)

By: _____
(Signature of authorized representative)

Subscribed and sworn to before me

This _____ day of _____, 20 ____

(Seal) Notary Public of New Jersey/
Specify Other State

My Commission expires _____ 20 ____

STATEMENT OF OWNERSHIP DISCLOSURE - RETURN WITH BID

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: _____

Organization Address: _____

City, State, ZIP: _____

Part I Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type) Limited Liability Company (LLC)
- Partnership Limited Partnership Limited Liability Partnership (LLP)
- Other (be specific): _____

Part II Check the appropriate box

The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

STATEMENT OF OWNERSHIP DISCLOSURE – continued - RETURN WITH BID

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every non-corporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

STATEMENT OF OWNERSHIP DISCLOSURE – continued - RETURN WITH BID

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **ESCNJ and/or its members** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with the **ESCNJ and/or its members** to notify the **ESCNJ and/or its members** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it

will constitute a material breach of my agreement(s) with the, permitting the **ESCNJ and/or its members** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):		Title:	
Signature:		Date:	

**This statement shall be completed, certified to, and included with all bid and proposal submissions.
Failure to submit the required information is cause for automatic rejection of the bid or proposal.**

CERTIFICATE OF AUTHORITY - RETURN WITH BID

All bidders are to submit their Sworn Contractor Certification, a current valid "Certificate of Authority" as issued by the New Jersey Department of Treasury. Reference—N.J.S.A. 18A:7G-37.

Sample Certificate of Authority

STATE OF NEW JERSEY
Certificate of Authority

DIVISION OF TAXATION
TRENTON, N.J. 08695

The person, partnership or corporation named below is hereby authorized to collect
NEW JERSEY SALES & USE TAX
pursuant to N. J. S. A. [REDACTED]

This authorization is good ONLY for the named person at the location specified herein.
This authorization is null and void if any change of ownership or address is effected.

Tax Registration No: [REDACTED]
Tax Effective Date: 10-15-10
Document Locator No: [REDACTED]
Date Issued: 10-14-10

Acting Director, Division of Taxation

This Certificate is NOT assignable or transferable. It must be conspicuously displayed at above address.

CHANGE ORDERS (N.J.A.C. 6A:26-4.9, 4.10 et seq.) (N.J.A.C. 5:30-11.1 et seq.)

Co-op member Approval Required; Prior to Issuance of Change Order (N.J.A.C. 5:30-11.2)

Change orders may be approved by the Co-op member in an amount up to twenty percent (20%) when necessitated by one of the following:

- Emergencies consistent with N.J.S.A. 18A:18A-7;
- Unforeseeable physical conditions; or
- Minor modifications to the project/scope that achieve cost savings, improve service or resolve construction conditions.

Division of Finance (NJDOE) Approval

All other change orders shall be approved by the Division of Finance (NJDOE) when extraordinary circumstances exist such as:

- Change order amounts greater than twenty percent (20%);
- Change orders that eliminate or affect the project scope; or
- Change orders that affect the number, size, configuration, location or use of co-op member spaces.

All contractors are prohibited to perform any change order unless so directed in writing by the Co-op member.

CONTRACTOR TRADE LICENSES - RETURN WITH BID

All bidders are to submit with their proposal all current, valid contractor or trade licenses as issued by the New Jersey Division of Consumer Affairs, for any trade or specialty area the contractor seeks to perform work for this particular proposal.

Sample Contractor Trade License



CONTRACTOR'S REGISTRATION EVIDENCE — "Public Works Contractor Registration Act"

A. Valid Certificate – Receipt of Bid

All Contractors must adhere to the provisions of the Public Works Contractor Registration Act - N.J.S.A. 34:11-56.48 et. seq. The PWCRA requires that *"No contractor shall bid on any contract for public work as defined in N.J.S.A.34:11-56.26 unless the contractor is registered pursuant to this act."* The law requires that all contractors and sub-contractors named in the proposal possess a valid certificate at the time the proposal is received by the contracting unit, in this case the ESCNJ.

B. Submission of Certificate – Receipt of Bid; Prior to Award--Mandatory

All bidders are requested to submit with the bid package or prior to the award of contract, a current Public Works Contractor Registration Certificate that was issued prior to the receipt of the bid.

The vendor(s) who is deemed to receive the contract award must submit a copy of the current New Jersey Department of Labor and Workforce Development Public Works Contractor Registration Certificate, and if applicable, copies of certifications of all listed subcontractors, prior to the award of contract. **If the successful vendor fails to provide copies of certificates prior to the award of contract, the bid shall be rejected as non-responsive.**

For more information contact:

Contractor Registration Unit
Division of Wage and Hour Compliance
New Jersey Department of Labor & Workforce Development
PO Box 389
Trenton, New Jersey 08625-0389
Tel: 609-292-9464
Fax: 609-633-8591
E-mail: wage.hour@dol.nj.gov
Web site: lwd.dol.state.nj.us/labor/wagehour/content/contact_us.html

PRE-QUALIFICATION OF BIDDERS

A. DPMC Prequalification-- Pursuant to N.J.S.A. 18A:18A-26, 27 et seq., all Bidders on any contract for public works which the entire cost of the contract exceeds \$20,000, must be pre-qualified by the Department of Treasury, Division of Property Management and Construction, as to charter and amount of public work on which they may submit bids. No person shall be qualified to bid on any public work contract with the Commission if he has not submitted a statement to the Department of Treasury, Division of Property Management and Construction which fully develops the financial ability, adequacy of plant and equipment, organization and prior experience of the prospective bidder, and such other pertinent and material facts, within a period of one year preceding the date of opening of the bids for such contract.

NJSDA Prequalification---Pursuant to N.J.S.A. 18A:7G-33, all contractors bidding on any contract for a School Facilities Project as defined in N.J.A.C. 6A:26-1.2, shall be prequalified with the New Jersey School Development Authority in the major construction trades listed in N.J.S.A. 18A:7G-33. Bidders will have to submit a Sworn Contractor Certification attesting to the NJSDA prequalification. Named subcontractors shall also be pre-qualified with the NJSDA—N.J.A.C. 6A:26-4.7 (b) (3).

Maintenance Projects—Contractors are reminded that maintenance projects solely to achieve the design life of a school facility and routine maintenance do not constitute a school facility project and therefore NJSDA prequalification is not a requirement. Reference N.J.A.C. 6A:26-1.2002E

B. Prequalification Affidavit--No Material Adverse Change

Every pre-qualified Bidder must submit with his proposal, a notarized affidavit setting forth the type of work and the amount of work for which he has been qualified, that there has been no material adverse change in his qualification information, the total amount of completed work on contracts at the time and date of the classification. **Any bid not including a copy of this affidavit shall be rejected as being non-responsive to bid requirements.** (N.J.S.A. 18A:18A-32)

C. Bidders shall furnish satisfactory evidence that he and his subcontractors have sufficient means and experience in the type of work to complete the project in accordance with the bid specifications. A subcontractor listing and bidder's personnel and experience sheet shall be submitted to the ESCNJ as part of the bidding documents. Where the Bidder intends to subcontract any portion of the project, the cost of which will exceed \$20,000.00, the sub-contractor shall be pre-qualified to perform the work and the bidder shall submit the requisite documentation pertaining to the sub-contractor in accordance with Paragraphs A and B above. The ESCNJ may make such additional investigations as it deems necessary to determine the ability, competence and financial responsibility of the bidder to perform their work. The bidder shall furnish the ESCNJ with the information and data for this purpose upon request. The ESCNJ reserves the right to reject any bid if the information fails to establish to the ESCNJ's satisfaction that the bidder is properly qualified to carry out the obligations of the contract and to complete the work contemplated here.

D. **Notice of Classification**--(For Contracts Exceeding \$20,000) N.J.S.A. 18A:18A-26 et seq., N.J.S.A. 52:35-1 et seq.

Each Bidder shall submit with his/her bid a copy of a valid and active Notice of Classification letter issued by the Department of Treasury, Division of Property Management and Construction as appropriate to the nature of the bid. **Any bid submitted to the ESCNJ under the terms of New Jersey Statutes not including a copy of a valid and active classification letter shall be rejected as being non-responsive to bid requirements.**

"The Co-op member, through its authorized agent, shall upon completion of the contract report to the State agency listed on the pre-qualification/classification letter as to the contractor's performance and shall furnish such report from time to time during performance if the contractor is then in default".

E. **Uncompleted Contracts**--(For Contracts Exceeding \$20,000) - N.J.A.C. 17:19-2.13(a)

The ESCNJ also requires that each bidder submit with his bid a certified Total Amount of Uncompleted Contracts form as prescribed by code. (Form DPMC 701). **Failure to submit this document will result in the rejection of the bid as being non-responsive.**

PREVAILING WAGES: CONSTRUCTION, ALTERATIONS, REPAIRS

The State of New Jersey Prevailing Wage Act, Chapter 150 Laws of 1963 with applicable wage rates by County as published by the Department of Labor and Workforce Development in conformance with N.J.S.A. 34:11-56:25, is hereby made a part of these Contract Documents. Copies of these wage rates may be obtained from the State Department of Labor and Workforce Development, and/or viewed at <http://lwd.dol.state.nj.us/>, the Prevailing Wages Determination Section.

- **Compliance with New Jersey Prevailing Wage Act**

Every contractor and subcontractor performing services in connection with this project, shall pay all workers a wage rate not less than the published prevailing wage rates, for the locality the work is being performed, as designated by the New Jersey Department of Labor and Workforce Development.

- **Certified Payrolls**

Contractor agrees to submit to the Co-op member a certified payroll for each payroll period within ten (10) days of the payment of wages. Contractor further agrees that no payments will be made to the Contractor if certified payrolls are not received. It is the Contractor's responsibility to insure timely receipt by the district of certified payrolls.

- **Submission of Affidavit**

Before final payment, the contractor shall furnish the co-op member with an affidavit stating that all workers have been paid the prevailing rate of wages in accordance with State of New Jersey requirements. The contractor shall keep an accurate record showing the name, craft, or trade and actual hourly rate of wages paid to each workman employed by him in connection with this work. Upon request, the Contractor(s) and each Subcontractor shall file written statements certifying to the amounts then due and owing to any and all workmen for wages due on account of the work. The statements shall be verified by the oaths of the Contractor or Subcontractor, as the case may be.

- **Posting of Prevailing Wages**

The contractor shall post the prevailing wage rates for each craft and classification involved in the work, including the effective date of any changes thereof, in prominent and easily accessible places at the site of the work and in such place or places as used to pay workers their wages. (Reference 18A:7G-23 and N.J.S.A 34:11-56.32.)

- **Prevailing Wages Certification—Submission with Bid**

The bidder shall submit a Prevailing Wages Certification with its bid package.

- **Non-compliance Statement**

If it is found that any worker, employed by the contractor or any subcontractor covered by said contract, has been paid a rate of wages less than the prevailing wage required to be paid by such contract, the ESCNJ or co-op member may begin proceedings to terminate the contractor's or subcontractor's right to proceed with the work, or such part of the work as to which there has been a failure to pay required wages and to prosecute the work to completion or otherwise. The contractor and his sureties shall be liable for any excess costs occasioned thereby to the public body.

EQUIPMENT CERTIFICATION (N.J.S.A. 18A:18A-23)

Each Bidder shall provide a certification showing that he/she owns, leases or controls all the necessary equipment required by the specifications. If the Bidder is not the actual owner or lessee of any such equipment, he/she shall submit a certificate stating the source from which the equipment will be obtained and shall obtain a certificate from the owner and person in control of the equipment, definitely granting to the bidder the control of the equipment required during such time as may be necessary for the completion of that portion of the contract for which it is necessary.

The certificates are to be submitted with the bid. If the contract involves the installation of a manufactured system which requires the contractor to have special knowledge or training, or to be specifically certified by the manufacturer to install their system, this form is used to submit such required evidence of the bidder's approval from the manufacturer.

SUBCONTRACTING: ASSIGNMENT OF CONTRACT - RETURN WITH BID

Contractors, services providers, and all vendors with whom the ESCNJ has an executed contract, may not subcontract any part of any work done or assign any part of the contract for goods or materials for ESCNJ and Co-op members without first receiving written permission from the ESCNJ. Awarded vendors may add additional subcontractors after submitting the proper paperwork and upon approval from the ESCNJ. Under no condition will any work specified be subcontracted without the ESCNJ's prior written approval. **Failure to adhere to this requirement may result in revocation of a contract.**

Contractors, service providers, and vendors using subcontractors assume all responsibility for work performed by subcontractors. The ESCNJ must approve all subcontractors and will require the following documents to be secured from all approved subcontractors:

- Affirmative Action Evidence – Construction type contracts
- Americans with Disabilities Act of 1990
- Assurance of Compliance
- Certificate of Authority
- Certifications and Licenses as applicable
- Contractor's Registration Certificate (Public Works)
- Disclosure of Investment Activities in Iran
- Equipment Certification
- Insurance Certificate as outlined in the bid specifications;
- New Jersey Business Registration Certificate
- New Jersey School Development Authority Prequalification
- Notice of Classification Form (DPMC)
- Political Contribution Disclosure Form
- Prequalification Affidavit--No Material Adverse Change
- Prevailing Wages Compliance Certification
- Statement of Ownership (Ownership Disclosure Certification)
- Statement of Suspension or Debarment
- Subcontracting Assignments
- Sworn Contractor's Disclosure
- Total Amount of Uncompleted Contractor's Form—Certified (Form DPMC 701)
- Written certification that the subcontractor shall adhere to prevailing wages as provided through New Jersey State Law.

SUBCONTRACTING: ASSIGNMENT OF CONTRACT-continued

In cases of subcontracting, the Co-op member shall only pay the prime contractor. It is the sole responsibility of the prime contractor to ensure that all subcontractors are paid. The Co-op member shall not be responsible for payments to subcontractors and shall be held harmless against any or all claims generated against prime contractors for nonpayment to subcontractors. Transportation carriers hired by the vendor to deliver goods and materials are not considered to be subcontractors. All vendors are responsible for submitting subcontractor documentation.

Penalties – Unauthorized Subcontractors

The Co-op member may deduct the amount of \$1,000.00 (one thousand dollars) per day as a penalty, for each day a prime contractor uses a subcontractor without first receiving **written** permission as required.

Subcontractor Disclosure Statement

If the bidder intends to subcontract any work, please submit the completed **Subcontractor Disclosure Statement found in this bid document.**

SWORN CONTRACTOR CERTIFICATION – (Bidder’s Certification)

Pursuant to N.J.S.A. 18A:7G-37, a pre-qualified contractor seeking to bid school facilities projects, and any subcontractors, that are required to be named under N.J.S.A. 18A:7G-1 et seq. shall, as a condition of bidding, submit this Sworn Contractor Certification regarding qualifications and credentials. **Failure to complete, sign and submit the certification may lead to the bid being rejected.**

AFFIRMATIVE ACTION—Construction Contracts—Acknowledgement - RETURN WITH BID

The undersigned acknowledges and agrees to comply with the following:

AFFIRMATIVE ACTION—EQUAL EMPLOYMENT OPPORTUNITY IN PUBLIC CONTRACTS—EEO

The construction contractor shall complete and submit an Initial Project Workforce Report, **Form AA-201** listing their entire work force and all employees that may be used for any jobs under this ESCNJ Co-op contract with their bid submission. Proper completion and submission of this Report shall constitute evidence of the contractor’s compliance with the regulations. Failure to submit this form may result in the contract being terminated. The awarded contractor(s) shall also complete and submit an Initial Project Workforce Report, **Form AA-201** to the owner before the start of any job entered into under this contract. The contractor also agrees to submit a copy of the Monthly Project Workforce Report, Form AA-202 once a month thereafter for the duration of the contract to the Department of Labor Workforce and Development and to the owner’s Public Agency Compliance Officer.

All bidders should familiarize themselves with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27-1.1 et seq. MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE—EXHIBIT B. If awarded a contract, your company/firm will be required to comply with the above requirements.

Contractors and vendors are to familiarize themselves with the following document:

Vendor/Contractor Guidelines for Awarded Public Contracts

The document may be obtained from the New Jersey Division of Purchase and Property, Contract Compliance and Audit Unit, Equal Employment Opportunity (EEO) Program website or by visiting the following link:

https://www.nj.gov/treasury/contract_compliance/

Name of Company _____

Address _____ P.O. Box _____

City, State, Zip Code _____

Name of Authorized Representative _____

Signature _____ **Date** _____

EXHIBIT B - RETURN WITH BID
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L.1975, c.127)
N.J.A.C. 17:27-1.1 et seq.
CONSTRUCTION CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer, pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

When hiring or scheduling workers in each construction trade, the contractor or subcontractor agrees to make good faith efforts to employ minority and women workers in each construction trade consistent with the targeted employment goal prescribed by N.J.A.C. 17:27-7.2; provided, however, that the Dept. of LWD, Construction EEO Monitoring Program, may, in its discretion, exempt a contractor or subcontractor from compliance with the good faith procedures prescribed by the following provisions, A, B, and C, as long as the Dept. of LWD, Construction EEO Monitoring Program is satisfied that the contractor or subcontractor is employing workers provided by a union which provides evidence, in accordance with standards prescribed by the Dept. of LWD, Construction EEO Monitoring Program, that its percentage of active "card carrying" members who are minority and women workers is equal to or greater than the targeted employment goal established in accordance with N.J.A.C. 17:27-7.2. The contractor or subcontractor agrees that a good faith effort shall include compliance with the following procedures:

(A) If the contractor or subcontractor has a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor shall, within three business days of the contract award, seek assurances from the union that it will cooperate with the contractor or subcontractor as it fulfills its affirmative action obligations under this contract and in accordance with the rules promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as supplemented and amended from time to time and the Americans with Disabilities Act. If the contractor or subcontractor is unable to obtain said assurances from the construction trade union at least five business days prior to the commencement of construction work, the contractor or subcontractor agrees to afford equal employment opportunities minority and women workers directly, consistent with this chapter. If the contractor's or subcontractor's prior experience with a construction trade union, regardless of whether the union has provided said assurances, indicates a significant possibility that the trade union will not refer sufficient minority and women workers consistent with affording equal employment opportunities as specified in this chapter, the contractor or subcontractor agrees to be prepared to provide such opportunities to minority and women workers directly, consistent with this chapter, by complying with the hiring or scheduling procedures prescribed under (B) below; and the contractor or subcontractor further agrees to take said action immediately if it determines that the union is not referring minority and women workers consistent with the equal employment opportunity goals set forth in this chapter.

(B)

(C) EXHIBIT B - [RETURN WITH BID](#)

(D) MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE

(E) N.J.S.A. 10:5-31 et seq. (P.L.1975, c.127)

(F) N.J.A.C. 17:27-1.1 et seq.

(G) CONSTRUCTION CONTRACTS-continued

(B) If good faith efforts to meet targeted employment goals have not or cannot be met for each construction trade by adhering to the procedures of (A) above, or if the contractor does not have a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor agrees to take the following actions:

(1) To notify the public agency compliance officer, the Dept. of LWD, Construction EEO Monitoring Program, and minority and women referral organizations listed by the Division pursuant to N.J.A.C. 17:27-5.3, of its workforce needs, and request referral of minority and women workers;

(2) To notify any minority and women workers who have been listed with it as awaiting available vacancies;

EXHIBIT B (Continued)

(3) Prior to commencement of work, to request that the local construction trade union refer minority and women workers to fill job openings, provided the contractor or subcontractor has a referral agreement or arrangement with a union for the construction trade;

(4) To leave standing requests for additional referral to minority and women workers with the local construction trade union, provided the contractor or subcontractor has a referral agreement or arrangement with a union for the construction trade, the State Training and Employment Service and other approved referral sources in the area;

(5) If it is necessary to lay off some of the workers in a given trade on the construction site, layoffs shall be conducted in compliance with the equal employment opportunity and nondiscrimination standards set forth in this regulation, as well as with applicable Federal and State court decisions;

(6) To adhere to the following procedure when minority and women workers apply or are referred to the contractor or subcontractor:

(i) The contractor or subcontractor shall interview the referred minority or women worker.

(ii) If said individuals have never previously received any document or certification signifying a level of qualification lower than that required in order to perform the work of the construction trade, the contractor or subcontractor shall in good faith determine the qualifications of such individuals. The contractor or subcontractor shall hire or schedule those individuals who satisfy appropriate qualification standards in conformity with the equal employment opportunity and non-discrimination principles set forth in this chapter. However, a contractor or subcontractor shall determine that the individual at least possesses the requisite skills, and experience recognized by a union, apprentice program or a referral agency, provided the referral agency is acceptable to the Dept. of LWD, Construction EEO Monitoring Program. If necessary, the contractor or subcontractor shall hire or schedule minority and women workers who qualify as trainees pursuant to these rules. All of the requirements, however, are limited by the provisions of (C) below.

(iii) The name of any interested women or minority individual shall be maintained on a waiting list, and shall be considered for employment as described in above, whenever vacancies occur. At the request of the Dept. of LWD, Construction EEO Monitoring Program, the contractor or subcontractor shall provide evidence of its good faith efforts to employ women and minorities from the list to fill vacancies.

(iv) If, for any reason, said contractor or subcontractor determines that a minority individual or a woman is not qualified or if the individual qualifies as an advanced trainee or apprentice, the contractor or subcontractor shall inform the individual in writing of the reasons for the determination, maintain a copy of the determination in its files, and send a copy to the public agency compliance officer and to the Dept. of LWD, Construction EEO Monitoring Program.

(7) To keep a complete and accurate record of all requests made for the referral of workers in any trade covered by the contract, on forms made available by the Dept. of LWD, Construction EEO Monitoring Program and submitted promptly to the Dept. of LWD, Construction EEO Monitoring Program upon request.

(C) The contractor or subcontractor agrees that nothing contained in (B) above shall preclude the contractor or subcontractor from complying with the union hiring hall or apprenticeship policies in any applicable collective bargaining agreement or union hiring hall arrangement, and, where required by custom or agreement, it shall send journeymen and

EXHIBIT B - RETURN WITH BID
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L.1975, c.127)
N.J.A.C. 17:27-1.1 et seq.
CONSTRUCTION CONTRACTS-continued

trainees to the union for referral, or to the apprenticeship program for admission, pursuant to such agreement or arrangement. However, where the practices of a union or apprenticeship program will result in the exclusion of minorities and women or the failure to refer minorities and women consistent with the targeted county employment goal, the contractor or subcontractor shall consider for employment persons referred pursuant to (B) above without regard to such agreement or arrangement; provided further, however, that the contractor or subcontractor shall not be required to employ women and minority advanced trainees and trainees in numbers which result in the employment of advanced trainees and trainees as a percentage of the total workforce for the construction trade, which percentage significantly exceeds the apprentice to journey worker ratio specified in the applicable collective bargaining agreement, or in the absence of a collective bargaining agreement, exceeds the ratio established by practice in the area for said construction trade. Also, the contractor or subcontractor agrees that, in implementing the procedures of (B) above, it shall, where applicable, employ minority and women workers residing within the geographical jurisdiction of the union.

After notification of award, but prior to signing a construction contract, the contractor shall submit to the public agency compliance officer and the Dept. of LWD, Construction EEO Monitoring Program an initial project workforce report (Form AA-201) electronically provided to the public agency by the Dept. of LWD, Construction EEO Monitoring Program, through its website, for distribution to and completion by the contractor, in accordance with N.J.A.C. 17:27-7. The contractor also agrees to submit a copy of the Monthly Project Workforce Report once a month thereafter for the duration of this contract to the Dept. of LWD, Construction EEO Monitoring Program, and to the public agency compliance officer. The contractor agrees to cooperate with the public agency in the payment of budgeted funds, as is necessary, for on-the-job and/or off-the job programs for outreach and training of minorities and women.

(D) The contractor and its subcontractors shall furnish such reports or other documents to the Dept. of LWD, Construction EEO Monitoring Program as may be requested by the Dept. of LWD, Construction EEO Monitoring Program from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Dept. of LWD, Construction EEO Monitoring Program for conducting a compliance investigation pursuant to N.J.A.C. 17:27-1.1 et seq. (Revised: January, 2016)

Company _____

Signature _____

Name _____

Title _____

Sample-AA201

FORM AA-201
Revised 11/11

STATE OF NEW JERSEY
DEPARTMENT OF LABOR & WORKFORCE DEVELOPMENT
CONSTRUCTION EEO COMPLIANCE MONITORING PROGRAM

INITIAL PROJECT WORKFORCE REPORT CONSTRUCTION

Official Use Only

Assignment _____

Code _____

For instructions on completing the form, go to: http://www.state.nj.us/treasury/contract_compliance/pdf/aa201ins.pdf

1. FID NUMBER		2. CONTRACTOR ID NUMBER		5. NAME AND ADDRESS OF PUBLIC AGENCY AWARDED CONTRACT						
				Name: _____						
3. NAME AND ADDRESS OF PRIME CONTRACTOR				Address: _____						
(Name) _____				CONTRACT NUMBER DATE OF AWARD DOLLAR AMOUNT OF AWARD						
(Street Address) _____				6. NAME AND ADDRESS OF PROJECT			7. PROJECT NUMBER			
				Name: _____						
				Address: _____						
(City) _____ (State) _____ (Zip Code) _____				COUNTY _____			8. IS THIS PROJECT COVERED BY A PROJECT LABOR AGREEMENT (PLA)? YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>			
4. IS THIS COMPANY MINORITY OWNED [] OR WOMAN OWNED []										
9. TRADE OR CRAFT	PROJECTED TOTAL EMPLOYEES				PROJECTED MINORITY EMPLOYEES				PROJECTED PHASE - IN DATE	PROJECTED COMPLETION DATE
	MALE		FEMALE		MALE		FEMALE			
	J	AP	J	AP	J	AP	J	AP		
1. ASBESTOS WORKER										
2. BRICKLAYER OR MASON										
3. CARPENTER										
4. ELECTRICIAN										
5. GLAZIER										
6. HVAC MECHANIC										
7. IRONWORKER										
8. OPERATING ENGINEER										
9. PAINTER										
10. PLUMBER										
11. ROOFER										
12. SHEET METAL WORKER										
13. SPRINKLER FITTER										
14. STEAMFITTER										
15. SURVEYOR										
16. TILER										
17. TRUCK DRIVER										
18. LABORER										
19. OTHER										
20. OTHER										

I hereby certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements are willfully false, I am subject to punishment.

(Signature)

10. (Please Print Your Name) _____

(Title) _____

(Area Code) _____

(Telephone Number) _____

(Ext.) _____

(Date) _____

**INSTRUCTIONS FOR COMPLETING THE INITIAL PROJECT
WORKFORCE REPORT – CONSTRUCTION (AA201)**

DO NOT COMPLETE THIS FORM FOR GOODS AND/OR SERVICE CONTRACTS

1. Enter the Federal Identification Number assigned to the contractor by the Internal Revenue Service, or if a Federal Employer Identification Number has been applied for but not yet issued, or if your business is such that you have not or will not receive a Federal Identification Number, enter the social security number assigned to the single owner or one partner, in the case of a partnership.
2. Note: The Department of Labor & Workforce Development, Construction EEO Monitoring Program will assign a contractor ID number to your company. This number will be your permanently assigned contractor ID number that must be on all correspondence and reports submitted to this office.
3. Enter the prime contractor's name, address and zip code number.
4. Check box if Company is Minority Owned or Woman Owned
5. Enter the complete name and address of the Public Agency awarding the contract. Include the contract number, date of award and dollar amount of the contract.
6. Enter the name and address of the project, including the county in which the project is located.
7. Note: A project contract ID number will be assigned to your firm upon receipt of the completed Initial Project Workforce Report (AA201) for this contract. This number must be indicated on all correspondence and reports submitted to this office relating to this contract.
8. Check "Yes" or "No" to indicate whether a Project Labor Agreement (PLA) was established with the labor organization(s) for this project.
9. Under the Projected Total Number of Employees in each trade or craft and at each level of classification, enter the total composite workforce of the prime contractor and all subcontractors projected to work on the project. Under Projected Employees enter total minority and female employees of the prime contractor and all subcontractors projected to work on the project. Minority employees include Black, Hispanic, American Indian and Asian, (J=Journey worker, AP=Apprentice). Include projected phase-in and completion dates.
10. Print or type the name of the company official or authorized Equal Employment Opportunity (EEO) official include signature and title, phone number and date the report is submitted.

This report must be submitted to the Public Agency that awards the contract and the Department of Labor & Workforce Development, Construction EEO Compliance Monitoring Program after notification of award, but prior to signing the contract.

THE CONTRACTOR IS TO RETAIN A COPY AND SUBMIT COPY TO THE PUBLIC AGENCY AWARDING THE CONTRACT AND FORWARD A COPY TO:

**NEW JERSEY DEPARTMENT OF LABOR & WORKFORCE DEVELOPMENT
CONSTRUCTION EEO COMPLIANCE MONITORING UNIT
P.O. BOX 209
TRENTON, NJ 08625-0209
(609) 292-9550**

EQUIPMENT CERTIFICATION - [RETURN WITH BID](#)

In accordance with N.J.S.A. 18A:18A-23, I hereby certify that

A) _____ owns all the necessary equipment as required by the

Name of Company

specifications and to complete the specified public work project.

or

B) _____ leases or controls all the necessary equipment as required

Name of Company

by the specifications and to complete the specified public work project.

PLEASE NOTE: If your company is not the actual owner of the equipment, **you shall submit with the bid:**

1. A certificate stating the source from which the equipment will be obtained and
2. Obtain and submit with the bid a certificate from the owner and person in control of the equipment, definitely granting to the bidder the control of the equipment required during such time it may be necessary for the completion of that portion of the contract for which said equipment will be necessary.

Name of Company _____

Authorized Agent

Title _____

Authorized Signature _____

PRE-QUALIFICATION AFFIDAVIT—NO MATERIAL ADVERSE CHANGE - RETURN WITH BID

The below affidavit must be submitted with your bid for projects over \$20,000.00 pursuant to N.J.S.A. 18A:18A-32:

I, _____ of the City of _____
in the County of _____ and the State of _____

of full age, being duly sworn according to law on my oath depose and say that:

No Material Adverse Change in Qualification

I am _____ (*Position in Company*), and the bidder for the above named project. The answers to the following statements are true and correct and that there has been no material adverse change in the qualification information subsequent to the latest statement submitted as required (N.J.S.A. 18A:18A-32 et seq.) as amended, except as set forth herewith. I further certify that there is not now pending any litigation or other action that may jeopardize my rating, status or contract limits from their current limits.

Notice of Classification (DPMC 27)

_____ (*Name of Company*) is classified by the State of New Jersey pursuant to N.J.S.A. 52:35-1 et seq. This Classification became effective (Date).

Type of Contract/Trade Classified: _____

Classification Approved Amount \$ _____

A copy of my valid and active prequalification/classification certificate from the Department of Treasury, Division of Property Management and Construction has been submitted with this bid.

Total Amount of Uncompleted Contracts (DPMC 701)

The total amount of uncompleted work is \$ _____ as of _____ (Date).

A copy of the company’s Total Amount of Uncompleted Contracts form is required to be submitted with the bid.

NJSDA Prequalification

The _____ (Name of Company), pursuant to N.J.S.A.18A:7G-33, is prequalified with the NJSDA on contracts for “school facilities” projects as defined by code. NJSDA prequalification is not a requirement for maintenance projects.

Signature of Authorized Representative **Date**

Sworn and subscribed to before me this _____ day of _____ in the Year __

Signature of Notary **Print Name of Notary**

My Commission Expires: _____ **SEAL**
Month Day Year

PREVAILING WAGES COMPLIANCE CERTIFICATION - RETURN WITH BID

It is the determination of the ESCNJ that this is a public works project that in total will exceed \$2,000.00 (two thousand dollars), therefore prevailing wages rules and regulations apply as promulgated by the New Jersey Prevailing Wage Act and in conformance with N.J.S.A. 34:11-56:25 et seq.

CERTIFICATION

1. I certify that our company understands that this project of the ESCNJ or its Co-op members requires prevailing wages to be paid in full accordance with the law.
2. I further certify that all subcontractors named in this bid understand that this project requires the subcontractor to pay prevailing wages in full accordance with the law.

Non-compliance Statement

If it is found that any worker, employed by the contractor or any subcontractor covered by said contract, has been paid a rate of wages less than the prevailing wage required to be paid by such contract, the ESCNJ or its members may begin proceedings to terminate the contractor's or subcontractor's right to proceed with the work, or such part of the work as to which there has been a failure to pay required wages and to prosecute the work to completion or otherwise. The contractor and his sureties shall be liable for any excess costs occasioned thereby to the public body.

NOTIFICATION OF VIOLATIONS – New Jersey Department of Labor and Workforce Development

Has the bidder or any person having an “interest” with the bidder, been notified by the New Jersey Department of Labor and Workforce Development by notice issued pursuant to N.J.S.A. 34:11-56:37 that he/she has been in violation for failure to pay prevailing wages as required by the New Jersey Prevailing Wage Act within the last five (5) years?

* Yes _____ No _____

*If yes, please attach a signed document explaining any/or all administrative proceedings with the Department within the last five (5) years. Please include any pending administrative proceedings with the Department if any.

Submission of Certified Payroll Records

All certified payroll records are to be submitted to the member/person who is coordinating the activities for the project.

Name of Company: _____

Authorized Agent: _____

Title of Authorized Agent: _____

Authorized Signature: _____

SUBCONTRACTOR’S DISCLOSURE FORM - RETURN WITH BID

If the bidder **will** subcontract any part of their services /installation award, the bidder **must** do the following:

Provide the name, address and other pertinent information about the subcontractor;*

Please list subcontractor(s) here.

**Failure to identify the names and addresses of any subcontractors required to be named in the bid, or to submit the appropriate documents for each such subcontractor, may cause for the bid to be rejected as being non-responsive.*

1. Sub-Contractor for _____

Name of Subcontracting Company _____

Address _____

City, State, Zip _____

Telephone _____ Fax _____

E-Mail _____ FEIN No _____

Authorized Agent _____ Title _____

Certification of Equipment

The _____ hereby certifies the above named

Name of Bidding Company

subcontractor has the personnel, equipment, experience, financial and sufficient means to complete their portion of the contract in full accordance with the bid specifications.

Authorized Agent (Print)—Bidder

Signature of Authorized Agent—Bidder

Bidders may make extra copies of this page to list additional subcontractors and subcontractors may be added throughout the life of the bid after receiving approval from the ESCNJ.

SUBCONTRACTOR'S DISCLOSURE FORM (Continued) - **RETURN WITH BID**

If the bidder **will** subcontract any part of their services /installation award, the bidder **must** do the following:

Provide the name, address and other pertinent information about the subcontractor;*

Please list subcontractor(s) here.

**Failure to identify the names and addresses of any subcontractors required to be named in the bid, or to submit the appropriate documents for each such subcontractor, may be cause for the bid to be rejected as being non-responsive.*

1. Sub-Contractor for Other _____
Name of Subcontracting Company _____
Address _____
City, State, Zip _____
Telephone _____ Fax _____
E-Mail _____ FEIN No _____
Authorized Agent _____ Title _____

Certification of Equipment

The _____ hereby certifies the above named
Name of Bidding Company

subcontractor has the personnel, equipment, experience, financial and sufficient means to complete their portion of the contract in full accordance with the bid specifications.

Authorized Agent (Print)—Bidder

Signature of Authorized Agent—Bidder

Bidders may make extra copies of this page to list additional subcontractors and subcontractors may be added throughout the life of the bid after receiving approval from the ESCNJ.

Sworn Contractor Certification; Qualifications and Credentials
(Bidder's Certification) - RETURN WITH BID

Pursuant to N.J.S.A. 18A:7G-37, a pre-qualified contractor seeking to bid school facilities projects, and any subcontractors, that are required to be named under N.J.S.A. 18A:7G-1 et seq. shall, as a condition of bidding, submit this Sworn Contractor Certification regarding qualifications and credentials.

I _____ the principal owner or officer of the company certify that the forgoing statements are true and our firm has the following qualifications and credentials:

1. A current, valid certificate of registration issued pursuant to "The Public Works Contractor Registration Act," N.J.S.A. 34:11-56:48 et seq. A copy of which is submitted with its bid;
2. A current, valid Certificate of Authority to perform work in New Jersey issued by the Department of Treasury, a copy of which is submitted with its bid;
3. A current valid contractor trade license required under applicable New Jersey Law for any specialty trade or specialty area in which the firm seeks to perform work, a copy of which is submitted with its bid;
4. During the term of the project, I as principal owner or officer of the company or corporation, as contractor, will have in place a suitable quality control and quality assurance program and appropriate safety and health plan.
5. Certify that, at the time of bidding, the amount of the bid proposal and value of all of its outstanding incomplete contracts does not exceed the firm's existing aggregate rating limit.

Name of Company _____

Name of Owner or Officer _____

Signature of Owner or Officer _____

Notarized before me this _____ day of _____, _____
Month Year

NOTARY PUBLIC SIGNATURE

Print Name of Notary Public

My commission expires _____
Month Day Year

-SEAL-



RETURN WITH BID

State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PROPERTY MANAGEMENT AND CONSTRUCTION
33 W. STATE STREET
PO BOX 034
TRENTON, NEW JERSEY 08625-0034

REPLY TO:
TEL: (609) 943-3400
FAX: (609) 292-7651

TOTAL AMOUNT OF UNCOMPLETED CONTRACTS

(This form is to be used with the NOTICE OF CLASSIFICATION when submitting bids to the ESCNJ.) I certify that the amount of uncompleted work on contracts is \$_____.

The amount claimed includes uncompleted portions of all currently held contracts from all sources (public and private) in accordance with N.J.A.C. 17:19-2.13.

I further certify that the amount of this bid proposal, including all outstanding incomplete contracts does not exceed my prequalification dollar limit.



**Affix
corporate
seal here**

Name of Firm

Signature

Title

Address

Phone

Sworn to and Subscribed before me

This day ____ of _____ 20____
Notary Public

DPMC 701 (3/15)

Vendor Contact Form - RETURN WITH BID

This page should be included in your electronic file in Word format

so that we can copy and paste into our website.
Please do not handwrite the information; type it in.

If you are awarded a contract with the ESCNJ, we will post this contact sheet on our website for members to contact. Please complete and include with your bid package. List the individual(s) who will be best equipped to handle calls from our 1,300+ members and have knowledge of your award.

Bid	Title of Bid: _____ Bid # _____
Vendor	
Representative	
Address	
Telephone #	
Fax #	
Email	
Website	

NEW JERSEY REQUIRED DOCUMENTS CHECKLIST – RETURN WITH BID

1.	Affirmative Action Construction Contracts Acknowledgement and Total Work Force/Employee AA201	15.	NJ School Development Authority Prequalification
2.	Americans with Disabilities Act of 1990	16.	Non-Collusion Affidavit Notarized and Sealed
3.	Assurance of Compliance	17.	Pre-Qualification Affidavit (Projects over \$20,000 in accordance with N.J.S.A. 18A:18A-26 et. seq.)
4.	Certificate of Authority	18.	Prevailing Wage Certification
5.	Certificate of Insurance with the Educational Services Commission of New Jersey named as the certificate holder with Bid Title and Bid # (Upon award)	19.	Request for Clarifications Form
6.	Chapter 271 Political Contribution Disclosure Form	20.	Respondent Comment Form – Optional
7.	Dealer/Subcontractor Documents if applicable	21.	Statement of Ownership (Ownership Disclosure Certification)
8.	Disclosure of Investment Activities in Iran Form	22.	Statement of Suspension or Debarment Notarized & Sealed
9.	DPMC Notice of Classification Form	23.	Sub-contractor’s Disclosure Form(s)
10.	Equipment Certification	24.	Sworn Contractor Certification; Qualifications and Credentials
11.	Exhibit B Mandatory Equal Employment Opportunity Language Construction Contracts	25.	Total Amount of Uncompleted Contracts Form-Certified (DPMC Form 701)
12.	Licenses	26.	Vendor Contact Form
13.	New Jersey Business Registration Certificate ** (Received no later than the time of award)	27.	W-9 Form
14.	New Jersey Public Works Contractor Certificate		

Signature: _____

Please sign above indicating that you have included all of the required New Jersey documents on this checklist and return this checklist with your bid package.



Part D - Questionnaire

AEPA 022-B Health & Wellness

Instructions

This questionnaire contains forms and requests for information required by AEPA for vendor evaluation for responsiveness and responsibility.

To submit the required forms, follow these steps:

1. Read the documents in their entirety.
2. Respondents must use Part D – Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested.
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled “**Part D – Questionnaire – Name of Company**”.
5. Submit Part D, along with other required documents in Public Purchase.

The following sections will need to be completed prior to submission and submitted as one single PDF titled “Part D – Questionnaire – Name of Company”:

[Company Information](#)

[Service Questionnaire](#)

[Exceptions](#)

[Deviations](#)

Company Information

Name of Company: _____

Company Address: _____

City, State, zip code: _____

Website: _____

Contact Person: _____

Title: _____

Phone: _____

Email: _____

Background

Note: Generally, AEPA will not accept an offer from a business that is less than five (5) years old or which fails to demonstrate and/or establish a proven record of business. If the respondent has recently purchased an established business or has proof of prior success in either this business or a closely related business, provide written documentation and verification in response to the questions below. AEPA reserves the right to accept or reject newly formed companies based on information provided in this response and from its investigation of the company.

This business is a: _____ public company _____ privately owned company

In what year was this business started under its present name? _____

Under what additional, or, former name(s) has your business operated? _____

Is this business a corporation? _____ No _____ Yes. If yes, complete the following:

Date of Incorporation: _____

State of Incorporation: _____

Name of President: _____

Name(s) of Vice President(s): _____

Name of Treasurer: _____

Name of Secretary: _____

Is this business a partnership? _____ No _____ Yes. If yes, complete the following:

Date of Partnership: _____

State Founded: _____

Type of Partnership, if applicable: _____

Name(s) of General Partner(s): _____

Is this business individually owned? _____ No _____ Yes. If yes, complete the following:

Date of Purchase: _____

State Founded: _____

Name of Owner/Operator: _____

Is this business different from those identified above? _____ No _____ Yes

If yes, describe the company's format, year and state of origin and names and titles of the principles below.

Is this business women-owned? _____ No _____ Yes

Is this business minority-owned? _____ No _____ Yes

Does this business have an Affirmative Action plan/statement? _____ No _____ Yes

Business Headquarter Location

Business Address _____
 City, State, zip code _____
 Phone _____
 How long at this address? _____

Business Branch Location(s)

Branch Address _____
 City, State, zip code _____
 Branch Address _____
 City, State, zip code _____
 Branch Address _____
 City, State, zip code _____
 Branch Address _____
 City, State, zip code _____

**If more branch locations exist, insert information here or add another sheet with the above information.*

Sales History

Provide your business's annual sales for in the United States by the various public segments.

	2019	2020	2021 YTD
K-12 (public & private), Educational Service Agencies			
Higher Education Institutions			
Counties, Cities, Townships, Villages			
States			
Other Public Sector & Non-profits			
Private Sector			
Total			

Provide your business's annual sales for **products and services that meet this solicitation's scope of work** in the United States by the various public segments.

	2019	2020	2021 YTD
K-12 (public & private), Educational Service Agencies			
Higher Education Institutions			
Counties, Cities, Townships, Villages			
States			
Other Public Sector & Non-profits			
Private Sector			
Total			

Work Force

Key Contacts and Providers: Provide a list of the individuals, titles, and contact information for the individuals who will provide the following services on a national and/or local basis:

Function	Name	Title	Phone	Email
Contract Manager				
Sales Manager				

Customer & Support Manager				
Distributors, Dealers, Installers, Sales Reps				
Consultants & Trainers				
Technical, Maintenance & Support Services				
Quotes, Invoicing & Payments				
Warranty & After the Sale				
Financial Manager				

Sales Force: Provide total number and location of salespersons employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Number of Sales Reps	City	State

Certified Practitioners: Provide total number of certified providers and location employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Category Field and Number of Teleservice Providers	City	State

Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and generally assist with the education of sales personnel about the resulting contract.
 Click or tap here to enter text.

What is your company’s plan, if your company were awarded the contract, to service up to 29 states. Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA.
 Click or tap here to enter text.

Products, Services & Solutions

Provide a description of the Products, Services & Solutions to be provided by the product category set forth in Part B - Specifications. Teleservice providers include Face to Face Platforms. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.
 Click or tap here to enter text.

Teleservice Providers: Do you assess annual fees for service beyond calculated rates?
 Click or tap here to enter text.

Teleservice Providers: How is your fee calculated (i.e. to the minute, quarter, hour, half hour, hour)? Provide Sample Invoicing per teleservice available protecting identity of services provided; submit as Exhibit A.

Click or tap here to enter text.

Teleservice Providers: Are your services structured to include Medicaid/Medicare Options?

Click or tap here to enter text.

Distribution

Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.

Click or tap here to enter text.

Service/Support and Distribution Centers: Provide the type (service/support or distribution) and location of centers that support the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Center Type	City	State

Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.

Click or tap here to enter text.

Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.

Click or tap here to enter text.

If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

Click or tap here to enter text.

If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company's diversity of owner employees, etc.

Click or tap here to enter text.

If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.

Click or tap here to enter text.

Marketing

Key Marketing Contact(s): List the name(s), title(s) and contact information of the business's key national and regional marketing office(s). *To insert more rows, hit the tab key from the last field in the Email column.*

Name	Title	Phone	Email
------	-------	-------	-------

Describe how this business marketed its products and services to schools, nonprofit organizations, and other public sector audiences in Fiscal Year 2019– 2020 (July 1 – June 30). List all conventions, conferences, and other events at which this company exhibited.

Click or tap here to enter text.

Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.

Click or tap here to enter text.

Cooperative Marketing. Describe ways in which your company will collaborate with AEPA Member Agencies in marketing the resulting contract. Submit any supplemental materials as PDFs and title it Exhibit B – Marketing Plan.

- Process on how the contract will be launched to current and potential agencies.
- The ability to produce and maintain in full color print advertisements in camera-ready electronic format, or electronic advertisements, including company logos and contact information.
- Anticipated contract announcements, planned advertisements, industry periodicals, other direct or indirect marketing activities promoting the AEPA awarded contract.
- How the contract award will be displayed/linked on the Respondent’s website.

Click or tap here to enter text.

Environmental Initiatives

Describe how your products and/or services support environmental goals.

Click or tap here to enter text.

Indicate if your company has any products in your offering that have any third-party environmental certifications.

Click or tap here to enter text.

Describe the business’s “green” objectives (i.e. LEED, reducing footprint, etc.).

Click or tap here to enter text.

Describe what percentage of your offering is environmentally preferable and what are your company’s plans to improve this offering.

Click or tap here to enter text.

Additional Information

Describe any/all features, advantages and benefits of your organization that you feel will provide additional value and benefit to a participating AEPA agency.

Click or tap here to enter text.

If applicable, describe your company’s ability to integrate into other ecommerce sites: Include details about your company’s ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Provide detail on where your company has integrated with a public agency’s ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, “go live” date, net sales per calendar year since “go live”, and percentage of agency sales being processed through this connection.

Click or tap here to enter text.

Disclosures

Financial Health (REQUIRED): AEPA requires reports that describe the financial soundness of your organization. Accepted financial reports include balance sheets and Profit & Loss statements for the past three years (2018, 2019, 2020), a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies). Reports must be for the three years prior to this solicitation. Scan the report(s) into a PDF document and title as per the instructions.

For confidentiality, respondents may choose to send the report(s) by email directly to the AEPA Executive Director, George Wilson, at georgewilson.aepa@outlook.com. The reports will be held through the end of the protest period for the solicitation after which they will be destroyed. The pdf report(s) must be received by the AEPA Executive Director before the due date and time of the solicitation opening.

Legal: Does this business have actions currently filed against it? No Yes

If Yes, **AN ATTACHMENT IS REQUIRED:** List and explain current actions, such as, Federal Debarment (on US General Services Administration's "Excluded Parties List"), appearance on any state or federal delinquent taxpayer list, or claims filed against the retainage and/or payment bond for projects.

References

Provide contact information of your business's five largest public agency customers.

Agency	Name	Title	Phone Number	Email
1.				
2.				
3.				
4.				
5.				

Service Questionnaire

The following chart indicates which AEPA Member States intend to participate in this solicitation category. Respond to Yes/No and choice questions by using an (X). **Note: A Respondent must be willing and able to deliver the proposed products and/or services to 90% of the participating AEPA Member States.**

AEPA Member States	Participating in this category.	In which states has this company sold products/services in the past 3 years? (Place an X where applicable)	If awarded, which states does this company propose to sell in? (Place an X where applicable)	Indicate which states this company has sales reps, distributors or dealers in. (Place an X where applicable)
California	Yes			
Colorado	Undecided			
Connecticut	Yes			
Florida	Yes			
Georgia	Yes			
Illinois	No			
Indiana	Yes			
Iowa	No			
Kansas	Yes			
Kentucky	Yes			
Massachusetts	Yes			
Michigan	Yes			
Minnesota	Yes			
Missouri	Yes			
Montana	Yes			
Nebraska	Yes			
New Jersey	Yes			
New Mexico	Yes			
North Dakota	Yes			
Ohio	Yes			
Oregon	Yes			
Pennsylvania	Yes			
South Carolina	Yes			
Texas	Yes			
Virginia	Yes			
Washington	Yes			
West Virginia	Yes			
Wisconsin	Yes			
Wyoming	Yes			
	Yes			

e-Commerce: Does this business have an e-commerce website? _____ **No** _____ **Yes**

If YES, what is the website? _____

Customer and Support Service: It is understood depending on the type, kind and level of products and/or services being proposed in response to this solicitation will impact and determine the type and level of services required and these are identified in Part B Specifications of this solicitation.

Does this business have online customer support options? _____ **No** _____ **Yes**

Does this business have a toll-free customers support phone option? _____ **No** _____ **Yes**

Does this business offer local customer and support service options? _____ **No** _____ **Yes**

State your normal delivery time (in days) and any options for expediting delivery.

Click or tap here to enter text.

State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered?

Click or tap here to enter text.

Describe your company's payment terms as well as any quick pay discounts.

Click or tap here to enter text.

State your company's return policy and any applicable State restocking fees.

Click or tap here to enter text.

Describe any special program that your company offers that will improve customers' ability to access products, on-time delivery, or other innovative strategies.

Click or tap here to enter text.

Pricing

Is your pricing methodology guaranteed for the term of the contract? _____ **No** _____ **Yes**

Will you offer customized price lists to participating entities as required per the pricing terms of Part A? _____ **No** _____ **Yes**

Will you offer hot list pricing (optional) as described in the pricing terms of Part A? _____ **No** _____ **Yes**

Will you offer volume price discounts as described in the pricing terms of Part A? _____ **No** _____ **Yes**

Competitiveness: In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume.

Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume? _____ **No** _____ **Yes**

Indicate which of the following apply and the **level of competitive range** you are offering in response to this solicitation.

_____ Pricing offered to AEPA is EQUAL TO pricing offered to individual customer and/or cooperatives.

_____ Pricing is LESS THAN individual customer and/or cooperatives. Lower by _____%

Cooperative Contracts: Does your business currently have contracts with other cooperatives (local, regional, state, national)? _____ **No** _____ **Yes**

If YES, identify which cooperative and the respective expiration date(s).

Click or tap here to enter text.

If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls)?

Click or tap here to enter text.

Administrative Fee: Which of the following best reflects how your pricing includes the individual AEPA Members' administrative fee. Mark with an "X".

	The pricing for the products and/or services are the same for each AEPA Member Agency, shipping, handling, administrative fee and other specific state costs are added to arrive at total price offered to the Individual AEPA Member Agency.
	The pricing for the products and/or services is inclusive of the administrative fee and therefore the pricing is the same for all AEPA Member Agencies. Shipping, handling and other state specific costs are added to the adjusted AEPA Member Agency's price.
	The pricing for the products and/or services includes ALL (shipping, handling, administrative fee, other) costs to arrive at a single price for all AEPA Member Agencies.

Leasing: Do your business offer leasing arrangements under this _____ **No** _____ **Yes**
solicitation?

If Yes, please indicate how the rate factor is determined and other cost factors below.

If an AEPA contract is approved and awarded by the Member Agencies, as a Vendor Partner, I agree to:

Responsibilities	Yes, indicate with an "X"	No, indicate with an "X"
1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have working knowledge of the AEPA contract.		
2. Train and educate sales staff on what the AEPA contract is: including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.		
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The marketing plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.		
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.		
5. On a quarterly basis, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, the Vendor Partner is required to submit a \$0 report to the AEPA Member Agency.		
6. Have ongoing communication with the Category Oversight Chairperson, AEPA Member Agencies and the Member Agencies Participating Entities.		
7. Attend two (2) AEPA meetings each year (see Part A)		
8. Participate in national and local conference trade shows to promote the AEPA contracts including, but not limited to the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).		
9. Increase sales over the term of the contract with all participating AEPA Member Agencies.		

Exceptions

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions to local, state or federal laws cannot be accepted under this solicitation.

	No , this respondent does not have exceptions to the Terms and Conditions incorporated in Parts A and B of this IFB.
	Yes , this respondent has the following exceptions to the Terms and Conditions incorporated in Parts A and/or B of this solicitation.

IFB Section and Page Number	Outline Number	Term and Condition	Exception

Deviations

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this solicitation.

	No , this respondent does not have deviations (exceptions or alternates) to the specifications listed in Part B of this solicitation.
	Yes , this respondent has the following deviations to the specifications listed in Part B of this solicitation.

Outline Number Part B	Specification (describe)	Details of Deviation



Part E – Signature Forms

AEPA 022-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines will allow AEPA to consider your company’s proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Once signed, place notary stamp in the delegated area on the Bid Affidavit.
4. Return the forms and pages in their correct order and scan one (1) single PDF format titled “Part E – Signature Forms – Name of Bidding Company” (i.e. one PDF document for all signature forms).
5. Submit Part E, along with other required documents in Public Purchase.

*Note, a bid checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled “Part E – Signature Forms – Name of Bidding Company”.

Uniform Guidance “EDGAR” Certification Form – *signature required

Bid Affidavit – *signature required

Acceptance of Bid & Contract Award – *signature required

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	<u>Respondent Certification:</u> YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions		
2. Termination for Cause of Convenience		
3. Equal Employment Opportunity		
4. Davis-Bacon Act		
5. Contract Work Hours and Safety Standards Act		
6. Right to Inventions Made Under a Contract or Agreement		
7. Clean Air Act and Federal Water Pollution Control Act		
8. Debarment and Suspension		
9. Byrd Anti-Lobbying Amendment		
10. Procurement of Recovered Materials		
11. Profit as a Separate Element of Price		
12. General Compliance with Participating Agencies		

Name of Business

Signature of Authorized Representative

Printed Name

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Authorized Representative (Please print or type)

Mailing Address

Title (Please print or type)

City, State, Zip

Signature of Authorized Representative

Date

Subscribed and sworn to before me this _____ day of _____

Notary Public in and for County of _____ State of _____

My commission expires on _____ Signature _____



Enter Notary Stamp



Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	_____	Date	_____
Address	_____	City, State Zip	_____
Contact Person	_____	Title	_____
Authorized Signature	_____	Title	_____
Email	_____	Phone	_____

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2023, unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, it may be extended month by month up to six (6) months by an AEPA state.

Awarding Agency _____

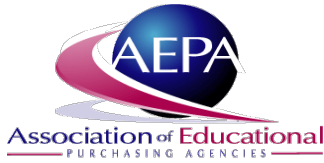
Authorized Representative _____

Awarded this	day of	Contract Number
Contract to commence		
(Member Agency to select)	3/1/2022	Or

Solicitation Checklist

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their *specified/required format*, by the due date and time listed for this solicitation. *Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.* Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"x"	Document Title, Uploaded to Public Purchase <i>(Respondent must submit documents in the required title/format)</i>	Format of Uploaded Document	Notes
	Bid Bond – if Required, see Part B if applicable.	Upload PDF copy. The original must be received by Lakes Country Service Cooperative by due date and time.	Send to Lakes Country Service Cooperative.
	Part C – State-Specific Forms – Name of Responding Company	Single, Scanned PDF	Required. Signatures Required.
	Part D - Questionnaire – Name of Responding Company Includes: <ul style="list-style-type: none"> • Company Information • Service Questionnaire • Exceptions • Deviations • Sample Invoice for Teleservice labeled Exhibit A 	Single, Scanned PDF	Required.
	Part E – Signature Forms – Name of Responding Company Includes: <ul style="list-style-type: none"> • Uniform Guidance “EDGAR” Certification • Bid Affidavit • Acceptance of Bid & Contract Award 	Single, Scanned PDF	Required. Signatures required.
	Part F – Pricing Schedule – Name of Responding Company	Excel Workbook	Required.
	Price List/Catalog – Name of Responding Company	Upload PDF	Required.
	Exhibit A – Financial Health Document(s) – Name of Responding Company	Scanned PDF	Required. Not provided by AEPA, Respondent Created
	Exhibit B – Marketing Plan – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit C – Warranties, Additional Services – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit D – Additional Discounts – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created



Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #022-B Health & Wellness

Bidding Company Name: *Enter company name here*

Name of Catalog: *Enter catalog name here*
 (This must be the catalog in effect as of the bid date)

Note: Groupings defined as listed below. Respondents can add additional groupings.

Part F.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments
1	Disposable Products		
2	Diagnostic Products		
3	First Response Kits & Products		
4	First Aide Kits & Products		
5	Mobility Aids Manual		
6	Mobility Aids Powered		
7	Carts & Storage		
8	Training Materials		
13	Miscellaneous		
14			
15			
16			
17			
18			
19			
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21			
22			
23			
24			
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26			
27			
28			
29			
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33			
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40			



Part F.2 – Price Schedule AEPA #022-B Health & Wellness

INSTRUCTIONS: Download the Net Effective Bid Price and respective information for all line items in the entire catalog. Use a separate spreadsheet for each catalog. Please be sure to set the 'Print Area' PRIOR to submitting your bid response.

NOTE: The Net Effective Price MUST be consistent with the percentage discounts listed on the F.1 tab. Failure to have price correspond may be cause for rejection of your offer.

Part F.2 is a REQUIRED FORM

Bidding Company Name:			<i>Enter company name here</i>			Catalog Name:		<i>Enter catalog name here</i>			
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
1											1
2											2
3											3
4											4
5											5
6											6
7											7
8											8
9											9
10											10
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38											38
39											39
40											40
41											41
42											42
43											43
44											44



Part F.3 – Services Price Schedule
AEPA #022-B Health & Wellness

Bidding Company Name: *Enter company name here*

NOTE: If your company provides any of the services listed below, please complete the price schedule. **Part F.3 is an OPTIONAL FORM**

TeleServices	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Additional Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Training Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

Support Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N

*Please detail additional discounts on large projects.

<u>Customer Name</u>	<u>Street Address</u>	<u>City</u>	<u>State</u>	<u>Zip</u>	<u>PO #</u>	<u>Item #</u>	<u>Item Description</u>	<u>Manufacturer #</u>	<u>Qty</u>	<u>Extended Advertised Price</u>	<u>Extended AEPA Price</u>	<u>Savings</u>
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Total Purchases

Total Administrative Fee

Questions for Bid RFP #022-B - Health & Wellness

Question #1

Q1.Part C - AEPA Member General Overview Summary listed about Bid Security and Payment & Performance Bonds requirement however, the amount is not stated. Kindly clarify.

Q2. Customized products and hygiene items are non-returnable as we strictly follow the manufacturer's terms and conditions. It would be really helpful to know if the Member Agency can comply.

Q3.Some highly customized products such as mobility aids requires options/accessories, therefore, we cannot presume the required options/accessories for the buyers. Do we have an option to mention to contact the vendor for Quote Request?

Answers

Q1. There is no requirement posted for a Bid Security for this category. On page 5 of AEPA Part A Terms and Conditions, Section D states; "Bid/Proposal Security - If required, bids or proposals shall be accompanied by a satisfactory security bond. This will vary by the goods/services requested and will be noted in Part B, Technical Specifications for that category.

Q2. Any variations to the specifications due to industry standards may be noted on the Exceptions or Deviations forms in Part D - Questionnaire. The Committee will take this into account during evaluation.

Q3. Part B- Specifications, page 4 of 7, section 6.1.7 states; "Optional services must be identified separately and must include clear descriptions of proposed products/services within FDA, CFR, ADA, OSHA, ANSI, CDC, and SDS, licensing and/or certifications per Member Agency. A separate product sheet, where applicable, must be provided for each individual item/service when purchase is made." Pricing on accessories must be identified in the response. Since configurations may vary, the awarded vendor partner may provide a quote on the configuration specified using AEPA pricing.

Aug 4, 2021 9:45:22 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 5, 2021 12:00:04 PM CDT
By: jeastes_aepa

Answer Reject Archive

Question #2

Are we allowed to pick and choose the states from the AEPA contract? What if we do not serve few of the states listed, will we be disqualified?

Answers

No, vendors may not pick and choose states. You must be able to provide service to at least 905 of the participating states in your category.

Page 8 of Part D Questionnaire allows you to respond with information about the States that you currently sell in. Page 5 of Part A Terms & Conditions Section C states; Respondents must demonstrate their ability, capacity, and available resources to provide the proposed products and services to 90% of the AEPA Member Agencies indicating an interest in participating in the categories being solicited unless otherwise noted in Part B - Technical Specifications of the category being solicited.

Aug 6, 2021 9:13:17 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 10, 2021 8:19:52 AM CDT
By: jeastes_aepa

Answer Reject Archive

Question #3

Part B, Page 4 - 6.1.17 states, "Products sold shall be FOB Destination, freight prepaid and added to invoice. The Vendor Partner will quote shipping prior to a PO being issued". Does this mean that Vendors have the options of mentioning "includes shipping" or "Call us for shipping quote"?

Answers

No, shipping must be actual cost or no charge, it cannot be included in the pricing.

Aug 6, 2021 9:31:29 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:14:57 PM CDT
By: jeastes_aepa

Answer Reject Archive

Question #4

California State Terms States, "If qualify for CMAS contract, vendor will have to pay both CMAS & 2% Administrative fee. What would be the fee for CMAS"?

Answers

Effective July 1, 2019 for CMAS sales to local government agencies, the CMAS contractor pays DGS-CMAS a 1.25% incentive fee based on the total value of all local government orders each quarter. Effective July 1, 2019, if the CMAS contractor is a California certified small business, the administrative and incentive fees of 1.25% are waived.

Aug 6, 2021 9:35:09 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:14:02 PM CDT
By: jeastes_aepa

Answer Reject Archive

Question #5

Our company provides teletherapy services in a variety of ways, including speech and language pathology, occupational therapy, physical therapy, social work and counseling. What is the anticipated volume of positions in these areas that AEPA would be looking to fill with this RFP?

Answers

Please refer to Part B Specifications, item 3 on page 2. "Anticipated Volume Health & Wellness is a new category for AEPA. The resulting award will be an Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s). AEPA Member Agencies estimate approximately \$5 million in sales in the first contract term. AEPA Member Agencies anticipate that purchase volumes will increase over the course of contract years two (2) through four (4). This information is provided as an aid to Respondents in preparing responses only. It is not to be considered a guarantee of volume under this RFP. The successful Vendor Partner's discount and pricing schedule shall apply regardless of the volume of business under the contract."

Aug 12, 2021 11:00:20 AM CDT
By: E-Therapy, LLC - etherapy

Aug 13, 2021 5:08:05 PM CDT
By: jeastes_aepa

Answer Reject Archive

Question #6

Can you elaborate on the process that would transpire after being awarded by AEPA? How do companies then work with individual states to provide services such social work, counseling, therapy?

Answers

Awarded vendors will be introduced to the Lead Agency Representatives of each State who will be your contact throughout the term of the contract. Local users requesting your services will be referenced to you and or your representatives. Companies will then work directly with the local agency using the requested services. On a quarterly basis, (or more

Aug 12, 2021 11:04:34 AM CDT
By: E-Therapy, LLC - etherapy

Aug 13, 2021 5:06:49 PM CDT
By: jeastes_aepa

frequently) the company will report all services provided as sales and savings to the Lead Agency Representative, as well as, remit the representation fee to each State.

[Answer](#)

[Archive](#)

[Reject](#)

Question #7

We understand Bid Security is not required for this bid, however, the Texas state terms states 10% bid security is needed. Please clarify what we need to follow.

Answers

No bid security is required to be returned with your response. Texas only requires a bid security with construction bids, not with this Health and Wellness RFP.

[Answer](#)

Aug 13, 2021 2:07:41 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:11:07 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #8

Part A, page 25, #2 Secondary Pricing Method for catalog based solicitation states, "It is required for Respondents to offer Customized Price Lists in which Agency members may object up to 10 items". Is there a specific number of items to be listed/include in Customized Price Lists?

Answers

No, there is not a specific number of items to be listed or included when a Customized Price List is created.

[Answer](#)

Aug 13, 2021 6:01:22 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:12:27 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #9

Please ignore Question #8. Part A, page 25, #2 Secondary Pricing Method for catalog based solicitation states, "It is required for Respondents to offer Customized Price Lists in which Vendor Partner may object up to 10 items". Is there a specific number of items to be listed/include in Customized Price Lists?

Answers

No, there is not a specific number of items to be listed or included when a Customized Price List is created.

[Answer](#)

Aug 13, 2021 6:15:43 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:12:00 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #10

Q1.Can we submit order form for highly customized mobility products?
Q2.Additionally, can we give discount on order form Retail/MSRP price.

Answers

Yes, you may include this in your response.

Yes, we encourage discounts. AEPA's goal is to provide cost savings and value to its members.

[Answer](#)

Aug 13, 2021 7:31:27 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:09:00 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #11

If we are not an authorized retailer for any particular brand, can we still participate?

Answers

You can participate if you have your own line of products that you offer. If you sell other brands, you must be an authorized sales and service dealer for all proposed equipment/software/supplies. Part B, item 6.1.4 states:

"Vendor Partners must be a manufacturer's authorized sales and service dealer for all proposed equipment/software/supplies. An authorized sales and service dealer is defined in this solicitation as one purchasing their products for resell directly from the manufacturer(s) or the manufacturer's approved channels. Products that result from new authorized sales and service dealer arrangements between the Vendor Partner and the manufacturer during the term of this contract may be added and offered through the AEPA Member State contract."

[Answer](#)

Aug 13, 2021 7:32:30 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 5:09:26 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #12

Part C, Page 142 & 143 (New Jersey State Form) states "Equipment Certification". Please be advised that we are an authorized dealer for mobility aids and not a construction company. Is this form applicable for us?

Answers

No, the form is not applicable for mobility aids. The form is only meant for Public Works type bids/RFPs.

[Answer](#)

Aug 13, 2021 8:38:24 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 13, 2021 3:03:42 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #13

Please refer to Part C - State of New Jersey Employee Information Report. The document outlined to submit the required fee of \$150.00, failure to submit properly signed form r \$150.00 may delay issuance of certificate. Please be advised that we are an out of state bidder, do we need to comply and pay \$150.00?

Answers

No, it is not required to be returned with your bid response. Part C NJ State Requirements (page 39) states, "The following documentation will be required prior to the award of any contract for New Jersey Participants:
1. New Jersey Business Registration Certificate - Before award in NJ, not at time of bid."

[Answer](#)

Aug 17, 2021 4:17:09 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 23, 2021 4:34:51 PM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #14

Part C - State of New Jersey- Is it mandatory to submit "Sworn Contractor Certification; Qualifications and Credentials(Bidder's Certifications)". We are an independent supplier and provide goods only and not services. Additionally, we do not subcontract any of our work.

Answers

No sworn Contractor Certification is required for NJ for this category because it is not a construction solicitation.

[Answer](#)

Aug 17, 2021 4:59:14 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 19, 2021 8:20:38 AM CDT
By: jeastes_aepa

[Archive](#)

[Reject](#)

Question #15

Please confirm the following: (1) whether Certificate of Authority & Part C - New Jersey Form) is required (We do have a Business License Registration Certificate which we will enclose at the time of submission). (2) Pre-Qualification Affidavit-No Material Adverse Change is needed as this is a non-construction bid.

Answers
Confirmed, this is a non construction bid. The copy of certificate enclosed with submission is adequate for NJ.

Aug 17, 2021 8:15:16 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 19, 2021 8:18:45 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #16

Section 6.1.15 states that Vendor Partner must maintain a toll free technical support line open 8am EST to 5pm PST. Does this apply to vendors who are providing services, such as teletherapy services, as part of this RFP?

Answers
Yes. Technical support is an important requirement that can be completed with regional technicians to cover the coast to coast State Membership.

Aug 17, 2021 6:26:03 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:17:47 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #17

For Part C - Member Agency Terms and Conditions. Do all of the required forms need to be completed for each varying state and included with our proposal submission? Or do we complete those forms after a participating member state requests our services (assuming we have been approved by AEPA)?

Answers
New Jersey requires some documents to be included in the bid submission, therefore these forms are included and should be filled out and returned with your bid response. No other states require these documents at the time of submission. Additional forms may be required from some awarding states after AEPA votes on recommendations for award.

Aug 17, 2021 6:32:52 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:17:02 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #18

In regards to Part A - Responsibilities of a Vendor Partner, can you elaborate on the "Developing a Marketing Plan to support AEPA contract in collaboration with respective AEPA Member Agencies". What specifically is meant by this? What is AEPA looking for in terms of the vendor's role in marketing? Can AEPA please elaborate on what the expectation would be in upholding this responsibility?

Answers
Vendor's role in marketing is to both direct market to members and assisting and promoting the Lead Agency of each State that holds a contract through this solicitation. Each State and Region may have different needs or methods of adding awareness of your company. Marketing is expected to be a collaborative effort of the Vendor Partner and Lead Agency to promote each other with the AEPA contract.

Aug 18, 2021 5:46:53 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:40:30 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #19

Please clarify in Part A - Responsibilities of Vendor, what is the expectation of vendor presence at trade shows? Is this accompanying AEPA, or would we as the vendor be expected to have our own booth/area/promotion of our own materials?

Answers
AEPA expects the Vendor Partner to add promotion of the AEPA contract when the Vendor Partner attends national trade shows where there is an audience of public or nonprofit organizations. AEPA attends some national trade shows and will expect some support with information and coordination with those that also attend. Vendor Partners are not expected to have a booth at each national trade show that AEPA attends. Some States may request your presence to assist in marketing your products at State level conferences.

Aug 18, 2021 5:48:35 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:51:58 AM CDT
By: jeastes_aepa

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Question #20

In Part A - Responsibilities of Vendor, what specifically is meant by "increasing sales over the term of the contract with all participating AEPA Member Agencies". Is this something the vendor partner is liable for? What is the expectation of AEPA in this regard?

Answers
There is no liability to the Vendor. There is understanding that first year contracts are in the process of becoming established and sales may start slowly. AEPA expects Member States and Vendor Partners to work together with the expectation that contracts will grow among the States and Vendors. With good communication and attention to selling through the contract, most Vendor Partners experience growth. Through success stories we learn from each other, assisting with growth amongst all who participate.

Aug 18, 2021 5:49:51 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:35:49 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #21

Is a Certificate of Insurance required with our proposal submission? Or is it the intent of AEPA that we provide evidence of insurance with the Member Agency or Entity prior to the commencement of work with the said Agency/Entity? Please clarify.

Answers
A Certificate of Insurance is not required to be submitted with your response. An awarding state may request a Certificate of Insurance at the time of award.

Aug 18, 2021 5:54:00 PM CDT
By: E-Therapy, LLC - etherapy

Aug 19, 2021 8:43:21 AM CDT
By: jeastes_aepa

[Answer](#) [Archive](#) [Reject](#)

Question #22

Is it mandatory to file for New Jersey Form AA302- Employee Report (Part C) for out of state bidder

Answers
To be considered for award in New Jersey, it is mandatory to file for New Jersey Form AA302-Employee Report (Part C).

Aug 25, 2021 2:21:31 AM CDT
By: Medicaleshop Inc. - medeshop

Aug 25, 2021 10:42:17 AM CDT
By: jeastes_aepa

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[Ask a Question](#)

[View Bid](#)

From: [Public Purchase](#)
To: [Jane Eastes](#)
Cc: [Anna Marie Andrew](#); [George Wilson](#); [Pickens, Andrew](#); [Nita Werner](#); [Robin Strauser](#); [Steve Griggs](#); [Tambria M Stowers](#); [Lisa Truax](#); [Melissa Mattson](#); [Ed M Pabor](#); [Ken Swink](#); tamra.hurst@email.sparcc.org
Subject: [External]Addendum Release Successful on Bid RFP #022-B - Health & Wellness
Date: Friday, July 23, 2021 12:59:13 PM

Jane Eastes:

Bid "RFP #022-B - Health & Wellness"
Status: Release Successful on Jul 20, 2021 1:30:47 PM MDT

You can check the released bid by going to the following address:
<http://www.publicpurchase.com/gems/bid/bidView?bidId=145512>

If you have any questions regarding this bid, please contact our Customer Support Staff at agency-support@publicpurchase.com

Thank you for using Public Purchase.

MK= 9CrPaaVoT0IPLqPYF/vjnw==

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**Bid RFP #022-B - Health & Wellness
Addendum #1 - Addendum**

Information Deleted: Deleted
Information Added: Added

Bid Type **RFP**
 Bid Number **022-B**
 Title **Health & Wellness**
 Start Date **Jul 20, 2021 2:30:47 PM CDT**
 End Date **Sep 14, 2021 12:30:00 PM CDT**
 Agency **Association of Educational Purchasing Agencies**
 Bid Contact **Jane Eastes**
 (000) 000-0000
 jeastes@lcsc.org
 1001 E. Mount Faith Avenue
 Fergus Falls, MN 56537

Description

AEPA is seeking qualified, experienced contractor(s) who possess the necessary resources and capabilities to acquire, deliver and perform the required supplies, materials equipment and labor to all participating member states (up to 29) in the category of Health & Wellness.

- Respond to request from a number of different types of educational, non-profit, governmental and public institutions seeking health supplies and wellness services.
- These parts and supplies will include but are not limited to: general health supplies, disposable products, mobility products, miscellaneous equipment, specialty equipment and supplies/services.
- Types of services may include, but are not limited: Instructional, Technical, Telepractice, and Training.
- Professional Field Users of Products include but are not limited to: Health/PE Teachers/Professors, Athletic Coaches/Directors, Nurses/CNAs – City/County Hospitals, Early Childhood Centers, K-12, Colleges, Universities, Public Assisted Living/Nursing Homes/Senior Centers, First Responder Agencies EMT/Fire/Police
- Telepractice venues include schools, medical centers, rehabilitation hospitals, community health centers, outpatient clinics, universities, residential health care facilities, and child care centers. There are no inherent limits to where telepractice can be implemented, as long as the services comply with national, state, institutional, and professional regulations and policies.

All products offered must be considered new, unused, of the latest design and technology and from the most current and popular product lines available.

Pre-Bid Conference

Date: Aug 12, 2021 10:30:00 AM CDT
 Location: Voluntary Pre-Bid Conference
 Notes: AEPA will host a voluntary pre-solicitation conference call for any interested Respondents or potential Respondents. The conference call times are set in the following schedule for each of the four contiguous United States time zones. No pre-registration will be required. Recording of the conference call will be posted on the AEPA Website.

Voluntary Pre-Bid Conference Call Schedule (All Categories) – August 12, 2021

Solicitation	Eastern	Central	Mountain	Pacific
022-A Furniture	11:00 AM	10:00 AM	9:00 AM	8:00 AM
022-B Health & Wellness	11:30 AM	10:30 AM	9:30 AM	8:30 AM
022-C Institutional Kitchen Equipment	12:00 PM	11:00 AM	10:00 AM	9:00 AM
022-E LED Lighting	1:00 PM	12:00 PM	11:00 AM	10:00 AM
022-F Event Seating & Staging Solutions	1:30 PM	12:30 PM	11:30 AM	10:30 AM
022-G Technology	2:00 PM	1:00 PM	12:00 PM	11:00 AM

Conference Call Number/Online Connection:
<https://us02web.zoom.us/j/89655631428?pwd=Qno1L1xcDhwNjZvZzErMzZmYWtyQT09>

Conference Call Code: g1QWHk

Dial In Information:
 +1 312 626 6799
Meeting ID: 896 5563 1428
Passcode: 691841

No Attachments

Documents

Name	Posting Date	Acceptance
AEPA 022-A-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	Jul 19, 2021 12:40:37:36-56 PM CD	Yes
AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	Jul 19, 2021 12:16:53 PM CDT	Yes
AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf	Jul 19, 2021 12:16:59 PM CDT	Yes
AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	Jul 19, 2021 12:17:04 PM CDT	Yes
AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf	Jul 19, 2021 12:17:08 PM CDT	Yes
AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	Jul 19, 2021 12:17:14 PM CDT	Yes
AEPA Vendor Quarterly Report Template.pdf	Jul 19, 2021 12:17:18 PM CDT	Yes

[Return to Bid](#)

From: [Public Purchase](#)
To: [Lisa Truax](#)
Subject: [External]Public Purchase - RFP #022-B - Health & Wellness Closed Notification
Date: Tuesday, September 14, 2021 12:30:11 PM

Lisa Truax:

The bid RFP #022-B - Health & Wellness has closed on Sep 14, 2021 11:30:00 AM MDT

To see more details on this bid go to

<http://www.publicpurchase.com/gems/bid/bidView?bidId=145512>

Thank you for using Public Purchase.

MK= tTytIvNB0d2aa5Di90IvLw==

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Notifications Report
Agency
Bid Number
Bid Title

Association of Educational Purchasing Agencies
145512
Health & Wellness

Vendor Name	State	Invitation	Date	Email	Reason
M Hayes	MD	Classification	2021-07-20 14:38:33	jpineda@mhayes.com	Bid Notification
1 SOURCE GLOBAL LLC	FL	Classification	2021-07-20 14:38:33	rene.narvaez@1-source.us	Bid Notification
1st Community Care	TX	Classification	2021-07-20 14:38:33	dmccoy@communitycareconnections.net	Bid Notification
360 IT Professionals, Inc.	CA	Classification	2021-07-20 14:38:33	state.rfp@360itpro.com	Bid Notification
3AGProcurement, LLC.	TX	Classification	2021-07-20 14:38:33	info@3agprocurement.com	Bid Notification
4MD Medical Solutions	NJ	Classification	2021-07-20 14:38:33	bids@4mdmedical.com	Bid Notification
81 Logistics Group LLC	TX	Classification	2021-07-20 14:38:33	info@81logisticsgroup.com	Bid Notification
A & A Sales	PA	Classification	2021-07-20 14:38:33	kjdyer@ptd.net	Bid Notification
A Parts Warehouse	MI	Classification	2021-07-20 14:38:33	cb@apartwarehouse.com	Bid Notification
AB Staffing Solutions	AZ	Classification	2021-07-20 14:38:33	tzoltowski@abstaffing.com	Bid Notification
ACAI Investments, LLC	FL	Classification	2021-07-20 14:38:33	Robert@Koppel-Co.com	Bid Notification
Ace Quality	CA	Classification	2021-07-20 14:38:33	whitney@acequality.net	Bid Notification
Acrylic Source+	TX	Classification	2021-07-20 14:38:33	jamie@acrylicsource.com	Bid Notification
Acrylic Source+	TX	Classification	2021-08-13 14:03:43	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-13 16:06:50	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-13 16:08:06	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-13 16:09:00	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-13 16:09:26	jamie@acrylicsource.com	Bid Answer
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Acrylic Source+	TX	Classification	2021-08-13 16:12:01	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-13 16:12:28	jamie@acrylicsource.com	Bid Answer
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Acrylic Source+	TX	Classification	2021-08-13 16:14:57	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-19 07:17:03	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-19 07:17:48	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-19 07:18:46	jamie@acrylicsource.com	Bid Answer
Acrylic Source+	TX	Classification	2021-08-19 07:20:39	jamie@acrylicsource.com	Bid Answer
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Acrylic Source+	TX	Classification	2021-08-23 15:34:52	jamie@acrylicsource.com	Bid Answer
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ActiveHealth Management	NY	Self Invited	2021-08-05 11:00:05	proposals@activehealth.com	Bid Answer
ActiveHealth Management	NY	Self Invited	2021-08-10 07:19:53	proposals@activehealth.com	Bid Answer
ActiveHealth Management	NY	Self Invited	2021-08-13 14:03:43	proposals@activehealth.com	Bid Answer
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ActiveHealth Management	NY	Self Invited	2021-08-25 09:42:17	proposals@activehealth.com	Bid Answer
Adams and Associates	MD	Classification	2021-07-20 14:38:33	rbutler@adamsaai.com	Bid Notification
Adiya Pharma Inc	PA	Classification	2021-07-20 14:38:33	pinakin999@gmail.com	Bid Notification
Adventure Alliance LLC	TX	Classification	2021-07-20 14:38:33	john@adventurealliance.com	Bid Notification
AED Brands	GA	Classification	2021-07-20 14:38:33	khildebrandt@aedbrands.com	Bid Notification
Aero Healthcare US LLC	NY	Classification	2021-07-20 14:38:33	ron.m@aerohealthcare.us.com	Bid Notification
Agate Industries	CA	Classification	2021-07-20 14:38:33	dhaugen@cookstop.com	Bid Notification
Agathos Laboratories, Inc.	CA	Classification	2021-07-20 14:38:33	sales@agathoslabs.com	Bid Notification
Aiden Inc	CA	Classification	2021-07-20 14:38:33	sales@aiden.health	Bid Notification
Air Capital Distribution	KS	Classification	2021-07-20 14:38:33	blake@aircapitaldist.com	Bid Notification
Airtex Design Group	MN	Classification	2021-07-20 14:38:33	Mark.Phillips@AirtexGroup.com	Bid Notification
Akiva Technologies, LLC	VA	Classification	2021-07-20 14:38:33	ccanarelli@akiva.com	Bid Notification
Alert Services, Inc	TX	Classification	2021-07-20 14:38:33	orders@alertservies.com	Bid Notification
Alert Services, Inc.	TX	Classification	2021-07-20 14:38:33	orders@alertservices.com	Bid Notification
ALIRON INTERNATIONAL, INC.	NJ	Classification	2021-07-20 14:38:33	ram.ajjarapu@aliron.com	Bid Notification
Alliance Medical, Inc.	MO	Classification	2021-07-20 14:38:33	collinsm@allmed.net	Bid Notification
Allied 100, LLC	WI	Classification	2021-07-20 14:38:33	bids@aeds.com	Bid Notification
Allied 100, LLC	WI	Classification	2021-07-20 14:38:33	shannon.long@heartsmart.com	Bid Notification

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AllStar Business Concepts	TX	Classification	2021-08-13 14:03:43	jhurley@ytom.com	Bid Answer
AllStar Business Concepts	TX	Classification	2021-08-13 16:06:50	jhurley@ytom.com	Bid Answer
AllStar Business Concepts	TX	Classification	2021-08-13 16:08:06	jhurley@ytom.com	Bid Answer
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AllStar Business Concepts	TX	Classification	2021-08-23 15:34:52	jhurley@ytom.com	Bid Answer
AllStar Business Concepts	TX	Classification	2021-08-25 09:42:17	jhurley@ytom.com	Bid Answer
Alluma	CA	Classification	2021-07-20 14:38:33	connect@alluma.org	Bid Notification
Aloha Therapy, LLC	HI	Classification	2021-07-20 14:38:33	info@alohatherapy.org	Bid Notification
Alpha Omega Systems and	LA	Classification	2021-07-20 14:38:33	biddept@aossmedical.com	Bid Notification
ALPHAPROMED LLC	FL	Classification	2021-07-20 14:38:33	bids@alphapromed.com	Bid Notification
Alrek Business Solutions Inc.	IL	Classification	2021-07-20 14:38:33	ClientSupport@ABSLLI.com	Bid Notification
Alterra Medical	UT	Classification	2021-07-20 14:38:33	customerservice@alterramedical.com	Bid Notification
American Commodities AWOB	CA	Classification	2021-07-20 14:38:33	mark.cook@americancommoditiesawob.co	Bid Notification
American Filing Solutions Inc	IL	Classification	2021-07-20 14:38:33	service@americanfilingsolutions.com	Bid Notification
American Kono Group	WA	Classification	2021-07-20 14:38:33	info@N95-US.com	Bid Notification
American PPE Supplies, LLC	GA	Classification	2021-07-20 14:38:33	tmordecai@americanppesupplies.com	Bid Notification
Amica Medical Supply	OH	Classification	2021-07-20 14:38:33	sales@amicamedicalsupply.com	Bid Notification
AMikids Inc.	FL	Classification	2021-07-20 14:38:33	kgc@amikids.org	Bid Notification
AmmMm Inc.	CA	Classification	2021-07-20 14:38:33	MALEE@AmmMminc.com	Bid Notification
Amplify Americas LLC	TX	Classification	2021-07-20 14:38:33	pscm@amplifyamericas.com	Bid Notification
Anchorage Medical Equipment	TX	Classification	2021-07-20 14:38:33	dgriffin@anchoragemedicalsupplies.com	Bid Notification
Anchorage Medical Equipment	TX	Classification	2021-07-23 12:15:03	dgriffin@anchoragemedicalsupplies.com	Addendum Notification
Anchorage Medical Equipment	TX	Classification	2021-08-05 11:00:05	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-10 07:19:53	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 14:03:43	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:06:50	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:08:06	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:09:00	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:09:26	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:11:08	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:12:01	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:12:28	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:14:03	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-13 16:14:57	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:17:03	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:17:48	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:18:46	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:20:39	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:35:50	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:40:30	dgriffin@anchoragemedicalsupplies.com	Bid Answer

Anchorage Medical Equipment	TX	Classification	2021-08-19 07:43:21	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-19 07:51:59	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-23 15:34:52	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Anchorage Medical Equipment	TX	Classification	2021-08-25 09:42:17	dgriffin@anchoragemedicalsupplies.com	Bid Answer
Andersons Western Sales &	OR	Classification	2021-07-20 14:38:33	chris@andersons-online.com	Bid Notification
Anka Behavioral Health	CA	Classification	2021-07-20 14:38:33	ybraxton@ankabhi.org	Bid Notification
AOSS MEDICAL SUPPLY, INC.	UT	Classification	2021-07-20 14:38:33	lpruettaoss@aol.com	Bid Notification
Aperture Education	SC	Classification	2021-07-20 14:38:33	kröss@apertureed.com	Bid Notification
Apex Pinnacle	NY	Classification	2021-07-20 14:38:33	apexpinn@aol.com	Bid Notification
Apiari LLC	CO	Classification	2021-07-20 14:38:33	info@apiariconsulting.com	Bid Notification
Apollo Safety & Industrial, Inc.	CA	Classification	2021-07-20 14:38:33	apolosafety@aol.com	Bid Notification
Aramco, Inc	NJ	Classification	2021-07-20 14:38:33	dmcquade@aramsco.com	Bid Notification
Armstrong Medical Industries	IL	Classification	2021-07-20 14:38:33	bids@armstrongmedical.com	Bid Notification
Ascend Management	TN	Classification	2021-07-20 14:38:33	bfetzer@ascendami.com	Bid Notification
ASE Direct, Inc	TN	Classification	2021-07-20 14:38:33	ltodd@asedirect.com	Bid Notification
Asian American Recovery	CA	Classification	2021-07-20 14:38:33	tduong@healthright360.org	Bid Notification
ASW Global	OH	Classification	2021-07-20 14:38:33	pharris@aswglobal.com	Bid Notification
aura mode inc	CA	Classification	2021-07-20 14:38:33	ktkincorp@gmail.com	Bid Notification
AUSTIN LOGISTICS LLC	MI	Classification	2021-07-20 14:38:33	austin.hill@austinslogistics.com	Bid Notification
AVCO ENTERPRISES	NY	Classification	2021-07-20 14:38:33	dentserve1@aol.com	Bid Notification
AVIATE ENTERPRISES, INC.	CA	Classification	2021-07-20 14:38:33	sales@aviateinc.com	Bid Notification
Aviationy LLC	VA	Classification	2021-07-20 14:38:33	talktous@mymedical.us	Bid Notification
Avid Moxie Consulting	CO	Classification	2021-07-20 14:38:33	avidmoxie@gmail.com	Bid Notification
Axion LLC	PA	Classification	2021-07-20 14:38:33	cswan@axionllc.com	Bid Notification
B2B Global Hub LLC	CA	Classification	2021-07-20 14:38:33	deepa@b2bglobalhub.com	Bid Notification
Bandana Trading Inc	CA	Classification	2021-07-20 14:38:33	Mwilbourn@ctint.org	Bid Notification
Barbelo Group	WA	Classification	2021-07-20 14:38:33	charina.flores@barbelogroup.com	Bid Notification
Barton & Associates, Inc.	MA	Classification	2021-07-20 14:38:33	rohara@bartonassociates.com	Bid Notification
BASILEIA GROUP, INC	TX	Classification	2021-07-20 14:38:33	newdimensionpharmacy@yahoo.com	Bid Notification
BASILEIA GROUP, INC	TX	Classification	2021-07-23 12:15:03	newdimensionpharmacy@yahoo.com	Addendum Notification
BASILEIA GROUP, INC	TX	Classification	2021-08-05 11:00:05	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-10 07:19:53	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 14:03:43	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:06:50	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:08:06	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:09:00	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:09:26	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:11:08	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:12:01	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:12:28	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:14:03	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-13 16:14:57	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:17:03	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:17:48	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:18:46	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:20:39	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:35:50	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:40:30	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:43:21	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-19 07:51:59	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-23 15:34:52	newdimensionpharmacy@yahoo.com	Bid Answer
BASILEIA GROUP, INC	TX	Classification	2021-08-25 09:42:17	newdimensionpharmacy@yahoo.com	Bid Answer
bay area doctors inc	CA	Classification	2021-07-20 14:38:33	bayareadoctors@gmail.com	Bid Notification
BCM Global Technologies	CO	Classification	2021-07-20 14:38:33	info@bcmglobaltech.com	Bid Notification
Beacom Energy, Inc	IL	Classification	2021-07-20 14:38:33	jean@beacomenergy.com	Bid Notification
BEAUTIFUL VENTURES INC	TX	Classification	2021-07-20 14:38:33	Fran@bviresourcesusa.com	Bid Notification
BELLA+CANVAS LLC	CA	Classification	2021-07-20 14:38:33	brookeciaston@yahoo.com	Bid Notification
BendShape Mask, LLC	NY	Classification	2021-08-18 15:37:26	mark.bisbee@bendshapemask.com	Bid Notification
BendShape Mask, LLC	NY	Classification	2021-08-19 07:17:03	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:17:48	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:18:46	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:20:39	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:35:50	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:40:30	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:43:21	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-19 07:51:59	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-23 15:34:52	mark.bisbee@bendshapemask.com	Bid Answer
BendShape Mask, LLC	NY	Classification	2021-08-25 09:42:17	mark.bisbee@bendshapemask.com	Bid Answer
Beyond Details LLC	WI	Classification	2021-08-12 05:47:14	wcapelle@beydet.com	Bid Notification
Beyond Lucid Technologies, Inc.	CA	Classification	2021-07-20 14:38:33	jonathon.feit@beyondlucid.com	Bid Notification
BHRS Group, LLC	NJ	Self Invited	2021-08-05 11:00:05	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-10 07:19:53	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 14:03:43	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:06:50	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:08:06	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:09:00	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:09:26	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:11:08	thisey@avalonh2o.com	Bid Answer

BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:12:01	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:12:28	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:14:03	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-13 16:14:57	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:17:03	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:17:48	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:18:46	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:20:39	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:35:50	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:40:30	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:43:21	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-19 07:51:59	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-23 15:34:52	thisey@avalonh2o.com	Bid Answer
BHRS Group, LLC	NJ	Self Invited	2021-08-25 09:42:17	thisey@avalonh2o.com	Bid Answer
BioLogistex Inc.	NY	Classification	2021-07-20 14:38:33	benita@biologistex.com	Bid Notification
Blackbriar Regulatory Services	VA	Classification	2021-09-03 09:29:28	jackc@bb-rs.com	Bid Notification
Blue Chip Distributors Inc	BC	Classification	2021-07-20 14:38:33	vivian@amrglobal.com	Bid Notification
Bluegrass Distillers LLC	KY	Classification	2021-07-20 14:38:33	sihnatenko@bluegrassdistillers.com	Bid Notification
BMK Ventures, Inc.	VA	Classification	2021-07-20 14:38:33	mwhetstone@bmkventures.com	Bid Notification
Bob Barker Company, Inc	NC	Classification	2021-07-20 14:38:33	bidnotices@bobbarker.com	Bid Notification
Boca Terry	FL	Classification	2021-07-20 14:38:33	bcohen@bocaterry.com	Bid Notification
Bone Clones, Inc.	CA	Classification	2021-07-20 14:38:33	sales@boneclones.com	Bid Notification
Boser Enterprises	OH	Classification	2021-07-20 14:38:33	contracts@bosenterprises.com	Bid Notification
Bound Tree Medical	OH	Classification	2021-07-20 14:38:33	submitbids@boundtree.com	Bid Notification
BoundTree Medical, LLC	OH	Classification	2021-07-20 14:38:33	aeichenlaub@boundtree.com	Bid Notification
Bracane Company	TX	Classification	2021-07-20 14:38:33	pjnelson@bracaneco.com	Bid Notification
BrainX	CA	Classification	2021-07-20 14:38:33	CortneyL@BrainX.com	Bid Notification
Brian Distelberg PhD	CA	Classification	2021-07-20 14:38:33	bdistelberg@llu.edu	Bid Notification
Briotix Inc.	CA	Classification	2021-07-20 14:38:33	ron.marquez@briotix.com	Bid Notification
Brookwood Capital LLC	NJ	Classification	2021-07-20 14:38:33	bids@brookwoodgrp.com	Bid Notification
Brookwood Capital LLC	NJ	Classification	2021-08-10 07:19:53	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 14:03:43	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:06:50	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:08:06	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:09:00	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:09:26	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:11:08	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:12:01	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:12:28	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:14:03	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-13 16:14:57	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:17:03	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:17:48	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:18:46	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:20:39	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:35:50	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:40:30	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:43:21	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-19 07:51:59	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-23 15:34:52	bids@brookwoodgrp.com	Bid Answer
Brookwood Capital LLC	NJ	Classification	2021-08-25 09:42:17	bids@brookwoodgrp.com	Bid Answer
Buckeye Uniforms, Inc.	OH	Classification	2021-07-20 14:38:33	bburch@levinsonsuniforms.com	Bid Notification
Builders Exchange	OH	Self Invited	2021-07-23 12:15:03	info@bxohio.com	Addendum Notification
Builders Exchange	OH	Self Invited	2021-08-05 11:00:05	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-10 07:19:53	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 14:03:43	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:06:50	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:08:06	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:09:00	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:09:26	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:11:08	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:12:01	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:12:28	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:14:03	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-13 16:14:57	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:17:03	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:17:48	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:18:46	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:20:39	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:35:50	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:40:30	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:43:21	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-19 07:51:59	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-23 15:34:52	info@bxohio.com	Bid Answer
Builders Exchange	OH	Self Invited	2021-08-25 09:42:17	info@bxohio.com	Bid Answer
Built to Submit, Inc.	CA	Classification	2021-07-20 14:38:33	tony@yourgearishere.com	Bid Notification
Burns & Associates, Inc.	AZ	Classification	2021-07-20 14:38:33	pburns@burnshealthpolicy.com	Bid Notification
C+A GLOBAL	NJ	Classification	2021-07-20 14:38:33	zalmy.heber@caglobal.com	Bid Notification

California Institute for	CA	Classification	2021-07-20 14:38:33	ddaniels@cibhs.org	Bid Notification
Cambli Group Inc.	QC	Classification	2021-07-20 14:38:33	francois.garneau@cambli.com	Bid Notification
Capital Medical Supply, Inc	DC	Classification	2021-07-20 14:38:33	jonathan@capitalmdsupply.com	Bid Notification
Cardio Partners, Inc	OH	Classification	2021-07-26 09:07:46	submitbids@cardiopartners.com	Bid Notification
Career Transfer Associates, Inc	TX	Classification	2021-07-20 14:38:33	finallypainfree@gmail.com	Bid Notification
Carey & Company, LTD	CO	Classification	2021-07-20 14:38:33	bids@rescue-essentials.com	Bid Notification
Carolyn Joyce Barksdale Inc.	TX	Classification	2021-07-20 14:38:33	j.sanchezcbinc@att.net	Bid Notification
Carolyn Joyce Barksdale Inc.	TX	Classification	2021-07-20 14:38:33	jas@cjbinc.net	Bid Notification
Catalyst PR	TX	Classification	2021-07-20 14:38:33	holly@catalystpr.net	Bid Notification
Central Infusion Alliance Inc	IL	Classification	2021-07-20 14:38:33	bids@ciamedical.com	Bid Notification
Centurion Import & Export LLC	LA	Classification	2021-07-20 14:38:33	nickt@centurionimport.com	Bid Notification
Ceridian LifeWorks	MN	Classification	2021-07-20 14:38:33	chris.powers@ceridian.com	Bid Notification
Change Healthcare	FL	Classification	2021-07-20 14:38:33	Mauricio.chavez@Changehealthcare.com	Bid Notification
Charles Nechtem Associates,	FL	Classification	2021-07-20 14:38:33	KCochran@charlesnechtem.com	Bid Notification
Charter Trading Corporation	TX	Classification	2021-07-20 14:38:33	kcomee@chartertrading.com	Bid Notification
Charter Trading Corporation	TX	Classification	2021-07-23 12:15:03	kcomee@chartertrading.com	Addendum Notification
Charter Trading Corporation	TX	Classification	2021-08-05 11:00:05	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-10 07:19:53	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 14:03:43	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:06:50	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:08:06	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:09:00	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:09:26	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:11:08	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:12:01	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:12:28	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:14:03	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-13 16:14:57	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:17:03	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:17:48	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:18:46	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:20:39	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:35:50	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:40:30	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:43:21	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-19 07:51:59	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-23 15:34:52	kcomee@chartertrading.com	Bid Answer
Charter Trading Corporation	TX	Classification	2021-08-25 09:42:17	kcomee@chartertrading.com	Bid Answer
Chef's Corner Foods	TX	Classification	2021-07-20 14:38:33	bids@chefscornerfoods.com	Bid Notification
Child Trends	MD	Classification	2021-07-20 14:38:33	kskinner@childtrends.org	Bid Notification
CHOICE PROMOTIONS LLC	AR	Classification	2021-07-20 14:38:33	choicepromotions4@gmail.com	Bid Notification
Chopek Consulting	HI	Classification	2021-07-20 14:38:33	steven.chopek@gmail.com	Bid Notification
citizenAID of North America	OH	Classification	2021-07-20 14:38:33	botter@citizenAID.us	Bid Notification
citizenAID of North America	OH	Classification	2021-07-23 12:15:03	botter@citizenAID.us	Addendum Notification
citizenAID of North America	OH	Classification	2021-08-05 11:00:05	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-10 07:19:53	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 14:03:43	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:06:50	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:08:06	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:09:00	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:09:26	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:11:08	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:12:01	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:12:28	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:14:03	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-13 16:14:57	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:17:03	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:17:48	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:18:46	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:20:39	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:35:50	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:40:30	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:43:21	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-19 07:51:59	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-23 15:34:52	botter@citizenAID.us	Bid Answer
citizenAID of North America	OH	Classification	2021-08-25 09:42:17	botter@citizenAID.us	Bid Answer
CJIS GROUP LLC	FL	Classification	2021-07-20 14:38:33	region1@cjisgroup.com	Bid Notification
Clark Collection, Ltd	OR	Classification	2021-07-20 14:38:33	geoffclarkcarroll@clarkcollection.com	Bid Notification
Clear Breath LLC	CA	Classification	2021-07-20 14:38:33	sales@clear-breath.net	Bid Notification
ClientTrack	UT	Classification	2021-07-20 14:38:33	Dbrown@clienttrack.com	Bid Notification
ClientTrack	UT	Classification	2021-07-20 14:38:33	jdredge@clienttrack.com	Bid Notification
Clinol Chemicals LLC	DE	Classification	2021-07-20 14:38:33	onur.krand@clinolchem.com	Bid Notification
Clinol Chemicals LLC	DE	Classification	2021-08-05 11:00:05	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-10 07:19:53	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 14:03:43	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:06:50	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:08:06	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:09:00	onur.krand@clinolchem.com	Bid Answer

Clinol Chemicals LLC	DE	Classification	2021-08-13 16:09:26	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:11:08	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:12:01	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:12:28	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:14:03	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-13 16:14:57	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:17:03	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:17:48	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:18:46	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:20:39	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:35:50	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:40:30	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:43:21	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-19 07:51:59	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-23 15:34:52	onur.krand@clinolchem.com	Bid Answer
Clinol Chemicals LLC	DE	Classification	2021-08-25 09:42:17	onur.krand@clinolchem.com	Bid Answer
CMC Government Services Inc	TX	Classification	2021-07-20 14:38:33	bids@cmcgov.com	Bid Notification
Colorado Safety Supply	CO	Classification	2021-07-20 14:38:33	sstaats@coloradosafetysupply.com	Bid Notification
Comade, Inc.	CA	Classification	2021-07-20 14:38:33	sales@comade.com	Bid Notification
Community Education Centers	NJ	Classification	2021-07-20 14:38:33	tara.huff@cecintl.com	Bid Notification
Community Education Centers,	NJ	Classification	2021-07-20 14:38:33	development@geogroup.com	Bid Notification
Community Solutions Inc	CT	Classification	2021-07-20 14:38:33	rfp@csimail.org	Bid Notification
ComPsych	IL	Classification	2021-07-20 14:38:33	elebedevs@compsych.com	Bid Notification
ComPsych Corporation	IL	Classification	2021-07-20 14:38:33	dlsauskas@compsych.com	Bid Notification
ComPsych Corporation	IL	Classification	2021-07-20 14:38:33	palbright@compsych.com	Bid Notification
ComPsych Corporation	IL	Classification	2021-07-20 14:38:33	kng@compsych.com	Bid Notification
ComPsych Corporation	IL	Self Invited	2021-07-23 12:15:03	jfedota@compsych.com	Addendum Notification
ComPsych Corporation	IL	Self Invited	2021-08-05 11:00:05	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-10 07:19:53	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 14:03:43	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:06:50	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:08:06	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:09:00	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:09:26	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:11:08	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:12:01	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:12:28	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:14:03	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-13 16:14:57	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:17:03	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:17:48	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:18:46	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:20:39	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:35:50	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:40:30	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:43:21	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-19 07:51:59	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-23 15:34:52	jfedota@compsych.com	Bid Answer
ComPsych Corporation	IL	Self Invited	2021-08-25 09:42:17	jfedota@compsych.com	Bid Answer
Con10gency Consulting	TX	Classification	2021-07-20 14:38:33	norm@con10gency.com	Bid Notification
Concordance Healthcare	OH	Classification	2021-07-20 14:38:33	jstrange@concordancehs.com	Bid Notification
Conduent State & Local	MD	Classification	2021-07-20 14:38:33	biddesk.fc-tlg@conduent.com	Bid Notification
Connect6 Group Inc	IL	Classification	2021-07-20 14:38:33	andrew.yousefpour@connect6group.com	Bid Notification
Conney Safety Products	WI	Classification	2021-07-20 14:38:33	mrogan@conney.com	Bid Notification
Conney Safety Products	WI	Classification	2021-07-20 14:38:33	Rfosu@Conney.com	Bid Notification
Conney Safety Products, LLC	WI	Classification	2021-07-20 14:38:33	lkrabel@conney.com	Bid Notification
Conscendo Aviation	VA	Classification	2021-07-20 14:38:33	Ryan.whitaker@conscendo.net	Bid Notification
Consilience Group, LLC	TN	Classification	2021-07-20 14:38:33	Shelley@ConsilienceGroup.com	Bid Notification
Continuum Preparedness, LLC	CO	Classification	2021-07-20 14:38:33	james@continuumpreparedness.com	Bid Notification
Council for the Spanish	CA	Classification	2021-07-20 14:38:33	mapo@elconclilio.org	Bid Notification
Council on Accreditation for	NY	Classification	2021-07-20 14:38:33	krichardson@coanet.org	Bid Notification
CPR/FIRST Aid Training Group	TX	Classification	2021-07-20 14:38:33	sa_gregory@me.com	Bid Notification
CPR1 LLC	CA	Classification	2021-07-20 14:38:33	brian@cpr1.com	Bid Notification
CPR1LLC	CA	Self Invited	2021-07-23 12:15:03	info@cpr1.com	Addendum Notification
CPR1LLC	CA	Self Invited	2021-08-05 11:00:05	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-10 07:19:53	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 14:03:43	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:06:50	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:08:06	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:09:00	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:09:26	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:11:08	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:12:01	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:12:28	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:14:03	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-13 16:14:57	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:17:03	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:17:48	info@cpr1.com	Bid Answer

CPR1LLC	CA	Self Invited	2021-08-19 07:18:46	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:20:39	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:35:50	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:40:30	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:43:21	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-19 07:51:59	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-23 15:34:52	info@cpr1.com	Bid Answer
CPR1LLC	CA	Self Invited	2021-08-25 09:42:17	info@cpr1.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-07-20 14:38:33	swilliams@hu-friedy.com	Bid Notification
Crosstex International, Inc.	NY	Classification	2021-07-23 12:15:03	swilliams@hu-friedy.com	Addendum Notification
Crosstex International, Inc.	NY	Classification	2021-08-05 11:00:05	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-10 07:19:53	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 14:03:43	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:06:50	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:08:06	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:09:00	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:09:26	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:11:08	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:12:01	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:12:28	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:14:03	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-13 16:14:57	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:17:03	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:17:48	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:18:46	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:20:39	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:35:50	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:40:30	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:43:21	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-19 07:51:59	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-23 15:34:52	swilliams@hu-friedy.com	Bid Answer
Crosstex International, Inc.	NY	Classification	2021-08-25 09:42:17	swilliams@hu-friedy.com	Bid Answer
Culinary Depot	NY	Classification	2021-07-20 14:38:33	Elip@culinarydepot.com	Bid Notification
Curative Talent, LLC	TX	Classification	2021-07-20 14:38:33	jschmitz@curativetalent.com	Bid Notification
Cynet Systems Inc.	VA	Classification	2021-07-20 14:38:33	arptp@cynetsystems.com	Bid Notification
Daisy Masks	MO	Classification	2021-07-20 14:38:33	sales@daisymasks.com	Bid Notification
dealmed medical supplies LLC	NY	Classification	2021-07-20 14:38:33	dfass@dealmed.com	Bid Notification
Deepka Import LLC	NJ	Classification	2021-07-20 14:38:33	raman@medmart32.com	Bid Notification
Del Capital Group LLC	NY	Classification	2021-07-20 14:38:33	avi@delcapitalgroup.com	Bid Notification
Dependable Health Services, Inc	TX	Classification	2021-07-20 14:38:33	Danielle@dependablehealthservices.com	Bid Notification
Designer Care Co., Ltd.	ND	Classification	2021-07-20 14:38:33	jdes@designercare.com	Bid Notification
Digital Dolphin Products	CA	Self Invited	2021-08-10 07:19:53	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 14:03:43	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:06:50	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:08:06	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:09:00	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:09:26	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:11:08	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:12:01	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:12:28	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:14:03	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-13 16:14:57	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:17:03	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:17:48	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:18:46	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:20:39	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:35:50	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:40:30	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:43:21	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-19 07:51:59	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-23 15:34:52	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products	CA	Self Invited	2021-08-25 09:42:17	jortuyo@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-07-20 14:38:33	mcalda@ddp.us	Bid Notification
Digital Dolphin Products, LLC	CA	Classification	2021-07-23 12:15:03	mcalda@ddp.us	Addendum Notification
Digital Dolphin Products, LLC	CA	Classification	2021-08-05 11:00:05	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-10 07:19:53	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 14:03:43	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:06:50	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:08:06	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:09:00	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:09:26	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:11:08	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:12:01	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:12:28	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:14:03	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-13 16:14:57	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-19 07:17:03	mcalda@ddp.us	Bid Answer
Digital Dolphin Products, LLC	CA	Classification	2021-08-19 07:17:48	mcalda@ddp.us	Bid Answer

E-Therapy, LLC	AZ	Self Invited	2021-08-19 07:40:30	cmsalisbury18@gmail.com	Bid Answer
E-Therapy, LLC	AZ	Self Invited	2021-08-19 07:43:21	cmsalisbury18@gmail.com	Bid Answer
E-Therapy, LLC	AZ	Self Invited	2021-08-19 07:51:58	cmsalisbury18@gmail.com	Bid Answer
E-Therapy, LLC	AZ	Self Invited	2021-08-23 15:34:52	cmsalisbury18@gmail.com	Bid Answer
E-Therapy, LLC	AZ	Self Invited	2021-08-25 09:42:17	cmsalisbury18@gmail.com	Bid Answer
E. P. Mitchell and Associates, ea Consulting Inc	CA	Classification	2021-07-20 14:38:33	eva.mitchell@att.net	Bid Notification
Eagle Enterprises	TX	Classification	2021-07-20 14:38:33	bid@ea-inc.com	Bid Notification
EAP Lifestyle Management, LLC	AL	Classification	2021-07-20 14:38:33	pbjinc@msn.com	Bid Notification
ECB Enterprises	UT	Classification	2021-07-20 14:38:33	pvanderpool@eaplifestyle.com	Bid Notification
EDG Sales International, LLC	GA	Classification	2021-07-20 14:38:33	ecbenterprisesllc@gmail.com	Bid Notification
EDWIN C. PERKINS	CA	Classification	2021-07-20 14:38:33	heather.chatham@n95medicalsupplies.com	Bid Notification
EEV Education	FL	Self Invited	2021-07-23 12:15:03	eperk452@aol.com	Bid Notification
EEV Education	FL	Self Invited	2021-07-23 12:15:03	isolomon@eeveducation.com	Addendum Notification
EEV Education	FL	Self Invited	2021-08-05 11:00:05	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-10 07:19:53	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 14:03:43	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:06:50	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:08:06	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:09:00	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:09:26	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:11:08	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:12:01	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:12:28	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:14:03	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-13 16:14:57	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:17:03	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:17:48	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:18:46	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:20:39	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:35:50	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:40:30	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:43:21	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-19 07:51:59	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-23 15:34:52	isolomon@eeveducation.com	Bid Answer
EEV Education	FL	Self Invited	2021-08-25 09:42:17	isolomon@eeveducation.com	Bid Answer
Eight 32 Group, LLC	VA	Classification	2021-07-20 14:38:33	maggie@eight32group.com	Bid Notification
ELB US Inc.	CA	Self Invited	2021-08-05 11:00:05	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-10 07:19:53	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 14:03:43	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:06:50	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:08:06	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:09:00	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:09:26	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:11:08	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:12:01	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:12:28	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:14:03	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-13 16:14:57	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:17:03	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:17:48	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:18:46	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:20:39	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:35:50	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:40:30	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:43:21	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-19 07:51:59	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-23 15:34:52	j.hart@elbglobal.com	Bid Answer
ELB US Inc.	CA	Self Invited	2021-08-25 09:42:17	j.hart@elbglobal.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-07-20 14:38:33	dana@electramed.com	Bid Notification
Electra-Med Corporation	MI	Classification	2021-07-23 12:15:03	dana@electramed.com	Addendum Notification
Electra-Med Corporation	MI	Classification	2021-08-05 11:00:05	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-10 07:19:53	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 14:03:43	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:06:50	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:08:06	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:09:00	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:09:26	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:11:08	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:12:01	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:12:28	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:14:03	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-13 16:14:57	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:17:03	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:17:48	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:18:46	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:20:39	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:35:50	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:40:30	dana@electramed.com	Bid Answer

Electra-Med Corporation	MI	Classification	2021-08-19 07:43:21	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-19 07:51:59	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-23 15:34:52	dana@electramed.com	Bid Answer
Electra-Med Corporation	MI	Classification	2021-08-25 09:42:17	dana@electramed.com	Bid Answer
ELITE TEXTILE TRADING LLC	CA	Classification	2021-07-20 14:38:33	amy@elitetex.us	Bid Notification
EMED Medical Company	MO	Classification	2021-07-20 14:38:33	clesure@emedmedical.com	Bid Notification
EMED MEDICAL COMPANY	MO	Classification	2021-07-20 14:38:33	sjones@emedmedical.com	Bid Notification
Emergency Lifeline Corp.	CA	Classification	2021-07-20 14:38:33	daniel@disaster-resource.com	Bid Notification
Emergency Medical Products	OH	Classification	2021-07-20 14:38:33	submitbids@buyemp.com	Bid Notification
Emergency Medical Solutions	NY	Classification	2021-07-20 14:38:33	sales@ems.team	Bid Notification
Emerging Stars Distribution	TX	Classification	2021-07-20 14:38:33	info@emergingstarsllc.com	Bid Notification
Empire Managed Solutions, LLC	WA	Classification	2021-07-20 14:38:33	sjimenez@empiremanagedsolutions.com	Bid Notification
Empire Safety	CA	Classification	2021-07-20 14:38:33	srigsby@empiresafety.com	Bid Notification
Empire Safety & Supply	CA	Classification	2021-07-20 14:38:33	tcrawford@empiresafety.com	Bid Notification
EMS Innovations	MD	Self Invited	2021-07-23 12:15:03	alesniewski@emsinnovations.com	Addendum Notification
EMS Innovations	MD	Self Invited	2021-08-05 11:00:05	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-10 07:19:53	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 14:03:43	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:06:50	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:08:06	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:09:00	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:09:26	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:11:08	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:12:01	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:12:28	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:14:03	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-13 16:14:57	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:17:03	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:17:48	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:18:46	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:20:39	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:35:50	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:40:30	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:43:21	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-19 07:51:59	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-23 15:34:52	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations	MD	Self Invited	2021-08-25 09:42:17	alesniewski@emsinnovations.com	Bid Answer
EMS Innovations, Inc	MD	Classification	2021-07-20 14:38:33	jferko@emsinnovations.com	Bid Notification
EMS Safety Services, Inc.	CA	Classification	2021-07-20 14:38:33	bids@emssafety.com	Bid Notification
EOM Global LLC	NY	Classification	2021-07-20 14:38:33	lf@eomglobal.com	Bid Notification
EPA Consultants dba Business	WA	Classification	2021-07-20 14:38:33	suziesresale@gmail.com	Bid Notification
Epic Medical Supply Corp	NY	Classification	2021-07-20 14:38:33	info@epicmedsupply.com	Bid Notification
ES Healthcare Consulting, LLC	NC	Classification	2021-07-20 14:38:33	edjspeedling@gmail.com	Bid Notification
eSafety Supplies, Inc.	CA	Classification	2021-07-20 14:38:33	bids@esafetysupplies.com	Bid Notification
Escape Mobility Company USA,	CA	Classification	2021-07-20 14:38:33	allen@escape-mobility.net	Bid Notification
Especially For You LLC	PA	Classification	2021-07-20 14:38:33	sakinahdavis1976@gmail.com	Bid Notification
Essential World Goods L.L.C.	AZ	Classification	2021-07-20 14:38:33	floresa@essentialworldgoods.com	Bid Notification
Everything Medical	NV	Classification	2021-07-20 14:38:33	bids@uhsem.com	Bid Notification
Everything Medical	NV	Classification	2021-08-05 11:00:05	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-10 07:19:53	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 14:03:43	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:06:50	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:08:06	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:09:00	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:09:26	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:11:08	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:12:01	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:12:28	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:14:03	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-13 16:14:57	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:17:03	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:17:48	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:18:46	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:20:39	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:35:50	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:40:30	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:43:21	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-19 07:51:59	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-23 15:34:52	bids@uhsem.com	Bid Answer
Everything Medical	NV	Classification	2021-08-25 09:42:17	bids@uhsem.com	Bid Answer
Evident Analytics, LLC	NC	Classification	2021-07-20 14:38:33	wes@evidentanalytics.com	Bid Notification
Evident, Inc.	VA	Classification	2021-07-20 14:38:33	procure@shopevident.com	Bid Notification
EXCEL GLOVES & SAFETY	WA	Classification	2021-07-20 14:38:33	GLOVELADY@EXCELGLOVES.COM	Bid Notification
Fastenal Company	MN	Classification	2021-07-20 14:38:33	govcoordinators@fastenal.com	Bid Notification
FCP Enterprises, LLC	TX	Classification	2021-07-20 14:38:33	brian@advancedcpr.com	Bid Notification
Federal and SLED Solutions LLC	NY	Classification	2021-07-20 14:38:33	david@fedsledsol.com	Bid Notification
Federal Resources Supply	MD	Classification	2021-07-20 14:38:33	sales@federalresources.com	Bid Notification
FEI Behavioral Health	WI	Classification	2021-07-20 14:38:33	mbugenhagen@feinet.com	Bid Notification

Ferno Washington, Inc.	OH	Classification	2021-07-20 14:38:33	bjenkins@ferno.com	Bid Notification
Firehouse Medical Inc	CA	Classification	2021-07-20 14:38:33	brentp@fhmed.com	Bid Notification
First Pharmacy Services	TN	Classification	2021-07-20 14:38:33	firstpharmacy@bellsouth.net	Bid Notification
First stop first aid limited	PA	Classification	2021-07-20 14:38:33	Collin@firststopfirstaid.com	Bid Notification
Fisher Scientific	IL	Classification	2021-07-20 14:38:33	cs.quotes@thermofisher.com	Bid Notification
Fisher Scientific	IL	Classification	2021-07-23 12:15:03	cs.quotes@thermofisher.com	Addendum Notification
Fisher Scientific	IL	Classification	2021-08-05 11:00:05	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-10 07:19:53	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 14:03:43	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:06:50	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:08:06	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:09:00	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:09:26	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:11:08	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:12:01	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:12:28	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:14:03	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-13 16:14:57	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:17:03	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:17:48	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:18:46	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:20:39	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:35:50	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:40:30	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:43:21	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-19 07:51:59	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-23 15:34:52	cs.quotes@thermofisher.com	Bid Answer
Fisher Scientific	IL	Classification	2021-08-25 09:42:17	cs.quotes@thermofisher.com	Bid Answer
FIVE STAR DEALS	NY	Classification	2021-07-20 14:38:33	jack@fivestardealsinc.com	Bid Notification
FlagHouse Inc	NJ	Self Invited	2021-08-23 15:34:52	kathy.chichester@flaghouse.com	Bid Answer
FlagHouse Inc	NJ	Self Invited	2021-08-25 09:42:17	kathy.chichester@flaghouse.com	Bid Answer
Flaghouse, Incorporated	NJ	Classification	2021-07-20 14:38:33	andy.strauss@flaghouse.com	Bid Notification
Forestry Suppliers, Inc.	MS	Classification	2021-07-20 14:38:33	dawsonb@forestry-suppliers.com	Bid Notification
Fortes Investment Group LLC	TX	Classification	2021-07-20 14:38:33	greg@forteshealth.com	Bid Notification
Forward Science Holding Inc	TX	Classification	2021-07-20 14:38:33	jholscher@forwardscience.com	Bid Notification
Fostering Media Connections	CA	Classification	2021-07-20 14:38:33	jfenlon@chronicleofsocialchange.org	Bid Notification
FRC Global Group	NY	Classification	2021-07-20 14:38:33	erika@frcglobalgroup.com	Bid Notification
Froggys Fog LLC	TN	Classification	2021-07-20 14:38:33	amiller@froggysfog.com	Bid Notification
Frontline Medical Supply Inc.	WA	Classification	2021-07-20 14:38:33	michael.a@thefrontlinemedicalsupply.com	Bid Notification
FSSC LLC	IN	Classification	2021-07-20 14:38:33	adam@ifmasks.com	Bid Notification
G4S Justice Services, LLC	GA	Classification	2021-07-20 14:38:33	registrations@us.g4s.com	Bid Notification
GAATES, Inc. d/b/a Success	CA	Classification	2021-07-20 14:38:33	successreentry@gmail.com	Bid Notification
Gabriel Enterprises	MO	Classification	2021-07-20 14:38:33	John.Oshea@gabrielenterprises.com	Bid Notification
Galls	KY	Classification	2021-07-20 14:38:33	brewer-tiffany@galls.com	Bid Notification
Galls, LLC.	KY	Classification	2021-07-20 14:38:33	Rose-Lindsay@galls.com	Bid Notification
Garden State Medical Supply	NJ	Classification	2021-07-20 14:38:33	state@govsupplies.com	Bid Notification
Gartner	CA	Classification	2021-07-20 14:38:33	chris.ragan@gartner.com	Bid Notification
Gary Plastic Packaging Corp	NY	Classification	2021-07-20 14:38:33	Kevin@plasticboxes.com	Bid Notification
Gateway Foundation, Inc.	IL	Classification	2021-07-20 14:38:33	druzich@gatewayfoundation.org	Bid Notification
Gaumard Scientific Co.	FL	Classification	2021-07-20 14:38:33	ambarp@gaumard.com	Bid Notification
GDI	PA	Classification	2021-07-20 14:38:33	p.lukas@gdicompany.com	Bid Notification
Gene Therapy Systems, INC.	CA	Classification	2021-07-20 14:38:33	jcrowley@genlantis.com	Bid Notification
Gene Therapy Systems, INC.	CA	Classification	2021-07-23 12:15:03	jcrowley@genlantis.com	Addendum Notification
Gene Therapy Systems, INC.	CA	Classification	2021-08-05 11:00:05	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-10 07:19:53	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 14:03:43	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:06:50	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:08:06	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:09:00	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:09:26	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:11:08	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:12:01	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:12:28	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:14:03	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-13 16:14:57	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:17:03	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:17:48	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:18:46	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:20:39	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:35:50	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:40:30	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:43:21	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-19 07:51:59	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-23 15:34:52	jcrowley@genlantis.com	Bid Answer
Gene Therapy Systems, INC.	CA	Classification	2021-08-25 09:42:17	jcrowley@genlantis.com	Bid Answer
General Medical Devices, inc	IL	Classification	2021-07-20 14:38:33	devon@aedprofessionals.com	Bid Notification
General Medical Supply	GA	Classification	2021-07-20 14:38:33	charles.ginn@mluservices.com	Bid Notification
GENERATOR SUPERCENTER	TX	Classification	2021-07-20 14:38:33	KERRIE@GENERATORSUPERCENTER.COM	Bid Notification

Gentox Medical Services	UT	Classification	2021-07-20 14:38:33	tim@highstandardhealth.com	Bid Notification
GetReadyGEAR, Inc.	CA	Classification	2021-07-20 14:38:33	info@getreadygear.com	Bid Notification
Global Infinity Enterprise LLC	NJ	Classification	2021-07-20 14:38:33	states@giellc.com	Bid Notification
Global Med Cables, Inc	CA	Classification	2021-07-20 14:38:33	info@globalmedcables.com	Bid Notification
Global TechOps Inc.	TX	Classification	2021-07-20 14:38:33	LFuline@GlobalTechOps.com	Bid Notification
Global TechOps Inc.	TX	Classification	2021-07-23 12:15:03	LFuline@GlobalTechOps.com	Addendum Notification
Global TechOps Inc.	TX	Classification	2021-08-05 11:00:05	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-10 07:19:53	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 14:03:43	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:06:50	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:08:06	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:09:00	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:09:26	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:11:08	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:12:01	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:12:28	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:14:03	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-13 16:14:57	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:17:03	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:17:48	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:18:46	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:20:39	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:35:50	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:40:30	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:43:21	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-19 07:51:59	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-23 15:34:52	LFuline@GlobalTechOps.com	Bid Answer
Global TechOps Inc.	TX	Classification	2021-08-25 09:42:17	LFuline@GlobalTechOps.com	Bid Answer
Global Visse INC	FL	Classification	2021-07-20 14:38:33	sonjaymehta@globalvisseinc.com	Bid Notification
Globalshop Inc	NJ	Classification	2021-07-20 14:38:33	gcbauan@globalshopinc.com	Bid Notification
Globaltek	NH	Classification	2021-07-20 14:38:33	devyn@gtcusa.com	Bid Notification
GMES, LLC	MO	Classification	2021-07-20 14:38:33	BRYAN@GMESUPPLY.COM	Bid Notification
Gnomedica LLC	TX	Classification	2021-07-20 14:38:33	jessica@gnomedica.com	Bid Notification
Gnomedica LLC	TX	Classification	2021-07-23 12:15:03	jessica@gnomedica.com	Addendum Notification
Gnomedica LLC	TX	Classification	2021-08-05 11:00:05	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-10 07:19:53	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 14:03:43	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:06:50	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:08:06	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:09:00	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:09:26	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:11:08	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:12:01	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:12:28	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:14:03	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-13 16:14:57	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:17:03	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:17:48	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:18:46	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:20:39	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:35:50	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:40:30	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:43:21	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-19 07:51:59	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-23 15:34:52	jessica@gnomedica.com	Bid Answer
Gnomedica LLC	TX	Classification	2021-08-25 09:42:17	jessica@gnomedica.com	Bid Answer
Got Safety Provision First Air	CA	Classification	2021-07-20 14:38:33	tsoto04@att.net	Bid Notification
Gov-Sync, LLC	LA	Classification	2021-07-20 14:38:33	rob_papizan@gov-sync.com	Bid Notification
GPG Holding Corporation	FL	Classification	2021-07-20 14:38:33	nmatute@gpgholdingcorp.com	Bid Notification
GPmasks	VA	Classification	2021-07-20 14:38:33	Ellakewan@gmail.com	Bid Notification
GQR Global Markets (parent co.	TX	Classification	2021-07-20 14:38:33	brittany.price@gqrgm.com	Bid Notification
Greenwood Products Ltd	TX	Classification	2021-07-20 14:38:33	debbie@unistoredirect.com	Bid Notification
GSM Development	MO	Classification	2021-07-20 14:38:33	msmith@gsmdevelopment.com	Bid Notification
Guardian EMS Products	CA	Classification	2021-07-20 14:38:33	hsanders@guardianemsp.com	Bid Notification
Hailstone Economic	PA	Classification	2021-07-20 14:38:33	jdreistadt@hailstoneeconomic.com	Bid Notification
HALO BRANDED SOLUTIONS	PA	Classification	2021-07-20 14:38:33	JANE.HEIMBECKER@HALO.COM	Bid Notification
HALO BRANDED SOLUTIONS,	IL	Classification	2021-07-20 14:38:33	SALES@CHANNINGBETE.COM	Bid Notification
Harbage Consulting, LLC	CA	Classification	2021-07-20 14:38:33	harbage@harbageconsulting.com	Bid Notification
Harm Reduction Coalition	NY	Classification	2021-07-20 14:38:33	frost@harmreduction.org	Bid Notification
Harvest Professional Services	TX	Classification	2021-07-20 14:38:33	karyl.stonecipher@hpsci.com	Bid Notification
Hazelden Betty Ford	MN	Classification	2021-07-20 14:38:33	LWerner@hazeldenbettyford.org	Bid Notification
HD SUPPLY FACILITIES	CA	Classification	2021-07-20 14:38:33	HDS-FMBIDS@HDSUPPLY.COM	Bid Notification
Health Advocate, Inc.	PA	Classification	2021-07-20 14:38:33	jdepance@healthadvocate.com	Bid Notification
Health Management Associates	MI	Classification	2021-07-20 14:38:33	proposals@healthmanagement.com	Bid Notification
Health Pros Northwest	WA	Classification	2021-07-20 14:38:33	nick@healthprosnw.com	Bid Notification
Health Supply Wholesalers	AZ	Classification	2021-07-20 14:38:33	thenetworker@consultant.com	Bid Notification
Health-Tech Consultants, Inc	FL	Classification	2021-07-20 14:38:33	htci@comcast.net	Bid Notification
HealthCare Perspective, LLC	AL	Classification	2021-07-20 14:38:33	kris@healthcareperspective.com	Bid Notification

HealthECO, LLC	TX	Classification	2021-07-20 14:38:33	miles@healtheco.us	Bid Notification
Healthstat, Inc.	NC	Classification	2021-07-20 14:38:33	lester.morales@healthstatinc.com	Bid Notification
Heart Light Corporate Training	CA	Classification	2021-07-20 14:38:33	sc@heart-light.org	Bid Notification
HeartSafe America	TX	Classification	2021-07-20 14:38:33	mnickerson@heartsafeusa.com	Bid Notification
Henry Schein, Inc.	NY	Classification	2021-07-20 14:38:33	biddept@henryschein.com	Bid Notification
HEPRO.US INC.	FL	Classification	2021-07-20 14:38:33	OROTEXINC@GMAIL.COM	Bid Notification
HKA Trading	CA	Classification	2021-07-20 14:38:33	contact@hkamasks.com	Bid Notification
Home Builders Institute	DC	Classification	2021-07-20 14:38:33	torbettd@hbi.org	Bid Notification
Horizon Supply Company	PA	Classification	2021-07-20 14:38:33	djoseph@horizon-equip.com	Bid Notification
Humana	CA	Classification	2021-07-21 11:52:31	jlewellen@humana.com	Bid Notification
Humana	CA	Classification	2021-07-23 12:15:03	jlewellen@humana.com	Addendum Notification
Humana	CA	Classification	2021-08-05 11:00:05	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-10 07:19:53	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 14:03:43	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:06:50	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:08:06	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:09:00	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:09:26	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:11:08	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:12:01	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:12:28	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:14:03	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-13 16:14:57	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:17:03	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:17:48	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:18:46	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:20:39	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:35:50	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:40:30	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:43:21	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-19 07:51:59	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-23 15:34:52	jlewellen@humana.com	Bid Answer
Humana	CA	Classification	2021-08-25 09:42:17	jlewellen@humana.com	Bid Answer
IBM Watson Health	MA	Classification	2021-07-20 14:38:33	langs@us.ibm.com	Bid Notification
IMAGINE MEDICAL	TX	Classification	2021-07-20 14:38:33	AVANIKA@IM-INTL.COM	Bid Notification
IMPAQ International, LLC	MD	Classification	2021-07-20 14:38:33	bdsupport@impaqint.com	Bid Notification
Imperial Glove & Safety	NV	Classification	2021-09-14 00:21:52	rarguello@imperialglove-safety.com	Bid Notification
IMX Medical Management	PA	Classification	2021-07-20 14:38:33	Jeremy.Kaplan@imxmed.com	Bid Notification
Indegene	NJ	Classification	2021-07-20 14:38:33	manjunath.yerragunta@indegene.com	Bid Notification
Independence Business Supply	OH	Classification	2021-07-20 14:38:33	bill.botkin@orderibs.com	Bid Notification
Independent Living Systems,	FL	Classification	2021-07-20 14:38:33	mnetto@ilshealth.com	Bid Notification
Independent Tabulation, Inc.	NC	Classification	2021-07-20 14:38:33	sales@intab.net	Bid Notification
Indian-American Trade, Inc.	VA	Classification	2021-07-20 14:38:33	Prateek@indianamericantrade.com	Bid Notification
InGenesis, Inc.	TX	Classification	2021-07-20 14:38:33	commercial@ingenesis.org	Bid Notification
Innovative Emergency	NC	Classification	2021-09-07 11:30:07	alec.rigglesman@iem.com	Bid Notification
Intechnolutions, LLC	TX	Classification	2021-07-20 14:38:33	intechnolutions.contracts@gmail.com	Bid Notification
Integra Aviation	TX	Classification	2021-07-20 14:38:33	tlmance@integraaviation.com	Bid Notification
Interaction Consulting	ID	Classification	2021-07-20 14:38:33	monica@interactioninternational.org	Bid Notification
Intercontinental pharma inc	FL	Classification	2021-07-20 14:38:33	sales@intercontinentalpharma.com	Bid Notification
Interface EAP	TX	Classification	2021-07-20 14:38:33	mmireles@ieap.com	Bid Notification
International Consulting	TX	Classification	2021-07-20 14:38:33	mitt.salvaggio@isg-one.com	Bid Notification
International Genesis	TX	Classification	2021-07-20 14:38:33	simmons@genesisprofsol.com	Bid Notification
IQ Total Source	AZ	Classification	2021-07-20 14:38:33	jlogan@iqtotalsource.com	Bid Notification
IRIS USA, Inc.	AZ	Classification	2021-07-20 14:38:33	michael.nickerson@irisusainc.com	Bid Notification
ISA Corporation	OR	Classification	2021-07-20 14:38:33	debbiedurig@isacorporation.net	Bid Notification
ISA Corporation	OR	Classification	2021-07-23 12:15:03	debbiedurig@isacorporation.net	Addendum Notification
ISA Corporation	OR	Classification	2021-08-05 11:00:05	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-10 07:19:53	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-13 14:03:43	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-13 16:06:50	debbiedurig@isacorporation.net	Bid Answer
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ISA Corporation	OR	Classification	2021-08-13 16:09:00	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-13 16:09:26	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-13 16:11:08	debbiedurig@isacorporation.net	Bid Answer
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ISA Corporation	OR	Classification	2021-08-13 16:14:57	debbiedurig@isacorporation.net	Bid Answer
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ISA Corporation	OR	Classification	2021-08-19 07:18:46	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-19 07:20:39	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-19 07:35:50	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-19 07:40:30	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-19 07:43:21	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-19 07:51:59	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-23 15:34:52	debbiedurig@isacorporation.net	Bid Answer
ISA Corporation	OR	Classification	2021-08-25 09:42:17	debbiedurig@isacorporation.net	Bid Answer

It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 14:03:43	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:06:50	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:08:06	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:09:00	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:09:26	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:11:08	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:12:01	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:12:28	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:14:03	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-13 16:14:57	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:17:03	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:17:48	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:18:46	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:20:39	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:35:50	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:40:30	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:43:21	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-19 07:51:59	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-23 15:34:52	mhk-gtmbids@hanes.com	Bid Answer
It's Greek To Me, Inc dba	KS	Self Invited	2021-08-25 09:42:17	mhk-gtmbids@hanes.com	Bid Answer
J Forsyth Lefevre	WY	Classification	2021-07-20 14:38:33	jforsyth@uwyo.edu	Bid Notification
J&R Marketing Inc.	FL	Classification	2021-07-20 14:38:33	Rbuono@brandrageous.com	Bid Notification
Jack Stephen LLC	NJ	Classification	2021-07-20 14:38:33	leo@jackstephen.com	Bid Notification
Jack Stephen LLC	NJ	Classification	2021-07-23 12:15:03	leo@jackstephen.com	Addendum Notification
Jack Stephen LLC	NJ	Classification	2021-08-05 11:00:05	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-10 07:19:53	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 14:03:43	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:06:50	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:08:06	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:09:00	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:09:26	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:11:08	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:12:01	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:12:28	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:14:03	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-13 16:14:57	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:17:03	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:17:48	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:18:46	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:20:39	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:35:50	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:40:30	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:43:21	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-19 07:51:59	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-23 15:34:52	leo@jackstephen.com	Bid Answer
Jack Stephen LLC	NJ	Classification	2021-08-25 09:42:17	leo@jackstephen.com	Bid Answer
JAK Consulting, LLC	AZ	Classification	2021-07-20 14:38:33	contact@jak-consulting.com	Bid Notification
Janus Associates, Inc.	MD	Classification	2021-07-20 14:38:33	lhorwitz@bhsonline.com	Bid Notification
Janus Associates, Inc.	MD	Classification	2021-07-20 14:38:33	dmotovidlak@bhsonline.com	Bid Notification
Jaykay Staffing	FL	Classification	2021-07-20 14:38:33	Bniemann@jaykastaffing.com	Bid Notification
JBI Distributors	AZ	Classification	2021-07-20 14:38:33	tbloom@jbidistributors.com	Bid Notification
JC Dental Supply	CA	Classification	2021-07-20 14:38:33	john@jcdentalsupply.com	Bid Notification
JKM Training, Inc.	PA	Classification	2021-07-20 14:38:33	rmarsilio@jkmtraining.com	Bid Notification
Joffe Emergency Services	CA	Classification	2021-07-20 14:38:33	Chris@joffeemergencyservices.com	Bid Notification
John Snow, Inc.	MA	Classification	2021-07-20 14:38:33	lkiel@jsi.com	Bid Notification
Joy Professional Promotional	NY	Classification	2021-07-20 14:38:33	admin@myjoypromo.com	Bid Notification
JR Weinstein Inc.	FL	Classification	2021-07-20 14:38:33	1resource.services@gmail.com	Bid Notification
JTM Strategic Advisors, Inc.	MA	Classification	2021-07-20 14:38:33	wmcmann@jtm324strategicadvisors.com	Bid Notification
Just In Trend	IA	Classification	2021-07-20 14:38:33	ckalwani@justintrend.com	Bid Notification
Kam Manufacturing, Inc	OH	Classification	2021-07-20 14:38:33	stickyrammel@gmail.com	Bid Notification
Karma Consulting Inc	WA	Classification	2021-07-20 14:38:33	nathan@karmaconsulting.tech	Bid Notification
Kenco Fire Equipment, Inc.	MO	Classification	2021-07-20 14:38:33	greg@kencofire.com	Bid Notification
KENTRON HEALTH CARE, INC	TN	Classification	2021-07-20 14:38:33	KENTRON@KENTRONMEDICAL.COM	Bid Notification
Klean Supply LLC	CA	Classification	2021-07-20 14:38:33	Mikepro456@gmail.com	Bid Notification
Kone Consulting LLC	WA	Classification	2021-07-20 14:38:33	christina.watson@koneconsulting.com	Bid Notification
Krislynn LLC	MD	Classification	2021-07-20 14:38:33	krislynnfitness@verizon.net	Bid Notification
Kui Kei & S.D. Inc.	CA	Classification	2021-07-20 14:38:33	regalgreetings@sbcglobal.net	Bid Notification
L&L Supplies	TX	Self Invited	2021-07-23 12:15:03	swalker8585@gmail.com	Addendum Notification
L&L Supplies	TX	Self Invited	2021-08-05 11:00:05	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-10 07:19:53	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 14:03:43	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:06:50	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:08:06	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:09:00	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:09:26	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:11:08	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:12:01	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:12:28	swalker8585@gmail.com	Bid Answer

L&L Supplies	TX	Self Invited	2021-08-13 16:14:03	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-13 16:14:57	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:17:03	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:17:48	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:18:46	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:20:39	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:35:50	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:40:30	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:43:21	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-19 07:51:59	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-23 15:34:52	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2021-08-25 09:42:17	swalker8585@gmail.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-07-20 14:38:33	james.baker@laerdal.com	Bid Notification
Laerdal Medical Corporation	NY	Classification	2021-07-23 12:15:03	james.baker@laerdal.com	Addendum Notification
Laerdal Medical Corporation	NY	Classification	2021-08-05 11:00:05	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-10 07:19:53	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 14:03:43	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:06:50	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:08:06	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:09:00	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:09:26	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:11:08	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:12:01	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:12:28	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:14:03	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-13 16:14:57	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:17:03	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:17:48	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:18:46	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:20:39	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:35:50	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:40:30	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:43:21	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-19 07:51:59	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-23 15:34:52	james.baker@laerdal.com	Bid Answer
Laerdal Medical Corporation	NY	Classification	2021-08-25 09:42:17	james.baker@laerdal.com	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-10 07:19:53	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 14:03:43	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:06:50	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:08:06	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:09:00	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:09:26	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:11:08	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:12:01	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:12:28	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:14:03	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-13 16:14:57	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:17:03	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:17:48	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:18:46	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:20:39	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:35:50	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:40:30	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:43:21	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-19 07:51:59	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-23 15:34:52	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
LAKESHORE EQUIPMENT	CA	Self Invited	2021-08-25 09:42:17	BIDDEPT@LAKESHORELEARNING.COM	Bid Answer
Lamart Corporation	NJ	Classification	2021-07-20 14:38:33	mk@lamartcorp.com	Bid Notification
Lawson Products Inc	IL	Classification	2021-07-20 14:38:33	govsales@lawsonproducts.com	Bid Notification
Learning for Action	CA	Classification	2021-07-20 14:38:33	ops@learningforaction.com	Bid Notification
Liberty Healthcare Corp.	PA	Classification	2021-07-20 14:38:33	mike.lepostollec@libertyhealth.com	Bid Notification
Life Protectors LLC	MT	Classification	2021-07-20 14:38:33	steve@lifeprotectors.com	Bid Notification
Life-Assist, Inc.	CA	Classification	2021-07-20 14:38:33	quotes@life-assist.com	Bid Notification
LifeShare Management Group	FL	Classification	2021-07-20 14:38:33	Jennifer.M.Hair@lifeshareusa.com	Bid Notification
LifeWorks	GA	Classification	2021-07-20 14:38:33	kevin.swearingen@lifeworks.com	Bid Notification
Lion Imports Inc	CA	Classification	2021-07-20 14:38:33	eric@cohenestate.com	Bid Notification
LSG, Inc.	SC	Classification	2021-07-20 14:38:33	king@lsgcorporate.com	Bid Notification
Lumin Advantage Consulting	MN	Classification	2021-07-20 14:38:33	vlittlefield@luminadvantage.com	Bid Notification
Luminary Global, LLC	FL	Classification	2021-07-20 14:38:33	jlavin@luminaryint.com	Bid Notification
Lynessa Ventures, LLC	WY	Classification	2021-07-20 14:38:33	staveendor@lynessa.com	Bid Notification
Lynn Medical	MI	Classification	2021-07-20 14:38:33	jborysiak@lynnmed.com	Bid Notification
Maclean Health	CA	Classification	2021-07-20 14:38:33	rfp@themaclangroup.net	Bid Notification
Magtec Corporation	FL	Classification	2021-07-20 14:38:33	isabela.feitosa@magteccorp.com	Bid Notification
MAKK Health Corporation	MD	Classification	2021-07-20 14:38:33	scot@makkmedstaff.com	Bid Notification
Mallory Safety and Supply LLC	WA	Classification	2021-07-20 14:38:33	darcey.forbes@mallory.com	Bid Notification
Managed Medical Review	MI	Classification	2021-07-20 14:38:33	jelmore@mmroinc.com	Bid Notification
Management Registry, Inc	KY	Classification	2021-07-20 14:38:33	sdlouhy@managementregistry.com	Bid Notification
Marine Rescue Products, Inc.	RI	Classification	2021-07-20 14:38:33	dan@marine-rescue.com	Bid Notification

MEDCILLARY	TX	Classification	2021-07-20 14:38:33	ephillips@medcillary.com	Bid Notification
MedexSupply Distributors Inc	NY	Classification	2021-07-20 14:38:33	gov@medexsupply.com	Bid Notification
Medic Air Solutions	NY	Classification	2021-07-20 14:38:33	walter@medicairsolutions.com	Bid Notification
Medic-CE.com, LLC	TX	Classification	2021-07-20 14:38:33	judson.smith@medic-ce.com	Bid Notification
Medica PPE INC	FL	Classification	2021-07-20 14:38:33	peter@medicappe.com	Bid Notification
Medical Device Depot	MD	Classification	2021-07-20 14:38:33	john@medicaldevice depot.com	Bid Notification
Medical Mutual of Ohio	OH	Self Invited	2021-07-23 12:15:03	GroupSalesBusinessRequests@MedMutual.	Addendum Notification
Medical Mutual of Ohio	OH	Self Invited	2021-08-05 11:00:05	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-10 07:19:53	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 14:03:43	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:06:50	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:08:06	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:09:00	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:09:26	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:11:08	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:12:01	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:12:28	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:14:03	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-13 16:14:57	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:17:03	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:17:48	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:18:46	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:20:39	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:35:50	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:40:30	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:43:21	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-19 07:51:59	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-23 15:34:52	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medical Mutual of Ohio	OH	Self Invited	2021-08-25 09:42:17	GroupSalesBusinessRequests@MedMutual.	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-07-20 14:38:33	bids@medicaleshop.com	Bid Notification
Medicaleshop Inc.	CT	Classification	2021-07-23 12:15:03	bids@medicaleshop.com	Addendum Notification
Medicaleshop Inc.	CT	Classification	2021-08-05 11:00:04	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-10 07:19:52	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 14:03:42	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:06:50	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:08:06	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:09:00	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:09:26	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:11:08	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:12:00	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:12:28	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:14:02	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-13 16:14:57	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:17:03	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:17:48	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:18:46	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:20:38	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:35:50	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:40:30	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:43:21	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-19 07:51:59	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-23 15:34:51	bids@medicaleshop.com	Bid Answer
Medicaleshop Inc.	CT	Classification	2021-08-25 09:42:17	bids@medicaleshop.com	Bid Answer
MediSouth, LLC	TX	Classification	2021-07-20 14:38:33	rfp@medisouth.com	Bid Notification
MediSprint Acquisition Corp	NY	Classification	2021-07-20 14:38:33	Howardlin10@gmail.com	Bid Notification
Medix USA Inc.	FL	Classification	2021-07-20 14:38:33	info@medixusa.com	Bid Notification
Medline Industries, Inc.	IL	Classification	2021-07-20 14:38:33	govbids@medline.com	Bid Notification
Medsential, LLC	UT	Classification	2021-07-20 14:38:33	Jeremy.Andra@Medsential.com	Bid Notification
MEDVENDI	GA	Classification	2021-07-20 14:38:33	admin@medvendi.com	Bid Notification
MEDVENDI	GA	Classification	2021-07-23 12:15:03	admin@medvendi.com	Addendum Notification
MEDVENDI	GA	Classification	2021-08-05 11:00:05	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-10 07:19:53	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-13 14:03:43	admin@medvendi.com	Bid Answer
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MEDVENDI	GA	Classification	2021-08-13 16:08:06	admin@medvendi.com	Bid Answer
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MEDVENDI	GA	Classification	2021-08-13 16:12:01	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-13 16:12:28	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-13 16:14:03	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-13 16:14:57	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:17:03	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:17:48	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:18:46	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:20:39	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:35:50	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:40:30	admin@medvendi.com	Bid Answer

MEDVENDI	GA	Classification	2021-08-19 07:43:21	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-19 07:51:59	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-23 15:34:52	admin@medvendi.com	Bid Answer
MEDVENDI	GA	Classification	2021-08-25 09:42:17	admin@medvendi.com	Bid Answer
Medzon	CA	Classification	2021-07-20 14:38:33	info@medzonhealth.com	Bid Notification
Merakey	PA	Classification	2021-07-20 14:38:33	BusinessDevelopment@merakey.org	Bid Notification
Mersi Distribution LLC	PA	Classification	2021-09-07 07:54:06	faris@mersidistribution.com	Bid Notification
MGT of America Consulting, LLC	FL	Classification	2021-07-20 14:38:33	rcvrfp@mgtamer.com	Bid Notification
MGT of America Inc	CA	Classification	2021-07-20 14:38:33	clitchfi@mgtamer.com	Bid Notification
Michigan Medical Advantage	MI	Classification	2021-07-20 14:38:33	bsutherland@medadvgrp.com	Bid Notification
Micron Disinfection, LLC.	CA	Classification	2021-07-20 14:38:33	adam@microndisinfection.com	Bid Notification
MicroPact Global, Inc.	TN	Classification	2021-07-20 14:38:33	rfp.licensing@micropact.com	Bid Notification
Mini Wing USA	CA	Classification	2021-07-20 14:38:33	matt.huang@miniwinghealth.com	Bid Notification
Mini Wing USA	CA	Classification	2021-08-13 14:03:43	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:06:50	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:08:06	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:09:00	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:09:26	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:11:08	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:12:01	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:12:28	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:14:03	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-13 16:14:57	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:17:03	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:17:48	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:18:46	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:20:39	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:35:50	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:40:30	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:43:21	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-19 07:51:59	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-23 15:34:52	matt.huang@miniwinghealth.com	Bid Answer
Mini Wing USA	CA	Classification	2021-08-25 09:42:17	matt.huang@miniwinghealth.com	Bid Answer
Minno LLC	CA	Classification	2021-07-20 14:38:33	sales@minnotablet.com	Bid Notification
MMCAP	MN	Classification	2021-07-20 14:38:33	mn.multistate@state.mn.us	Bid Notification
MODERN DATA PRODUCTS	CA	Classification	2021-07-20 14:38:33	suzeth@modernimagingolutions.com	Bid Notification
Modernmart Inc	CA	Classification	2021-07-20 14:38:33	alison@modernmart.com	Bid Notification
Momentum Healthcare	MB	Classification	2021-07-20 14:38:33	msinclair@momentumhealthcare.com	Bid Notification
More Inc.	ID	Classification	2021-07-20 14:38:33	aeaston@cascade-rescue.com	Bid Notification
More Prepared	CA	Classification	2021-07-20 14:38:33	admin@moreprepared.com	Bid Notification
More Prepared	CA	Classification	2021-07-20 14:38:33	cindy@moreprepared.com	Bid Notification
More Prepared LLC	CA	Classification	2021-07-20 14:38:33	admin@moreprepared.com	Bid Notification
Morningside Research and	TX	Classification	2021-07-20 14:38:33	vcahill@morningsideresearch.com	Bid Notification
Mosaic Network, Inc.	CA	Classification	2021-07-20 14:38:33	info@mosaic-network.com	Bid Notification
MPG Global LLC	CA	Classification	2021-07-20 14:38:33	michael@mpgglobal.biz	Bid Notification
MT Products LLC	FL	Classification	2021-07-20 14:38:33	Info@shopmtproducts.com	Bid Notification
MT Products LLC	FL	Classification	2021-07-23 12:15:03	Info@shopmtproducts.com	Addendum Notification
MT Products LLC	FL	Classification	2021-08-05 11:00:05	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-10 07:19:53	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 14:03:43	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:06:50	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:08:06	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:09:00	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:09:26	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:11:08	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:12:01	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:12:28	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:14:03	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-13 16:14:57	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:17:03	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:17:48	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:18:46	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:20:39	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:35:50	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:40:30	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:43:21	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-19 07:51:59	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-23 15:34:52	Info@shopmtproducts.com	Bid Answer
MT Products LLC	FL	Classification	2021-08-25 09:42:17	Info@shopmtproducts.com	Bid Answer
MyECOPlanet, LLC	TX	Classification	2021-07-20 14:38:33	Veronika@myecoplanet.com	Bid Notification
NAO Global Health LLC	TX	Classification	2021-07-20 14:38:33	info@naoglobal.org	Bid Notification
NASHVILLE MEDICAL & EMS	TN	Classification	2021-07-20 14:38:33	nashvilleems@gmail.com	Bid Notification
National Center for State Courts	CO	Classification	2021-07-20 14:38:33	kkelly@ncsc.org	Bid Notification
National Council on Crime and	WI	Classification	2021-07-20 14:38:33	afry@nccdglobal.org	Bid Notification
NATIONAL DISCOUNT	CA	Classification	2021-07-20 14:38:33	MASON@BAREBONESWORKWEAR.COM	Bid Notification
National Environmental, Inc.	GA	Classification	2021-07-20 14:38:33	akraimer@gmail.com	Bid Notification
National Jewish Health	CO	Classification	2021-07-20 14:38:33	HealthInitiatives@NJHealth.org	Bid Notification
National Recruiting Consultants	TX	Classification	2021-09-03 09:29:28	smurphy@natlrecruiting.com	Bid Notification

Nationwide Source, Inc.	FL	Classification	2021-07-20 14:38:33	sydney@nationwidesource.com	Bid Notification
Neal Phillips Consulting, LLC	MD	Classification	2021-07-20 14:38:33	kevinneal@nealphillipsinc.com	Bid Notification
NEWPORT PACIFIC TRADING	CA	Classification	2021-07-20 14:38:33	randy@temptedapparel.com	Bid Notification
Nex Life Medical Corporation	CA	Classification	2021-07-20 14:38:33	ryan@eresp.com	Bid Notification
NGJohnson Counseling &	PA	Classification	2021-07-20 14:38:33	ngjcllc@gmail.com	Bid Notification
NHS Human Services, Inc	PA	Classification	2021-07-20 14:38:33	lcoder@nhsonline.org	Bid Notification
North America Procurement	CO	Self Invited	2021-07-23 12:15:03	sourcemanagement@napc.me	Addendum Notification
North America Procurement	CO	Self Invited	2021-08-05 11:00:05	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-10 07:19:53	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 14:03:43	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:06:50	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:08:06	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:09:00	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:09:26	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:11:08	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:12:01	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:12:28	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:14:03	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-13 16:14:57	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:17:03	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:17:48	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:18:46	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:20:39	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:35:50	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:40:30	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:43:21	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-19 07:51:59	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-23 15:34:52	sourcemanagement@napc.me	Bid Answer
North America Procurement	CO	Self Invited	2021-08-25 09:42:17	sourcemanagement@napc.me	Bid Answer
North American Rescue LLC	SC	Classification	2021-07-20 14:38:33	dmbugner@narescue.com	Bid Notification
North American Rescue, LLC	SC	Classification	2021-07-20 14:38:33	dmbugner@narescue.com	Bid Notification
NorthStar Medical Equipment	MI	Classification	2021-07-20 14:38:33	john.endres@northstarmed.com	Bid Notification
NyCanCo EMS Products, Inc.	CA	Classification	2021-07-20 14:38:33	nycanco@sbcglobal.net	Bid Notification
Occu-Med	CA	Classification	2021-07-20 14:38:33	sedin@occu-med.com	Bid Notification
Odyssey International	AZ	Classification	2021-07-20 14:38:33	annt@odysseyglobal.com	Bid Notification
Officer Survival Solutions	CA	Classification	2021-07-20 14:38:33	marc@officersurvivalsolutions.com	Bid Notification
OMBA Import Export Inc	CA	Classification	2021-07-20 14:38:33	omied@ombatrading.com	Bid Notification
OMNI Institute	CO	Classification	2021-07-20 14:38:33	proposals@omni.org	Bid Notification
Omni Micro Systems	CA	Classification	2021-07-20 14:38:33	shelblake@omnimicro.com	Bid Notification
Onan Capital Inc	TN	Classification	2021-07-20 14:38:33	Christopher.Onan@onancap.com	Bid Notification
Onvia	WA	Self Invited	2021-08-05 11:00:05	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-10 07:19:53	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 14:03:43	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:06:50	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:08:06	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:09:00	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:09:26	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:11:08	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:12:01	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:12:28	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:14:03	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-13 16:14:57	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:17:03	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:17:48	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:18:46	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:20:39	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:35:50	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:40:30	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:43:21	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-19 07:51:59	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-23 15:34:52	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2021-08-25 09:42:17	sourcemanagement2@onvia.com	Bid Answer
Optimas OE Solutions	MO	Classification	2021-07-20 14:38:33	PETER.TATERA@OPTIMAS.COM	Bid Notification
Optum Government Solutions	FL	Classification	2021-07-20 14:38:33	juanita.jones@optum.com	Bid Notification
OraLine Inc	NY	Classification	2021-07-20 14:38:33	jmoses@oraline.net	Bid Notification
ORC International, Inc.	NJ	Classification	2021-07-20 14:38:33	jake.hendrickson@orcinternational.com	Bid Notification
Origin Labs, Inc.	CA	Classification	2021-07-20 14:38:33	samantha@originlabsinc.com	Bid Notification
Pacific Office Solutions	WA	Classification	2021-07-20 14:38:33	jvaldez@posolutions.com	Bid Notification
Pacific Pipe Supply, Inc.	CA	Classification	2021-07-20 14:38:33	lsweet@pacific-professional.com	Bid Notification
Palm Desert Resuscitation	CA	Classification	2021-07-20 14:38:33	yourcprmd@gmail.com	Bid Notification
Palos Sports, Inc.	IL	Self Invited	2021-07-23 12:15:03	agallagher@palossports.com	Addendum Notification
Palos Sports, Inc.	IL	Self Invited	2021-08-05 11:00:05	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-10 07:19:53	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 14:03:43	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:06:50	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:08:06	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:09:00	agallagher@palossports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:09:26	agallagher@palossports.com	Bid Answer

Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:11:08	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:12:01	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:12:28	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:14:03	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-13 16:14:57	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:17:03	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:17:48	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:18:46	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:20:39	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:35:50	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:40:30	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:43:21	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-19 07:51:59	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-23 15:34:52	agallagher@palosports.com	Bid Answer
Palos Sports, Inc.	IL	Self Invited	2021-08-25 09:42:17	agallagher@palosports.com	Bid Answer
Pandmedic Inc	NV	Classification	2021-07-20 14:38:33	sales@pandmedic.com	Bid Notification
Para Scientific Co.	PA	Classification	2021-07-20 14:38:33	psctcb@aol.com	Bid Notification
Parents Anonymous Inc	CA	Classification	2021-07-20 14:38:33	lpion-berlin@parentsanonymous.org	Bid Notification
Parkdale Advanced Materials	NC	Classification	2021-07-20 14:38:33	johanna.pichardo@parkdalemills.com	Bid Notification
PATA Business Global	WY	Classification	2021-07-20 14:38:33	President@patabg.com	Bid Notification
Patrick Chery International	FL	Classification	2021-07-20 14:38:33	patrick.chery@gmail.com	Bid Notification
Peace Enforcement LLC	WA	Classification	2021-07-20 14:38:33	paul@peaceenforcement.com	Bid Notification
PED-Stuart Corporation	FL	Classification	2021-07-20 14:38:33	erik@ped-stuart.com	Bid Notification
PELV-ICE	CA	Classification	2021-07-20 14:38:33	JILL@PELV-ICE.COM	Bid Notification
PELV-ICE	CA	Classification	2021-07-23 12:15:03	JILL@PELV-ICE.COM	Addendum Notification
PELV-ICE	CA	Classification	2021-08-05 11:00:05	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-10 07:19:53	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 14:03:43	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:06:50	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:08:06	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:09:00	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:09:26	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:11:08	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:12:01	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:12:28	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:14:03	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-13 16:14:57	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:17:03	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:17:48	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:18:46	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:20:39	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:35:50	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:40:30	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:43:21	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-19 07:51:59	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-23 15:34:52	JILL@PELV-ICE.COM	Bid Answer
PELV-ICE	CA	Classification	2021-08-25 09:42:17	JILL@PELV-ICE.COM	Bid Answer
Pelv-Ice LLC	CA	Classification	2021-07-20 14:38:33	pelvice.contracts@gmail.com	Bid Notification
Penn Care	OH	Classification	2021-07-20 14:38:33	jeramey@pennicare.net	Bid Notification
Penn Care, Inc	OH	Classification	2021-07-20 14:38:33	jeannette@pennicare.net	Bid Notification
Pennington Group, LLC	IL	Classification	2021-07-20 14:38:33	brian@penningtongroup.org	Bid Notification
Performance Health Supply Inc	NY	Classification	2021-07-20 14:38:33	medcosalesupport@medcosupply.com	Bid Notification
Person Centered Universe Inc.	NB	Classification	2021-07-20 14:38:33	aking@personcentreduniverse.com	Bid Notification
Phalanx Group International	VA	Classification	2021-07-20 14:38:33	o.tautkus@phalanxgroupintl.com	Bid Notification
Physio-Control, Inc.	WA	Classification	2021-07-20 14:38:33	bidsinbox@physio-control.com	Bid Notification
Physio-Control, Inc.	WA	Classification	2021-07-20 14:38:33	rs.physiocontracts-west@physio-	Bid Notification
Platinum Venture Group LLC	UT	Classification	2021-07-20 14:38:33	accounting@platinumventuregroup.com	Bid Notification
PLC Defense Inc	CA	Classification	2021-07-20 14:38:33	dan.smith@maddoxdefense.com	Bid Notification
PLX Industries, Inc.	OH	Classification	2021-07-20 14:38:33	sean@portagelakes.com	Bid Notification
PMI SUPPLY, INC.	CA	Classification	2021-07-20 14:38:33	LTUNNICLIFF@PROGRESSIVEMED.COM	Bid Notification
Pocket Nurse	PA	Classification	2021-07-20 14:38:33	otakac@pocketnurse.com	Bid Notification
Pocket NurseA® Enterprises,	PA	Classification	2021-07-20 14:38:33	kjockel@pocketnurse.com	Bid Notification
Pods Health Inc.	BC	Classification	2021-07-20 14:38:33	info@podshealth.com	Bid Notification
Pods Health Inc.	BC	Classification	2021-08-05 11:00:05	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-10 07:19:53	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 14:03:43	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:06:50	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:08:06	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:09:00	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:09:26	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:11:08	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:12:01	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:12:28	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:14:03	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-13 16:14:57	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:17:03	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:17:48	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:18:46	info@podshealth.com	Bid Answer

Pods Health Inc.	BC	Classification	2021-08-19 07:20:39	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:35:50	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:40:30	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:43:21	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-19 07:51:59	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-23 15:34:52	info@podshealth.com	Bid Answer
Pods Health Inc.	BC	Classification	2021-08-25 09:42:17	info@podshealth.com	Bid Answer
PPE Catalog	NV	Classification	2021-07-20 14:38:33	kimbilancio@ppecatalog.com	Bid Notification
PPE Trade and Support LLC	CA	Classification	2021-07-20 14:38:33	yida@ppetradesupport.com	Bid Notification
PPE USA	MD	Classification	2021-07-20 14:38:33	mjaskulsky@ppeusa.com	Bid Notification
Precision Products, LLC	FL	Classification	2021-07-20 14:38:33	nelson@gofreeheart.com	Bid Notification
Precision Wholesale USA	CA	Classification	2021-07-20 14:38:33	parker@precisionwholesaleusa.com	Bid Notification
Premier Medical Distribution	UT	Classification	2021-07-20 14:38:33	lynn@pmdistribution.com	Bid Notification
Premier Medical Distribution	UT	Classification	2021-07-23 12:15:03	lynn@pmdistribution.com	Addendum Notification
Premier Medical Distribution	UT	Classification	2021-08-05 11:00:05	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-10 07:19:53	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 14:03:43	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:06:50	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:08:06	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:09:00	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:09:26	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:11:08	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:12:01	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:12:28	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:14:03	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-13 16:14:57	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:17:03	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:17:48	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:18:46	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:20:39	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:35:50	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:40:30	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:43:21	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-19 07:51:59	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-23 15:34:52	lynn@pmdistribution.com	Bid Answer
Premier Medical Distribution	UT	Classification	2021-08-25 09:42:17	lynn@pmdistribution.com	Bid Answer
PrepareMe Amaerica	CA	Classification	2021-07-20 14:38:33	sales@skomail.com	Bid Notification
PrepareSmart, LLC	WA	Classification	2021-07-20 14:38:33	keitho@preparesmart.com	Bid Notification
Prevention & Strengthening	TX	Classification	2021-07-20 14:38:33	Dr.MarkSmikle1.PSS@Protonmail.com	Bid Notification
Pro-Lite	CA	Classification	2021-07-20 14:38:33	bids@pro-lite.com	Bid Notification
ProCom Products	CA	Classification	2021-07-20 14:38:33	ndoty@procomproducts.com	Bid Notification
Products Unlimited, Inc	TX	Classification	2021-07-20 14:38:33	jcooper@products-unlimited.com	Bid Notification
Products Unlimited, Inc.	TX	Classification	2021-07-20 14:38:33	Rebekah@products-unlimited.com	Bid Notification
Professional Hospital Supply,	IL	Classification	2021-07-20 14:38:33	kgraham@physyes.com	Bid Notification
Professional Plastics	CA	Classification	2021-07-20 14:38:33	c.emerson@propblas.com	Bid Notification
Professional Tutors of America,	CA	Classification	2021-07-20 14:38:33	vendor@professionalmentors.com	Bid Notification
PROPAC INC	SC	Classification	2021-07-20 14:38:33	PROPAC@PROPACUSA.COM	Bid Notification
Protex Labs LLC	CA	Classification	2021-07-20 14:38:33	eddy@protexlabs.com	Bid Notification
Protex Labs LLC	CA	Classification	2021-07-23 12:15:03	eddy@protexlabs.com	Addendum Notification
Protex Labs LLC	CA	Classification	2021-08-05 11:00:05	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-10 07:19:53	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 14:03:43	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:06:50	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:08:06	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:09:00	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:09:26	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:11:08	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:12:01	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:12:28	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:14:03	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-13 16:14:57	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:17:03	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:17:48	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:18:46	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:20:39	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:35:50	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:40:30	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:43:21	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-19 07:51:59	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-23 15:34:52	eddy@protexlabs.com	Bid Answer
Protex Labs LLC	CA	Classification	2021-08-25 09:42:17	eddy@protexlabs.com	Bid Answer
Providence Community	MI	Classification	2021-07-20 14:38:33	jegelski@rossprov.com	Bid Notification
Province Consulting Group	CA	Classification	2021-07-20 14:38:33	provinceconsulting@gmail.com	Bid Notification
PSS, Inc	CA	Classification	2021-07-20 14:38:33	jdelariva@pssd.com	Bid Notification
Public Consulting Group, Inc.	CA	Classification	2021-07-20 14:38:33	services@pcgus.com	Bid Notification
PUBLIC HEALTH FOUNDATION	DC	Classification	2021-07-20 14:38:33	JLFOSTER@PHF.ORG	Bid Notification
PUBLIC SAFETY CENTER	OR	Classification	2021-07-20 14:38:33	scottmc@publicsafetycenter.com	Bid Notification
Pyramid Paper Company	FL	Classification	2021-07-20 14:38:33	biddept@pyramidsp.com	Bid Notification

QHS	FL	Classification	2021-07-20 14:38:33	jcrews@accessqhs.com	Bid Notification
QSolv	CA	Classification	2021-07-20 14:38:33	sujoya@qsolv-inc.com	Bid Notification
QuadMed, Inc	FL	Classification	2021-07-20 14:38:33	bids@quadmed.com	Bid Notification
QUAKEHOLD INDUSTRIAL, INC.	CA	Classification	2021-07-20 14:38:33	CYNTHIA@QUAKEHOLDINDUSTRIAL.COM	Bid Notification
Quality Specialty Products	NY	Classification	2021-07-20 14:38:33	sales@qspny.com	Bid Notification
Quest Diagnostics Incorporated	KS	Classification	2021-07-20 14:38:33	brenda.m.kice@questdiagnostics.com	Bid Notification
QYK BRANDS LLC	CA	Classification	2021-07-20 14:38:33	rfp@qyk.us	Bid Notification
QYK BRANDS LLC	CA	Classification	2021-08-05 11:00:05	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-10 07:19:53	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 14:03:43	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:06:50	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:08:06	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:09:00	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:09:26	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:11:08	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:12:01	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:12:28	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:14:03	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-13 16:14:57	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:17:03	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:17:48	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:18:46	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:20:39	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:35:50	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:40:30	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:43:21	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-19 07:51:59	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-23 15:34:52	rfp@qyk.us	Bid Answer
QYK BRANDS LLC	CA	Classification	2021-08-25 09:42:17	rfp@qyk.us	Bid Answer
R-SAFE Specialty	CA	Classification	2021-07-20 14:38:33	mike@r-safe.net	Bid Notification
R.D.B. ENTERPRISES LLC	MO	Classification	2021-07-20 14:38:33	RMEEK7@AOL.COM	Bid Notification
Randstad Technologies, LP	CA	Classification	2021-07-20 14:38:33	ross.drury@randstadusa.com	Bid Notification
RAPTORPPE LLC	IL	Classification	2021-07-20 14:38:33	krishna@raptorppe.com	Bid Notification
Ray OHerron Company Inc	IL	Classification	2021-07-20 14:38:33	bids@oherron.com	Bid Notification
Red One Medical Devices, LLC	GA	Classification	2021-07-20 14:38:33	slasswell@redonemedical.com	Bid Notification
Relda LLC	FL	Classification	2021-07-20 14:38:33	tsingleton@dermatec.net	Bid Notification
Relda LLC	FL	Classification	2021-07-20 14:38:33	pmcdonald@dermatec.net	Bid Notification
Reliable Sales & Services, LLC	TX	Classification	2021-07-20 14:38:33	rob@rssmeddist.com	Bid Notification
Reno Enterprises	MI	Classification	2021-07-20 14:38:33	govbids@kopyrite.com	Bid Notification
Reno Enterprises	MI	Classification	2021-07-23 12:15:03	govbids@kopyrite.com	Addendum Notification
Reno Enterprises	MI	Classification	2021-08-05 11:00:05	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-10 07:19:53	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 14:03:43	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:06:50	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:08:06	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:09:00	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:09:26	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:11:08	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:12:01	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:12:28	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:14:03	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-13 16:14:57	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:17:03	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:17:48	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:18:46	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:20:39	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:35:50	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:40:30	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:43:21	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-19 07:51:59	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-23 15:34:52	govbids@kopyrite.com	Bid Answer
Reno Enterprises	MI	Classification	2021-08-25 09:42:17	govbids@kopyrite.com	Bid Answer
Rescue One Training For Life	MD	Classification	2021-07-20 14:38:33	rrapsey@rescue-one.com	Bid Notification
Resources for Human	PA	Classification	2021-07-20 14:38:33	dennismcgrath@yahoo.com	Bid Notification
Retrac, Inc dba Think Safe Inc.	IA	Classification	2021-07-20 14:38:33	pwickham@think-safe.com	Bid Notification
RI International	AZ	Classification	2021-07-20 14:38:33	jamie.sellar@riinternational.com	Bid Notification
RJ Cellular & More	TX	Classification	2021-07-20 14:38:33	ronh67@gmail.com	Bid Notification
RJH Supply	DC	Classification	2021-07-20 14:38:33	bob@rjhsupply.com	Bid Notification
RM Packaging LLC	FL	Classification	2021-07-20 14:38:33	sourcing@rm-pkg.com	Bid Notification
RN Wellness LLC	NY	Classification	2021-07-20 14:38:33	ct@rnmasks.com	Bid Notification
Royal Media Network	MD	Classification	2021-07-20 14:38:33	jojo@royalimagingolutions.com.Evado@r	Bid Notification
RPJ Enterprises LLC	MN	Classification	2021-07-20 14:38:33	paul.lealos@everestmh.com	Bid Notification
RPJ Enterprises LLC	MN	Classification	2021-07-23 12:15:03	paul.lealos@everestmh.com	Addendum Notification
RPJ Enterprises LLC	MN	Classification	2021-08-05 11:00:05	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-10 07:19:53	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 14:03:43	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:06:50	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:08:06	paul.lealos@everestmh.com	Bid Answer

RPJ Enterprises LLC	MN	Classification	2021-08-13 16:09:00	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:09:26	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:11:08	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:12:01	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:12:28	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:14:03	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-13 16:14:57	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:17:03	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:17:48	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:18:46	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:20:39	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:35:50	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:40:30	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:43:21	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-19 07:51:59	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-23 15:34:52	paul.lealos@everestmh.com	Bid Answer
RPJ Enterprises LLC	MN	Classification	2021-08-25 09:42:17	paul.lealos@everestmh.com	Bid Answer
Runaway Girl	CA	Classification	2021-07-20 14:38:33	carissa.phelps@runawaygirl.com	Bid Notification
SAFETY SUPPLY INC	TX	Classification	2021-07-20 14:38:33	shelley@SAFETYSUPPLYINC.COM	Bid Notification
Safeware Inc.	CO	Classification	2021-07-20 14:38:33	dhyatt@safewareinc.com	Bid Notification
SCHOOL HEALTH CORP	IL	Classification	2021-07-20 14:38:33	bids@schoolhealth.com	Bid Notification
SCHOOL HEALTH CORP	IL	Classification	2021-08-10 07:19:53	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 14:03:43	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:06:50	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:08:06	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:09:00	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:09:26	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:11:08	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:12:01	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:12:28	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:14:03	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-13 16:14:57	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:17:03	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:17:48	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:18:46	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:20:39	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:35:50	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:40:30	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:43:21	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-19 07:51:59	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-23 15:34:52	bids@schoolhealth.com	Bid Answer
SCHOOL HEALTH CORP	IL	Classification	2021-08-25 09:42:17	bids@schoolhealth.com	Bid Answer
SCHOOL NURSE SUPPLY INC	IL	Classification	2021-07-20 14:38:33	jgiesel@SCHOOLNURSESUPPLYINC.COM	Bid Notification
SCHOOL NURSE SUPPLY INC	IL	Classification	2021-08-25 09:42:17	jgiesel@SCHOOLNURSESUPPLYINC.COM	Bid Answer
School Specialty	WI	Self Invited	2021-07-23 12:15:03	bidnotices@schoolspecialty.com	Addendum Notification
School Specialty	WI	Self Invited	2021-08-05 11:00:05	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-10 07:19:53	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 14:03:43	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:06:50	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:08:06	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:09:00	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:09:26	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:11:08	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:12:01	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:12:28	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:14:03	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-13 16:14:57	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:17:03	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:17:48	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:18:46	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:20:39	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:35:50	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:40:30	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:43:21	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-19 07:51:59	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-23 15:34:52	bidnotices@schoolspecialty.com	Bid Answer
School Specialty	WI	Self Invited	2021-08-25 09:42:17	bidnotices@schoolspecialty.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-07-23 12:15:03	jpdas@eii-usa.com	Addendum Notification
School Wholesale Supplies LLC	TN	Self Invited	2021-08-05 11:00:05	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-10 07:19:53	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 14:03:43	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:06:50	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:08:06	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:09:00	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:09:26	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:11:08	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:12:01	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:12:28	jpdas@eii-usa.com	Bid Answer

School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:14:03	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-13 16:14:57	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:17:03	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:17:48	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:18:46	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:20:39	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:35:50	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:40:30	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:43:21	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-19 07:51:59	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-23 15:34:52	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2021-08-25 09:42:17	jpdas@eii-usa.com	Bid Answer
Schreiber Foods International,	NJ	Classification	2021-07-20 14:38:33	vcabrales@ambrosia-foods.com	Bid Notification
Scott Medical Industries, LLC	FL	Classification	2021-07-20 14:38:33	contact@scottmedicalindustries.com	Bid Notification
Seaberg Company	OR	Classification	2021-07-20 14:38:33	brad.smith@sammedical.com	Bid Notification
Seaberg Company	OR	Classification	2021-07-23 12:15:03	brad.smith@sammedical.com	Addendum Notification
Seaberg Company	OR	Classification	2021-08-05 11:00:05	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-10 07:19:53	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 14:03:43	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:06:50	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:08:06	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:09:00	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:09:26	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:11:08	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:12:01	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:12:28	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:14:03	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-13 16:14:57	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:17:03	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:17:48	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:18:46	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:20:39	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:35:50	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:40:30	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:43:21	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-19 07:51:59	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-23 15:34:52	brad.smith@sammedical.com	Bid Answer
Seaberg Company	OR	Classification	2021-08-25 09:42:17	brad.smith@sammedical.com	Bid Answer
SEEDS CRC	CA	Classification	2021-07-20 14:38:33	admin@seedscrc.org	Bid Notification
Sellmark Corporation	TX	Classification	2021-07-20 14:38:33	le@sellmark.net	Bid Notification
SENRYO, INC.	IL	Classification	2021-07-20 14:38:33	procure@senryo.com	Bid Notification
Sequoia Consulting Group	IN	Classification	2021-07-20 14:38:33	kenmurray@sequoiacg.com	Bid Notification
Servant Health	TX	Classification	2021-07-20 14:38:33	susannah@servanthealth.com	Bid Notification
Silverstone Fashion Inc	CA	Classification	2021-07-20 14:38:33	silverstonefashioninc@gmail.com	Bid Notification
singularity trading llc	NY	Classification	2021-07-20 14:38:33	purchasing@emergencyPPEsupplies.com	Bid Notification
Skypro Medical Supplies USA	TX	Classification	2021-07-20 14:38:33	usa@1masks.com	Bid Notification
SLI Global Solutions, LLC	MD	Classification	2021-07-20 14:38:33	sliprocurement@sligov.com	Bid Notification
SmartProcure	FL	Self Invited	2021-07-23 12:15:03	rbjornsson@smartprocure.us	Addendum Notification
SmartProcure	FL	Self Invited	2021-08-05 11:00:05	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-10 07:19:53	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 14:03:43	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:06:50	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:08:06	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:09:00	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:09:26	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:11:08	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:12:01	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:12:28	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:14:03	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-13 16:14:57	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:17:03	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:17:48	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:18:46	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:20:39	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:35:50	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:40:30	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:43:21	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-19 07:51:59	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-23 15:34:52	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2021-08-25 09:42:17	rbjornsson@smartprocure.us	Bid Answer
Social Solutions	MD	Classification	2021-07-20 14:38:33	bsakal@socialsolutions.com	Bid Notification
Source Point Products &	CA	Classification	2021-07-20 14:38:33	temecula.ca@fullypromoted.com	Bid Notification
Special-T, LLC	GA	Self Invited	2021-08-13 14:03:43	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:06:50	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:08:06	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:09:00	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:09:26	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:11:08	lisa@specialt.net	Bid Answer

Special-T, LLC	GA	Self Invited	2021-08-13 16:12:01	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:12:28	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:14:03	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-13 16:14:57	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:17:03	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:17:48	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:18:46	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:20:39	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:35:50	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:40:30	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:43:21	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-19 07:51:59	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-23 15:34:52	lisa@specialt.net	Bid Answer
Special-T, LLC	GA	Self Invited	2021-08-25 09:42:17	lisa@specialt.net	Bid Answer
Staff Today Inc (STI)	CA	Classification	2021-07-20 14:38:33	contractanalyst@stafftodayinc.com	Bid Notification
Stag Enterprise, Inc.	GA	Classification	2021-07-20 14:38:33	ericn@stagenterprise.com	Bid Notification
Starkcorp Inc	WY	Classification	2021-09-02 13:00:48	Info@starkcorpinc.com	Bid Notification
STEED MEDICAL LLC	FL	Classification	2021-07-20 14:38:33	jgpereira@steedemmedical.com	Bid Notification
STEELGorillas LLC	CA	Classification	2021-08-24 12:53:58	info@steelgorillas.com	Bid Notification
STERIS Corporation	OH	Classification	2021-07-20 14:38:33	Julie_Dengate@steris.com	Bid Notification
Sterlington Medical	TX	Classification	2021-07-20 14:38:33	jennifer@sterlingtonmedical.com	Bid Notification
Sterlington Medical	TX	Classification	2021-07-20 14:38:33	jennifer.hess@sterlingtonmedical.com	Bid Notification
Strive Personal Training	CA	Classification	2021-07-20 14:38:33	Sanjay@Strive2Bfit.com	Bid Notification
Strong Medical Partners LLC	NC	Classification	2021-07-20 14:38:33	cfatora@strongmanufacturers.com	Bid Notification
Strong Medical Partners LLC	NC	Classification	2021-07-23 12:15:03	cfatora@strongmanufacturers.com	Addendum Notification
Strong Medical Partners LLC	NC	Classification	2021-08-05 11:00:05	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-10 07:19:53	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 14:03:43	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:06:50	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:08:06	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:09:00	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:09:26	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:11:08	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:12:01	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:12:28	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:14:03	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-13 16:14:57	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:17:03	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:17:48	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:18:46	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:20:39	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:35:50	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:40:30	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:43:21	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-19 07:51:59	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-23 15:34:52	cfatora@strongmanufacturers.com	Bid Answer
Strong Medical Partners LLC	NC	Classification	2021-08-25 09:42:17	cfatora@strongmanufacturers.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-05 11:00:05	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-10 07:19:53	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 14:03:43	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:06:50	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:08:06	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:09:00	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:09:26	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:11:08	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:12:01	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:12:28	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:14:03	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-13 16:14:57	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:17:03	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:17:48	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:18:46	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:20:39	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:35:50	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:40:30	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:43:21	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-19 07:51:59	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-23 15:34:52	jess.martin@stronghornfitness.com	Bid Answer
Stronghorn LLC	TX	Self Invited	2021-08-25 09:42:17	jess.martin@stronghornfitness.com	Bid Answer
Stuecker & Associates Inc.	KY	Classification	2021-07-20 14:38:33	hr@stueckerandassoc.com	Bid Notification
Sunbelt Laboratories	TX	Classification	2021-07-20 14:38:33	mksunlabs20@gmail.com	Bid Notification
Suncoast Surgical & Medical	FL	Classification	2021-07-20 14:38:33	ron_dial@suncoastsurgical.com	Bid Notification
Sundance Promotions LLC	TX	Classification	2021-07-20 14:38:33	sundanceusa1@gmail.com	Bid Notification
Sunset Survival & First Aid, Inc.	CA	Classification	2021-07-20 14:38:33	info@sunsetssurvival.com	Bid Notification
Superior Life Support, Inc.	CA	Classification	2021-07-20 14:38:33	Justin@superiorlifesupport.com	Bid Notification
Supplemental Medical Services,	MO	Classification	2021-07-20 14:38:33	katiek@stafflinkusa.com	Bid Notification
Susan Wolfe and Associates,	TX	Classification	2021-07-20 14:38:33	susan@susanwolfeandassociates.com	Bid Notification
SWAT Trauma Assistance	CA	Classification	2021-07-20 14:38:33	emergencymed@gmail.com	Bid Notification

Swift Elearning Services LLC	TX	Classification	2021-07-20 14:38:33	micky.f@elearningserv.com	Bid Notification
Sygnetics, Inc.	MI	Classification	2021-07-20 14:38:33	kim.smith@sygnetics.com	Bid Notification
TAC Possibilities LLC	CA	Classification	2021-07-20 14:38:33	robyn@tacpossibilities.com	Bid Notification
Tactical & Survival Specialties,	VA	Classification	2021-07-20 14:38:33	registrations@tacsurv.com	Bid Notification
Talbot's Pharmaceuticals	LA	Classification	2021-07-20 14:38:33	natalie@nuby.com	Bid Notification
Tampon Tribe Inc.	CA	Classification	2021-07-20 14:38:33	will.murphy@tampontribe.com	Bid Notification
Tampon Tribe Inc.	CA	Classification	2021-07-23 12:15:03	will.murphy@tampontribe.com	Addendum Notification
Tampon Tribe Inc.	CA	Classification	2021-08-05 11:00:05	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-10 07:19:53	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 14:03:43	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:06:50	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:08:06	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:09:00	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:09:26	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:11:08	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:12:01	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:12:28	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:14:03	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-13 16:14:57	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:17:03	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:17:48	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:18:46	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:20:39	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:35:50	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:40:30	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:43:21	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-19 07:51:59	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-23 15:34:52	will.murphy@tampontribe.com	Bid Answer
Tampon Tribe Inc.	CA	Classification	2021-08-25 09:42:17	will.murphy@tampontribe.com	Bid Answer
Tarantino Industries LLC	MA	Classification	2021-07-20 14:38:33	tarantinoindustries@gmail.com	Bid Notification
TargetSolutions	CA	Classification	2021-07-20 14:38:33	vaa@targetsolutions.com	Bid Notification
Technicon Transportation	FL	Classification	2021-07-20 14:38:33	ailyn@officewagon.com	Bid Notification
Telligen, Inc.	IA	Self Invited	2021-07-23 12:15:03	jmckinney@telligen.com	Addendum Notification
Telligen, Inc.	IA	Self Invited	2021-08-05 11:00:05	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-10 07:19:53	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 14:03:43	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:06:50	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:08:06	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:09:00	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:09:26	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:11:08	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:12:01	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:12:28	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:14:03	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-13 16:14:57	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:17:03	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:17:48	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:18:46	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:20:39	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:35:50	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:40:30	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:43:21	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-19 07:51:59	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-23 15:34:52	jmckinney@telligen.com	Bid Answer
Telligen, Inc.	IA	Self Invited	2021-08-25 09:42:17	jmckinney@telligen.com	Bid Answer
Texas Health Supply Inc	TX	Classification	2021-07-20 14:38:33	sales@medisouth.com	Bid Notification
Texas Medplast, LLC	TX	Classification	2021-07-20 14:38:33	mmorgan@txmedplast.com	Bid Notification
The ARRC	CA	Classification	2021-07-20 14:38:33	TheARRC@ARRenteria.com	Bid Notification
The Dunk Collection, LLC	TX	Classification	2021-07-20 14:38:33	brett@thedunkcollection.com	Bid Notification
The Echo Group	NH	Classification	2021-07-20 14:38:33	marketing@echoman.com	Bid Notification
The Future Health Company	CA	Classification	2021-07-20 14:38:33	debbie@futurehealthco.com	Bid Notification
The LegalEASe Group	TX	Classification	2021-07-20 14:38:33	jamie_meinen@legalaccessplans.com	Bid Notification
The Lighthouse for the Blind	MO	Classification	2021-07-20 14:38:33	jcaine@quakekare.com	Bid Notification
The Lupine Collaborative	WY	Classification	2021-07-20 14:38:33	deb@lupinecollaborative.com	Bid Notification
The Measurement Group LLC	CA	Classification	2021-07-20 14:38:33	lmechior@themeasurementgroup.com	Bid Notification
The MENTOR Network	MA	Classification	2021-07-20 14:38:33	proposals@thementornetwork.com	Bid Notification
The Ohio State University	OH	Classification	2021-07-20 14:38:33	ccec@osu.edu	Bid Notification
The Pathfinder Solutions Group,	TX	Classification	2021-07-20 14:38:33	thepathfindersolutionsgroup@gmail.com	Bid Notification
The Re-Marketing Group, Inc.	CA	Classification	2021-07-20 14:38:33	Greg@RMGDeals.com	Bid Notification
The Weston Health Care Group	PA	Classification	2021-07-20 14:38:33	raw@adamolimo.com	Bid Notification
Therapia Staffing, LLC	FL	Classification	2021-07-20 14:38:33	danielle@therapiastaffing.com	Bid Notification
Think 360 Incorporated	GA	Classification	2021-07-20 14:38:33	angela_sp@hotmail.com	Bid Notification
THRIVE	ME	Classification	2021-07-20 14:38:33	aperez@thriveinitiative.org	Bid Notification
TIDI Products LLC	WI	Classification	2021-07-20 14:38:33	jjansen@tidiproducs.com	Bid Notification
Tigerjaw.com	TX	Classification	2021-07-20 14:38:33	melinda@tigerjaw.com	Bid Notification
Tilted Optic Solutions, Corp	FL	Classification	2021-07-20 14:38:33	steve@tiltedoptic.com	Bid Notification
TIPSEE LIGHT CO.,LLC	NY	Classification	2021-07-20 14:38:33	STEVE@TIPSEELIGHTS.COM	Bid Notification
Titan Technology Distribution	CA	Classification	2021-07-20 14:38:33	abraham@titansafetyproducts.com	Bid Notification

TK LOGISTICS CONSULTING	TX	Classification	2021-07-20 14:38:33	Tmoultrie@TKLCC.com	Bid Notification
Top Choice International	CA	Classification	2021-07-20 14:38:33	ueiling.lee@topchoicecorp.com	Bid Notification
Top Safety Products Company	NJ	Classification	2021-07-20 14:38:33	jjohnson@topsafety.com	Bid Notification
Trans Terra Technologies LLC	CA	Classification	2021-07-20 14:38:33	transterratech@gmail.com	Bid Notification
Tri-Tech Forensics, Inc	NC	Classification	2021-07-20 14:38:33	cspec@tritechusa.com	Bid Notification
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-07-20 14:38:33	monica.genadio@tricolbiomedical.com	Bid Notification
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-07-23 12:15:03	monica.genadio@tricolbiomedical.com	Addendum Notification
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-05 11:00:05	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-10 07:19:53	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 14:03:43	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 16:06:50	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 16:08:06	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 16:09:00	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 16:09:26	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-13 16:11:08	monica.genadio@tricolbiomedical.com	Bid Answer
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TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:18:46	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:20:39	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:35:50	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:40:30	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:43:21	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-19 07:51:59	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-23 15:34:52	monica.genadio@tricolbiomedical.com	Bid Answer
TRICOL BIOMEDICAL, INC.	OR	Classification	2021-08-25 09:42:17	monica.genadio@tricolbiomedical.com	Bid Answer
Triple T Trading	WA	Classification	2021-07-20 14:38:33	bobt@tripletrading.com	Bid Notification
Tronex	NJ	Classification	2021-07-20 14:38:33	dkalabratzidis@tronexcompany.com	Bid Notification
Troxell Communications, Inc.	AZ	Self Invited	2021-08-05 11:00:05	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-10 07:19:53	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 14:03:43	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:06:50	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:08:06	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:09:00	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:09:26	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:11:08	joe.desola@trox.com	Bid Answer
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Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:12:28	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:14:03	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-13 16:14:57	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:17:03	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:17:48	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:18:46	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:20:39	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:35:50	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:40:30	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:43:21	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-19 07:51:59	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-23 15:34:52	joe.desola@trox.com	Bid Answer
Troxell Communications, Inc.	AZ	Self Invited	2021-08-25 09:42:17	joe.desola@trox.com	Bid Answer
Tru Essentials	NJ	Classification	2021-07-20 14:38:33	truessentiallcnj@gmail.com	Bid Notification
True Vision Companies LLC	MD	Classification	2021-07-20 14:38:33	aeapen@truevisiontech.com	Bid Notification
Trustworthy ATM Services	CA	Classification	2021-07-20 14:38:33	trustworthyatmservices@gmail.com	Bid Notification
TSPS Industries	CA	Classification	2021-07-20 14:38:33	taggmed@gmail.com	Bid Notification
TSSNetworks/MATCHFIT	TX	Classification	2021-07-20 14:38:33	LDL@matchfit.com	Bid Notification
TU BRANDS INC	FL	Classification	2021-07-20 14:38:33	egranados@tubrands.com	Bid Notification
Two One Two New York, Inc	NY	Classification	2021-07-20 14:38:33	info@212nyusa.com	Bid Notification
Uberwurx LLC	TX	Classification	2021-07-20 14:38:33	macarena.martinez@rhinoprou.com	Bid Notification
UHN	UT	Classification	2021-07-20 14:38:33	cczerny@uhin.org	Bid Notification
Ulliance	MI	Self Invited	2021-07-23 12:15:03	tpfannes@ulliance.com	Addendum Notification
Ulliance	MI	Self Invited	2021-08-05 11:00:05	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-10 07:19:53	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 14:03:43	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:06:50	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:08:06	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:09:00	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:09:26	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:11:08	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:12:01	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:12:28	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:14:03	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-13 16:14:57	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:17:03	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:17:48	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:18:46	tpfannes@ulliance.com	Bid Answer

Ulliance	MI	Self Invited	2021-08-19 07:20:39	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:35:50	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:40:30	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:43:21	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-19 07:51:59	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-23 15:34:52	tpfannes@ulliance.com	Bid Answer
Ulliance	MI	Self Invited	2021-08-25 09:42:17	tpfannes@ulliance.com	Bid Answer
Ulliance, Inc	MI	Classification	2021-07-20 14:38:33	ksharkey@ulliance.com	Bid Notification
Ultimate Safety Concepts, Inc.	MN	Classification	2021-07-20 14:38:33	lindakimber@clareys.com	Bid Notification
Unifire, Inc	WA	Classification	2021-07-20 14:38:33	raz@unifireusa.com	Bid Notification
Unifire, Inc	WA	Classification	2021-07-23 12:15:03	Raz@unifireusa.com	Addendum Notification
Unifire, Inc	WA	Classification	2021-08-05 11:00:05	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-10 07:19:53	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 14:03:43	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:06:50	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:08:06	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:09:00	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:09:26	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:11:08	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:12:01	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:12:28	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:14:03	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-13 16:14:57	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:17:03	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:17:48	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:18:46	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:20:39	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:35:50	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:40:30	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:43:21	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-19 07:51:59	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-23 15:34:52	Raz@unifireusa.com	Bid Answer
Unifire, Inc	WA	Classification	2021-08-25 09:42:17	Raz@unifireusa.com	Bid Answer
Unifirst First Aid	MO	Classification	2021-07-20 14:38:33	sradvin@greenguard.com	Bid Notification
Unimed Corp	MN	Classification	2021-09-10 09:19:36	asallinger@unimedcorp.com	Bid Notification
Union Bug United, LLC	FL	Classification	2021-07-20 14:38:33	jamie@ububrands.com	Bid Notification
Unipak Corp.	NY	Classification	2021-07-20 14:38:33	customer@unipakcorp.net	Bid Notification
Unipak Corp.	NY	Classification	2021-07-23 12:15:03	customer@unipakcorp.net	Addendum Notification
Unipak Corp.	NY	Classification	2021-08-05 11:00:05	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-10 07:19:53	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 14:03:43	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:06:50	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:08:06	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:09:00	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:09:26	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:11:08	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:12:01	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-13 16:12:28	customer@unipakcorp.net	Bid Answer
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Unipak Corp.	NY	Classification	2021-08-13 16:14:57	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-19 07:17:03	customer@unipakcorp.net	Bid Answer
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Unipak Corp.	NY	Classification	2021-08-19 07:18:46	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-19 07:20:39	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-19 07:35:50	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-19 07:40:30	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-19 07:43:21	customer@unipakcorp.net	Bid Answer
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Unipak Corp.	NY	Classification	2021-08-23 15:34:52	customer@unipakcorp.net	Bid Answer
Unipak Corp.	NY	Classification	2021-08-25 09:42:17	customer@unipakcorp.net	Bid Answer
United Health Supplies	NV	Classification	2021-07-20 14:38:33	bob@uhsem.com	Bid Notification
United Medco, Inc.	FL	Classification	2021-07-20 14:38:33	GovSales@unitedmedco.com	Bid Notification
Upper Peninsula Managed Care,	MI	Self Invited	2021-07-23 12:15:03	jwiczorek@uphp.com	Addendum Notification
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-05 11:00:05	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-10 07:19:53	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 14:03:43	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:06:50	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:08:06	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:09:00	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:09:26	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:11:08	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:12:01	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:12:28	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:14:03	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-13 16:14:57	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:17:03	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:17:48	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:18:46	jwiczorek@uphp.com	Bid Answer

Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:20:39	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:35:50	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:40:30	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:43:21	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-19 07:51:59	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-23 15:34:52	jwiczorek@uphp.com	Bid Answer
Upper Peninsula Managed Care,	MI	Self Invited	2021-08-25 09:42:17	jwiczorek@uphp.com	Bid Answer
USA APPAREL COMPANY INC.	NY	Classification	2021-07-20 14:38:33	abidTEX@GMAIL.COM	Bid Notification
USA CAPITAL FUND LLC	FL	Classification	2021-07-20 14:38:33	joe@usamedicalsupply.org	Bid Notification
USA Capital Fund LLC DBA USA	FL	Classification	2021-07-20 14:38:33	gov@usamedicalsupply.org	Bid Notification
USA PPE LLC	DE	Classification	2021-07-20 14:38:33	info@usappe.supply	Bid Notification
USA Promo Solutions LLC	FL	Classification	2021-09-10 21:06:27	ORDERS@USAPROMOSOLUTIONS.COM	Bid Notification
USIQ, Inc.	IL	Classification	2021-07-20 14:38:33	registrations@usiq.com	Bid Notification
Uwepport LLC	NC	Classification	2021-07-20 14:38:33	maklin@uwepport.com	Bid Notification
Vanguard Pharma LLC	NJ	Classification	2021-07-20 14:38:33	jlewis@vanguardpharma.com	Bid Notification
Vaswani Inc.	NJ	Classification	2021-07-20 14:38:33	dellis@vaswaniinc.com	Bid Notification
Vault Medical Services, PA	FL	Classification	2021-08-20 15:30:11	meredithv@vaulthealth.com	Bid Notification
Vault Medical Services, PA	FL	Classification	2021-08-23 15:34:52	meredithv@vaulthealth.com	Bid Answer
Vault Medical Services, PA	FL	Classification	2021-08-25 09:42:17	meredithv@vaulthealth.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-07-20 14:38:33	venoustechnologies.staff@yahoo.com	Bid Notification
Venous Technologies Inc.	CA	Classification	2021-07-23 12:15:03	venoustechnologies.staff@yahoo.com	Addendum Notification
Venous Technologies Inc.	CA	Classification	2021-08-05 11:00:05	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-10 07:19:53	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 14:03:43	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:06:50	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:08:06	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:09:00	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:09:26	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:11:08	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:12:01	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:12:28	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:14:03	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-13 16:14:57	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:17:03	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:17:48	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:18:46	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:20:39	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:35:50	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:40:30	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:43:21	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-19 07:51:59	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-23 15:34:52	venoustechnologies.staff@yahoo.com	Bid Answer
Venous Technologies Inc.	CA	Classification	2021-08-25 09:42:17	venoustechnologies.staff@yahoo.com	Bid Answer
Verde Global Corporation	TX	Classification	2021-07-20 14:38:33	verdeglobalcorporation@gmail.com	Bid Notification
Veritas HHS LLC	CO	Classification	2021-07-20 14:38:33	akowack@veritas-hhs.com	Bid Notification
Victory International Group	CA	Classification	2021-07-20 14:38:33	cory@victoryintlgroup.com	Bid Notification
Vidacare Corporation	TX	Classification	2021-07-20 14:38:33	ashley.mccullough@teleflex.com	Bid Notification
Video Resources	CA	Classification	2021-07-20 14:38:33	swright@vrlegalresources.com	Bid Notification
ViDL Solutions	FL	Classification	2021-07-20 14:38:33	njohnson@vidlsolutions.com	Bid Notification
Virgin Pulse	RI	Self Invited	2021-08-05 11:00:05	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-10 07:19:53	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 14:03:43	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:06:50	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:08:06	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:09:00	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:09:26	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:11:08	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:12:01	alison.horne@virginpulse.com	Bid Answer
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Virgin Pulse	RI	Self Invited	2021-08-13 16:14:03	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-13 16:14:57	alison.horne@virginpulse.com	Bid Answer
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Virgin Pulse	RI	Self Invited	2021-08-19 07:17:48	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:18:46	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:20:39	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:35:50	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:40:30	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:43:21	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-19 07:51:59	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-23 15:34:52	alison.horne@virginpulse.com	Bid Answer
Virgin Pulse	RI	Self Invited	2021-08-25 09:42:17	alison.horne@virginpulse.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-07-20 14:38:33	christine.cleveland@vistastaff.com	Bid Notification
VISTA Staffing Solutions, Inc.	UT	Classification	2021-07-23 12:15:03	christine.cleveland@vistastaff.com	Addendum Notification
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-05 11:00:05	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-10 07:19:53	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 14:03:43	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:06:50	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:08:06	christine.cleveland@vistastaff.com	Bid Answer

VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:09:00	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:09:26	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:11:08	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:12:01	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:12:28	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:14:03	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-13 16:14:57	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:17:03	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:17:48	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:18:46	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:20:39	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:35:50	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:40:30	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:43:21	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-19 07:51:59	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-23 15:34:52	christine.cleveland@vistastaff.com	Bid Answer
VISTA Staffing Solutions, Inc.	UT	Classification	2021-08-25 09:42:17	christine.cleveland@vistastaff.com	Bid Answer
Visual Edge Inc	OH	Classification	2021-07-20 14:38:33	ahoward@geiwideformat.com	Bid Notification
Vizocom ICT LLC	CA	Classification	2021-07-20 14:38:33	dennism@vizocom.com	Bid Notification
VL STAR FORCE LLC	TX	Classification	2021-07-20 14:38:33	patricia@starforceusa.com	Bid Notification
Vlocity	CA	Classification	2021-07-20 14:38:33	mlorenzen@vlocity.com	Bid Notification
Vollara	FL	Classification	2021-08-27 13:30:46	paulja0514@gmail.com	Bid Notification
Western Correctional	OR	Classification	2021-07-20 14:38:33	ssnag@yahoo.com	Bid Notification
Wexford Health Sources, Inc.	PA	Classification	2021-07-20 14:38:33	info@wexfordhealth.com	Bid Notification
Whitaker Medical, LLC	TX	Classification	2021-07-20 14:38:33	kwofford@whitmed.com	Bid Notification
Wolfdog Medical Supplier, LLC	PA	Classification	2021-07-20 14:38:33	sales@wolfdogmedical.com	Bid Notification
WorldWide Interpreters, Inc	TX	Classification	2021-07-20 14:38:33	sales@e-wwi.com	Bid Notification
WTF Marketing, LLC	NJ	Classification	2021-07-20 14:38:33	mgurell@wtfmarketing.net	Bid Notification
XS INDUSTRIES	SC	Classification	2021-07-20 14:38:33	e@xs-industriesgov.com	Bid Notification
XS INDUSTRIES	SC	Classification	2021-08-10 07:19:53	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 14:03:43	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:06:50	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:08:06	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:09:00	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:09:26	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:11:08	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:12:01	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:12:28	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:14:03	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-13 16:14:57	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:17:03	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:17:48	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:18:46	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:20:39	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:35:50	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:40:30	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:43:21	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-19 07:51:59	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-23 15:34:52	e@xs-industriesgov.com	Bid Answer
XS INDUSTRIES	SC	Classification	2021-08-25 09:42:17	e@xs-industriesgov.com	Bid Answer
Y-Not Design & Mfg. Inc.	FL	Classification	2021-07-20 14:38:33	contactus@y-not.com	Bid Notification
Yardstick Software inc.	AB	Classification	2021-07-20 14:38:33	greg.albin@getyardstick.com	Bid Notification
YCC International Corporation	WA	Classification	2021-07-20 14:38:33	yccbid@yccic.com	Bid Notification
Yeoman Technology Group	NH	Classification	2021-07-20 14:38:33	slahme@yeomantechnologies.com	Bid Notification
YogaMedCo, LLC	VA	Classification	2021-08-25 09:40:09	suzie@yogamedco.com	Bid Notification
Young PS Acquisitions	CA	Classification	2021-07-20 14:38:33	orders@plaksmacker.com	Bid Notification
Your Safety Company	PA	Classification	2021-07-20 14:38:33	lynnsechrist@yoursafetyco.com	Bid Notification
Youth Advocate Programs, Inc.	PA	Classification	2021-07-20 14:38:33	rfrpinfo@yapinc.org	Bid Notification
Zendy Inc.	CA	Classification	2021-07-20 14:38:33	zendyinc@gmail.com	Bid Notification
Zhero Tactical	VA	Classification	2021-07-20 14:38:33	headquarters@zherotactical.com	Bid Notification
Zhou Medical Solutions	TX	Classification	2021-07-20 14:38:33	info@zhoumedical.com	Bid Notification

Access Report

Agency
Bid Number
Bid Title

Association of Educational Purchasing Agencies
022-B
Health & Wellness

Vendor Name	Accessed First Time	Most Recent Access	Documents	Most Recent Response Date
School Wholesale Supplies LLC	2021-07-21 05:07 AM CDT	2021-07-23 03:11 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Strong Medical Partners LLC	2021-07-21 08:37 AM CDT	2021-09-13 03:09 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	2021-09-13 03:09 PM CDT
Acrylic Source+	2021-08-11 12:17 PM CDT	2021-08-13 03:38 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Special-T, LLC	2021-08-10 09:21 AM CDT	2021-09-08 05:10 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
TRICOL BIOMEDICAL, INC.	2021-07-21 10:30 AM CDT	2021-07-27 02:39 PM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
ComPsych Corporation	2021-07-20 10:35 PM CDT	2021-07-20 10:37 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Gnomedica LLC	2021-07-20 10:54 PM CDT	2021-07-20 10:54 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Premier Medical Distribution	2021-07-21 09:15 AM CDT	2021-08-23 11:35 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Palm Desert Resuscitation Education LLC	2021-08-17 01:31 AM CDT	2021-08-17 01:31 AM CDT		
It's Greek To Me, Inc dba Champion Teamwear	2021-08-10 08:25 AM CDT	2021-09-10 10:17 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Health Management Associates	2021-07-20 03:39 PM CDT	2021-07-20 03:39 PM CDT		
Palos Sports, Inc.	2021-07-21 08:51 AM CDT	2021-07-23 02:47 PM CDT	AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
TinyEYE Therapy Services	2021-09-14 09:49 AM CDT	2021-09-14 12:14 PM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	2021-09-14 12:07 PM CDT
National Recruiting	2021-09-03 01:59 PM CDT	2021-09-10 02:07 PM CDT		
BHRS Group, LLC	2021-08-03 09:57 AM CDT	2021-08-03 09:57 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Health Supply Wholesalers	2021-07-22 11:33 AM CDT	2021-07-22 11:33 AM CDT		
Anchorage Medical Equipment & Supplies, LLC / Anchorage Unlimited	2021-07-22 09:46 PM CDT	2021-08-19 06:44 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Ulliance	2021-07-21 06:42 AM CDT	2021-08-16 06:53 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Mini Wing USA	2021-08-10 12:40 PM CDT	2021-09-10 06:26 PM CDT	AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	

Venous Technologies Inc.	2021-07-20 10:07 PM CDT	2021-07-26 09:06 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	
North America Procurement Council	2021-07-22 04:42 AM CDT	2021-08-26 01:01 AM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
PWXPress	2021-08-07 10:37 AM CDT	2021-08-07 10:37 AM CDT		
Seaberg Company	2021-07-20 03:41 PM CDT	2021-07-21 02:01 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Laerdal Medical Corporation	2021-07-21 06:58 AM CDT	2021-07-21 09:45 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Micron Disinfection, LLC.	2021-07-20 07:50 PM CDT	2021-07-20 07:50 PM CDT		
YogaMedCo, LLC	2021-08-25 10:40 AM CDT	2021-08-26 08:06 AM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
EEV Education	2021-07-22 10:04 AM CDT	2021-07-22 10:04 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
QYK BRANDS LLC	2021-07-23 07:29 PM CDT	2021-07-23 07:30 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
BendShape Mask, LLC	2021-08-18 05:01 PM CDT	2021-09-01 10:07 AM CDT	AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
MasterHand Sanitizer	2021-07-21 01:30 PM CDT	2021-08-14 08:25 AM CDT	AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Crosstex International, Inc.	2021-07-20 03:49 PM CDT	2021-08-19 09:54 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
AllStar Business Concepts	2021-08-12 10:40 AM CDT	2021-08-12 10:54 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
SCHOOL HEALTH CORP	2021-07-20 11:25 PM CDT	2021-09-14 12:55 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	2021-09-14 11:29 AM CDT
Humana	2021-07-21 11:03 AM CDT	2021-08-05 12:39 PM CDT	AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
USA Promo Solutions LLC	2021-09-10 10:23 PM CDT	2021-09-11 12:06 AM CDT		
The Lighthouse for the Blind	2021-07-21 12:13 PM CDT	2021-07-21 12:13 PM CDT		
Sterlington Medical	2021-07-20 03:40 PM CDT	2021-07-20 03:40 PM CDT		
Maximus Consulting Services	2021-07-20 04:15 PM CDT	2021-07-20 04:15 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
L&L Supplies	2021-07-21 07:44 AM CDT	2021-07-21 07:44 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Briotix Inc.	2021-07-20 03:57 PM CDT	2021-07-20 03:57 PM CDT		
HALO BRANDED SOLUTIONS	2021-07-20 09:55 PM CDT	2021-07-20 09:55 PM CDT		
FlagHouse Inc	2021-08-19 03:45 PM CDT	2021-08-19 03:46 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	

Gene Therapy Systems, INC.	2021-07-20 03:45 PM CDT	2021-07-20 04:16 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
ViDL Solutions	2021-07-20 08:57 PM CDT	2021-07-20 08:57 PM CDT		
IMS	2021-07-22 06:51 AM CDT	2021-07-22 06:51 AM CDT		
MT Products LLC	2021-07-20 06:11 PM CDT	2021-07-20 06:13 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Neal Phillips Consulting, LLC	2021-07-21 08:45 AM CDT	2021-07-21 08:45 AM CDT		
Reno Enterprises	2021-07-20 04:31 PM CDT	2021-07-20 04:31 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Consilience Group, LLC	2021-07-27 01:35 PM CDT	2021-07-27 01:35 PM CDT		
Digital Dolphin Products, LLC	2021-07-20 03:42 PM CDT	2021-07-20 03:45 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
ActiveHealth Management	2021-07-28 10:33 AM CDT	2021-07-28 11:06 AM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	
Onvia	2021-07-26 05:50 PM CDT	2021-09-13 02:42 PM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Charter Trading Corporation	2021-07-21 05:32 PM CDT	2021-07-21 05:35 PM CDT	AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Allied Construction Industries	2021-07-23 01:49 PM CDT	2021-08-06 03:52 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Unipak Corp.	2021-07-21 10:59 AM CDT	2021-08-27 10:17 AM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
School Specialty	2021-07-21 07:42 AM CDT	2021-08-16 05:25 AM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
VISTA Staffing Solutions, Inc.	2021-07-20 05:47 PM CDT	2021-07-20 05:52 PM CDT	AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
IMAGINE MEDICAL INTERNATIONAL	2021-07-21 01:59 PM CDT	2021-07-21 01:59 PM CDT		
Medica PPE INC	2021-08-18 10:02 AM CDT	2021-09-13 10:07 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Vault Medical Services, PA	2021-08-20 04:31 PM CDT	2021-08-20 04:31 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	

Everything Medical	2021-07-20 03:39 PM CDT	2021-08-27 03:15 PM CDT	AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Virgin Pulse	2021-07-26 05:33 PM CDT	2021-07-26 05:46 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Tampon Tribe Inc.	2021-07-20 03:59 PM CDT	2021-07-20 04:03 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Council for the Spanish Speaking (El Concilio)	2021-08-10 09:23 AM CDT	2021-08-10 09:23 AM CDT		
Upper Peninsula Managed Care, LLC	2021-07-21 07:20 AM CDT	2021-07-21 07:24 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
4MD Medical Solutions	2021-08-18 02:47 PM CDT	2021-08-18 02:47 PM CDT		
Clinol Chemicals LLC	2021-07-24 01:55 AM CDT	2021-07-24 01:57 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Anissa Construction Inc.	2021-08-16 10:56 AM CDT	2021-08-16 10:56 AM CDT		
NyCanCo EMS Products, Inc.	2021-07-20 05:09 PM CDT	2021-07-20 05:09 PM CDT		
FRC Global Group	2021-07-20 05:03 PM CDT	2021-07-20 05:03 PM CDT		
Susan Wolfe and Associates, LLC	2021-07-20 03:46 PM CDT	2021-07-20 03:46 PM CDT		
ACCO Brands USA LLC	2021-09-09 03:53 PM CDT	2021-09-09 03:53 PM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
BASILEIA GROUP, INC	2021-07-20 04:24 PM CDT	2021-08-14 09:25 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Mersi Distribution LLC	2021-09-07 08:54 AM CDT	2021-09-07 08:55 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Curative Talent, LLC	2021-07-20 03:41 PM CDT	2021-07-20 03:41 PM CDT		
Unimed Corp	2021-09-10 10:19 AM CDT	2021-09-10 12:49 PM CDT	AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Dodge Data & Analytics	2021-07-20 08:43 PM CDT	2021-09-14 11:18 PM CDT		
PrepareSmart, LLC	2021-07-20 04:31 PM CDT	2021-07-20 04:31 PM CDT		
Stronghorn LLC	2021-07-27 08:51 AM CDT	2021-08-02 12:22 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf	
SmartProcure	2021-07-21 08:43 AM CDT	2021-07-24 08:30 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
DiPietro & Associates, Inc.	2021-07-20 03:48 PM CDT	2021-07-23 01:32 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
citizenAID of North America	2021-07-21 03:26 PM CDT	2021-07-21 03:32 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
OMNI Institute	2021-07-20 04:27 PM CDT	2021-07-20 04:27 PM CDT		
Telligen, Inc.	2021-07-21 08:48 AM CDT	2021-07-21 08:50 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Fisher Scientific	2021-07-21 08:26 AM CDT	2021-08-19 09:57 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	

Imperial Glove & Safety	2021-09-14 01:02 AM CDT	2021-09-14 11:20 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	
PELV-ICE	2021-07-21 01:25 PM CDT	2021-07-23 09:51 AM CDT	AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
E-Therapy, LLC	2021-07-27 10:31 PM CDT	2021-09-12 08:00 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	2021-09-12 08:00 PM CDT
Cardio Partners, Inc	2021-07-26 10:09 AM CDT	2021-07-26 10:09 AM CDT		
EMS Innovations	2021-07-21 08:41 AM CDT	2021-08-10 08:56 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
SCHOOL NURSE SUPPLY INC	2021-07-22 07:55 AM CDT	2021-09-10 02:41 PM CDT	AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	2021-09-10 02:41 PM CDT
Diversa Health & Sciences Ltd	2021-07-22 11:36 AM CDT	2021-07-22 11:40 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
AEPA PAEC	2021-07-26 04:31 PM CDT	2021-07-26 04:31 PM CDT		
Electra-Med Corporation	2021-07-20 03:40 PM CDT	2021-07-20 03:42 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Minno LLC	2021-07-20 03:46 PM CDT	2021-07-26 03:52 PM CDT		
McKesson Medical-Surgical Government Solutions LLC	2021-07-21 03:14 PM CDT	2021-07-26 10:59 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Brookwood Capital LLC	2021-08-09 02:54 PM CDT	2021-09-14 08:27 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
MEDVENDI	2021-07-20 05:11 PM CDT	2021-07-20 05:21 PM CDT	AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf	
Troxell Communications, Inc.	2021-07-27 03:51 PM CDT	2021-07-27 03:51 PM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
RPJ Enterprises LLC	2021-07-20 03:58 PM CDT	2021-08-13 03:48 PM CDT	AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Medical Mutual of Ohio	2021-07-23 06:28 AM CDT	2021-07-23 06:31 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx	
CPR1LLC	2021-07-20 08:28 PM CDT	2021-08-13 06:39 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	

ELB US Inc.	2021-07-28 11:02 AM CDT	2021-07-28 11:03 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Jack Stephen LLC	2021-07-21 09:10 AM CDT	2021-07-26 08:48 AM CDT	AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
FIVE STAR DEALS	2021-08-10 10:02 PM CDT	2021-08-10 10:02 PM CDT		
FEI Behavioral Health	2021-07-20 05:20 PM CDT	2021-07-20 05:20 PM CDT		
Pods Health Inc.	2021-07-26 02:41 AM CDT	2021-08-16 06:00 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Servant Health	2021-07-23 10:40 AM CDT	2021-07-23 10:40 AM CDT		
ISA Corporation	2021-07-20 03:58 PM CDT	2021-07-27 09:39 AM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Medicaleshop Inc.	2021-07-21 01:01 AM CDT	2021-09-15 02:12 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	2021-09-14 12:12 PM CDT
Unifire, Inc	2021-07-21 11:08 AM CDT	2021-08-10 03:32 PM CDT	AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx	
Builders Exchange	2021-07-22 02:50 PM CDT	2021-08-24 07:32 AM CDT	AEPA Vendor Quarterly Report Template.pdf AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.pdf AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.pdf AEPA 022-B Part C - Member Agency (State) Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Protex Labs LLC	2021-07-21 10:35 AM CDT	2021-08-10 11:40 AM CDT	AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part E - Signature Forms - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Worldwide Technologies	2021-07-20 10:20 PM CDT	2021-07-20 10:20 PM CDT		
Digital Dolphin Products	2021-08-07 08:33 PM CDT	2021-08-07 08:34 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
LAKESHORE EQUIPMENT COMPANY DBA LAKESHORE LEARNING MATERIALS	2021-08-09 05:33 PM CDT	2021-08-25 01:01 PM CDT	AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
Global TechOps Inc.	2021-07-20 04:46 PM CDT	2021-07-30 10:58 PM CDT	AEPA 022-B Part D - Questionnaire - Health & Wellness - Final.docx AEPA 022-B Part F - Discount Pricing Workbook - Health & Wellness - Final.xlsx AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-A Part A - Terms and Conditions - Health & Wellness - Final.pdf AEPA 022-B Part B - Specifications - Health & Wellness - FINAL.pdf	
XS INDUSTRIES	2021-08-06 04:49 PM CDT	2021-08-06 04:53 PM CDT	AEPA 022-B Part A - Terms and Conditions - Health & Wellness - Final.pdf	
Ioffe Emergency Services	2021-07-20 03:40 PM CDT	2021-07-20 03:40 PM CDT		

AEPA 022 - B Health & Wellness Opening Record

Responding Company	Part D - Questionnaire	Part E - Signature Forms	Part F - Pricing Workbook	Price List/Catalog	Exhibit A - Financial Health Document	Send to Category Committee
	Complete: Y or N	Complete: Y or N	Complete: Y or N	Complete: Y or N	Complete: Y or N	Y or N
E Therapy LLC	Y	Y	Y	Y	N	N
Medicaleshop Inc.	Y	Y	Y	Y	Y	Y
School Health Corp	Y	Y	Y	Y	Y	Y
Strong Medical Partners	Y	Y	Y	Y	N	N
TinyEye Therapy Services	Y	Y	Y	N/A	Y	Y
School Nurse Supply	Y	Y	Y	Y	N	N
Opening Date and Time:	1:05 P.M.					
Exec. Bid Committee Representative:	DocuSigned by: <i>Anna Marie Hollander</i> <small>96907CC1E8A14CA...</small>		Witnesses:	Andrew Pickens		
				Tina Smith		
				Nita Werner		
				George Wilson		
				Melissa Mattson		

Association of Educational Purchasing Agencies Tabulation Report RFP #022-B - Health & Wellness Vendor: Medicaleshop Inc.

General Comments: Financial Health Documents have been emailed to AEPA Director - George Wilson at georgewilson.aepa@outlook.com

General Attachments: AEPA 022-B Part C - State Specific Forms - Medicaleshop Inc..pdf
AEPA 022-B Part D - Questionnaire - Medicaleshop Inc..pdf
AEPA 022-B Part E - Signature Forms - Medicaleshop Inc..pdf
AEPA 022-B Part F - Discount Pricing Workbook - Diagnostic - Disposable Products - Medicaleshop Inc.xlsx
AEPA 022-B Part F - Discount Pricing Workbook-Medicaleshop Inc..xlsx
Exhibit B - Marketing Plan - Medicaleshop Inc..pdf
Exhibit C - Warranties, Additional Services - Medicaleshop Inc..pdf
Price Lists - Diagnostics - Disposable Products - Medicaleshop Inc..pdf
Price Lists - Medical Equipment - Medicaleshop Inc..pdf

All pricing on file; request as needed.



Association of Educational
PURCHASING AGENCIES

Part D - Questionnaire

AEPA 022-B Health & Wellness

Instructions

This questionnaire contains forms and requests for information required by AEPA for vendor evaluation for responsiveness and responsibility.

To submit the required forms, follow these steps:

1. Read the documents in their entirety.
2. Respondents must use Part D – Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested.
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled “*Part D – Questionnaire – Name of Company*”.
5. Submit Part D, along with other required documents in Public Purchase.

The following sections will need to be completed prior to submission and submitted as one single PDF titled “Part D – Questionnaire – Name of Company”:

[Company Information](#)

[Service Questionnaire](#)

[Exceptions](#)

[Deviations](#)

Company Information

Name of Company: Medicaleshop Inc

Company Address: 87 Danbury Road, Unit #1

City, State, zip code: New Milford, CT 06776

Website: www.medicaleshop.com

Contact Person: Abbas Ajmeri

Title: Treasurer/Secretary

Phone: (866) 563-6812

Email: csteam@medicaleshop.com

Background

Note: Generally, AEPA will not accept an offer from a business that is less than five (5) years old or which fails to demonstrate and/or establish a proven record of business. If the respondent has recently purchased an established business or has proof of prior success in either this business or a closely related business, provide written documentation and verification in response to the questions below. AEPA reserves the right to accept or reject newly formed companies based on information provided in this response and from its investigation of the company.

This business is a: public company privately owned company

In what year was this business started under its present name? 2006

Under what additional, or, former name(s) has your business operated? N/A

Is this business a corporation? No Yes. If yes, complete the following:
Date of Incorporation: 10/06/2006
State of Incorporation: Connecticut
Name of President: Asrar Ahmed
Name(s) of Vice President(s): Mansoor Haidary, Mohammed Joher Quaisar
Name of Treasurer: Abbas Ajmeri
Name of Secretary: Abbas Ajmeri

Is this business a partnership? No Yes. If yes, complete the following:
Date of Partnership:
State Founded:
Type of Partnership, if applicable:
Name(s) of General Partner(s):

Is this business individually owned? No Yes. If yes, complete the following:
Date of Purchase:
State Founded:
Name of Owner/Operator:

Is this business different from those identified above? No Yes
If yes, describe the company's format, year and state of origin and names and titles of the principles below.

Is this business women-owned?

No _____ Yes

Is this business minority-owned?

No _____ Yes

Does this business have an Affirmative Action plan/statement?

No _____ Yes

Business Headquarter Location

Business Address 87 Danbury Road, Unit #1
City, State, zip code New Milford, CT 06776
Phone (866) 563-6812
How long at this address? 15 Years

Business Branch Location(s)

Branch Address 5027 Route 9 W
City, State, zip code Newburgh, NY 12550
Branch Address N/A
City, State, zip code N/A
Branch Address N/A
City, State, zip code N/A
Branch Address N/A
City, State, zip code N/A

**If more branch locations exist, insert information here or add another sheet with the above information.*

Sales History

Provide your business's annual sales for in the United States by the various public segments.

	2019	2020	2021 YTD (January - August)
K-12 (public & private), Educational Service Agencies	\$858,164.09	\$920,484.22	\$631,232.55
Higher Education Institutions	\$36,515.93	\$29,597.55	\$43,135.21
Counties, Cities, Townships, Villages	\$126,242.74	\$186,180.52	\$121,863.54
States	\$72,603.69	\$188,914.43	\$95,733.53
Other Public Sector & Non-profits	\$316,431.64	\$349,058.62	\$225,337.21
Private Sector	\$2,089,422.67	\$2,625,297.99	\$2,382,781.61
Total	\$3,499,380.76	\$4,299,533.33	\$3,500,083.65

Provide your business's annual sales for **products and services that meet this solicitation's scope of work** in the United States by the various public segments.

	2019	2020	2021 YTD (January - August)
K-12 (public & private), Educational Service Agencies	\$858,164.09	\$920,484.22	\$631,232.55
Higher Education Institutions	\$36,515.93	\$29,597.55	\$43,135.21
Counties, Cities, Townships, Villages	\$126,242.74	\$186,180.52	\$121,863.54
States	\$72,603.69	\$188,914.43	\$95,733.53
Other Public Sector & Non-profits	\$316,431.64	\$349,058.62	\$225,337.21
Private Sector	\$2,089,422.67	\$2,625,297.99	\$2,382,781.61
Total	\$3,499,380.76	\$4,299,533.33	\$3,500,083.65

Work Force

Key Contacts and Providers: Provide a list of the individuals, titles, and contact information for the individuals who will provide the following services on a national and/or local basis:

Function	Name	Title	Phone	Email
Contract Manager	Abbas Ajmeri	Contract Manager	(866) 563-6812	csteam@medicaleshop.com
Sales Manager	Ashfaq Hussain (Bob)	Sales Manager	(860) 946-6086	cs@medicaleshop.com

Customer & Support Manager	Farida Ajmeri	Manager	(860) 946-6079	service@medicaleshop.com
Distributors, Dealers, Installers, Sales Reps	Hussain Magar	Inside Sales Representative	(860) 946-6087	brand@medicaleshop.com
Consultants & Trainers	Ashfaq Hussain (Bob)	Sales Manager	(860) 946-68086	cs@medicaleshop.com
Technical, Maintenance & Support Services	Hanzala Inayat	IT Manager	(866) 563-6812	admin@medicaleshop.com
Quotes, Invoicing & Payments	Sahib Ali	Institutional Sales	(860) 946-6089	orders@medicaleshop.com
Warranty & After the Sale	Sahib Ali	Institutional Sales	(860) 946-6089	orders@medicaleshop.com
Financial Manager	Sahib Ali	Institutional Sales	(860) 946-6089	orders@medicaleshop.com

Sales Force: Provide total number and location of salespersons employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Number of Sales Reps	City	State
3	New Milford	Connecticut
3	Newburgh	New York

Certified Practioners: Provide total number of certified providers and location employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Category Field and Number of Teleservice Providers	City	State

Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and generally assist with the education of sales personnel about the resulting contract.

We offer hands-on product knowledge training as well as periodic updates about the industry and the products to our sales team.

What is your company's plan, if your company were awarded the contract, to service up to 29 states. Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA.

Work in accordance with AEPA & State Terms, reach out to members through emails, flyers, catalogs. Furthermore, we have a dedicated team who will constantly get in touch with all the participating member agencies to promote the contract.

Products, Services & Solutions

Provide a description of the Products, Services & Solutions to be provided by the product category set forth in Part B - Specifications. Teleservice providers include Face to Face Platforms. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.

Please refer to the list of products provided in Part F - Discount Pricing Workbook.

Teleservice Providers: Do you assess annual fees for service beyond calculated rates?

Teleservice Providers: How is your fee calculated (i.e. to the minute, quarter, hour, half hour, hour)? Provide Sample Invoicing per teleservice available protecting identity of services provided; submit as Exhibit A.

Teleservice Providers: Are your services structured to include Medicaid/Medicare Options?

Distribution

Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.

All products will ship directly from our supplier network which consists of MFG, Distributors, and wholesalers. We have an enterprise-level for order management system that keeps track of Purchase Orders, Shipment approval, Shipment tracking, and final proof of delivery.

Service/Support and Distribution Centers: Provide the type (service/support or distribution) and location of centers that support the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Center Type	City	State
N/A	N/A	N/A

Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.

Please refer to Annexure - 2 below

Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.

Not applicable.

If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

[Click or tap here to enter text.](#)

If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company's diversity of owner employees, etc.

[Click or tap here to enter text.](#)

If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.

[Click or tap here to enter text.](#)

Marketing

Key Marketing Contact(s): List the name(s), title(s) and contact information of the business's key national and regional marketing office(s). *To insert more rows, hit the tab key from the last field in the Email column.*

Name	Title	Phone	Email
------	-------	-------	-------

Abbas Ajmeri	Contract Manager	(866) 563-6812	csteam@medicaleshop.com
Pari Bawitlung	Business Development Representative	(866) 563-6812	info@medicaleshop.com
Alefiya Magar	SEO Specialist	(866) 563-6812	marketing@medicaleshop.com
Tasneem Waqura	Business Development Representative	(866) 563-6812	csr@medicaleshop.com

Describe how this business marketed its products and services to schools, nonprofit organizations, and other public sector audiences in Fiscal Year 2019– 2020 (July 1 – June 30). List all conventions, conferences, and other events at which this company exhibited.

We reached out to clients through digital marketing channels about product updates, special offers via email, social media, google ads.

Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.

Please refer to Exhibit B - Marketing Plan - Medicaleshop Inc

Cooperative Marketing. Describe ways in which your company will collaborate with AEPA Member Agencies in marketing the resulting contract. Submit any supplemental materials as PDFs and title it Exhibit B – Marketing Plan.

- Process on how the contract will be launched to current and potential agencies.
- The ability to produce and maintain in full color print advertisements in camera-ready electronic format, or electronic advertisements, including company logos and contact information.
- Anticipated contract announcements, planned advertisements, industry periodicals, other direct or indirect marketing activities promoting the AEPA awarded contract.
- How the contract award will be displayed/linked on the Respondent’s website.

Please refer to Exhibit B - Marketing Plan - Medicaleshop Inc

Environmental Initiatives

Describe how your products and/or services support environmental goals.

We are an authorized retailer and not the manufacturer.

Indicate if your company has any products in your offering that have any third-party environmental certifications.

We are an authorized retailer and not the manufacturer.

Describe the business’s “green” objectives (i.e. LEED, reducing footprint, etc.).

We are an authorized retailer and not the manufacturer.

Describe what percentage of your offering is environmentally preferable and what are your company’s plans to improve this offering.

We are an authorized retailer and not the manufacturer.

Additional Information

Describe any/all features, advantages and benefits of your organization that you feel will provide additional value and benefit to a participating AEPA agency.

Please refer to Annexure 1(attached below)

If applicable, describe your company’s ability to integrate into other ecommerce sites: Include details about your company’s ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Provide detail on where your company has integrated with a public agency’s ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, “go live” date, net sales per calendar year since “go live”, and percentage of agency sales being processed through this connection.

Service Questionnaire

The following chart indicates which AEPA Member States intend to participate in this solicitation category. Respond to Yes/No and choice questions by using an (X). **Note: A Respondent must be willing and able to deliver the proposed products and/or services to 90% of the participating AEPA Member States.**

AEPA Member States	Participating in this category.	In which states has this company sold products/services in the past 3 years? (Place an X where applicable)	If awarded, which states does this company propose to sell in? (Place an X where applicable)	Indicate which states this company has sales reps, distributors or dealers in. (Place an X where applicable)
California	Yes	X	X	
Colorado	Undecided	X	X	
Connecticut	Yes	X	X	X
Florida	Yes	X	X	
Georgia	Yes	X	X	
Illinois	No	X	X	
Indiana	Yes	X	X	
Iowa	No	X	X	
Kansas	Yes	X	X	
Kentucky	Yes	X	X	
Massachusetts	Yes	X	X	
Michigan	Yes	X	X	
Minnesota	Yes	X	X	
Missouri	Yes	X	X	
Montana	Yes	X	X	
Nebraska	Yes	X	X	
New Jersey	Yes	X	X	
New Mexico	Yes	X	X	
North Dakota	Yes	X	X	
Ohio	Yes	X	X	
Oregon	Yes	X	X	
Pennsylvania	Yes	X	X	
South Carolina	Yes	X	X	
Texas	Yes	X	X	
Virginia	Yes	X	X	
Washington	Yes	X	X	
West Virginia	Yes	X	X	
Wisconsin	Yes	X	X	
Wyoming	Yes	X	X	
	Yes			

e-Commerce: Does this business have an e-commerce website? _____ No Yes

If YES, what is the website?

www.medicaleshop.com

Customer and Support Service: It is understood depending on the type, kind and level of products and/or services being proposed in response to this solicitation will impact and determine the type and level of services required and these are identified in Part B Specifications of this solicitation.

Does this business have online customer support options? _____ No Yes

Does this business have a toll-free customers support phone option? _____ No Yes

Does this business offer local customer and support service options? No Yes
(only in CT)

State your normal delivery time (in days) and any options for expediting delivery.
It depends on products and brands, please refer to Exhibit #1 - Deviations.

State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered?
We immediately inform clients about the duration of the item(s) in back-order. Orders are not cancelled without client's consent.

Describe your company's payment terms as well as any quick pay discounts.
We accept payment terms of NET30.

State your company's return policy and any applicable State restocking fees.
We strictly follow the manufacturer and distributor return and warranty policies, please refer to Exhibit #1 - Deviations

Describe any special program that your company offers that will improve customers' ability to access products, on-time delivery, or other innovative strategies.
Our Customer Center allows user to track their shipments, submit quotes, view/print invoices, manage payments, open support cases, browse order history. Please refer to Customer Service Center pdf attached separately.

Pricing

Is your pricing methodology guaranteed for the term of the contract? No Yes

Will you offer customized price lists to participating entities as required per the pricing terms of Part A? No Yes

Will you offer hot list pricing (optional) as described in the pricing terms of Part A? No Yes

Will you offer volume price discounts as described in the pricing terms of Part A? No Yes

Competitiveness: In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume.

Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume? No Yes

Indicate which of the following apply and the **level of competitive range** you are offering in response to this solicitation.

Pricing offered to AEPA is EQUAL TO pricing offered to individual customer and/or cooperatives.
 Pricing is LESS THAN individual customer and/or cooperatives. Lower by 5%

Cooperative Contracts: Does your business currently have contracts with other cooperatives (local, regional, state, national)? No Yes

If YES, identify which cooperative and the respective expiration date(s).

TIPS (10/1/2023), CHOICE PARTNERS (02/25/2022), PCA (06/30/2022), PACE (12/31/2021), EPIC 6 (06/30/2022)

If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls)?

As AEPA contract includes more participating states and members, we will highly focus to reach out to the agency members in creating awareness about the contract through different marketing channels.

Administrative Fee: Which of the following best reflects how your pricing includes the individual AEPA Members' administrative fee. Mark with an "X".	
	The pricing for the products and/or services are the same for each AEPA Member Agency, shipping, handling, administrative fee and other specific state costs are added to arrive at total price offered to the Individual AEPA Member Agency.
X	The pricing for the products and/or services is inclusive of the administrative fee and therefore the pricing is the same for all AEPA Member Agencies. Shipping, handling and other state specific costs are added to the adjusted AEPA Member Agency's price.
	The pricing for the products and/or services includes ALL (shipping, handling, administrative fee, other) costs to arrive at a single price for all AEPA Member Agencies.

Leasing: Do your business offer leasing arrangements under this **No** **Yes** solicitation?

If Yes, please indicate how the rate factor is determined and other cost factors below.

If an AEPA contract is approved and awarded by the Member Agencies, as a Vendor Partner, I agree to:

Responsibilities	Yes, indicate with an "X"	No, indicate with an "X"
1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have working knowledge of the AEPA contract.	X	
2. Train and educate sales staff on what the AEPA contract is: including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.	X	
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The marketing plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.	X	
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.	X	
5. On a quarterly basis, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, the Vendor Partner is required to submit a \$0 report to the AEPA Member Agency.	X	
6. Have ongoing communication with the Category Oversight Chairperson, AEPA Member Agencies and the Member Agencies Participating Entities.	X	
7. Attend two (2) AEPA meetings each year (see Part A)		X
8. Participate in national and local conference trade shows to promote the AEPA contracts including, but not limited to the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).		X
9. Increase sales over the term of the contract with all participating AEPA Member Agencies.	X	

Exceptions

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions to local, state or federal laws cannot be accepted under this solicitation.

	No , this respondent does not have exceptions to the Terms and Conditions incorporated in Parts A and B of this IFB.
X	Yes , this respondent has the following exceptions to the Terms and Conditions incorporated in Parts A and/or B of this solicitation.

IFB Section and Page Number	Outline Number	Term and Condition	Exception
Part B, Page 6	# 8-Pricing	Pricing for Services	We do not offer services which requires physical presence
Part A, Page 15	# 6	Stored materials (vendor managed inventory)	Please refer to Exhibit #1 - Deviations
Part A, Page 16	# 13	Restocking fees	Please refer to Exhibit #1 - Deviations

Deviations

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this solicitation.

	No , this respondent does not have deviations (exceptions or alternates) to the specifications listed in Part B of this solicitation.
X	Yes , this respondent has the following deviations to the specifications listed in Part B of this solicitation.

Outline Number Part B	Specification (describe)	Details of Deviation
Part B, Page 4	6.1.17 - Shipping terms	Please refer to Exhibit #1- Deviations
Part B, Page 3	6.1.3 - Duration of shipment	Please refer to Exhibit #1 - Deviations

Exhibit #1 - Deviations

Association of Educational Purchasing Agencies

**RFP #022-B
Health and Wellness**

Deviations

Covid pandemic has affected us globally which impacts business in an unpredictable way, resulting in production delays, shipping bottlenecks and cost increases that are not planned. Being an authorized retailer of products, we will make every attempt to service our clients in a timely manner, but it will be dependent on the above scenarios. we are constantly being informed by our supplier network of the following: product and shipping cost increases.

No minimum order required.

Hygiene and Custom Products are not returnable-no exceptions.

Parts under warranty available at no charge. No labor cost included for repairs under warranty.

Free shipping does not applies to heavy duty, extra-large and over size items.

Duration of Shipment: Estimated delivery time depend upon the stock availability of the product at the time of placing an order.

For custom/configurable products which requires professional evaluation, measurements and option selections, we recommend quote request from our clients and quote approval, before placing an order. an exception applies to custom configurable products online: for ordering of these products, we will require quote requests to be submitted, so the client's bid pricing can be given in the quote.

Accessories: Accessories listed are associated with the main product. For purchase off unit accesories, please contact us for a quote request.

Stored Materials: All of the items are ship directly from the manufacturer and distributor.

Restocking Fees: We strictly follow the manufacturer or distributor return and warranty policies, please call us for brand specific details.



Exhibit #1 - Deviations

Association of Educational Purchasing Agencies

RFP #022-B

Health and Wellness

Price Increase: If there is a significant price increase received from the manufacturer or our distributor, during contract period, we will request a revision of the pricing as stated in our bid contract.

We are not a local resident bidder, therefore we cannot provide services that require physical presence other than our local area.

Our working hours are from Monday-Friday between 8:30 AM to 5:00 PM EST(excluding US holidays).

www.medicaleshop.com

A young girl with curly hair is lying on her stomach in a grassy field, resting her chin on her hands and smiling. She is wearing a light-colored, short-sleeved top. The background is a soft-focus green field.

**SERVING THE SPECIAL
NEEDS COMMUNITY
SINCE 2006**

ANNEXURE - 1

Medicaleshop have been serving 2000+ organizations belong to healthcare industry, educational institutions and governmental agencies. Our main priority is to deliver exceptional customer care experience, building trust and relationship with our clients.

Value added services:

- > Access to multiple brands
- > Timely update on order status
- > Trained product specialists
- > Live customer support (phone or online)
- > Certified ATPs who can assist with product configuration options
- > Our dedicated account managers are available to help in product selections and ordering process



ANNEXURE - 2

Selection Criteria for New Brands and Distributors

Medicaleshop has a well defined and strictly adhered to program for qualifying new brands, distributors, who can provide excellent quality products and after sales service to our clients.

Medicaleshop evaluates every brand and distributor through the following brand evaluation criteria:

- Product Quality
- Product Functionality in therapeutic use
- Ability to distribute and ship their products nationwide
- Status of Regulatory approvals of the brand/products
- Warranty, Sales, and return policies of the brand
- Production capability of the manufacturer
- Product stock availability - short and long term trends
- Brand/Distributor Sales Strategy for nationwide marketing
- No brands or distributor is approved unless providing new/unused products
- Brands/distributor authorized retailer agreements are kept on file



YOUR TRUSTED SOURCE OF
MEDICAL EQUIPMENT & SUPPLIES

About Us

[medicaleshop.com](https://www.medicaleshop.com) is a trusted source of medical equipment and supplies. We help clients in the education, healthcare, and government segments to procure products they need at low pricing.

We have a track record of serving the B2B industry for the last 15 years with emphasis on ethical business practices, prompt customer service and special pricing for B2B clients.



**Access to 50+
Popular
Brands**

- Access your premium online customer center.
- Call us for help with product selection.
- Special pricing available upon a quote request.



Doing business since 2006 with 2000+ school districts, non-profits and other government entities.



Contact Us

Phone: (866) 563-6812

Email: csteam@medicaleshop.com

 **medicaleshop**





Part E – Signature Forms

AEPA 022-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines will allow AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Once signed, place notary stamp in the delegated area on the Bid Affidavit.
4. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E – Signature Forms – Name of Bidding Company" (i.e. one PDF document for all signature forms).
5. Submit Part E, along with other required documents in Public Purchase.

*Note, a bid checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E – Signature Forms – Name of Bidding Company".

[Uniform Guidance "EDGAR" Certification Form](#) – *signature required

[Bid Affidavit](#) – *signature required

[Acceptance of Bid & Contract Award](#) – *signature required

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	<u>Respondent Certification:</u> YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	Yes, I agree	MES
2. Termination for Cause of Convenience	Yes, I agree	MES
3. Equal Employment Opportunity	Yes, I agree	MES
4. Davis-Bacon Act	Yes, I agree	MES
5. Contract Work Hours and Safety Standards Act	Yes, I agree	MES
6. Right to Inventions Made Under a Contract or Agreement	Yes, I agree	MES
7. Clean Air Act and Federal Water Pollution Control Act	Yes, I agree	MES
8. Debarment and Suspension	Yes, I agree	MES
9. Byrd Anti-Lobbying Amendment	Yes, I agree	MES
10. Procurement of Recovered Materials	Yes, I agree	MES
11. Profit as a Separate Element of Price	Yes, I agree	MES
12. General Compliance with Participating Agencies	Yes, I agree	MES

Medicaleshop Inc

Name of Business



Signature of Authorized Representative

Abbas Ajmeri

Printed Name

09/14/2021

Date

Solicitation Affidavit

Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

FARIDA ASMERI

Authorized Representative (Please print or type)

87 DANBURY RD., UNIT 1

Mailing Address

MANAGER

Title (Please print or type)

NEW MILFORD, CT 06776

City, State, Zip

Signature of Authorized Representative

8/30/2021

Date

Subscribed and sworn to before me this

30th

day of

August 2021

Notary Public in and for County of

Litchfield

State of

Connecticut

My commission expires on

April 30, 2026

Signature

Judith Garcia

Judith Garcia
Notary Public-Connecticut
My Commission Expires
April 30, 2026

Enter Notary Stamp




Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>Medicaleshop Inc</u>	Date	<u>09/14/2021</u>
Address	<u>87 Danbury Road, Unit #1</u>	City, State Zip	<u>New Milford, CT 06776</u>
Contact Person	<u>Abbas Ajmeri</u>	Title	<u>Treasurer/Secretary</u>
Authorized Signature	<u></u>	Title	<u></u>
Email	<u>csteam@medicaleshop.com</u>	Phone	<u>(866) 563-6812</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2023, unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, it may be extended month by month up to six (6) months by an AEPA state.

Awarding Agency _____

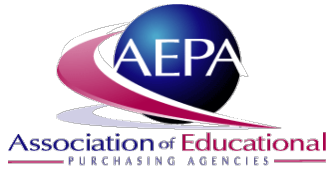
Authorized Representative _____

Awarded this	day of	Contract Number
Contract to commence		
(Member Agency to select)	<u>3/1/2022</u>	Or

Solicitation Checklist

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their specified/required format, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"X"	Document Title, Uploaded to Public Purchase <i>(Respondent must submit documents in the required title/format)</i>	Format of Uploaded Document	Notes
	Bid Bond – if Required, see Part B if applicable.	Upload PDF copy. The original must be received by Lakes Country Service Cooperative by due date and time.	Send to Lakes Country Service Cooperative.
	Part C – State-Specific Forms – Name of Responding Company	Single, Scanned PDF	Required. Signatures Required.
	Part D - Questionnaire – Name of Responding Company Includes: <ul style="list-style-type: none"> • Company Information • Service Questionnaire • Exceptions • Deviations • Sample Invoice for Teleservice labeled Exhibit A 	Single, Scanned PDF	Required.
	Part E – Signature Forms – Name of Responding Company Includes: <ul style="list-style-type: none"> • Uniform Guidance “EDGAR” Certification • Bid Affidavit • Acceptance of Bid & Contract Award 	Single, Scanned PDF	Required. Signatures required.
	Part F – Pricing Schedule – Name of Responding Company	Excel Workbook	Required.
	Price List/Catalog – Name of Responding Company	Upload PDF	Required.
	Exhibit A – Financial Health Document(s) – Name of Responding Company	Scanned PDF	Required. Not provided by AEPA, Respondent Created
	Exhibit B – Marketing Plan – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit C – Warranties, Additional Services – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit D – Additional Discounts – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created



Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #022-B Health & Wellness

Bidding Company Name: Medicaleshop Inc

Name of Catalog: Diagnostic and Disposable Products

Note: Groupings defined as listed below. Respondents can add additional groupings.

Part F.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered	Comments
1	Diagnostic Products	27%	
2	Disposable Products	27%	
3			
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If more categories are needed, add a new tab with similar formatting.



Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #022-B Health & Wellness

Bidding Company Name:	<i>Medicaleshop Inc.</i>
Name of Catalog: (This must be the catalog in effect as of the bid date)	<i>Medical Equipment</i>

Note: Groupings defined as listed below. Respondents can add additional groupings.

Part F.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments
1	Assistive Technology	9.35%	
2	Changing and Treatment Tables	5.48%	
3	Gait Trainer and Walking Aids	5.00%	
4	Patient Lifts & Slings & Manual Transfer Aids	3.00%	
5	School & Educational Furniture	20.54%	
6	Special Needs Beds and Mattresses	5.00%	
7	Special Needs Seating	10.00%	
8	Special Needs Stenders	18.60%	
13	Strollers And Pushchairs	14.50%	
14	Toilet & Bath Safety Aids	2.99%	
15	Wheelchairs	5.00%	
16	Wheelchair Cushions & Backs	10.91%	
17	Wheelchair Accessories	3.48%	
18	Special Therapy Needs	3.35%	
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If more categories are needed, add a new tab with similar formatting.



MARKETING PLAN EXHIBIT - B

AEPA BID # 022 - B

6 STEPS OF EFFICIENT MARKETING PLAN





Announcement of Contract

We will inform all member agencies about the award and the benefits of the contract in accordance with the AEPA guidelines.



Advertising

Send important updates about information on brands which are on the price lists through email or flyers. Provide updated catalogs to all member agencies.



Website Presence

An exclusive login will be provided to our website for participating members for easy online ordering and quote request.



Dedicated Customer Support Team

We will provide dedicated customer support team for each member agencies to offer any help but not limited to product selections and assistance with configurable options.



Premium Online Customer Center

We will provide access to our premium online customer center to all the members which have self service features for orders, quotes, shipment, invoices, and lastly, open a support case.

Please refer to customer center document for more.



AEPA Contract Award Display on medicaleshop.com

- Upon successful award of the AEPA contract to Medicaleshop we will create dedicated web pages displaying the contract details and services available to all member clients.
- We will inform member agencies where to find the Medicaleshop AEPA contract details.
- All the brand pricing information will be password protected for our clients on Medicaleshop.com.



Online Premium Customer Service Center

**REGISTER
NOW!**

Simplifying Your Procurement Process

Use your Premium Online Customer Center For:

- Track Shipments



- Manage Your Quotes



- View Order History



- Open Support Cases



- Manage Your Account Profile



Your Online Premium Customer Center

Online customers can perform various account management tasks that would otherwise require a sales representative to do for them. These tasks range from simple administrative changes to powerful automated sales activities.

By allowing customers to manage their shipping details or payment information such as invoices, purchase orders etc. we keep these important facets front and center, and reduce time spent on routine account maintenance.

My Account

OVERVIEW	
SUBSCRIPTIONS	
PURCHASES	▼
BILLING	▼
SETTINGS	▼
CASES	▼

Account Overview

Recent Invoices

[View Invoices List](#)

Invoice No.	Date	Amount	
#213	5/12/2021	\$77.99	Paid
#212	5/12/2021	\$882.59	Pending
#214	5/1/2021	\$500.00	Pending

My Settings

Profile

Thomas Industry Supply
roger@tms.com
+17866002600

[Edit](#)

Shipping

Thomas Deposit
1500 SW 1st Ave
Miami Florida 33129
United States
[+17866002600](#)

[Edit](#)

Payment

Ending in 3095
Expires in 04/25
Sebastian

[Edit](#)

Paying Invoices

Business buyers are constantly inquiring about their account balances and open invoices, so we thought to eliminate paper from the equation by giving them the ability to view them in our account portal.

By allowing customers to view invoices and make payments themselves, we have eliminated billing steps and improved the cash flow. Account portals permit customers to view account statements, outstanding and available balances, deposits, credit memos and account terms without having to contact their sales representative.

The screenshot displays a user interface for making a payment. At the top, there is a breadcrumb trail: Home > My Account > Purchase History. The main heading is 'My Account', with a sidebar menu containing 'OVERVIEW', 'SUBSCRIPTIONS', 'PURCHASES', 'Purchase History', 'Returns', 'Reorder Items', and 'Quotes'. Below the sidebar are sections for 'BILLING', 'SETTINGS', and 'CASES'. The main content area is titled 'Make a Payment' and includes a progress indicator: '1. SELECT INVOICES TO PAY / 2. PAYMENT AND REVIEW'. Under the heading 'SELECT INVOICES TO PAY', there is a table of invoices and a 'Payment Summary' box. The table has columns for 'Invoice No.', 'Due date', and 'Amount Due'. One invoice is listed: Invoice #215, due 6/24/2021, with an amount due of \$1,132.30. It also shows an applied discount of 1.98% until 6/4/2021. Action buttons for 'Partial Payment' and 'Remove' are next to the invoice. A 'Continue' button is at the bottom right of the table. The 'Payment Summary' box shows 'Invoices (1)' for 1,132.30\$ and 'Estimated payment' for 1,132.30\$. A large red 'Continue' button is at the bottom right of the page. Navigation buttons 'Back' and 'Continue' are at the bottom center.

Home > My Account > Purchase History

My Account

- OVERVIEW
- SUBSCRIPTIONS
- PURCHASES ^

Purchase History

- Returns
- Reorder Items
- Quotes

BILLING

SETTINGS

CASES

Make a Payment

1. SELECT INVOICES TO PAY / 2. PAYMENT AND REVIEW

SELECT INVOICES TO PAY

By Due Date

Invoice No.	Due date	Amount Due	
Invoice #215	6/24/2021 Applied Discount: 1.98% - until 6/4/2021	\$1,132.30	Partial Payment Remove

Back Continue

Payment Summary

Invoices (1)	1,132.30\$
Estimated payment	1,132.30\$

Continue

Quotes and Sales Orders

The first time buyers can create quote directly from the account portal and get the pricing within 24-48 hours.

Furthermore, it allows the B2B buyers to view their submitted quotes, check their status and, once a sales representative approves, convert the quote to an online sales order.

My Account


- OVERVIEW
- SUBSCRIPTIONS
- PURCHASES ^
 - Purchase History
 - Returns
 - Reorder Items
 - Quotes
- BILLING v
- SETTINGS v
- CASES v

Quote 10

Request date: 4/6/2024
Expiration date: 5/6/2024

\$1,330.20
Status: Open

Items (1)



3D SYSTEMS CUBIFY CUBEX 3D PRINTER DOUBLE HEAD PRINT
\$1,478.00

SKU: 3D SYSTEMS CUBIFY CUBEX 3D PRINTER DOUBLE HEAD PRINT
List price \$1,478.00
Quantity: 1
Amount: **\$1,330.20** ~~\$1,478.00~~

Payment Information

Bill to:

Thomas Deposit
1500 SW 1st Ave
Miami Florida 33129
United States
+17866002600

SUMMARY

SUBTOTAL	\$1,330.20
Shipping	\$0.00
Tax Total	\$0.00
TOTAL	\$1,330.20

To complete this quote, the following information is needed:
- Sales representative approval

To place the order please contact Contact Center at (000)-XXX-XXXX or send an email to xxx@xxxx.com

[Review and Place Order](#)

[Download as PDF](#)

Order History

An account portal gives buyers the ability to review their orders on their own without having to call or email. The more purchase information that is surfaced, such as billing, payment method, order status and shipping tracking.

My Account

- OVERVIEW
- SUBSCRIPTIONS
- PURCHASES ▲

Purchase History

Open In Store All

Purchase No.	Date	Amount	Origin	Track Items
291	5/12/2021	\$340.99	Online	N/A
290	5/8/2021	\$240.00	Online	N/A
279	2/22/2021	\$414.89	Online	N/A
278	2/22/2021	\$639.99	Online	UPS 1ZW514X30194884803
277	2/22/2021	\$38,940.00	Online	N/A
289	4/6/2018	\$2,231.99	Online	N/A

Purchase History

- Returns
- Reorder Items
- Quotes

- BILLING ▼
- SETTINGS ▼
- CASES ▼

Submit Support Cases

Client can open a support case for online forms, returns, exchange, order issues, complaints, etc. Our team will respond to your cases in the timely manner.

Queries and complaints raised over phone and email are at a risk of getting lost or going untracked. Support cases raised through the account portal are automatically created and logged in our CRM.

My Account

OVERVIEW

SUBSCRIPTIONS

PURCHASES



BILLING



SETTINGS



CASES



Support Cases

Submit New Case

How can we help you?

Required*

Subject *

Type of inquiry

Question



Message *

I want to use another email address for this case

Submit



MyAccount | Business2Business

Buyers save time by allowing them to take care of routine tasks online 24/7. Customers can quickly view their account settings, pay invoices, convert quotes to sales orders, check order status, view order history, process returns, update subscriptions and manage support cases.

CONTACT US

PHONE: 866-563-6812

Email: csteam@medicaleshop.com

PHYSICAL ADDRESS:

MEDICALESHP INC.

87 DANBURY ROAD, UNIT #1

NEW MILFORD, CT 06776




WARRANTIES, ADDITIONAL SERVICES EXHIBIT - C


AEPA BID #022-B



Additional Services that we provide:

A decorative icon consisting of three overlapping, right-pointing chevrons in shades of purple, pink, and orange.

We will offer help with measurements or configuration options with the help of our Certified ATPs

A decorative icon consisting of three overlapping, right-pointing chevrons in shades of purple, pink, and orange.

Premium Online Customer Center for checking updates on order statuses, track shipments, view or print invoices, open support case

A decorative icon consisting of three overlapping, right-pointing chevrons in shades of purple, pink, and orange.

Help with selection options and accessories

A decorative icon consisting of three overlapping, right-pointing chevrons in shades of purple, pink, and orange.

Inside delivery if available in your area

Warranties

We are an authorized retailer and strictly follow the manufacturer/distributor warranty and return policies. Please call us at (866) 563-6812 or email at csteam@medicaleshop.com for brand specific details.

Association of Educational Purchasing Agencies Tabulation Report RFP #022-B - Health & Wellness Vendor: SCHOOL HEALTH CORP

- General Comments:**
- Please reference quote 3967885 when ordering to receive the special pricing.
 - Free shipping on orders over \$125. X,T,C items are excluded from free shipping. A \$12.95 fee will be applied to orders under \$125.
 - I was able to load some of our catalogs, but not all due to the file size. Our catalogs I was unable to load were-
 - 2021 Special Education Catalog
 - 2021 Palos Sports PE Catalog
 - 2021 Palos Sports Extreme Fit Catalog
 - 2021 Early Childhood - Head Start Catalog
 - 2021 Sports Medicine Catalog
 - 2021 Palos Sports Adapted PE Catalog

These catalogs can be found at- <https---www.schoolhealth.com-virtual-catalogs>

- General Attachments:**
- 2021 Fall Sports Essentials Catalog - School Health Corporation.pdf
 - 2021 Palos Sports Adapted PE Catalog - School Health Corporation.pdf
 - 2021 PPE Catalog - School Health Corporation.pdf
 - 2021 School Health Brand Catalog - School Health Corporation.pdf
 - 2021 School Nurse - Health Services Catalog - School Health Corporation.pdf

Confidential; on file.

- Exhibit A - Financial Health Documents - School Health Corporation.pdf
- Exhibit B - Marketing Plan - School Health Corporation.pdf
- Exhibit C - Warranties, Additional Services - School Health Corporation.pdf
- Exhibit D - Additional Discounts - School Health Corporation.pdf
- Part C - State-Specific Forms - School Health Corporation.pdf
- Part D - Questionnaire - School Health Corporation.pdf
- Part E - Signature Forms - School Health Corporation.pdf
- Part F - Pricing Schedule - School Health Corporation.xlsx
- Vendor Contact Form - School Health Corporation.docx

Pricing and catalogs are on file and available for request (large files).



Association of Educational
PURCHASING AGENCIES

Part D - Questionnaire

AEPA 022-B Health & Wellness

Instructions

This questionnaire contains forms and requests for information required by AEPA for vendor evaluation for responsiveness and responsibility.

To submit the required forms, follow these steps:

1. Read the documents in their entirety.
2. Respondents must use Part D – Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested.
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled ***“Part D – Questionnaire – Name of Company”***.
5. Submit Part D, along with other required documents in Public Purchase.

The following sections will need to be completed prior to submission and submitted as one single PDF titled “Part D – Questionnaire – Name of Company”:

[Company Information](#)

[Service Questionnaire](#)

[Exceptions](#)

[Deviations](#)

Company Information

Name of Company: School Health Corporation

Company Address: 5600 Apollo Drive

City, State, zip code: Rolling Meadows, IL 60008

Website: www.schoolhealth.com

Contact Person: Jennifer Lovell

Title: National Contracts & Government Accounts Manager

Phone: 630-501-5145

Email: jlovell@schoolhealth.com

Background

Note: Generally, AEPA will not accept an offer from a business that is less than five (5) years old or which fails to demonstrate and/or establish a proven record of business. If the respondent has recently purchased an established business or has proof of prior success in either this business or a closely related business, provide written documentation and verification in response to the questions below. AEPA reserves the right to accept or reject newly formed companies based on information provided in this response and from its investigation of the company.

This business is a: _____ public company privately owned company

In what year was this business started under its present name? 1957

Is this business a corporation? _____ No Yes. If yes, complete the following:
Date of Incorporation: August 26, 1957
State of Incorporation: IL
Name of President: Robert Rogers
Name(s) of Vice President(s): John Rooney, Laura Hannon, Melissa Agema
Name of Treasurer: Scott Cormack
Name of Secretary: Susan Rogers

Is this business a partnership? No _____ Yes. If yes, complete the following:
Date of Partnership: _____
State Founded: _____
Type of Partnership, if applicable: _____
Name(s) of General Partner(s): _____

Is this business individually owned? No _____ Yes. If yes, complete the following:
Date of Purchase: _____
State Founded: _____
Name of Owner/Operator: _____

Is this business different from those identified above? No _____ Yes

If yes, describe the company's format, year and state of origin and names and titles of the principles below.

Is this business women-owned? No Yes
 Is this business minority-owned? No Yes
 Does this business have an Affirmative Action plan/statement? No Yes

Business Headquarter Location

Business Address 5600 Apollo Drive
 City, State, zip code Rolling Meadow, IL 60008
 Phone 866-323-5465
 How long at this address? 2 Years

Business Branch Location(s)

Branch Address 11711 Austin Avenue
 City, State, zip code Alsip, IL 60803
 Branch Address _____
 City, State, zip code _____
 Branch Address _____
 City, State, zip code _____
 Branch Address _____
 City, State, zip code _____

**If more branch locations exist, insert information here or add another sheet with the above information.*

Sales History

Provide your business's annual sales for in the United States by the various public segments.

	2019	2020	2021 YTD (end July)
K-12 (public & private), Educational Service Agencies	\$62,076,386	\$97,646,556	\$55,844,116
Higher Education Institutions	\$4,031,693	\$5,044,988	\$2,115,710
Counties, Cities, Townships, Villages	\$1,828,349	\$2,180,056	\$2,007,089
States	\$184,748	\$211,647	\$84,119
Other Public Sector & Non-profits	\$763,047	\$694,751	\$287,939
Private Sector	\$7,492,659	\$13,463,400	\$6,010,846
Total	\$76,376,882	\$119,241,398	\$66,349,819

Provide your business's annual sales for **products and services that meet this solicitation's scope of work** in the United States by the various public segments.

	2019	2020	2021 YTD (end July)
K-12 (public & private), Educational Service Agencies	\$62,076,386	\$97,646,556	\$55,844,116
Higher Education Institutions	\$4,031,693	\$5,044,988	\$2,115,710
Counties, Cities, Townships, Villages	\$1,828,349	\$2,180,056	\$2,007,089
States	\$184,748	\$211,647	\$84,119
Other Public Sector & Non-profits	\$763,047	\$694,751	\$287,939
Private Sector	\$7,492,659	\$13,463,400	\$6,010,846
Total	\$76,376,882	\$119,241,398	\$66,349,819

Work Force

Key Contacts and Providers: Provide a list of the individuals, titles, and contact information for the individuals who will provide the following services on a national and/or local basis:

Function	Name	Title	Phone	Email
National Contract Manager	Jennifer Lovell	National Contract Manager	630-339-7993	jlovell@schoolhealth.com
National Director of Sales	Cyrus Severance	Director of Sales	630-339-7885	cseverance@schoolhealth.com
Customer & Support Manager	Dan Glass	Customer Care Manager	866-323-5465	dglass@schoolhealth.com
Distributors, Dealers, Installers, Sales Reps	Cyrus Severance	Director of Sales	630-339-7885	cseverance@schoolhealth.com
Regional Sales Manager (East)	Paul LeVasseur	Regional Sales Manager	630-339-7947	plevasseur@schoolhealth.com
Regional Sales Manager (West)	Tommy Knight	Regional Sales Manager	630-339-7907	tknight@schoolhealth.com
Inside Sales Manager	Guy Crimaldi	Inside Sales Manager	630-339-7940	gcrimaldi@schoolhealth.com
National Accounts Manager	Kim Chilingirian	National Accounts Manager	630-339-7913	kchilingirian@schoolhealth.com
Technical, Maintenance & Support Services	Mike Pusateri	Certification, Parts & Repair Manager Customer Care Manager	866-323-5465	mpusitari@schoolhealth.com
	Dan Glass		866-323-5465	customercare@schoolhealth.com
Quotes, Invoicing & Payments	Andrew Wlezen	Contract Sales Supervisor	866-323-5465	bids@schoolhealth.com
	Eric Hoysack	Bids & Invoicing Specialist	630-339-7966	jlovell@schoolhealth.com
	Gail Kinateder	National Contracts Administrator	630-339-7927	gkinateder@schoolhealth.com
Warranty & After the Sale	Customer Care	Customer Care	866-323-5465	customercare@schoolhealth.com
Financial Manager	Laura Hannon	VP of Finance	630-339-7945	lhannon@schoolhealth.com
<u>Sales Specialist and Trainers:</u> Vision/Hearing: Special Education: Physical Education Sports Medicine: Ecommerce Manager Emergency Medical	Maryellen Smith Dr. Ray Heipp Tim Taggart Greg Evans Lynn Guza Kyle Hill	Vision/Hearing Special Ed PE, Recreation Sports Medicine Ordering online Emergency	630-339-7963 630-339-7904 630-339-7216 630-339-7956 630-339-7889 630-339-8218	Mokeefesmith@schoolhealth.com Rheipp@schoolhealth.com Ttaggart@schoolhealth.com Gevans@schoolhealth.com Lguza@schoolhealth.com Khil@schoolhealth.com

Sales Force: Provide total number and location of salespersons employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Number of Sales Reps	City	State
8	Rolling Meadows	IL
1	Scottsdale	AZ
1	San Diego	CA

1	Oakland	CA
1	Houston	TX
1	Dallas	TX
2	Denver	CO
1	Chicago	IL
1	Minneapolis	MN
2	Boston	MA
1	Marlboro	CT
1	Springfield	PA
2	Richmond	VA
1	Indianapolis	IN
1	Columbus	OH
1	Atlanta	GA
1	Orlando	FL
1	Tampa Bay	FL

Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and assist with the education of sales personnel about the resulting contract.

School Health is committed to training our sales team, sales managers and dealer partners for success and maximum impact with the AEPA contract. In April 2021, a new contract manager was hired to specifically maintain our contracts. This includes the specific support of the AEPA contracts, organization of ongoing training for the inside and outside sales teams and development of an ongoing engagement plan for our sales reps. This plan includes ongoing quarterly training meetings for AEPA, quarterly contact/meetings with the AEPA lead agencies, updates to marketing materials, updates to e-commerce platforms in Equal Level, our AEPA landing pages, and AEPA punchouts. We have included a new introductory training course for each sales member that joins the organization to include the AEPA contract, how the state agencies work, marketing materials, e-commerce platforms within their territory, AEPA state agency contacts, and an introduction to their agency contact(s) within their state(s). School Health will require that AEPA agencies are contacted by their territory manager quarterly to help build the relationship and grow sales using the AEPA contract. We will commit to facilitating opportunities for our sales teams and dealer networks to receive the same training through conference calls, webinars, and hands-on training sessions. At a national level, we make our suppliers aware and train the value of using the AEPA contract. This will bring additional opportunities to us from outside our normal customer base. We will continue to participate in the appropriate national trade shows and local “get to know you” events. Last year, several reps attended their AEPA regional/state meetings, and our Director of Sales and National Contracts Manager attended the AEPA April conference, and vendor round tables. We will have our local Houston representative and the National Contracts Manager attend the AEPA meeting in Houston, November 2021. School Health will support and facilitate the opportunity for our local teams to commit to regional/state conferences and events. We will include questions within our Precise Selling Method sales training plan, that coach our sales team to ask great, open-ended questions and explain how to address customers when talking about our AEPA contract. We will invite AEPA to participate in group sales training with our inside and outside sales teams. We will include monthly Salesforce “Chatter” tips to our entire organization to keep AEPA fresh in their sales routines. Our Executive Team, Director of Sales, National Contract Manager, Director of Marketing, and Sales Team are committed to AEPA and their 29 State Agencies. We look forward to growing our contract together.

What is your company's plan, if your company were awarded the contract, to service up to 29 states. Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA.

Currently, we hold the AEPA contract #018.5-C, which includes Athletic Equipment and Supplies. This award includes 6 of our 12 catalogs, Sports Medicine, Palos Sports and PPE. We have marketing flyers in place for each state agency and their sales reps within our organization. I have attached an example for your review (AEPA FLYER). We are using the Equal Level Marketplace for 12 of the AEPA agency states for their members to purchase through. We are in the process of designing a punchout for five state agencies with the ability to include all 29 agencies when they choose to participate. This punchout will allow the customers to see all awarded products, their descriptions, specifications, and order status. This will make the online purchase process easier and allow customers to order online while being compliant using the AEPA contract.

We have designed a landing page for customers that are interested in using the AEPA contract. We can load a member/district email domain to trigger AEPA contract pricing online within 24 hours. Any member that wants to use AEPA can register and shop online using the AEPA contract. Landing page: <https://schoolhealth.com/aepea>.

With the new award, School Health will have the ability to offer 100% of our product offerings. This will allow any member agency to have a full punchout, landing page, and no limitations on products and discounts over our broad range of 45,000 SKUs of health & wellness products. This will make it an easier contract for both the sales team and AEPA members to utilize, thus, a more successful contract for both parties.

As School Health grows, we continue to add more sales representatives each year to help reach more customers and grow our business. School Health Corporation's sales force consists of over 30+ outside sales, inside sales, and sales specialists. In addition, we have a full team of customer care and service technicians trained in up-selling and answering sales questions. Our sales force is set up with coverage across the U.S, focusing on customers in the k-12, higher education, government, and non-profit entities. Our sales force is in the field, working hands-on with customers daily. We are in schools, meeting with the head of Health Services, Procurement, Environmental Health and Safety, Special Education, Assistive Technology, Early Childhood, and many other department leaders within the education, government, and non-profit profit markets. We assist the customers in demonstrating the latest technology to help them choose the right products that will work for them. For our screening tools, we provide webinars, onsite training, and help with deployment at no charge. When it comes to buying our evacuation chairs, bleeding control products, automatic external defibrillators, and CPR products, we can have full presentations on how to utilize the equipment, site visits for placement, and training for a successful deployment.

With our large sales presence throughout the country, and our call center in Rolling Meadows, IL, we will be able to reach thousands of districts nationally. Our team of outside salespeople works in the metropolitan areas, visiting schools 3-5 days a week. We are face to face, helping our customers understand what we offer, and helping them choose what products are best for them. We meet with the procurement teams to discuss our ability to help them buy a range of health & wellness products. Our inside sales team works in areas that are rural and less populated. They complete virtual calls daily and team up with our Territory Managers and Sales Specialists to complete any necessary in-person visits, training, demonstrations and help with the deployment of larger equipment. They are trained to understand how to use the AEPA contract and work with their pod of customer care, bid specialist, and territory managers, to get everything the customer needs for health and wellness. We also exhibit at 225 conferences and industry trade shows annually. Our sales team's focus is strictly on the sale and service of our 45,000 health and wellness SKUs, all of which will be eligible through the AEPA, Health & Wellness Contract.

In addition to our sales team, School Health staffs a dedicated team of health experts from multiple disciplines who support our dedication to the health of students so they can learn and perform to the best of their abilities. Meet our team: [School Health Meet our Team](#). Our specialists cover the following areas:

- Vision and Hearing - Maryellen O'Keefe-Smith
- Vision Director and Eye Health Initiatives - Dr. Kay Nottingham-Chaplin
- Sports Medicine and Athletic Training - Greg Evans
- Special Education and Assistive Technology - Dr. Ray Heipp
- Physical Education and Team Sports - Tim Taggart

- Ecommerce Platforms and Online Purchasing – Lynn Guza.
- Emergency Medical Services Education – Kyle Hill

The specialists travel with our sales team and perform seminars, workshops, and site visits. They have on-going webinars in their product category to help customers learn about products in their market segment. Some of these workshops are listed below:

Workshops Previously Recorded:

- Understanding and Using Federal Funding for our Early Childhood and Head Start Program, <https://www.youtube.com/watch?v=AfYnd1KEkYM>
- AED (Automated External Defibrillator) Readiness and Compliance: Are You Prepared, <https://www.youtube.com/watch?v=fdz01zLVc5Q>
- Understanding Visual Acuity and Age-Appropriate Tools, <https://www.youtube.com/watch?v=NA5eot84PIY>
- Audiometer vs OAE: How They Work and Why Both Are Valuable, <https://www.youtube.com/watch?v=-Mivjz2qkf4>
- How Instrument-Based Screening Can Help Improve Your Vision Screening Program, <https://www.youtube.com/watch?v=cXHlKqQr-BA>
- Considerations for Resuming Hearing Screening During COVID-19, <https://www.youtube.com/watch?v=bQGSNjpSIGg>
- How to Conduct Vision Screening During COVID-19, <https://www.youtube.com/watch?v=B5xiWj8dbyo>
- Athletic Tapes; Choosing the Right Ones for Your Program, <https://www.youtube.com/watch?v=4Rw1TFez5h4>
- Heat Illness Prevention and Heat Emergency Preparedness, <https://www.youtube.com/watch?v=1Y3VD4WDTKc>
- Foam and Felt Products: Choosing the Right Solution, <https://www.youtube.com/watch?v=ysKS1cpM3DQ>
- Athletic Training Kits; Choosing and Designing the Right One, https://www.youtube.com/watch?v=L_NO0iK5l2w
- Summer Camps and Beyond! <https://www.youtube.com/watch?v=VYvcFcxPAvM>
- Fitness Fun for All: Tools for Adapted PE, <https://www.youtube.com/watch?v=TI5ITdpG8qc>
- BRAINball™- A Physical Education Learning System, <https://www.youtube.com/watch?v=nEIMrRvZXQ8>
- Kids Coming Back... Now What PE? <https://www.youtube.com/watch?v=-yRNiA1z3G0>
- Understanding and Utilizing Federal Funding for Special Education, <https://www.youtube.com/watch?v=d3tF4xzztSM>
- Assessments, Transitions and Curricula – Oh My! <https://www.youtube.com/watch?v=htfkcCchmYY>
- Creating a Sensory Space in a Post Pandemic Environment, https://www.youtube.com/watch?v=LjXF22k_X8c
- Supporting Students with Dyslexia in Multiple Environments, <https://www.youtube.com/watch?v=bJEaY40oUks>
- Gameday ready: Essentials for your Sideline Emergency Go Bag, <https://www.youtube.com/watch?v=WCovRDGm-Ac>
- Maintaining Mental Health During the Academic Year, September 2, <https://www.youtube.com/watch?v=p01cEduZjrY>
- BRAINball™ and Back to School Basics, September 2, <https://www.youtube.com/watch?v=yrNUGgxEQZo>

Upcoming Workshops: Upcoming Sessions are TBD and will be happening on 9/23, 10/14, 11/4, 12/2 for all our market segments.

Products, Services & Solutions

Provide a description of the Products, Services & Solutions to be provided by the product category set forth in Part B - Specifications. Teleservice providers include Face to Face Platforms. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.

School Health is a national, full-service provider of health supplies and services. We serve health professionals in educational settings from pre-school to college. We collaborate with customers and are an advocate for the health and wellness of those entrusted in their care.

PRODUCTS:

Our comprehensive offering includes health supplies, sports medicine equipment, early childhood products, special needs aids, physical education products and personal protective equipment. We go beyond supplying products by providing product support, training, advisory services, and exceptional customer care. Our vast range of health and wellness products provide items for every department in the school setting.

Some of our products in each category are listed below and we have attached our latest School Health product flyer that is branded with the AEPA contract information. Visit our 12 virtual catalogs for a more extensive list of our health and wellness offerings: <https://www.schoolhealth.com/virtual-catalogs>

CATALOGS AVAILABLE TO AEPA:

- School Nurse: [2021 Health Services - Nurse Catalog \(fliphtml5.com\)](#)
- Special Education: [2021 School Health Special Education Catalog \(fliphtml5.com\)](#)
- Physical Education: [2021 Physical Education \(fliphtml5.com\)](#)
- School Health Brands: [21SHB catalog \(fliphtml5.com\)](#)
- Early Childhood/Head Start: [2021 Early Childhood & Headstart Catalog \(fliphtml5.com\)](#)
- Health Service Essentials: [2020 Health Services Essentials \(fliphtml5.com\)](#)
- Adaptive Physical Education: [2021 Adapted Physical Education \(fliphtml5.com\)](#)
- Health Services: [2021 Health Supplies Catalog \(fliphtml5.com\)](#)
- Sports Medicine: [2021 Sports Medicine \(fliphtml5.com\)](#)
- Xtreme Fitness: [2021 Xtreme Fitness \(fliphtml5.com\)](#)
- Fall Sports Essentials: [Fall Sports Essentials 2021 \(fliphtml5.com\)](#)
- PPE: [School Health PPE Catalog 2021 \(fliphtml5.com\)](#)

School Health: AED's, Vision & Hearing Screening Devices and Tools, Diagnostic Equipment, Exam Gloves, Infection Prevention, First Aid, Paper, Plastic and Linens.

Special Education/Assistive Technology: Learning, Communication, Speech Therapy, Sensory, Motor Skills, Accessibility, Living Aids & Mobility.

Sports Medicine: Tapes & Wraps, Braces, Protective Equipment, Hydration & Nutrition, Rehabilitation, Therapeutic Modalities, Kits & Bags.

Early Childhood: Infant & Toddler, Vision & Hearing Screening Devices, Fine Motor, Infection Prevention, Oral Care, Learning, Play

Physical Education: P.E. Equipment, Adapted P.E., Fitness Equipment, Group Games, Outdoor Equipment.

PPE – Masks, Gloves, Shields, Infection Control, Sanitizer, Disinfectant, Air purifiers, Sanitizing Stations. Sizes for pediatric, youth and adult.

Some of our authorized manufacturers are listed below. We are including a small list of the manufacturers to confirm we are authorized dealers. They include, but are not limited to; 3M, Ambco, BD, Covidien, Roche, Evac-Chair, Ferno, GE Healthcare, Health-o-Meter, Maico, Hill-Rom, Lif-o-Gen Oxygen, Boost Oxygen, Rapid Oxygen, Life Secure, McKesson, Medline, Mobile Aide, Hospital Beds (Hill-Rom, and other vendors), J&J, Pedagogy – many curriculum manufacturers, Quidel, Rice Lake Riester, Seca, Stryker, Welch Allyn, and Zoll.

We are also confirming that the items required in Part B, #7 under Product, Category Specific Specifications, **7.1.2 - 7.1.9**, are all available through School Health and will be included in our response.

We are including 45,000 Health & Wellness products below as part of School Health's AEPA Health & Wellness response.

7.1.2 - Disposables; Masks, Shields, Gloves, Emergency Trauma Kits, Basic Protection Kits, Protective Apparel, Clean-up Kits -Bloodborne Pathogen and Bodily Fluids, and any other safety items not listed.

7.1.3 - Diagnostic; Portable Thermal Imaging, No Touch Thermometers, Oximeters, Sphygmomanometers, Modular Diagnostics, Scales, Stadiometers, Body Mass Index Devices, Monitoring Devices (carbon dioxide), Vital Signs, and any other portable diagnostic equipment/supplies and more.

7.1.4 - First Response; Automated External Defibrillator, Bag Valve Mask, Emergency Oxygen, CPR/AED replacement accessories, EMS Field Ready Bundles, Wound Care, Tourniquets, and many more first response equipment/supplies.

7.1.5. - First Aid; Kits, Splints, Slings, Bandages, Gauzes, Adhesives/Tapes, Depressors, Swabs, Hot/Cold Packs, Antiseptics, Ointments, Ear/Eye/Skin Care, Trauma, Wash & Basins, Anti-inflammatory, Cleansers, and many more first aid supplies.

7.1.6. - Mobility Aids - Manual & Power Devices; Walkers, Canes, Crutches, Braces, Wheelchairs, Ambulation, Lifts, Cots, Stretchers, Exercise Aids, Privacy Screens, and more.

7.1.7. - Carts & Storage; Vaccine Refrigerators, Vaccine Freezers, Under Counter Refrigerators, Compact Refrigerators, Counter Height Refrigerators, Low Temperature Refrigerators, Mobil Storage, Utility Carts, Sharps Dispenser, and more

7.1.8. - Training Materials; Books, Curriculum, Manikins, Anatomical Models/Charts, Software, Instructional Trainings & Courses, and any many more training materials not listed.

7.1.9. - Miscellaneous; Batteries, Cables, Sensors, Replacement/Emergency Accessories, and many more items.

SERVICES & SOLUTIONS

School Health goes beyond just selling adhesive bandages and ice packs - we deploy life-changing and life-saving equipment into schools every day. In addition, offering the widest selection of products, we provide our customers with the three critical components to complex purchases:

- Access to experts that assist in equipment selection, program implementation, and equipment funding
- Training to use the equipment properly at no charge
- Support and maintenance services that ensure the equipment works down the road as well as it did on the day it was purchased

If you would like to speak to a trained expert before making your purchase, members/agencies can click on one of the links below to request a FREE consultation or just contact the representative in your area for additional support.

AEDs (Automated External Defibrillator) (Automated External Defibrillator)

[Connect with one of our AED experts](#)

Therapeutic Modalities

[Connect with one of our therapeutic Modalities experts](#)

Emergency Prep

[Request an Emergency Preparedness consultation](#)

Hearing Screening

[Connect with one of our Hearing Screening experts](#)

Evacuation Chair Consultation

[Request a FREE Evacuation Chair consultation](#)

Vision Screening

[Connect with one of our Vision Screening experts](#)

[Request a FREE Spot Vision Screening consultation and download the Palmetto Elementary Case Study](#)

Sensory Rooms

[Connect with one of our Sensory Room experts](#)

School Safety Center

[Connect with one of our School Safety experts](#)

SNAP Health Center Consultation

[Connect with a SNAP Expert and Receive a FREE Case Study](#)

Other Services we offer are:

- Calibration, repair and service of your vision and hearing screening tools.
- Vision and Hearing Screening training and other screening tools.
- Free 5-year warranty. Welch Allyn Partners-in-Care program comes free with our Spot Vision Screener. This warranty covers everything for five years and includes a loaner program. This program is \$1425 but School Health includes it with the purchase of each Spot unit.
- AED site visits, equipment training, program management, and deployment advice by your School Health representative. This is included at no charge except for AED program management.
- Free webinars, on-site workshops, and virtual or face-to-face meetings by our experts.
- Demonstrations of different models of equipment to help customers choose what product is best for their needs.
- Free Workshops for all our Health & Wellness categories. These workshops are provided by our Sales Specialist. Meet our team of experts: [School Health Meet our Team.](#)
- Free consultations: [School Health Consultation](#)

Register for our free workshops or listen to previously recorded workshops:

<https://cloud.email.schoolhealth.com/Fall-SH-Presents-SeriesF>

Teleservice Providers: Do you assess annual fees for service beyond calculated rates?

N/A

Teleservice Providers: How is your fee calculated (i.e. to the minute, quarter, hour, half hour, hour)? Provide Sample Invoicing per teleservice available protecting identity of services provided; submit as Exhibit A.

N/A

Teleservice Providers: Are your services structured to include Medicaid/Medicare Options?

N/A

Distribution

Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.

School Health distributes products and services directly from our Rolling Meadows, IL or Alsip, IL distribution centers. We also distribute directly from supplier partners across the nation. We use reputable freight transportation companies (R&L, T-Force) or UPS/Fed Ex for small parcel shipments. Within our main distribution center, we ship SDI Certified corrugated packaging/boxes which are curbside recyclable and made from recycled paper.

Service/Support and Distribution Centers: Provide the type (service/support or distribution) and location of centers that support the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Center Type	City	State
Distribution Center	Rolling Meadows	IL
Distribution Center	Alsip	IL
Distribution Center	Charlotte	NC

Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.

School Health will not be using subcontractors, distributors, installers, or other independent services as a part of our response.

Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.

N/A

If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

We are happy to provide our products and services to MWBE businesses. In DC and New York, we do work with third-party businesses that are local and MWBE businesses. Laws in DC prohibit us from selling directly so we partner with these businesses to help support the schools. In addition to NYC and DC, we have local supplier relationships required to meet MWBE purchasing allocations in Chicago Public Schools and Columbus (OH) Schools. We have many manufacturers that we purchase from that qualify as a MWBE business. We have added a few of the many we work with in the question below.

If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company's diversity of owner employees, etc.

N/A

If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.

We have may vendors that are identified as a small or MWBE Business. Here are a few examples:

<u>Company Name</u>	<u>MWBE</u>	<u>Products</u>
Evacusafe	M	Evacuation Chairs and Slides
Skillastics	W	PE Curriculum for kids
Seacoast Uniforms	DBE, WBE	PPE products GOJO USA: Press Release: GOJO Becomes a WBENC-Certified Women's Business Enterprise
GoJo/Purell	W	Janitorial Supplies
Essendant		Office Supplies
Nova Stationers	WBE	

Arrow Messenger Service	WBE	Message and Delivery Services
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Marketing

Key Marketing Contact(s): List the name(s), title(s) and contact information of the business’s key national and regional marketing office(s). *To insert more rows, hit the tab key from the last field in the Email column.*

Name	Title	Phone	Email
Nicole Farrell	Marketing Director	630-339-7887	nfarrell@schoolhealth.com
Lola Perantonakis	Marketing Manager	630-339-7881	lperantonakis@schoolhealth.com
Stephen Bruns	Ecommerce Manager	630-339-7873	Sbruns@schoolhealth.com
Lynn Guza	Ecommerce Sales Manager	630-339-7889	lguza@schoolhealth.com
Paul Torgus	Senior Graphic Designer	630-339-7934	Ptorgus@schoolhealth.com
Ellie Papadakis	Marketing Assistant	630-339-7839	Epapadakis@schoolhealth.com
Delores Lin-Teo	Graphic Designer Assistant	630-339-7978	Dlinto@schoolhealth.com
Ryan Eborn	Digital Marketing Manager	630-339-7972	reborn@schoolhealth.com
Nicole Dahdal	Website Designer PM	630-339-7890	ndahdal@schoolhealth.com
Maggie Feikes	Marketing Coordinator	630-339-7914	mfeikes@schoolhealth.com
Brian Kissane	Senior Ecommerce Admin.	630-339-7880	bkissane@schoolhealth.com

Describe how this business marketed its products and services to schools, nonprofit organizations, and other public sector audiences in Fiscal Year 2019– 2020 (July 1 – June 30). List all conventions, conferences, and other events at which this company exhibited.

School Health exhibits and attends 225 conferences and conventions a year. We represent all our health and wellness market segments. These conferences are attended by School Nurses, Special Education Departments, Athletic Directors/Trainers, Physical Education Teachers/Coaches, Safety and Environmental Health Specialists, Superintendents, Assistive Technology Specialists, Nutritionists, Early Childhood Health Services, Head Start Directors, and Non-Profit Organizations like Lion’s Club and Prevent Blindness.

Outside of conferences, we have a full-time sales team of over 30 people calling on customers daily, eCommerce platforms for hundreds of school districts to shop online, electronic marketing for all our market segments, on-going workshops to cover a range of product categories, promotions running monthly from various manufacturers and strong relationships with many customers built by our dedicated staff over the last 64 years.

We have an advertising partnership with the National Association of School Nurses (NASN), and we are the biggest contributor to their annual conference. We place advertisements in NASN print and online publications. We complete email campaigns for all market segments, post on social media, engage with our vendors on social media, participate in charitable events, develop catalogs and flyers for our market segments, and ongoing promotions throughout the year. We send out catalogs to our customers, but we are trying to move towards using more virtual and online.

On the next page, we have provided a list of all the conferences we attended.

List of School Health Conferences (July 2019-June 2020): 150 during this timeframe; Lower than average due to COVID.

Conference: Conference Name	Conference Type	Division	Start Date	State/Province	Territory Manager
Canadian Association of School System Administrators	National	Health Services	7/3/2019		John Coates
Virginia Association School Nurse Resource Fair	State	Health Services	7/9/2019	Virginia	Jennifer Lovell
South Carolina Athletic Trainers Association	State	Sports Medicine	7/11/2019	South Carolina	DOUG PATTERSON ++
Athletic Trainers Association Florida	State	Sports Medicine	7/12/2019	Florida	Robert Diaz
Arizona Technology Access Program	State	Special Education	7/14/2019	Arizona	Dave Cranny
Kentucky School Nurse Association	State	Health Services	7/16/2019	Kentucky	Kirk Sundstrom
Kansas School Nurse	State	Health Services	7/16/2019	Kansas	Katie Kulhavy
Virginia's Collaborative Early Childhood Birth to Five	Regional	Early Childhood	7/17/2019	Virginia	Jennifer Lovell
School Nurse Organization of Oklahoma	State	Health Services	7/18/2019	Oklahoma	Rachel Hodges
2019 School Nurse Educational Conference	Regional	Health Services	7/18/2019	Texas	Christine Carlton
Texas Head Start Association	State	Early Childhood	7/22/2019	Texas	Christine Carlton
Southwest Athletic Trainers Association	Regional	Sports Medicine	7/25/2019	Texas	Rachel Hodges
School Nurse Organization of Idaho	State	Health Services	7/29/2019	Idaho	Halsey Ward
Missouri School Nurse Summer Symposium	Regional	Health Services	7/30/2019	Missouri	Katie Kulhavy
National Association of Vision Professionals	National	Health Services	7/31/2019	New Mexico	Gina Streepy
Wyoming School Nurses Association	State	Health Services	7/31/2019	Wyoming	Kristi Leahy
30th Annual EPC Educational Vendor Fair	State	Health Services	7/31/2019	Ohio	Mike Klein
Saint Anselm College 2019	Regional	Health Services	8/6/2019	New Hampshire	Kim Chilingirian
SHIP	Regional	Special Education	8/7/2019	Maryland	Jennifer Lovell

Orange County School Nurse Org 2019	Regional	Health Services	8/7/2019	California	Dave Cranny
Northeastern University Summer Academy	State	Health Services	8/13/2019	Massachusetts	Kim Chilingirian
New York State Assoc School Nurses Orientation	State	Health Services	8/14/2019	New York	Karen Mundorff
USA / Canada Lions Leadership Forum	National	Lions Club	9/19/2019	Washington	Maryellen O'Keefe-Smith
mhec	State	Health Services	9/26/2019	Massachusetts	Kim Chilingirian
Texas Association for the Education of Young Children 2019	State	Early Childhood	9/26/2019	Texas	Rachel Hodges
School Health Days Rockford	Regional	Health Services	10/2/2019	Illinois	Michael Marcus
Closing The Gap	National	Special Education	10/2/2019	Minnesota	Terri Griffin
Iowa School Nurse	State	Health Services	10/3/2019	Iowa	Amanda Norcross
Ohio Assistive Technology Conference	State	Special Education	10/7/2019	Ohio	Mike Klein
School Nurse Organization of Washington	State	Health Services	10/11/2019	Washington	Halsey Ward
Parents as Teachers 2019	National	Health Services	10/14/2019	Missouri	Maryellen O'Keefe-Smith
American Academy of Pediatrics NJ 2019	State	Health Services	10/16/2019	New Jersey	Joanne Nicholas
New York State Center for School Health	Regional	Health Services	10/22/2019	New York	Karen Mundorff
School Health Days Collinsville	Regional	Health Services	10/23/2019	Illinois	Michael Marcus
Arkansas Council for Exceptional Children	State	Special Education	10/23/2019	Arkansas	Rachel Hodges
New York State Center for School Health	Regional	Health Services	10/24/2019	New York	Karen Mundorff
Illinois Association of School Nurses	State	Health Services	10/25/2019	Illinois	Michael Marcus
Association of School Business Officials	National	Health Services	10/25/2019	Maryland	Jennifer Lovell
Maine Association of School Nurses Conference	State	Health Services	10/26/2019	Maine	Kim Chilingirian
New York State Center for School Health	Regional	Health Services	10/28/2019	New York	Karen Mundorff

Region Head Start 2020	Regional	Early Childhood	10/29/2019	Texas	Rachel Hodges
Connecticut Nurses Association 2020	State	Health Services	10/30/2019	Connecticut	Karen Mundorff
Allegheny County Immunization Coalition	State	Health Services	10/30/2019	Pennsylvania	Joanne Nicholas
New York State Center for School Health	Regional	Health Services	10/30/2019	New York	Karen Mundorff
Colorado Association of School Nurse	State	Health Services	11/1/2019	Colorado	Katie Kulhavy
Texas School Nurse 2019	State	Health Services	11/1/2019	Texas	Christine Carlton
School Nurse Organization of Minnesota 2019	State	Health Services	11/1/2019	Minnesota	Amanda Norcross
Virginia Association School Nurses Fall Conference	State	Health Services	11/2/2019	Virginia	Jennifer Lovell
New York State Assoc School Nurses Fall Conference	State	Health Services	11/2/2019	New York	Karen Mundorff
Southern Section Fall Conference 2019	Regional	Health Services	11/2/2019	California	Dave Cranny
South Carolina Health Science Educators	State	Health Services	11/3/2019	South Carolina	Nelson Ray
Northeastern University Student Health and Safety 2019	Regional	Health Services	11/5/2019	Massachusetts	Kim Chilingirian
Indiana Association of School Nurses	State	Health Services	11/6/2019	Indiana	Kirk Sundstrom
Tennessee School Nurses 2019	State	Health Services	11/7/2019	Tennessee	Nelson Ray
SCADA 2019	State	Sports Medicine	11/12/2019	New York	Karen Mundorff
School Health Days Lisle	Regional	Health Services	11/14/2019	Illinois	Michael Marcus
West Virginia Association of School Nurses	State	Health Services	11/14/2019	West Virginia	Jennifer Lovell
Assistive Technology Conference of New England	Regional	Special Education	11/15/2019	Rhode Island	Kim Chilingirian
Delaware School Nurse Assoc. Diabetes	State	Health Services	11/16/2019	Delaware	Jennifer Lovell
The New Jersey Eastern Pennsylvania Therapeutic Recreation Assoc	Regional	Special Education	11/18/2019	New Jersey	Joanne Nicholas
School Health Days Arlington	Regional	Health Services	11/20/2019	Illinois	Michael Marcus
MA Council for Exceptional Children	State	Special Education	11/22/2019		Kim Chilingirian

Association of Education Purchasing Agencies 2019	National	Health Services	12/2/2019	Arizona	Cyrus Severance
New England Head Start	Regional	Early Childhood	12/4/2019	New Hampshire	Kim Chilingirian
School Health Days Springfield	Regional	Health Services	12/5/2019	Illinois	Michael Marcus
North Carolina School Nurse 2019	State	Health Services	12/5/2019	North Carolina	Jennifer Lovell
Coordinated School Health 2020	State	Health Services	12/5/2019	Missouri	Katie Kulhavy
Missouri Coordinated School Health Coalition 2019	State	Health Services	12/5/2019	Missouri	Bryan Ball
North Carolina School Nurse Conference	State	Health Services	12/5/2019	North Carolina	Jennifer Lovell
Georgia Assistive Technology in Education	State	Special Education	12/6/2019	Georgia	Nelson Ray
Professional Baseball Athletic Trainers Society	National	Sports Medicine	12/6/2019	California	Mike Klein
Head Start Parent Conference 2019	National	Early Childhood	12/9/2019	California	Maryellen O'Keefe-Smith
Oakland County Schools Resource Fair 2019	State	Health Services	12/13/2019	Michigan	Kirk Sundstrom
Eastern Athletic Trainers Association 2020	Regional	Sports Medicine	1/10/2020	Connecticut	Greg Evans
Tennessee Athletic Trainers Society 2020	State	Sports Medicine	1/18/2020	Tennessee	Greg Evans
School Specialty 2020	National	Health Services	1/19/2020	Nevada	Gina Streepy
Southern Regional AHEC 2020	Regional	Health Services	1/21/2020	North Carolina	Nelson Ray
Share the Wealth Conference 2020	State	Physical Education	1/23/2020	Georgia	Tim Taggart
Southwest School Nurse Conference 2020	Regional	Health Services	1/25/2020	Texas	Christine Carlton
Assistive Technology Industry Association	National	Special Education	1/29/2020	Florida	Terri Griffin
South Carolina Association School Nurse Conference 2020	State	Health Services	1/31/2020	South Carolina	Nelson Ray
Big Ski 2020	National	Sports Medicine	2/2/2020	Montana	Susan Rogers
Council for Exceptional Children 2020	National	Special Education	2/5/2020	Oregon	Ray Heipp

Florida Association of School Nurses 2020	State	Health Services	2/7/2020	Florida	Robert Diaz
Arizona Athletic Trainers Association 2020	State	Sports Medicine	2/8/2020	Arizona	Dave Cranny
Health & Safety Conference 2020	Regional	Health Services	2/11/2020	Texas	Christine Carlton
California School Nurse Organization	State	Health Services	2/13/2020	California	Dave Cranny
Childrens Hospital of Richmond 2020	State	Health Services	2/17/2020	Virginia	Jennifer Lovell
Region IV Head Start Association 2020	Regional	Early Childhood	2/18/2020	Georgia	Nelson Ray
California State Assoc of Health, PE, Recreation and Dance 2020	State	Physical Education	2/20/2020	California	Tim Taggart
HOSA State Leadership 2020	State	Health Services	2/21/2020	Alabama	Nelson Ray
Michigan Lions Forum 2020	State	Lions Club	2/22/2020	Michigan	Kirk Sundstrom
Professional Football Athletic Trainers Society PFATS 2020	National	Sports Medicine	2/23/2020	Indiana	Mike Klein
New Jersey State Assoc of Health, PE, Recreation and Dance 2020	State	Physical Education	2/23/2020	New Jersey	Tim Taggart
Wisconsin Head Start Association 2020	State	Early Childhood	2/24/2020	Wisconsin	Michael Marcus
Maryland Head Start Association 2020	State	Early Childhood	2/26/2020	Maryland	Jennifer Lovell
Athletic Trainers Society of New Jersey 2020	State	Sports Medicine	3/1/2020	New Jersey	Joanne Nicholas
Coordinated School Health Institute 2020	Regional	Health Services	3/1/2020	Tennessee	Nelson Ray
Michigan Head Start 2020	State	Early Childhood	3/5/2020	Michigan	Kirk Sundstrom
Southeast Athletic Trainers Association 2020	Regional	Sports Medicine	3/5/2020	Georgia	Nelson Ray
District H Lions Spring Conference 2020	Regional	Lions Club	3/6/2020	British Columbia	John Coates
Virginia Shoulder & Sports Medicine	State	Sports Medicine	3/7/2020	Virginia	Jennifer Lovell
Texas School Nurse Region One Edinburg 2020	Regional	Health Services	3/7/2020	Texas	Christine Carlton
National Migrant Seasonal Head Start 2020	National	Early Childhood	3/8/2020	California	Maryellen O'Keefe-Smith

Great Lakes Athletic Trainers Association 2020	Regional	Sports Medicine	3/11/2020	Illinois	Michael Marcus
Northwest Athletic Trainers Association 2020	Regional	Sports Medicine	3/12/2020	Idaho	Greg Evans
Kentucky Head Start Association 2020	State	Early Childhood	3/17/2020	Kentucky	Kirk Sundstrom
Louisiana School Nurse Organization 2020	State	Health Services	3/18/2020	Louisiana	David Lustig
Mid-American Athletic Trainers Association 2020	Regional	Sports Medicine	3/19/2020	Nebraska	Greg Evans
School Nurse Organization of Washington 2020	State	Health Services	3/20/2020	Washington	Tim Michigan
Rhode Island Department of Health School Health 2020	State	Health Services	3/23/2020	Rhode Island	Kim Chilingirian
Massachusetts Secondary Schools Athletic Directors Association 2020	State	Sports Medicine	3/25/2020	Massachusetts	Kim Chilingirian
American Occupational Therapy Association 2020	National	Special Education	3/26/2020	Massachusetts	Terri Griffin
New Jersey School Nurse Association 2020	State	Health Services	3/27/2020	New Jersey	Joanne Nicholas
Pennsylvania Association School Nurses 2020	State	Health Services	3/27/2020	Pennsylvania	Joanne Nicholas
National Head Start Association 2020	National	Early Childhood	3/30/2020	Arizona	Don Salvucci
Vermont State Athletic Directors Association 2020	State	Sports Medicine	3/30/2020	Vermont	Jeff Pinney
Rocky Mountain Athletic Trainers Assoc 2020	Regional	Sports Medicine	4/2/2020	New Mexico	Greg Evans
SHAPE State Assoc of Health, PE, Recreation and Dance 2020	State	Physical Education	4/2/2020	Alabama	Tim Taggart
Ohio Association of School Nurses 2020	State	Health Services	4/3/2020	Ohio	Mike Klein
New England Head Start Association 2020	Regional	Early Childhood	4/7/2020	Connecticut	Doug Zybrands
National Catholic Educational Association 2020	National	Health Services	4/14/2020	Maryland	Gina Streepy
Head 2 Toe 2020	Regional	Early Childhood	4/15/2020	New Mexico	Christine Carlton
Iowa School Nurse Organization 2020	State	Health Services	4/16/2020	Iowa	Amanda Norcross
Minnesota Athletic Trainers Association 2020	State	Sports Medicine	4/24/2020	Minnesota	Amanda Norcross

Indiana Lions State Convention 2020	State	Lions Club	4/24/2020	Indiana	Kirk Sundstrom
Inland Empire School Nurse Organization 2020	Regional	Health Services	4/25/2020	California	Dave Cranny
boost Conference 2020	Regional	Physical Education	4/28/2020	California	Tim Taggart
Multiple District 35 Lions Convention 2020	State	Lions Club	4/30/2020	Florida	Rachelle Shipp
Lions Club of New York Bermuda 2020	State	Lions Club	5/1/2020	New York	Maryellen O'Keefe-Smith
Big 12 Conference 2020	Regional	Sports Medicine	5/6/2020	Texas	Greg Evans
Florida School Health Association 2020	State	Health Services	5/6/2020	Florida	Rachelle Shipp
Big East Conference 2020	National	Sports Medicine	5/11/2020	Florida	Greg Evans
College Athletic Trainers Society (CATS) 2020	National	Sports Medicine	5/14/2020	Nevada	Greg Evans
Michigan Association of School Nurses 2020	State	Health Services	5/14/2020	Michigan	Kirk Sundstrom
Ohio Athletic Trainers Association 2020	State	Sports Medicine	5/15/2020	Ohio	Mike Klein
Mid-Atlantic Athletic Trainers Association 2020	Regional	Sports Medicine	5/15/2020	North Carolina	Greg Evans
Gulf South Conference 2020	Regional	Sports Medicine	5/20/2020	Georgia	David Lustig
Alabama Athletic Trainers Association 2020	State	Sports Medicine	5/21/2020	Alabama	David Lustig
National Basketball Athletic Trainers Association 2020	National	Sports Medicine	5/23/2020	Illinois	Mike Klein
Iowa Athletic Trainers Society 2020	State	Sports Medicine	5/28/2020	Iowa	Amanda Norcross
School Nurse Organization of Arizona 2020	State	Health Services	6/8/2020	Arizona	Dave Cranny
Arkansas School Nurses Association 2020	State	Health Services	6/8/2020	Arkansas	Greg Barca
Nebraska School Nurse Association 2020	State	Health Services	6/8/2020	Nebraska	Amanda Norcross
Milestones National Autism Conference 2020	National	Special Education	6/11/2020		Terri Griffin
Professional Hockey Athletic Trainers Society 2020	National	Sports Medicine	6/15/2020	Massachusetts	Mike Klein
National Athletic Trainers Association 2020	National	Sports Medicine	6/17/2020	Georgia	Don Salvucci

Indiana School Health Network 2020	State	Health Services	6/23/2020	Indiana	Kirk Sundstrom
Maine Administrators Services for Children with Disabilities 2020	State	Special Education	6/24/2020	Maine	Kim Chilingirian
National Association of School Nurses 2020	National	Health Services	6/29/2020	Nevada	Don Salvucci
Total	Count	150			

Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.

With the award, School Health will have the ability to offer 100% of our product offering. We will provide a catalog discount on all 12 School Health catalogs, a competitive market basket with 750 items of our hottest health and wellness products and give volume discounts for larger purchases that qualify. This will allow any AEPA customer to receive 13% off all discountable items in our 12 catalogs across all market segments. The market basket will consist of 750 of the most popular and highly purchased "Health & Wellness" items with up to 68% off. Significant time and effort was dedicated to making the best market basket possible to achieve a successful outcome for all parties. Our previous contracts have not had a market basket as large or competitive with a tool that allowing us to take the most popular and highly purchased items and add them to a hot list. We have designed this market basket to be attractive to the members, our sales team, AEPA and School Health. We believe that this will be an attractive tool for all and will build growth for AEPA, School Health while providing savings to those that use it. Our hopes are this award will create loyalty, great relationships, and growth for years to come!

When it comes to marketing AEPA compared to our other contracts, we are working hard with our e-commerce and marketing teams to make a better presence online, increasing our AEPA eCommerce platforms for individual districts, adding landing pages for districts using AEPA, and creating one punchout for all 29 AEPA agencies that have PunchOut capabilities and an interest in joining the platform. Our sales team will reach out to their individual agencies a minimum of quarterly to build their relationship and sales growth in their state(s). Because the AEPA contract will cover 100% of the School Health product offerings, it will be easier to use the contract in an entire district, working with all the departments we are visiting every day. The attractive pricing will make it more enticing for our salespeople to offer, and for AEPA agencies and members to use. Our marketing team will create promotions to share with all 29 agencies quarterly. Examples of these promotions are a gift with purchase, free shipping with no minimum using a coupon code, or promotion on an individual product.

Our executive team hired the new National Contracts Manager in April 2021 with their number one priority to improve relations with all AEPA state agencies, implement a timely reporting process, increase overall sales/training, and complete an excellent response on the AEPA Health & Wellness solicitation. We are committed to AEPA and to become a great supplier for each of the 29 agencies. We are committed to launching this new award through training with our sales team and virtual meetings with all the agencies that are interested in participating. We know that this could be School Health's number one contract in the future, and we will work hard with the state agencies to make it a success.

Cooperative Marketing. Describe ways in which your company will collaborate with AEPA Member Agencies in marketing the resulting contract. Submit any supplemental materials such as PDFs and title it Exhibit B – Marketing Plan.

- We will develop a process for how the contract will be launched to current and potential agencies.
- The ability to produce and maintain in full color print advertisements in camera-ready electronic format, or electronic advertisements, including company logos and contact information.
- Anticipated contract announcements, planned advertisements, industry periodicals, other direct or indirect marketing activities promoting the AEPA awarded contract.
- How the contract award will be displayed/linked on the Respondent's website.

School Health uses a wide range of communication vehicles in advertising its products, services, and most important, our commitment to our customers. Our marketing strategy includes featuring our solutions and programs in the Health Services, Special Education, Sports Medicine, Physical Education, Early Childhood segments and promoting how our company can make our customers' jobs easier with a superior product selection, personalized service, insightful content, cost-effective solutions, and easy interactions. As part of our strategy, we would also develop

contract specific marketing materials launching the AEPA contract to current and potential AEPA members. These vehicles will be available for AEPA communications. We will work together to determine the best choices from these options:

Printed Materials – School Health publishes 12 catalogs for the markets we serve which would be a highly relevant and frequently used option by professionals within those industries. We also create product and promotional flyers and other materials to promote customer benefits.

Virtual Catalogs: <https://www.schoolhealth.com/virtual-catalogs>

- Industry Publications: School Health promotes programs and products in NASN magazine and JOSN publications.
- Order fulfillment inserts – School Health ships over 100,000 orders annually to customers and each one can carry promotional materials. We will consider which shipments are best targeted for our purposes and determine whether to use this vehicle.
- Website – www.schoolhealth.com is a primary channel for professionals to shop, purchase and interact with the company. The promotional banners, product and service information and content areas are good options to consider. The AEPA National Contract is listed here for all School Health customers to see.
- We have an existing customized landing page, [School Health AEPA](#), specifically branded to AEPA. This landing page will be updated to outline the benefits of membership, including the ease of ordering, wide product selection and services, a hot list of 749 items with deep discounts, and 13% off all discountable products over all our market segments. Members would click on a link on the School Health/AEPA landing page, create an account or log in, and from then on, the contract pricing is associated with their account and will automatically appear as they shop.
- We will leverage our equipment/product print ads, catalogs and other materials and be sure to include our AEPA contract number on our printed materials, as necessary.
- We will produce and maintain full color print advertisements in camera-ready electronic format, including company logos and contact information to be used in the AEPA directory and other approved marketing publications.
- We are designing an AEPA PunchOut for 5 state agencies with the ability to add every agency that wants to participate. Expected date of completion, November 1, 2021.
- The awarded contract will be highlighted on the SchoolHealth.com website with a link to the AEPA information page. The current contract is already on our site linked to an AEPA contract page: <https://www.schoolhealth.com/aepa-coop>.
- Conferences and Trade Shows – School Health attends over 225 shows annually to share product news and valuable information with customers. The company exhibits at all major industry conferences and most state-level conferences. These venues can be a strong option for presenting AEPA to a targeted audience.
- We will promote our awarded contract and relationship with AEPA and AEPA membership benefits at our booth and within our trade show marketing campaign (on-site signage, callouts in any planned trade show marketing for the show).
- Digital Campaigns – School Health sends frequent emails to target customers at least weekly. This format provides space for continuing education messages. We would be glad to share all our workshops/continuing education and product messages with all AEPA members to help them learn and choose products that serve them and their best interests.
- Quarterly marketing campaign (email, social media, digital) that markets and promotes the awarded contract and benefits of an AEPA contract to current and potential members nationwide. Focus on the ease of signing up, the time and cost savings, wide selection, quality products, ensure compliance.
- Social Media and Blogs – School Health has a blog and a social media presence on Facebook, LinkedIn, YouTube, and Twitter, reaching customers and employees through 14 social media profiles. We are also exploring new ways to reach a wider target audience through paid social media advertising.
- Using a variety of media platforms allows School Health to reach out to customers through multiple avenues and keep the conversation about our business, products, and education resources top of mind.

Member Promotions:

We will utilize the AEPA membership list to target member customers. We are committed to incorporating our AEPA contract at all levels within our company and execute the strategies with the support and guidance of our AEPA Contract Manager and 29 State Agencies.

Internal Communication:

All promotions and marketing materials will be communicated to our sales team so that they can promote the contract's value, remain committed to the contract, and demonstrate our ability to provide, deliver and service our products to all AEPA members. We are committed to developing a sales/communication process to facilitate AEPA membership and establish the status of current and potential agencies/members.

Leverage our Existing Relationships:

We support many organizations that promote health and well-being. We can leverage our strong relationships with the following to build exciting programs that will deliver recognition, goodwill, and success:

- Northeastern University's School Health Academy (NEUSHA): We support NEUSHA. The CEU program, which includes a popular Summer Academy, helps meet the requirement for training, consultation, and services. A variety of topics are offered, such as Medical Care, First Aid Care, Surgical Care, Special Education Services, Specimen Identification, Patient Identification, Athletic Training Services, Physical & Occupational Therapy, School Nurse Services, Sports Medicine, Patient Examinations, Health & Development, Assistive, Emergency Response, Vision and Hearing Screening, Public Safety Medical Care, Medical Records, Infection and Biohazard Control, CPR & AED, Rehabilitation Services, etc. We can consider special pricing and other opportunities for AEPA members.
- National Association of School Nurses (NASN): Trade Shows
- National Athletic Trainers' Association (NATA): Trade Shows
- Healthy Schools Campaign
- Walk Now for Autism Speaks
- National Head Start Association (NHSA)
- Lions Kid Sight USA Foundation
- Get In Touch Foundation:
- American Heart Association
- Prevent Blindness
- Special Olympics

Environmental Initiatives

Describe how your products and/or services support environmental goals.

Our green initiatives include but are not limited to:

- Reducing materials entering the waste stream.
- Promotion of increased and preferential use of materials with recycled content.
- Use of environmentally preferable recyclable plastic air pillows when shipping packages reduces the need for excessive packing materials.
- Emphasize and increase the purchase and use of environmentally preferable products.
- School Health promotes "virtual catalogs" as an option to customers.
- Our growing eCommerce presence allows orders to be completed online with the ability to see our broad health and wellness product categories, creating less demand for catalogs.
- We work with green and environmentally conscious vendors to offer recyclable products (i.e., Zing Enterprises)

Indicate if your company has any products in your offering that have any third-party environmental certifications.

Many of the products that we offer support environmental initiatives.

Wexford Labs won EPA (Environmental Protection Agency) partner of the year, <https://www.wexfordlabs.com/how-it-works/>. Here are several others that we can name that support the environment: Dial Professional, Diversey, Georgia Pacific, Go-Jo Industries, Kimberly Clark, Nice-pak Products, Inc., SC Johnson, Seventh Generation, Ablenet, green line of products from Zoro, and many more manufacturers.

Certificates:

- Seacoast Uniforms

DBE Disadvantaged Business Enterprise Florida Department of Transportation

WBENC Certified - Woman Owned & Operated

GSA Schedule 78 GS-03F-0075X & 84 GS-07F-0294Y

SBE MWBE Bid-Awarded Vendor for Palm Beach County School District

WBE Certified State of Florida Office of Supplier Diversity

Describe the business's "green" objectives (i.e., LEED, reducing footprint, etc.).

School Health green initiatives include but are not limited to:

- Reducing materials entering the waste stream.
- Promotion of increased and preferential use of materials with recycled content. We use environmentally preferable recyclable plastic air pillows when shipping packages which reduce the need for excessive packing materials.
- Emphasize and increase the purchase and use of environmentally preferable products.
- School Health promotes "virtual catalogs" as an option to customers.
- Our growing e-commerce presence allows the orders to be completed online with the ability to see our broad health and wellness product categories creating less desire for catalogs.
- School Health offers a green line of products as well.
- Freight consolidation allows School Health to ship more orders to an individual address in one shipment instead of multiple cartons and deliveries.

School Health Corporation is proud to be a LEED Certified Building

Certification Date: December 7, 2020

To get an inside look at School Health Corporation's green initiatives in our building and warehouse, please watch our LEED Green Building Certification Video here:

<https://www.youtube.com/watch?v=h4jCCvNH5Hw>

Press Release - April 22, 2021

<https://www.schoolhealth.com/school-health-corporation-awarded-leed-green-building-certification>

Continued on next page.

Describe the business's "green" initiatives continued...

The new School Health building is 112,505 square foot corporate headquarters and logistics warehouse, conveniently located 15 minutes from O'Hare International Airport (ORD) in the northwest suburbs of Chicago. School Health Corporation designed and constructed a sustainable and energy-efficient facility because LEED-certified buildings have lower operating costs and offer better indoor environmental quality. This creates a healthier place for our employees to work. Running an environmentally friendly business is good for our ecosystem and our budget and helps attract customers who are passionate about sustainable living. More than 4,000 schools are LEED-certified, and many schools seek suppliers with sustainability practices.

Inside, the focus was on creating a safe and healthy environment by using materials, glues, sealants, paints, and other materials with little to no volatile organic compounds. Our finishes offer high-level acoustic performance, highly efficient air filters, and natural light for all regularly occupied spaces. Lighting was installed with LED lamps and sensors that are reactive to natural light and human presence. The quality of indoor air, the supply of natural light, and the regulation of room by room heating and cooling provide our team with the best possible experience. In addition, the warehouse operates with a fully integrated WMS pick and pack environment, features a power fed system solution conveyor, more than a dozen dock doors, a 32-foot CSH ceiling, LED lighting and modern material handling equipment to service more than 100,000 customer orders per year in the most efficient way.

On the exterior, precast concrete walls and roof panels are heavily insulated to maximize the efficiency of our heating and cooling systems. Rainwater collects on our roof and parking lot and drains into a combination wet retention/dry detention area which reduces the burden on local sewer systems. The stormwater runoff area has become a wetland, landscaped with native grasses and wildflowers which reduce soil erosion and sedimentation, improve water quality, and provide a wildlife habitat. In the first spring after construction, the site attracted insects, butterflies, frogs, turtles, and birds. The pond has been stocked with tuffy minnows, bluegill, and bass. A crushed stone walking path encircles the perimeter of the 10-acre property, providing an opportunity for employees to get fresh air and exercise.

Additional LEED credits were earned from the installation of bicycle racks and storage, and electric vehicle charging stations.

We would like to invite AEPA Agencies to visit. Please contact the National Contract Manager to schedule a tour!

Describe what percentage of your offering is environmentally preferable and what are your company's plans to improve this offering.

In 2021, School Health started a leadership team that has been tasked with creating a standardized operating procedure for our business moving forward in 2022. Our mission is to create School Health's sustainable practices that will support ecological, human, and economic health and vitality for future generations. These practices will include all departments and affect our product selection, manufacturer selection, transportation choices, technology, sales, and marketing teams. We are creating a better way to onboard new manufacturers with incentives for those that are MWBE businesses holding certificates or have a green initiative that falls in line with School Health's vision for the future.

We are making progress in the areas below and will continue to achieve even greater results in 2022 and the future:

- Marketing digital/online platforms to decrease the need for paper catalogs and print advertisements.
- Increase manufacturers that offer sustainable practices in their portfolio of products.
- Increase our number of manufacturers that are certified as a MWBE business.
- Increase research on freight sustainability to help reduce energy, increase efficiency, and reduce costs and risk.
- Examining current freight carrier selection and consolidation for the best and most productive choices in deliveries throughout the US.
- Increasing the number of salespeople to cover a smaller geographic area.
- Increase use of technology to allow more employees to work from home.
- Product selection and onboarding to include more manufacturers with green initiatives in line with School Health's vision.

Additional Information

Describe any/all features, advantages and benefits of your organization that you feel will provide additional value and benefit to a participating AEPA agency.

School Health has been in the industry of health and wellness since 1957. Scott Cormack, Susan Rogers, and Rob Rogers are third-generation owners, who's vision is to deliver an unparalleled customer experience to support the health and safety of students, staff, and the community so everyone can learn and perform to the best of their abilities. Who is School Health, please watch this video: [School Health Corporation – Employee Video - YouTube](#)

School Health will be able to supply all the categories that AEPA is requesting as part of their Health & Wellness Contract, and we believe we are the best company to support AEPA and its members. We provide 45,000 products in this category from over 1,000 manufacturers, many that are MWSB businesses. We pride ourselves on being the number one supplier for Health and Wellness in the education market with 95% of the school districts ordering from us.

We go beyond merely supplying products by also providing product support, training, advisory services, and exceptional customer care.

Our Core Values



Dedicated
We are committed, loyal, and accountable to our customers, our company and to each other.



Resourceful
We develop solutions through collaboration and by applying our experience in unexpected and creative ways.



Spirited
We are passionate and energetic in our roles so that we meet our customers' needs in an enthusiastic and helpful manner.



Compassionate
We are supportive and empathetic to customers' needs and demonstrate our understanding through our actions.



Knowledgeable
We are driven to build our broad knowledge base and seek to learn continually so we can share our expertise.



Innovative
We look ahead and anticipate future customer and business requirements to inspire new ideas.

OUR BRAND PROMISE TO YOU:

- Customer Experience: We work to make sure every interaction you have with us supports your needs and builds a strong relationship.
- Support the Health of Your Students: We are dedicated to serving you to help you meet your goals in keeping students healthy.
- Perform to the Best of their Abilities: In all school settings from the classroom, to sports, to activities, we want students to do their personal best.

Please watch this video from our executive team, employees and customers, [School Health Corporation – Health Professionals Video - YouTube](#).

Our Value Proposition Differentiates Our Brand:



Superior Selection

We provide the best product selection to meet your diverse needs because our experience and knowledge allow us to source the right variety of high quality products.



Cost Effective Solutions

We help you reduce total costs because we focus on the initial cost of purchase and the ongoing costs of managing and using health supplies.



Personalized Service

We value you and help you to do your job more easily by delivering excellent service that addresses your specific requirements.



Easy Interactions

We streamline processes to save you time and effort because we continuously improve to ensure we are easy to do business with.

We provide the most effective and valuable solutions on the market. We pride ourselves on providing quality and personalized service by our 30+ sales representatives throughout the country. Beyond our sales team and sales specialists, we have a team of 23 customer service representatives that are available to assist customers with placing orders, answering questions about products and services, assisting with questions regarding our company website, providing quotes, and delivery information. Our customer care team is available through our 866-323-5465, toll-free number, and through chat online, www.schoolhealth.com. Our toll-free number rolls from person to person so you will always get a live representative when you call during our hours of operations. Our customer service team is available between 7am and 5pm, Monday through Friday.

If applicable, describe your company’s ability to integrate into other ecommerce sites:

Include details about your company’s ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Provide detail on where your company has integrated with a public agency’s ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, “go live” date, net sales per calendar year since “go live”, and percentage of agency sales being processed through this connection.

Since the company was founded in 1957, our sales processes have undergone many changes in response to evolving customer expectations and technology. School Health's mission is to provide a superior selection of products and a simple, easy-to-use purchasing experience. As customers began to adopt digital procurement platforms and move away from legacy procurement processes using hardcopy catalogs, fax, and phone, School Health adopted eCommerce and sought a partner to streamline integration of our Magento store with customers eProcurement platforms.

School Health has partnered with PunchOut2Go since 2013 and now offers the full capability to integrate cXML and OCI PunchOut. Today, we have successfully integrated with over 100 mid to large-size school district customers, state government agencies, and purchasing cooperatives for PunchOut catalog capability. This also includes purchase order automation. Purchase Orders may be received via cXML, EDI, and XML electronic transmission.

Offering PunchOut means that we can meet customer demand for streamlined procurement in a quick, secure, and seamless process. Before PunchOut, School Health created an eCommerce storefront for school districts to utilize. While this streamlines the purchasing experience, eCommerce alone does not offer a frictionless experience to large

purchasing organizations that use eProcurement spend management software to manage their complex procurement and authorization processes. Once a customer filled their cart on School Health's eCommerce store, they would have to replicate that work in their eProcurement platform and await approval before finalizing orders. School Health wanted to provide a cohesive procurement journey by offering procurement integration and automation capabilities to eCommerce customers.

PunchOut2Go provides a cloud Integration Platform as a Service (iPaaS) gateway. The gateway authenticates users into the correct School Health Magento eCommerce storefront to view the exact product offering and contracted pricing and facilitates the transfer of shopping cart data for any procurement platform used by its customers. Integrating Magento with PunchOut2Go was straightforward with the PunchOut2Go for the Magento extension plugin. Once integrated with the PunchOut2Go Gateway, School Health was able to offer uncomplicated integrations and automated ordering to our eProcurement customers.

PunchOut2Go allows School Health to connect to any eProcurement system - such as SAP Ariba, Skyward, ESM Solutions, Equal Level, Jaggaer, Oracle, Munis, and Business 360 by Power Schools - enabling our customers to leverage PunchOut Catalog purchasing and purchase order automation.

The integration and automation capabilities of our PunchOut2Go relationship are valuable differentiators for our sales teams. We proactively market School Health's PunchOut2Go-powered eProcurement integration capabilities. Customers love the automation potential, and they are often surprised just how fast and straightforward it is for us to connect to their platform for a much-improved eCommerce experience compared to the market.

Customers are enthusiastic about integration for PunchOut catalogs and purchase order automation because it reduces procurement costs, improves the procurement experience, and eliminates error-prone manual data entry. Our ability to offer fast, no-cost integration and automation has helped us win new business and improve customer retention. The PunchOut2Go portal, which provides data analytics for transactions passing through the PunchOut2Go iPaaS gateway, has provided valuable insight into customer behavior. We can observe if customers are using PunchOut catalogs effectively, whether the integration is functioning as expected, whether customers need additional training and guidance, and the customer's buying patterns. The data provided by the portal helps School Health to anticipate the needs of our customers, creating stronger, happier, and longer-lasting business relationships. Pre-pandemic, eCommerce key performance indicators including revenue, order numbers, and order values rose significantly. Between 2018 and 2019, eCommerce revenue increased by over 110 percent. eCommerce orders increased by 60 percent. The average order value increased by 25 percent.

Here we have provided a list of punchout accounts with the account name, ERP and go live date. Below the punchout list we are providing the monthly sales for our punchout customers in 2021 YTD. These numbers do not include any marketplace, landing page or email domain customers.

Account	ST	ERP	GO LIVE
Allentown	PA	Skyward	Nov-17
Houston ISD - No cXML	TX	SAP	12/20/2017
Baltimore County PS	MD	ESM	7/27/2015
Norfolk Public Schools *	VA	Baltimore Route	8/21/2015
Brownsville ISD	TX	PowerSchools	8/28/2018
Catholic Purchasing	MA	Equal Level	11/15/2018
Clint Independent SD	TX	Skyward	11/1/2018
Cooperative Purchasing Connection	MN	Equal Level	12/1/2016
Cornwall Lebanon SD	PA	Skyward	1/14/2019
Algonquin D300 - No cXML	IL	Lawson/Infor	11/2/2017
Cypress Fairbanks ISD	TX	Powerschools	4/5/2018
Derby Public Schools	KS	Skyward	
Des Moines Public Schools	IA	Powerschools	4/6/2018
Eastern Carver 112	MN	Skyward	3/9/2018

Elmbrook Schools	WI	Skyward	11/8/2018
eVA	VA	Ariba	6/5/2019
El Paso ISD	TX	Equal Level	9/21/2018
Fayette County BOE	GA	Munis	4/1/2017
Frisco ISD	TX	Powerschools	6/20/2018
Glenbard Township SD 87	IL	Skyward	11/16/2018
Granbury ISD	TX	Skyward	11/27/2017
Grand Prairie ISD	TX	Skyward	6/20/2019
Harford County PS	MD	Equal Level	10/31/2018
IAESC - Wilson Education Center	IN	GovPro	5/14/2014
Idea Public Schools	TX	Munis	2/21/2018
Iowa State	IA	ESM	3/15/2018
Kansas City SD 33	MO	Alio	4/27/2018
Kenosha USD	WI	Powerschools	4/23/2018
Kentucky Purchasing Coop	KY	GovPro	1/11/2019
Kipp	NJ		
Kwibble *	AZ	Equal Level	6/1/2019
Lakota Local School Board	OH	Equal Level	8/18/2017
Lewisville ISD	TX	Munis	4/2/2018
Manor ISD	TX	Skyward	10/17/2018
Madison Metro	WI	Munis	1/2/2017
Mansfield ISD	TX	Skyward	12/6/2017
Midland ISD	TX	Skyward	9/28/2018
Minneapolis SD	MN	SAP	11/12/2018
Minnetonka SD	MN	Skyward	7/18/2018
Muskego Norway	WI		
Newburgh Enlarged City SD	NY		
Olathe SD	KS	Powerschools	11/1/2018
Orange County PS	FL	Equal Level	7/24/2018
Prince Georges County PS	MD	Oracle	9/14/2018
Plainview Old Bethpage	NY		
Red Oak ISD	TX	Skyward	12/11/2017
Responsive Education Solutions	TX	Skyward	10/24/2018
Rockford Public SD	IL	Powerschools	2/4/2019
Spring Ford Area SD	PA	Skyward	12/11/2017
St. Cloud Area SD 742	MN	Skyward	10/25/2017
St. Johns County School Board	FL	Powerschools	4/4/2019
Virginia Beach	VA	Buyspeed	Aug-15
Waller ISD	TX	Skyward	10/30/2018
Wayzata SD 284	MN	Skyward	11/20/2018
West Allis Milwaukee SD	WI	Skyward	1/10/2019
Wicomico	MD	Powerschools	8/21/2015
Wilkes Barr SD	PA	Skyward	12/12/2017
Ysleta ISD - No cXML	TX	Munis	3/1/2019
Northside ISD - No cXML	TX	ESM	8/29/2019
Crowley ISD	TX	Skyward	9/11/2019

Hillsborough County PS - Custom	FL		
Lancaster-Lebanon IU 13	PA	ESM	9/25/2019
Keller ISD	TX	eFinance Plus	9/26/2019
Highland Park ISD	TX	Skyward	11/1/2019
Naperville CUSD 203	IL	Skyward	
Cirque Du Soleil	NV	Ariba	
State of Delaware	DE	Jaggaer	11/29/2019
Tucson Unified SD	AZ	Tyler Technology	10/30/2019
Rockwall ISD	TX		
Wichita Falls ISD	TX		
Arlington Heights Comm 59	IL		
Elk River ISD 728	MN		
Barbers Hill ISD	TX	Skyward	1/30/2020
Bibb County	GA	Munis	10/15/2020
School District of Philadelphia	PA	Oracle	7/1/2019
Pittsburgh Public Schools *	PA	Munis	11/27/2020
Coppell ISD *	TX	Munis	
Plano ISD	TX	Equal Level	8/31/2020
Dallas ISD	TX	iSupplier	9/3/2021
Richardson ISD *	TX	Munis	
International Leadership of Texas	TX	Skyward	3/25/2020
St. Mary's County Public Schools *	MD	Powerschools	
School District of Lee County	FL	Equal Level	8/27/2020
Charleston County School District	SC	ESM	7/2/2020
Barrington SD 220	IL	Skyward	1/15/2021
S Washington County ISD 833	MN	Skyward	1/20/2021
Palatine Consolidated CSD 15	IL	Skyward	1/26/2021
Center Grove School District	IN	Skyward	4/28/2021
CIESC -Central Indiana Ed. Service Ctr.	IN	Spendbridge	4/15/2021
Del Valle ISD *	TX	Skyward	
Union County Public Schools	NC	Munis	8/2/2021
Gwinnett County - *April of 2022	GA	Oracle	
Jersey City	NJ		
New Hanover County Schools	NC	Munis	
Wichita PS USD 259 *	KS	Oracle	
Duncanville ISD	TX	Skyward	7/29/2021
Carrollton-Farmers Branch ISD	TX	Equal Level	
Elizabeth Public Schools	NJ		
State of North Carolina	NC		
Chicago Public Schools	IL		
School District of Janesville *	WI	Skyward	

References

Provide contact information of your business's five largest public agency customers.

Agency	Name	Title	Phone Number	Email
1. Fairfax County Public Schools	Karen Cogan	Coordinator Warehouse Operations	703-658-3642	kcogan@fcps.edu
2. Educational Data Services	John O'Connor	Contract Manager	973-340-8800	johno@ed-data.com
3. Philadelphia School District	Kyla Jones	Procurement Manager	215-400-5264	kjones@philasd.org
4. Norfolk Public Schools	Dr. Dennis Moore	Director of Student Services	757-628-3931	dmoore2@nps.k12.va.us
5. Miami Dade School District	Miranda James	Director of Procurement	305-995-1621	mjames@miamidadeschools.net

Service Questionnaire

The following chart indicates which AEPA Member States intend to participate in this solicitation category. Respond to Yes/No and choice questions by using an (X). **Note: A Respondent must be willing and able to deliver the proposed products and/or services to 90% of the participating AEPA Member States.**

AEPA Member States	Participating in this category.	In which states has this company sold products/services in the past 3 years? (Place an X where applicable)	If awarded, which states does this company propose to sell in? (Place an X where applicable)	Indicate which states this company has sales reps, distributors or dealers in. (Place an X where applicable)
California	Yes	X	X	X
Colorado	Undecided	X	X	X
Connecticut	Yes	X	X	X
Florida	Yes	X	X	X
Georgia	Yes	X	X	X
Illinois	No	X	X	X
Indiana	Yes	X	X	X
Iowa	No	X	X	
Kansas	Yes	X	X	
Kentucky	Yes	X	X	
Massachusetts	Yes	X	X	X
Michigan	Yes	X	X	
Minnesota	Yes	X	X	X
Missouri	Yes	X	X	
Montana	Yes	X	X	
Nebraska	Yes	X	X	
New Jersey	Yes	X	X	
New Mexico	Yes	X	X	
North Dakota	Yes	X	X	
Ohio	Yes	X	X	X
Oregon	Yes	X	X	
Pennsylvania	Yes	X	X	X
South Carolina	Yes	X	X	
Texas	Yes	X	X	X
Virginia	Yes	X	X	X

Washington	Yes	<u>X</u>	<u>X</u>	
West Virginia	Yes	<u>X</u>	<u>X</u>	
Wisconsin	Yes	<u>X</u>	<u>X</u>	
Wyoming	Yes	<u>X</u>	<u>X</u>	

e-Commerce: Does this business have an e-commerce website? _____ **No** X **Yes**

If YES, what is the website?

www.schoolhealth.com,
www.schoolhealth.com/aepea

We are also working on a PunchOut with 5 of your state agencies currently, and we have landing pages, equal level marketplace and email domain triggers for AEPA agencies and districts using AEPA.

Customer and Support Service: It is understood depending on the type, kind and level of products and/or services being proposed in response to this solicitation will impact and determine the type and level of services required and these are identified in Part B Specifications of this solicitation.

Does this business have online customer support options? _____ **No** X **Yes**

Does this business have a toll-free customers support phone option? _____ **No** X **Yes**

Does this business offer local customer and support service options? _____ **No** X **Yes**

State your normal delivery time (in days) and any options for expediting delivery.

Delivery time: 4-6 days. WEST COAST 7-9 days. MIDWEST 1-3 days. Yes, we provide expedited delivery. Call Customer Care for a delivery charge quote if expedited delivery is necessary. -- Phone 866-323-5465.

State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered?

School Health will fill orders when backordered products become available. We fill oldest orders first, FIFO.

Describe your company's payment terms as well as any quick pay discounts.

Net 30

State your company's return policy and any applicable State restocking fees.

A restocking fee of 10-15% may be charged for returned goods if the manufacturer charges School Health. To make a return, please call our Customer Care Center to obtain your return of merchandise authorization (RMA) number (1-866-323-5465). Returns received without an RMA# will not be accepted and no credit shall be issued.

Describe any special program that your company offers that will improve customers' ability to access products, on-time delivery, or other innovative strategies.

We offer many eCommerce options for AEPA agencies and members. Customer PunchOut /Landing Pages can be created and activated upon customer request and an email can be set up to trigger AEPA pricing within 24 hours of contacting your local sales rep at School Health Corporation.

Current Landing Pages using AEPA Contract Pricing:

Rio Rancho Public Schools, AEPA Wilson Education Center: [School Health Rio Rancho Public Schools](#)
School Health Corporation offers a variety of eCommerce Solutions that improve our customers' ability to rapidly access and shop our full product offerings through PunchOut Integrations, Custom Landing Pages, and simply registering and logging in to <https://www.schoolhealth.com> website.

Here are some examples of the eCommerce Solutions we are offering related specifically to the AEPA Contract: School Health Corporation has been partnering with Equal Level, Inc. over the past 5 years and has the AEPA Pricing Catalog Live in the Equal Level Marketplace for all Buyers within the Equal Level Platform requesting AEPA Contract Pricing.

We currently have MN and the Dakotas CPC (Cooperative Purchasing Connection) – is set up on cXML Punch Out and have met with the Lead Agencies for Nebraska, Missouri, Kansas, to discuss the benefits of a Punch Out vs. shopping via the Equal Level Marketplace, and all have expressed their interest in sharing this method and experience.

School Health is in the process of setting up 1 universal AEPA cXML Punch Out Route, along with separate Purchase Order Routes for each participant to ensure accurate reporting for each Lead Agency. This Punch Out will be available in Q4 of 2021 with the ability to add additional AEPA Agencies and customers to those adopting the Equal Level Platform in the future.

The creation of 1 universal punch out route will allow our AEPA customers to instantly connect directly to the School Health website via the cXML punch out gateway and get the full shopping experience with the ability to see their AEPA contract pricing, current stock status, colored images, and full product offerings with detailed descriptions and specifications, all while maintaining their connection with their Procurement System (Equal Level), as well as automation of the order to invoice processes.

School Health also offers custom landing pages in our portfolio of eCommerce Solutions. We have a custom landing page created specifically for AEPA <https://www.schoolhealth.com/aeпа> where we offer the AEPA Contract special pricing for any customer that registers and logs in with their email domain. Upon registering and login, they will instantly be able to view and shop with the AEPA discount pricing.

In addition to the AEPA Landing Page, we also offer the same custom option for any School District that would like the same option specific to their School District. As an example, we have a Custom Landing Page for Rio Rancho Public Schools <https://www.schoolhealth.com/rio> that upon login, will see their AEPA Contract discount pricing. School Health has also partnered and created a state specific Landing Page for Wisconsin with Cesa Purchasing, [School Health Corp — CESA Purchasing, https://cesapurchasing.org/school-health-corp](https://cesapurchasing.org/school-health-corp)

Here is an estimate of the current eCommerce platforms we have set up:

- Over 100+ cXML Punchouts
- 75 landing pages
- Emails domains 1000+ accounts

AEPA Platforms continued

Here are some of the platforms set up for AEPA:

AEPA Activations - Email	School District	SF Acct.	Activation Date	Rep
@oakland.k12.mi.us	Oakland Schools	12781	7/16/2018	Kirk Sundstrom
@mrea-mt.org	Montana Cooperative Services	80769	12/14/2018	Tim Michigan
@murray.kyschools.us	Murray Head Start	50928	2/27/2019	Joseph Bieda
@lansingschools.net	Lansing School District	1699	4/5/2019	Joseph Bieda
@inghamisd.org	Ingham School District	5595	4/16/2019	Joseph Bieda Kirk
@wcskids.net	Warren Consolidated SD	1748	10/3/2019	Sundstrom
@cgrove417.org	Morris County Unified SD 417	8023	10/7/2020	Danita Jones
@usd294.org	Oberlin Unified SD 294	1017	12/9/2020	Danita Jones
@silverlakejt1.k12.wi.us	Riverview Grade School	204704	3/17/2021	Danita Jones
@isd177.com	Windom Area ISD 177	1881	3/17/2021	Danita Jones
@oasd.org	Oconomowoc Area SD	6053	6/1/2016	Danita Jones Amanda
@bhmschools.org	Independent SD 877	5694	6/14/2021	Norcross
@yuranhs.com	Yutan Public Schools	11355	7/7/2021	Danita Jones
@spscne.org	Springfield Platteview	190792	7/23/2021	Danita Jones
@walthillschool.org	Walthill Public Schools	12533	8/9/2021	Danita Jones
@rrps.net	Rio Rancho Public Schools	8605	10/14/2019	Greg Barca
AEPA-CPC - PO2GO Punch Out				
@lscs.org	CPC - Cooperative Purchasing	199244	12/1/2016	Danita Jones
@edgertonpublic.com	Edgerton Public Schools	114557	9/9/2016	Danita Jones
AEPA Punchout – All Agencies	ALL Agencies will be welcome to join – ready soon	Various	10/31/2021	Jennifer Lovell

Pricing

Is your pricing methodology guaranteed for the term of the contract?	No	X	Yes
Will you offer customized price lists to participating entities as required per the pricing terms of Part A?	No	X	Yes
Will you offer hot list pricing (optional) as described in the pricing terms of Part A?	No	X	Yes
Will you offer volume price discounts as described in the pricing terms of Part A?	No	X	Yes

Competitiveness: In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume.

Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume?	No	X	Yes
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Indicate which of the following apply and the **level of competitive range** you are offering in response to this solicitation.

_____ Pricing offered to AEPA is EQUAL TO pricing offered to individual customer and/or cooperatives.

_____ Pricing is LESS THAN individual customer and/or cooperatives. Lower by _____%

Cooperative Contracts: Does your business currently have contracts with other cooperatives (local, regional, state, national)? _____ No _____ Yes

If YES, identify which cooperative and the respective expiration date(s).

National Contracts: AEPA Athletics/PE, PPE – 3/1/2022, Sourcewell – 7/25/2022, Omnia Partners 9/30/2023 plus two-year extension, Texas Buyboard 10/30/2021, 1GPA 1/22/2026, NCPA 7/31/2022, TIPS 10/22/2023, Choice Partners 7/16/2022 plus one-year extension, and MHEC (Massachusetts Higher Education Consortium) 7/31/2022.

State & Regional Contracts: Costars Medical/Emergency/PE – 5/31/22, EDS NY Health/PE/Special Ed - 11/30/21, EDS NJ Health/PE/ Special Ed-11/30/21

Click or tap here to enter text.

If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls).

We are committed to increasing sales with AEPA and all state agencies. With this award, we will be able to offer ALL our products and make it easier to utilize the contract with no restrictions. Currently, we are creating a punch-out with five different AEPA agency states and spending our marketing and e-Commerce resources to build relationships and create a larger presence through online purchasing. We have added AEPA to our website as a National Contract with a link to join our AEPA purchasing platform. In addition to our e-Commerce presence, we have created marketing flyers for each state agency, added ongoing training for seasoned staff and a new program for onboarding sales staff. We would be willing to develop specific marketing materials with state agencies, working together to determine the best vehicles to utilize for their specific area. This could include quarterly promotions, free gifts with purchases, email campaigns to members, or an e-Commerce platform designed specifically for the agency using the AEPA contract.

School Health is excited to lead with the AEPA Health & Wellness Contract. We understand that you are a trusted agency throughout the education market. We have built this new market basket to be the best one available for any contract thus far, with 750 heavily purchased items being discounted from **13-62%** and the 13% discount off all discountable items outside of the market basket. The 13% off covers our 12 catalogs and the broad range of products that perfectly fit your specifications listed for this solicitation

Administrative Fee: Which of the following best reflects how your pricing includes the individual AEPA Members' administrative fee. Mark with an "X."

<input type="checkbox"/>	The pricing for the products and/or services are the same for each AEPA Member Agency, shipping, handling, administrative fee, and other specific state costs are added to arrive at total price offered to the Individual AEPA Member Agency.
<input type="checkbox"/>	The pricing for the products and/or services is inclusive of the administrative fee and therefore the pricing is the same for all AEPA Member Agencies. Shipping, handling, and other state specific costs are added to the adjusted AEPA Member Agency's price.

X	The pricing for the products and/or services includes ALL (shipping, handling, administrative fee, other) costs to arrive at a single price for all AEPA Member Agencies.
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Leasing: Do your business offer leasing arrangements under this solicitation? No X Yes

If Yes, please indicate how the rate factor is determined and other cost factors below.

LEASING PROGRAM for AEPA through School Health Corporation:

School Health has a leasing program available for all AEPA members with co-branded marketing for AEPA/School Health. (Attached marketing flyer, Capital Leasing). The leasing program is for Capital equipment and covers the following health & wellness products:

- AEDs • Evacuation Chairs • Vision Screeners • Hearing Screeners • Furniture • Modalities • TAPit® • Any Capital Equipment

You can work with your local Territory Manager or Inside Sales Representative to receive a quote.

How is the rate determined: Lease pricing is assessed quarterly, please work with your School Health Sales Representative for the current leasing options terms and rates.

- 1) School Health offers leasing through Marlin
- 2) Marlin provides terms ranging from 12 months through 84 months
- 3) \$1 Buy-out Structures for opportunities \$3,000 - \$300,000
- 4) Rate Factors are shown on the attached chart
- 5) Monthly Payment Calculation = Project Cost x Rate Factor

**Plus, applicable taxes*

***one time documentation fee \$24*

If an AEPA contract is approved and awarded by the Member Agencies, as a Vendor Partner, I agree to:

Responsibilities	Yes, indicate with an "X"	No, indicate with an "X"
1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have working knowledge of the AEPA contract.	X	
2. Train and educate sales staff on what the AEPA contract is: including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.	X	
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The marketing plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.	X	
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.	X	
5. On a quarterly basis, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, the Vendor Partner is required to submit a \$0 report to the AEPA Member Agency.	X	

6. Have ongoing communication with the Category Oversight Chairperson, AEPA Member Agencies and the Member Agencies Participating Entities.	X	
7. Attend two (2) AEPA meetings each year (see Part A)	X	
8. Participate in national and local conference trade shows to promote the AEPA contracts including, but not limited to the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).	X	
9. Increase sales over the term of the contract with all participating AEPA Member Agencies.	X	

Exceptions

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions to local, state or federal laws cannot be accepted under this solicitation.

X	No , this respondent does not have exceptions to the Terms and Conditions incorporated in Parts A and B of this IFB.
	Yes , this respondent has the following exceptions to the Terms and Conditions incorporated in Parts A and/or B of this solicitation.

IFB Section and Page Number	Outline Number	Term and Condition	Exception

Deviations

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this solicitation.

X	No , this respondent does not have deviations (exceptions or alternates) to the specifications listed in Part B of this solicitation.
	Yes , this respondent has the following deviations to the specifications listed in Part B of this solicitation.

Outline Number Part B	Specification (describe)	Details of Deviation

Jennifer Lovell
 School Health Corporation
 National Contracts Manager
 Signed Electronically 9/3/2021



Association of Educational
PURCHASING AGENCIES

Part E – Signature Forms

AEPA 022-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines will allow AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Once signed, place notary stamp in the delegated area on the Bid Affidavit.
4. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E - Signature Forms - Name of Bidding Company" (i.e. one PDF document for all signature forms).
5. Submit Part E, along with other required documents in Public Purchase.

*Note, a bid checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as one (1), single PDF titled "Part E - Signature Forms - Name of Bidding Company".

Uniform Guidance "EDGAR" Certification Form - **signature required*

Bid Affidavit - **signature required*

Acceptance of Bid & Contract Award - **signature required*

Uniform Guidance "EDGAR" Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the "Uniform Guidance" or new "EDGAR". All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent's willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent's authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A "No" response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA's terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA's terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent's return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency's purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency's purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency's provision shall control.

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of

"federally assisted construction contract" in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent's acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	Respondent Certification: YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	Yes	JL
2. Termination for Cause of Convenience	Yes	JL
3. Equal Employment Opportunity	Yes	JL
4. Davis-Bacon Act	Yes	JL
5. Contract Work Hours and Safety Standards Act	Yes	JL
6. Right to Inventions Made Under a Contract or Agreement	Yes	JL
7. Clean Air Act and Federal Water Pollution Control Act	Yes	JL
8. Debarment and Suspension	Yes	JL
9. Byrd Anti-Lobbying Amendment	Yes	JL
10. Procurement of Recovered Materials	Yes	JL
11. Profit as a Separate Element of Price	Yes	JL
12. General Compliance with Participating Agencies	Yes	JL

School Health Corporation

Name of Business

Jennifer Lovell
Signature of Authorized Representative

Jennifer Lovell

Printed Name

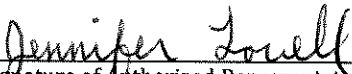
9/3/2021

Date

Solicitation Affidavit


Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

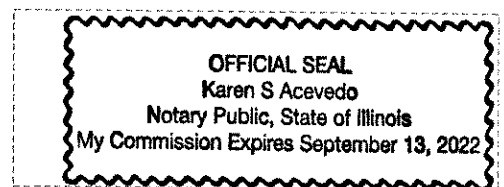
1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

Jennifer Lovell	5600 Apollo Drive
Authorized Representative (Please print or type)	Mailing Address
National Contracts Manager	Rolling Meadows, IL 60008
Title (Please print or type)	City, State, Zip
	9/3/2021
Signature of Authorized Representative	Date

Subscribed and sworn to before me this 3rd day of September

Notary Public in and for County of Cook State of Illinois

My commission expires on 9/13/2022 Signature 



Enter Notary Stamp



Association of Educational
PURCHASING AGENCIES

Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>School Health Corporation</u>	Date	<u>9/3/2021</u>
Address	<u>5600 Apollo Drive</u>	City, State Zip	<u>Rolling Meadows, IL 60008</u>
Contact Person	<u>Jennifer Lovell</u>	Title	<u>National Contracts Manager</u>
Authorized Signature	<u><i>Jennifer Lovell</i></u>	Title	<u>National Contracts Manager</u>
Email	<u>jlovell@schoolhealth.com</u>	Phone	<u>630-339-7993</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2023, unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, it may be extended month by month up to six (6) months by an AEPA state.

Awarding Agency _____

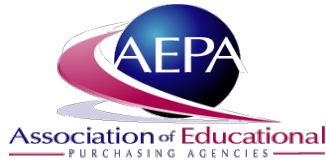
Authorized Representative _____

Awarded this	day of	Contract Number
Contract to commence	<u>3/1/2022</u>	Or
(Member Agency to select)		

Solicitation Checklist

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their specified/required format, by the due date and time listed for this solicitation. Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation. Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"X"	Document Title, Uploaded to Public Purchase (Respondent must submit documents in the required title/format)	Format of Uploaded Document	Notes
N/A	Bid Bond - if Required, see Part B if applicable.	Upload PDF copy. The original must be received by Lakes Country Service Cooperative by due date and time.	Send to Lakes Country Service Cooperative.
X	Part C - State-Specific Forms - Name of Responding Company	Single, Scanned PDF	Required. Signatures Required.
X	Part D - Questionnaire - Name of Responding Company Includes: <ul style="list-style-type: none"> • Company Information • Service Questionnaire • Exceptions • Deviations • Sample Invoice for Teleservice labeled Exhibit A 	Single, Scanned PDF	Required.
X	Part E - Signature Forms - Name of Responding Company Includes: <ul style="list-style-type: none"> • Uniform Guidance "EDGAR" Certification • Bid Affidavit • Acceptance of Bid & Contract Award 	Single, Scanned PDF	Required. Signatures required.
X	Part F - Pricing Schedule - Name of Responding Company	Excel Workbook	Required.
X	Price List/Catalog - Name of Responding Company	Upload PDF	Required.
X	Exhibit A - Financial Health Document(s) - Name of Responding Company	Scanned PDF	Required. Not provided by AEPA, Respondent Created
X	Exhibit B - Marketing Plan - Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
X	Exhibit C - Warranties, Additional Services - Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
X	Exhibit D - Additional Discounts - Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created



Part F.1 – Catalog Discount for Items in a Commercially Available Catalog

AEPA #022-B Health & Wellness

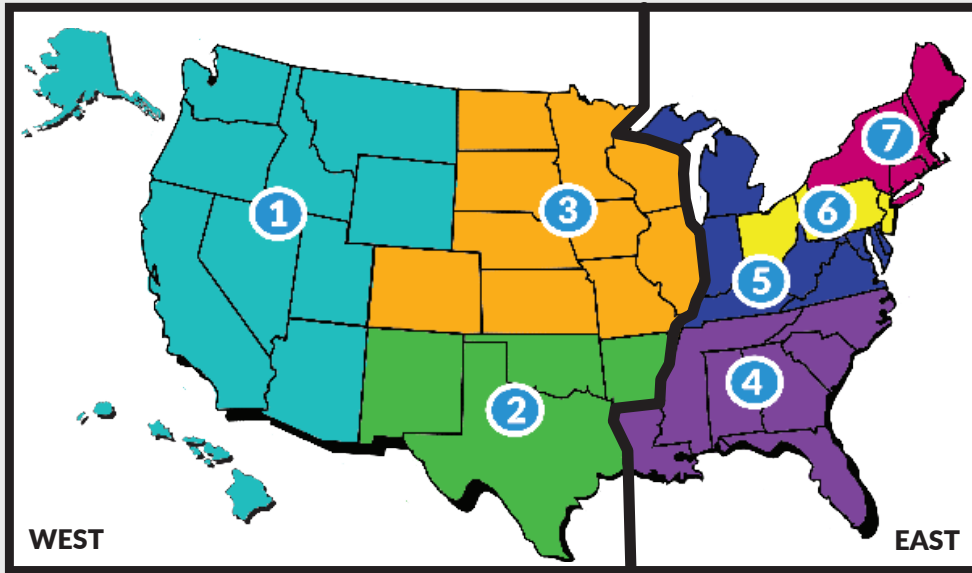
Bidding Company Name: *School Health Corporation*

Name of Catalog: *Health Services, Sports Medicine, Physical Education, Early Childhood & Special Education catalogs*
 (This must be the catalog in effect as of the bid date)

Note: Groupings defined as listed below. Respondents can add additional groupings.

Part F.1 is a REQUIRED FORM

No.	Grouping of Discount	Discount Offered for This Grouping	Comments
1	Disposable Products	13%	
2	Diagnostic Products	13%	
3	First Response Kits & Products	13%	
4	First Aide Kits & Products	13%	
5	Mobility Aids Manual	13%	
6	Mobility Aids Powered	13%	
7	Carts & Storage	13%	
8	Training Materials	13%	
13	Miscellaneous	13%	
14			
15			
16			
17			
18			
19			
20			
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37			
38			
39			
40			



Cyrus Severance, ext. 7885
Director of Sales
cseverance@schoolhealth.com

Tommy Knight, ext. 7907
Western Regional Sales Manager
tknight@schoolhealth.com

Paul LeVasseur, ext. 7947
Eastern Regional Sales Manager
plevasseur@schoolhealth.com

Guy Crimaldi, ext. 7940
Inside Sales Manager
gcrimaldi@schoolhealth.com

Kim Chilingirian, ext. 7913
National Account Manager
kchilingirian@schoolhealth.com

Jennifer Lovell, ext. 7993
National Contract Manager
jlovell@schoolhealth.com

1. WEST	
AK, AZ, CA, HI, ID, MT, NV, OR, UT, WA, WY	
TM	Dave Cranny, ext. 7939 DCranny@schoolhealth.com
TM	Halsey Ward, ext. 7989 hward@schoolhealth.com
ISR	Tim Michigan, ext. 7909 TMichigan@schoolhealth.com

2. WEST-CENTRAL	
AR, NM, OK, TX	
TM	Christine Carlton, ext. 7912 CCarlton@schoolhealth.com
TM	Rachel Hodges, ext. 7879 RHodges@schoolhealth.com
ISR	Greg Barca, ext. 7944 GBarca@schoolhealth.com

3. MIDWEST	
IA, IL, KS, MN, MO, ND, NE, WI, SD, CO	
TM	Mike Marcus, ext. 7997 MMarcus@schoolhealth.com
TM	Open
TM	Amanda Norcross, ext. 7845 ANorcross@schoolhealth.com
ISR	Danita Jones, ext. 7946 DJones@schoolhealth.com

4. SOUTHEAST	
AL, FL, GA, LA, MS, NC, TN, SC	
TM	Rachelle Shipp, ext. 7905 RShipp@schoolhealth.com
TM	Nelson Ray, ext. 7980 NRay@schoolhealth.com
ISR	Dave Lustig, ext. 7870 DLustig@schoolhealth.com

5. MID-ATLANTIC	
IN, KY, MI, VA, WV, DC, MD, DE	
TM	Lia Bohman, ext. 2799 LBohman@schoolhealth.com
TM	Kirk Sundstrom, ext. 7897 KSundstrom@schoolhealth.com
TM	Alec Perez, ext. 4983 aperez@schoolhealth.com
ISR	Joseph Bieda, ext. 7850 JBieda@schoolhealth.com

6. NORTHEAST	
NJ, PA, OH	
TM	Joanne Nicholas, ext. 7987 JNicholas@schoolhealth.com
TM	Mike Klein, ext. 7991 MKlein@schoolhealth.com
ISR	Kristi Leahy, ext. 7943 KLeahy@schoolhealth.com

7. NEW ENGLAND	
CT, MA, ME, NH, NY, RI, VT	
TM	Open
TM	Doug Zybrands, ext. 7884 DZybrands@schoolhealth.com
ISR	Steve Sherman, ext. 7847 SSherman@schoolhealth.com



Nationally Bid. Locally Awarded-AEPA



Take advantage of AEPA to streamline and simplify the purchasing process for your school.



What is AEPA?

The Association of Educational Purchasing Agencies (AEPA) is a national cooperative of education purchasing professionals representing lead agencies in their respective states. Currently, AEPA consists of 28 member states who craft contracts and bids competitively that are tailored to meet each state's specific legal requirements.

Overview

LOCATION

US

DISCOUNT

13%

FEATURE

Free shipping on orders over \$50

CONTRACT NUMBER

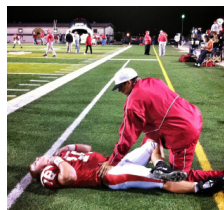
18.5-013

QUOTE NUMBER

3408543

CONTACT SCHOOL HEALTH FOR MORE INFORMATION

Your School Health Corporation Contract Award Includes Products from Our Health Services and Sports Medicine Segments.



866-323-5465

| SchoolHealth.com

| #SchoolHealth



Our Promise

We are focused on supporting the physical, mental and emotional health of students so that all can learn and perform to the best of their abilities.

Who is School Health?

We are a national, full-service provider of health supplies and services to health professionals in educational settings from pre-school to college. We collaborate with customers and are an advocate for the health and wellness of those entrusted in their care. At School Health, we maintain the integrity in each of our interactions by always keeping our mission and value statements in mind. Satisfy your bid requirements by ordering through the AEPA award in your state!

KANSAS

The AEPA member in Kansas is Greenbush – The Southeast Kansas Education Service Center.

Contact: Tina Smith

(620) 724-6281 ext. 308
tina.smith@greenbush.org
<http://procurement.greenbush.org>

Eligible Customers

K-12 Public & Private Schools | Colleges & Universities | Public Libraries | City, County & State Government

Neighboring States Served

Oklahoma



Greenbush – The Southeast Kansas Education Service Center

For more than 40 years, Greenbush – The Southeast Kansas Education Service Center has helped schools, municipalities, and other organizations save time and money through cooperative purchasing.

Greenbush has contracted vendors in a variety of spending categories, all awarded through a competitive solicitation process that meets current bid laws. Procurement through a Greenbush cooperative contract is more efficient and effective, saving you the cumbersome and time-consuming work of managing a bid process.

Your School Health Representatives

Katie Kulhavy

kkulhavy@schoolhealth.com
630 - 339 - 7953

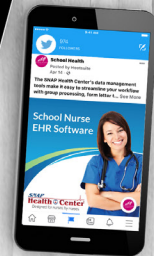
Danita Jones

djones@schoolhealth.com
630 - 339 - 7946

2106

866-323-5465
SchoolHealth.com
#SchoolHealth





Take advantage of AEPA to streamline and simplify the purchasing process for your school.



Why advertise with School Health?



- Founded in 1957
- More than 23,000 products from over 1,000 manufacturers
- Hundreds of thousands of catalogs distributed annually
- More than 184,000 page views per year
- Serving the well-being of over 78 million students

We are a national, full-service provider of health supplies and services. We serve health professionals in educational settings from pre-school to college. We collaborate with customers and are an advocate for the health of those entrusted in their care.

Our comprehensive offering includes health supplies, sports medicine equipment, early childhood products, physical education, recreation and athletic products and special needs aids. We go beyond merely supplying products by also providing product support, training, advisory services and exceptional customer care.

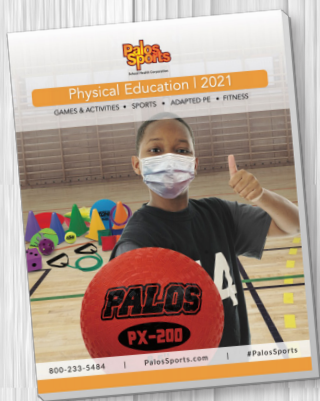
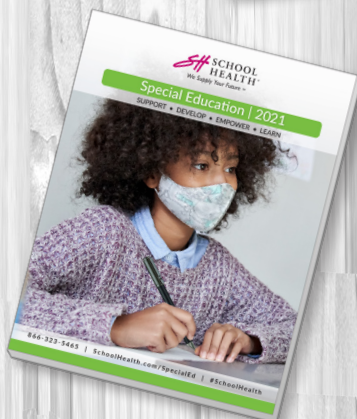
Our Customers

We serve health professionals in educational settings from pre-school to college:



- Nurses
- Health Services Directors/ Coordinators
- Administrators
- School Safety Specialists
- Special Ed Teachers
- A.T. Specialists
- Speech-Language Pathologists
- Occupational Therapists
- Physical Therapists
- Athletic Trainers
- Athletic Directors
- Coaches
- Strength and Conditioning Specialists
- Physical Therapists
- ECE Teachers
- Head Start Teachers
- Nurses
- Physical Ed Teachers
- Adapted PE Teachers
- Health Teachers
- Camp Directors
- Coaches
- Physical/Occupational Therapists

Catalogs



Catalog Advertising

Our catalogs are distributed to hundreds of thousands of health professionals in the education setting and are provided at state and national industry conferences and conventions. These catalogs provide exposure to the decision makers within organizations and are one of the biggest ordering tools for our customers.

- Health Services
- Special Education
- Sports Medicine
- Early Childhood
- Physical Education
- Adapted Physical Education
- Extreme Fitness

Catalogs



CATALOG ADVERTISEMENT OPTIONS

Please note: Partnerships signed before June 30th, 2022 will receive ad space in the 2023 catalog distribution. Partnerships signed after June 30th, 2022 will receive space in the 2024 catalog distribution.

Catalog	Catalog Distribution	Target Market	Full Page	1/2 Page	1/4 Page	Back of Free Poster	Front Inside Cover	Back Inside Cover
Health Services	170,000*	K-12 Nurse & Health Services, University Health Services	\$3,000	\$1,800	\$1,080	\$5,000	\$7,500	\$7,000
Special Education	58,000*	K-12 Special Education Departments and Teachers	\$2,500	\$1,500	\$900	N/A	\$3,500	\$3,000
Sports Medicine	80,000*	High School & University Athletic Trainers	\$3,000	\$1,800	\$1,080	N/A	\$7,500	\$7,000
Early Childhood	36,000*	Schools with Early Childhood and Head Start Programs	\$2,000	\$1,250	\$625	N/A	\$3,500	\$3,000
Physical Education	350,000*	Physical Education Teachers, Coaches, Health Teachers, Camp Directors	\$3,000	\$1,800	\$1,080	N/A	\$7,500	\$7,000
Adapted Physical Education	64,000*	Adapted PE Teachers, Special Education Teachers, Physical/Occupational Therapists, SPED Administrators	\$2,500	\$1,500	\$900	N/A	\$3,500	\$3,000
Extreme Fitness	80,000*	Personal Trainers, Strength Coaches, Athletic Directors, Athletic Trainers, Nutritionists, Physical Therapists	\$2,500	\$1,500	\$900	N/A	\$3,500	\$3,000

*Based on full catalog distribution from 2019

Emails and Social Media

Email and Social Media Advertising

Our Email and Social Media presence targets a multitude of decision makers and end users within our market segments. With product-based emails and social media postings, we drive customers directly to your product page on our website and increase your brand recognition.

- Health Services
- Special Education
- Sports Medicine
- Early Childhood
- Physical Education



Emails and Social Media



EMAIL AND SOCIAL MEDIA ADVERTISEMENT OPTIONS

Product Segment	Email Distribution	Target Market	Average Email Open Rate*	Cost Per Email	Average Social Media Impressions	Cost Per Social Post
Health Services	21,400	K-12 Nurse and Health Services, University Health Services	23.8%	\$4,300	855	\$399
Special Education	7,200	K-12 Special Education Departments and Teachers	21.6%	\$1,000	250	\$159
Sports Medicine	5,800	High School and University Athletic Trainers	21%	\$1,500	548	\$199
Early Childhood	2,000	Schools with Early Childhood and Head Start Programs	25.6%	\$550	N/A	N/A
Physical Education	10,100	Physical Education Teachers, Coaches, Health Directors, and Camp Directors	23.5%	\$2,100	1,835	\$150

*Based on email send data ranging from 4/2020-4/2021. A la carte email = \$.20 per address

Website



Website Advertising

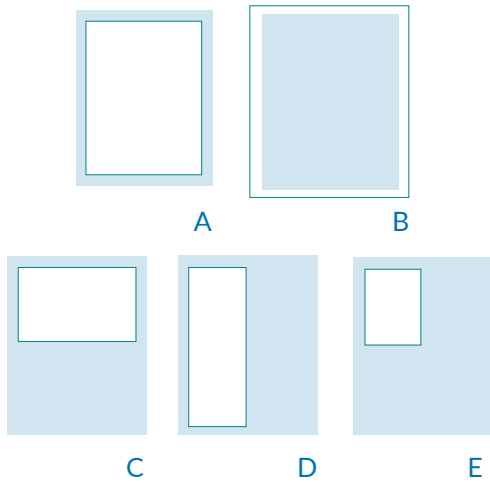
Rotating banners are available on our six market segment homepages. These advertisements will feature your product(s) and link directly to your product page on our website.

WEBSITE ADVERTISEMENT OPTIONS

Product Segment Homepage	Banner Page Views	Rotating Banner Ad Charge Per Month	Static Banner Ad Charge Per Month
Health Services	46,091 Month*	\$1,850	\$925
Sports Medicine	28,862 Month*	\$1,150	\$575
Special Education	14,809 Month*	\$600	\$300
Early Childhood	10,805 Month*	\$450	\$225
Physical Education	12,417 Month*	\$500	\$250
School Safety	16,525 Month*	\$700	\$350

*Based on Google Analytics data ranging from 4/2020-4/2021.

Ad Sizes and Specifications



CATALOGS SIZES AND SPECS

Content Pages

These pages feature the product listings within each section.

	Width	Height
A. 1 page without bleed	7.145"	9.55"
B. 1 page with bleed		
Full size	8.625"	11"
Trim size	8.375"	10.75"
Live space	8.125"	10.50"
C. ½ page horizontal	7.145"	4.65"
D. ½ page vertical	3.44"	9.55"
E. ¼ page	3.44"	4.65"

Inside Front, Inside Back Covers

	Width	Height
1 page with bleed		
Full size	8.625"	11"
Trim size	8.375"	10.75"
Live space	8.125"	10.50"

Back of Free Nurse Poster

	Width	Height
1 page with bleed		
Full size	8.625"	11"
Trim size	8.375"	10.75"
Perf poster size	8.25"	10.75"
Live space	7.875"	10.50"

Do not include company contact information in ad. Any company phone numbers or email address will be removed before publishing the ad.

File format:

- High-res PDFs: Fonts must be embedded in PDF or outlined, Images must be 300 ppi resolution and CMYK color.

Options for sending your ad:

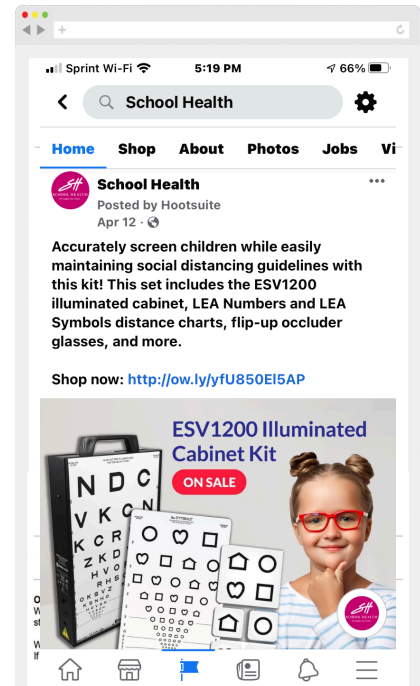
- Email file to: marketing@schoolhealth.com.
- Mail files/drives to: School Health Corporation, Attn. Marketing Department 5600 Apollo Dr. Rolling Meadows, IL 60008.

* Unlisted sizes and prices provided on request.

Ad Sizes and Specifications

EMAIL AND SOCIAL MEDIA ADVERTISING SIZES AND SPECS

Please include product images and/or in-use images at 72 ppi resolution in RGB color. Images can be sent to: marketing@schoolhealth.com



WEBSITE ADVERTISING SIZES AND SPECS

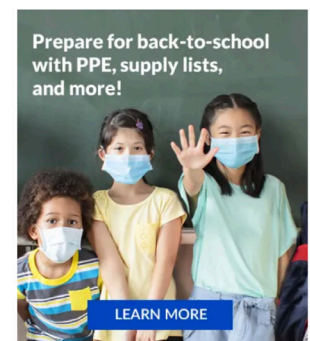
Rotating Leaderboard Ad

This banner is located at the top of the selected homepage.



Static Banner Ad

These banner ads appear on each segment's homepage.



Ad Creation

Our in-house Design Department will create your ads from images provided for the product. Images must be 300 PPI x 4 inches (longest side).

Electronic File Submission:

Email your images to marketing@schoolhealth.com

Partnership Programs



The Benefits of Partnership

Our partnership programs offer opportunities for your company to be included in category-focused marketing materials such as catalog and website advertisement, trade show product placement, email and social media outreach, and more. With your partnership, you and your team will be in close communication with our Marketing, Sales, and Product Management teams to collaborate and schedule ongoing initiatives.



DESCRIPTION OF PARTNERSHIP BENEFIT OFFERED	PARTNERSHIP PROGRAM LEVEL		
	SILVER	GOLD	PLATINUM
Online			
Receive ad space and features product placement within the catalog that corresponds with your product line.		X	X
Inclusion in a program that aligns category focused marketing materials with sales team customer engagement.		X	X
Business Reviews with Product Management			
Conference Call	Semi-Annual	Quarterly	Monthly
Strategy Session (conference call or onsite visit) to review performance and goals	Annual	Semi-Annual	Quarterly
Engagement			
Ride-alongs/customer visits	X	X	X
Lead sharing	X	X	X
Access to partner specific Salesforce.com chatter group			X
Present new products during our weekly sales team meeting		X	X
In person product education			X
Sales conference calls with Eastern, Western, and Inside Sales Teams			X

Partnership Programs

DESCRIPTION OF PARTNERSHIP BENEFIT OFFERED	PARTNERSHIP PROGRAM LEVEL		
	SILVER	GOLD	PLATINUM
Promotions			
Featured focus product email campaign	One per year	Two per year	Four per year
Website leaderboard banner	One per year	Two per year	Four per year
Social Media product posts	One per year	Two per year	Four per year
Dedicated website landing page			X
Featured website product placement			X
Related product recommendations	X	X	X
Opportunity to engage with Internal Teams			
Customer Care		X	X
Contract Sales		X	X
Inside Sales		X	X
Product Management	X	X	X
Marketing		X	X
Leadership			
Territory Business/Sales Updates with Senior Sales Leadership		Annual	Semi-Annual
Site visit with Corporate Senior Management		Annual	Annual
National Sales Meeting			
Participation in School Health National Sales Meeting			X
Commercial		X	X
Virtual Presentation		X	X
Conferences			
Product and literature shown at market specific trade shows	X	X	X
Participate with School Health at national, state, and local shows			X
Catalogs			
Advertisement		Half-page	Full-page
Featured product placement		X	X
New products receive premium placement		X	X
PARTNERSHIP PROGRAM COST	\$0 - \$10,000	\$10,000 - \$25,000	\$25,000 +

ADDITIONAL ADD-ON OPTIONS:	COST
Email Send	
Health Services	\$4,300
Special Education	\$1,000
Sports Medicine	\$1,500
Early Childhood	\$550
Physical Education	\$2,100
A la Carte Email	\$0.20 per address
Social Post	
Health Services	\$399
Special Education	\$159
Sports Medicine	\$199
Physical Education	\$150

ADDITIONAL ADD-ON OPTIONS:	COST
Website	
Product Landing page	\$3,000
Rotating Web Banner Ad	
Health Services	\$1,850
Special Education	\$600
Sports Medicine	\$1,150
Early Childhood	\$450
Physical Education	\$500
School Safety	\$700
National Sales Meeting	
Commercial	2 min: \$250, 5 min: \$500
Virtual Presentation	\$2,000
Live Presentation	\$3,000
Trade Show Table	\$3,000

Advertising/Partnership Program Form

Partnership Add-Ons

Partnership	\$
Emails	\$
Social Posts	\$
Website	\$
National Sales Meeting	\$
Other Add-Ons	\$

Contact Information

Contact Name	Title	
<input type="text"/>	<input type="text"/>	
Company Name	<input type="text"/>	
Street Address	<input type="text"/>	
City	State	Zip
<input type="text"/>	<input type="text"/>	<input type="text"/>
Work or Daytime Phone #	Cell Phone #	
<input type="text"/>	<input type="text"/>	
Email Address	<input type="text"/>	
Describe Your Company Mission (to be included in signage)		
<input type="text"/>		

Payment Total: \$

- Please Invoice Us**
We understand that payment is due within 30 days of invoice date.
- Product Credit**
- Check Enclosed**
Please make check out to: **School Health Corporation**
- Credit Card**
Please fill out Credit Card Authorization Form below

Company Name

Name

I do hereby authorize School Health Corporation to charge my/our credit card listed below:

Credit Card Number	Security Code
<input type="text"/>	<input type="text"/>
Name on Credit Card	Exp (MM/YY)
<input type="text"/>	<input type="text"/>
Billing Address	
<input type="text"/>	
<input type="text"/>	
Signature	Date
<input type="text"/>	<input type="text"/>

Please return form back to School Health Corporation



Building a Healthier Future

Since 1957, School Health has been dedicated to helping school-based health professionals in keep their students physically and mentally healthy.

We are a national, full-service provider of health supplies and services that benefit health professionals in educational settings from pre-school to college. We collaborate with customers and are an advocate for the health of those entrusted in their care.

- 180+ employees
- 25,000 products from 1,000+ manufacturers
- 95% of school districts in the country order from us annually
- Leading provider of health supplies & equipment to the U.S. education market

Our Product Offerings

We provide a vast selection of products to our customers:



- AEDs
- Vision & Hearing Screening Devices
- Diagnostic Equipment
- Infection Prevention
- First Aid
- Paper, Plastics & Linens
- PPE
- Emergency Preparedness

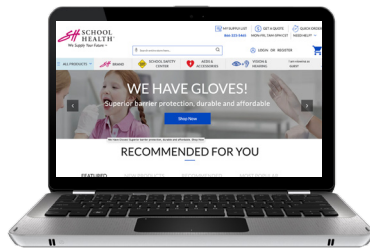
- Learning
- Communication
- Speech Therapy
- Sensory
- Motor Skills
- Accessibility
- Living Aids & Mobility

- Tapes & Wraps
- Braces & Protective Equipment
- Hydration & Nutrition
- Rehabilitation
- Therapeutic Modalities
- Kits & Bags

- Infant & Toddler
- Vision & Hearing Screening Devices
- Infection Prevention
- Oral Care
- Learning
- Play
- Fine Motor

- Balance
- Character Education
- Dance
- Games and Activities
- Nutrition
- Outdoor Education
- Rhythmic Play
- Team Building

Visit our website for our complete product selection: SchoolHealth.com or request one of our comprehensive product catalogs.



Our Services

Consultations

Our experts offer advice on products, purchasing programs and health solutions.

Electronic Health Records

We offer innovative software that provides a comprehensive solution to simplify record keeping and compliance.

Webinars

Webinars and seminars are offered to present valuable information on many health topics.

Program Management

Keep track of your capital equipment inventory, ensure regular servicing, and replace supplies in a timely manner.

Continuing Education

We sponsor sessions that provide CEUs through the Northeastern University School Health Academy.

Service Center

Our technicians calibrate screening equipment, repair products, provide technical support and replace parts.

2109



Take advantage of AEPA to streamline and simplify the purchasing process for your school.

866-323-5465
SchoolHealth.com
 #SchoolHealth





**School Health Corporation Awarded
LEED® Green Building Certification**

Welcome to School Health!



WE LOVE OUR
LEED
CERTIFIED BUILDING

LEED®, or Leadership in Energy and Environmental Design, created by the US Green Building Council (USGBC), is the most widely used green building rating system in the world. Green buildings have decreased the environmental impact we have on people and the planet by maximizing occupant health and productivity, using fewer resources, reducing waste, and decreasing life cycle costs. LEED® provides the initial framework to create a healthy, efficient, and cost-saving building recognized as a symbol of sustainability achievement.¹

866-323-5465

| SchoolHealth.com

| [#SchoolHealth](https://twitter.com/SchoolHealth)

GREEN BUILDING/ WAREHOUSE INITIATIVES

The United Parcel Service (UPS) is committed to some of the largest sustainability improvements in the supply chain industry. In 2020, UPS shipped 253,843 School Health packages across the United States.

Since the beginning of our construction, we have worked with ComEd to ensure the energy design of the new headquarters is as energy efficient as possible.

We are committed to sharing energy metering data and water metering data with USGBC (United States Green Building Council).

Donating a utility easement to the City of Rolling Meadows has provided easier access to the following utilities: ComEd, Nicor, AT&T, and Comcast.

We worked with WSP, an engineering consulting group, to perform energy modeling and HVAC commissioning of the new headquarters to confirm the energy usage was as efficient as it was originally designed to be.

1 LEED Green Building Certification. (2019). Retrieved from <https://new.usgbc.org/leed>



Forklifts

- ACR System for extended peak performance and extended battery life
- Battery chargers provide energy-saving efficiency up to 94% and comply with the latest global standard including the California Energy Commission (CEC) appliance efficiency standards



Conveyer

- Energy efficient individual section motors and sensors go to sleep mode when items are not traveling on conveyer



Shipping Boxes

- Boxes are curbside recyclable and made from a blend of virgin and recycled papers
- Corrugate vendor is Sustainable Forestry Initiative (SFI) certified: Supporting improved forestry practices and strong communities across North America



Sealing Tape

- Pressure sensitive tape which is preferred in corrugated recycling; 15 million pounds of film trim reclaimed from production process in 2018
- Film vendor had reduced volatile organic compounds (VOC) by 56% since 2015, with 600 tons per year of VOCs eliminated through solvent free production.



Protective Packaging

- Cushioned air pads are reusable and curbside recyclable; contain internationally recognized recycling logo
- Air pad vendor is Part of the International Alliance to End Plastic Waste (AEPW) and sponsor of the Big Blue Ocean Cleanup program



Freight Consolidation

- Consolidating multiple orders going to the same address
- Reduces the impact of shipping inefficiencies by decreasing the overall number of shipments
- Saves on energy consumption and fuel usage



Recycling

- Corrugate and single stream recycling service (glass, metal, plastic, paper) and waste removal
- Waste service partner uses diversion process sorts out sustainable materials which keeps 800,000 tons of solid waste a year out of landfill



Building utilities

- Waste service partner uses diversion process sorts out sustainable materials which keeps 800,000 tons of solid waste a year out of landfill
- Faucet water flow restricted at 0.35 GPM saving on water usage

To learn more visit:
usgbc.org/projects/school-health

866-323-5465
SchoolHealth.com
#SchoolHealth

SCHOOL HEALTH[®]
We Supply Your Future™



ACCELERATING SUSTAINABLE SOLUTIONS

UPS Highlights

As one of the world's largest logistics companies, we have a responsibility to set the standard for sustainability. We do this by establishing strong goals to address our environmental impacts, advancing industry-leading safety programs and strengthening the communities where we live and work. Amid evolving expectations of business, a changing climate and challenges affecting every corner of the world, we are accelerating our efforts to create more sustainable solutions.

SUSTAINABILITY at UPS



Contributed
21.7M
VOLUNTEER
HOURS
since 2011

Planted
15.4M
TREES
since 2012

Made the U.S.'s
LARGEST EVER PURCHASE
OF RENEWABLE NATURAL GAS,
which will reduce emissions by more
than 1M metric tonnes

Purchased
135M
GALLONS OF
ALTERNATIVE
FUELS, 24% of
total ground
fuel usage

CUSTOMER First



**SUPPORTED CORONAVIRUS
RESPONSE EFFORTS,**
including realigning customers'
supply chains and donating
\$21 MILLION+ IN FUNDS
and in-kind shipments to community partners

**EXPANDED UPS
ACCESS POINT®**
locations to
consolidate
deliveries,
decrease fuel
use and reduce
emissions

Collaborating with the
NYC Department of Transportation
and several logistics companies
on **A SIX-MONTH
eBIKE PILOT IN NYC**

PEOPLE Led



Launched an
internal Leadership
Summit to promote
the advancement
of **WOMEN IN
TECHNOLOGY**

Redesigned our
**ICONIC BROWN
UNIFORMS** for
improved safety,
performance and
comfort

Generated
\$4.3 BILLION
in economic impact from supporting
small and diverse suppliers

Invested more than
\$1B
in employee
training and
development
programs

INNOVATION Driven



**REDUCED
CARBON
INTENSITY** of UPS
Airlines 13% since
2005

\$1B+ spent on
alternative fuel
and advanced
technology
vehicles and
infrastructure
since 2009

Launched
**UPS FLIGHT
FORWARD™** —
one of the **FIRST**
Federal Aviation
Administration
(FAA)-certified
drone airlines

Invested in
EV manufacturer
Arrival to design
and deploy
10,000 custom-
built electric
delivery vans

Save **100M** miles,
10M gallons of
fuel, and **100,000+**
metric tonnes of
emissions annually
through innovative
route optimization
technology

“UPS is committed to creating a more sustainable company — and world. We are customer first, people led and innovation driven, and will use our scale for impact in 2020 and beyond.”

CAROL TOMÉ, UPS CHIEF EXECUTIVE OFFICER



SUSTAINABILITY at UPS



From protecting the environment to empowering our people, our commitment to sustainability is stronger than ever. In 2016, we established 10 sustainability goals. We are proud to have achieved four goals one year ahead of schedule and are on track to reach the remaining targets.



CUSTOMER First



We move 3 percent of global GDP through our network every day. Amid a rapidly changing world, we continually adapt to better serve our customers. From innovative last-mile delivery models and carbon neutral shipping options, to technologies that optimize our network, we're creating solutions that meet customers' needs with greater efficiency and less environmental impact.



PEOPLE Led



Our 495,000 UPSers around the world are our greatest asset. Team members from diverse backgrounds foster an inclusive culture, and our industry-leading safety practices help ensure UPSers make it to the most important stop of the day — home. We are focused on building a strong culture that attracts and retains the best talent to incubate our next big ideas.



INNOVATION Driven



UPS is accelerating sustainable solutions with innovation-driven investments. Through our commitment to innovation, we are pioneering new ways to deliver urgent healthcare shipments by drone, investing in ground-breaking alternative fuels and fleet technologies, and collaborating with cities on last-mile delivery models that reduce congestion and pollution. We're also leveraging industry-leading smart-grid technology that enables simultaneous recharging of an entire fleet of electric vehicles.

ORACLE

 coupa

SAP

JAGGAER

SAP Ariba 

PunchOut2Go.com 

SH SCHOOL HEALTH
We Supply Your Future™

and
more than
100 Others

PeopleSoft



Setting the Standard for PunchOut & B2B Integrations



Company

Global B2B integration and data translation company, specializing in eCommerce and eProcurement integrations delivering solutions in 40+ countries.

HQ in Charlottesville, VA.
International office in Dublin, Ireland

Brand

Making PunchOut & B2B commerce integrations easy!

Repeatedly helping B2B buyers and suppliers succeed with real-time integrations of business systems to simplify the B2B purchasing cycle.

Value Proposition

To B2B Buyers:
Maximize ROI by streamlining vendor onboarding and connecting with *any* vendor.

To B2B Suppliers:
Leverage your own eCommerce infrastructure to connect and transact with *any* customer on *any* procurement application.



PunchOut2Go at a Glance



\$203 billion+

\$ transacted through
PunchOut2Go

40,000+

Supported customer
integrations

750+

Happy Customers

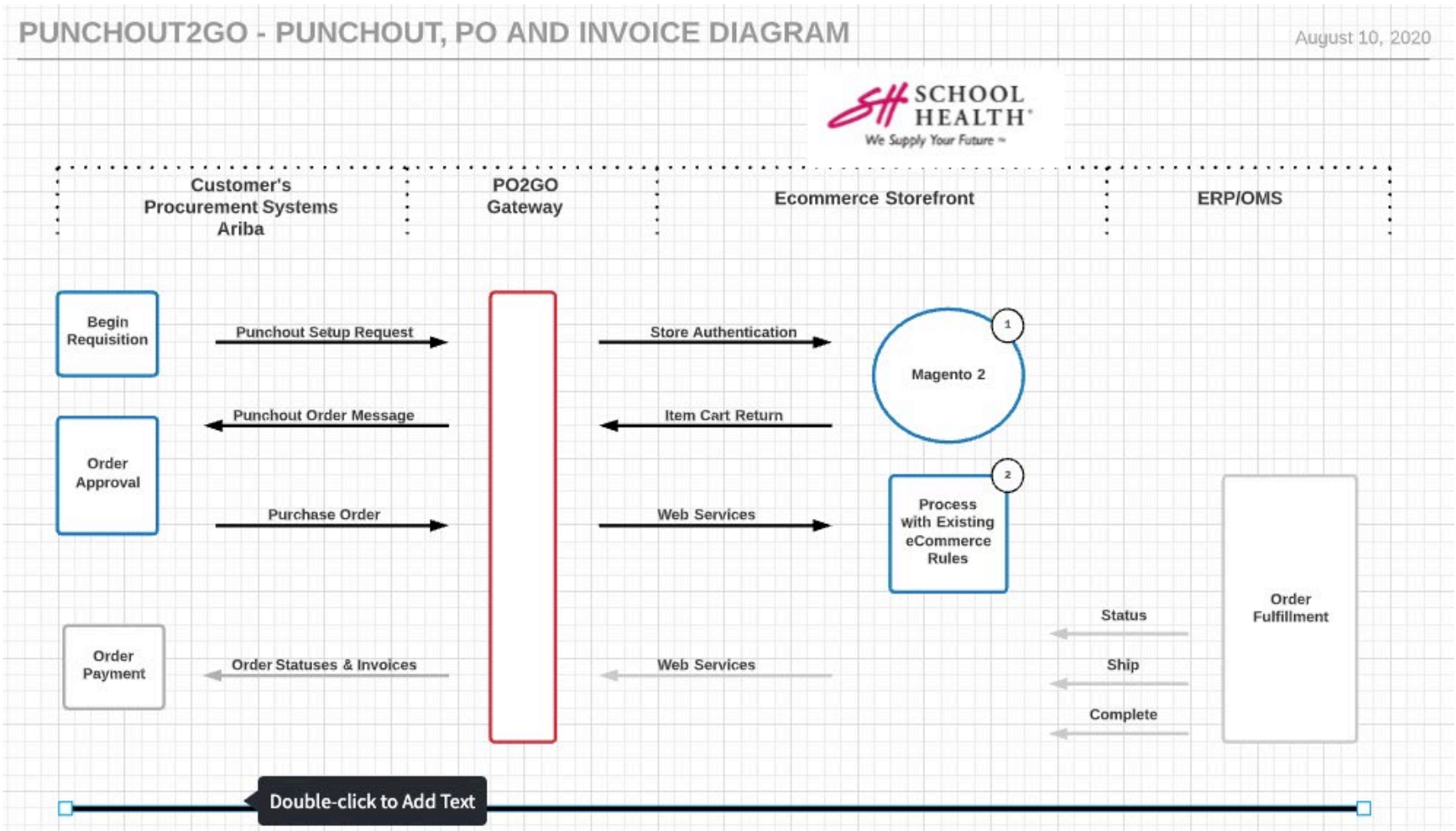


120+

Supported
eProcurement/ERP systems



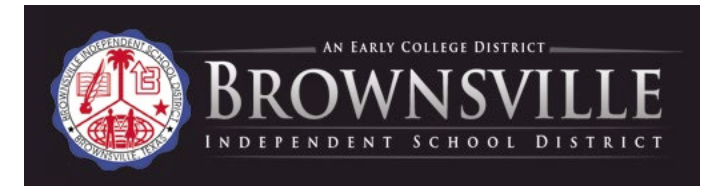
Solution Overview



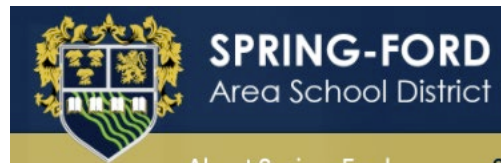
Background



- School Health uses PunchOut2Go to provide PunchOut for the for the following organizations... and more

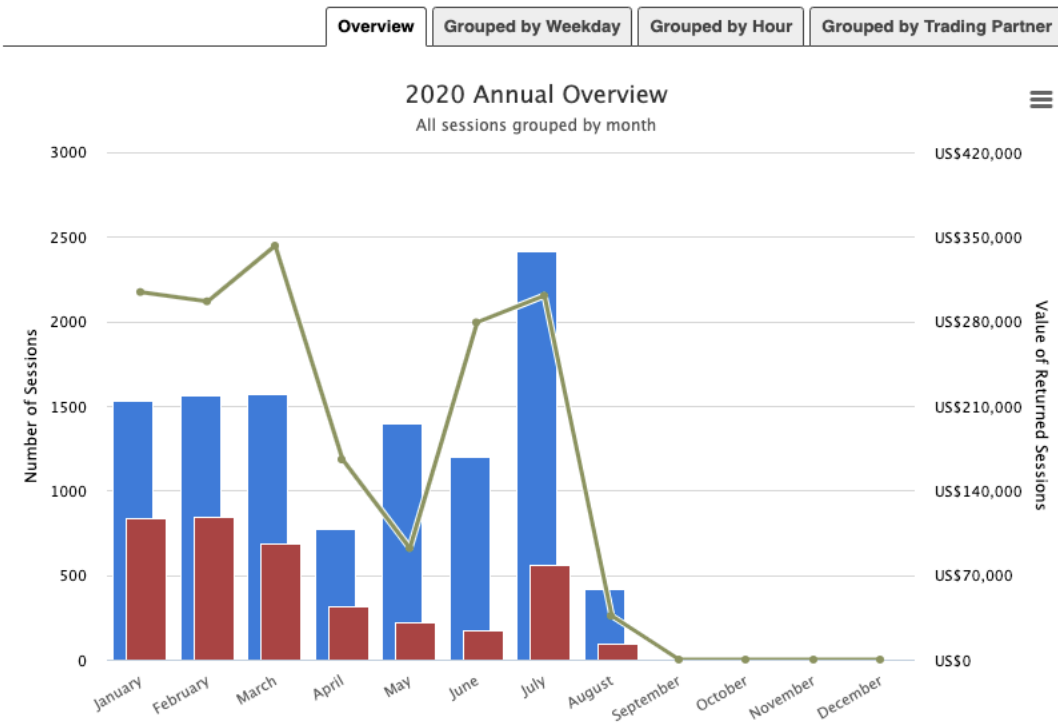


DISTRICT 300



Totals

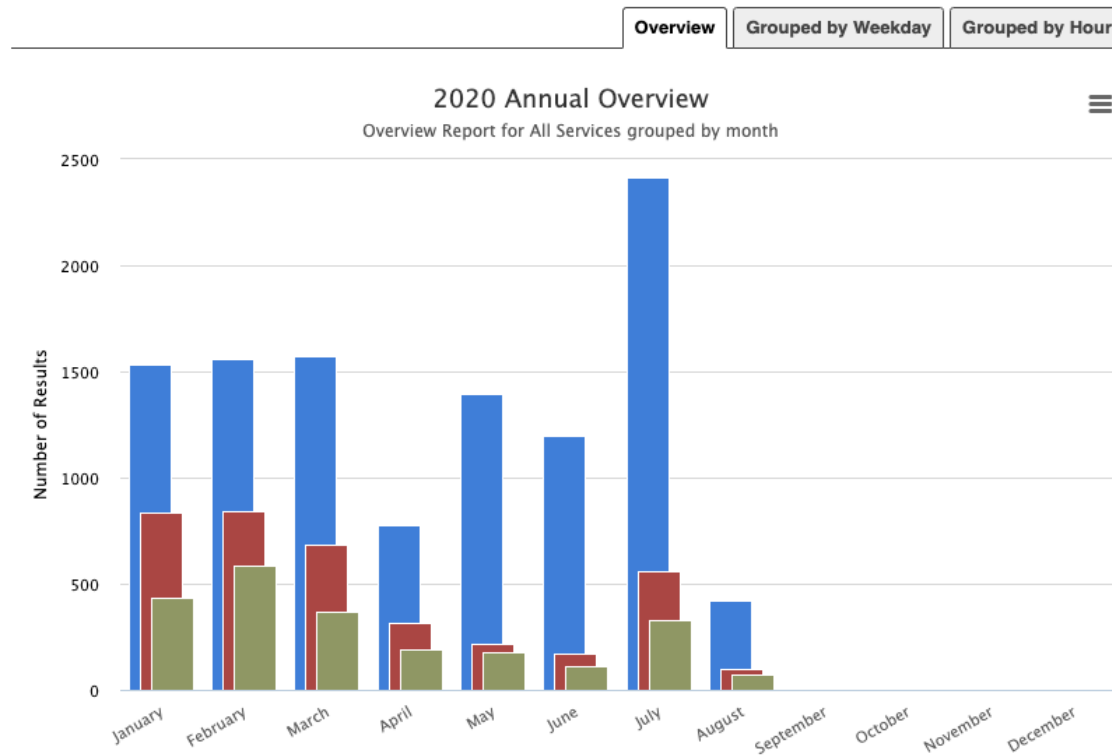
- In 2020 YTD, across all 91 suppliers, School Health had 3731 returned sessions for a total of \$1,818,230.99 (as of August 10th)



Month	Returned Sessions	Value of Returned Sessions	Avg Value
January 2020	838	US\$304,304.15	US\$ 363.13
February 2020	841	US\$296,564.65	US\$ 352.63
March 2020	687	US\$342,631.68	US\$ 498.74
April 2020	317	US\$165,715.39	US\$ 522.76
May 2020	220	US\$92,302.00	US\$ 419.55
June 2020	172	US\$279,164.39	US\$ 1,623.05
July 2020	558	US\$301,364.81	US\$ 540.08
August 2020	98	US\$36,183.92	US\$ 369.22
September 2020	0	US\$0.00	US\$ 0.00
October 2020	0	US\$0.00	US\$ 0.00
November 2020	0	US\$0.00	US\$ 0.00
December 2020	0	US\$0.00	US\$ 0.00
2020	3,731	US\$1,818,230.99	US\$487.33



- School Health has had over \$1 Million in Purchase Orders 2020 YTD (Aug 10th).



Month	All Orders	Value of Orders	Avg Value
January 2020	431	US\$ 163,188.20	US\$ 378.63
February 2020	583	US\$ 192,052.19	US\$ 329.42
March 2020	366	US\$ 163,808.93	US\$ 447.57
April 2020	189	US\$ 73,756.60	US\$ 390.25
May 2020	177	US\$ 110,779.74	US\$ 625.87
June 2020	112	US\$ 78,829.87	US\$ 703.84
July 2020	329	US\$ 191,766.46	US\$ 582.88
August 2020	75	US\$ 29,020.72	US\$ 386.94
September 2020	0	US\$ 0.00	US\$ 0.00
October 2020	0	US\$ 0.00	US\$ 0.00
November 2020	0	US\$ 0.00	US\$ 0.00
December 2020	0	US\$ 0.00	US\$ 0.00
2020	2,262	US\$ 1,003,202.71	US\$ 443.50



SERVICE CENTER



CALIBRATION | PARTS | REPAIR

Take advantage of AEPA to streamline and simplify the purchasing process for your school.

You rely upon screening and diagnostic products to help you keep students healthy. These precision tools need regular calibration and occasional repairs for best performance. That is why we offer:

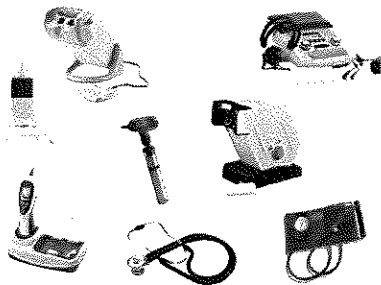
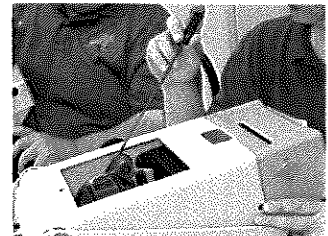
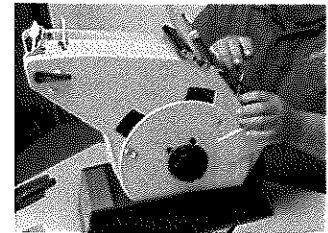
Calibration - Ensure your screening equipment operates within the specifications and meets all relevant standards

Parts - Replace worn components and broken parts to keep your health equipment working optimally

Repairs - Get preventative maintenance and repairs to extend product life and sustain performance

Count on our skilled technicians to deliver high quality service and these advantages:

- Each technician has over 10 years of hands-on experience
- Close relationships with each product manufacturer allows them to learn the latest technologies and advancements
- Friendly, customer-focused service ensures your complete satisfaction



We calibrate and service:

- Audiometers
- Vision Screeners
- OAE Screeners
- Tympanometers
- Sphygmomanometers

School Health Service Center Request Form

Billing Information:

School/Organization Name _____ Attention to _____

Address _____ City _____ State _____ Zip _____

Return Equipment to this Location: Same as above

School/Organization Name _____ Attention to _____

Address _____ City _____ State _____ Zip _____

Contact:

Name _____ Phone Number _____ E-mail Address _____

Work Needed (Please note the service you need for each product)

1.	_____	_____	<input type="checkbox"/> Calibration	<input type="checkbox"/> Repair	<input type="checkbox"/> Cleaning	<input type="checkbox"/> Other
	Product/Model #	Serial #				
	Special Instructions _____					
2.	_____	_____	<input type="checkbox"/> Calibration	<input type="checkbox"/> Repair	<input type="checkbox"/> Cleaning	<input type="checkbox"/> Other
	Product/Model #	Serial #				
	Special Instructions _____					
3.	_____	_____	<input type="checkbox"/> Calibration	<input type="checkbox"/> Repair	<input type="checkbox"/> Cleaning	<input type="checkbox"/> Other
	Product/Model #	Serial #				
	Special Instructions _____					
4.	_____	_____	<input type="checkbox"/> Calibration	<input type="checkbox"/> Repair	<input type="checkbox"/> Cleaning	<input type="checkbox"/> Other
	Product/Model #	Serial #				
	Special Instructions _____					

Other Instructions (if needed):

Fix equipment as specified on P.O. # _____

Call me with an estimate prior to repair.

How did you learn about the Service Center? Prior Service Catalog Email Sales Rep Website

Customer Service Conference Other _____

Shipping Instructions:

Fill out this form completely and make a copy for your records. Please enclose it with the product(s) you are sending for service and ship to:

School Health Corporation, ATTN: Service Center, 5600 Apollo Drive • Rolling Meadows, IL 60008

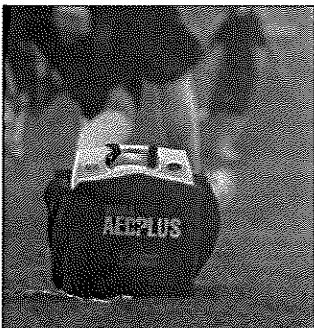
AEPA Capital Leasing Program

School Health offers leasing opportunities that are cost effective and tailored to your specific needs. We offer:

- Flexible financing solutions
- A wide variety of equipment
- Several benefits that make this the smart choice



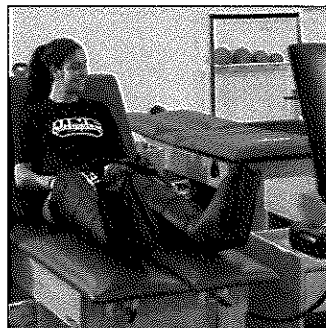
Take advantage of AEPA to streamline and simplify the purchasing process for your school.



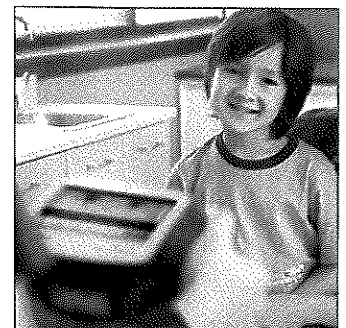
Life Saving
AEDs



Interactive
Learning Stations



Athletic Injury
Recovery Systems



Vision Screening
Equipment



The following products are available to lease:

- AEDs
- Evacuation Chairs
- Vision Screeners
- Hearing Screeners
- Furniture
- Modalities
- TAPit®
- Any Capital Equipment

The Benefits of Leasing?

Tax Advantages

Leasing is often cited as a preferred financing mechanism due to its potential tax advantages over other forms of financing. 100% of payments may be expensed and/or significant portions of the equipment cost can be deducted as a depreciation expense in the year the equipment is acquired.

Overcome Budgetary Limitations

Leasing allows for the acquisition of necessary equipment today while maintaining capital budget integrity.

Conserve Cash Flow

We can finance 100% of the equipment cost with affordable monthly payments, no down payments and no security deposits.

Hedge Against Inflation

Payments are fixed for the term of the lease. When adjusted for future inflation the net cost of the lease will actually decrease while gross revenues generated by the equipment increase.

Preserve Bank Credit Lines/Liquidity

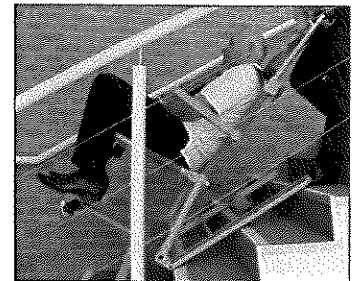
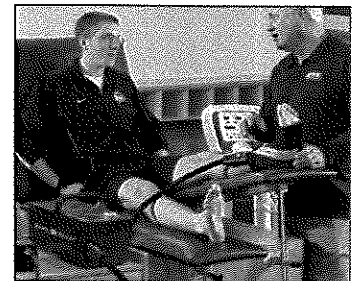
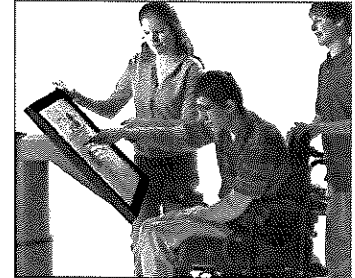
Leasing preserves existing bank lines of credit for working capital, inventory financing or other revolving credit needs.

Asset Liability Matching

Many financial analysts acknowledge the benefits of matching the useful life of a capital asset with the associated cost of that asset's use. By matching the lease term to the useful life of the equipment one can match the payment obligation to the period in which the equipment will produce revenues instead of mismatching an "up front" lump sum payment with the future revenue stream.

Leasing is Cheaper Than Paying Cash

When the potential tax benefits of leasing are coupled with the conservation of working capital and the potential income to be derived from the conserved capital, then leasing may be cheaper than paying cash for equipment.

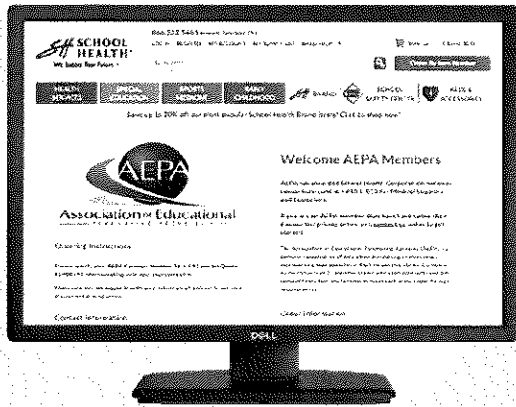


2109

866-323-5465
SchoolHealth.com
#SchoolHealth

SH SCHOOL HEALTH®
We Supply Your Future™

Connect with SchoolHealth.com for Improved Procurement of Health Products and Supplies



We Offer Ecommerce Solutions Along with AEPA Special Pricing

Procuring your district's health products and supplies is simple when you use School Health's Ecommerce Solutions while leveraging the AEPA Contract. By signing up for this service, you can access our vast product catalog and see your district's AEPA contracted pricing. Plus, those who order will benefit from helpful shopping tools that make selection and ordering more streamlined, and less costly.

School Health AEPA Contract Number 18.5-013

Benefits of Our Ecommerce Solutions



Reduce Costs

- Eliminate manual compiling of multiple orders from requesters
- Streamline the P.O. process to make ordering less costly (Studies show that P.O.s can cost from \$50-\$150 to process)



Save Time

- Save your supply lists so that you do not need to recreate your order every time
- Spend less time ordering and more time supporting student health and learning



See Your AEPA Contract Pricing

- Make AEPApricing visible to everyone in your district or through the local agency managing the contract.



Reduce Errors

- Each person enters their own order, eliminating the need to reenter them or read illegible handwriting



Streamline Approvals

- Use electronic printouts and reduce the time needed to prepare orders and route them for approval

Improve your procurement process and get the products you need more easily!

What Ecommerce Solutions Do We Offer with the AEPA Contract?

<p>1 SchoolHealth.com For districts that use the AEPA contract, we will activate your district so that when you log into SchoolHealth.com with your School email domain and password, you will see your AEPA contract pricing. This is easy to set up and can significantly reduce the need to develop bids.</p>	<p>2 Custom Landing Page We have a dedicated landing page for AEPA members at SchoolHealth.com/AEPA. We can also customize a landing page that is specific to your school district if you shop with us on a regular basis for your Health Services, Sports Medicine, Special Education, Early Childhood and Physical Education needs.</p>	<p>3 Punchout Integrate your Purchasing or Accounting System with us and we will provide you with realtime product and price information. Some of the many systems we integrate with are JAGGAER (SciQuest), Ariba, EqualLevel, Munis, ESM®, Skyward®, Oracle®, Harris School Solutions, SAP®, and PeopleSoft.</p>
-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Key Features of SchoolHealth.com

Our website makes it easier to find what you need and place orders more efficiently:

- Access to the complete breadth of products and solutions we offer:

HEALTH SERVICES

SPECIAL EDUCATION

SPORTS MEDICINE

EARLY CHILDHOOD

PHYSICAL EDUCATION

- Find the products you need with intuitive category navigation and helpful search tools
- Save and share a shopping list
- Use multiple forms of payment including:
 - > Purchase Orders
 - > P-Card
 - > Ghost Card
 - > Credit Card
- Get detailed transaction history with Level III credit card processing
- See the latest product introductions and special offers



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2109

From: [Jennifer Lovell](#)
To: [Andrew Wlezen](#)
Cc: emailtosalesforce@1-7709vkva9yyd3w17zy9qk8qv9.uk0lzman.u.le.salesforce.com
Subject: FW: Adding All School Health Catalogs to AEPA
Date: Thursday, September 9, 2021 2:31:04 PM

AEPA email 3

From: Lola Perantonakis <LPerantonakis@schoolhealth.com>
Sent: Wednesday, September 1, 2021 1:14 PM
To: Jennifer Lovell <JLovell@schoolhealth.com>
Subject: Adding All School Health Catalogs to AEPA

From: School Health reply@email.schoolhealth.com
Subject: Adding All School Health Catalogs to AEPA



School Health 2021 Catalogs

We are so excited for the chance to offer our full catalog of School Health products with AEPA. We believe that this opportunity will help us grow our partnership and our businesses.

With this opportunity, customers who use e-commerce to purchase for their entire district will be able to shop from all our catalogs and have easy access to every product offering from School Health. Plus, our sales representatives will be able to use the contract to sell all of our products, including Sports Medicine. Once all catalogs are available, it will be easy to hard code an entire district with AEPA since the reporting will be automatic for all schools within the district.

By adding all School Health offerings to AEPA, we will be able to better service our customers and allow them to find all the products they need under one inclusive contract. Please see our full list of School Health catalogs below.

Please reach out to me if you have any questions.

Thanks,

Jennifer Lovell
School Health Corporation
(630) 339 7993
jlovell@schoolhealth.com



Health Services



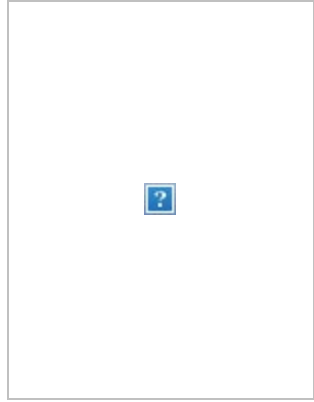
Special Education



Physical Education



School Health Brand



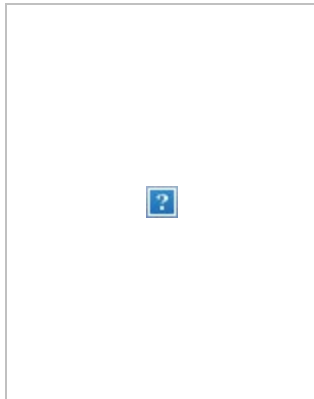
Early Childhood



Adapted PE



Health Supplies



Sports Medicine



Xtreme Fit



PPE Catalog



Our Promise

We deliver an unparalleled customer experience to support the health and safety of students, staff, and the community so everyone can learn and perform to the best of their abilities.

**[HEALTH SERVICES](#) | [SPECIAL EDUCATION](#) | [SPORTS MEDICINE](#)
[EARLY CHILDHOOD](#) | [PHYSICAL EDUCATION](#)**

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From: [Jennifer Lovell](#)
To: [Andrew Wlezen](#)
Cc: emailtosalesforce@1-7709vkva9yyd3w17zy9qk8qv9.uk0lzmaz.u.le.salesforce.com
Subject: FW: Michigan Schools Can Streamline Purchasing with AEPA
Date: Thursday, September 9, 2021 2:30:50 PM

AEPA email 2

From: Lola Perantonakis <LPerantonakis@schoolhealth.com>
Sent: Wednesday, September 1, 2021 1:16 PM
To: Jennifer Lovell <JLovell@schoolhealth.com>
Subject: Michigan Schools Can Streamline Purchasing with AEPA

From: School Health reply@email.schoolhealth.com
Subject: Michigan Schools Can Streamline Purchasing with AEPA



[HEALTH SERVICES](#) | [SPECIAL EDUCATION](#) | [SPORTS MEDICINE](#) | [EARLY CHILDHOOD](#)

Did you know? Oakland Schools, in partnership with the Association of Educational Purchasing Agencies (AEPA), is a national cooperative of education purchasing professionals which offers cooperative purchasing for the state of Michigan. Currently, AEPA consists of 27 member states who craft competitive bids and contracts that are tailored to meet each state's specific legal requirements. As an AEPA awarded vendor School Health can offer cost saving by using the AEPA contract. Through AEPA, you can:

- Save 13% on purchases
- Get free shipping on orders over \$50
- Get complimentary consultations for the vision and hearing health suite, AEDs, Athletic Training supplies, and products for Special Education and Early Childhood

To take advantage of these great benefits, be sure to reference your AEPA contract and quote number on all of your orders.

AEPA Contact Number: 18.5-013
Quote Number: 3408543

Questions? Please [contact me by email](#) or by phone at the number below.

Thanks,
Kirk Sundstrom
School Health Corporation
630-339-7897



Our Promise

We deliver an unparalleled customer experience so you can support the health of your students to enable them to learn and perform to the best of their abilities.

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[SchoolHealth.com](#)

From: [Jennifer Lovell](#)
To: [Andrew Wlezen](#)
Cc: emailtosalesforce@1-7709vkva9yyd3w17zy9qk8qv9.uk0lzman.u.le.salesforce.com
Subject: AEPA Email 1
Date: Thursday, September 9, 2021 2:30:38 PM

From: Lola Perantonakis <LPerantonakis@schoolhealth.com>
Sent: Wednesday, September 1, 2021 1:17 PM
To: Jennifer Lovell <JLovell@schoolhealth.com>
Subject: FW: [Test]:Streamline & Simplify Your Purchasing Process

From: School Health reply@email.schoolhealth.com
Subject: Streamline & Simplify Your Purchasing Process



Streamline and simplify the purchasing process for your school.



Get Quality Supplies & Equipment at the Best Prices Through Your Cooperative Purchasing Program

We work with the Association of Educational Purchasing Agencies (AEPA) to pass on the greatest savings to our customers. This gives you the opportunity to purchase products at discounted pricing without the delay and expense of going out to bid.

With your TexBuy contract, you have access to a wide range of medical supplies and equipment, including sports medicine, PPE, and physical education products all at a discounted price.

Get a jump on the new school year

**and start shopping with your special
TexBuy/AEPA contract #18.5-013.**



If you have not yet activated your discounted pricing on SchoolHealth.com, contact your School Health Representative today to get started and receive the benefits of this awarded contract.

Christine Carlton
Houston, Austin, San
Antonio, The Valley, and
El Paso Areas
(630) 339-7912
ccarlton@schoolhealth.com

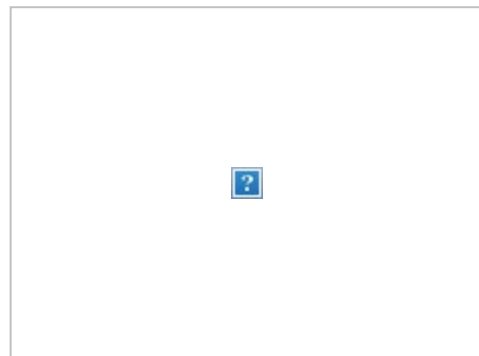
Rachel Hodges
Dallas - Forth Worth Area
(630) 339-7879
rhodges@schoolhealth.com

Greg Barca
Texas, Non-Metro Areas
(630) 339-7944
gbarca@schoolhealth.com

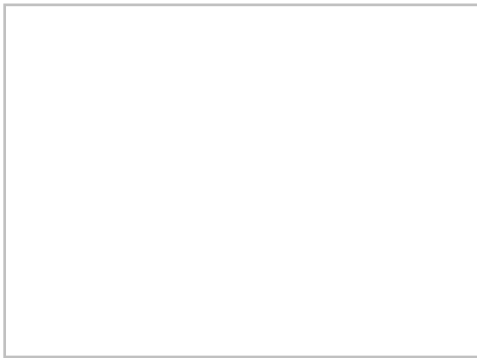
**Save on over 20,000 Medical, Athletic, and Physical
Education Supplies and Equipment**



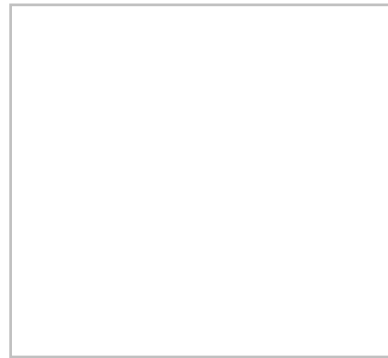
**Medial Supplies,
Equipment, and PPE**



**AEDs, Accessories, and
School Safety Products**



**Sports Medicine
Supplies & Equipment**



**Physical Education
Equipment**

**With your TexBuy Contract, you receive the following
benefits when shopping at SchoolHealth.com:**



Our Promise

We deliver an unparalleled customer experience to support the health and safety of students, staff, and the community so everyone can learn and perform to the best of their abilities.

**HEALTH SERVICES | SPECIAL EDUCATION | SPORTS MEDICINE
EARLY CHILDHOOD | PHYSICAL EDUCATION**

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5600 Apollo Drive Rolling Meadows, IL, 60008, US



Warranties, Additional Services

Warranties – All items sold by School Health are backed by their manufacturer’s warranties and a one-year limited School Health warranty that is applied to all our products. For further information, contact our Customer Care Center at 866-323-5465 or email to: customercare@schoolhealth.com.

Additional Services – School Health’s mission is to offer medical products and supplies that are innovative and exceptionally well made, which are supported with competitive pricing, education on how to best use these products and reliable services. By providing this unique service, we help our customers improve the health and well-being of those entrusted in their care.

School Health provides support/training for all health/medical equipment sold. School Health’s highly trained certified technicians located in our Calibration, Parts and Repair department can provide customers with vision and hearing product information as needed as well as product calibrations and repairs. School Health’s highly trained sales staff will arrange for product in-services upon customer request. Many School Health products, such as AED’s, can be sold with program management services which make training available to product end users. This service is usually included in the sale but if it is a “priced” item then the training purchase receives the contract discount and benefits.

A following is an example of trainings, services available to School Health customers:

- Vision screening
- Hearing Screening
- Software Tracking (concussions, vision, student management)
- Included calibrations
- WA Partners in Care
- SECA- partner program
- AED site assessments, equipment training, program management
- CEU Training sessions



Exhibit D – Additional Discounts

Here is our list of market basket items where discounts are greater than the 13%.

	<h1 style="margin: 0;">AEPA Market Basket 2021 Pricing</h1>	
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AEPA Contract # 022-B

Bid Reference Number: 3967885

Revised Date: 9/3/2021

Product Item Number	Description	Unit of Measure	AEPA Market Basket Prices	Sub-Category
10026	SH WHEELCHAIR 18" W/ELEV LEGREST	EACH	\$193.44	Wheelchairs
10029	SH WHEELCHAIR 18" W/ELEV LEGREST ECONOMY	EACH	\$208.16	Wheelchairs
13054	THERMOMETER ORAL DIGITAL 60 SEC SOFTTIP ECONOMY	EACH	\$4.09	Thermometers
13101	THERMOMETER ORAL DIGITAL 30 SEC SH	EACH	\$4.09	Thermometers
21003	BAGS ZIPLOC FREEZER QT SZ 7X8 IN 38/BX	BX	\$5.68	Plastic Products
21004	CUPS PLASTIC MEDICINE 1 OZ	TB	\$1.20	Cups and Dispensers
21006	PILLOW CASES KIMLON 25/PKG DISP PAPER	PKG	\$19.60	Paper Products
21012	CUPS PLASTIC 5 OZ FLAT BOTTOM 100/TB	TB	\$2.32	Cups and Dispensers
21039	BAGGIES QT/SAND SZ 80/BX	BX	\$1.96	Plastic Products
21041	TISSUE FACIAL 2-PLY 100/BX	BX	\$0.78	Paper Products
21042	TOWELS CROSSTEX PROFESSIONAL	CS	\$24.33	Paper Products
21043	WASHCLOTHS DISPOSABLE 500/CS	CS	\$33.41	Textile Products
21068	BAGGIES QT/SAND SZ 150 /BX	BX	\$2.71	Plastic Products
21114	BAGS ZIPLOC FREEZER PINT SIZE 20/BX	BX	\$3.61	Plastic Products
21133	BAGS ZIPLOC FREEZER GALLON 28/BX	BX	\$5.53	Plastic Products
21144	ICE BAGS HEAVY DUTY POLY CRAMER 1500/RL	RL	\$82.48	Plastic Products
21158	PAPER CREPED ECON EXAM 18 IN	RL	\$2.10	Paper Products
21160	PAPER SMOOTH ECON EXAM 18 IN	RL	\$2.61	Paper Products
21187	PILLOWCASES TISSUE/POLY 100/CS	CS	\$35.80	Paper Products



21214	PLASTIC WRAP EXOCLEAR MULTI USE 12/CS	CS	\$33.96	Plastic Products
21219	TOWELS PROFESSIONAL 13.5X18 IN 500/CS	CS	\$22.73	Textile Products
21220	BAGS ZIPLOC SNACK SIZE 90/BX	BX	\$3.95	Plastic Products
21289	THERMOMETER PROBE COVER DIGITAL SH 100/BX	BX	\$2.35	Thermometers
21292	THERMOMETER PROBE COVER T HERMOSCAN PRO 4000 200BX	BX	\$15.68	Thermometers
21296	KLEENEX 2-PLY 125/BX	BX	\$2.36	Paper Products
21311	GLOVES EXAM VINYL PF S SH 100/BX	BX	\$6.74	Gloves
21312	GLOVES EXAM VINYL PF M SH 100/BX	BX	\$6.74	Gloves
21313	GLOVES EXAM VINYL PF L SH 100/BX	BX	\$6.74	Gloves
21314	GLOVES EXAM VINYL PF XL SH 100/BX	BX	\$6.74	Gloves
21324	GLOVES EXAM VINYL PREMIUM PF S SH 100/BX	BX	\$12.34	Gloves
21325	GLOVES EXAM VINYL PREMIUM PF M SH 100/BX	BX	\$12.34	Gloves
21327	GLOVES EXAM VINYL PREMIUM PF L SH 100/BX	BX	\$12.34	Gloves
21328	GLOVES EXAM VINYL PREMIUM PF XL SH 100/BX	BX	\$12.34	Gloves
21337	BAGS ZIPPER SEAL TOP 3X3 2ML THICK 100/PKG	PKG	\$1.13	Plastic Products
21338	BAGS ZIPPER SEAL TOP 4X4 2ML THICK 100/PKG	PKG	\$1.57	Plastic Products
21339	BAGS ZIPPER SEAL TOP 5X7 2ML THICK 100/PKG	PKG	\$2.43	Plastic Products
21340	BAGS ZIPPER SEAL TOP 6X9 2ML THICK 100/PKG	PKG	\$4.28	Plastic Products
21341	BAGS ZIPPER SEAL TOP 4X4 4ML THICK 100/PKG	PKG	\$3.03	Plastic Products
21342	BAGS ZIPPER SEAL TOP 6X6 4ML THICK 100/PKG	PKG	\$4.91	Plastic Products
21356	BAGS ZIPLOC GAL 19/BX	BX	\$3.30	Plastic Products
21388	BAGS ZIPPER SEAL 7X8 IN 2ML 100/PKG	PKG	\$6.18	Plastic Products
21390	BAGS ZIPPER SEAL 6X8 IN 2ML 100/PKG	PKG	\$2.98	Plastic Products
21392	BAGS ZIPPER SEAL 12X12 IN 2ML 100/PKG	PKG	\$7.80	Plastic Products
21414	PAPER CREPED PREM EXAM 21 IN 12/CS	CS	\$41.52	Paper Products
21416	PAPER SMOOTH PREM EXAM 21 IN 12/CS	CS	\$61.25	Paper Products
21422	BAGS ZIPPER SEAL TOP 4X6 2ML THICK 100/PKG	PKG	\$1.75	Plastic Products
21423	MULTIFOLD TOWELS 4000/CS	CS	\$49.25	Paper Products
21431	THERMOMETER PROBE COVER SURETEMP W/A 250/BX	BX	\$9.76	Thermometers
21547	GLOVES EXAM NITRILE PF S SH 200/BX	BX	\$28.04	Gloves
21548	GLOVES EXAM NITRILE PF M SH 200/BX	BX	\$28.04	Gloves
21550	GLOVES EXAM NITRILE PF L SH 200/BX	BX	\$28.04	Gloves
21551	GLOVES EXAM NITRILE PF XL SH 180/BX	BX	\$28.04	Gloves
21586	ICE BAGS HEAVY DUTY POLY MUELLER 1500/RL	RL	\$79.44	Plastic Products
21592	ZIPLOC SANDWICH BAGS 6 1/2 X 5 7/8 500 CT	EACH	\$24.16	Plastic Products
21593	ZIPLOC STORAGE BAGS GAL SIZE 250 CT	EACH	\$31.98	Plastic Products
21594	ZIPLOC FREEZER BAGS GAL SIZE 250 CT	EACH	\$43.67	Plastic Products
21595	ZIPLOC STORAGE BAGS QT SIZE 500 CT	EACH	\$45.06	Plastic Products
21600	KLEENEX 2-PLY 100/BX	BX	\$1.83	Paper Products



21603	GLOVES EXAM VINYL PF S HG 100/BX	BX	\$6.62	Gloves
21604	GLOVES EXAM VINYL PF M HG 100/BX	BX	\$6.62	Gloves
21605	GLOVES EXAM VINYL PF L HG 100/BX	BX	\$6.62	Gloves
21633	SCHOOL HEALTH 10" X 18" ICE BAG 1,500/RL	RL	\$68.59	Plastic Products
21682	GLOVES EXAM VINYL PF XL HG 100/BX	BX	\$6.62	Gloves
21742	GLOVES EXAM NITRILE PF S HG 100/BX	BX	\$13.49	Gloves
21743	GLOVES EXAM NITRILE PF M HG 100/BX	BX	\$13.49	Gloves
21744	GLOVES EXAM NITRILE PF L HG 100/BX	BX	\$13.49	Gloves
21745	GLOVES EXAM NITRILE PF XL HG 100/BX	BX	\$13.49	Gloves
21758	LEVEL2 MEDICAL FACE MASK 50/BX	BX	\$17.69	Infection Control
22002	NATURELLE/MODESS NAPKINS #8 250/CS	CS	\$68.21	Feminine Products
22003	NATURELLE/MODESS NAPKINS #4 250/CS	CS	\$55.60	Feminine Products
22010	TAMPAX TAMPONS 40/BX	BX	\$6.75	Feminine Products
22011	KOTEX MAXI PADS 24/PKG	PKG	\$3.81	Feminine Products
22036	KOTEX ULTRA THIN MAXI PADS 22/PKG	PKG	\$4.32	Feminine Products
27177	UNDERPADS DISP 17X24 300/CS	CS	\$54.74	Paper Products
27178	UNDERPADS DISP 23X24 200/CS	CS	\$51.57	Paper Products
27179	UNDERPADS DISP 30X30 150/CS	CS	\$60.58	Paper Products
27346	GAUZE SPNG NSTRL NONADH 12PLY 3X3 DUKAL 100/BX	PKG	\$2.53	Gauze
27348	UNDERPADS 17X24 IN 300/CS	CS	\$27.67	Paper Products
27533	GAUZE SPNG NSTRL NONADH 12PLY 4X4 SH 200/BX	PKG	\$3.57	Gauze
27534	GAUZE SPNG NSTRL NONADH 12PLY 3X3 SH 200/BX	PKG	\$2.12	Gauze
27535	GAUZE SPNG NSTRL NONADH 12PLY 2X2 SH 200/BX	PKG	\$1.34	Gauze
27538	GAUZE SPNG NSTRL NONADH 8PLY 4X4 SH 200/BX	PKG	\$3.23	Gauze
27541	GAUZE SPNG NSTRL NONADH 4PLY 4X4 SH 200/BX	PKG	\$2.77	Gauze
27544	GAUZE SPNG STRL NONADH 12PLY 4X4 SH 100/BX	BX	\$5.89	Gauze
27683	TENDERSORB UNDERPAD LT BLU SM 300 17 1/2X24	CS	\$55.72	Paper Products
28079	PADS ADH HEEL/LACE 1000 VOLARA FOAM	CS	\$90.53	Foam Products
28123	PADS HEEL/LACE 2000/BX CRAMER	BX	\$19.65	Foam Products
28124	HEEL & LACE PADS, 2000'S 3 X 3 X 1/16 IN, MUELLER	CS	\$24.43	Foam Products
28175	HYP0-SILK TAPE 1/2 IN X 10 YD CLOTH 24/BX	BX	\$14.34	Athletic Tape
28176	HYP0-SILK TAPE 1 IN X 10 YD CLOTH 12/BX	BX	\$14.34	Athletic Tape
28177	HYP0-P0RE TAPE 1/2 IN X 10 YD PAPER 24/BX	BX	\$9.44	Athletic Tape
28178	HYP0-P0RE TAPE 1 IN X 10 YD PAPER 12/BX	BX	\$9.44	Athletic Tape
30011	COTTON BALLS M 500/BAG NON-STERILE-ABSORBENT	BAG	\$2.21	Cotton Consumables
31006	SH BANDAGE ELASTIC 2IN X 5YD	RL	\$0.48	Elastic Bandages
31007	SH BANDAGE ELASTIC 3IN X 5YD	RL	\$0.62	Elastic Bandages
31008	SH BANDAGE ELASTIC 4IN X 5YD	RL	\$0.91	Elastic Bandages
31014	BANDAGE COBAN 2 IN ELASTIC WRAP	RL	\$3.03	Elastic Bandages



31015	BANDAGE COBAN 3 IN ELASTIC WRAP	RL	\$3.78	Elastic Bandages
31021	BANDAGE COBAN NEON 3 IN ELASTIC WRAP 12/BX	BX	\$44.80	Elastic Bandages
31060	SH BANDAGE ELASTIC 3IN W/ VELCRO LATEX FREE	EACH	\$0.94	Elastic Bandages
31093	SH BANDAGE ELASTIC 3IN X 5YD 10/BX	BX	\$4.63	Elastic Bandages
31094	SH BANDAGE ELASTIC 4IN X 5YD 10/BX	BX	\$5.83	Elastic Bandages
31114	BANDAGE COBAN 2 IN ELASTIC WRAP 36/CS	CS	\$89.81	Elastic Bandages
31120	BDG ELASTIC DLX 480 4 IN LATEX FREE CONCO	RL	\$4.24	Elastic Bandages
31121	BDG ELASTIC DLX 480 6 IN LATEX FREE CONCO	RL	\$5.74	Elastic Bandages
31123	SH BANDAGE ELASTIC 2IN X 5YD 12/BX	BX	\$5.24	Elastic Bandages
31124	SH BANDAGE ELASTIC 3IN X 5YD 12/BX	BX	\$6.46	Elastic Bandages
31126	SH BANDAGE ELASTIC 4IN X 5YD 12/BX	BX	\$9.52	Elastic Bandages
31127	SH BANDAGE ELASTIC 6IN X 5YD 12/BX	BX	\$12.12	Elastic Bandages
31128	SH BANDAGE ELASTIC 4IN X 10YD 12/BX	BX	\$17.86	Elastic Bandages
31129	SH BANDAGE ELASTIC 6IN X 10YD 12/BX	BX	\$20.88	Elastic Bandages
31130	SH BANDAGE ELASTIC 2IN X 5YD W/ VELCRO 12/BX	BX	\$6.40	Elastic Bandages
31131	SH BANDAGE ELASTIC 3IN X 5YD W/ VELCRO 12/BX	BX	\$9.45	Elastic Bandages
31132	SH BANDAGE ELASTIC 4IN X 5YD W/ VELCRO 12/BX	BX	\$11.17	Elastic Bandages
31133	SH BANDAGE ELASTIC 6IN X 5YD W/ VELCRO 12/BX	BX	\$22.30	Elastic Bandages
31134	SH BANDAGE ELASTIC 4IN X 10YD W/ VELCRO 12/BX	BX	\$38.60	Elastic Bandages
31135	SH BANDAGE ELASTIC 6IN X 10YD W/ VELCRO 12/BX	BX	\$50.44	Elastic Bandages
32000	STRIPS PLASTIC 1X3 REG SH 100/BX	BX	\$1.68	Adhesive Strips
32001	STRIPS PLASTIC 3/4X3 REG SH 100/BX	BX	\$1.43	Adhesive Strips
32005	STRIPS FABRIC-FLEX 3/4X3 SH 100/BX	BX	\$2.06	Adhesive Strips
32006	STRIPS FABRIC-FLEX 1X3 SH 100/BX	BX	\$2.36	Adhesive Strips
32028	STRIPS SHEER 1X3 REG SH 100/BX	BX	\$1.60	Adhesive Strips
32029	STRIPS SHEER 3/4X3 REG SH 100/BX	BX	\$1.43	Adhesive Strips
32037	STRIPS SHEER 1X3 REG SH 1500/BX	KIT	\$22.59	Adhesive Strips
32044	STRIPS PLASTIC 2X4 XL SH 50/BX	BX	\$2.54	Adhesive Strips
32070	STRIPS PLASTIC 3/4X3 REG SH 1500/BX	KIT	\$17.62	Adhesive Strips
32071	STRIPS PLASTIC 1X3 REG SH 1500/BX	KIT	\$29.14	Adhesive Strips
32073	STRIPS FABRIC-FLEX 3/4X3 SH 1500/BX	KIT	\$24.77	Adhesive Strips
32075	STRIPS FABRIC-FLEX 1X3 REG SH 750/BX	KIT	\$19.50	Adhesive Strips
32076	STRIPS FABRIC 1X3 REG SH 1500/BX	KIT	\$29.90	Adhesive Strips
32077	STRIPS FABRIC 1X3 REG COVERLET 7200/CS	CS	\$367.79	Adhesive Strips
32120	STRIPS FABRIC-FLEX 2X4 XL SH 50/BX	BX	\$3.54	Adhesive Strips
32185	STRIPS FABRIC 1X3 REG COVERLET 1500/BX	BX	\$77.54	Adhesive Strips
32230	STRIPS FABRIC-FLEX 1 1/2X3 KNUCKLE SH 100/BX	BX	\$4.08	Adhesive Strips
32231	STRIPS FABRIC-FLEX 1 3/4X2 FINGER SH 100/BX	BX	\$4.57	Adhesive Strips
32251	STRIPS SHEER 2X4 XL SH 50/BX	BX	\$2.70	Adhesive Strips



32265	STRIPS FABRIC-FLEX 3X3 4 WING SH 50/BX	BX	\$4.02	Adhesive Strips
34105	EYE WASH 4 OZ W/SCREW-OFF TOP	EACH	\$1.95	Eye Care
34232	SENSITIVE EYES PLUS 12OZ BAUSH & LOMB SALINE SOL	EACH	\$5.33	Eye Care
34368	REFRESH PLUS TEARS 30/BX	BX	\$15.67	Eye Care
34379	PURELL HAND SANITIZER PURELL PUMP BTL 2L	EACH	\$21.41	Infection Control
34405	PURELL ORIGINAL HAND SANITIZER 12 OZ	EACH	\$4.13	Infection Control
36029	SCISSORS CUTICLE SHORT SHANK 3-1/4 SS	EACH	\$2.26	Med/Surg Instruments
36046	FORCEPS SPLINTER FINE PT 3-1/2 SS	EACH	\$1.11	Med/Surg Instruments
36123	SPLINTER REMOVERS-BLOOD LANCET 10/PKG	PKG	\$1.27	Med/Surg Instruments
36219	FINGERNAIL CLIPPER 2 1/4 IN W/FILE	EACH	\$0.47	Med/Surg Instruments
36223	SCISSORS LISTER BDG 5-1/2 IN	EACH	\$1.39	Med/Surg Instruments
36235	TWEEZERS 4-1/2 IN DISPOSABLE	EACH	\$0.18	Med/Surg Instruments
36241	TWEEZER DIAGONAL	EACH	\$1.48	Med/Surg Instruments
36242	FORCEPS SPLINTER 3-1/2 IN	EACH	\$1.01	Med/Surg Instruments
37006	COLD PACK KWIK KOLD JR INSTANT 16/CS	CS	\$12.12	Hot and Cold Packs
37064	THERMA KOOL JUNIOR 4X6	EACH	\$0.80	Hot and Cold Packs
37136	GAMEREADY HAND WRIST WRAP SET 1 SIZE FITS ALL	EACH	\$347.99	Rehabilitation Equipme
37233	GAME READY CONTROL UNIT GRPRO 2.1 KIT	KIT	\$2,204.00	Rehabilitation Equipme
37234	GAME READY ANKLE WRAP L	EACH	\$327.99	Rehabilitation Equipme
37235	GAME READY ANKLE WRAP XL	EACH	\$327.99	Rehabilitation Equipme
37236	GAME READY STRAIGHT KNEE WRAP	EACH	\$335.20	Rehabilitation Equipme
37239	GAME READY ELBOW/ UTILITY WRAP	EACH	\$284.80	Rehabilitation Equipme
37240	GAME READY SHOULDER WRAP L LT	EACH	\$388.79	Rehabilitation Equipme
37241	GAME READY SHOULDER WRAP L RT	EACH	\$388.79	Rehabilitation Equipme
37242	GAME READY SHOULDER WRAP M LT	EACH	\$389.59	Rehabilitation Equipme
37243	GAME READY SHOULDER WRAP M RT	EACH	\$389.59	Rehabilitation Equipme
37244	GAME READY BACK WRAP	EACH	\$391.99	Rehabilitation Equipme
37248	GAME READY HIP/GROIN WRAP RT	EACH	\$387.99	Rehabilitation Equipme
37249	GAME READY HIP/GROIN WRAP LT	EACH	\$387.99	Rehabilitation Equipme
37288	GAME READY STRAIGHT KNEE SLEEVE ONLY	EACH	\$28.64	Rehabilitation Equipme
37294	GAME READY SHOULDER SLEEVE ONLY M RT	EACH	\$39.28	Rehabilitation Equipme
37295	GAME READY SHOULDER SLEEVE ONLY M LT	EACH	\$39.28	Rehabilitation Equipme
37316	GAME READY HALF LEG BOOT WRAP	EACH	\$391.99	Rehabilitation Equipme
37317	GAME READY FLEXED ELBOW WRAP	EACH	\$391.99	Rehabilitation Equipme
37329	GAME READY ARTICULATED KNEE WRAP ONE SIZE	EACH	\$403.20	Rehabilitation Equipme
38212	GATORADE REFUEL/RESTORE REFRESHER PACKAGE	EACH	\$75.00	Hydration
38501	GATORADE G SERIES PERFORMANCE KIT	EACH	\$235.00	Hydration
38502	CREATE YOUR OWN G-SERIES KIT	EACH	\$155.00	Hydration
42002	NARCOTICS CABINET W/LOCK 9.5W X 14.5H X 4D	EACH	\$243.66	First Aid Kits



42085	EYEWASH 1 OZ W/SCREW-OFF TOP	EACH	\$2.06	Eye Care
42110	SH 1ST AID KIT PLAST 10 PERSON 62 PCS	KIT	\$15.38	First Aid Kits
42112	SH 1ST AID KIT PLAST 25 PERSON 106 PCS	KIT	\$19.06	First Aid Kits
43008	BACITRACIN FOIL PACK 144/PK	BX	\$21.76	Pharmaceuticals - OTC
43012	TRIPLE ANTIBIOTIC FOIL PACK 144/BX	BX	\$22.89	Pharmaceuticals - OTC
43076	CRAMER SKIN-LUBE 25 LBS.	EACH	\$134.97	Skin Care
43087	SKIN-LUBE 2.75 OZ TUBE	TB	\$3.62	Skin Care
43088	CRAMER SKIN-LUBE 1 LB.	EACH	\$6.57	Skin Care
43089	CRAMER SKIN-LUBE 5 LBS.	EACH	\$25.89	Skin Care
43108	EUCERIN LOTION 8.4 OZ	EACH	\$7.46	Skin Care
43134	HYDROCORTISONE 1% 1 OZ CREAM	EACH	\$1.70	Skin Care
43155	ORAJEL MAX STRENGTH .25 OZ	EACH	\$9.49	Oral Care
43181	SKIN LUBRICANT 1 LB BABY BEAR WHITE PETROL	EACH	\$8.23	Skin Care
43183	SKIN LUBRICANT 25 LB PAPA BEAR WHITE PETROL	EACH	\$110.80	Skin Care
43209	LUBRIDERM LOTION FRAG FREE 16 OZ	EACH	\$7.68	Skin Care
43217	LUBRICATING OINT 1 LB BY MUELLER	EACH	\$9.07	Skin Care
43219	LUBRICATING OINT 5 LB BY MUELLER	EACH	\$42.33	Skin Care
43320	HYDROCORTISONE CREAM 1% FOIL PACK 144/BX	BX	\$16.94	Skin Care
43352	LIP BALM SAFETEC .5G PKT 144/BX	BX	\$7.70	Oral Care
43375	CALADRYL CLEAR LOTION ITCH RELIEF 6 OZ	EACH	\$5.95	Skin Care
43391	EUCERIN CALMING ITCH RELIEF TREATMENT 8 OZ	EACH	\$11.05	Skin Care
43404	LIP BALM LIP-GUARD MEDI-FIRST .5 GRAM 20/BX	BX	\$2.69	Oral Care
44058	ACETAMINOPHEN TAB 100'S 325MG	EACH	\$1.41	Pharmaceuticals - OTC
44067	IBUPROFEN TAB 200MG 500S	EACH	\$9.88	Pharmaceuticals - OTC
44221	MEDIKOFF COUGH DROPS 600 BULK	EACH	\$26.62	Pharmaceuticals - OTC
44480	IBUPROFEN CAPLETS 200MG 100/BX	BX	\$2.26	Pharmaceuticals - OTC
44505	DEGREE WOMENS INV SOLID DEODORANT .5 OZ	EACH	\$1.58	Skin Care
44506	DEGREE MENS INV SOLID DEODORANT 1.6 OZ	EACH	\$3.31	Skin Care
45003	CRUTCHES ALUMINUM S 4 FT 6 IN - 5 FT 2 IN	PR	\$21.94	Canes and Crutches
45004	CRUTCHES ALUMINUM L 5 FT 10 IN - 6 FT 6 IN	PR	\$21.94	Canes and Crutches
45008	CRUTCHES ALUMINUM M 5 FT 2 IN - 5 FT 10 IN	PR	\$21.94	Canes and Crutches
46010	EMESIS BASIN 10 IN ECONOMY PLASTIC	EACH	\$2.57	Sundries - Medical
47009	ORTHODONTIC WAX	EACH	\$1.05	Oral Care
47018	DENTAL FLOSS 100 YDS WAXED	EACH	\$1.45	Oral Care
48019	PILLOW OVATION FLUID- PROOF	EACH	\$15.73	Textile Products
48030	WASHCLOTHS DISP 500/CS LATEX FREE	CS	\$37.14	Textile Products
49055	SANI-CLOTH PLUS L 160'S	PKG	\$9.27	Infection Control
49073	STING SWABS 100/BX	BX	\$36.18	Skin Care
49110	BABY WIPES UNSCENTED 80/PK NICE N CLEAN	PKG	\$3.29	Diapering



49143	STING SWABS 10/BX	BX	\$3.98	Skin Care
49174	BZK TOWELLETES 100/BX	BX	\$2.20	Skin Care
49187	CLOROX DISINFECT WIPES 75 CT CANISTER LEMON	CAN	\$6.35	Infection Control
49188	CLOROX DISINFECT WIPES 75 CT CANISTER FRESH	CAN	\$6.35	Infection Control
49251	SH ALCOHOL PREP PADS STERILE M 200/BX	BX	\$1.89	Skin Care
49261	BZK ANTISEPTIC TOWELETTE 100'S	BX	\$4.01	Skin Care
49276	BZK ANTISEPTIC TOWELETTE BULK 1,000/CS	CS	\$27.99	Skin Care
51316	OAE DISP EAR TIP, 4-7 MM FLANGED, 100 CT	PKG	\$146.50	Hearing Instruments
51317	OAE DISP EAR TIP, 5-8 MM FLANGED, 100 CT	PKG	\$146.50	Hearing Instruments
51318	OAE DISP EAR TIP 7 MM 100 CT	PKG	\$146.50	Hearing Instruments
51319	OAE DISP EAR TIP 8 MM 100 CT	PKG	\$146.50	Hearing Instruments
51320	OAE DISP EAR TIP 9 MM 100 CT	PKG	\$146.50	Hearing Instruments
51321	OAE DISP EAR TIP 10 MM 100 CT	PKG	\$146.50	Hearing Instruments
51322	OAE DISP EAR TIP 11 MM 100 CT	PKG	\$146.50	Hearing Instruments
51323	OAE DISP EAR TIP 12 MM 100 CT	PKG	\$146.50	Hearing Instruments
51324	OAE DISP EAR TIP 13 MM 100 CT	PKG	\$146.50	Hearing Instruments
51325	OAE DISP EAR TIP 14 MM 100 CT	PKG	\$146.50	Hearing Instruments
51326	OAE DISP EAR TIP 15 MM 100 CT	PKG	\$146.50	Hearing Instruments
52230	INDIVIDUAL BLEED CONTROL KIT RED BAG ADV BCD	KIT	\$120.54	Emerg Response/Disas
52856	WA SPOT VISION SCREENER W/O PRINTER AND CASE	EACH	\$7,175.75	Vision Screening
52890	SPOT VISION SCREENER VS100SH-B PKG	PKG	\$7,760.00	Vision Screening
53021	SPECULA DISP 2.75MM NEW SZ KLEENSPEC PED 34/TB	TB	\$1.42	Otoscope and Ophthalr
53022	SPECULA DISP 4.25MM KLEENSPEC REG 34/TB	TB	\$1.42	Otoscope and Ophthalr
53249	AIRIAL FINGER TIP PULSE OXIMETER	EACH	\$41.81	Vital Signs Monitors
53447	AED DEVICE G5 AUTO W/ICPR&SLEEVE DUAL CS	EACH	\$1,550.00	AEDs and Trainers
53448	AED DEVICE G5 SEMI W/ICPR&SLEEVE DUAL CS	EACH	\$1,550.00	AEDs and Trainers
54047	AED PADS ADULT W/1PR CRPLUS PHYSIO	EACH	\$93.19	AED Pads and Batterie
54048	CR+ 2 PACK ADULT PADS W/ CHARGE PAK	EACH	\$108.98	AED Pads and Batterie
54058	AED PADS PEDIATRIC START ER KIT CRPLUS PHYSIO	KIT	\$133.49	AED Pads and Batterie
54059	AED PADS PEDIATRIC LP100 0/CRPLUS/EXPRESS PHYSIO	EACH	\$98.25	AED Pads and Batterie
54153	AED BATTERY LITHIUM AED PLUS ZOLL 10/PKG	PKG	\$54.50	AED Pads and Batterie
54154	AED PADS CPR-D W/CPR AED PLUS ZOLL	PK	\$161.60	AED Pads and Batterie
54156	AED PADS PEDIATRIC AED PLUS ZOLL	PR	\$91.49	AED Pads and Batterie
54241	CABINET AED WALL MOUNT W/AUD ALARM SH	EACH	\$145.85	AED Accessories
54357	AED DEVICE AED PLUS AUTO ZOLL	KIT	\$1,317.79	AEDs and Trainers
54411	AED DEVICE AED PLUS AUTO ZOLL	EACH	\$1,425.00	AEDs and Trainers
54412	AED DEVICE AED PLUS SEMI-AUTO ZOLL	EACH	\$1,425.00	AEDs and Trainers
54484	PRESTAN PROF ADULT MANIK W/FBCK MEDIUM	EACH	\$131.45	CPR Equip & Manikins
54488	PRESTAN PROF ADULT MANIK W/FBCK MEDIUM 4/PK	EACH	\$484.75	CPR Equip & Manikins



54489	CPR-AED MANIKIN 4/PK W/SHLD&CSE&MONITOR DARK	EACH	\$494.25	CPR Equip & Manikins
54497	CPR MANIKIN 4/PKW/JAW THRUST&CPR MONITOR TAN	EACH	\$555.12	CPR Equip & Manikins
55038	CPR MICROSHIELD W/STD POCKET CARRY CASE	EACH	\$5.62	CPR Equip & Manikins
55046	RESUSCI MANIKIN FACE SHIELDS 36/BX	BX	\$11.57	CPR Equip & Manikins
55047	PRESTAN PROFESSIONAL FAMILY 5/PK TAN	PK	\$513.83	CPR Equip & Manikins
55048	PRESTAN PROFESSIONAL FAMILY 5/PKBROWN	PK	\$513.83	CPR Equip & Manikins
55138	CPR PROMPT ADULT/CHILD/ INFANT MANIKIN 7/PK BLU	PK	\$557.10	CPR Equip & Manikins
55182	SH FACE SHIELDS 50/BX	BX	\$95.32	CPR Equip & Manikins
55206	FACE SHIELD/LUNG BAGS 50 /PKG A/C PRESTAN	PKG	\$22.96	CPR Equip & Manikins
55227	PRESTAN INFANT FACE / SHIELD LUNG BAG 50/PKG	PKG	\$20.59	CPR Equip & Manikins
55269	ADULT/CHILD CPR MASK IN HARD CS	EACH	\$6.18	CPR Equip & Manikins
55270	ADULT/CHILD CPR MASK IN SOFT CS	EACH	\$6.18	CPR Equip & Manikins
55403	PRESTAN PROF INFANT MANIK W/FBCK MED 4/PK	EACH	\$434.20	CPR Equip & Manikins
55519	AED DEVICE ONSITE SEMI-AUTO W/STANDARD PHI	EACH	\$1,099.67	AEDs and Trainers
55551	PRACTI-VALVE TRAINING VALVES 55/BAG	EACH	\$51.96	CPR Equip & Manikins
55758	BRAYDEN CPR MANIKIN W/RED CPR FEEDBACK SH	EACH	\$457.72	CPR Equip & Manikins
55858	AED BATTERY G5 CS REPLACEMENT BATTERY	EACH	\$325.00	AED Pads and Batterie
55915	AED PADS ADULT G5 ICPR W/CPR FEEDBACK CS	EACH	\$195.49	AED Pads and Batterie
55950	AED PADS ADULT G5 CS	EACH	\$61.49	AED Pads and Batterie
55951	AED PADS PEDIATRIC G5 CS	EACH	\$90.95	AED Pads and Batterie
55954	AED BACKPACK G5 CS BACKPACK	EACH	\$137.95	AED Accessories
56120	SH ANEROID W/CHILD LATEX FREE	EACH	\$31.42	Blood Pressure Inst
56121	SH ANEROID W/ADULT LATEX FREE	EACH	\$30.26	Blood Pressure Inst
56122	SH ANEROID W/LG ADULT LATEX FREE	EACH	\$35.10	Blood Pressure Inst
56134	SPHYGMOMANOMETER ADULT STD ANEROID/LATEX	EACH	\$23.40	Blood Pressure Inst
56168	BP MONITOR W/ADULT CUFF LS 1STEP PLUS MEMORY	EACH	\$83.35	Blood Pressure Inst
56249	BV MED MOBILE ANEROID SPHYGMOMANOMETER	EACH	\$186.24	Blood Pressure Inst
56270	CONNEX PROBP 3400 HAND STD DIGITAL BP DEVICE	EACH	\$649.69	Blood Pressure Inst
56272	CONNEX PROBP 3400 MOBILE STD DIGITAL BP DEVICE	EACH	\$881.22	Blood Pressure Inst
57780	C-A-T GEN7 COMBAT TOURNIQUET BLK	EACH	\$24.63	Emerg Response/Disas
57784	BASIC BLEEDING KIT VACUUM SEALED INDIVIDUAL	EACH	\$45.85	Emerg Response/Disas
57785	C-A-T COMBAT APPLICATION TOURNIQUET ORG	EACH	\$25.61	Emerg Response/Disas
57805	BASIC PUBLIC BLEEDING CONTROL W/CABINET	EACH	\$724.69	Emerg Response/Disas
57933	DISPOSABLE RESUSCITATOR ADULT W/MASK 5	EACH	\$14.30	Resuscitation
57934	DISPOSABLE RESUSCITATOR ADULT W/MASK 4	EACH	\$14.30	Resuscitation
57935	DISPOSABLE RESUSCITATOR CHILD W/MASK 3	EACH	\$14.30	Resuscitation
57936	DISPOSABLE RESUSCITATOR CHILD W/MASK 2	EACH	\$14.30	Resuscitation
57937	DISPOSABLE RESUSCITATOR INFANT W/MASK 1	EACH	\$14.30	Resuscitation
58059	SCALE BMI DIGITAL 500KL HEALTH-0-METER	EACH	\$376.32	Scales



58070	SCALE DIGITAL FLOOR 800KL HEALTH-O-METER	EACH	\$54.25	Scales
59120	TRAUMA KIT BLEEDING CONTROL BASIC SH	EACH	\$48.43	Emerg Response/Disas
59701	CPR MASK IN HARD CS YEL SH	EACH	\$6.57	CPR Equip & Manikins
74506	5 MINUTE THERAPY BOOK VOLUME 1-6 BUNDLE	EACH	\$109.00	Speech
74583	TACTILE DISCS SET/20	EACH	\$175.00	Multy Sensory
76183	SWITCH: ULTRA LIGHT 1 HD 5/BUNDLE	KIT	\$118.00	Mobility Assistive Tech
85016	A FUNCTIONAL ASSESSMT & CURRICULUM VOL 1-4	EACH	\$236.00	Learning
85167	BATTERY INTERRUPTERS AA 10/SET	EACH	\$148.00	Mobility Assistive Tech
85168	BATTERY INTERRUPTERS AA 5/SET	EACH	\$81.00	Mobility Assistive Tech
86727	READING COMPREHENSION PRACTICE BOOKS 1-4	EACH	\$136.00	Learning
86762	SURVIVAL SIGNS COMBO INDOOR & OUTDOOR SIGNS	EACH	\$93.00	Learning
86768	TOUCHMONEY COMPLETE KIT	EACH	\$189.00	Learning
87192	CALCULATOR TALKING 10 PACK	EACH	\$119.00	Learning
87954	COIN-U-LATOR WORKSHEETS & ACTIVITY CARDS COMBO	EACH	\$105.00	Learning
88211	SWITCH: GUMBALL KIT 5/SET	EACH	\$300.00	Mobility Assistive Tech
88688	BASIC GRAMMAR SERIES 3 BOOK SET	EACH	\$208.00	Learning
89469	SIGNS AROUND YOU COMPLETE KIT	EACH	\$210.00	Learning
89470	FAST FOOD/RESTURANT COMPLETE KIT	EACH	\$210.00	Learning
89471	GROCERY WORDS COMPLETE KIT	EACH	\$210.00	Learning
89472	JOB/WORK WORDS COMPLETE KIT	EACH	\$210.00	Learning
89642	TANGIBLE OBJECT CARDS: BUNDLE - 50 CARDS	EACH	\$800.73	AlternativeCommunicat
90022	SH TONGUE DEPRESSORS REG 500/BX NON-STERILE	BX	\$4.93	Sundries - Medical
90027	SAFETY PINS ASSORTED 90/PKG	PKG	\$2.25	Sundries - Medical
90048	COTTON BUDS FLEXIBLE DBL TIPPED 3 IN 300/BX	BX	\$3.43	Cotton Consumables
90073	PILL CRUSHER	EACH	\$5.37	Sundries - Medical
90078	SH EYE GLASS REPAIR KIT	KIT	\$1.40	Eye Care
90081	SHARPS SYRINGE CONTAINER PRO-TEC 1 GAL	EACH	\$6.57	Biohazard/Waste
90129	SHARPS CONTAINER 5.4 QT GUARDIAN POINT-OF-USE	EACH	\$10.74	Biohazard/Waste
90178	PILL CUTTER	EACH	\$3.85	Sundries - Medical
90245	PILL COUNTER	EACH	\$8.07	Sundries - Medical
90246	TOOTH SAVER NECKLACE 144/PKG	PKG	\$10.96	Oral Care
90404	TOOTH SAVER TREASURE CHEST 200/PKG	PKG	\$7.94	Oral Care
90561	EYE CUPS PLASTIC 6/PKG NON-STERILE	PKG	\$2.00	Eye Care
90650	PENLIGHT W/PUPIL GAUGE 6/PKG	PKG	\$8.65	Flashlights & Penlights
90732	SHARP'S DROP CONE 6/BX	BX	\$103.83	Biohazard/Waste
90837	SHARPS CONTAINER 1 QT KENDALL	EACH	\$2.95	Biohazard/Waste
90851	SH 3 IN APPLICATORS 1000/BX	BX	\$3.60	Cotton Consumables
90852	SH 6 IN APPLICATORS 1000/BX	BX	\$5.98	Cotton Consumables
91456	ECONOMY NOSEBLEED CLIP 25/PKG	PKG	\$29.41	Emerg Response/Disas



99306	SH 6 IN APPLICATORS 100/PKG	PKG	\$0.61	Cotton Consumables
1002025	BASIC PICTURE MATH LEVEL 1-3 COMBO	EACH	\$174.00	Learning
1002032	BASIC WRITING SERIES 1 - 3 COMBO	EACH	\$180.00	Learning
1002036	WORD PROBLEMS FOR NONREADERS: 3 BOOK SET	EACH	\$202.00	Learning
1002078	CABINET AED WALL MOUNT W/AUDIBLE ALARM SH	EACH	\$122.89	AED Accessories
1002217	BASIC READING SERIES 1 - 3 COMBO	SET	\$207.00	Learning
1002221	BASIC VOCABULARY SERIES 1 & 2	SET	\$120.00	Learning
1002641	5 MINUTE THERAPY CD VOLUME 1-6 BUNDLE	EACH	\$109.00	Speech
1002868	C-T SPINE WRAP GAME READY	EACH	\$439.19	Rehabilitation Equipme
1003001	SPOT VISION SCREENER W/CASE & 5 YR PIC	EACH	\$7,595.00	Vision Screening
1003250	NATURELLE TAMPONS, 500 CS	CS	\$112.86	Feminine Products
1003254	OUR EMOTIONS AND BEHAVIORS BOOKS SET OF 8	EACH	\$103.00	Early Childhood
1003289	SENSORY/ACTIVITY TABLE SET	EACH	\$307.84	Multy Sensory
1003421	BABY WIPES FRAG FREE 7X8 80/PK SCHOOL HEALTH	PKG	\$2.60	Diapering
1003748	BAGS ZIPLOC SANDWICH 40/BOX	EACH	\$2.70	Plastic Products
1003749	BAGS ZIPLOC SANDWICH 90/BOX	EACH	\$3.99	Plastic Products
1005393	BALL GEL SQUEEZE 6 PC SET	EACH	\$31.50	Gross / Fine Motor
1005421	WINNER EVO CM4 CH COMBO W/5 CM APP.	EACH	\$3,459.60	Rehabilitation Equipme
1005422	WINNER EVO ST4 - 4 CHANNEL STIM	EACH	\$2,116.47	Rehabilitation Equipme
1005428	EVO WINNER CM4 PACKAGE SPECIAL	EACH	\$3,655.79	Rehabilitation Equipme
1005485	NORMATEC STANDARD BOOT	PKG	\$270.00	Rehabilitation Equipme
1005486	NORMATEC TALL BOOT BOOT BLACK	PKG	\$270.00	Rehabilitation Equipme
1005487	NORMATEC SHORT BOOT	PKG	\$270.00	Rehabilitation Equipme
1005488	NORMATEC POWER SHORT BOOT	PKG	\$270.00	Rehabilitation Equipme
1005489	NORMATEC POWER STANDARD BOOT	PKG	\$270.00	Rehabilitation Equipme
1005490	NORMATEC RIGHT ARM	PKG	\$315.00	Rehabilitation Equipme
1005491	NORMATEC LEFT ARM	PKG	\$315.00	Rehabilitation Equipme
1005492	NORMATEC HIP BLACK	PKG	\$232.50	Rehabilitation Equipme
1005495	NORMATEC ARM SET, LEFT & RIGHT	PKG	\$372.00	Rehabilitation Equipme
1005626	NORMATEC POWER TALL BOOT	PKG	\$270.00	Rehabilitation Equipme
1005627	NORMATEC STANDARD BOOT PAIR	PKG	\$372.00	Rehabilitation Equipme
1005628	NORMATEC TALL BOOT PAIR	PKG	\$372.00	Rehabilitation Equipme
1005629	NORMATEC SHORT BOOT PAIR	PKG	\$372.00	Rehabilitation Equipme
1005630	NORMATEC POWER SHORT BOOT PAIR	PKG	\$495.00	Rehabilitation Equipme
1005631	NORMATEC POWER STANDARD BOOT PAIR	PKG	\$495.00	Rehabilitation Equipme
1005632	NORMATEC POWER TALL BOOT PAIR	PKG	\$372.00	Rehabilitation Equipme
1005639	THERAPUTTY SCENTED 2 OZ 4/SET	EACH	\$22.85	Gross / Fine Motor
1005927	THERMOMETER PROBE COVERS PRO 6000 BRAUN 200/BX	BX	\$15.00	Thermometers
1005929	THERMOMETER EAR PRO 6000 W/SMALL CRADLE BRAUN	EACH	\$239.98	Thermometers

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1005963	NORMATEC PULSE HOSE	PKG	\$80.00	Rehabilitation Equipme
1005964	NORMATEC PULSE BLOCKING PLUG	PKG	\$7.00	Rehabilitation Equipme
1006019	HEADMOUSE NANO BUNDLE WIN	EACH	\$1,245.00	Mobility Assistive Tech
1006020	HEADMOUSE NANO DELUXE BUNDLE WIN	EACH	\$1,525.00	Mobility Assistive Tech
1006090	SH EARLY INTERVENTION COMBO KIT B W/SPOT/MA+	EACH	\$11,795.00	Vision Screening
1006242	BEST BEHAVIOR BOARD BOOKS SET OF 10	EACH	\$74.00	Early Childhood
1006292	STAYFREE ULTRA THIN PADS REG W/WINGS 36CT	PKG	\$8.48	Feminine Products
1007034	NORMATEC ZERO GRAVITY CHAIR	EACH	\$110.00	Rehabilitation Equipme
1007189	SH EARLY INTERVENTION COMBO KIT C WA/OAE	KIT	\$12,625.00	Vision Screening
1007414	HIVAMAT EVIDENT TROLLEY	EACH	\$1,692.59	Rehabilitation Equipme
1007415	HIVAMAT 200 PORTABLE ATHLETIC	EACH	\$4,675.00	Rehabilitation Equipme
1007906	IBUPROFEN CHILD SUSP BERRY 4OZ GOOD SENSE	EACH	\$5.75	Pharmaceuticals - OTC
1007909	IBUPROFEN CHILD SUSP GRAPE 4OZ GOOD SENSE	EACH	\$5.75	Pharmaceuticals - OTC
1008121	RENU ADVANCED FORMULA 4OZ BAUSCH&LOMB	EACH	\$4.66	Eye Care
1008227	FUN FIDGET SET 5/SET	SET	\$29.99	Multy Sensory
1008318	HYDRATHERM DELUXE RACK & PUMP W/O PACKS	EACH	\$2,205.00	Rehabilitation Equipme
1008320	HYDRATHERM STANDARD RACK & W/O PACKS	EACH	\$1,705.50	Rehabilitation Equipme
1008447	CASE IPAD AIR/2017/PRO 9.7 GONOW RUGGED PKG	EACH	\$139.00	Mobility Assistive Tech
1008579	GAME READY MED4ELITE CONTROL UNIT	EACH	\$14,900.00	Rehabilitation Equipme
1020055	FACE MASK, 3-PLY 50/BX	BX	\$13.75	Infection Control
1020068	INFRARED FOREHEAD THERMOMETER NONCONTACT	EACH	\$65.00	Thermometers
1020079	NON CONTACT INFRARED THERMOMETER SEMITRIGGER	EACH	\$42.50	Thermometers
1020112	SH GEL HAND 70% SANITIZER 64 OZ W/PUMP	EACH	\$18.95	Infection Control
1020125	3PLY FACEMASK 50/BX USA MADE	BX	\$17.03	Infection Control
1020132	MULTI PURPOSE WIPES 800 CT/BAG	BAG	\$35.29	Infection Control
1020133	SH GEL 70% HAND SANITIZER 8 OZ W/PUMP	EACH	\$2.42	Infection Control
1020134	SH 70% GEL HAND SANITIZER 16 OZ W/PUMP	EACH	\$6.19	Infection Control
1020154	LEVEL 1 MEDICAL FACE MASK 50/BX FDA APPROVED	BX	\$14.29	Infection Control
1020156	SH 70% GEL HAND SANITIZER 32OZ W/PUMP	EACH	\$12.40	Infection Control
1020157	SH 70% GEL HAND SANITIZER 12OZ W/PUMP	EACH	\$5.60	Infection Control
1020170	VINYL EXAM GLOVE PF SMALL 150/BX	BX	\$13.62	Gloves
1020171	VINYL EXAM GLOVE PF MEDIUM 150/BX	BX	\$13.62	Gloves
1020172	VINYL EXAM GLOVE PF LARGE 150/BX	BX	\$13.62	Gloves
1020173	VINYL EXAM GLOVE PF XLARGE 130/BX	BX	\$13.62	Gloves
1020190	GERMISEPT ANTIBACTERIAL HAND WIPES 50 CT	EACH	\$2.93	Infection Control
1020212	VINYL GLOVES, MEDIUM 100/BX	BX	\$11.99	Gloves
1020213	VINYL GLOVES, LARGE 100/BX	BX	\$11.99	Gloves
1020214	VINYL GLOVES, XLARGE 100/BX	BX	\$11.99	Gloves
1030564	BALL FOAM HAND EXERCISE 3/SET	EACH	\$10.00	Gross / Fine Motor



1030571	BALL GEL SQUEEZE CYLIND 3" 6/SET	EACH	\$38.00	Gross / Fine Motor
1030572	SWING A-FRAME VESTIBULAR COMPLETE SET	EACH	\$4,995.00	Multy Sensory
1030642	KLEENEX 2-PLY 100/BX 36/CS	CS	\$53.18	Paper Products
1030645	TISSUE FACIAL 2-PLY 100/BX 30BX/CS	CS	\$28.08	Paper Products
1030647	PAPER CREPED ECON EXAM 18 IN 12/CS	CS	\$24.49	Paper Products
1030648	PAPER SMOOTH ECON EXAM 21 IN 12/CS	CS	\$37.21	Paper Products
1030746	PAPER CREPED ECON EXAM 21 IN 12/CS	CS	\$29.16	Cups and Dispensers
1030924	THERATOUGH DX2 SHORTWAVE DIATHERMY	EACH	\$6,745.50	Rehabilitation Equipme
1030976	ATX WRAP, FULL LEG BOOT, LARGE	EACH	\$591.99	Rehabilitation Equipme
1030977	ATX WRAP, FULL LEG BOOT, MEDIUM	EACH	\$596.79	Rehabilitation Equipme
1031111	THERAWORX PROTECT 3.4OZ FOAM	EACH	\$9.36	Analgesics
1031115	THERAWORX PROTECT 7.1OZ FOAM	EACH	\$14.93	Analgesics
1031283	COMPRESSOR NEBULIZER	EACH	\$65.34	Asthma/Allergy Product
1031298	GLUCOSE TABS DIABETES ORANGE 10CT TRU PLUS	EACH	\$1.38	Diabetes Products
1031300	GLUCOSE TABS DIABETES RASPB 10CT TRU PLUS	EACH	\$1.38	Diabetes Products
1031400	PRO ED SERIES ON ASD 2ND ED CMPL SERIES	EACH	\$129.00	Learning
1031420	READING MILESTONES LVL 1-6 COMBO	EACH	\$2,455.00	Learning
1033895	THERATOUGH EX4 ELECTROTHERAPY W/O CART	EA	\$1,705.50	Rehabilitation Equipme
1033896	THERATOUGH EX4 ELECTROTHERAPY W/ CART	EA	\$2,155.50	Rehabilitation Equipme
1033897	THERATOUGH CX4 ELECTRO/ULTRA W/O CART	EA	\$2,245.50	Rehabilitation Equipme
1033898	THERATOUGH CX4 ELECTRO/ULTRA W/CART	EA	\$2,995.00	Rehabilitation Equipme
1033899	THERATOUGH LX2 LOW LEVEL LASER	EA	\$3,145.50	Rehabilitation Equipme
1033999	CR2 REPLACEMENT ELECTRODE KIT	EACH	\$131.20	AED Pads and Batterie
1034025	CR2 FULLY-AUTOMATIC, WIFI,ENGLISH, BAG	EACH	\$1,820.00	AEDs and Trainers
1034026	CR2 FULLY-AUTOMATIC, WIFI,ENGLISH, HANDLE	EACH	\$1,642.27	AEDs and Trainers
1034030	CR2 FULLY-AUTOMATIC, WIFI,ENGLISH-SPANISH,HDL	EACH	\$1,820.00	AEDs and Trainers
1034131	ACETAMIN. LIQUID 4OZ BUBBLE GUM	EACH	\$4.29	Pharmaceuticals - OTC
1034203	NORMATEC PULSE 2.0 CONTROL UNIT	EACH	\$588.24	Rehabilitation Equipme
1034204	NORMATEC PULSE PRO 2.0 CONTROL UNIT	EACH	\$990.00	Rehabilitation Equipme
1034205	NORMATEC PULSE 2.0 STANDARD LEG	EACH	\$836.07	Rehabilitation Equipme
1034206	NORMATEC PULSE 2.0 TALL LEG	EACH	\$945.00	Rehabilitation Equipme
1034207	NORMATEC PULSE 2.0 SHORT LEG	EACH	\$945.00	Rehabilitation Equipme
1034208	NORMATEC PULSE 2.0 POWER SHORT LEG	EACH	\$945.00	Rehabilitation Equipme
1034209	NORMATEC PULSE 2.0 POWER STANDARD LEG	EACH	\$945.00	Rehabilitation Equipme
1034210	NORMATEC PULSE 2.0 POWER TALL LEG	EACH	\$945.00	Rehabilitation Equipme
1034211	NORMATEC PULSE 2.0 UPPER BODY	EACH	\$945.00	Rehabilitation Equipme
1034212	NORMATEC PULSE 2.0 STANDARD HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme
1034213	NORMATEC PULSE 2.0 TALL HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme
1034214	NORMATEC PULSE 2.0 SHORT HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme



1034215	NORMATEC PULSE 2.0 POWER SHORT HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme
1034216	NORMATEC PULSE 2.0 POWER STANDARD HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme
1034217	NORMATEC PULSE 2.0 POWER TALL HIP & LEG	EACH	\$1,245.00	Rehabilitation Equipme
1034218	NORMATEC PULSE 2.0 STANDARD LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034219	NORMATEC PULSE 2.0 TALL LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034220	NORMATEC PULSE 2.0 SHORT LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034221	NORMATEC PULSE 2.0 POWER SHORT LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034222	NORMATEC PULSE 2.0 POWER STANDARD LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034223	NORMATEC PULSE 2.0 POWER TALL LEG & ARM	EACH	\$1,595.00	Rehabilitation Equipme
1034224	NORMATEC PULSE 2.0 STANDARD FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034225	NORMATEC PULSE 2.0 TALL FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034226	NORMATEC PULSE 2.0 SHORT FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034227	NORMATEC PULSE 2.0 POWER SHORT FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034228	NORMATEC PULSE 2.0 POWER STANDARD FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034229	NORMATEC PULSE 2.0 POWER TALL FULL BODY	EACH	\$1,845.00	Rehabilitation Equipme
1034230	PULSE PRO 2.0 STANDARD	EACH	\$1,395.00	Rehabilitation Equipme
1034231	PULSE PRO 2.0 TALL	EACH	\$1,395.00	Rehabilitation Equipme
1034232	PULSE PRO 2.0 SHORT	EACH	\$1,395.00	Rehabilitation Equipme
1034233	PULSE PRO 2.0 POWER SHORT	EACH	\$1,395.00	Rehabilitation Equipme
1034234	PULSE PRO 2.0 POWER STANDARD	EACH	\$1,395.00	Rehabilitation Equipme
1034235	PULSE PRO 2.0 POWER TALL	EACH	\$1,395.00	Rehabilitation Equipme
1034236	PULSE PRO 2.0 UPPER BODY	EACH	\$1,395.00	Rehabilitation Equipme
1034237	PULSE PRO 2.0 LOWER BODY STANDARD	EACH	\$1,695.00	Rehabilitation Equipme
1034238	PULSE PRO 2.0 LOWER BODY TALL	EACH	\$1,695.00	Rehabilitation Equipme
1034239	PULSE PRO 2.0 LOWER BODY SHORT	EACH	\$1,695.00	Rehabilitation Equipme
1034240	PULSE PRO 2.0 LOWER BODY POWER SHORT	EACH	\$1,695.00	Rehabilitation Equipme
1034241	PULSE PRO 2.0 LOWER BODY POWER STANDARD	EACH	\$1,695.00	Rehabilitation Equipme
1034242	PULSE PRO 2.0 LOWER BODY POWER TALL	EACH	\$1,695.00	Rehabilitation Equipme
1034243	PULSE PRO 2.0 LEG & ARM STANDARD	EACH	\$1,995.00	Rehabilitation Equipme
1034244	PULSE PRO 2.0 LEG & ARM TALL	EACH	\$1,995.00	Rehabilitation Equipme
1034245	PULSE PRO 2.0 LEG & ARM SHORT	EACH	\$1,995.00	Rehabilitation Equipme
1034246	PULSE PRO 2.0 LEG & ARM POWER SHORT	EACH	\$1,995.00	Rehabilitation Equipme
1034247	PULSE PRO 2.0 LEG & ARM POWER STANDARD	EACH	\$1,995.00	Rehabilitation Equipme
1034248	PULSE PRO 2.0 LEG & ARM POWER TALL	EACH	\$1,995.00	Rehabilitation Equipme
1034249	PULSE PRO 2.0 FULL BODY STANDARD	EACH	\$2,295.00	Rehabilitation Equipme
1034250	PULSE PRO 2.0 FULL BODY TALL	EACH	\$2,295.00	Rehabilitation Equipme
1034251	PULSE PRO 2.0 FULL BODY SHORT	EACH	\$2,295.00	Rehabilitation Equipme
1034252	PULSE PRO 2.0 FULL BODY POWER SHORT	EACH	\$2,295.00	Rehabilitation Equipme
1034253	PULSE PRO 2.0 FULL BODY POWER STANDARD	EACH	\$2,295.00	Rehabilitation Equipme



1034254	PULSE PRO 2.0 FULL BODY POWER TALL	EACH	\$2,295.00	Rehabilitation Equipme
1034296	KLEENEX 2 PLY 144/BX	BX	\$2.74	Paper Products
1034297	KLEENEX 2 PLY 144/BX, 24/CS	CS	\$90.10	Paper Products
1034742	CAREER EXP: ANIMAL CARE ADAPTED/INTERMED	KIT	\$1,638.00	Learning
1034743	CAREER EXP: AUTOBODY REPAIR ADAPTED/INTERMED	KIT	\$2,155.00	Learning
1034744	CAREER EXP: CLEANING MAINTENANCE ADAPTED/BEG	KIT	\$2,661.00	Learning
1034745	CAREER EXP: FILING ADAPTED/BEG	KIT	\$1,513.00	Learning
1034746	CAREER EXP: FOOD SERVICE ADAPTED/INTERMED	KIT	\$2,360.00	Learning
1034747	CAREER EXP: GREENHOUSE WORK ADAPTED/BEG	KIT	\$2,118.00	Learning
1034748	CAREER EXP: GROCERY CLERKING ADAPTED/BEG	KIT	\$2,265.00	Learning
1034749	CAREER EXP: HAIR CARE & STYLING ADAPTED/BEG	KIT	\$2,166.00	Learning
1034750	CAREER EXP: MAIL HANDLING ADAPTED/BEG	KIT	\$1,891.00	Learning
1034751	CAREER EXP: HEALTH & NUTRITION ADAPT/INTERMED	KIT	\$2,419.00	Learning
1034752	CAREER EXP: RETAILING ADAPTED/INTERMED	KIT	\$2,712.00	Learning
1034753	CAREER EXP: SKIN & NAIL CARE ADAPTED/INTERMED	KIT	\$1,997.00	Learning
1034754	CAREER EXP: SMALL ENGINE REPAIR ADAPTED/ADV	KIT	\$3,519.00	Learning
1034755	CAREER EXP: TABLE SERVCE ADAPTED/BEG	KIT	\$1,920.00	Learning
1034756	CAREER EXP: CHILD CARE ADAPTED/BEG	KIT	\$2,584.00	Learning
1034757	CAREER EXP: CARPENTRY ADAPTED/INTERMED	KIT	\$3,845.00	Learning
1034758	CAREER EXP: CAREGIVER ADAPTED/INTERMED	KIT	\$2,855.00	Learning
1034759	CAREER EXPLORATION ADAPTED SERIES 17 MOD	KIT	\$38,575.00	Learning
1034910	CALAMINE LOTION 6 OZ	EACH	\$3.02	Skin Care
1035067	INDEPENDENT LIVING SKILLS SERIES 20 TITLES	EACH	\$13,860.00	Learning
1035068	JOB PREP & EMPLOYABILITY SKILLS SERIES 17 TITLES	EACH	\$11,825.00	Learning
1035069	IND LIVING: TIME MANAGEMENT	EACH	\$770.00	Learning
1035070	IND LIVING: PERIMETER AND AREA	EACH	\$770.00	Learning
1035071	IND LIVING: CUSTOMER SERVICE	EACH	\$770.00	Learning
1035072	IND LIVING: LAUNDRY	EACH	\$770.00	Learning
1035073	IND LIVING: USING MONEY	EACH	\$770.00	Learning
1035074	IND LIVING: KITCHEN SAFETY	EACH	\$770.00	Learning
1035075	IND LIVING: KITCHEN TOOLS	EACH	\$770.00	Learning
1035076	IND LIVING: MEASUREMENTS	EACH	\$770.00	Learning
1035077	IND LIVING: BAKING MATH	EACH	\$770.00	Learning
1035078	IND LIVING: SALES TAX DISCOUNTS & TIPS	EACH	\$770.00	Learning
1035079	IND LIVING: STUDY SKILLS	EACH	\$770.00	Learning
1035080	IND LIVING: GENERAL HOUSEKEEPING TIPS	EACH	\$770.00	Learning
1035081	JOB PREP: POSITIVE ATTITUDES GETTING A JOB	EACH	\$770.00	Learning
1035082	JOB PREP: POSITIVE ATTITUDES IKEEPING A JOB	EACH	\$770.00	Learning
1035083	JOB PREP: YOUR APPEARANCE IN INTERVIEW	EACH	\$770.00	Learning



1035084	JOB PREP: YOUR APPEARANCE ON THE JOB	EACH	\$770.00	Learning
1035085	JOB PREP: VERBAL & NON-VERBAL COMMUNICATION	EACH	\$770.00	Learning
1035086	JOB PREP: WRITTEN COMMUNICATION	EACH	\$770.00	Learning
1035087	JOB PREP: PLANNING CAREER GOALS	EACH	\$770.00	Learning
1035088	JOB PREP: DEVELOPING A RESUME	EACH	\$770.00	Learning
1035089	JOB PREP: COMPLETING A JOB APPLICATION	EACH	\$770.00	Learning
1035090	JOB PREP: INTERVIEWING FOR A JOB	EACH	\$770.00	Learning
1035091	JOB PREP: EXPECTATIONS ON THE JOB	EACH	\$770.00	Learning
1035092	JOB PREP: MANAGING YOUR MONEY	EACH	\$770.00	Learning
1035093	JOB PREP: LOOKING FOR A JOB	EACH	\$770.00	Learning
1035094	IND LIVING: BANKING CREDIT & LOANS	EACH	\$770.00	Learning
1035095	IND LIVING: BANKING CHECKING & SAVINGS	EACH	\$770.00	Learning
1035096	IND LIVING: RENTING AN APARTMENT	EACH	\$770.00	Learning
1035097	IND LIVING: SKILLS FOR BUYING A CAR	EACH	\$770.00	Learning
1035098	JOB PREP: WORKPLACE LITERACY	EACH	\$770.00	Learning
1035099	IND LIVING: LIVING ON YOUR OWN	EACH	\$770.00	Learning
1035100	IND LIVING: LIFE SKILLS FOR THE TELEPHONE	EACH	\$770.00	Learning
1035101	IND LIVING: GETTING AROUND	EACH	\$770.00	Learning
1035102	JOB PREP: ON THE JOB PHONE SKILLS	EACH	\$770.00	Learning
1035103	IND LIVING: CONSUMER SHOPPING	EACH	\$770.00	Learning
1035104	JOB PREP: FOLLOWING DIRECTIONS	EACH	\$770.00	Learning
1035105	JOB PREP: MAINTAINING REGULAR ATTENDANCE	EACH	\$770.00	Learning
1035180	YOGA SEQUENCE BUILDING CARDS BUNDLE	SET	\$49.99	Gross / Fine Motor
1035479	HEALTH & NUTRITION SERIES 11 TITLES	KIT	\$7,625.00	Learning
1035480	SELF-CONFIDENCE: SELF ESTEEM	KIT	\$770.00	Learning
1035481	HEALTH: ACTIVE RECREATION	KIT	\$770.00	Learning
1035482	HEALTH: PASSIVE RECREATION	KIT	\$770.00	Learning
1035483	HEALTH: DANGERS OF TOBACCO	KIT	\$770.00	Learning
1035484	SELF-CONFIDENCE: FRIENDSHIP BASICS	KIT	\$770.00	Learning
1035485	SELF-CONFIDENCE: TEAMWORK	KIT	\$770.00	Learning
1035486	SELF-CONFIDENCE: SERVICE LEARNING	KIT	\$770.00	Learning
1035487	SELF-CONFIDENCE: SOCIAL SKILLS	KIT	\$770.00	Learning
1035488	SELF-CONFIDENCE: SHOWING RESPECT	KIT	\$770.00	Learning
1035489	HEALTH: BASIC FIRST AID	KIT	\$770.00	Learning
1035490	HEALTH: BASIC HYGIENE	KIT	\$770.00	Learning
1035491	HEALTH: DANGERS OF ALCOHOL	KIT	\$770.00	Learning
1035492	SELF-CONFIDENCE: DIVERSITY AWARENESS	KIT	\$770.00	Learning
1035493	SELF-CONFIDENCE: SELF DETERMINATION	KIT	\$770.00	Learning
1035494	SELF-CONFIDENCE: WORKPLACE BULLYING	KIT	\$770.00	Learning



1035495	SELF-CONFIDENCE: CYBERBULLYING	KIT	\$770.00	Learning
1035496	SELF-CONFIDENCE: BULLYING	KIT	\$770.00	Learning
1035497	SELF-CONFIDENCE: INTERNET SAFETY	KIT	\$770.00	Learning
1035498	SELF-CONFIDENCE: PROBLEM SOLVING	KIT	\$770.00	Learning
1035499	SELF-CONFIDENCE: CONFLICT RESOLUTION	KIT	\$770.00	Learning
1035500	HEALTH: PLANNING HEALTHY MEALS	KIT	\$770.00	Learning
1035501	HEALTH: WEIGHT CONTROL & PHYSICAL ACTIVITY	KIT	\$770.00	Learning
1035502	HEALTH: HEALTHY SNACKS	KIT	\$770.00	Learning
1035503	HEALTH: HEALTHY MEALS ON A BUDGET	KIT	\$770.00	Learning
1035504	HEALTH: FOOD LABELS	KIT	\$770.00	Learning
1035505	INT CAREER EXP: ADVERTISING & EDITORIAL	KIT	\$758.00	Learning
1035506	INT CAREER EXP: ANIMAL CARE	KIT	\$758.00	Learning
1035507	INT CAREER EXP: GRAPHIC ARTIST	KIT	\$1,099.00	Learning
1035508	INT CAREER EXP: AUTOBODY REPAIR	KIT	\$1,275.00	Learning
1035509	CAREER AWARENESS: MEDICAL CAREERS	KIT	\$824.00	Learning
1035510	CAREER AWARENESS: CONSTRUCTION	KIT	\$1,033.00	Learning
1035511	CAREER AWARENESS: NATURE'S RESOURCES	KIT	\$747.00	Learning
1035512	ADV CAREER EXP: ELECTRICITY	KIT	\$2,199.00	Learning
1035513	CAREER AWARENESS: THE WORLD OF BUSINESS	KIT	\$659.00	Learning
1035514	BEG CAREER EXP: FILING	KIT	\$633.00	Learning
1035515	CAREER AWARENESS: CREATIVE ARTS	KIT	\$934.00	Learning
1035516	INT CAREER EXP: FOOD SERVICE	KIT	\$1,480.00	Learning
1035517	CAREER AWARENESS: TRAVEL/TOURISM/HOSPITALI	KIT	\$1,099.00	Learning
1035518	ADV CAREER EXP: FOOD TECHNOLOGY	KIT	\$1,561.00	Learning
1035519	CAREER AWARENESS: PUBLIC SERVICES	KIT	\$791.00	Learning
1035520	BEG CAREER EXP: GREENHOUSE WORK	KIT	\$1,238.00	Learning
1035521	CAREER AWARENESS: HUMAN SERVICES	KIT	\$1,055.00	Learning
1035522	BEG CAREER EXP: GROCERY CLERKING	KIT	\$1,385.00	Learning
1035523	CAREER AWARENESS: MECHANICS/INSTALLERS/ RE	KIT	\$879.00	Learning
1035524	BEG CAREER EXP: HAIR CARE & STYLING	KIT	\$1,286.00	Learning
1035525	CAREER AWARENESS: ENGINEERING TECHNOLOGY	KIT	\$769.00	Learning
1035526	ADV CAREER EXP: LAW ENFORCEMENT	KIT	\$1,264.00	Learning
1035527	CAREER AWARENESS: BANKING	KIT	\$879.00	Learning
1035528	BEG CAREER EXP: MAIL HANDLING	KIT	\$1,011.00	Learning
1035529	INT CAREER EXP: MEDICAL EMERGENCY SERVICES	KIT	\$820.00	Learning
1035530	INT CAREER EXP: MEDICAL PATIENT CARE	KIT	\$2,364.00	Learning
1035531	ADV CAREER EXP: MEDICAL RECORDS	KIT	\$615.00	Learning
1035532	INT CAREER EXP: HEALTH & NUTRITION	KIT	\$1,539.00	Learning
1035533	INT CAREER EXP: RETAILING	KIT	\$1,832.00	Learning



1035534	INT CAREER EXP: SKIN & NAIL CARE	KIT	\$1,117.00	Learning
1035535	ADV CAREER EXP: SMALL ENGINE REPAIR	KIT	\$2,639.00	Learning
1035536	BEG CAREER EXP: TABLE SERVICE	KIT	\$1,040.00	Learning
1035537	ADV CAREER EXP: WRITING CAREERS	KIT	\$659.00	Learning
1035538	BEG CAREER EXP: CHILD CARE	KIT	\$1,704.00	Learning
1035539	INT CAREER EXP: CARPENTRY	KIT	\$2,965.00	Learning
1035540	INT CAREER EXP: CAREGIVER	KIT	\$1,975.00	Learning
1035541	ADV CAREER EXP: CONSTRUCTION TRADES	KIT	\$2,914.00	Learning
1035542	ADVANCED CAREER EXPLORATION SERIES 7 MOD	KIT	\$11,255.00	Learning
1035543	BEGINING CAREER EXPLORATION SERIES 8 MOD	KIT	\$9,575.00	Learning
1035544	CAREER AWARENESS SERIES 11 MODULES	KIT	\$9,185.00	Learning
1035545	INTERMED CAREER EXPLORATION SERIES 12 MO	KIT	\$17,085.00	Learning
1035546	BEG CAREER EXP: CLEANING MAINTENANCE	KIT	\$1,781.00	Learning
1035547	SELF-CONFIDENCE/SOCIAL SKILLS SERIES 14 TITLES	KIT	\$9,700.00	Learning
1035554	FITGUARD TOUGH GLOVES PWDRFREE NITRILE S 300/B	BX	\$42.49	Gloves
1035555	FITGUARD TOUGH GLOVES PWDRFREE NITRILE M 300/B	BX	\$42.49	Gloves
1035556	FITGUARD TOUGH GLOVES PWDRFREE NITRILE L 300/B	BX	\$42.49	Gloves
1035686	WA SPOT VISION SCREENER PACKAGE	KIT	\$7,593.25	Vision Screening
1035687	WA SPOT VISION SCREENER	EACH	\$7,593.25	Vision Screening
1036281	ZOLL AED 3 SEMI-AUTOMATIC	EACH	\$1,595.00	AEDs and Trainers
1036282	ZOLL AED 3 FULLY-AUTOMATIC	EACH	\$1,595.00	AEDs and Trainers
1036804	HIDDEN RULES GAMES SET	SET	\$82.95	Learning
1036831	CASE IPAD 10.2/10.5 GONOW CMPL PKG	EACH	\$139.00	Mobility Assistive Tech
1036873	BASIC SKILLS TRAINING SERIES 10 MODULES	EACH	\$26,100.00	Learning
1036874	BASIC SKILLS: AUTO DETAILING	EACH	\$2,100.00	Learning
1036875	BASIC SKILLS: CARPENTERS HELPER	EACH	\$3,790.00	Learning
1036876	BASIC SKILLS: CHILD CARE ASSISTANT	EACH	\$2,529.00	Learning
1036877	BASIC SKILLS: FOOD SERVICE ASSISTANT	EACH	\$1,865.00	Learning
1036878	BASIC SKILLS: GENERAL OFFICE ASSISTANT	EACH	\$2,468.00	Learning
1036879	BASIC SKILLS: HORT/GREENHOUSE WORKER	EACH	\$2,063.00	Learning
1036880	BASIC SKILLS: LAWN CARE WORKER	EACH	\$3,464.00	Learning
1036881	BASIC SKILLS: RETAIL/STOCK ASSISTANT	EACH	\$2,657.00	Learning
1036882	BASIC SKILLS: CONSTRUCTION TRADES	EACH	\$3,739.00	Learning
1036883	BASIC SKILLS: CAREGIVER	EACH	\$2,800.00	Learning
1036884	ENHANCED SKILLS SERIES 8 MODULES	EACH	\$35,885.00	Learning
1036885	ENHANCED SKILLS: GENERAL OFFICE ASSISTANT	EACH	\$4,289.00	Learning
1036886	ENHANCED SKILLS: HORT/GREENHOUSE WORKER	EACH	\$5,389.00	Learning
1036887	ENHANCED SKILLS: RETAIL TRADES	EACH	\$4,179.00	Learning
1036888	ENHANCED SKILLS: LAWN CARE WORKER	EACH	\$5,037.00	Learning



1036889	ENHANCED SKILLS: AUTO DETAILING	EACH	\$4,685.00	Learning
1036890	ENHANCED SKILLS: CHILD CARE ASSISTANT	EACH	\$4,168.00	Learning
1036891	ENHANCED SKILLS: FOOD SERVICE ASSISTANT	EACH	\$3,740.00	Learning
1036892	ENHANCED SKILLS: CARPENTERS HELPER	EACH	\$4,180.00	Learning
1036893	EAI PKG AUTISM 3 TITLES + TRAINING	EACH	\$6,499.00	Learning
1036894	EAI PKG LIFE SKILLS STARTER 5 TITLES	EACH	\$3,080.00	Learning
1036895	EAI PKG STEM FOR SPED 6 TITLES + TRAINING	EACH	\$10,995.00	Learning
1037136	VINYL EXAM GLOVE PF, SMALL 100/BX SYNTHETIC	BX	\$6.62	Gloves
1037137	VINYL EXAM GLOVE PF, MEDIUM 100/BX SYNTHETIC	BX	\$6.62	Gloves
1037138	VINYL EXAM GLOVE PF, LARGE 100/BX SYNTHETIC	BX	\$6.62	Gloves
1037153	PHOTO SOCIAL STORIES CARDS SET	SET	\$82.95	Learning
1037616	CLEAR VINYL EXAM GLOVES PF, XLARGE, 100/BX	BX	\$6.62	Gloves
1037626	CLEANCIDE WIPES 6" X 6.75" 160/CAN	CAN	\$13.39	Infection Control
1038354	EXERCISE BUDDY APP	EACH	\$54.00	Gross / Fine Motor
1038367	HYBRID VINYL GLOVES, CLEAR, LG, 200/BX	BX	\$11.99	Gloves
1038368	HYBRID VINYL GLOVES, CLEAR, MD, 200/BX	BX	\$11.99	Gloves
1038370	HYBRID VINYL GLOVES, CLEAR, XL, 200/BX	BX	\$11.99	Gloves
1038371	NITRILE EXAM GLOVE, COBALT, 3 MIL, LG, 100/B	BX	\$13.49	Gloves
1038372	NITRILE EXAM GLOVE, COBALT, 3 MIL, MD, 100/B	BX	\$13.49	Gloves
1038373	NITRILE EXAM GLOVE, COBALT, 3 MIL, XL, 100/B	BX	\$13.54	Gloves
1038374	NITRILE EXAM GLOVE, STANDARD CUFF 3.5G LG 10	BX	\$13.49	Gloves
1038375	NITRILE EXAM GLOVE, STANDARD CUFF 3.5G MD 10	BX	\$13.49	Gloves
1038376	NITRILE EXAM GLOVE, STANDARD CUFF 3.5G XL 10	BX	\$13.49	Gloves
1038437	NITRILE EXAM GLOVES, LG, 100/BX	BX	\$17.67	Gloves
1038438	NITRILE EXAM GLOVES, MD, 100/BX	BX	\$17.67	Gloves
1038439	NITRILE EXAM GLOVES, SM, 100/BX	BX	\$17.67	Gloves
1038440	NITRILE EXAM GLOVES, XL, 100/BX	BX	\$17.67	Gloves
1038467	NITRILE EXAM GLOVES, 3.5MIL, LG, 100/BX	BX	\$13.49	Gloves
1038468	NITRILE EXAM GLOVES, 3.5MIL, MD, 100/BX	BX	\$13.49	Gloves
1038469	NITRILE EXAM GLOVES, 3.5MIL, SM, 100/BX	BX	\$13.49	Gloves
1038470	NITRILE EXAM GLOVES, 3.5MIL, XL, 100/BX	BX	\$13.49	Gloves
1038471	NITRILE EXAM GLOVES, STDRDCUFF3.5G SM, 100/BX	BX	\$13.49	Gloves
1038966	NITRILE EXAM GLOVES, BLUE, L	BX	\$16.99	Gloves
1038967	NITRILE EXAM GLOVES, BLUE, MD	BX	\$16.99	Gloves
1038968	NITRILE EXAM GLOVES, BLUE, SM	BX	\$16.99	Gloves
1038969	NITRILE EXAM GLOVES, BLUE, XL	BX	\$16.99	Gloves

Association of Educational Purchasing Agencies

Tabulation Report RFP #022-B - Health & Wellness

Vendor: TinyEYE Therapy Services

General Comments: Financial reports have been emailed to George Wilson.

General Attachments: 2013 - TinyEYE W9 (003).pdf
AEPA 022-B Part A - Terms and Conditions - Health - Wellness - Final.pdf
AEPA 022-B Part F - TinyEYE Therapy Services - Pricing Workbook - Health - Wellness - Final - Copy.pdf
Billing Report_PerSchool-Activity.pdf
TinyEYE AEPA Affidavit_signed.pdf
TinyEYE AEPA Part D.pdf
TinyEYE AEPA Part D.pdf
TinyEYE AEPA Part E.pdf
TinyEYE Therapist quantity per state - AEPA (1).pdf



Part D - Questionnaire

AEPA 022-B Health & Wellness

Instructions

This questionnaire contains forms and requests for information required by AEPA for vendor evaluation for responsiveness and responsibility.

To submit the required forms, follow these steps:

1. Read the documents in their entirety.
2. Respondents must use Part D – Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested.
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled ***“Part D – Questionnaire – Name of Company”***.
5. Submit Part D, along with other required documents in Public Purchase.

The following sections will need to be completed prior to submission and submitted as one single PDF titled “Part D – Questionnaire – Name of Company”:

[Company Information](#)

[Service Questionnaire](#)

[Exceptions](#)

[Deviations](#)

Company Information

Name of Company: TinyEYE Technologies Corporation

Company Address: 105-116 Research Drive

City, State, zip code: Saskatoon, Saskatchewan S7N 3R3

Website: Tinyeye.com

Contact Person: Brenda Selk

Title: National Account Executive

Phone: 877-846-9393 ext 205

Email: Brenda.Selk@TinyEYE.com

Background

Note: Generally, AEPA will not accept an offer from a business that is less than five (5) years old or which fails to demonstrate and/or establish a proven record of business. If the respondent has recently purchased an established business or has proof of prior success in either this business or a closely related business, provide written documentation and verification in response to the questions below. AEPA reserves the right to accept or reject newly formed companies based on information provided in this response and from its investigation of the company.

This business is a: public company X privately owned company

In what year was this business started under its present name? 2005

Under what additional, or, former name(s) has your business operated? TinyEYE Therapy Services

Is this business a corporation? No X Yes. If yes, complete the following:

Date of Incorporation: July 20, 2005

State of Incorporation: Saskatchewan, Canada

Name of President: Greg Sutton

Name(s) of Vice President(s): Marnee Brick

Name of Treasurer: _____

Name of Secretary: _____

Is this business a partnership? No Yes. If yes, complete the following:

Date of Partnership: _____

State Founded: _____

Type of Partnership, if applicable: _____

Name(s) of General Partner(s): _____

Is this business individually owned? No Yes. If yes, complete the following:

Date of Purchase: _____

State Founded: _____

Name of Owner/Operator: _____

Is this business different from those identified above? X No Yes
If yes, describe the company's format, year and state of origin and names and titles of the principles below.

Is this business women-owned? _____ No X Yes

Is this business minority-owned? X No _____ Yes

Does this business have an Affirmative Action plan/statement? _____ No X Yes

Business Headquarter Location

Business Address 105-116 Research Drive

City, State, zip code Saskatoon, Saskatchewan, S7N 3R3

Phone 877-846-9393

How long at this address? 15 years

Business Branch Location(s)

Branch Address _____

City, State, zip code _____

Branch Address _____

City, State, zip code _____

Branch Address _____

City, State, zip code _____

Branch Address _____

City, State, zip code _____

**If more branch locations exist, insert information here or add another sheet with the above information.*

Sales History

Provide your business's annual sales for in the United States by the various public segments.

	2019	2020	2021 YTD
K-12 (public & private), Educational Service Agencies	\$3,882,693	\$3,491,848	\$2,567,458
Higher Education Institutions	N/A	N/A	N/A
Counties, Cities, Townships, Villages	N/A	N/A	N/A
States	N/A	N/A	N/A
Other Public Sector & Non-profits	N/A	N/A	N/A
Private Sector	N/A	N/A	N/A
Total	N/A	N/A	N/A

Provide your business's annual sales for **products and services that meet this solicitation's scope of work** in the United States by the various public segments.

	2019	2020	2021 YTD
K-12 (public & private), Educational Service Agencies	\$3,882,693	\$3,491,848	\$2,567,458
Higher Education Institutions	N/A	N/A	N/A
Counties, Cities, Townships, Villages	N/A	N/A	N/A
States	N/A	N/A	N/A
Other Public Sector & Non-profits	N/A	N/A	N/A
Private Sector	N/A	N/A	N/A
Total			

Work Force

Key Contacts and Providers: Provide a list of the individuals, titles, and contact information for the individuals who will provide the following services on a national and/or local basis:

Function	Name	Title	Phone	Email
Contract Manager	Greg Sutton	CEO	306-955-1911	gsutton@tinyeye.com
Sales Manager	Brenda Selk	National Account Executive	306-955-1911 ext 205	brenda.selk@tinyeye.com

Customer & Support Manager	Trevor Brick	Client Services Manager		trevor.brick@tinyeye.com
Distributors, Dealers, Installers, Sales Reps	Service Team (Account Manager and Service Coordinator would be assigned)	Account Manager and Service Coordinator	306-955-1911	TBD
Consultants & Trainers	We provide training and support to school staff that we call e-helpers who work directly with TinyEYE Therapy.	N/A	N/A	N/A
Technical, Maintenance & Support Services	Tech Support Team	Director of Technology and Innovation	306-955-1911	pooyan.arab@tinyeye.com
Quotes, Invoicing & Payments	Billing Team	Financial Controller	306-955-1911	billing@tinyeye.com
Warranty & After the Sale	N/A			
Financial Manager	Anna Nguyen	Financial Controller	306-955-1911	accounting@tinyeye.com

Sales Force: Provide total number and location of salespersons employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Number of Sales Reps	City	State
Brenda Selk	Grande Pointe	Manitoba (Province)

Certified Practitioners: Provide total number of certified providers and location employed by your business in the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Category Field and Number of Teleservice Providers	City	State
Therapist(s) assigned per contract		Hold state licence that the school is in.
Please see attached TinyEYE Therapist quantity per state doc.		

Describe how your company will implement training and knowledge of the contract with your respective sales force. Furthermore, describe how your company plans to support and train your sales force on a national, regional, or local level and generally assist with the education of sales personnel about the resulting contract.

Our National Account Executives are trained per state.
Head of Licensure per state.
Marketing department per state

Head of Growth

Central Hub for all information.

Learning Portal for customers and team

What is your company's plan, if your company were awarded the contract, to service up to 29 states. Describe if your company has a national sales force, dealer network, or distributor(s) with the ability to call on eligible agencies in the participating states in AEPA.

We have NAE's /then assigned to AM then SC at the school level. R@P note: "clinical mentors" Therapists have a support staff.

TinyEYE can hire a highly prized, quality clinician from a state that is not experiencing the same shortages and have them cross-licensed into a state where shortages exist. In doing so, we help to balance out the industry and ensure that all students have access to a highly effective therapist who can help them reach their goals and become engaged in the classroom and in their life. Create Balance Despite Changing Caseloads The number of students in programs is constantly shifting, as students enter, exit and transfer schools. Unfortunately, most onsite staff is very static – a FTE will not magically turn into a 0.5FTE or 2FTE roles. This results in many therapists being either underutilized, or more commonly overloaded with excess caseloads that they cannot possibly manage effectively as one individual. With TinyEYE's online program, our therapists are serving a multitude of schools and districts across the state(s) in which they are licensed. That allows us to flex the amount of therapist time that you receive, adding and removing as needed to ensure that you are always getting what you need, and nothing more.

Student Progress & Success Reporting Outside of IEP reviews and (perhaps) per-semester parent interviews, when is the last time your therapist team provided an easily accessible and clear summary of your therapy program? TinyEYE's online therapy includes at no cost to you, reporting on: • Student attendance • Therapy goals attempted & achieved • Number of students actively receiving therapy by type • Number of students discharged • Budget allocation In addition, after every session an individual report is generated that explains the activities and goals practiced, and next steps so that your team and parents can stay apprised and involved with each student's individual progress and achievements. These reports ensure that you are able to judge the effectiveness of your therapy program clearly and simply.

Why TinyEYE?

Highly Engaging, Personalized Program TinyEYE Therapy Services as co-founded by sister and brother team Marnee Brick – SLP, and Greg Sutton – former therapy student, with the vision of creating a better therapy experience for both therapists and students. As a result of that vision, TinyEYE has developed and continues to improve upon a world-class platform and program created specifically for online therapy. There is nothing else like it. TinyEYE uses gamification to help kids become invested in their success. With over 200 activities and countless variations and customizations available for them, your TinyEYE therapists have the ability to select activities that align with both the skills that your students are working on, and their interests – from butterflies to monster trucks and everything in between. Every single component of TinyEYE's program is carefully researched, tested and reviewed to ensure that your students are receiving the best therapy possible. In addition, we regularly reach out to our therapy team and school clients for feedback, which we then use to further improve our programming.

Since the beginning, TinyEYE has reinvested every dollar we have made to ensure that you are receiving the best of the best. TinyEYE prides itself in being a trusted school partner. World Leader in Online Therapy When TinyEYE was founded, MSN Messenger was the video chat platform of choice and Skype was just starting to emerge in the market. Video services were choppy at best, unintelligible at worst.

Despite that, TinyEYE was able to develop and use a high-quality therapy platform that allowed a therapist and student at two remote locations connect with one another and have an enriching therapy experience. Flash forward to today and TinyEYE has completed more than 700,000 sessions with over 25,000 students across the world. Our platform has been subject to numerous clinical tests and is featured in a multiple university courses.

Over the last 15 years, TinyEYE has won 17 awards for service excellence, technology, innovation and social impact. More Than Therapy When you choose to work with TinyEYE, you gain much more than access to a clinician. You are choosing to give your school and students access to a custom suite of resources, tools, and individual supports designed to help them thrive, including: 1. Experienced Team: With over 150 clinicians on team, TinyEYE has learnt a thing or two over the last 15 years. We are always seeking feedback from our customers and team members, which is then shared with others to ensure that every client sees the benefits and continuous improvement that experience lends. 2. Technical Support: TinyEYE offers comprehensive technical support, assistance, and monitoring. We have technical support on stand-by during every session, so that you always have the most engaging, best quality sessions possible. 3.

Client Services Team: Our Client Services Team actively monitors your school, students, and therapy to provide consistency and excellence in therapy and service delivery. We work with your special education coordinators and staff, reaching out with updates and looking for your feedback to ensure you and your students are ecstatic with your TinyEYE experience. 4. Learning Management System: TinyEYE has a custom-built Learning Management System that is designed specifically for the use of therapy services in schools. This enables your TinyEYE Therapy Team to provide curriculum-relevant learning in an evidence-based manner. Advantages of this system include increased productivity, an effective learning experience, and proof of consistent progress.

Products, Services & Solutions

Provide a description of the Products, Services & Solutions to be provided by the product category set forth in **Part B - Specifications**. Teleservice providers include Face to Face Platforms. The primary objective is for each Supplier to provide its complete product, service, and solutions offerings that fall within the scope of this solicitation so that participating agencies may order a range of products as appropriate for their needs.

Speech Therapy Services With an average of 12 years' experience per therapist on team, TinyEYE's speech-language pathology program is one of the best in the country.

TinyEYE is proud to be able to hire only the top 3% of licensed & credentialed therapists, ensuring that your students are always receiving the best quality therapy possible. Our online therapists can connect either one-on-one with your students or in groups of 2-3. They are service professionals, highly trained and able to function in the same manner as onsite therapists – from initial assessments through IEP development, direct therapy and communications with teachers, parents and other related services personnel. In addition, TinyEYE speech and language therapists have the benefit of over 150 team members who they can reach out to for support and ideas, and a highly effective ongoing training program ensuring continuous improvement and growth. After each session, your speech-language pathologist creates a 'session' report, which describes the activities worked on, any improvements, and considerations or practice activities for between sessions. This is accessible to approved school administration and related services personnel, as well as student parents through TinyEYE's secure, online platform.

Occupational Therapy Services Years of experience have also given TinyEYE the opportunity to develop best practices for online occupational therapy. These include the use of readily available and easily obtainable tools for physical manipulation and the use of an external camera that therapists can switch between so that they can easily see each other's faces during conversation and workspace during hands-on activities. Similar to other therapies, TinyEYE Occupational Therapists are able to work one-on-one, or in groups of 2-3, performing similar activities as an onsite occupational therapist in either a direct or consultative manner. After each session, your occupational therapist creates a 'session' report, which describes the activities worked on, any improvements, and considerations or practice activities for between sessions.

Mental Health Services.

This is accessible to approved school administration and related services personnel, as well as student parents through TinyEYE's secure, online platform. To learn more about TinyEYE therapy services and how they work, visit Appendix A: Variations of Service. Mental Health Services TinyEYE's Mental Health program provides schools access to qualified licensed mental health professionals. Whether you need a full suite of mental health support or assistance serving a growing caseload for your existing staff, TinyEYE offers online school counselors and social workers to support and provide resources for your students. We can provide a range of solutions for students from IEP development and direct therapy for a pre-identified population, to scheduled 'drop-in times' where students can access therapy in a more anonymous fashion. Dependent on individual case needs, services can also be:

- One-on-one
- Family • Group counseling
- Classroom presentation & discussion

In order to ensure that you are always aware of how your services are being used, TinyEYE clinicians generate individual reports in real time. In order to meet HIPAA and FERPA requirements, simplified reports and history for each student are accessible to parents and approved professionals through a confidential login, while more detailed reports are stored by the school counselor to be made available as necessary.

Teleservice Providers: Do you assess annual fees for service beyond calculated rates?

We calculate both direct and indirect therapy time for speech, occupational and mental health services based on the contractual rate.

Teleservice Providers: How is your fee calculated (i.e. to the minute, quarter, hour, half hour, hour)? Provide Sample Invoicing per teleservice available protecting identity of services provided; submit as Exhibit A.

We have 'to the minute' contracts and Guaranteed hours contracts.

Teleservice Providers: Are your services structured to include Medicaid/Medicare Options?

Yes, our services are completely customizable and we do offer Medicaid/Medicare options.

Distribution

Describe how your company proposes to distribute the products and services nationwide, regionally, or at the local level.

We are an online provider that utilizes a proprietary therapy platform to deliver services.

Service/Support and Distribution Centers: Provide the type (service/support or distribution) and location of centers that support the United States by completing the following: *(To insert more rows, hit the tab key from the last field in the State column.)*

Center Type	City	State
We use our customized therapy platform that our licensed therapists deliver services over.		
Our Service Coordinators and Account managers provide support via phone, email and video meetings.		
Hybrid option		

Describe the criteria and process by which your company selects and approves subcontractors, distributors, installers, and other independent services.

We have a full-service Recruitment team that recruits, selects and places therapist contractors with schools/school districts as well as private therapy clients.

COE/CM -

Since 2005, TinyEYE has delivered more than 700,000 online therapy sessions to over 25,000 school aged children. During this time, most have graduated from their therapy program and are well-prepared for their futures. A few examples of how we intend to share this path of excellence include:

Proven Service Plan - Our long-term partnership with school districts across the United States has offered TinyEYE the opportunity to understand the unique challenges, strengths, and cultures. Our custom therapy program helps school districts navigate challenges such as remote locations, changing caseloads, and lack of therapists. Your students, parents, teachers, and staff can have the support they need to offer a successful therapy program. TinyEYE's teletherapy services and experience can be a great investment, complementing your existing therapy program or operating as your full-service therapy solution.

Experienced Team – This year TinyEYE celebrates 15 years of business. We have focused information capture techniques in place to ensure that the experience of our collective team grows with each session we deliver. As we continue to build upon our best practices with hundreds of schools, we will continue to overcome challenges and set new standards for delivering high quality online speech therapy services.

Continuous Improvement – TinyEYE is built on a culture of continuous improvement. We are constantly seeking feedback from our clients and therapists and the improvements have been made based on their requests. • Investing in Your Program – TinyEYE re-invests 100% of our earnings back into our company. These investments are focused on improving the value delivered to our biggest investors - our customers and their students. Some of the ways we have invested in your success include:

Dedicated Staff – To help our therapists focus on therapy and reduce the number of hours billed to you, TinyEYE provides a service coordinator to help you and your team manage a successful therapy program. This professional is available to you and your team to help establish schedules, manage the program set up, connect you with technical support, help reduce the stress in adjusting caseloads, and much more. o Custom Therapy - TinyEYE has given our therapists the ability to add to and customize online therapy activities to ensure that they are relevant and interesting to your students, every time. From superheroes to unicorns, PreK to advanced high school, we have activities that will interest and support your students’ learning objectives.

Multiservice Provider – Schools can experience the ease of one service provider for multiple services. With access to speech language pathologists, occupational therapists, and mental health professionals such as social workers and school counsellors, you can access multiple sources of care for your students with just one contact at TinyEYE. Since day one, we have focused on treating the whole student, not just the diagnosis. We believe your students can thrive at school, with peers, and during activities of daily living. Children who are engaged in their own therapy journey can carry forward their learning into the Mental Health Services via Online/Video Conferencing Proposal TinyEYE Therapy Services Page 4 of 18 classroom and beyond. Working with students, families, and special education professionals in communities over the past 15 years, we have learned so much about their lives. With this knowledge, TinyEYE has applied our learning into creating engaging therapy experiences for your children.

Provide a list of current subcontractors, distributors, installers, and other independent service providers who are contracted to perform the type of work outlined in this solicitation in the member agency states. Include, if applicable, contractor license or certificate information and the state(s) wherein they are eligible to provide services on behalf of the business.

At time of awarded contract we will provide contractors information including licenses, credentials and profile.

If applicable, describe your company’s ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.

Click or tap here to enter text.

If applicable, describe other ways your company can be sensitive to a participating agencies desire to utilize local and/or MWBE companies, such as the number of local employees and offices with a geographic region, companies your firm uses that may be local (i.e. delivery company), your own company’s diversity of owner employees, etc.

Click or tap here to enter text.

If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.

Click or tap here to enter text.

Marketing

Key Marketing Contact(s): List the name(s), title(s) and contact information of the business’s key national and regional marketing office(s). *To insert more rows, hit the tab key from the last field in the Email column.*

Name	Title	Phone	Email
Sabrina Labonte	Marketing Manager	306-955-1911	Sabrina.Labonte@TinyEYE.com
Sarah	Marketing Specialist	306-955-1911	Sarah.Moran@TinyEYE.com

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Describe how this business marketed its products and services to schools, nonprofit organizations, and other public sector audiences in Fiscal Year 2019– 2020 (July 1 – June 30). List all conventions, conferences, and other events at which this company exhibited.

ASHA Conference, Email Marketing, Social Media Marketing, Webinars, Website Content and Blogs, Referral Programs, At-Risk-Therapist Promotional Programs, Promotional Videos

Describe how your company will market the resulting contract to eligible Member Agencies. Describe how your company differentiates the new agreement from existing contracts that your company may hold today. Please be specific and detailed in your response.

The main marketing platform utilized to reach customers or prospects to promote services is email marketing. We run specific campaigns to targeted areas and demographics promoting specific messaging, offers, services, promotions, industry news or changes, events and any additional important and relevant information. We also reach customers through social media as well as through our blog and website. Our plan is to leverage email marketing, social media marketing, our website and eventually paid advertising through search engines to promote our contract with EAPA to Member Agencies. We also plan to attend ASHA as well as other conferences over the next year, which would be used as additional means of sharing information and promoting our services such as this contract with Member Agencies.

Cooperative Marketing. Describe ways in which your company will collaborate with AEPA Member Agencies in marketing the resulting contract. Submit any supplemental materials as PDFs and title it Exhibit B – Marketing Plan.

- Process on how the contract will be launched to current and potential agencies.
- The ability to produce and maintain in full color print advertisements in camera-ready electronic format, or electronic advertisements, including company logos and contact information.
- Anticipated contract announcements, planned advertisements, industry periodicals, other direct or indirect marketing activities promoting the AEPA awarded contract.
- How the contract award will be displayed/linked on the Respondent’s website.

Click or tap here to enter text.

- TinyEYE is capable of submitting contracts both in print or electronically based on customer’s requirements and needs.
- TinyEYE focuses 95% of its marketing efforts on digital collateral, with the exception of print material used for conferences (such as banners, promotional gifts such as pens, flyers, business cards, etc...). In terms of digital collateral, our marketing team has the full capacity to create any kind of necessary collateral. We also partner with an agency that provides graphic design services for any additional design needs required for collateral or promotions. TinyEYE’s branding is consistently used across channels and mediums and is utilized in all digital and print promotional collateral.
- TinyEYE promotes news and important company communications through email communications (campaigns and monthly newsletters), our blog, our website, our social media accounts as well as through paid advertising when beneficial.
- TinyEYE’s website will display the contract award in many ways:
 - o As a banner on the homepage for a pre-determined promotional period after being awarded the contract
 - o In our partnerships and awards tab
 - o In our “School” tab where our services and scope of work are described for readers

Environmental Initiatives

Describe how your products and/or services support environmental goals.

By utilizing a fully systemized and digital platform for therapy and caseload management (Monarch), TinyEYE supports environmental goals by reducing paper waste created through on-site therapy and the administrative tasks related to caseload management.

Additionally, by promoting a “virtual office” working policy within its corporate team, TinyEYE has been able to maintain a small office that consumes limited resources (heating, water, electricity, paper, etc...) by encouraging employees to work from home and utilize resources that they already have available. In line with this policy, paperwork related to administrative tasks or meetings is non-existent as it is housed online through Microsoft SharePoint.

Indicate if your company has any products in your offering that have any third-party environmental certifications.

Click or tap here to enter text.

N/A

Describe the business’s “green” objectives (i.e. LEED, reducing footprint, etc.).

Click or tap here to enter text.

TinyEYE’s green objectives revolve around reducing paper waste, energy consumption and our ecological footprint by automating and digitalizing as much of our business processes as possible, including therapy and caseload management.

Describe what percentage of your offering is environmentally preferable and what are your company’s plans to improve this offering.

Click or tap here to enter text.

TinyEYE’s entire service offering is environmentally preferable as it relies on online processes, systems and documentation to function. Paper documentation is only produced at customer’s request.

Additional Information

Describe any/all features, advantages and benefits of your organization that you feel will provide additional value and benefit to a participating AEPA agency.

Click or tap here to enter text.

If applicable, describe your company’s ability to integrate into other ecommerce sites:

Include details about your company’s ability to create punch out sites and accept orders electronically (cXML, OCI, etc.). Provide detail on where your company has integrated with a public agency’s ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, “go live” date, net sales per calendar year since “go live”, and percentage of agency sales being processed through this connection.

Click or tap here to enter text.

Disclosures

Financial Health (REQUIRED): AEPA requires reports that describe the financial soundness of your organization. Accepted financial reports include balance sheets and Profit & Loss statements for the past three years (2018, 2019, 2020), a Letter of Credit or Line of Credit from a bank or lending institution indicating the line of credit limit and the average outstanding balance, Dun & Bradstreet reports, a complete Annual Financial Report (for publicly traded companies). Reports must be for the three years prior to this solicitation. Scan the report(s) into a PDF document and title as per the instructions.

For confidentiality, respondents may choose to send the report(s) by email directly to the AEPA Executive Director, George Wilson, at georgewilson.aepa@outlook.com. The reports will be held through the end of the protest period for the solicitation after which they will be destroyed. The pdf report(s) must be received by the AEPA Executive Director before the due date and time of the solicitation opening.

Legal: Does this business have actions currently filed against it? X No Yes

If Yes, **AN ATTACHMENT IS REQUIRED:** List and explain current actions, such as, Federal Debarment (on US General Services Administration’s “Excluded Parties List”), appearance on any state or federal delinquent taxpayer list, or claims filed against the retainage and/or payment bond for projects.

References				
Provide contact information of your business’s five largest public agency customers.				
Agency	Name	Title	Phone Number	Email
1. CNMI	Lucille DeLeon Guerrero	Online therapy director	(670) 237-3021	lucille.deleonguerrero@cnmipss.org
2. GUAM	TereseAnnD. Crisostomo	Special Education Director	(671) 300-1323	tdcrisostomo@gdoe.net
3. Plumas Unified	Kevin Bean	Director of Student Services	(530) 283-6500 ext 5300	kbean@pcoe.k12.ca.us
4. Fort Bragg Unified	Carolynne Carinne	Special Education Director	(707) 961-2850 ext. 3519	ccarine@fbusd.us
5. Tlichon	Lindsey Hope	Director Of Services	(867) 392-3000 extension x3021	linseyhope@tlichon.net

Service Questionnaire

The following chart indicates which AEPA Member States intend to participate in this solicitation category. Respond to Yes/No and choice questions by using an (X). **Note: A Respondent must be willing and able to deliver the proposed products and/or services to 90% of the participating AEPA Member States.**

AEPA Member States	Participating in this category.	In which states has this company sold products/services in the past 3 years? (Place an X where applicable)	If awarded, which states does this company propose to sell in? (Place an X where applicable)	Indicate which states this company has sales reps, distributors or dealers in. (Place an X where applicable)

California	Yes	X	X	X
Colorado	Undecided	X	X	X
Connecticut	Yes		X	X
Florida	Yes	X	X	X
Georgia	Yes	X	X	X
Illinois	No	X	X	X
Indiana	Yes	X	X	X
Iowa	No	X	X	X
Kansas	Yes	X	X	X
Kentucky	Yes	X	X	X
Massachusetts	Yes		X	X
Michigan	Yes	X	X	X
Minnesota	Yes	X	X	X
Missouri	Yes		X	X
Montana	Yes	X	X	X
Nebraska	Yes		X	X
New Jersey	Yes		X	X
New Mexico	Yes		X	X
North Dakota	Yes	X	X	X
Ohio	Yes		X	X
Oregon	Yes		X	X
Pennsylvania	Yes	X	X	X
South Carolina	Yes	X	X	X
Texas	Yes	X	X	X
Virginia	Yes		X	X
Washington	Yes	X	X	X
West Virginia	Yes		X	X
Wisconsin	Yes	X	X	X
Wyoming	Yes	X	X	X
	Yes			

e-Commerce: Does this business have an e-commerce website? _____ **No** x **Yes**

If YES, what is the website? www.tinyeye.com

Customer and Support Service: It is understood depending on the type, kind and level of products and/or services being proposed in response to this solicitation will impact and determine the type and level of services required and these are identified in Part B Specifications of this solicitation.

Does this business have online customer support options? _____ **No** x **Yes**

Does this business have a toll-free customers support phone option? _____ **No** x **Yes**

Does this business offer local customer and support service options? x **No** _____ **Yes**

State your normal delivery time (in days) and any options for expediting delivery.
 Click or tap here to enter text.

State your backorder policy. Do you fill the order when available, or cancel the order and require participating agencies to reorder if items are backordered?
 N/A

Describe your company's payment terms as well as any quick pay discounts.

Click or tap here to enter text. 30 day term. Invoices are billed once monthly.

State your company's return policy and any applicable State restocking fees.

Click or tap here to enter text. N/A

Describe any special program that your company offers that will improve customers' ability to access products, on-time delivery, or other innovative strategies.

Click or tap here to enter text.

Pricing

Is your pricing methodology guaranteed for the term of the contract?		No	X	Yes
Will you offer customized price lists to participating entities as required per the pricing terms of Part A?		No	X	Yes
Will you offer hot list pricing (optional) as described in the pricing terms of Part A?		No	X	Yes
Will you offer volume price discounts as described in the pricing terms of Part A?	X	No		Yes

Competitiveness: In order for your response to be considered, your company must offer AEPA prices that are equal to or lower than those normally offered to individual entities or cooperatives with equal or lower volume.

Is the pricing that is proposed to AEPA equal to or lower than pricing your company offers to individual entities or cooperatives with equal to or lower volume? _____ No X Yes

Indicate which of the following apply and the **level of competitive range** you are offering in response to this solicitation.

No Pricing offered to AEPA is EQUAL TO pricing offered to individual customer and/or cooperatives.

Yes Pricing is LESS THAN individual customer and/or cooperatives. Lower by 15 %

Cooperative Contracts: Does your business currently have contracts with other cooperatives (local, regional, state, national)? _____ No X Yes

If YES, identify which cooperative and the respective expiration date(s).

Click or tap here to enter text. New Boces of Wyoming

If YES, and your business is awarded an AEPA contract, explain which contract your business will lead with in marketing and sales representative presentations (sales calls)?

Click or tap here to enter text. Sales calls per state.

Administrative Fee: Which of the following best reflects how your pricing includes the individual AEPA Members' administrative fee. Mark with an "X".

The pricing for the products and/or services are the same for each AEPA Member Agency, shipping, handling, administrative fee and other specific state costs are added to arrive at total price offered to the Individual AEPA Member Agency.

Yes	The pricing for the products and/or services is inclusive of the administrative fee and therefore the pricing is the same for all AEPA Member Agencies. Shipping, handling and other state specific costs are added to the adjusted AEPA Member Agency's price.
	The pricing for the products and/or services includes ALL (shipping, handling, administrative fee, other) costs to arrive at a single price for all AEPA Member Agencies.

Leasing: Do your business offer leasing arrangements under this solicitation? X No Yes

If Yes, please indicate how the rate factor is determined and other cost factors below.

If an AEPA contract is approved and awarded by the Member Agencies, as a Vendor Partner, I agree to:

Responsibilities	Yes, indicate with an "X"	No, indicate with an "X"
1. Designate and assign a dedicated senior-level contract manager (one authorized to make decisions) to each of the Member Agency accounts. This employee will have a complete copy and must have working knowledge of the AEPA contract.	x	
2. Train and educate sales staff on what the AEPA contract is: including pricing, who can order from the contract (by state), terms/conditions of the contract, and the respective ordering procedures for each state. It is expected that Vendor Partners will lead with AEPA contracts.	x	
3. Develop a marketing plan to support the AEPA contract in collaboration with respective AEPA Member Agencies. The marketing plan should include, but not be limited to, a website presence, electronic mailings, sales flyers, brochures, mailings, catalogs, etc.	x	
4. Create an AEPA-specific sell sheet with a space to add a Member Agency logo and contact information for use by the Member Agencies and the Vendor Partner's local sales representatives to market within each state.	x	
5. On a quarterly basis, complete the sales and administrative fee report (see attached PDF example) and submit to each Member Agency along with the respective administrative fees to be paid. If there are no sales, the Vendor Partner is required to submit a \$0 report to the AEPA Member Agency.	x	
6. Have ongoing communication with the Category Oversight Chairperson, AEPA Member Agencies and the Member Agencies Participating Entities.	x	
7. Attend two (2) AEPA meetings each year (see Part A)	x	
8. Participate in national and local conference trade shows to promote the AEPA contracts including, but not limited to the Association of School Business Officials (ASBO), the National Institute of Governmental Purchasing (NIGP), and the National Association of Educational Procurement (NAEP).	x	
9. Increase sales over the term of the contract with all participating AEPA Member Agencies.	x	

Exceptions

Instructions:

1. If "no" is marked with an "X" below, complete this form by signing it at the bottom.
2. If "yes" is marked with an "X" below, insert answers into the form shown below, providing narrative explanations of exceptions. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Exceptions to local, state or federal laws cannot be accepted under this solicitation.

X	No, this respondent does not have exceptions to the Terms and Conditions incorporated in Parts A and B of this IFB.
X	Yes, this respondent has the following exceptions to the Terms and Conditions incorporated in Parts A and/or B of this solicitation.

IFB Section and Page Number	Outline Number	Term and Condition	Exception

Deviations

Instructions:

1. If “no” is marked with an “X” below, complete this form by signing it at the bottom.
2. If “yes” is marked with an “X” below, insert answers into the form shown below, providing narrative explanations of deviations. *(To insert more rows, hit the tab key from the last field in the last row and column.)*
3. If adding pages, the company name and identifying information as to which item the response refers must appear on each page.
4. Deviations to local, state, or federal laws cannot be accepted under this solicitation.

	No , this respondent does not have deviations (exceptions or alternates) to the specifications listed in Part B of this solicitation.
x	Yes , this respondent has the following deviations to the specifications listed in Part B of this solicitation.

Outline Number Part B	Specification (describe)	Details of Deviation



Part E – Signature Forms

AEPA 022-B

Health and Wellness

Instructions

Contained herein are forms that **require a signature** from an authorized person at your company. All items found within this document are **mandatory**. Failure to sign the required areas, sections, or signature lines will allow AEPA to consider your company's proposal as **non-responsive**.

To submit the required signed forms, follow these steps:

1. Read the documents in their entirety.
2. Complete all forms and sign when required.
3. Once signed, place notary stamp in the delegated area on the Bid Affidavit.
4. Return the forms and pages in their correct order and scan one (1) single PDF format titled "Part E - Signature Forms - Name of Bidding Company" (i.e. one PDF document for all signature forms).
5. Submit Part E, along with other required documents in Public Purchase.

*Note, a bid checklist has been provided to review with your submission.

The following sections will need to be completed prior to submission as **one (1), single PDF** titled "Part E - Signature Forms - Name of Bidding Company".

Uniform Guidance "EDGAR" Certification Form – *signature required

Bid Affidavit – *signature required

Acceptance of Bid & Contract Award – *signature required

Uniform Guidance “EDGAR” Certification Form

2 CFR Part 200

When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Respondents submitting proposals must complete this EDGAR Certification form regarding the Respondent’s willingness and ability to comply with certain requirements, which may apply to specific agency purchases using federal grant funds.

For each of the items below, the Respondent will certify its agreement and ability to comply, where applicable, by having the Respondent’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Respondent fails to complete any item of this form, AEPA will consider and may list the response, as the Respondents are unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Respondent using federal funds.

1. Violation of Contract Terms and Conditions

Provisions regarding Respondent default are included in AEPA’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Respondent and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as AEPA’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Respondent. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay Respondent for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Respondent’s return policy. If the participating agency has paid the Respondent for goods and services provided as the date of termination, Respondent shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including how it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Respondent, the participating agency’s provision shall control.

3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Respondent agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60-1.3 and Respondent agrees that it shall comply with such provision.

4. Davis Bacon Act

When required by Federal program legislation, Respondent agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Respondent shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, Respondent is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. Also, Respondent shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Respondent agrees that, for any purchase to which this requirement applies, the award of the purchase to the Respondent is conditioned upon Respondent’s acceptance of wage determination.

Respondent further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this titled or imprisoned not more than five (5) years, or both.

5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Respondent agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Respondent is required to compute the wages of every mechanic and laborer based on a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 applies to construction work and provides that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, Respondent agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Respondent certifies that the Respondent is not currently listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Respondent if Respondent is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Respondents that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Respondent agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, Respondent agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Respondent agrees that the total price, including profit, charged by the Respondent to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Respondent's contract with AEPA.

12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Respondent agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with a participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Respondent Certification (By Item)	Respondent Certification: YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	Yes, I agree	GS
2. Termination for Cause of Convenience	Yes, I agree	GS
3. Equal Employment Opportunity	Yes, I agree	GS
4. Davis-Bacon Act	Yes, I agree	GS
5. Contract Work Hours and Safety Standards Act	Yes, I agree	GS
6. Right to Inventions Made Under a Contract or Agreement	Yes, I agree	GS
7. Clean Air Act and Federal Water Pollution Control Act	Yes, I agree	GS
8. Debarment and Suspension	Yes, I agree	GS
9. Byrd Anti-Lobbying Amendment	Yes, I agree	GS
10. Procurement of Recovered Materials	Yes, I agree	GS
11. Profit as a Separate Element of Price	Yes, I agree	GS
12. General Compliance with Participating Agencies	Yes, I agree	GS

TinyEYE Technologies Corporation

Name of Business

Greg Sutton

Signature of Authorized Representative

Greg Sutton

Printed Name

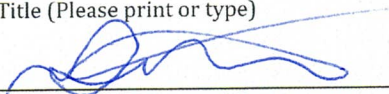
August 17, 2021

Date

Solicitation Affidavit

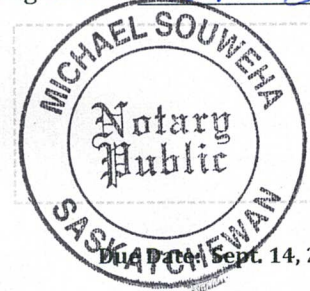
Instructions: This form must be signed by the business's authorized representative and notarized below. If awarded, the Respondent is required to produce a copy of this document for each Member Agency with which it contracts.

1. The undersigned, is duly authorized to represent the persons, business and corporations joining and participating in the submission of the foregoing bid (such persons, business and corporations hereinafter being referred to as the Respondent), being duly sworn, on his/her oath, states that to the best of his/her belief and knowledge no person, business or corporation, nor any person duly representing the same joining and participating in the submission of the foregoing bid, has directly or indirectly entered into any agreement or arrangement with any other Respondents, or with any official of the **Member Agency**, or any employee thereof, or any person, business or corporation under contract with the **Member Agency** whereby the Respondent, in order to induce the acceptance of the foregoing bid by the **Member Agency**, has paid, or is to pay to any other Respondent, or to any of the aforementioned persons, anything of value whatever, and that the Respondent has not, directly nor indirectly entered into any arrangement, or agreement, with any other Respondent or Respondents which tends to or does lessen or destroy free competition in the letting of the contract sought for by the foregoing bid.
2. This is to certify that the Respondent, or any person on his/her behalf, has not agreed, connived, or colluded to produce a deceptive show of competition in the manner of the bidding, or award of the referenced contract.
3. This is to certify that neither I, nor to the best of my knowledge, information and belief, the Respondent, nor any officer, director, partner, member or associate of the Respondent, nor any of its employees directly involved in obtaining contracts with the **Member Agency**, or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
4. This is to certify that the Respondent or any person on his behalf has examined and understands the terms, conditions, the scope of work and specifications, and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the bid submittal.
5. This is to certify that if awarded a contract, the Respondent will provide the equipment, commodities, and/or services to members and affiliate members of the Agency in accordance with the terms, conditions, the scope of work and specifications and other documents of this solicitation in the following pages of this bid.
6. This is to certify that the Respondent is authorized by the manufacturer(s) to sell all proposed products on a national basis.
7. This is to certify that we have completed, reviewed, approved, and have included all information that is required of these bid forms.

<u>Greg Sutton</u>	<u>105-116 Research Drive</u>
Authorized Representative (Please print or type)	Mailing Address
<u>CEO</u>	<u>Saskatoon, Saskatchewan, S7N3R3</u>
Title (Please print or type)	City, State, Zip
	<u>Aug 18th / 2021</u>
Signature of Authorized Representative	Date

Subscribed and sworn to before me this 18th day of August 2021
 Notary Public in and for Province of Saskatchewan Country of Canada
 County of _____ State of _____
 My commission expires on N/A Signature M. Souweha

is by virtue of being a solicitor



Enter Notary Stamp



Acceptance of Solicitation & Contract

Instructions: PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>TinyEYE Technologies Corporation</u>	Date	<u>August 17, 2021</u>
Address	<u>105-116 Research Drive</u>	City, State Zip	<u>Saskatoon, Saskatchewan, S7N3R3</u>
Contact Person	<u>Greg Sutton</u>	Title	<u>CEO</u>
Authorized Signature	<u><i>Greg Sutton</i></u>	Title	<u>CEO</u>
Email	<u>gsutton@TinyEYE.com</u>	Phone	<u>877-846-9393</u>

PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2023, unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, it may be extended month by month up to six (6) months by an AEPA state.

Awarding Agency _____

Authorized Representative _____

Awarded this	day of	Contract Number
Contract to commence		
(Member Agency to select)	<u>3/1/2022</u>	Or

Solicitation Checklist

Instructions: Utilize the checklist below, reviewing to confirm that all the required documents have been uploaded to Public Purchase, in their **specified/required format**, by the due date and time listed for this solicitation. **Submissions not following the specified/required format may result in being marked non-responsive and may not be considered for evaluation.** Respondents are reminded that failure to follow, comply with, and adhere to the enclosed instructions of this solicitation may result in their response being deemed non-responsive. AEPA, its Member Agencies, affiliate agencies, and authorized representatives are not responsible for bid proposals that are incomplete, unreadable, or received after the solicitation deadline submission date.

"x"	Document Title, Uploaded to Public Purchase <i>(Respondent must submit documents in the required title/format)</i>	Format of Uploaded Document	Notes
	Bid Bond – if Required, see Part B if applicable.	Upload PDF copy. The original must be received by Lakes Country Service Cooperative by due date and time.	Send to Lakes Country Service Cooperative.
	Part C – State-Specific Forms – Name of Responding Company	Single, Scanned PDF	Required. Signatures Required.
	Part D - Questionnaire – Name of Responding Company Includes: <ul style="list-style-type: none"> • Company Information • Service Questionnaire • Exceptions • Deviations • Sample Invoice for Teleservice labeled Exhibit A 	Single, Scanned PDF	Required.
	Part E – Signature Forms – Name of Responding Company Includes: <ul style="list-style-type: none"> • Uniform Guidance “EDGAR” Certification • Bid Affidavit • Acceptance of Bid & Contract Award 	Single, Scanned PDF	Required. Signatures required.
	Part F – Pricing Schedule – Name of Responding Company	Excel Workbook	Required.
	Price List/Catalog – Name of Responding Company	Upload PDF	Required.
	Exhibit A – Financial Health Document(s) – Name of Responding Company	Scanned PDF	Required. Not provided by AEPA, Respondent Created
	Exhibit B – Marketing Plan – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit C – Warranties, Additional Services – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created
	Exhibit D – Additional Discounts – Name of Responding Company	Scanned PDF	Optional. Not provided by AEPA, Respondent Created



Part F.2 – Price Schedule AEPA #022-B Health & Wellness

INSTRUCTIONS: Download the Net Effective Bid Price and respective information for all line items in the entire catalog. Use a separate spreadsheet for each catalog. Please be sure to set the 'Print Area' PRIOR to submitting your bid response.

NOTE: The Net Effective Price MUST be consistent with the percentage discounts listed on the F.1 tab. Failure to have price correspond may be cause for rejection of your offer.

Part F.2 is a REQUIRED FORM

Bidding Company Name:			Enter company name here			Catalog Name:		Enter catalog name here			
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
1	Speech Therapy Services	Speech-Language Pathology: auditory verbal therapy, early language development, early literacy developm				hour	\$ 85.00		\$ 78.00	\$85.00 Regular - \$78.00 AEPA pricing	1
2	Occupational Therapy Services		Occupational Therapy: cognitive skills, sensory skills, fine motor skills (eg. grasping and effectively manipula				hour	\$ 85.00		\$ 78.00	\$85.00 Regular - \$78.00 AEPA pricing
3	Mental Health Services	School Counseling: address academic performance, emotional challenges, interpersonal skills/social anxiet				hour	\$ 130.00		\$ 110.00	\$130.00 regular pricing - \$110.00 AEPA pricing	3
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42											42
43											43

Bidding Company Name:			<i>Enter company name here</i>			Catalog Name:		<i>Enter catalog name here</i>			
No.	Product Category	Product Description	Manufacturer	Manufacturer SKU	Vendor SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments	No.
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AEPA Monthly Activity

Month: Aug 2021

School Account Name	Direct Therapy or Consultation	No-show session/School Tech Issue	Screenings	School Supervision	Assessment	IEP Meeting	Planning & Reporting	Total Hours
School ABC	33.68	13.22	-	-	0.47	9.48	16.00	72.85
Total	33.68	13.22	-	-	0.47	9.48	16.00	72.85

Planning and reporting could include: communication with school, waiting for students, planning, setting up Tx plans, scheduling, progress and session notes

TinyEYE Therapist Quantity per state

NOTE: Green states represent Sales Team Focus-States for 2022

NOTE: There is no guarantee that the numbers below equate to team capacity . The therapists represented below are largely placed. We recruit per state/per contract.

Focus State	SLP	OT	SC	SW	Notes
CA	75	11	2	1	We have no SLP available capacity in this team
CO	5	4	0	0	
CT	0	0	0	0	
FL	16	8	0	0	
GA	18	4	0	0	
IL	18	5	0	0	
IA	6	1	0	0	
KS	1	4	0	0	
KY	3	0	0	0	
MA	5	2	0	0	
MI	17	8	0	1	
MO	5	3	0	0	
MT	2	0	0	0	
NB	0	0	0	0	
NJ	5	4	0	0	
NM	5	1	0	0	
ND	3	1	0	0	
OH	7	1	1	0	
OR	2	3	0	0	
PA	6	8	1	0	
SC	4	0	0	0	
TX	17	6	0	1	
VA	4	4	0	0	
WA	7	3	0	0	
WV	0	0	0	0	
WI	3	0	0	0	
WY	12	1	0	0	



Association of Educational
PURCHASING AGENCIES

Recommendation for New Contracts

AEPA RFP 022-B Health and Wellness

RFPs received that were rejected PRIOR to the Category Committee evaluation with cause for rejection:

E Therapy LLC: Financial Health Document was not complete.
 School Nurse Supply: Financial Health Document was not complete.
 Strong Medical Partners: Financial Health Document was not complete.

RFPs received that were rejected DURING the Category Committee evaluation with cause for rejection:

None

Vendors recommended:

Medicaleshop Inc:
 School Health Corp:
 TinyEye Therapy Services:

Methodology Used by the Committee for Determination:

Vendor Name	Points Awarded – Based on 100-point scale as published in AEPA RFP Part B, Evaluation
Medicaleshop Inc:	80
School Health Corp:	88.75
TinyEye Therapy Services:	91.75

Proposed Motion:

It is recommended by the Category Committee that AEPA reject the RFPs from: E Therapy LLC; School Nurse Supply; and Strong Medical Partners.

Proposed Motion:

The Category Committee recommends the following responses for approval by AEPA: Medicaleshop Inc; School Health Corp; and TinyEye Therapy Services.

Committee Members

Committee Chair – Name & Signature: Nita Werner

DocuSigned by:

Nita Werner

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Committee Member: Steve Griggs

Committee Member: Tammy Stowers

Committee Member: Fred Payne

Committee Member: Robin Strauser