

## Bid Checklist

Proposal: RFP #21.6 - Procurement Marketplace SaaS

Awarded Vendor(s): EqualLevel, Inc.

Award Date: September 2, 2020 Contract Number: 21.6 - EQL

- Copy of Public Notice/Legal Ad(s)
- Copy Of Release (via Public Purchase)
- Copy of Bid Specifications (includes Q&A, addenda if issued)
- Copy of Closing (via Public Purchase)
- Notification Report
- Access Report (via Public Purchase)
- Opening Record
- Copy of Bids Received
- Evaluation Compilation/Executive Summary
- Copy of Award Letter
- Copy of Rejection Letter
- Copy of Signed Contract(s)
- Board Acceptance of Bid

\*\*\* Proof of Publication \*\*\*

State of North Dakota )  
  ) SS:  
County of Burleigh )

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for RFP #21.4 - Instructional Materials & Classroom Supplies, RFP #21.5 - Disinfection Services, and RFP #21.6 - Procurement Marketplace SaaS. Specifications and forms may be obtained by registering for free with CPC on Public Purchase (www.publicpurchase.com). Proposals must be uploaded to Public Purchase before 10 a.m. CT on August 5, 2020, and late proposals will not be considered.

7/6 & 13 - 10444

Before me, a Notary Public for the State of North Dakota personally appeared Jill Lindsay who being duly sworn, deposes and says that he (she) is the Clerk of Bismarck Tribune Co., and that the publication(s) were made through the

Bismarck Tribune on the following dates:

7/6+13

Signed Jill Lindsay

LAKES COUNTRY SERVICE COOP  
Lori Mittelstadt  
1001 E MOUNT FAITH  
FERGUS FALLS MN 56537

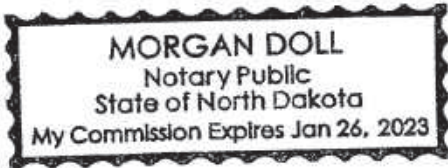
ORDER NUMBER 10444

Sworn and subscribed to before me this 13<sup>th</sup> day of

July 2020

Morgan Doll

Notary Public in and for the State of North Dakota



Section: Legals

Category: 5380 Public Notices

PUBLISHED ON: 07/06/2020, 07/13/2020

TOTAL AD COST: 30.60

FILED ON: 7/13/2020

AFFIDAVIT OF PUBLICATION

STATE OF MINNESOTA )  
COUNTY OF HENNEPIN )



650 3rd Ave. S, Suite 1300 | Minneapolis, MN | 55488

Terri Swanson, being first duly sworn, on oath states as follows:

1. (S)He is and during all times herein stated has been an employee of the Star Tribune Media Company LLC, a Delaware limited liability company with offices at 650 Third Ave. S., Suite 1300, Minneapolis, Minnesota 55488, or the publisher's designated agent. I have personal knowledge of the facts stated in this Affidavit, which is made pursuant to Minnesota Statutes §331A.07.

2. The newspaper has complied with all of the requirements to constitute a qualified newspaper under Minnesota law, including those requirements found in Minnesota Statutes §331A.02.

3. The dates of the month and the year and day of the week upon which the public notice attached/copied below was published in the newspaper are as follows:

<u>Dates of Publication</u>	<u>Advertiser</u>	<u>Account #</u>	<u>Order #</u>
StarTribune 07/06/2020	COOPERATIVE PURCHASING CONNECTION	1000337556	360478
StarTribune 07/13/2020	COOPERATIVE PURCHASING CONNECTION	1000337556	360478

4. The publisher's lowest classified rate paid by commercial users for comparable space, as determined pursuant to § 331A.06, is as follows: **\$246.40**

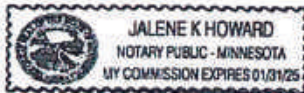
5. Mortgage Foreclosure Notices. Pursuant to Minnesota Statutes §580.033 relating to the publication of mortgage foreclosure notices: The newspaper's known office of issue is located in Hennepin County. The newspaper complies with the conditions described in §580.033, subd. 1, clause (1) or (2). If the newspaper's known office of issue is located in a county adjoining the county where the mortgaged premises or some part of the mortgaged premises described in the notice are located, a substantial portion of the newspaper's circulation is in the latter county.

FURTHER YOUR AFFIANT SAITH NOT.

*Terri Swanson*

Subscribed and sworn to before me on: 07/13/2020

*Jalene K. Howard*



Notary Public







# Argus Leader

P.O. Box 677349, Dallas, TX 75267-7349

LAKES COUNTRY SERVICE COOPERAT  
1001 E MOUNT FAITH AVE  
FERGUS FALLS, MN 56537

Account No.: SFA-0000000483

Ad No.: 0004262611

PO #:

Lines : 28

Ad Total: \$38.55

**This is not an invoice**

# of Affidavits 1

Account No.: SFA-0000000483  
Ad No.: 0004262611

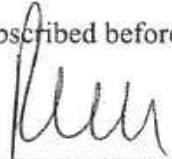
## Argus Leader AFFIDAVIT OF PUBLICATION

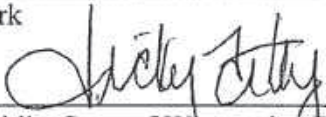
STATE OF SOUTH DAKOTA  
COUNTY OF MINNEHAHA

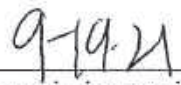
I being duly sworn, says: That The Argus Leader is, and during all the times hereinafter mentioned was, a daily legal newspaper as defined by SDCL 17-2-21, as amended published at Sioux Falls, Minnehaha County, South Dakota; that affiant is and during all of said times, was an employee of the publisher of such newspaper and has personal knowledge of the facts stated in this affidavit; that the notice, order or advertisement, a printed copy of which is hereto attached, was published in said newspaper upon

Monday, July 6, 2020  
Monday, July 13, 2020

Sworn to and subscribed before me this 13 day of July, 2020.

  
\_\_\_\_\_  
Legal Clerk

  
\_\_\_\_\_  
Notary Public, State of Wisconsin, County of Brown

  
\_\_\_\_\_  
My Commission expires



Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for RFP #21.4 - Instructional Materials & Classroom Supplies, RFP #21.5 - Disinfection Services, and RFP #21.6 - Procurement Marketplace SaaS.

Specifications and forms may be obtained by registering for free with CPC on Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)).

Proposals must be uploaded to Public Purchase before 10 a.m. CT on August 5, 2020, and late proposals will not be considered.

0004262611 July 6, 13, 2020

**AFFIDAVIT OF PUBLICATION**

**STATE OF NORTH DAKOTA**

**ss.**

**COUNTY OF CASS**

**Lana Syltie, *The Forum***, being duly sworn, states as follows:

1. I am the designated agent of *The Forum*, under the provisions and for the purposes of, Section 31-04-06, NDCC, for the newspaper listed on the attached exhibit.

2. The newspaper listed on the exhibit published the advertisement of: *Legal Notice; (2) time: July 8 and July 15, 2020*, as required by law or ordinance.

3. All of the listed newspapers are legal newspapers in the State of North Dakota and, under the provisions of Section 46-05-01, NDCC, are qualified to publish any public notice or any matter required by law or ordinance to be printed or published in a newspaper in North Dakota.

Dated this 15th day of July, 2020.

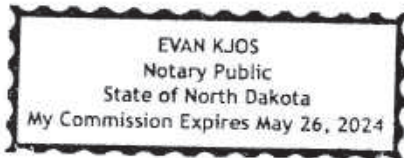
  
\_\_\_\_\_  
Legals Clerk

  
\_\_\_\_\_  
Notary Public

Sealed proposals will be received by the Cooperative Purchasing Connection (CPC) on behalf of its current and potential member agencies in Minnesota, North Dakota, and South Dakota for RFP #21.4 – Instructional Materials & Classroom Supplies, RFP #21.5 – Disinfection Services, and RFP #21.6 – Procurement Marketplace SaaS.

Specifications and forms may be obtained by registering for free with CPC on Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)).

Proposals must be uploaded to Public Purchase before 10 a.m. CT on August 5, 2020, and late proposals will not be considered.  
(July 8 & 15, 2020) 2846910



## Lisa Truax

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**From:** Public Purchase <notices@publicpurchase.com>  
**Sent:** Monday, July 6, 2020 9:01 AM  
**To:** Lisa Truax  
**Cc:** Melissa Mattson  
**Subject:** Release Successful on Bid RFP #21.6 - Procurement Marketplace SaaS

Lisa M Truax:

Bid "RFP #21.6 - Procurement Marketplace SaaS"  
Status: Release Successful on Jul 6, 2020 8:01:26 AM MDT

You can check the released bid by going to the following address:  
<http://www.publicpurchase.com/gems/bid/bidView?bidId=130229>

If you have any questions regarding this bid, please contact our Customer Support Staff at [agency-support@publicpurchase.com](mailto:agency-support@publicpurchase.com)

Thank you for using Public Purchase.

MK= 0FgDWx/i6uGXHw30ctsPHg==

Proposals Requested by the:

# Cooperative Purchasing Connection



## RFP #21.6 – Procurement Marketplace Software as a Service (SaaS)

CPC is seeking to collaborate with an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for eligible participating agencies to have the ability to purchase a web-based, vendor-hosted procurement Software as a Service (SaaS) solution, at consortium level discounted pricing. Agencies include educational institutions, cities, counties, nonprofits, other governmental agencies, or other entities contracted on behalf of a participating agency. A qualified vendor shall have established a percentage discount from a catalog list, published prices, or price list. A Vendor shall be able to provide the following procurement marketplace SaaS solutions, but not limited to the following: Education (K-12 and Higher Ed), Governmental (Cities, Counties, etc.), other governmental agencies (Nonprofits), and Educational Service Agencies (ESAs) and Cooperatives (Many-to-Many).

**Due: 10:00 a.m. CT on Wednesday, August 5, 2020**

**Vendors will submit questions and proposals online via Public  
Purchase ([www.publicpurchase.com](http://www.publicpurchase.com))**

**RFP Facilitator:**  
Lisa Truax  
Procurement Solutions Coordinator  
Cooperative Purchasing Connection

**Published in:**  
Argus Leader  
Star Tribune  
Fargo Forum  
Bismarck Tribune  
July 6 & 13, 2020



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## I. Introduction

Proposals for the requested products and/or services are detailed in the accompanying Technical Specifications.

The Cooperative Purchasing Connection (CPC) is a joint powers group of service cooperatives in Minnesota, organized pursuant to Minnesota Statute 123A.21. Service cooperatives are public, nonprofit cooperatives designed to provide a variety of services to their participating agencies including, but not limited to, cooperative purchasing services. In addition, the North Dakota Educators Service Cooperative (NDESC) is a joint powers group organized under the provisions of Chapter 54-40.3 of the North Dakota Century Code. NDESC holds joint powers agreement with Lakes Country Service Cooperative (LCSC) in Fergus Falls, MN, to provide purchasing contracts to its participating agencies. South Dakota participating agencies can utilize CPC's purchasing contracts through South Dakota statute 5-18A-37.

Collectively, CPC's participating agencies purchase, on average, over \$60 million annually through its contracted vendors.

LCSC provides the administrative functions of CPC. Administrative functions include but are not limited to bid and contract research, development, and negotiations; fiscal reporting agent; marketing; contract promotion, and agency support services.

## II. Solicitation Procedures

### A. Vendor Qualifications

All proposals must contain answers, responses, and/or documentation to the information requested. A Vendor failing to provide the required information/documentation will be considered non-responsive.

Vendors must demonstrate their ability, capacity, and available resources to provide the requested products and/or services to participating agencies. Vendors are required to communicate and demonstrate within their response that they have extensive knowledge, background, and at least five (5) years of experience with manufacturing, obtaining, delivering, installing, maintaining, and/or supporting the product lines of products, equipment, services or software offered. CPC reserves the right to accept or reject any Vendor failing to demonstrate their abilities or capacity solely based on information provided in the solicitation response and/or its investigation of the company.

### B. Required Securities

**Bid Bond:** By the due date and time of this solicitation, a vendor shall submit with its response, an electronic PDF copy of a bid bond in the form of a bond, for \$2,500. Such bond is to be issued by a surety authorized to do business in the state of Minnesota, payable to CPC, Attn: Cooperative Purchasing, 1001 E. Mount Faith Ave., Fergus Falls, MN 56537, as a guaranty that the Vendor will enter into a contract with CPC. If awarded, the Vendor will have five (5) business days from award notification to submit the original bid bond via postal mail to CPC. The bond will be immediately forfeited to CPC in the event the Vendor is selected to receive the contract and fails to negotiate or fails to deliver a fully executed contract after negotiation. This bond pledges that the Vendor will abide by the terms stated in this solicitation and the Vendor's proposal and pledges the faithful performance of the contract and the payment of all obligations arising thereunder. Failure to comply with the Vendor(s) proposal, the bid bond shall be forfeited to CPC as liquidated damages, not as a penalty. Loss of the bond may include but is not limited to poor customer service, poor quality of the product, delivery issues, lack of reporting, and lack of administrative fee payments. The bond or check shall remain in force for the entire duration of the contract term and must be renewed annually upon contract renewal. The bond or approved security shall be returned to the awarded vendor upon the successful completion of the bid cycle, a maximum of four (4) contract terms.

Once the bid bond has been posted, failure from the Vendor to comply with this RFP and the terms and conditions, the bid bond shall be forfeited to CPC as liquidated damages, not as a penalty. The loss of the bid bond will include, but is not limited to:

1. Poor communication; multiple documented failures to correspond with CPC.
2. Poor customer service; failure to respond on multiple occasions to CPC’s participating agencies within a timely manner.
3. Poor quality of product and failure to replace/refund agency purchases when appropriate.
4. Delivery issues; consistent and documented failures to deliver the product on time or in proper condition.
5. Lack of on-time reporting and inaccurate quarterly reports.
6. Lack of on-time quarterly administrative fee payments.

**C. RFP Timeline:**

<b>Date/Time</b>	<b>Event</b>
July 6, 2020	Publication of RFP #21.6 – Procurement Marketplace SaaS
July 21, 2020, at 1:00 p.m. CT	Non-Required Conference Call
July 24, 2020, at 10:00 a.m. CT	Deadline for Vendors to Submit Questions
<b>August 5, 2020, at 10:00 a.m. CT</b>	<b>Deadline for Submission</b>
August 20-21, 2020	Vendor Presentations
September 2, 2020	Contact Vendor/Award(s) Made
October 1, 2020	Initial Start of Contract Term

**D. Non-Required Conference Call:** A web conference will be held allowing Vendors to ask questions, concerns, and/or issues they may have relating to the solicitation. The conference call will not be recorded. To attend the conference call, visit:

<https://us02web.zoom.us/j/81783441044?pwd=THYyQ3ZUenRIWTFXMHI3UllORlU1dz09>.

1. **Dial-in Number:** +1 312 626 6799 or +1 301 715 8592
2. **Meeting ID:** 817 8344 1044
3. **Password:** 2YUFhd

**E. RFP Submission**

**Public Purchase:** All solicitations can be found on a web-based system called Public Purchase. Public Purchase is an easy-to-use platform that provides Vendors with automatic notification of open solicitations, automatic notification of answered questions and issued addenda, and a way to electronically submit a response to the solicitation. All changes, updates, uploads, and downloads are time-stamped and logged as part of the solicitation process.

**Submission of Proposals:** It is the responsibility of the Vendor to be certain that the proposal being submitted has been uploaded to Public Purchase by the submission deadline, as described in the solicitation. All proposals will be submitted electronically via Public Purchase. If the proposal has not completed its upload to Public Purchase by the submission deadline, the Public Purchase system will not accept the proposal. If any issues occur during the upload of the proposal, Vendors should contact Public Purchase at [support@publicpurchase.com](mailto:support@publicpurchase.com) or utilize the chat function within Public Purchase for immediate technical support. The data included in the submission will not be password protected. Hardcopy proposals are invalid and will not receive consideration.

**F. RFP Particulars**

**Correction of RFP Documents:** Upon examination of the solicitation, Vendors shall promptly notify the RFP Facilitator of any ambiguity, inconsistency, or error, which they may discover. Any notification of ambiguity, corrections, and/or requests for interpretation must be submitted, no later



than seven (7) business days prior to the solicitation submission deadline. Interpretations, corrections, and changes to the documents will be made either by answers or an addendum.

**Addenda:** Addenda are written instruments issued by CPC which modify or interpret the solicitation documents by additions, deletions, clarification, or corrections. All addenda issued by CPC shall become a part of the specifications and will be made part of the contract. Addenda will be sent automatically through Public Purchase; being logged and tracked within the system. If such confirmation is not received, the Vendor may be deemed non-responsive. Interpretations, corrections, or changes made in any other manner will not be binding, and Vendors shall not rely upon such interpretations, corrections, and changes. No answers to questions or addenda will be issued later than seven (7) business days prior to the submission deadline, except an addendum withdrawing the proposal or one which includes the postponement of the submission deadline.

**Interpretations:** Requests for additional information or questions in regards to the solicitation will be submitted through Public Purchase. CPC will respond accordingly through Public Purchase to all questions submitted by the question deadline and/or by issuing an addendum.

**Modifications or Withdrawal of a Proposal:** A proposal may not be modified, withdrawn or canceled by the Vendor for a period of one hundred twenty (120) days following the submission deadline of the proposal, as each Vendor so agrees in submitting a proposal. Prior to the submission deadline, any proposal submitted may be modified or withdrawn within Public Purchase. Withdrawn proposals may be resubmitted within Public Purchase prior to the submission deadline provided that they are in full conformance with this solicitation.

**Opening of Proposals (Opening Record):** Proposals that have been submitted on time will be opened after the submission deadline. An opening record of the proposals received will be made available in Public Purchase and posted to the CPC website, within 48-hours after the opening.

## G. Solicitation Evaluation

No single factor will determine the final award decision. Proposals will be evaluated using a multi-step process:

1. Initial Review – CPC will perform an initial responsiveness review to determine compliance with the solicitation requirements. Vendors that do not meet the solicitation requirements as outlined in the solicitation shall be deemed non-responsive and will not receive further consideration. All proposals that meet the minimum solicitation requirements will proceed to the evaluation process.
2. Technical Proposal – The technical proposal will be evaluated based on the criteria outlined below. Total scores from the evaluation team will be averaged amongst the number of evaluators and then weighed.
3. Cost Proposals – Cost proposals will be scored and averaged amongst the number of evaluators and then weighed. Scores from the technical proposal and cost proposal will be combined to determine the responses that provide the best value to participating agencies.
4. Presentations – At the sole discretion of CPC, a shortlist of Vendors may be developed of the highest-rated submissions based on proposal ranking. If CPC chooses, these Vendors would be invited to make a live or virtual presentation. If requested by CPC, this presentation will be mandatory to continue in the evaluation process. Details regarding potential presentation dates are outlined within the solicitation.

Factor	Guidance
5	Outstanding far exceeds minimum requirements in most areas
4	Above average, exceeds minimum requirements in many or all areas
3	Average, meets minimum requirements, exceeds minimum requirements in some areas

2	Slightly below average, meets minimum requirements
1	Well below average, barely meets minimum requirements
0	Unresponsive, does not meet minimum requirements

		[Vendor A]
Criteria	Points	Average Points Awarded
Qualifications & Experience	70	0
Marketing & Partnership	45	0
Financials & Level of Support	30	0
Industry-Specific Information	570	0
Exceptions & Deviations	10	0
Exhibit A - Marketing Plan	20	0
<b>Total Technical Points</b>	<b>745</b>	<b>0</b>
Proceed to Pricing Evaluation?	Yes/No	
<b>Pricing Proposal</b>		
Educational Agency Pricing	200	0
Government Agency Pricing	200	0
Other Government Agency Pricing	200	0
Cooperative Agency Pricing	200	0
<b>Total Pricing Points</b>	<b>800</b>	<b>0</b>
<b>Subtotal</b>	<b>1545</b>	<b>0</b>
Proceed to Presentation?	Yes/No	
<b>Presentation</b>		
Presentation	155	
<b>Total Score</b>	<b>1700</b>	<b>0</b>

**Rejection of Any or All Proposals:** CPC reserves the right to award the entire contract to one Vendor, to award multiple contracts, or to reject any or all proposals.

## H. Contract Award

**Binding Contract:** A response to this solicitation is an offer to contract with CPC based upon the terms, conditions, the scope of work, and specifications contained in the solicitation. The Vendor acknowledges that the Contract Offer and Award binds the party to all terms and conditions stated in the proposal.

**Notification of Intent to Award:** An award notification will be made by Wednesday, September 2, 2020. The actual award is subject to approval by the CPC Board of Directors.

**Contract Term:** The term of the contract resulting from this RFP will be from October 1, 2020, through September 30, 2022. There will be an optional yearly renewal for a period lasting no longer than one (1), an additional two-year term, based on successful performance. CPC evaluates and reviews all contract agreements. CPC has established a set of performance criteria that will be used in the Vendor evaluation. Performance criteria will include:

1. Contract start-up and communication
2. Partnership responsiveness with CPC
3. Participating agencies evaluation(s)
4. Volume, sales, and competitiveness
5. Marketing

**Administrative Fee:** The Vendor will be required to propose an annual administrative fee on the total sales to eligible participating agencies. This fee is used to cover CPC's program costs, including the cost of conducting the solicitation, continuing support of the contract, and marketing the contract to participating and potential agencies. Administrative fees shall be paid to CPC on an annual basis, within 20 business days of September 30.

Payments must be received either via check or authorized ACH. An ACH enrollment/authorization form must be provided to CPC for completion. ACH remittance notification must be sent to the individual indicated on the ACH enrollment/authorization form prior to ACH payment.

**Sales Reports Required of the Vendor:** The Vendor will provide CPC with an annual report listing the sales volume showing the total gross dollar volume of all purchases made by eligible participating agencies within the said year, the administrative fee calculations, and the correlating savings incurred by participating agencies. The report will be submitted in MS Excel within 20 business days of September 30, (see Appendix A) listing the following information:

1. Name of purchasing agency
2. Address of purchasing agency (city, state, zip code)
3. Date of purchase
4. Invoice number
5. Amount of purchase
6. Administrative fee generated by the sale
7. Savings generated by the sale

**Certificate of Insurance:** The Vendor must purchase, maintain and provide certification from the insurer for minimal coverage during the life of an awarded contract, to include, but not limited to, comprehensive public and/or commercial liability, errors and omissions, workman's compensation, unemployment, and other insurance coverage required by and applicable to each of CPC's individual state's statutes and federal laws which proposed products and services will be offered and provided. The Vendor must provide a Certificate of Insurance (COI) from the issuing company or their authorized agent, identifying the coverage required below and identifying CPC as a "Certificate Holder". Any required insurance that is canceled before the expiration date of the contract agreement, the issuing company will send immediate notice to CPC. COIs must be updated and sent to CPC upon coverage renewal. The Vendor must meet the following, minimum coverage requirements:

1. Commercial General Liability: \$1,000,000 each occurrence, \$500,000 annual aggregate
2. Automobile Liability: \$1,000,000 each occurrence
3. Workers Compensation: \$100,000
4. Professional Liability – Cyber Security: \$1,000,000 each occurrence

CPC reserves the right to consider and accept alternate forms and plans of insurance or to require additional or more extensive coverage for any individual requirement. The Vendor must provide the COI with their submission.

**Contract Development:** Following the final evaluations and contract negotiations, CPC will develop a Master Contract Agreement with the most highly qualified Vendor(s). If a satisfactory contract cannot be developed with the most highly qualified Vendor(s) the second most qualified Vendor(s) may then be approached to develop a contract.

**Audit Packet:** Public inspection of the solicitation process will be made available during normal business hours in the RFP Facilitator's office (Fergus Falls, MN). Those requesting a printed, hard copy of the solicitation process will need to pay a twenty-five (\$25.00) service fee.



### III. Technical Specifications

- A. **Scope of Work:** CPC is seeking to collaborate with an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for eligible participating agencies to have the ability to purchase a web-based, vendor-hosted procurement Software as a Service solution, at consortium level discounted pricing. Agencies include educational institutions, cities, counties, nonprofits, other governmental agencies, or other entities contracted on behalf of a participating agency. A qualified vendor shall have established a percentage discount from a catalog list, published prices, or price list. A Vendor shall be able to provide the following procurement marketplace SaaS solutions, but not limited to the following:
1. Education (K-12 and Higher Ed)
    - a. Small to large environments.
  2. Governmental (Cities, Counties, etc.)
    - a. Small to large environments.
  3. Other governmental agencies (Nonprofits)
    - a. Small to large environments
  4. Educational Service Agencies (ESAs) and Cooperatives (Many-to-Many)
    - a. Intrastate. An agency serving agencies within a region or subset within a state.
    - b. Statewide. An agency serving agencies across an entire state.
    - c. Regional. An agency serving agencies spanning amongst multiple states.
    - d. National. An agency serving agencies across the United States of America.

**Objective:** Through the combination of purchasing power, CPC's objective is to achieve cost savings through a single competitive solicitation process. This process eliminates a vendor from responding to multiple quotes and proposals allowing for the reduction in administrative and overhead costs through CPC's purchasing procedures. CPC will work closely with the Vendor to market the contract not only to participating agencies but also to potential agencies where the contract would be an advantageous option for growing participation and purchases through the Vendor.

CPC intends to award this solicitation to one or more vendors based on who can offer an acceptable procurement marketplace that can be of benefit to participating agencies. Vendors who meet any or all of the mentioned above must complete the required documents in their indicated format to be considered a responsive and responsible vendor.

- B. **Quantity History:** The contract(s) resulting from this solicitation will be Indefinite Delivery, Indefinite Quantity (IDIQ) contract(s).

Numerous factors could cause the actual value of the contract(s) resulting from this solicitation to vary substantially from the historical value. Such factors include, but are not limited to, the following:

1. There is no guarantee of volume to be purchased, nor is there any guarantee that demand will continue in any manner consistent with previous purchases; and
2. The individual value of each contract is indeterminate and will depend upon actual participating agency demand, and actual quantities ordered during the contract period.

With CPC's intent to market the contract to participating and potential agencies and to possibly position the contract within the Express online marketplace, when applicable, CPC believes that the program will continue to grow significantly throughout the solicitation term, not to exceed four (4) years.

- C. **Terms and Conditions:**

An attempt has been made to standardize the language used in this solicitation. The words "must", "shall", "mandatory" and the phrase "it is required" are used in connection with a mandatory

specification. The words “should” and “may” are used in connection with a specification that is desirable.

### **Procurement Marketplace SaaS:**

The Vendor shall provide a procurement marketplace solution that meeting the following minimum requirements:

1. Provide a procurement solution that provides a marketplace to the following types of eligible agencies:
  - a. Education (K-12 and Higher Ed); small to large environments.
  - b. Governmental (Cities, Counties, etc.); small to large environments.
  - c. Other governmental agencies (Nonprofits); small to large environments
  - d. Educational Service Agencies (ESAs) and Cooperatives (Many-to-Many)
    - i. Intrastate. An agency serving agencies within a region or subset within a state.
    - ii. Statewide. An agency serving agencies across an entire state.
    - iii. Regional. An agency serving agencies spanning amongst multiple states.
    - iv. National. An agency serving agencies across the United States of America.
2. Ability to integrate into most financial software packages used by educational, governmental, and nonprofit agencies with minimal coding.
  - a. Ability to provide development needed to integrate into most proprietary financial systems when requested.
3. Ability to establish a secure log-in mechanism, with credentials, for authorized users to access the marketplace.
4. Ability to conduct robust product search capability, create a shopping cart, and checkout through the marketplace.
  - a. Ability to filter, sort item search results by a supplier, manufacturer, category, price range, attribute, at minimum.
5. Ability to supply round-trip catalog punch-out requests and return shopping results to the marketplace shopping cart.
6. The ability for users to save and maintain multiple personal shipping lists of frequently ordered items.
  - a. Ability to share shopping lists among users.
7. Ability to assign levels of authority to users.
8. Ability to separate users into groups for varying access to vendors.
9. Ability to accommodate multiple and varying levels of purchasing authority within an organization.
  - a. Ability to accommodate purchasing approval needs for a variety of public or nonprofit organizations (i.e. cities, school districts, higher ed, nonprofits).
10. Ability to support tiered pricing, volume discounting structures, and minimum order quantities.
11. Ability to allow for secure and compliant checkout to a vendor or multiple vendors using a purchase order or procurement card (p-card).
12. Ability to add, change, or remove custom fields for data capture (i.e. dates, text, numeric value, currency values, etc.).
13. Ability to white label the marketplace, post purchasing information, reminders, deadlines, guides, etc. including the ability to customize logos, colors, and hyperlinks.
14. Ability to generate and export multiple types of reports for spend and performance analytics.
  - a. Ability to customize reports as requested.
15. Ability to save and archive purchase orders for retrieval by authorized users.
16. Ability to request and receive quotes for volume purchases through the system.
17. Ability to post and edit suppliers’ terms for purchases.
18. The ability of authorized users to save, cancel, add, or delete multiple items in a shopping cart before submission.

19. Compatibility with mobile devices/platforms.
20. The ability for authorized approvers to message requisitioners with instructions, or information about requisitions.
21. Ability to configure and maintain purchasers in separate groups with unique viewing capabilities.
22. Ability to provide a robust and easy to use online interface for suppliers of any size to establish accounts, profiles, and catalog data/content.
23. Ability to provide a support request form to any needed or required support assistance.
24. History of at least 98% "up-time" with scheduled maintenance during non-business, low-traffic hours.
25. Must follow all standard internet and e-commerce security protocols.
26. All client data is the property of the client and must be accessible as needed by the client.
27. The Vendor must provide participating agencies who have questions, issues, and/or concerns with an efficient response; responding to agencies within 24 to 48 hours.
28. All services will be 100% guaranteed. Any service provided, which does not meet the end user's expectations will either be redone until the end-users expectations are met, or the charges for the services are refunded to the participating agency.

**Pricing:**

1. The Vendor must submit a cost proposal adequate to establish the reasonableness of the proposed fees and services. A cost proposal shall be submitted for all types of marketplaces as defined above (i.e. Educational, Governmental, other Governmental Agencies, Cooperative Many-to-Many). Each type of agency marketplace shall have a dedicated pricing proposal. The following information should be submitted as part of the cost proposal:
  - a. Proposals shall include an annual list price and a resulting CPC discounted member annual price.
  - b. Proposals shall outline implementation costs, marketplace features, and services included with that marketplace. Any additional services or products (i.e. modules) shall be clearly defined and outlined.
  - c. Professional services shall be exclusively by an hourly rate.
  - d. A complete explanation and breakdown of how charges are calculated as well as totals for services provided together if prices differ must be included with the proposal.
  - e. Travel and per diem costs, if any, supported by breakdown including destination, duration, and purpose.
  - f. Breakdown of other expenses, such as clerical support, other overhead costs, supplies, etc.
2. Failure to break down cost elements may render the cost proposal as non-responsive.
3. Contract discounts and percentages must be held firm for the initial 365 days of the contract term. Pricing adjustments can be requested on an annual basis thereafter. Additional discounts may be made to accommodate one-time bulk replacements, special promotions, or a large individual project. The Vendor cannot offer additional discounts and percentages to a participating agency beyond a single large project until following the steps outlined below and receiving approval by CPC. CPC may conduct periodic audits and the Vendor will be responsible for full reimbursement for any overcharge to a participating agency.
4. New products and services, pertaining to the scope of this solicitation, can be added during the contract term with notice, as outlined below, to CPC. These items shall meet or exceed all the specifications established in the solicitation and resulting contract. CPC may direct the vendor to remove products that do not meet the intent or are otherwise in conflict with the contract requirements.
5. CPC may accept a future claim from the Vendor that a new threshold of performance or technology has been established. If CPC is satisfied with the evidence presented in support of the claim, appropriate pricing for such new technology may be established by applying the



- same pricing method used by the Vendor in their submission. The vendor must be able to verify the pricing calculation.
6. When a price list is revised (i.e. manufacturer), to add or delete products, accessories, and services that result in revised contract pricing, the Vendor shall notify CPC in writing via email as follows:
    - a. Requests will be typed on the Vendor's letterhead and emailed to CPC;
    - b. It is filed with CPC, a minimum of 7 calendar days before the effective date of the proposed change;
    - c. It clearly identifies the items impacted by the change and the cause for the adjustment;
    - d. It is accompanied by documentation acceptable to the Procurement Solutions Coordinator to warrant the change (i.e. appropriate Bureau of Labor Statistics, Consumer Price Index (CPI-U, change in manufacturer's price, etc.).
    - e. CPC reserves the right to accept such change and will confirm disposition in writing. For contract administration purposes, CPC must be able to verify the manufacturer's current product price. Price increases that cannot be verified shall not be reflected on the contract nor charged to the participating agency.
  7. CPC expects Vendors to offer their very best prices. If a Vendor offers lower prices to any participating agency outside of this contract, it must lower its prices under this contract at the same time by written notice, via email to CPC.

**Ordering Methods:**

1. Participating agencies may use two (2) different methods of placing orders from the resulting contract: Purchase Orders (PO's) and procurement cards. The method of payment is at the discretion of the participating agency. Additional surcharges for the use of a procurement card must be clearly outlined (see Vendor Questionnaire).
2. A PO may be issued to the Vendor on behalf of the participating agency ordering the services covered under the resulting contract. An issued PO will become part of the resulting contract. The PO indicated that enough funds have been obligated toward the purchase.
3. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
4. Performance under this contract is not to begin until receipt of a PO, procurement card order, or other notification to proceed by the participating agencies to proceed.

**Advertising and Marketing:**

1. The Vendor will provide sales and marketing representation that can educate, introduce, and demonstrate products and/or services to CPC's participating agencies.
2. The Vendor will be able to assist in developing marketing materials that support the contract.
3. The Vendor will provide a comprehensive training and support program on the operation and use of the contract agreement to all applicable personnel. Services offered must be appropriate and adequate to ensure a successful contract agreement.
4. All promotional marketing materials must have the prior approval of CPC before distribution and must include the CPC logo and pertinent contract information.



## Appendix B: New Vendor Implementation Checklist – Sample

The following implementation checklist will commence once the Master Contract Agreement has been executed. Implementation and contract start-up are included as part of the evaluations that CPC conducts regarding renewing a contract for an additional contract term.

Task Description	Target Completion	Completed By
<b>1. CPC Vendor Orientation</b> Discuss expectations Establish contacts, people and roles Discuss the reporting process and requirements Discuss sales and ordering process Outline kick-off plan; marketing needs Establish Webinar training date	One Week	CPC & Vendor
<b>2. Vendor/Supplier Login Established – Express (if applicable)</b> Complete supplier initiation form Complete supplier product template Create a user account and user ID – communicate to supplier	One Week	Vendor
<b>3. Sales Training and Roll Out</b> CP Personnel Briefing; possible webinar training Marketing information sent to CPC	Two Weeks	CPC to Coordinate Vendor
<b>4. Web Development/Express Store (if applicable)</b> Initiate IT contact Web store construction Web store final edit Product loaded into web store in Express Test Store Functionality Announce Store Availability	Two Weeks Three Weeks Four Weeks Four Weeks Five Weeks Five Weeks	Vendor
<b>5. Marketing</b> General announcement Vendor profile page Email signature logo Email communication announcement <i>*All materials will be approved by Vendor before disbursement</i>	Three Weeks	CPC
<b>6. Marketing – Vendor</b> General announcement Sales/Account team training; contract highlights including pricing schedule  <i>*All materials will be approved by CPC before disbursement</i>	Four Weeks	Vendor
<b>7. Management Strategies</b> Review kickoff and roll-out plan Discuss and establish a target communication strategy	Eight Weeks	CPC & Vendor
<b>8. Semi-Annual Evaluation and/or Annual Evaluation</b>	6 months or 11 months	CPC

## General Terms & Conditions

Note, the Cooperative Purchasing Connection (CPC) may, from time to time, make amendments to the General Terms and Conditions when CPC determines that such amendments are in the best interest of its participants. Copies of the Terms and Conditions shall be provided to any individual or vendor. When responding to a solicitation, Vendors must certify that they have read the General Terms and Conditions and understand that they apply to all purchases of the resulting contract.

**Assignment:** Any contract awarded under the conditions of this solicitation shall be for the use of organizations eligible for participation in the CPC consortium. Any eligible agency may participate (piggyback) with this contract at its discretion, with the consent of the Vendor. The Vendor must seek approval from CPC before utilizing the contract with another eligible agency. CPC has partnerships with consortiums across the United States. CPC will work with the Vendor to make such connections should the Vendor want to piggyback the contract as a vehicle for additional sales. All requirements of this solicitation will apply to all participating eligible agencies. Agencies participating in this contract shall be responsible for obtaining approval from their approving body of authority when necessary and shall hold CPC harmless from any disputes, disagreements, or actions which may arise as a result of using this contract.

**Amendments:** This solicitation and the resulting contract shall not be deemed or construed to be modified, amended, rescinded, canceled or waived, in whole or in part, other than by written amendment signed by the Parties hereto.

**Audit:** Under applicable law, the Vendor will agree that members of CPC's purchasing team may audit their records to establish that total compliance of the agreement is met. CPC will ask participating agencies for invoices showing purchases from the Vendor. The Vendor will agree to provide verifiable documentation of all purchases made by said agencies and will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both CPC and the Vendor. CPC will require refunding of the agencies involved if any difference in price is found and will also require payment of any administrative fees due as a result of sales that were not listed on the sales report(s). CPC will give at least five (5) calendar days' notice of an audit. The audit will be conducted at a reasonable place and time.

**Awarded Vendor:** The company or companies chosen by CPC to provide goods and/or services to CPC participating agencies through the solicitation process.

**Awards:** Awards will be made with reasonable promptness and by written notice to the successful Vendor; solicitation responses are considered to be irrevocable for a period of one hundred twenty (120) days following the solicitation opening unless expressly provided for to the contrary in the solicitation, and may not be withdrawn during this period without the express permission of CPC.

1. Awards shall be made to the Vendor whose offer(s) constitutes the lowest responsive price offer (or lowest responsive price offer on an evaluated basis) for the item(s) in question or the solicitation as a whole, at the option of CPC. CPC reserves the right to determine those offers which are responsive to the solicitation, or which otherwise serve its best interests.
2. CPC reserves the right, before making an award, to initiate investigations as to whether or not the materials, equipment, supplies, qualifications or facilities offered by the Vendor meet the requirements outlined in the proposal and specification, and are ample and sufficient to ensure the proper performance of the contract in the event of an award. If upon such examination it is found that the conditions of the proposal are not complied with or that articles or equipment proposed to be furnished do not meet the requirements called for, or that the qualifications or facilities are not satisfactory, CPC may reject such offer. It is distinctly



understood, however, that nothing in the foregoing shall mean or imply that it is obligatory upon CPC to make any examinations before awarding a contract; and it is further understood that if such examination is made, it in no way relieves the Vendor from fulfilling all requirements and conditions of the contract.

3. Qualified or conditional offers which impose limitations of the Vendor's liability or modify the requirements of the solicitation, offers for alternate specifications, or which are made subject to different terms and conditions than those specified by CPC may, at the option of the CPC, be:
  - a. Rejected as being non-responsive, or
  - b. Set aside in favor of the CPC's terms and conditions (with the consent of the respondent), or
  - c. Accepted, where CPC determines that such acceptance best serves the interests of participating agencies and CPC.

Acceptance or rejection of alternate or counter-offers by CPC shall not constitute a precedent that shall be considered to be binding on successive solicitations or procurements.

4. CPC reserves the right to determine the responsibility of any Vendor for a particular procurement.
5. CPC reserves the right to reject any responses in whole or in part, to waive technical defects, irregularities, and omissions, and to give consideration to past performance of the offeror wherein its judgment the best interests of participating agencies will be served by so doing.
6. CPC reserves the right to make awards by items, group of items or on the total low response for all the items specified as indicated in the detailed specification unless the Vendor specifically indicates otherwise in their response.
7. Preference may be given to responses on products raised or manufactured in the state, other things being equal.

**Byrd Anti-Lobbying Amendment:** If a project, as a result of this solicitation, is in excess of \$100,000, the Vendor certifies that it will not, and has not, used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of an agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant or any other award covered by 31 U.S.C. 1352. The Vendor will also disclose any lobbying with non-federal funds that takes place in connection with obtaining any Federal award. The Vendor will ensure compliance herewith by Seller's subcontractors.

**Collusion:** For the goods, services or public work specified under this solicitation, Vendor confirms that the offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive solicitation in connection with the above proposal, and that all statements contained within the offer are true and correct. Collusion between Vendors is a cause for rejection of those respondents involved.

**Confidential Information:** CPC is a public entity; the information contained in the proposals shall be considered public information under the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13 et. seq. No part of a proposal shall be treated as confidential unless so designated, by the Vendor submitting the proposal, as trade secret information having met the criteria under Minnesota Statutes § 13.37 Subd. 1(b) and other applicable laws. Any data claimed by the vendor submitting the proposal to be trade secret data must be marked "proprietary and confidential." Should a challenge occur to said Vendor's designation of data as "proprietary and confidential," the vendor shall indemnify and hold CPC harmless for any attorney's fees, costs, penalties, or losses associated with such designation. CPC makes no representations to any vendor regarding their designation of data as "proprietary and confidential." CPC designates the sales reports and administrative fee data, references in this solicitation, as confidential. Therefore, under no circumstances, release this data to any entity other than CPC. CPC, however, is a government entity, is required to, upon request of any individual organization; make this information available to the person(s) requesting to contact the CPC department.

**Costs of Preparation:** All costs associated with the preparation, development, or submission of a response or other offers will be borne by the Vendor. CPC will not reimburse any Vendor for such costs.

**Debarment and Suspension:** If within the past five (5) years, any Vendors that have been disbarred, suspended or otherwise lawfully precluded from participating in any public procurement activity with a federal, state, or local government, the Vendor must include a letter with its response setting forth the name and address of the public procurement unit, the effective date of the debarment or suspension, the duration of the debarment or suspension, and the relevant circumstances relating to the debarment or suspension. Any failure to supply such a letter or to not disclose in the letter all the pertinent information may result in the cancellation of any resulting contract.

**Default Contract:** The resulting contract shall be the default contract. All participating agencies' purchases will receive the pricing described in this contract and CPC will receive credit for those purchases made by participating agencies.

**Defects:** All products must be 100% guaranteed. Any product which is received damaged, found to be defective, or does not perform to the end-users' expectations must be replaced at the vendor's expense including all shipping/delivery charges. If a participating agency receives the product(s) that appear to be damaged, they reserve the right to refuse delivery. Participating agencies will not be charged for items that are refused.

**Delivery:** Delivery must be made as ordered and in accordance with the solicitation. If delivery qualifications do not appear on the Vendor's proposal, it will be interpreted to mean that goods are in stock and that shipment will be made within five (5) calendar days. The decision of CPC, as to reasonable compliance with the delivery terms, shall be final. The burden of proof of delay in receipt of an order shall rest with the Vendor. No delivery charges shall be added to invoices except when authorized on the Purchase Order. All prices submitted are to be F.O.B. Destination, Freight Pre-Paid, and Allowed. Unless clearly stated otherwise by the respondent, prices submitted shall include all charges for transportation, packaging, etc., necessary to complete delivery on an F.O.B. Destination basis.

**Express Online Marketplace:** CPC provides participating agencies with an online purchasing platform called Express. Through Express, agencies can search for and purchase items. Essentially, Express is a one-stop-shop for many of CPC's commodity-based contracts. A Vendor does not have to have an e-commerce site to be included in Express. Express offers integration into two (2) of the main K-12 school financial systems in Minnesota. CPC expects growth in the number of agencies utilizing the marketplace and the volume of sales to grow significantly. CPC will work with the Vendor to determine if the contract agreement is suitable for the online platform. If deemed suitable, CPC will require integration into Express promptly as outlined in the solicitation.

**Entire Agreement:** The Master Contract Agreement, shall constitute the entire and exclusive agreement between CPC and any vendor receiving an award. In the event of any conflict between the bidder's standard terms of sale, these conditions or more specific provisions contained in the solicitation shall govern.

1. Each proposal will be received with the understanding that the acceptance, in writing, by contract or purchase order by the participating agency of the offer to do work or to furnish any or all the materials, equipment, supplies or services described therein shall constitute a contract between the Vendor and the participating agency. This shall bind the Vendor to furnish and deliver at the prices following the conditions of the said accepted proposal and detailed specifications and the participating agency to pay for at the agreed prices, all materials, equipment, supplies or services specified and delivered. A contract shall be deemed executory only to the extent of funds available for payment of the amounts shown on purchase orders issued by the participating agency to the Vendor.
2. No alterations or variations of the terms of the contract shall be valid or binding unless submitted in writing and accepted by CPC. All orders and changes thereof must originate from the participating agencies: no oral agreement or arrangement made by a contractor with an agency or employee will be considered to be binding on CPC and may be disregarded.

3. Contracts will remain in force for the contract period specified or until all articles or services ordered before date of termination shall have been satisfactorily delivered or rendered and accepted and thereafter until all terms and conditions have been met, unless
  - a. Terminated prior to the expiration date by satisfactory delivery against orders of entire quantities, or
  - b. Extended upon written authorization of CPC and accepted by the Vendor, to permit ordering of the unordered balances or additional quantities at the contract price following the contract terms, or
  - c. Canceled by CPC following other provisions stated herein.
4. It is mutually understood and agreed that the vendor shall not assign, transfer, convey, sublet or otherwise dispose of this contract or his right, title or interest therein, or his power to execute such contract, to any other person, company or corporation, without the previous consent, in writing, of CPC.
5. If subsequent to the submission of an offer or issuance of a purchase order or execution of a contract, the Vendor shall merge with or be acquired by another entity, the contract may be terminated, except as a corporate resolution prepared by the Vendor and the new entity ratifying acceptance of the original bid or contract terms, condition, and pricing is submitted to CPC, and expressly accepted.

**Federal Requirements:** The Vendor agrees, when working on any federally-assisted project with more than \$2,000.00 in labor costs for the construction, alteration, and/or repair, including painting and decorating, or a public building or public work, to comply with the Contract Work Hours and Safety Standards Act (40 USC) 3701 et seq.) and all applicable sections of the act and the Department of Labor’s supplemental regulations (29 CFR Parts 5 and 1926), the Civil Rights Act of 1964 as amended, the Davis-Bacon Act (40 USC 3141), the Copeland “Anti-Kickback” Act (40 USC 3145 and USC 874) as supplemented in the Department of Labor regulation (29 CFR Part 3), and the Equal Opportunity Employment requirements of Executive Order 11246 as amended by Executive Order 11375 (Labor Regulations (41 CFR Part 60)).

In such projects, the Vendor agrees to post wage rates at the worksite and submit a copy of their payroll to the participating agency for their files. To comply with the Copeland Act, the Vendor must submit weekly payroll records to the participating agency. The Vendor must keep records for three (3) years and allow the federal grantor agency access to these records, upon demand. All federally assisted contracts to participating agencies that exceed \$10,000 may be terminated by the federal grantee for noncompliance by the Vendor. In projects that are not federally funded, the Vendor must agree to meet any federal, state, or local requirements as necessary. In compliance with the federal regulations increases the contract costs beyond the agreed-on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee. On all other projects, the prices must agree with this solicitation. The Vendor shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C.) 187 [h], and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et seq.), and Executive Order 11738 and Environmental Protection Agency (EPA) regulations (40 CFR Part 15), which prohibit the use under non-exempt federal contracts, grants, or loans of facilities included in the EPA list of violated facilities.

**Federal Uniform Guidance:** By entering into a contract, the Vendor agrees to comply with all applicable provisions of Title 2, Subtitle A, Chapter II, Part 200 – Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards contained in Title 2 C.F.R. § 200 et. seq.

**Fiscal Year:** a fiscal year is defined as July 1 through June 30 of the following calendar year. The fiscal quarters end on September 30, December 31, March 31, and June 30.

**Force Majeure:** Except for payments of sums due, neither party shall be liable to the other, nor deemed in default under this contract, if and to the extent that such party’s performance of this contract is prevented because of force majeure. The term “force majeure” means an occurrence that is beyond the control of either party affected and occurs without fault or negligence, including, but not limited to, the following: acts of nature; acts of the public

enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; earthquakes; famine; volcanic eruptions; meteor strikes; lockouts; injunctions-interventions-acts or failures; or refusals to act by a government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance under this agreement. Force majeure shall not include late deliveries of software or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies and poor management practices, or similar occurrences. If either party is delayed at any time by force majeure, then the delayed party shall notify the other party in writing of such delay within 48 hours.

**Governing Law:** This resulting contract award shall be interpreted and construed in accordance with and governed by the laws of the State of Minnesota.

**Governing Venue:** The resulting contract award shall be deemed to have been made and performed in Otter Tail County, Minnesota. All legal arbitration or causes for action arising out of the resulting agreement shall be brought to the courts of Otter Tail County, Minnesota.

**Hold Harmless:** All parties agree to hold the other harmless from any claims and demands of participating agencies which may result from the negligence of the other in connection with their duties and responsibilities under this agreement unless such action is a result of intentional wrongdoing of the other party.

**Leasing and Rental Agreements:** The Vendor may allow participating agencies to enter into a rental, lease, or lease-purchase agreements, providing such agreements comply with Minnesota Statutes and guidelines. CPC must receive a report annually, summarizing the executed lease purchases along with a summary of the participating agencies' purchases. CPC will not collect lease payments or be involved in the terms and conditions of the lease. All lease arrangements are between the Vendor and the participating agency. The Vendor agrees that leases will comply with the Uniform Commercial Code. The applicable administrative fee must be included in the lease cost based on the total value of the goods and applicable services purchased. This fee is referred to under the Technical Specifications. The Vendor should attempt to work with CPC's current leasing vendor. Note, the current leasing vendor may require a minimum purchase amount to begin the leasing process. Should the Vendor be required to utilize their own financial leasing company, this should be noted/requested as an exception.

**Marketing and Promotion:** Upon award and completion of the vendor orientation, CPC will promote the contract opportunity via its websites. CPC will also announce the new partnership in its newsletters and will publish the contract and marketing information through hard copy marketing items (i.e. flyers, postcard) and electronic email. Contracts will also be promoted at applicable trade shows, conferences, and meetings regularly.

CPC may assist in the development of these materials if requested by the Vendor, but in all cases shall have the authority to review and approve any marketing materials. If a website is used, the link will be made available from the CPC and NDESC websites. Any web page or link, or other marketing tools shall be dedicated to CPC information only.

**Minority and Women-Owned Business:** CPC intends to undertake every effort to increase the opportunity for utilization of minority and women-owned businesses in all aspects of procurement. In connection with the performance of this solicitation, the Vendor agrees to use their best effort to carry out this intent and ensure that minority and women-owned enterprises shall have the maximum practicable opportunity to compete for subcontract work under this solicitation consistent with the efficient performance of this solicitation. CPC desires to promote wherever possible equitable opportunities for minority and women-owned businesses to participate in the services associated with this solicitation.



**New Agency Notification:** CPC will email the current participating agency list to the Vendor each quarter. Those agencies not renewing their participation must not receive CPC agency pricing/discounts.

**Non-Discrimination:** Any resulting contract for or on behalf of participating agencies, said Vendor agrees to:

1. That, in the hiring of common or skilled labor for the performance of any work under any contract, or any subcontract, no contractor, material supplier, or vendor, shall, by reason of race, creed, or color, discriminate against the person or persons who are citizens of the United States or resident aliens who are qualified and available to perform the work to which the employment relates;
2. That no contractor, material supplier, or vendor, shall, in any manner, discriminate against, or intimidate, or prevent the employment of any person or persons identified in clause (1) of this section, or on being hired, prevent, or conspire to prevent, the person or persons from the performance of work under any contract on account of race, creed, or color;
3. That a violation of this section is a misdemeanor; and
4. That this contract may be canceled or terminated by the state, county, city, town, school board, or any other person authorized to grant the contracts for employment, and all money due, or to become due under the contract, may be forfeited for a second or any subsequent violation of the terms or conditions of this contract.

**Notices:** Notices permitted or required to be given hereunder shall be deemed sufficient if given by registered or certified mail, postage prepaid, return receipt requested, addressed to the following addresses of the parties, or at such other addresses as the respective parties may designate by like notice from time to time. Notices so given shall be effective upon (a) receipt by the party to which notice is given, or (b) on the seventh (7<sup>th</sup>) day following the date such notice was posted, whichever occurs first.

**Ordering:** All orders will be executed by participating agencies, directly, with the Vendor. The Vendor will provide products and/or service(s) directly to the specified agency and invoice that agency directly. The Vendor may offer a variety of options for agencies to place orders. The Vendor will make all deliveries and installation of products and services. CPC will not warehouse items or provide services.

**Patent Indemnification:** The Vendor agrees to hold harmless CPC, its successors, assigns, customers and the users of its products from any liability of any nature or kind for use of any copyrighted or copyrighted composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract agreement, for which the contractor is not the patentee, assignee or licensee.

**Participating Agency:** A participating agency shall be defined in accordance with the Minnesota Statutes M.S. §471.59, and M.S. §123A.21, Sub. 11, North Dakota Century Code Chapter 54-40.3, and South Dakota Statutes §5-18A-37. An eligible agency includes any school, higher education, city, county, other governmental agency, nonprofit organization, or other entity contracted to conduct business on behalf of a participating agency provided that the entity is required to follow state and local procurement regulations.

**Party:** The name given to either organization who enters into a contractual agreement.

**Payment:** The participating agency using the contract agreement will make payments directly to the Vendor. Payment terms will be defined by the Vendor in their response. Vendors are encouraged to offer payment terms through procurement card (P Card) services, if applicable. Payments shall be made after satisfactory performance, following all provisions thereof, and upon receipt of a properly completed invoice.

1. Where a question of quality is involved, payment in whole or part against which to chargeback any adjustment required shall be withheld at the direction of the participating agency. In the event a cash discount is stipulated, the withholding of payments, as herein described, will not deprive the participating agency of taking such a discount.

2. Payments for used portion of inferior delivery will be made by the participating agency on an adjusted price basis.

**Payment; Invoices:** The Vendor shall submit invoices to the participating agencies clearly stating “Per CPC Contract”. The shipment tracking number or pertinent information for verification shall be made available upon request.

**Prompt Payment:** Participating Agencies will follow M.S. §471.425 regarding prompt payment of local government bills.

**Protests:** All protests pertaining to the specifications of the solicitation must be delivered in writing and received by the RFP Facilitator no later than 4:00 p.m. CT on the third (3) business day before the opening of proposals. A protest shall be filed no later than three (3) business days after the opening of the proposals or if the protest is based on subsequent action of CPC, not later than three (3) business days after the aggrieved person knows or should have knowledge of the fact giving rise to the protests. Protests of an award will only be accepted by Vendors who have submitted a response to the solicitation. Respondents may protest only deviations from laws, rules, regulations, or procedures. Protests must specify the grounds for the protest including the specific citation of law, rule, regulation, or procedure upon which the protest is based. The judgment used in the scoring by individual evaluators may not be protested. Protests not filed within the time specified above, or which fail to cite the specific law, rule, regulation, or procedure upon which the protest is based shall be dismissed. Should such a protest reach arbitration and result in a loss, the Vendor will be borne to all costs, including CPC’s legal fees. Protests shall include the following:

1. Name, address and telephone number of protester;
2. Original signature of the protester or its representative;
3. Identification of the solicitation by RFP number;
4. A detailed statement of legal and factual grounds including copies of relevant documents; and the form of relief requested; and
5. Any protest review and action shall be considered final with no further formalities being considered.

**Qualified Respondent:** A Vendor that has submitted a proposal meeting the due date and time of the solicitation and has submitted all of the requested documents in their entirety in their required format(s).

**Recalls:** The Vendor shall notify CPC and their participating agencies immediately of any product recalls. The Vendor will issue a credit or comparable substitute for any delivered, recalled product at the agency’s discretion. All costs associated with voluntary and involuntary product recalls shall be borne by the Vendor.

**Relationship of Parties:** No contract agreement resulting from this solicitation shall be considered a contract of employment. The relationship between CPC and the Vendor is one of the independent contractors each free to exercise judgment and discretion concerning the conduct of their respective businesses. The parties do not intend the proposed contract agreement to create or is to be construed as creating a partnership, joint venture, master-servant, principal-agent, or any other relationship. Except as provided elsewhere in this solicitation, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation or otherwise in any manner whatsoever except as may be expressly provided herein.

**Respondent:** A respondent has notified CPC of a desire to respond to the proposal and/or has submitted a proposal in response to this solicitation.

**Rights and Obligations Upon Termination:** Termination of the resulting contract award shall not release the party from the obligation to make payment of all amounts due and payable. Regardless of the cause, the Vendor must refrain from any activity which will create a negative relationship between participating agencies and CPC.

Notification of termination to participating agencies shall not be made by the Vendor unless written approval has been received from CPC or its designee. Said approval shall include, but not be limited to, the content of the notice, its structure and timing. This will remain in effect for 60 days post-termination. When failure is deemed by the other party to be the result of willful and wanton negligence, it may result in a civil action against the first party. The Vendor will continue to provide warranty and product support as specified in their proposed response to the solicitation or by the manufacturer, whichever is greater, on all services purchased by participating agencies during the contract term. Upon termination, any website references and/or email accounts, created by either the Vendor or CPC and designed to promote the contract agreement resulting from this solicitation shall be terminated within 48 hours of the termination.

**Risk of Loss:** Regardless of F.O.B., the Vendor) agree(s) to bear all risks of loss, injury, or destruction of goods and materials ordered herein which occur before delivery, and such loss or destruction shall not release the Vendor from any obligation hereunder.

**Safety Data Sheet (SDS):** Documentation providing workers and emergency personnel with procedures for handling or working with a specific substance safely, and information such as physical data, toxicity, health effects, first aid, reactivity, storage, disposal, protective equipment, and spill-handling procedures. SDS documentation must accompany all deliveries when required by federal, state and local laws.

**Sales Representation and Marketing:** The Vendor agree(s) to provide identified sales/marketing representatives whom CPC can contact for sales and product information. The Vendor must exhibit the willingness and ability to actively market and develop contract specific marketing materials, including, but not limited to:

1. Printed marketing materials;
2. Contract announcements and advertisements; and
3. On the Vendor's website.

**Sales Tax:** Sales and other taxes shall not be included in the prices quoted. The Vendor will charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided. Each participating agency is responsible for verifying the tax-exempt status to the Vendor. When ordering, participating agencies must indicate that they are tax-exempt entities. Except as set forth herein, no party shall be responsible for taxes imposed on another party as a result of or arising from the transactions contemplated by a Vendor resulting from this solicitation.

**Severability:** If any of the terms of this solicitation conflict with any rule of law or statutory provision or otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms shall be deemed stricken from this agreement, but such invalidity or unenforceability shall not invalidate any of the other terms of this agreement, and this agreement shall continue in force, unless the invalidity or unenforceability of any such provisions hereof does substantial violence to, or where the invalid or unenforceable provisions compromise an integral part of or are otherwise inseparable from, the remainder of the resulting agreement.

**Substance Use and Conduct:** All Vendor partners and subcontractors must adhere to local substance (alcohol, drug, smoking, etc.) and conduct (dress code, language, parking, etc.) policies while on a participating agencies' premises.

**Substitutions:** The materials, products or equipment described in these documents establish a standard of type, function, and quality to be met by any proposed substitution. Unless the particular specification prohibits substitution, vendors are encouraged to propose materials, products or equipment of comparable type, function, and quality. Proposals for substitute items shall be stated in the appropriate blank on the proposal form, or if the form does not contain blanks for substitution, on the Vendor's letterhead attached to the pricing form. Vendors shall attach to the form a statement of the manufacturer and brand name of each proposed substitution plus a complete description of the item, including descriptive literature, illustrations, performance, and test data and any other

information necessary for evaluation. The burden of proof is upon the respondent for the merit of the proposed substitution.

**Termination:** In case of failure to deliver goods or provide services following the contract terms and conditions, CPC reserves the right to cancel and terminate any resulting contract, in part or whole, without penalty, whenever CPC determines that such termination is in the best interest of CPC and its participating agencies. CPC will give notice of termination specifying the extent to which performance shall be terminated and the date upon which such termination becomes effective, giving thirty (30) calendar days' written notice to the Vendor. The participating agency will only be required to pay the Vendor for goods and services delivered before termination and not otherwise returned following the Vendor's return policy. If the participating agency has paid the Vendor for goods and services not yet provided as of the date of termination, the Vendor shall immediately refund such payment(s).

Termination shall occur immediately upon any one of the following events with the Vendor:

1. Voluntary or involuntary bankruptcy or insolvency;
2. Failure to remedy a material breach to the terms and conditions of this solicitation;
3. Receipt of written information from any authorized agency finding activities the Vendor engaged in according to this solicitation to violate the law.

**Tri-State Area:** Defined as the three states participating in CPC (Minnesota, North Dakota and South Dakota) and their participating agencies.

**Value Added Attributes:** Attributes that a vendor can provide that assist in educating or providing additional service to CPC's participating agencies. This would include but is not limited to products/services, such as promotional items, participation in vendor shows, demonstration of products, training seminars, and the ability to integrate with CPC's Express online marketplace (if applicable).

**Vendor Orientation (CPC 101):** The Vendor and their participating resellers/sub-contractors will be required to participate in an online training session that is designed to educate the Vendor and resellers/sub-contractors on the purpose and nature of CPC. The Vendor will not be marketed to participating agencies until they have completed the vendor orientation session.

**Waiver:** No failure by either party to take any action or assert any right hereunder shall be deemed to be a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

Revised 05/2020



## Vendor Questionnaire

### RFP #21.6 – Procurement Marketplace SaaS

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Respondents must use the Vendor Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled “***Vendor Questionnaire – Name of Company***”.
5. Submit the Vendor Questionnaire, along with other required documents in Public Purchase.

**The following sections will need to be completed before submission and submitted as one (1) single PDF titled “Vendor Questionnaire – Name of Company”:**

1. [Company Information](#)
2. [Qualifications & Experience](#)
3. [Marketing & Partnership](#)
4. [Financials & Level of Support](#)
5. [Industry-Specific Information](#)
6. [Exceptions & Deviations](#)
7. [References](#)
8. [Additional Requirements\\*](#)

# Company Information

Name of Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Website: \_\_\_\_\_

Phone: \_\_\_\_\_

Provide the following company contacts that will be working with this anticipated contract. Include name, email, and phone number(s).

	Name	Email	Phone
General Manager			
Contract Manager			
Sales Manager			
Marketing Manager			
Customer Service Manager			
Account Manager(s)			

List who will be responsible for receiving updated membership lists.

Name	Email	Phone

List who will be responsible for submitting sales reports and administrative fee payments every quarter.

Name	Email	Phone

List who will be responsible for conducting audits as requested by CPC.

Name	Email	Phone

Identify any business types/classifications that your company holds. **\*Submit documentation in PDF format to verify business status (see bid checklist).**

x	Business Type/Classification
	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise

## Qualifications & Experience *(70 points)*

- 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).**

Click or tap here to enter text.

- 2. Describe the number of agencies your organization, on average, provides Procurement Marketplace services for each year. Include those located in CPC's tri-state area of Minnesota, North Dakota, and South Dakota?**

Click or tap here to enter text.

- 3. Describe your current locations, staffing levels, and the number of staff that will be dedicated to the resulting contract is awarded.**

Click or tap here to enter text.

- 4. Describe your company's experience in providing online hosted marketplace software to government and nonprofit agencies as requested in this solicitation.**

Click or tap here to enter text.

- 5. Provide the names and project descriptions of other agencies (minimum of three) currently using your software. Be specific, for example, how did you understand and meet your clients' needs? How long has each client used your software? What makes your software unique, etc.?**

Click or tap here to enter text.

- 6. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).**

Click or tap here to enter text.

- 7. Provide evidence of what your company is doing to remain viable in the industry.**

Click or tap here to enter text.

## Marketing & Partnership *(45 points)*

- 1. Describe how your company markets directly to potential customers.**

Click or tap here to enter text.

- 2. Describe marketing collateral and sales campaigns that have been successful for your organization in the past. Describe how your organization plans to utilize your marketing staff with this anticipated contract.**

Click or tap here to enter text.

- 3. Describe your organization's ability to participate in conference tradeshows and how you will position the contract at those tradeshows. List all, conference tradeshows that your organization has attended in the last three (3) years.**

Click or tap here to enter text.

- 4. Describe how your company will position this contract to CPC's participating agencies if awarded.**

Click or tap here to enter text.

- 5. Describe how you plan to inform and train your personnel on the details and promotion of the contract.**

Click or tap here to enter text.

- 6. Is your organization able to service all areas and eligible agencies within CPC's tri-state area?**

\_\_\_\_\_ *Yes*

\_\_\_\_\_ *No*

If NO, explain why your organization is not able to service an area and/or state.

Click or tap here to enter text.

**7. List the other contracts you have in place that could be accessed by our membership for your services (e.g. other consortiums) in the tri-state area?**

Click or tap here to enter text.

**8. Provide a list of governmental, educational, and cooperative contracts that your company holds outside CPC's tri-state area.**

Click or tap here to enter text.

**9. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).**

Click or tap here to enter text.

## Financials & Level of Support *(30 points)*

**1. Describe how your organization works with agencies to determine payment terms.**

Click or tap here to enter text.

**2. Does your company accept payment by procurement card? If so, is the participating agency assessed a fee for purchasing with a procurement card? Describe the fee charge, if applicable.**

Click or tap here to enter text.

**3. Indicate the level of support your company will offer on this contract category.**

- \_\_\_\_\_ Pricing is the same as offered to individual education, government, and nonprofit agencies.  
\_\_\_\_\_ Pricing is the same as offered to cooperative purchasing organizations or state purchasing departments.  
\_\_\_\_\_ Pricing is better than what is offered to individual education, government, and nonprofit agencies.  
\_\_\_\_\_ Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.  
\_\_\_\_\_ Other, please describe

**If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:**

Click or tap here to enter text.

**4. Is your company or any employee invested with service providers (i.e. Vendors/Contractors)?**

\_\_\_\_\_ *Yes*                      \_\_\_\_\_ *No*

**If YES, list what Vendors/Contractors the company and or employees have affiliations with.**

Click or tap here to enter text.

**5. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?**

\_\_\_\_\_ *Yes*                      \_\_\_\_\_ *No*

**If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.**

Click or tap here to enter text.

**6. Has your company been disbarred and or suspended in doing business within the United States?**



\_\_\_\_\_ *Yes*

\_\_\_\_\_ *No*

**If YES, list what states, the reason for debarment and/or suspension, and its effective dates.**

Click or tap here to enter text.

## **Industry Specific Information** (570 points)

**1. Describe in detail the capabilities of your software. Describe how they meet the minimum qualifications, or not, or how they exceed the minimum qualifications.**

Click or tap here to enter text.

**2. Describe the onboarding process for an eligible agency. Describe who is involved, what is the process for understanding the client's current system and needs, how a timeline would be established, how are responsibilities established and communicated.**

Click or tap here to enter text.

**3. Describe how supplier catalogs and their specific items are integrated into the proposed software. Describe who communicates with suppliers, who assist vendors with integration, and who manages catalogs and pricing.**

Click or tap here to enter text.

**4. Describe any costs required to suppliers/vendors at any point in the process.**

Click or tap here to enter text.

**5. Describe the ability of your software to accommodate vendors of drastically different sizes and technical capabilities.**

Click or tap here to enter text.

**6. Describe your supplier support and communication process. Describe levels of service available and associated costs, if any.**

Click or tap here to enter text.

**7. Describe the capabilities of the client creating their own "catalog" in the marketplace.**

Click or tap here to enter text.

**8. Describe the ability to customize a catalog in the marketplace. Describe the role and the roles of the supplier/vendor and the client in managing and maintaining contracts in the marketplace.**

Click or tap here to enter text.

**9. Describe your software's ability to control access to the marketplace.**

Click or tap here to enter text.

**10. Describe the ability to set and enforce password and account properties. Describe how password resets are handled.**

Click or tap here to enter text.

**11. Describe what capabilities are given to authorized users to maintain accounts, passwords, user roles, etc.**

Click or tap here to enter text.

**12. Describe your software's ability to handle varying levels of approval authority within a client's structure.**

Click or tap here to enter text.

**13. Describe the segregation and differentiation of rights for different groups of users.**

Click or tap here to enter text.

**14. Describe any limitations the software has for the number of users logged in at any one time.**

Click or tap here to enter text.

**15. Describe your software's search/query capabilities, including what types of data can be used to limit or target the return of search results.**

Click or tap here to enter text.

**16. Describe if your software can offer customized search functionality to optimize search results.**

Click or tap here to enter text.

**17. Describe the sources of data used for searching. Describe if the software requires "punch out" to a vendor's catalog to view any item detail. Describe when "punch out" is required, and what other methods are used to perform a search query.**

Click or tap here to enter text.

**18. Describe if a user can select multiple items from query results for comparison purposes.**

Click or tap here to enter text.

**19. Describe if the software allows the user to identify in the query results if a product is out of stock or back-ordered.**

Click or tap here to enter text.

**20. Describe if the software allows users to save items in a shopping cart for later use. Describe any restrictions or additional abilities of the users on shopping cart functionality.**

Click or tap here to enter text.

**21. Describe if the software allows users to create a list of favorites. Describe viewing capabilities (i.e. other parties) and how long favorites are retained.**

Click or tap here to enter text.

**22. Describe if the software provides the ability to suggest an item(s) to be added to the current cart.**

Click or tap here to enter text.

**23. Describe if the software can populate fields on orders from pre-defined user profiles.**

Click or tap here to enter text.

**24. Describe the shopper/approver experience and how the workflow can communicate between accounts.**

Click or tap here to enter text.

**25. Describe any capabilities for order aggregation for order placement and/or shipping. Describe how this process works.**

Click or tap here to enter text.

**26. Describe if the software can handle line items with multiple quantities to be sent to multiple locations. Describe how this process works.**

Click or tap here to enter text.

**27. Describe how returns are addressed and handled.**

Click or tap here to enter text.

**28. Describe the methods of payment available to clients. If credit cards are accepted, describe how much detail of the transaction is captured and maintained with credit card purchases.**

Click or tap here to enter text.

**29. Describe how the software handles credit card information. Describe the encryption methodology. If third parties are involved, what is their role?**

Click or tap here to enter text.

**30. Describe if the software can allocate costs on a single item to multiple cost centers. Describe if multiple line items with multiple quantities can be allocated to multiple cost centers.**

Click or tap here to enter text.

**31. Describe if the software can track orders and its features supporting order tracking.**

Click or tap here to enter text.

**32. Describe how shipping and delivery are handled.**

Click or tap here to enter text.

**33. Describe if the software provides email notification for order submission, approvals, orders shipped, backorders, and orders received.**

Click or tap here to enter text.

**34. Describe the software's capabilities with logging and tracking requests through the entire process from the purchase order, purchase approval, through receipt, payment, and returns.**

Click or tap here to enter text.

**35. Describe if the software provides the ability to download financial data using excel.**

Click or tap here to enter text.

**36. Describe the reporting capabilities the software provides and its frequency. Describe how long the report is retained.**

Click or tap here to enter text.

**37. Describe the software's capability and compatibility with a mobile device and web-based platforms.**

Click or tap here to enter text.

**38. Describe where your site is hosted. Describe the security and redundancy in your software system.**

Click or tap here to enter text.

**39. Provide a list of software integrations your company has performed for existing clients.**

Click or tap here to enter text.

**40. Describe the training process you provide to new clients. Describe the methods used to provide training. Describe the training in detail for Administrators, Content Support Staff, Technical Support Staff, and end-users.**

Click or tap here to enter text.

**41. Describe on-going training and support provided to clients.**

Click or tap here to enter text.

**42. Describe your system development methodology. Describe how you handle change management, how quickly your company can respond to changing client needs.**

Click or tap here to enter text.

**43. Describe your company's road mapping process for responding to changes in procurement needs, additional client services, and relevancy with public client needs.**

Click or tap here to enter text.

**44. Describe your company's disaster recovery plan.**

Click or tap here to enter text.

**45. Describe if your company/software works with third-party systems/solutions. Describe how you manage their services.**

Click or tap here to enter text.

**46. Describe how often you perform new releases of the software. Describe how you notify clients and what your process is for feedback regarding the new release.**

Click or tap here to enter text.

**47. Describe your notification timeline for downtime and maintenance.**

Click or tap here to enter text.

**48. Describe your process for handling client inquiries and/or issues. Describe how client issues are resolved.**

Click or tap here to enter text.

**49. Describe how you handle client requested enhancements.**

Click or tap here to enter text.

**50. Describe your company's web browser version strategy. Describe your compatibility strategy and what browsers are supported and which are not supported.**

Click or tap here to enter text.

**51. Describe how current and historical data is transferred to the client before contract termination.**

Click or tap here to enter text.

**52. Describe if your solution can handle the ability to upload users via a spreadsheet (i.e. Excel, CSV).**

Click or tap here to enter text.

**53. Describe any "added value" attributes being offered to CPC and its participating agencies when purchasing services through your company.**

Click or tap here to enter text.

**54. Describe any additional attributes or functionality of your software not requested in this solicitation or mentioned in this questionnaire.**

Click or tap here to enter text.

**55. What does your company propose as an annual administrative fee on installation and setup (i.e. year one)?**

Click or tap here to enter text.

**56. What does your company propose as an annual administrative fee on contract renewals (i.e. year two, year three, etc.)?**

Click or tap here to enter text.

**57. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

Click or tap here to enter text.

## **Exceptions & Deviations (10 points)**

**1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.**

Click or tap here to enter text.

**2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:**

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

Click or tap here to enter text.

## References

Provide three (3) references that have purchased your procurement marketplace software from your company within the last two (2) years. A contact name, phone number and email will be required. \*Note, please ensure your references are prepared to speak with a representative from CPC.

Reference #1 – Company Name  
 Service Level Purchased  
 Year of Purchase  
 Reference Contact  
 Phone  
 Email

Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.

Reference #2 – Company Name  
 Service Level Purchased  
 Year of Purchase  
 Reference Contact  
 Phone  
 Email

Click or tap here to enter text.  
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 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.

Reference #3 – Company Name  
 Service Level Purchased  
 Year of Purchase  
 Reference Contact  
 Phone  
 Email

Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.  
 Click or tap here to enter text.

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company (20 points)**

Submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor’s website.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business’s chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. “Credit in the low six (6) figures” or “a credit line



exceeding five (5) figures”). The Letter/Line of Credit will be deemed “Confidential”. This letter/line of credit is a requirement to help determine the financial stability of the company.

## Vendor Forms & Signatures

### RFP #21.6 – Procurement Marketplace SaaS

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Complete all questions and forms.
3. Save all pages in the correct order to a single PDF format titled “***Vendor Forms & Signatures – Name of Company***”.
4. Submit the forms in the required format with all necessary signatures in Public Purchase.

**The following sections will need to be completed prior to submission and submitted as one single PDF titled “Vendor Forms & Signatures – Name of Company”:**

1. [Addendum Acknowledgement](#)
2. [Contract Offer & Award](#)
3. [Uniform Guidance “EDGAR” Certification Form](#)
4. [Subcontractor Utilization Form](#)
5. [Solicitation Checklist](#)

# Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

Addendum No. 1

Addendum No. 2

Addendum No. 3

Addendum No. 4

Addendum No. 5

Addendum No. 6

Addendum No. 7

Addendum No. 8

I understand that failure to confirm receipt of addenda may cause for rejection of this response.

\_\_\_\_\_  
*Authorized Signature*

\_\_\_\_\_  
*Date*

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.

\_\_\_\_\_  
*Authorized Signature*

\_\_\_\_\_  
*Date*

# Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

**Part I: Vendor**

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

<b>Business Name</b>	_____	<b>Date</b>	_____
<b>Address</b>	_____	<b>City, State, Zip</b>	_____
<b>Contact Person</b>	_____	<b>Title</b>	_____
<b>Authorized Signature</b>	_____	<b>Title</b>	_____
<b>Email</b>	_____	<b>Phone</b>	_____

**Part II: CPC**

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

**Awarding Agency** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

**Name Printed or Typed** \_\_\_\_\_

**Awarded this** \_\_\_\_\_ **day of** \_\_\_\_\_ **Contract Number** \_\_\_\_\_

**Contract to Commence** \_\_\_\_\_

# Uniform Guidance “EDGAR” Certification Form

200 CRF Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor’s willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor’s return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency’s provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of



“federally assisted construction contract” in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor’s acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

## 8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## 9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## 10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## 11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## 12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

**By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.**

<b>Vendor Certification (By Item)</b>	<b>Vendor Certification: YES, I agree or NO, I do NOT agree</b>	<b>Initial</b>
1. Violation of Contract Terms and Conditions		
2. Termination for Cause of Convenience		
3. Equal Employment Opportunity		
4. Davis-Bacon Act		
5. Contract Work Hours and Safety Standards Act		
6. Right to Inventions Made Under a Contract or Agreement		
7. Clean Air Act and Federal Water Pollution Control Act		
8. Debarment and Suspension		
9. Byrd Anti-Lobbying Amendment		
10. Procurement of Recovered Materials		
11. Profit as a Separate Element of Price		
12. General Compliance with Participating Agencies		

\_\_\_\_\_  
*Name of Business*

\_\_\_\_\_  
*Signature of Authorized Representative*

\_\_\_\_\_  
*Printed Name/Title*

\_\_\_\_\_  
*Date*

# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: \_\_\_\_\_  
Solicitation Number: \_\_\_\_\_  
Vendor Name: \_\_\_\_\_

If a subcontractor will not be used, check this box:

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

# Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. The Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted and correctly labeled documents:**

X	Document Title	How to be Submitted
	Performance Bond of \$2,500 (Copy)	Submit as PDF
	Pricing Schedule – Name of Company <ul style="list-style-type: none"> <li>• Educational Agencies</li> <li>• Governmental Agencies</li> <li>• Other Governmental Agencies</li> <li>• ESAs and Cooperative Agencies</li> </ul> <i>*Vendor created, see Scope of Work and Pricing under Technical Specification of the RFP for additional details.</i>	Submit as PDF
	Vendor Questionnaire – Name of Company	Submit as a PDF
	Vendor Forms & Signatures – Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
	Certificate of Insurance – Name of Company	Submit as PDF
	Exhibit A – Marketing Plan – Name of Company	Submit as PDF
	Exhibit B – Letter/Line of Credit – Name of Company	Submit as PDF
	Additional Information – as required <ul style="list-style-type: none"> <li>• Business Type Certificate, if applicable</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion before submission.

---

*Authorized Signature*

---

*Printed Name/Title*

---

*Date*



## Questions for Bid RFP #21.6 - Procurement Marketplace SaaS

### Question #1

Is the intent of the RFP to offer a marketplace SaaS to members that may purchase at a discount or for the co-op to buy one that members may license for a fee?

Jul 7, 2020 1:01:39 PM CDT  
By: Periscope Holdings, Inc - Periscope

**Answers**

The solicitation intends to provide a web-based, Software as a Service solution as an option to member agencies whether from education, government, or other cooperatives to provide to their member agencies.

Jul 8, 2020 9:32:27 AM CDT  
By: Itruax

Answer

Archive

Reject

### Question #2

Is the bond amount refundable? Please clarify

Jul 15, 2020 5:51:01 AM CDT  
By: Neumeric Technologies Corporation - samratism

**Answers**

The bond from the awarded vendor is held on file for the duration of the contract. It will not be forfeited unless action from the one (1) or more of the factors outlined in the solicitation occurs. See Required Securities, Bid Bond.

Jul 17, 2020 11:32:44 AM CDT  
By: Itruax

Answer

Archive

Reject

### Question #3

Is there an issue if pricing doesn't conform exactly with the template provided in the RFP?

Jul 15, 2020 11:00:47 AM CDT  
By: EqualLevel - equallevel

**Answers**

Pricing proposals are to be developed by the responding Vendor. Pricing should clearly delineate the requirements stated in the solicitation.

Jul 16, 2020 1:30:17 PM CDT  
By: Itruax

Answer

Archive

Reject

### Question #4

Is a bid bond required for a response to the Procurement Marketplace SaaS bid, as it is not typical for Commercial off the shelf product?

Jul 17, 2020 1:13:22 PM CDT  
By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

**Answers**

Yes, a bid bond is required for a Vendor to submit a response. However, CPC will be issuing an amendment allowing a certified cashier's check in place of the bid bond.

Jul 17, 2020 1:56:38 PM CDT  
By: Itruax

Answer

Archive

Reject

### Question #5

How many total users will require log-on access to add contracts, edit, delete, approve, search, etc.?

Jul 24, 2020 8:51:37 AM CDT  
By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

**Answers**

Based on the entity purchasing the solution, they will likely have a management team, then users who search and buy. The number of users can change depending on the entity and their setup/roles.

Jul 24, 2020 11:10:34 AM CDT  
By: Itruax

Answer

Archive

Reject

### Question #6

Will there be data migrated/ imported into the software?

Jul 24, 2020 8:54:22 AM CDT  
By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

**Answers**

There is the potential for data migration and input. A Vendor should use the Questionnaire to explain their capacity.

Jul 24, 2020 11:12:38 AM CDT  
By: Itruax

Answer

Archive

Reject

### Question #7

How many total electronic records (rows in excel spreadsheet) and how many total electronic files in the current/legacy system?

Jul 24, 2020 8:54:38 AM CDT  
By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

**Answers**

The number total of records/files would depend upon the entity/agency that purchases the solution.

Jul 24, 2020 11:14:40 AM CDT  
By: Itruax

Answer

Archive

Reject

**Question #8**

How many total legacy (historic) electronic files will be imported into the Solution?

**Answers**

The number total of records/files would depend upon the entity/agency that purchases the solution.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:55:26 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:15:10 AM CDT

By: ltruax

**Question #9**

Where are the legacy (historic) electronic files currently stored (share folders, SharePoint, document management system, etc.)?

**Answers**

The number total of records/files would depend upon the entity/agency that purchases the solution.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:55:56 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:15:41 AM CDT

By: ltruax

**Question #10**

What third-party systems do you anticipate will be integrated with the Solution? Please provide system details (system name, database used, home-grown or commercial) if applicable. Will this be an ongoing data integration or a one-time data import?

**Answers**

For K12, Smart Finance and Skyward are the most highly used financial products. Cities, counties, and other schools may use other financial software systems.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:56:35 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:17:47 AM CDT

By: ltruax

**Question #11**

What data will your organization be passing in the data integration between the Solution and other third-party systems?

**Answers**

It will depend on the entity/agency purchasing the solution. Typically, it will include product (info, price, UOM, etc.), bill to/ship to, financial information.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:56:57 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:19:01 AM CDT

By: ltruax

**Question #12**

Are the other systems installed/deployed on your organization's server(s) or is the vendor hosting the software (cloud/SaaS)?

**Answers**

Per the RFP, it is Vendor-hosted.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:57:21 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:19:34 AM CDT

By: ltruax

**Question #13**

What record types would you like to start authoring within the system (number of templates)?

**Answers**

This is unknown and dependent upon the entity/agency purchasing the solution.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:57:38 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:20:43 AM CDT

By: ltruax

**Question #14**

Is your organization eligible to purchase off of the GSA Schedule 70? If yes, would you like GSA pricing in the bid response or retail pricing?

**Answers**

Some CPC agencies are eligible to purchase off of GSA Schedules, but not all.

[Answer](#)[Archive](#)[Reject](#)

Jul 24, 2020 8:58:19 AM CDT

By: CobbleStone Systems Corp. - sales@cobblestonesystems.com

Jul 24, 2020 11:22:03 AM CDT

By: ltruax

[Ask a Question](#)[View Bid](#)

**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Cc:** [Melissa Mattson](#)  
**Subject:** Addendum Release Successful on Bid RFP #21.6 - Procurement Marketplace SaaS  
**Date:** Friday, July 17, 2020 2:00:22 PM

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Lisa M Truax:

Bid "RFP #21.6 - Procurement Marketplace SaaS"  
Status: Release Successful on Jul 6, 2020 8:01:26 AM MDT

You can check the released bid by going to the following address:  
<http://www.publicpurchase.com/gems/bid/bidView?bidId=130229>

If you have any questions regarding this bid, please contact our Customer Support Staff at [agency-support@publicpurchase.com](mailto:agency-support@publicpurchase.com)

Thank you for using Public Purchase.

MK= md0R+lmeF8GZOT3+IJOiLA==

## Bid RFP #21.6 - Procurement Marketplace SaaS Addendum #1 - Addendum

Information Deleted: Deleted

Information Added: Added

Bid Type **RFP**  
 Bid Number **21.6**  
 Title **Procurement Marketplace SaaS**  
 Start Date **Jul 6, 2020 9:01:26 AM CDT**  
 End Date **Aug 5, 2020 10:00:00 AM CDT**  
 Agency **Cooperative Purchasing Connection**  
 Bid Contact **Lisa M Truax**  
 (218) 737-6535  
 ltruax@lcsc.org  
 1001 E. Mount Faith Avenue  
 Fergus Falls, MN 56537

### Description

**Scope of Work:** CPC is seeking to collaborate with an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for eligible participating agencies to have the ability to purchase a web-based, vendor-hosted procurement Software as a Service solution, at consortium level discounted pricing. Agencies include educational institutions, cities, counties, nonprofits, other governmental agencies, or other entities contracted on behalf of a participating agency. A qualified vendor shall have established a percentage discount from a catalog list, published prices, or price list. A Vendor shall be able to provide the following procurement marketplace SaaS solutions, but not limited to the following:

1. Education (K-12 and Higher Ed)
  1. Small to large environments.
2. Governmental (Cities, Counties, etc.)
  1. Small to large environments.
3. Other governmental agencies (Nonprofits)
  1. Small to large environments
4. Educational Service Agencies (ESAs) and Cooperatives (Many-to-Many)
  1. Intrastate. An agency serving agencies within a region or subset within a state.
  2. Statewide. An agency serving agencies across an entire state.
  3. Regional. An agency serving agencies spanning amongst multiple states.
  4. National. An agency serving agencies across the United States of America.






### Pre-Bid Conference

Date: Jul 21, 2020 1:00:00 PM CDT  
 Location: Non-Required Conference Call  
 Notes: A web conference will be held allowing Vendors to ask questions, concerns, and/or issues they may have relating to the solicitation. The conference call will not be recorded. To attend the conference call, visit:  
<https://us02web.zoom.us/j/81783441044?pwd=THYyQ3ZUenRIWTFXMHl3UllORlU1dz09>  

1. **Dial-in Number: +1 312 626 6799 or +1 301 715 8592**
2. **Meeting ID: 817 8344 1044**
3. **Password: 2YUFhd**

No Attachments

### Documents

Name	Posting Date	Acceptance
 RFP #21.6 - Procurement Marketplace SaaS.pdf	Jul 2, 2020 11:10:24 AM CDT	Yes
 RFP #21.6 - General Terms and Conditions.pdf	Jul 2, 2020 11:10:34 AM CDT	Yes
 RFP #21.6 - Vendor Questionnaire.docx	Jul 2, 2020 11:10:29 AM CDT	Yes
 RFP #21.6 - Vendor Forms & Signatures.pdf	Jul 2, 2020 11:10:38 AM CDT	Yes
 RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf	Jul 17, 2020 1:59:23 PM CDT	Yes

[Return to Bid](#)

**From:** [Public Purchase](#)  
**To:** [Lisa Truax](#)  
**Subject:** Public Purchase - RFP #21.6 - Procurement Marketplace SaaS Closed Notification  
**Date:** Wednesday, August 5, 2020 10:00:11 AM

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Lisa M Truax:

The bid RFP #21.6 - Procurement Marketplace SaaS has closed on Aug 5, 2020 9:00:00 AM MDT

To see more details on this bid go to

<http://www.publicpurchase.com/gems/bid/bidView?bidId=130229>

Thank you for using Public Purchase.

MK= LPSARHHIJH51WV8Rcmw/sw==



# Notifications Report

Agency

Cooperative Purchasing Connection

Bid Number

130229

Bid Title

Procurement Marketplace SaaS

Vendor Name	State	Invitation	Date	Email	Reason
--	CA	Classification	2020-07-06 08:13:23	linda.wolfe@wolfeinteractive.com	Bid Notification
2020vet	CA	Classification	2020-07-06 08:13:23	ecourtney@2020vet.com	Bid Notification
3Core Systems, Inc	IL	Classification	2020-07-06 08:13:23	navin.kandula@3coresystems.com	Bid Notification
4Quarks Intelligent Solution	00	Classification	2020-07-06 08:13:23	arun@4quarks.com	Bid Notification
5 Star Consulting Group, LLC	MD	Classification	2020-07-06 08:13:23	ldargin@5StarConsultingGrp.com	Bid Notification
5NINE Data Solutions	GA	Classification	2020-07-06 08:13:23	aundrey.mattox@5ninedata.com	Bid Notification
A.R.E. Network Solutions	CA	Classification	2020-07-06 08:13:23	ashish.engles@arenetsol.com	Bid Notification
AB Small Business Marketing	MI	Classification	2020-07-06 08:13:23	Danielle@abmobileapps.com	Bid Notification
Abacus Service Corporation	MI	Classification	2020-07-06 08:13:23	governmentsales@abacusservice.com	Bid Notification
Abator Information Services, Inc.	PA	Classification	2020-07-06 08:13:23	marian@abator.com	Bid Notification
ABB Enterprise Software	GA	Classification	2020-07-06 08:13:23	marie.giannangeli@us.abb.com	Bid Notification
ABB Enterprise Software	GA	Classification	2020-07-06 08:13:23	summer.trudell@us.abb.com	Bid Notification
Accend Networks	CA	Classification	2020-07-06 08:13:23	paula@accendnetworks.com	Bid Notification
Accenture	CA	Classification	2020-07-06 08:13:23	pavan.bhatnagar@gmail.com	Bid Notification
Access Sciences	TX	Classification	2020-07-06 08:13:23	mcofee@accesssciences.com	Bid Notification
Accreon	MA	Classification	2020-07-06 08:13:23	doug.cassidy@me.com	Bid Notification
AccuImage, LLC	TN	Classification	2020-07-06 08:13:23	tom.beasley@accuimagellc.com	Bid Notification
ACP CreativIT	IL	Classification	2020-07-06 08:13:23	quotes@arlingtoncp.com	Bid Notification
Active Network, Inc.	CA	Classification	2020-07-06 08:13:23	allen.sliper@active.com	Bid Notification
Acumor	CA	Classification	2020-07-06 08:13:23	sam@acumor.com	Bid Notification
Acuta Digital	NY	Classification	2020-07-06 08:13:23	sales@AcutaDigital.com	Bid Notification
AdComp Systems Inc.	TX	Classification	2020-07-06 08:13:23	alexis@adcompsystems.com	Bid Notification
Add2Payroll Inc	NY	Classification	2020-07-06 08:13:23	rfp@techejobs.com	Bid Notification
Adoxio Business Solutions USA Limited	WA	Classification	2020-07-06 08:13:23	sales@adoxio.com	Bid Notification
Advanced Business Software, LLC	CA	Classification	2020-07-06 08:13:23	frieda@abs-sys.com	Bid Notification
Advanced HPC	CA	Classification	2020-07-06 08:13:23	bids@advancedhpc.com	Bid Notification
Advanced Integrated Solutions, Inc. (AIS)	CA	Classification	2020-07-06 08:13:23	vrussell@aisconsulting.net	Bid Notification
Advanced Personal Computing	TX	Classification	2020-07-06 08:13:23	brianc@liquidnetworkrx.com	Bid Notification
Advanced Processing & Imaging, Inc.	FL	Classification	2020-07-06 08:13:23	lissets@apimg.com	Bid Notification
Advanced Solutions, Inc	CO	Classification	2020-07-06 08:13:23	csipes@go-asi.com	Bid Notification
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-06 08:13:23	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Notification
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-08 08:32:27	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-16 12:30:17	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-17 10:32:44	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-17 12:56:38	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-17 13:15:01	FRANCISCO.AROSTEGUI@AFLICSS.COM	Addendum Notification
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:10:35	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:12:38	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:14:41	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:15:11	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:15:41	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:17:48	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:19:02	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:19:35	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:20:43	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	FL	Classification	2020-07-24 10:22:04	FRANCISCO.AROSTEGUI@AFLICSS.COM	Bid Answer
Agile Global Solutions, Inc	CA	Classification	2020-07-06 08:13:23	leilani@agileglobal.com	Bid Notification
Agile Six Applications, Inc.	CA	Classification	2020-07-06 08:13:23	robert.rasmussen@agile6.com	Bid Notification
Agilis Systems LLC	CA	Classification	2020-07-06 08:13:23	ravina@agilisusa.com	Bid Notification
Agilon, LLC	IA	Classification	2020-07-06 08:13:23	Amanda.Miller@MyAgilon.com	Bid Notification
Agreeya	CA	Classification	2020-07-06 08:13:23	niki.hirst@agreeya.com	Bid Notification
AGS Data Systems	WI	Classification	2020-07-06 08:13:23	susanharden@gstars.com	Bid Notification

Aileron Consulting LLC	VA	Classification	2020-07-06 08:13:23	publicpurchase@aileronconsulting.com	Bid Notification
Aithent Inc	NY	Classification	2020-07-06 08:13:23	mverma@aithent.com	Bid Notification
Albertson Consulting Inc	ND	Classification	2020-07-06 08:13:23	troy@ebigpicture.com	Bid Notification
Alcor Solutions Inc	CA	Classification	2020-07-06 08:13:23	rahul@alcortech.com	Bid Notification
Alcor Solutions Inc.	CA	Classification	2020-07-06 08:13:23	monisha@alcortech.com	Bid Notification
Alesce, Inc	CO	Classification	2020-07-06 08:13:23	jason@archetype5.com	Bid Notification
ALLNET USA	FL	Classification	2020-07-06 08:13:23	nwagner@allnetusa.net	Bid Notification
Almond Consulting Group Inc	FL	Classification	2020-07-06 08:13:23	derrick.henry@almondconsulting.com	Bid Notification
Altair Technology, Inc	TX	Classification	2020-07-06 08:13:23	vrodiguez@altairtech.com	Bid Notification
Altametrics, LLC	CA	Classification	2020-07-06 08:13:23	kwilliams@altametrics.com	Bid Notification
Altitype LLC	WY	Classification	2020-07-06 08:13:23	carter@altitype.com	Bid Notification
Amazon Web Services	WA	Classification	2020-07-06 08:13:23	aws-wwps-sledsiteregistration@amazon.com	Bid Notification
AmberLeaf Partners	IL	Classification	2020-07-06 08:13:23	jkariotis@amberleaf.net	Bid Notification
AMCAD	IL	Classification	2020-07-06 08:13:23	sglover@amcad.com	Bid Notification
AMCAD	VA	Classification	2020-07-06 08:13:23	Proposals@amcad.com	Bid Notification
AMDEX	NY	Classification	2020-07-06 08:13:23	mchampion@amdex.com	Bid Notification
AMX International, Inc.	ID	Classification	2020-07-06 08:13:23	ctery@amxinc.com	Bid Notification
Anacomp, Inc	VA	Classification	2020-07-06 08:13:23	mgiroux@anacomp.com	Bid Notification
Anvaya Solutions, Inc.	CA	Classification	2020-07-06 08:13:23	shobha@anvayasolutions.com	Bid Notification
Apex Systems, LLC.	VA	Classification	2020-07-06 08:13:23	esholl@apexsystems.com	Bid Notification
Appdiction Studio	TX	Classification	2020-07-06 08:13:23	tporter@appdictionstudio.com	Bid Notification
Applications, Software, Technology Corporation	IL	Classification	2020-07-06 08:13:23	slee@astcorporation.com	Bid Notification
Applied Geographics, Inc.	MA	Classification	2020-07-06 08:13:23	procurement@appgeo.com	Bid Notification
Apptricity Corporation	TX	Classification	2020-07-06 08:13:23	dhowcroft@apptricity.com	Bid Notification
Aptude Inc.	IL	Classification	2020-07-06 08:13:23	salesteam@aptude.com	Bid Notification
Arch Staffing & Consulting LLC	FL	Classification	2020-07-06 08:13:23	cristina.ordonez@archresourcesgroup.com	Bid Notification
Archibus, Inc.	MA	Classification	2020-07-06 08:13:23	jerry_mclean@archibus.com	Bid Notification
Ardent Technologies Inc	OH	Classification	2020-07-06 08:13:23	vendorregistration@ardentinc.com	Bid Notification
Ardent Technologies Inc	OH	Classification	2020-07-06 08:13:23	ohbids@ardentinc.com	Bid Notification
Ardent Technologies Inc	OH	Classification	2020-07-06 08:13:23	vendorregistration@ardentinc.com	Bid Notification
Ardent Technologies Inc	OH	Classification	2020-07-08 08:32:27	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-16 12:30:17	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-17 10:32:44	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-17 12:56:38	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-17 13:15:01	ohbids@ardentinc.com	Addendum Notification
Ardent Technologies Inc	OH	Classification	2020-07-24 10:10:35	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:12:38	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:14:41	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:15:11	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:15:41	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:17:48	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:19:02	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:19:35	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:20:43	ohbids@ardentinc.com	Bid Answer
Ardent Technologies Inc	OH	Classification	2020-07-24 10:22:04	ohbids@ardentinc.com	Bid Answer
ARKTEK IT SOLUTIONS	VA	Classification	2020-07-06 08:13:23	skrishna@arktekitsolutions.com	Bid Notification
Arête Technologies LLC	MD	Classification	2020-07-06 08:13:23	archna.gupta@aretetechinfo.com	Bid Notification
Ascend Analytics	CO	Classification	2020-07-06 08:13:23	mfink@ascendanalytics.com	Bid Notification
Ashva Systems Inc	CA	Classification	2020-07-06 08:13:23	sgurrancjsforce@gmail.com	Bid Notification
Aspect Software	MA	Classification	2020-07-06 08:13:23	john.lum@aspect.com	Bid Notification
Aspire HR, Inc	TX	Classification	2020-07-06 08:13:23	wchu@aspirehr.com	Bid Notification
Aspire HR, Inc	TX	Classification	2020-07-16 12:30:17	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-17 10:32:44	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-17 12:56:38	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-17 13:15:01	wchu@aspirehr.com	Addendum Notification
Aspire HR, Inc	TX	Classification	2020-07-24 10:10:35	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:12:38	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:14:41	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:15:11	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:15:41	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:17:48	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:19:02	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:19:35	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:20:43	wchu@aspirehr.com	Bid Answer
Aspire HR, Inc	TX	Classification	2020-07-24 10:22:04	wchu@aspirehr.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-06 08:13:23	lynn.sons@assetworks.com	Bid Notification
AssetWorks Inc	PA	Classification	2020-07-08 08:32:27	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-16 12:30:17	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-17 10:32:44	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-17 12:56:38	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-17 13:15:01	lynn.sons@assetworks.com	Addendum Notification
AssetWorks Inc	PA	Classification	2020-07-24 10:10:35	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:12:38	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:14:41	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:15:11	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:15:41	lynn.sons@assetworks.com	Bid Answer

AssetWorks Inc	PA	Classification	2020-07-24 10:17:48	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:19:02	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:19:35	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:20:43	lynn.sons@assetworks.com	Bid Answer
AssetWorks Inc	PA	Classification	2020-07-24 10:22:04	lynn.sons@assetworks.com	Bid Answer
Astute Business Solutions	CA	Classification	2020-07-06 08:13:23	klunt@beastute.com	Bid Notification
Athena Software.net	ON	Classification	2020-07-06 08:13:23	diane@athenasoftware.net	Bid Notification
Atlantis Consulting Group Inc	ON	Classification	2020-07-06 08:13:23	guru@atlantisclouderp.com	Bid Notification
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-06 10:20:37	guru@atlantisitgroup.com	Bid Notification
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-08 08:32:27	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-16 12:30:17	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-17 10:32:44	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-17 12:56:38	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-17 13:15:01	guru@atlantisitgroup.com	Addendum Notification
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:10:35	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:12:38	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:14:41	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:15:11	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:15:41	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:17:48	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:19:02	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:19:35	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:20:43	guru@atlantisitgroup.com	Bid Answer
Atlantis IT Consulting Group LLC	NY	Classification	2020-07-24 10:22:04	guru@atlantisitgroup.com	Bid Answer
Atlas digital system	MN	Classification	2020-07-06 08:13:23	support@atlas-dsystem.com	Bid Notification
Audio Visual Innovations, Inc	FL	Classification	2020-07-06 08:13:23	bids@avispl.com	Bid Notification
Aurea	TX	Classification	2020-07-06 08:13:23	gus.garcia@aurea.com	Bid Notification
Aurigo Software Technologies Inc.	TX	Classification	2020-07-06 08:13:23	bids@aurigo.com	Bid Notification
AutoMon, LLC	AZ	Classification	2020-07-06 08:13:23	sasher@automon.com	Bid Notification
Avant Garde Solutions	GA	Classification	2020-07-06 08:13:23	dallas.holland@avantgardesolutions.net	Bid Notification
Avante Solutions, Inc.	IL	Classification	2020-07-06 08:13:23	mhawker@avantesolutions.com	Bid Notification
Avertra	VA	Classification	2020-07-06 08:13:23	dobrien@avertra.com	Bid Notification
Avocette Technologies Inc.	BC	Classification	2020-07-06 08:13:23	Bids@avocette.com	Bid Notification
Aximsoft	CA	Classification	2020-07-06 08:13:23	dennis@aximsoft.com	Bid Notification
Axiom IT Solutions	MT	Classification	2020-07-06 08:13:23	rfps@axiom4.com	Bid Notification
Axiomatic	NH	Classification	2020-07-06 08:13:23	david@axiomnh.com	Bid Notification
Axios Systems	VA	Classification	2020-07-06 08:13:23	brian.beck@axiossystems.com	Bid Notification
Ayers Electronic Systems	VA	Classification	2020-07-06 08:13:23	michelle@ae1.bz	Bid Notification
BACA, STEIN, WHITE & ASSOCIATES, INC.	TX	Classification	2020-07-06 08:13:23	SETH@BSWA.COM	Bid Notification
Bahwan CyberTek Inc	MA	Classification	2020-07-06 08:13:23	worthing.shanglai@bahwancybertek.com	Bid Notification
Bal's LLC	CA	Classification	2020-07-06 08:13:23	karan@balsits.com	Bid Notification
Barbelo Group	WA	Classification	2020-07-06 08:13:23	charina.flores@barbelogroup.com	Bid Notification
Beacon Systems, Inc.	FL	Classification	2020-07-06 08:13:23	ritu@beacongov.com	Bid Notification
BeardedEagle	TX	Classification	2020-07-06 08:13:23	dm@beardedeagle.com	Bid Notification
Bellwether Software LLC	IL	Classification	2020-07-06 08:13:23	kneville@bellwethercorp.com	Bid Notification
Bellwether Software LLC	IL	Classification	2020-07-08 08:32:27	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-16 12:30:17	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-17 10:32:44	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-17 12:56:38	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-17 13:15:01	kneville@bellwethercorp.com	Addendum Notification
Bellwether Software LLC	IL	Classification	2020-07-24 10:10:35	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:12:38	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:14:41	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:15:11	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:15:41	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:17:48	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:19:02	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:19:35	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:20:43	kneville@bellwethercorp.com	Bid Answer
Bellwether Software LLC	IL	Classification	2020-07-24 10:22:04	kneville@bellwethercorp.com	Bid Answer
Bentley Systems	WA	Classification	2020-07-06 08:13:23	timothy.schmidt@bentley.com	Bid Notification
Bento Systems	TN	Classification	2020-07-06 08:13:23	mailynne@bento.systems	Bid Notification
Best Buy Stores, L.P.	MN	Classification	2020-07-06 08:13:23	andy.law@bestbuy.com	Bid Notification
Best Practice Systems	CO	Classification	2020-07-06 08:13:23	msavage@billtrust.com	Bid Notification
Betis Group, Inc.	VA	Classification	2020-07-06 08:13:23	quotes@betis.com	Bid Notification
Better Direct	AZ	Classification	2020-07-06 08:13:23	jason@bdsewp.com	Bid Notification
Beyond Lucid Technologies, Inc.	CA	Classification	2020-07-06 08:13:23	jonathon.feit@beyondlucid.com	Bid Notification
Bezzotech	MN	Classification	2020-07-06 08:13:23	jclarkin@bezzotech.com	Bid Notification
Bianor Inc	NY	Classification	2020-07-06 08:13:23	adelina.nedkova@bianor.com	Bid Notification
BIAS Corporation	GA	Classification	2020-07-06 08:13:23	Jake.Hall@biascorp.com	Bid Notification
BidSync	UT	Classification	2020-07-06 08:13:23	mdonnelly@bidsync.com	Bid Notification
BIGWIG MONSTER, LLC	CA	Classification	2020-07-06 08:13:23	jblackamore@bwmmmedia.com	Bid Notification
Billtrust	NJ	Classification	2020-07-06 08:13:23	msavage@billtrust.com	Bid Notification
BIT Direct, Inc	FL	Classification	2020-07-06 08:13:23	robert.daly@bitdirect.com	Bid Notification
Bitwise Industries	CA	Classification	2020-07-06 08:13:23	jprendergast@shift3tech.com	Bid Notification
Bitwise Industries	CA	Classification	2020-07-06 08:13:23	lbrokaw@shift3tech.com	Bid Notification



Blackboard Inc.	DC	Classification	2020-07-06 08:13:23	tom.hippensteel@blackboard.com	Bid Notification
Blue Ocean Consulting	KS	Classification	2020-07-06 08:13:23	terri.sallaz@1boc.com	Bid Notification
BlueChannel, Inc.	CO	Classification	2020-07-06 08:13:23	paul@bluechannel.com	Bid Notification
BlueFinity International	OR	Classification	2020-07-06 08:13:23	bob.markowitz@bluefinity.com	Bid Notification
BlueTorch Network Solutions	FL	Classification	2020-07-06 08:13:23	rob@schooldesk.net	Bid Notification
BMC Software, Inc.	TX	Classification	2020-07-06 08:13:23	jeanpierre.trimarchi@bmc.com	Bid Notification
BNL Consulting	MD	Classification	2020-07-06 08:13:23	john.hardy@bnl-consulting.com	Bid Notification
BNL Consulting LLC	MD	Classification	2020-07-06 08:13:23	sales@bnl-consulting.com	Bid Notification
Bodhtree Solutions Inc.	CA	Classification	2020-07-06 08:13:23	gov@bodhtree.com	Bid Notification
Bonfire Interactive	ON	Classification	2020-07-06 08:13:23	edrouillard@gobonfire.com	Bid Notification
Bonfire Interactive Ltd.	ON	Classification	2020-07-06 08:13:23	wtaylor@gobonfire.com	Bid Notification
BorderLAN Security	CA	Classification	2020-07-06 08:13:23	amanda@borderlan.com	Bid Notification
Brainchild	TX	Classification	2020-07-06 08:13:23	suzanne.pyburn@brainchild.com	Bid Notification
BRANDT INFORMATION SERVICES LLC	FL	Classification	2020-07-06 08:13:23	SALES@BRANDTINFO.COM	Bid Notification
Brekken Technology	CA	Classification	2020-07-06 08:13:23	opportunities@brekkentech.net	Bid Notification
Brinkman Consulting Services	AZ	Classification	2020-07-06 08:13:23	BrinkmanConsulting@gmail.com	Bid Notification
BSOFT LLC	KS	Classification	2020-07-06 08:13:23	rebecca.michele@bsoftusa.com	Bid Notification
Burgeon IT Services LLC	NJ	Classification	2020-07-06 08:13:23	nanda@burgeonits.com	Bid Notification
Burns & McDonnell	MO	Classification	2020-07-06 08:13:23	bmurray@burnsmcd.com	Bid Notification
BuzzClan LLC	TX	Classification	2020-07-06 08:13:23	sachin@buzzclan.com	Bid Notification
BYTEORIGIN LLC	NC	Classification	2020-07-06 08:13:23	info@byteorigin.com	Bid Notification
C2 Technologies, Inc.	VA	Classification	2020-07-06 08:13:23	stalb@c2ti.com	Bid Notification
C3LX Inc	CO	Classification	2020-07-06 08:13:23	andrewrichburg@c3lx.com	Bid Notification
Cadalys, Inc.	CA	Classification	2020-07-06 08:13:23	marc.friedman@cadalys.com	Bid Notification
Cadan Computers	MN	Classification	2020-07-06 08:13:23	sales@cadan.com	Bid Notification
CADD Microsystems, Inc.	VA	Classification	2020-07-06 08:13:23	CADD-ADMIN@caddmicrosystems.com	Bid Notification
Cairns @ Associates	MO	Classification	2020-07-06 08:13:23	pcairns@questcdn.com	Bid Notification
California Creative Solutions, Inc.	CA	Classification	2020-07-06 08:13:23	mbeprogram@ccsglobaltech.com	Bid Notification
Call One Inc.	FL	Classification	2020-07-06 08:13:23	mevans@calloneonline.com	Bid Notification
CAM Commerce Solutions	CA	Classification	2020-07-06 08:13:23	susan.kaseroff@camcommerce.com	Bid Notification
Cambay Consulting LLC	TX	Classification	2020-08-03 12:28:06	mohsin.s@cambaycs.com	Bid Notification
Camino Information Services	TX	Classification	2020-07-06 08:13:23	kirk.gunkel@caminois.com	Bid Notification
Can-Am Wireless, LLC	TX	Classification	2020-07-06 08:13:23	sales@canamwireless.com	Bid Notification
Caprock Custom Applications	TX	Classification	2020-07-06 08:13:23	Riley@caprockapps.com	Bid Notification
Capture Interactive LLC	CA	Classification	2020-07-06 08:13:23	jan@captureint.com	Bid Notification
Carahsoft Technology	VA	Classification	2020-07-06 08:13:23	Brian.King@carahsoft.com	Bid Notification
CareDirector USA LLC	VA	Classification	2020-07-06 08:13:23	smech@cairedirectorssoftware.com	Bid Notification
Caseload	ON	Classification	2020-07-06 08:13:23	jkim@caseload.com	Bid Notification
Cask Technologies LLC	CA	Classification	2020-07-06 08:13:23	liz.mikos@caskllc.com	Bid Notification
Catalyst Consulting Group, Inc.	IL	Classification	2020-07-06 08:13:23	bidnotify@catconsult.com	Bid Notification
Catapult Systems	TX	Classification	2020-07-06 08:13:23	lindsay.kelling@catapultsystems.com	Bid Notification
CDR Solutions	WA	Classification	2020-07-06 08:13:23	dean@cdr-solutions.com	Bid Notification
CDW Government LLC	IL	Classification	2020-07-06 08:13:23	bids@cdwg.com	Bid Notification
CDW Government LLC	IL	Classification	2020-07-08 08:32:27	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-16 12:30:17	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-17 10:32:44	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-17 12:56:38	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-17 13:15:01	bids@cdwg.com	Addendum Notification
CDW Government LLC	IL	Classification	2020-07-24 10:10:35	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:12:38	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:14:41	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:15:11	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:15:41	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:17:48	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:19:02	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:19:35	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:20:43	bids@cdwg.com	Bid Answer
CDW Government LLC	IL	Classification	2020-07-24 10:22:04	bids@cdwg.com	Bid Answer
Centaman	IL	Classification	2020-07-06 08:13:23	maureen.welch@centaman.com	Bid Notification
Central Telecom Inc.	KS	Classification	2020-07-06 08:13:23	miles@cti-kc.com	Bid Notification
Centric Management Services, LLC	NM	Classification	2020-07-06 08:13:23	rickd@cmsemail.net	Bid Notification
Certified Data Center Design Group	CA	Classification	2020-07-06 08:13:23	mcantrell@cdcdg.com	Bid Notification
Cetaris	NC	Classification	2020-07-06 08:13:23	ldagostino@cetaris.com	Bid Notification
CGI	ON	Classification	2020-07-06 08:13:23	patrick.hart@cgi.com	Bid Notification
CGS TECHNOLOGY INC	OH	Classification	2020-07-06 08:13:23	fli@cgs4u.com	Bid Notification
Charter Communications	TN	Classification	2020-07-06 08:13:23	doylebox@live.com	Bid Notification
Chaves Consulting, Inc.	OR	Classification	2020-07-06 08:13:23	marketing@chavesconsulting.com	Bid Notification
Chavez & Associates, Inc	TX	Classification	2020-07-06 08:13:23	angeles@aclanguageschool.com	Bid Notification
Checkpoint Services	TX	Classification	2020-07-06 08:13:23	sid.irwin@checkpnt.com	Bid Notification
CherryRoad Technologies	NJ	Classification	2020-07-06 08:13:23	jroche@cherryroad.com	Bid Notification
CherryRoad Technologies Inc.	NJ	Classification	2020-07-06 08:13:23	proposals@cherryroad.com	Bid Notification
CherryRoad Technologies Inc.	NJ	Classification	2020-07-08 08:32:27	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-16 12:30:17	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-17 10:32:44	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-17 12:56:38	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-17 13:15:01	proposals@cherryroad.com	Addendum Notification

CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:10:35	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:12:38	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:14:41	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:15:11	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:15:41	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:17:48	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:19:02	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:19:35	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:20:43	proposals@cherryroad.com	Bid Answer
CherryRoad Technologies Inc.	NJ	Classification	2020-07-24 10:22:04	proposals@cherryroad.com	Bid Answer
Cherwell software	CO	Classification	2020-07-06 08:13:23	joan.harrison@cherwell.com	Bid Notification
Ciber, Inc.	CO	Classification	2020-07-06 08:13:23	jmusangu@ciber.com	Bid Notification
Circle Management Group Ltd.	NC	Classification	2020-07-06 08:13:23	laura@cmgconsultants.com	Bid Notification
Cirrus Group LLC	MI	Classification	2020-07-06 08:13:23	info@cirrusgroup.com	Bid Notification
Civic Resource Group International	CA	Classification	2020-07-06 08:13:23	sales@civicresource.com	Bid Notification
CivicActions, Inc.	CA	Classification	2020-07-06 08:13:23	di.hussey@civicaactions.com	Bid Notification
CJIS GROUP	FL	Classification	2020-07-06 08:13:23	Region1@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2020-07-06 08:13:23	region1@cjisgroup.com	Bid Notification
CJIS GROUP LLC	FL	Classification	2020-07-08 08:32:27	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-16 12:30:17	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-17 10:32:44	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-17 12:56:38	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-17 13:15:01	region1@cjisgroup.com	Addendum Notification
CJIS GROUP LLC	FL	Classification	2020-07-24 10:10:35	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:12:38	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:14:41	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:15:11	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:15:41	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:17:48	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:19:02	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:19:35	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:20:43	region1@cjisgroup.com	Bid Answer
CJIS GROUP LLC	FL	Classification	2020-07-24 10:22:04	region1@cjisgroup.com	Bid Answer
CJIS GROUP, LLC	FL	Classification	2020-07-06 08:13:23	region3@cjisgroup.com	Bid Notification
ClarusTec, Inc.	NJ	Classification	2020-07-06 08:13:23	info@clarustec.com	Bid Notification
Client Netwrok Services, Inc	MD	Classification	2020-07-06 08:13:23	creighton.carroll@cns-inc.com	Bid Notification
ClientTrack	UT	Classification	2020-07-06 08:13:23	Dbrown@clienttrack.com	Bid Notification
Cloud Services Integrators Inc	CA	Classification	2020-07-06 08:13:23	morasa@gmail.com	Bid Notification
Cloud Technology Innovations LLC	MO	Classification	2020-07-06 08:13:23	trademeyer@hcfraudshield.com	Bid Notification
Cloupid, Inc.	CA	Classification	2020-07-06 08:13:23	ryan@cloupid.com	Bid Notification
CobbleStone Systems Corp.	NJ	Classification	2020-07-06 08:13:23	sales@cobblestonesystems.com	Bid Notification
CobbleStone Systems Corp.	NJ	Classification	2020-07-08 08:32:27	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-16 12:30:17	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-17 10:32:44	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-17 12:56:38	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-17 13:15:01	sales@cobblestonesystems.com	Addendum Notification
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:10:34	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:12:38	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:14:40	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:15:10	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:15:41	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:17:48	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:19:01	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:19:34	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:20:43	sales@cobblestonesystems.com	Bid Answer
CobbleStone Systems Corp.	NJ	Classification	2020-07-24 10:22:03	sales@cobblestonesystems.com	Bid Answer
CodeSmart, Inc.	WA	Classification	2020-07-31 10:27:42	presales.csi@CodeSmartInc.com	Bid Notification
Coelho Consulting inc	PA	Classification	2020-07-06 08:13:23	jinu@coelhoconsulting.com	Bid Notification
Coelho Consulting Inc	PA	Classification	2020-07-06 08:13:23	gregcoelho@coelhoconsulting.com	Bid Notification
Cognizant Technology Solutions	TX	Classification	2020-07-06 08:13:23	nilay.gandhi@cognizant.com	Bid Notification
Cognizant Technology Solutions	NJ	Classification	2020-07-06 08:13:23	alek.tenerowicz@cognizant.com	Bid Notification
Cogsdale	PE	Classification	2020-07-06 08:13:23	sgordon@cogsdale.com	Bid Notification
Cogsdale Company Inc.	PE	Classification	2020-07-06 08:13:23	tmacrae@cogsdale.com	Bid Notification
Collection Solutions Software, Inc.	CA	Classification	2020-07-06 08:13:23	carlb@cSSIPACT.com	Bid Notification
Colossus, Incorporated	NC	Classification	2020-07-06 08:13:23	Margie.Fuchs@interact911.com	Bid Notification
CommunityForce, Inc	VA	Classification	2020-07-06 08:13:23	Daniel.ayala@communityforce.com	Bid Notification
COMPAREX USA	TX	Classification	2020-07-06 08:13:23	angelo.krakoff@comparexusa.com	Bid Notification
Complete Medical Solutions	LA	Classification	2020-07-06 08:13:23	nallen@doctornetwork.com	Bid Notification
ComponentSource Inc.	GA	Classification	2020-07-06 08:13:23	lisap@componentsource.com	Bid Notification
CompQsoft	TX	Classification	2020-07-06 08:13:23	ramesh.s@compqsoft.com	Bid Notification
Compucom Systems	TX	Classification	2020-07-06 08:13:23	cc75@compucom.com	Bid Notification
CompuCom Systems, Inc.	TX	Classification	2020-07-06 08:13:23	monte.hunter@compucom.com	Bid Notification
Compunnel Software Group, Inc.	NJ	Classification	2020-07-06 08:13:23	csgbiz@compunnel.com	Bid Notification
ComputeNext	WA	Classification	2020-07-06 08:13:23	pm@computenext.com	Bid Notification
Computer Power Solutions of Illinois	IL	Classification	2020-07-06 08:13:23	michelle@cpsiltd.com	Bid Notification
Computer Sciences Corporation	MI	Classification	2020-07-06 08:13:23	pc_proposals@csc.com	Bid Notification
Computer SI Corporation	CT	Classification	2020-07-06 08:13:23	marka@computersi.com	Bid Notification

Computer Square, Inc.	NJ	Classification	2020-07-06 08:13:23	jhanna@csitech.com	Bid Notification
Computer Technologies, Inc.	WI	Classification	2020-07-06 08:13:23	sue.stoner@ctiwi.com	Bid Notification
Computize	TX	Classification	2020-07-06 08:13:23	benniem@computize.com	Bid Notification
Comtread, Inc	FL	Classification	2020-07-06 08:13:23	admin@comtread.com	Bid Notification
Conduent State & Local Solutions, Inc.	MD	Classification	2020-07-06 08:13:23	biddesk.fc-tlg@conduent.com	Bid Notification
ConfigureTek, Inc.	GA	Classification	2020-07-06 08:13:23	slake@configuretek.com	Bid Notification
Congruent Software Inc.	WA	Classification	2020-07-06 08:13:23	info@congruentsoft.com	Bid Notification
Connixt, Inc.	CA	Classification	2020-07-06 08:13:23	info@connixt.com	Bid Notification
Construction Data Systems, Inc.	CA	Classification	2020-07-06 08:13:23	tverboon@cdssm.com	Bid Notification
Consus Global	NY	Classification	2020-07-06 08:13:23	shreyar@consus.com.sg	Bid Notification
Contemporary Software Concepts of New Jersey, Inc.	NJ	Classification	2020-07-06 08:13:23	iflesch@consoftofnj.com	Bid Notification
Core xRM	NJ	Classification	2020-07-06 08:13:23	harry.druck@corexrm.com	Bid Notification
Coretegrity, Ltd.	TX	Classification	2020-07-06 08:13:23	mmitchell@coretegrity.com	Bid Notification
cornerstone ondemand	CA	Classification	2020-07-06 08:13:23	sschwartz@csod.com	Bid Notification
CorSys Technology Group, Inc.	FL	Classification	2020-07-06 08:13:23	jason.cory@corsysinc.com	Bid Notification
CPAS Systems Inc.	ON	Classification	2020-07-06 08:13:23	JeanetteW@cpas.com	Bid Notification
Crayon Software Experts LLC	TX	Classification	2020-07-06 08:13:23	Greg.Landry@crayon.com	Bid Notification
Creative Breakthroughs, Inc.	MI	Classification	2020-07-06 08:13:23	jsmith@cbihome.com	Bid Notification
Credencys Solutions Inc.	CA	Classification	2020-07-06 08:13:23	sandeep.a@credencys.com	Bid Notification
Creoal Consulting	MD	Classification	2020-07-06 08:13:23	Kelley.Fitzpatrick@creoal.com	Bid Notification
Creosen LLC	VA	Classification	2020-07-06 08:13:23	sundar@creosen.com	Bid Notification
Critigen LLC	CO	Classification	2020-07-06 08:13:23	patricia.stuut@critigen.com	Bid Notification
CRW Systems	CA	Classification	2020-07-06 08:13:23	jennifer@crw.com	Bid Notification
CSDC Systems Inc.	TX	Classification	2020-07-06 08:13:23	sales@csdcsystems.com	Bid Notification
CSRA	VA	Classification	2020-07-06 08:13:23	david.beach@csra.com	Bid Notification
Custom Websites to Go	TX	Classification	2020-07-06 08:13:23	julie@csites2go.com	Bid Notification
CW Professional Services LLC	MI	Classification	2020-07-06 08:13:23	fmaier@dminc.com	Bid Notification
Cybernoor	MI	Classification	2020-07-06 08:13:23	bids@cybernoor.com	Bid Notification
Cyberwatch Communication	CA	Classification	2020-07-06 08:13:23	tony@cyberwatch-security.com	Bid Notification
Cyret Technologies	VA	Classification	2020-07-06 08:13:23	ravi.thiagarajan@cyret.com	Bid Notification
Cyret Technologies Inc.	VA	Classification	2020-07-06 08:13:23	anuja@cyret.com	Bid Notification
D.R. McNatty & Associates	CA	Classification	2020-07-06 08:13:23	sales@drmcnatty.com	Bid Notification
D2L Ltd.	MD	Classification	2020-07-06 08:13:23	rfpsearch@d2l.com	Bid Notification
Dashboard llc	VA	Classification	2020-07-06 08:13:23	rajganne@dashboarde.com	Bid Notification
Data Synergy UK Ltd	00	Classification	2020-07-06 08:13:23	sales@datasynergy.co.uk	Bid Notification
Database Development Services, Inc	IN	Classification	2020-07-06 08:13:23	accounting@dbservices.com	Bid Notification
DataPoint Solutions	MD	Classification	2020-07-06 08:13:23	dgreger@datapointconsulting.com	Bid Notification
Dataskill, Inc.	CA	Classification	2020-07-06 08:13:23	paugustus@dataskill.com	Bid Notification
DataSkill, Inc.	CA	Classification	2020-07-06 08:13:23	bidalerts@dataskill.com	Bid Notification
Datatech SmartSoft	CA	Classification	2020-07-06 08:13:23	susans@smartsoftusa.com	Bid Notification
dataVoice International Inc.	TX	Classification	2020-07-06 08:13:23	russ@datavoicent.com	Bid Notification
DataWalk, Inc.	CA	Classification	2020-07-06 08:13:23	cindi.bierwerth@datawalk.com	Bid Notification
David Whiteman Enterprises LLC	TX	Classification	2020-07-06 08:13:23	david@dwtech.co	Bid Notification
DEALER SERVICES 2.0 LLC	NY	Classification	2020-07-06 08:13:23	sam@lotusus.com	Bid Notification
Delasoft	DE	Classification	2020-07-06 08:13:23	statebids@delasoft.com	Bid Notification
Dell Boomi	PA	Classification	2020-07-06 08:13:23	douglas_aoyama@dell.com	Bid Notification
DELVIOM, LLC	VA	Classification	2020-07-06 08:13:23	info@delviom.com	Bid Notification
Denovo Ventures, LLC	CO	Classification	2020-07-06 08:13:23	cterry@denovo-us.com	Bid Notification
DesertMicro	FL	Classification	2020-07-06 08:13:23	kateg@desertmicro.net	Bid Notification
DevCare Solutions	OH	Classification	2020-07-06 08:13:23	info@devcare.com	Bid Notification
DevCare Solutions, LLC	OH	Classification	2020-07-06 08:13:23	rvogel@devcare.com	Bid Notification
Digital Deployment	CA	Classification	2020-07-06 08:13:23	rocky@digitaldeployment.com	Bid Notification
Digital Ridge, LLC	CO	Classification	2020-07-06 08:13:23	bcave@rocketmail.com	Bid Notification
DILTEX INC	CA	Classification	2020-07-06 08:13:23	dil.singh@diltexinc.com	Bid Notification
DILYTICS INC	CA	Classification	2020-07-06 08:13:23	publicsector@dilytics.com	Bid Notification
Dimension Systems, Inc.	MI	Classification	2020-07-06 08:13:23	dpaul@dsisys.com	Bid Notification
Diona	TX	Classification	2020-07-06 08:13:23	diona@diona.com	Bid Notification
Diona (US) Inc	TX	Classification	2020-07-06 08:13:23	paul.daniels@diona.com	Bid Notification
Direct Technology	CA	Classification	2020-07-06 08:13:23	esg_sales@esgsimplicity.com	Bid Notification
Direct Technology Group	FL	Classification	2020-07-06 08:13:23	mikeo@directtechnologygroup.com	Bid Notification
DirSec, Inc.	CO	Classification	2020-07-06 08:13:23	lou@dirsec.com	Bid Notification
DiscoverTec LLC	FL	Classification	2020-07-06 08:13:23	mbutler@discovertec.com	Bid Notification
Diskovery Educational Systems	FL	Classification	2020-07-06 08:13:23	dan@diskovery.com	Bid Notification
DivDat	MI	Classification	2020-07-06 08:13:23	caltheide@divdat.com	Bid Notification
DKDouglas Consulting, LLC	TN	Classification	2020-07-06 08:13:23	sales@dkdouglasconsulting.com	Bid Notification
dock90 LLC	PA	Classification	2020-07-06 08:13:23	edward@dock90.io	Bid Notification
Domain Experts Corporation	CA	Classification	2020-07-06 08:13:23	contact@domain-experts.net	Bid Notification
Domain7 Solutions Inc.	BC	Classification	2020-07-06 08:13:23	rene@domain7.com	Bid Notification
Dotlogics	NY	Classification	2020-07-06 08:13:23	hamda@dotlogics.com	Bid Notification
DoxTek, Inc.	UT	Classification	2020-07-06 08:13:23	dtaylor@doptek.com	Bid Notification
DRC Systems USA, LLC.	NY	Classification	2020-07-06 08:13:23	brijesh@drsystems.com	Bid Notification
Dri-Stick Decal Corp.	IL	Classification	2020-07-06 08:13:23	sales@rydin.com	Bid Notification
DS Xpress, Inc.	FL	Classification	2020-07-06 08:13:23	dimitry@dsxpress.com	Bid Notification
Dulles Technology Partners Inc	VA	Classification	2020-07-06 08:13:23	tom.nyilasi@dullestech.com	Bid Notification
Dunn Solutions Group	IL	Classification	2020-07-06 08:13:23	sdemerjian@dunnsolutions.com	Bid Notification
DuraTech USA, Inc	CA	Classification	2020-07-06 08:13:23	MTrevino@DuraTechUSA.com	Bid Notification



Durkin Consulting, Inc.	WA	Classification	2020-07-06 08:13:23	chris@durkin-consulting.com	Bid Notification
DVBE Connect, Inc	CA	Classification	2020-07-06 08:13:23	proposals@dvbeconnect.com	Bid Notification
DWH Systems Inc	NJ	Classification	2020-07-06 08:13:23	chiru@dwhsystems.com	Bid Notification
DY Tek	MO	Classification	2020-07-06 08:13:23	shane@doyotek.com	Bid Notification
Dynamics Intelligence Inc	CO	Classification	2020-07-06 08:13:23	jennab@dynamicintelligence.us	Bid Notification
E W Wells Group	TX	Classification	2020-07-06 08:13:23	trisa.farrish@wellsgroup.us	Bid Notification
ea Consulting Inc	CA	Classification	2020-07-06 08:13:23	bid@ea-inc.com	Bid Notification
EAGLEFORCE ASSOCIATES INC	VA	Classification	2020-07-06 08:13:23	stanley.campbell@theeagleforce.net	Bid Notification
Eastern Data, Inc.	GA	Classification	2020-07-06 08:13:23	bids@edatlanta.com	Bid Notification
EBSBON	CA	Classification	2020-07-06 08:13:23	neeraj.bhardwaj@ebsbon.com	Bid Notification
EBSCO Industries, Inc.	MA	Self Invited	2020-07-08 08:32:27	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-16 12:30:17	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-17 10:32:44	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-17 12:56:38	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-17 13:15:01	rfpalerts@ebsco.com	Addendum Notification
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:10:35	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:12:38	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:14:41	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:15:11	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:15:41	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:17:48	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:19:02	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:19:35	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:20:43	rfpalerts@ebsco.com	Bid Answer
EBSCO Industries, Inc.	MA	Self Invited	2020-07-24 10:22:04	rfpalerts@ebsco.com	Bid Answer
ECB Enterprises	UT	Classification	2020-07-06 08:13:23	ecbenterprisesllc@gmail.com	Bid Notification
Eccentex Corporation	CA	Classification	2020-07-06 08:13:23	TSherman@eccentex.com	Bid Notification
Eclat Integrated Software Solutions, Inc	TX	Classification	2020-07-06 08:13:23	johng@eclatiss.com	Bid Notification
ecoFILE	CA	Classification	2020-07-06 08:13:23	sheila@ecofilecorp.com	Bid Notification
EDAC Systems, Inc.	VA	Classification	2020-07-06 08:13:23	gblevins@edacsystems.com	Bid Notification
effution LLC	OH	Classification	2020-07-06 08:13:23	thomas.georgantis@effution.com	Bid Notification
Efi's Discount Computers	CA	Classification	2020-07-06 08:13:23	efi@edcsystem.com	Bid Notification
EGB Systems & Solutions Inc	CT	Classification	2020-07-06 08:13:23	support_gov@egbsystems.com	Bid Notification
EgressONE Corporation	TX	Classification	2020-07-06 08:13:23	taniame@egressone.com	Bid Notification
eHealth Solutions	NY	Classification	2020-07-06 08:13:23	sales@sigmacare.com	Bid Notification
EIS Technologies	GA	Classification	2020-07-06 08:13:23	herbert.roy@eistech.com	Bid Notification
Eitacies	CA	Classification	2020-07-06 08:13:23	deepu@eitacies.com	Bid Notification
Electronic Commerce Link, Inc.	OH	Classification	2020-07-06 08:13:23	jfelix@elink.com	Bid Notification
Element Four	MI	Classification	2020-07-06 08:13:23	Ben.Stratton@element-4.com	Bid Notification
Elixir Lab USA Inc	VA	Classification	2020-07-06 08:13:23	bids@cardinality.ai	Bid Notification
eLogic Learning	FL	Classification	2020-07-06 08:13:23	jyates@elogiclearning.com	Bid Notification
emBold Creative LLC	OH	Classification	2020-07-06 08:13:23	joren@embold.com	Bid Notification
Embtel INC	CA	Classification	2020-07-06 08:13:23	spurgeon@embtel.com	Bid Notification
EMC	CA	Classification	2020-07-06 08:13:23	emily.ercanbrack@emc.com	Bid Notification
Emgence Technologies	CA	Classification	2020-07-06 08:13:23	amather@emgence.com	Bid Notification
Emgence Technologies	CA	Classification	2020-07-06 08:13:23	sjohnson@emgence.com	Bid Notification
emsCharts	PA	Classification	2020-07-06 08:13:23	ghoward@emscharts.com	Bid Notification
Emtec, Inc.	NJ	Classification	2020-07-06 08:13:23	usarfp@emtecinc.com	Bid Notification
En Pointe Technologies Sales LLC	CA	Classification	2020-07-06 08:13:23	bidteam@enpointe.com	Bid Notification
enfoTech & Consulting, Inc.	NJ	Classification	2020-07-06 08:13:23	tony_jeng@enfotech.com	Bid Notification
EngagePoint, Inc.	MD	Classification	2020-07-06 08:13:23	cele.bryan@engagepoint.com	Bid Notification
EnGraph Software	KS	Classification	2020-07-06 08:13:23	kyle@engraph.com	Bid Notification
Enporion	FL	Classification	2020-07-06 08:13:23	sales@enporion.com	Bid Notification
Enterprise Data Solutions, Inc	VA	Classification	2020-07-06 08:13:23	eddy.conceicao@eds-us.com	Bid Notification
Enterprise Pals, Inc.	KS	Classification	2020-07-06 08:13:23	contracting@enterprisepals.com	Bid Notification
Enterprise Software solutions	KS	Classification	2020-07-06 08:13:23	info@essolutions.us	Bid Notification
Enterprise Software Solutions LLC	NC	Classification	2020-07-06 08:13:23	civanov@entsoftsol.com	Bid Notification
Envisiontel	CO	Classification	2020-07-06 08:13:23	mlee@envisiontel.com	Bid Notification
Eos Systems	MA	Classification	2020-07-06 08:13:23	stacya@eos-systems.com	Bid Notification
EPIC Engineering & Consulting Group, LLC	FL	Classification	2020-07-06 08:13:23	sales@epicgroupllc.com	Bid Notification
Epic Engineering and Consulting Group, LLC	FL	Classification	2020-07-06 08:13:23	julee@epicgroupllc.com	Bid Notification
Epik Solutions	CA	Classification	2020-07-06 08:13:23	raghu@epikso.com	Bid Notification
Episerver	CA	Classification	2020-07-06 08:13:23	james.salisbury@episerver.com	Bid Notification
EPLAN INC.	CA	Classification	2020-07-06 08:13:23	smhooper@eplansoft.com	Bid Notification
epm solutions, llc	CA	Classification	2020-07-06 08:13:23	gwinterhalter@epmsolutions.com	Bid Notification
EqualLevel	MD	Classification	2020-07-06 08:13:23	agordon@equallevel.com	Bid Notification
EqualLevel	MD	Classification	2020-07-16 12:30:17	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-17 10:32:44	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-17 12:56:38	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-17 13:15:01	agordon@equallevel.com	Addendum Notification
EqualLevel	MD	Classification	2020-07-24 10:10:35	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:12:38	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:14:41	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:15:11	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:15:41	agordon@equallevel.com	Bid Answer

EqualLevel	MD	Classification	2020-07-24 10:17:48	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:19:02	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:19:35	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:20:43	agordon@equallevel.com	Bid Answer
EqualLevel	MD	Classification	2020-07-24 10:22:04	agordon@equallevel.com	Bid Answer
EqualLevel Inc	MD	Classification	2020-07-06 08:13:23	Ablake@equallevel.com	Bid Notification
erepublic	CA	Classification	2020-07-06 08:13:23	bidwatch@centerdigitalgov.com	Bid Notification
ERP Analysts	OH	Classification	2020-07-06 08:13:23	csackmann@erpanalysts.com	Bid Notification
ERP Analysts Inc	OH	Classification	2020-07-06 08:13:23	harsha@erpanalysts.com	Bid Notification
ERP Analysts, Inc.	OH	Classification	2020-07-06 08:13:23	imeeks@erpagroup.com	Bid Notification
ERP Analysts, Inc.	OH	Classification	2020-07-06 08:13:23	ryengoti@erpanalysts.com	Bid Notification
Escher Group	VA	Classification	2020-07-06 08:13:23	brian.gorham@eschergroup.com	Bid Notification
eSCRIBE Software Ltd.	NY	Classification	2020-07-06 08:13:23	rfp@escribemeetings.com	Bid Notification
eSolutionsGroup	ON	Classification	2020-07-06 08:13:23	krohmanna@esolutionsgroup.ca	Bid Notification
eSolutionsGroup Limited	ON	Classification	2020-07-06 08:13:23	alazarevic@esolutionsgroup.ca	Bid Notification
EST Group, LLC	TX	Classification	2020-07-06 08:13:23	mhanna@est-grp.com	Bid Notification
Etairos Corp. dba Western Data	CA	Classification	2020-07-06 08:13:23	mtaylor@westerndata.net	Bid Notification
Ethode	OH	Classification	2020-07-06 08:13:23	andrea@ethode.com	Bid Notification
eVerge Group	TX	Classification	2020-07-06 08:13:23	richae@evergegroup.com	Bid Notification
ExecuTime Software	OK	Classification	2020-07-06 08:13:23	tami.bates@executime.com	Bid Notification
ExecuTime Software LLC	OK	Classification	2020-07-06 08:13:23	christa@executime.net	Bid Notification
ExtraTeam	CA	Classification	2020-07-06 08:13:23	rob@extrateam.com	Bid Notification
FazTrack Technology, LLC	AZ	Classification	2020-07-06 08:13:23	tislam@faztrack.com	Bid Notification
Federal Soft Systems Inc	AR	Classification	2020-07-06 08:13:23	karthik@federalsoftsystems.com	Bid Notification
Federal Soft Systems Inc	AR	Classification	2020-07-08 08:32:27	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-16 12:30:17	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-17 10:32:44	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-17 12:56:38	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-17 13:15:01	karthik@federalsoftsystems.com	Addendum Notification
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:10:35	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:12:38	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:14:41	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:15:11	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:15:41	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:17:48	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:19:02	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:19:35	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:20:43	karthik@federalsoftsystems.com	Bid Answer
Federal Soft Systems Inc	AR	Classification	2020-07-24 10:22:04	karthik@federalsoftsystems.com	Bid Answer
Feng Corporation	TX	Classification	2020-07-06 08:13:23	james.decker@fengoffice.com	Bid Notification
Fico	VA	Classification	2020-07-06 08:13:23	lavernedailey@fico.com	Bid Notification
Fig Leaf Software, Inc.	DC	Classification	2020-07-06 08:13:23	dsaumweber@figleaf.com	Bid Notification
FireFly Computers	MN	Classification	2020-07-06 08:13:23	contracts@fireflycomputers.com	Bid Notification
FireFly Computers	MN	Classification	2020-07-08 08:32:27	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-16 12:30:17	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-17 10:32:44	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-17 12:56:38	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-17 13:15:01	contracts@fireflycomputers.com	Addendum Notification
FireFly Computers	MN	Classification	2020-07-24 10:10:35	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:12:38	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:14:41	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:15:11	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:15:41	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:17:48	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:19:02	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:19:35	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:20:43	contracts@fireflycomputers.com	Bid Answer
FireFly Computers	MN	Classification	2020-07-24 10:22:04	contracts@fireflycomputers.com	Bid Answer
First Call	MO	Classification	2020-07-06 08:13:23	bschloegel@firstcallkc.org	Bid Notification
Fishbowl Solutions	MN	Classification	2020-07-06 08:13:23	fishbowl1@fishbowlsolutions.com	Bid Notification
Five Points Technology Group, Inc.	FL	Classification	2020-07-06 08:13:23	john.ford@fiveptg.com	Bid Notification
FivePoint Solutions	SC	Classification	2020-07-08 11:09:47	david.ovesny@us.panasonic.com	Bid Notification
Fletcher & Fletcher	FL	Classification	2020-07-06 08:13:23	dfletcher@fletcherandfletcher.com	Bid Notification
Florida Business Technology	FL	Classification	2020-07-16 08:15:06	gevasn@informasoftware.com	Bid Notification
Flycast Partners Incorporated	TX	Classification	2020-07-06 08:13:23	martin.aube@flycastpartners.com	Bid Notification
Follett School Solutions, Inc.	IL	Classification	2020-07-06 08:13:23	fssbidadmin@follett.com	Bid Notification
Four Winds Interactive	CO	Classification	2020-07-06 08:13:23	rfp@fourwindsinteractive.com	Bid Notification
FreeBalance, Inc	DC	Classification	2020-07-06 08:13:23	hle@freebalance.com	Bid Notification
Fresh Consulting	WA	Classification	2020-07-06 08:13:23	dan.meyer@freshconsulting.com	Bid Notification
Frontier Technology	AZ	Classification	2020-07-06 08:13:23	rob.bunda@microage.com	Bid Notification
Fruition Partners, Inc.	IL	Classification	2020-07-06 08:13:23	SalesOps@FruitionPartners.com	Bid Notification
Fulcrum Digital	NJ	Classification	2020-07-06 08:13:23	nolan_gilbert@fulcrumdigital.com	Bid Notification
Fuse IQ, Inc.	WA	Classification	2020-07-06 08:13:23	rfps@fuseiq.com	Bid Notification
Fuse IQ, Inc.	WA	Classification	2020-07-06 08:13:23	joel@fuseiq.com	Bid Notification
FutureNet Group, Inc.	MI	Classification	2020-07-06 08:13:23	Bids@futurenetgroup.com	Bid Notification
Gannett Peak Technical Services	WY	Classification	2020-07-06 08:13:23	msa@gannettpeaktech.com	Bid Notification
GBS Corp	OH	Classification	2020-07-06 08:13:23	mattr@gbscorp.com	Bid Notification

Genus Technologies, LLC	MN	Classification	2020-07-06 08:13:23	johnp@genusllc.com	Bid Notification
GeoNorth	AK	Classification	2020-07-06 08:13:23	rjohnson@geonorth.com	Bid Notification
GHA Technologies, Inc	AZ	Classification	2020-07-06 08:13:23	derrick.luther@gha-technologies.com	Bid Notification
GHA Technologies, Inc.	TX	Classification	2020-07-06 08:13:23	kirk.gunkel@gha-associates.com	Bid Notification
Global Computer Supplies, Inc.	NJ	Classification	2020-07-06 08:13:23	tvanduyne@globalcomputer.com	Bid Notification
Global Computers and Networks	TX	Classification	2020-07-06 08:13:23	dpereira@go2gcn.com	Bid Notification
Global Vision Technologies, Inc.	MO	Classification	2020-07-06 08:13:23	george.ritacco@gvt.me	Bid Notification
Global Visse INC	FL	Classification	2020-07-06 08:13:23	sonjaymehta@globalvisseinc.com	Bid Notification
Global Vox	VA	Classification	2020-07-22 03:08:50	info@globalvoxinc.com	Bid Notification
GLOBALPOINT INC	NJ	Classification	2020-07-06 08:13:23	srini@globalpointinc.com	Bid Notification
GlobalStar Consulting, LLC	TX	Classification	2020-07-06 08:13:23	dd@globalstarconsulting.com	Bid Notification
GlobeCom Technologies, Inc.	OH	Classification	2020-07-06 08:13:23	gary@globecomtechnologies.com	Bid Notification
Glogou Inc.	CA	Classification	2020-07-06 08:13:23	helen@glogou.com	Bid Notification
GOAPPO Inc	NV	Classification	2020-07-06 08:13:23	sergey@goappo.com	Bid Notification
GOV GROUP	CA	Classification	2020-07-06 08:13:23	andy@govgroup.com	Bid Notification
GovConnection, Inc.	NH	Classification	2020-07-06 08:13:23	tcataldi@govconnection.com	Bid Notification
GovConnection, Inc.	NH	Classification	2020-07-06 08:13:23	AHinojosa@govconnection.com	Bid Notification
GOVJET, LLC	CA	Classification	2020-07-06 08:13:23	kameron.militano@govjet.us	Bid Notification
Grable Services LLC	FL	Classification	2020-07-06 08:13:23	shannon.weimar@grableservices.com	Bid Notification
Granicus, Inc.	CA	Classification	2020-07-06 08:13:23	alison.pryor@granicus.com	Bid Notification
Granite Horizon, LLC	CA	Classification	2020-07-06 08:13:23	greg@granitehorizon.com	Bid Notification
Grant Thornton LLP	PA	Classification	2020-07-06 08:13:23	mark.mcglenn@us.gt.com	Bid Notification
GrantAnalyst.com, LLC	CO	Classification	2020-07-06 08:13:23	rob.sronce@zoomgrants.com	Bid Notification
GRATA	FL	Classification	2020-07-06 08:13:23	Jason@grataonline.com	Bid Notification
Grey Wall Software LLC	CT	Self Invited	2020-07-08 08:32:27	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-16 12:30:17	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-17 10:32:44	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-17 12:56:38	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-17 13:15:01	gurpreet.bhinder@veoci.com	Addendum Notification
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:10:35	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:12:38	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:14:41	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:15:11	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:15:41	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:17:48	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:19:02	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:19:35	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:20:43	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software LLC	CT	Self Invited	2020-07-24 10:22:04	gurpreet.bhinder@veoci.com	Bid Answer
Grey Wall Software, LLC	CT	Classification	2020-07-06 08:13:23	info@veoci.com	Bid Notification
GRM Information Management Services, Inc	AZ	Classification	2020-07-06 08:13:23	sleichtman@visualvault.com	Bid Notification
GrQ Solutions	CA	Classification	2020-07-06 08:13:23	admin@grqsolutions.com	Bid Notification
Gtechna	QC	Classification	2020-07-06 08:13:23	pierre.lamoureux@gtechna.com	Bid Notification
Hanker Systems Inc	FL	Classification	2020-08-03 16:43:46	hr@hankersystems.com	Bid Notification
Harris, Mackessy & Brennan, Inc	OH	Classification	2020-07-06 08:13:23	procurement@hmbnet.com	Bid Notification
Harvey Creations, LLC	AZ	Self Invited	2020-07-16 12:30:17	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-17 10:32:44	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-17 12:56:38	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-17 13:15:01	drmout@asu.edu	Addendum Notification
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:10:35	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:12:38	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:14:41	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:15:11	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:15:41	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:17:48	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:19:02	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:19:35	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:20:43	drmout@asu.edu	Bid Answer
Harvey Creations, LLC	AZ	Self Invited	2020-07-24 10:22:04	drmout@asu.edu	Bid Answer
Hawaii Information Consortium, LLC	HI	Classification	2020-07-06 08:13:23	russell@egov.com	Bid Notification
HBP of San Diego	CA	Classification	2020-07-06 08:13:23	info@hersheytech.com	Bid Notification
HDI Solutions, LLC	AL	Classification	2020-07-06 08:13:23	joanne.scarbrough@hdisolutions.com	Bid Notification
HealthAsyst LLC	GA	Classification	2020-07-10 05:37:01	marketing@healthasyst.com	Bid Notification
HealthTap	CA	Classification	2020-07-06 08:13:23	michael.nichols@healthtap.com	Bid Notification
Helix Business Solutions, LLC	TN	Classification	2020-07-06 08:13:23	publicsector@helixmail.com	Bid Notification
Hertz Research	CA	Classification	2020-07-06 08:13:23	rich@hertzresearch.com	Bid Notification
Hewlett-Packard Enterprise	NY	Classification	2020-07-06 08:13:23	paul.juston@concentrix.com	Bid Notification
HiEd Inc	TX	Classification	2020-07-06 08:13:23	benniemi@hied.com	Bid Notification
Highstreet IT Solutions	CO	Classification	2020-07-06 08:13:23	scott.frock@highstreetit.com	Bid Notification
Hilwell	TX	Classification	2020-07-06 08:13:23	sandra@hilwell.com	Bid Notification
Hitech Systems, Inc.DBA Pulsiam	CA	Classification	2020-07-06 08:13:23	hunger@hitech.com	Bid Notification
Howard Industries, Inc.	MS	Classification	2020-07-06 08:13:23	bids@howardcomputers.com	Bid Notification
Howroyd-Wright Employment Agency, Inc. dba AppleOne Employment Services	CA	Classification	2020-07-06 08:13:23	govnotices@ain1.com	Bid Notification
HQE Systems, Inc.	CA	Classification	2020-07-06 08:13:23	jamie.warner@hqesystems.com	Bid Notification



Hub City Media, Inc.	NJ	Classification	2020-07-06 08:13:23	bobm@hubcitymedia.com	Bid Notification
Huntington Business Systems Inc.	NY	Classification	2020-07-06 08:13:23	michael.robinson@hbscorp.com	Bid Notification
Huron Consulting Services, LLC	IL	Classification	2020-07-06 08:13:23	jensbrown@huronconsultinggroup.com	Bid Notification
Huron Consulting Services, LLC	IL	Classification	2020-07-08 08:32:27	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-16 12:30:17	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-17 10:32:44	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-17 12:56:38	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-17 13:15:01	jensbrown@huronconsultinggroup.com	Addendum Notification
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:10:35	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:12:38	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:14:41	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:15:11	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:15:41	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:17:48	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:19:02	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:19:35	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:20:43	jensbrown@huronconsultinggroup.com	Bid Answer
Huron Consulting Services, LLC	IL	Classification	2020-07-24 10:22:04	jensbrown@huronconsultinggroup.com	Bid Answer
HyperGen Inc.	VA	Classification	2020-07-06 08:13:23	sales@hypergeninc.com	Bid Notification
Hypertec USA, Inc.	AZ	Classification	2020-07-06 08:13:23	mbradley@hypertecdirect.com	Bid Notification
I-Tul Design & Software, Inc.	CA	Classification	2020-07-06 08:13:23	Amandamh@i-tul.com	Bid Notification
IBI	WA	Classification	2020-07-06 08:13:23	larry.baldwin@ibigroup.com	Bid Notification
IBM	CA	Classification	2020-07-06 08:13:23	djuric@us.ibm.com	Bid Notification
IBM	CT	Classification	2020-07-06 08:13:23	gvhogan@us.ibm.com	Bid Notification
IBM	VA	Classification	2020-07-06 08:13:23	rod.delcerro@ibm.com	Bid Notification
iCompass Technologies Inc.	BC	Classification	2020-07-06 08:13:23	marketing@icompassstech.com	Bid Notification
ICS Support, Inc.	WA	Classification	2020-07-06 08:13:23	info@ics-support.com	Bid Notification
IDEA ENTITY CORPORATION	WA	Classification	2020-07-06 08:13:23	madhup@ideaentity.com	Bid Notification
Ideal ERP, LLC	FL	Classification	2020-07-06 08:13:23	jeff.mutschler@ideal-erp.com	Bid Notification
Ideata Inc.	OO	Classification	2020-07-06 08:13:23	pranjal@ideata-analytics.com	Bid Notification
Identity Automation	TX	Classification	2020-07-06 08:13:23	jbyerly@identityautomation.com	Bid Notification
IFS	IL	Classification	2020-07-06 08:13:23	kris.eyre@ifsworld.com	Bid Notification
ilynx inc	VA	Classification	2020-07-06 08:13:23	sharif.almamun@ilynxinc.com	Bid Notification
Image-X	CA	Classification	2020-07-06 08:13:23	omar@imagexx.com	Bid Notification
ImageSoft, Inc.	MI	Classification	2020-07-06 08:13:23	cwalby@imagesoftinc.com	Bid Notification
ImageTrend	MN	Classification	2020-07-06 08:13:23	mgustafson@imagetrend.com	Bid Notification
IMAT Solutions	UT	Classification	2020-07-06 08:13:23	shannon.lavett@imatsolutions.com	Bid Notification
INADEV Corporation	VA	Classification	2020-07-06 08:13:23	raj.arabandi@inadev.com	Bid Notification
Incessant Technologies Pvt Ltd	NJ	Classification	2020-07-06 08:13:23	poornimav@incessanttechnologies.com	Bid Notification
Independent Living Systems, LLC	FL	Classification	2020-07-06 08:13:23	mnetto@ilshealth.com	Bid Notification
Indium INC.	CA	Classification	2020-07-06 08:13:23	freezan.p@indiumsoft.com	Bid Notification
Inductive Automation	CA	Classification	2020-07-06 08:13:23	cfischer@inductiveautomation.com	Bid Notification
INET Inc	CA	Classification	2020-07-06 08:13:23	iparqsales@iparq.com	Bid Notification
Infinite Source LLC	CA	Classification	2020-07-06 08:13:23	dfaulkner@infinitesource.com	Bid Notification
Infinity Learning Solutions	NC	Classification	2020-07-06 08:13:23	wschatzle@digitalchalk.com	Bid Notification
Info Tech, Inc.	FL	Classification	2020-07-06 08:13:23	vendor_registration@infotechfl.com	Bid Notification
Info Tech, Inc.	FL	Classification	2020-07-08 08:32:27	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-16 12:30:17	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-17 10:32:44	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-17 12:56:38	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-17 13:15:01	vendor_registration@infotechfl.com	Addendum Notification
Info Tech, Inc.	FL	Classification	2020-07-24 10:10:35	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:12:38	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:14:41	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:15:11	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:15:41	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:17:48	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:19:02	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:19:35	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:20:43	vendor_registration@infotechfl.com	Bid Answer
Info Tech, Inc.	FL	Classification	2020-07-24 10:22:04	vendor_registration@infotechfl.com	Bid Answer
Infocorvus	TX	Classification	2020-07-06 08:13:23	sampath@infocorvus.com	Bid Notification
Infojini, Inc	MD	Classification	2020-07-06 08:13:23	statebids@infojiniconsulting.com	Bid Notification
Infolob Solutions, Inc.	TX	Classification	2020-07-06 08:13:23	supplier@infolob.com	Bid Notification
InfoMagnetics Technologies USA Corp. (IMT USA)	IL	Classification	2020-07-06 08:13:23	admin@imt.ca	Bid Notification
Infomatic Systems, Inc.	KS	Classification	2020-07-06 08:13:23	kn@infomaticsystems.com	Bid Notification
Infor	SC	Classification	2020-07-06 08:13:23	jason.neal@infor.com	Bid Notification
Infor Global Solution (Michigan), Inc.	GA	Classification	2020-07-06 08:13:23	dale.wilkinson@infor.com	Bid Notification
Infor Global Solutions	IL	Classification	2020-07-06 08:13:23	barry.fisk@infor.com	Bid Notification
Infor Public Sector, Inc.	CA	Classification	2020-07-06 08:13:23	chad.cox@infor.com	Bid Notification
InfoReliance LLC	VA	Classification	2020-07-06 08:13:23	steven.johnson@inforeliance.com	Bid Notification
Informatica	TX	Classification	2020-07-06 08:13:23	npieper@informatica.com	Bid Notification
InfoSend, Inc.	CA	Classification	2020-07-06 08:13:23	jd.mcaul@infosend.com	Bid Notification
Infospire	CA	Classification	2020-07-06 08:13:23	pwatson@infospire.net	Bid Notification
Infospire LLC	CA	Classification	2020-07-06 08:13:23	peter@infospire.net	Bid Notification

Infrastructure Management Solutions, LLC	VA	Classification	2020-07-06 08:13:23	dan@ims.consulting	Bid Notification
Ingram User Interface LLC	TX	Classification	2020-07-06 08:13:23	scott@ingramui.com	Bid Notification
innoSoul, Inc.	NY	Classification	2020-07-06 08:13:23	bids@innosoul.com	Bid Notification
Innova Consulting Group	KS	Classification	2020-07-06 08:13:23	klong@innovaxi.com	Bid Notification
Innova Consulting Group LLC	KS	Classification	2020-07-06 08:13:23	klong@everestkc.net	Bid Notification
INNOVA Consulting LLC	KS	Classification	2020-07-06 08:13:23	info-rfp@InnovaConsulting.com	Bid Notification
Innovyze	CO	Classification	2020-07-06 08:13:23	greg.brazeau@innovyze.com	Bid Notification
Inobbar LLC	FL	Classification	2020-07-06 08:13:23	jkercher@novusolutions.com	Bid Notification
Inspirable LLC	WA	Classification	2020-07-06 08:13:23	Administration@inspirable.com	Bid Notification
INSTANTeam USA	CA	Classification	2020-07-06 08:13:23	Niki.Khurana@INSTANTeam.US	Bid Notification
Instructure, Inc.	UT	Classification	2020-07-06 08:13:23	orlan@instructure.com	Bid Notification
Insure-Rite, Inc.	UT	Classification	2020-07-06 08:13:23	lhofmann@insure-rite.com	Bid Notification
Integrated Technology Partners	MO	Classification	2020-07-06 08:13:23	sales@itpcorp.com	Bid Notification
Intellectyx, Inc.	CO	Classification	2020-07-06 08:13:23	vignesh@intellectyx.com	Bid Notification
Intelligent Technology Solutions	TX	Classification	2020-07-06 08:13:23	rahmadi@its-itsm.com	Bid Notification
Intergen	WA	Classification	2020-07-06 08:13:23	harris.schneiderman@teamintergen.com	Bid Notification
International Business Information Technologies	FL	Classification	2020-07-30 10:58:19	kevinexner@leftasystems.org	Bid Notification
International Projects Consultancy Services Inc	MN	Classification	2020-07-06 08:13:23	support@ipcs.net	Bid Notification
International Projects Consultancy Services Inc	MN	Classification	2020-07-08 08:32:27	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-16 12:30:17	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-17 10:32:44	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-17 12:56:38	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-17 13:15:01	support@ipcs.net	Addendum Notification
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:10:35	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:12:38	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:14:41	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:15:11	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:15:41	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:17:48	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:19:02	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:19:35	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:20:43	support@ipcs.net	Bid Answer
International Projects Consultancy Services Inc	MN	Classification	2020-07-24 10:22:04	support@ipcs.net	Bid Answer
International Projects Consultancy Services, Inc.	MN	Classification	2020-07-06 08:13:23	kuldeep@ipcs.net	Bid Notification
InterSystems Corporation	MA	Classification	2020-07-06 08:13:23	anagelin@intersystems.com	Bid Notification
InterWest Technology Group	MI	Classification	2020-07-06 08:13:23	matthew.olson@iwestgroup.com	Bid Notification
ionic industries llc	UT	Classification	2020-07-06 08:13:23	ionicind@gmail.com	Bid Notification
iORMYX Inc	VA	Classification	2020-07-06 08:13:23	JayA@iormyx.com	Bid Notification
Iron Compass Map Co.	PA	Classification	2020-07-06 08:13:23	emiller@ironcompassmap.com	Bid Notification
IT Outlet	SD	Classification	2020-07-06 08:13:23	awold@itoutlet.com	Bid Notification
IT Project Pros, Inc.	CA	Classification	2020-07-06 08:13:23	jford@itprojectpros.com	Bid Notification
itconsortium	FL	Classification	2020-07-06 08:13:23	cmeyer@itconsortium.net	Bid Notification
Ittstar Consulting LLC	GA	Classification	2020-07-06 08:13:23	mngreddy@gmail.com	Bid Notification
Ivalua, Inc.	CA	Classification	2020-07-07 18:09:55	edp@ivalua.com	Bid Notification
Ivalua, Inc.	CA	Classification	2020-07-08 08:32:27	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-16 12:30:17	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-17 10:32:44	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-17 12:56:38	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-17 13:15:01	edp@ivalua.com	Addendum Notification
Ivalua, Inc.	CA	Classification	2020-07-24 10:10:35	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:12:38	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:14:41	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:15:11	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:15:41	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:17:48	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:19:02	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:19:35	edp@ivalua.com	Bid Answer
Ivalua, Inc.	CA	Classification	2020-07-24 10:20:43	edp@ivalua.com	Bid Answer

Ivalua, Inc.	CA	Classification	2020-07-24 10:22:04	edp@ivalua.com	Bid Answer
Jack Frost Design	CA	Classification	2020-07-06 08:13:23	cynthia@jackfrostdesign.com	Bid Notification
JDEMart	CA	Classification	2020-07-06 08:13:23	deena@jdemart.com	Bid Notification
JK Seva, Inc	CA	Classification	2020-07-06 08:13:23	service@jkseva.com	Bid Notification
JNJ SOLUTIONS INC	CA	Classification	2020-07-06 08:13:23	EFAXNO@YAHOO.COM	Bid Notification
John Tortelli	NM	Classification	2020-07-06 08:13:23	jntortelli@yahoo.com	Bid Notification
Joken Holdings LLC	MN	Classification	2020-07-06 08:13:23	ken@prxtechnologies.com	Bid Notification
Journal Tecnology	UT	Classification	2020-07-06 08:13:23	sales@journaltech.com	Bid Notification
JourneyEd.com, Inc	TX	Classification	2020-07-06 08:13:23	bmoore@journeyed.com	Bid Notification
Juno Solutions LLC	WA	Classification	2020-07-06 08:13:23	markw@junosolutions.com	Bid Notification
kagesoft LLC	FL	Classification	2020-07-06 08:13:23	alexey.kravtsov@kagesoft.com	Bid Notification
Kambrian Corporation	CA	Classification	2020-07-06 08:13:23	sales@kambrian.com	Bid Notification
Karma Consulting Inc	WA	Classification	2020-07-06 08:13:23	nathan@karmaconsulting.tech	Bid Notification
KAT & ASSOCIATES	TX	Classification	2020-07-06 08:13:23	Bshields@fidelises.com	Bid Notification
Kaygen, Inc.	CA	Classification	2020-07-06 08:13:23	publicsector_rfp@kaygen.com	Bid Notification
Keenology Corp.	CA	Classification	2020-07-06 08:13:23	jeffkraft@cipplanner.com	Bid Notification
Keenology Corporation	CA	Classification	2020-07-06 08:13:23	sales@cipplanner.com	Bid Notification
Kelyn Technologies	CO	Classification	2020-07-06 08:13:23	sandy@kelyntech.com	Bid Notification
KeyMark Inc	PA	Classification	2020-07-06 08:13:23	jim.thumma@keymarkinc.com	Bid Notification
KeyMark Inc.	SC	Classification	2020-07-06 08:13:23	amy.dolan@keymarkinc.com	Bid Notification
KISTERS North America	CA	Classification	2020-07-06 08:13:23	becca.emery@kisters.net	Bid Notification
KMM Technologies, Inc	MD	Classification	2020-07-06 08:13:23	raj@kmmtechnologies.com	Bid Notification
Knowledge Center Enterprises, LLC	CO	Classification	2020-07-06 08:13:23	dwojs@knowledge-center.com	Bid Notification
Knowledge Solutions, LLC	NJ	Classification	2020-07-06 08:13:23	cgodleski@ksols.com	Bid Notification
KnowledgeCentrix, Inc.	CA	Classification	2020-07-06 08:13:23	stephen.hodges@knowledgecentrix.com	Bid Notification
KnowledgeLake	MO	Classification	2020-07-06 08:13:23	bill.johnson@knowledgelake.com	Bid Notification
KNS IT Group Inc	TX	Classification	2020-07-06 08:13:23	abdus.sikder@knsitgroup.com	Bid Notification
KPIT	00	Classification	2020-07-06 08:13:23	shashwat.dubey@kpit.com	Bid Notification
KPMG	TX	Classification	2020-07-06 08:13:23	sidfrank@kpmg.com	Bid Notification
Kronos	CO	Classification	2020-07-06 08:13:23	Chris.layne@hotmail.com	Bid Notification
L&L Supplies	TX	Self Invited	2020-07-08 08:32:27	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-16 12:30:17	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-17 10:32:44	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-17 12:56:38	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-17 13:15:01	swalker8585@gmail.com	Addendum Notification
L&L Supplies	TX	Self Invited	2020-07-24 10:10:35	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:12:38	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:14:41	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:15:11	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:15:41	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:17:48	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:19:02	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:19:35	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:20:43	swalker8585@gmail.com	Bid Answer
L&L Supplies	TX	Self Invited	2020-07-24 10:22:04	swalker8585@gmail.com	Bid Answer
Labyrinth Solutions	CA	Classification	2020-07-06 08:13:23	sales@lsiconsulting.com	Bid Notification
Labyrinth Solutions, Inc.	MA	Classification	2020-07-06 08:13:23	bellemoreb@lsiconsulting.com	Bid Notification
Linea Solutions	CA	Classification	2020-07-06 08:13:23	bids@lineasolutions.com	Bid Notification
Link Computer Corporation	PA	Classification	2020-07-06 08:13:23	pdiandrea@linkcorp.com	Bid Notification
Livanta LLC	MD	Classification	2020-07-06 08:13:23	bdorsey@livanta.com	Bid Notification
Logic20/20, Inc.	WA	Classification	2020-07-06 08:13:23	travisj@logic20.com	Bid Notification
Logicalis	TX	Classification	2020-07-06 08:13:23	john.nelson@us.logicalis.com	Bid Notification
Logicalis, Inc.	CA	Classification	2020-07-06 08:13:23	ken.ohlson@us.logicalis.com	Bid Notification
Logicalis, Inc.	NY	Classification	2020-07-06 08:13:23	LogicalisGovEdContracts@us.logicalis.com	Bid Notification
Logicalis, Inc.	NY	Classification	2020-07-08 08:32:27	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-16 12:30:17	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-17 10:32:44	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-17 12:56:38	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-17 13:15:01	LogicalisGovEdContracts@us.logicalis.com	Addendum Notification
Logicalis, Inc.	NY	Classification	2020-07-24 10:10:35	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:12:38	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:14:41	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:15:11	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:15:41	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:17:48	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:19:02	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:19:35	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:20:43	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logicalis, Inc.	NY	Classification	2020-07-24 10:22:04	LogicalisGovEdContracts@us.logicalis.com	Bid Answer
Logisoft Computer Products, LLC	NY	Classification	2020-07-06 08:13:23	bids@logisoft.com	Bid Notification
Loricca Inc.	FL	Classification	2020-07-06 08:13:23	rbeltz@loricca.com	Bid Notification
Lyme Computer Systems, Inc	NH	Classification	2020-07-06 08:13:23	Steve@Lyme.com	Bid Notification
M2 Traffic Management LLC	ID	Classification	2020-07-06 08:13:23	info@m2traffic.com	Bid Notification
M2ComSys	NV	Classification	2020-07-06 08:13:23	julie.johnson@m2comsys.us	Bid Notification
Man & Machine	FL	Classification	2020-07-06 08:13:23	elmer@mmpipsg.com	Bid Notification
Management Applications, Inc.	TX	Classification	2020-07-06 08:13:23	mwillarreal@managementapps.com	Bid Notification
Management Science Associates, Inc.	PA	Classification	2020-07-06 08:13:23	MPapa@msa.com	Bid Notification



Marilyn Vittitoe	KS	Classification	2020-07-06 08:13:23	riley.vittitoe@gmail.com	Bid Notification
Marshall and Associates, Inc.	ID	Classification	2020-07-06 08:13:23	adminteam@marshallgis.com	Bid Notification
MCCI	FL	Classification	2020-07-06 08:13:23	bids@mccinnovations.com	Bid Notification
MCD Solutions Inc.	MN	Classification	2020-07-06 08:13:23	jlee@mcdsolutions.biz	Bid Notification
McPherson Enterprises, Inc.	MD	Classification	2020-07-06 08:13:23	tian.mcpherson@mcpherson-enterprises.com	Bid Notification
Media Genesis	MI	Classification	2020-07-06 08:13:23	Jim@mediag.com,Tkammer@mediaG.com	Bid Notification
Mediware Human and Social Services, Inc.	VA	Classification	2020-07-06 08:13:23	dave.mcmillan@mediware.com	Bid Notification
MedUnison, LLC	OK	Classification	2020-07-06 08:13:23	mmikelk@medunison.com	Bid Notification
MELE Associates, Inc.	MD	Classification	2020-07-06 08:13:23	taylor.colbert@meleassociates.com	Bid Notification
mElimu	MD	Classification	2020-07-06 08:13:23	askus@melimu.com	Bid Notification
Mercy Software Solutions	00	Classification	2020-07-06 08:13:23	jojupaul@gmail.com	Bid Notification
MERE SECURE INC	CA	Classification	2020-07-06 08:13:23	markus.schmucki@meresecure.com	Bid Notification
Merit International Inc	CA	Classification	2020-07-06 08:13:23	karin@gomerits.com	Bid Notification
MERP Systems, Inc.	VA	Classification	2020-07-06 08:13:23	pnair@merpsystems.com	Bid Notification
Metaformers	VA	Classification	2020-07-06 08:13:23	sales@metaformers.com	Bid Notification
MetaVista Consulting Group	CA	Classification	2020-07-06 08:13:23	sales@metavista.com	Bid Notification
Method Continuum	HI	Classification	2020-07-06 08:13:23	sm@methodcontinuum.com	Bid Notification
Method Continuum	HI	Classification	2020-07-08 08:32:27	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-16 12:30:17	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-17 10:32:44	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-17 12:56:38	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-17 13:15:01	sm@methodcontinuum.com	Addendum Notification
Method Continuum	HI	Classification	2020-07-24 10:10:35	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:12:38	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:14:41	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:15:11	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:15:41	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:17:48	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:19:02	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:19:35	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:20:43	sm@methodcontinuum.com	Bid Answer
Method Continuum	HI	Classification	2020-07-24 10:22:04	sm@methodcontinuum.com	Bid Answer
Methodware	PA	Classification	2020-07-06 08:13:23	jmorson@wynyardgroup.com	Bid Notification
Metis Corporation	GA	Classification	2020-07-06 08:13:23	rafael.nascimento@metiscorp.org	Bid Notification
MetricStream	CA	Classification	2020-07-06 08:13:23	sam@metricstream.com	Bid Notification
MetricStream Inc	CA	Classification	2020-07-06 08:13:23	vbapna@metricstream.com	Bid Notification
Micro Strategies	NJ	Classification	2020-07-06 08:13:23	lguerriero@microstrat.com	Bid Notification
MicroAssist Inc.	TX	Classification	2020-07-06 08:13:23	cbrown@microassist.com	Bid Notification
MicroPact Global, Inc.	TN	Classification	2020-07-06 08:13:23	rfp.licensing@micropact.com	Bid Notification
Microsan Consultancy Services, LLC	CA	Classification	2020-07-06 08:13:23	info@microsanconsulting.com	Bid Notification
Microsoft	WA	Classification	2020-07-06 08:13:23	joemil@microsoft.com	Bid Notification
Microsoft	WA	Classification	2020-07-06 08:13:23	andypit@microsoft.com	Bid Notification
Middleware Management Partners	CA	Classification	2020-07-06 08:13:23	richard.cromie@mmpcgroup.com	Bid Notification
MiLogiK, Inc.	VA	Classification	2020-07-06 08:13:23	sales@avertra.com	Bid Notification
Mindgrub Technologies	MD	Classification	2020-07-06 08:13:23	mvassallo@mindgrub.com	Bid Notification
MindTelligent, Inc.	CA	Classification	2020-07-06 08:13:23	harvinder.saluja@mindtelligent.com	Bid Notification
Miracle Software Solutions, Inc	MI	Classification	2020-07-06 08:13:23	lmerugu@miraclesoft.com	Bid Notification
Miracle Software Systems, Inc	MI	Classification	2020-07-06 08:13:23	adatra@miraclesoft.com	Bid Notification
Mirage Software Inc. DBA Bourntec Solutions	IL	Classification	2020-07-06 08:13:23	gov@bourntec.com	Bid Notification
Miria Systems	PA	Classification	2020-07-06 08:13:23	jadomsky@miriasystems.com	Bid Notification
MIS Corp	OR	Classification	2020-07-06 08:13:23	lisa@miscorp.com	Bid Notification
Missouri Office Systems & Supplies, Inc.	MO	Classification	2020-07-06 08:13:23	greg@8asupplier.com	Bid Notification
MMG Technology Group inc	CA	Classification	2020-07-06 08:13:23	dgross@mmgtech.com	Bid Notification
MNJ Technologies	IL	Classification	2020-07-06 08:13:23	timc@mnjtech.com	Bid Notification
MNK Infotech	TX	Classification	2020-07-06 08:13:23	kevin@mnkinfotech.com	Bid Notification
MNK Infotech, Inc.	TX	Classification	2020-07-06 08:13:23	bids@mnkinfotech.com	Bid Notification
Mobile Integration Workgroup	WA	Classification	2020-07-06 08:13:23	RyanA@mobileintegration-group.com	Bid Notification
Momentum Healthware	MB	Classification	2020-07-06 08:13:23	rkamins@momentumhealthware.com	Bid Notification
MOURI TECH LLC	TX	Classification	2020-07-06 08:13:23	anily@mouritech.com	Bid Notification
Movetic	CA	Classification	2020-07-06 08:13:23	ricky@themovetic.com	Bid Notification
Mozaro LLC	CO	Classification	2020-07-06 08:13:23	shawn.satterfield@mozaro.com	Bid Notification
mtm technologies	MO	Classification	2020-07-06 08:13:23	government@mtm.com	Bid Notification
Mutually Human	MI	Classification	2020-07-06 08:13:23	mark@mutuallyhuman.com	Bid Notification
My3Tech Inc	SD	Classification	2020-07-06 08:13:23	prakash@my3tech.com	Bid Notification
Mythics, Inc.	VA	Classification	2020-07-06 08:13:23	Dwatters@mythics.com	Bid Notification
Nalashaa HealthCare Solutions LLC	NJ	Classification	2020-07-06 08:13:23	sam@nalashaa.com	Bid Notification
Nascendent Inc.	CA	Classification	2020-07-06 08:13:23	sales@nascendent.com	Bid Notification
Navigator Business Solutions	UT	Classification	2020-07-06 08:13:23	richard.haugen@nbs-us.com	Bid Notification
Navisite LLC	MA	Classification	2020-07-06 08:13:23	rbrosmer@navisite.com	Bid Notification
NAYINTY3, LLC	AR	Classification	2020-07-06 08:13:23	sledsales@nayinty3.com	Bid Notification
NCC Group PLC	CA	Classification	2020-07-06 08:13:23	patrick.genest@nccgroup.trust	Bid Notification
NebuLogic Technologies LLC	TX	Classification	2020-07-06 08:13:23	proposals@nebulogic.com	Bid Notification
Negometrix Inc.	NY	Classification	2020-07-06 08:13:23	solicitations@negometrix.com	Bid Notification
Netrix LLC	IL	Classification	2020-07-06 08:13:23	lchung@netrixllc.com	Bid Notification

Neumeric Technologies Corporation	OH	Classification	2020-07-06 08:13:23	marc@ntc-us.com	Bid Notification
Neumeric Technologies Corporation	OH	Self Invited	2020-07-08 08:32:27	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-16 12:30:17	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-17 10:32:44	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-17 12:56:38	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-17 13:15:01	projects@ntc-in.com	Addendum Notification
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:10:35	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:12:38	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:14:41	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:15:11	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:15:41	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:17:48	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:19:02	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:19:35	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:20:43	projects@ntc-in.com	Bid Answer
Neumeric Technologies Corporation	OH	Self Invited	2020-07-24 10:22:04	projects@ntc-in.com	Bid Answer
New Boundary Technologies	MN	Classification	2020-07-06 08:13:23	jvanert@newboundary.com	Bid Notification
New Computech, Inc	NY	Classification	2020-07-06 08:13:23	elena@newcomputech.com	Bid Notification
New Future Technology, LLC	MD	Classification	2020-07-06 08:13:23	gregory.jackson@newfuturetechnology.com	Bid Notification
New Tech Solutions, Inc.	CA	Classification	2020-07-06 08:13:23	bids@ntsca.com	Bid Notification
Newgen Software, Inc	VA	Classification	2020-07-06 08:13:23	deniz.isik@newgensoft.com	Bid Notification
nexDimension Technology Solutions	GA	Classification	2020-07-06 08:13:23	raugenstein@nexdimension.net	Bid Notification
Nexlogica LLC	CA	Classification	2020-08-02 19:41:47	mbajwa@nexlogica.com	Bid Notification
Nexsol Corporation	CA	Classification	2020-07-06 08:13:23	tahira.singh@nexsol.com	Bid Notification
nFocus Solutions	AZ	Classification	2020-07-06 08:13:23	rreiman@nfocus.com	Bid Notification
NICUSA, Inc.	KS	Classification	2020-07-06 08:13:23	beau.papan@egov.com	Bid Notification
NICUSA, Inc.	KS	Classification	2020-07-17 11:42:37	lenora.berg@egov.com	Bid Notification
Niteosoft Inc	NJ	Classification	2020-07-06 08:13:23	shanker@compworldwide.com	Bid Notification
nlesystems inc	CA	Classification	2020-07-06 08:13:23	ohannis@nlesystems.com	Bid Notification
No Magic, Incorporated	TX	Classification	2020-07-06 08:13:23	jana.diamond@nomagic.com	Bid Notification
NobleSoft Solutions	PA	Classification	2020-07-06 08:13:23	dan@noblesoft-solutions.com	Bid Notification
Northgate Public Services an NEC Company	IL	Classification	2020-07-16 08:15:06	jeffdu.manoir@northgateps.com	Bid Notification
Notion One	CO	Classification	2020-07-06 08:13:23	eric.brown@notionone.com	Bid Notification
Novalink Solutions, LLC	GA	Classification	2020-07-06 08:13:23	novalink.newbiz@novalink-solutions.com	Bid Notification
Novalis LLC	CA	Classification	2020-07-06 08:13:23	rjnovalis@gmail.com	Bid Notification
Novigo Solutions, Inc	TX	Classification	2020-07-06 08:13:23	avinash.kamath@novigosolutions.com	Bid Notification
Novofex	NJ	Classification	2020-07-06 08:13:23	karl@novofex.com	Bid Notification
NTT Data	TX	Classification	2020-07-06 08:13:23	anand.agarwal@nttdata.com	Bid Notification
Nurdy Muny	CA	Classification	2020-07-06 08:13:23	brian@nerdymoney.com	Bid Notification
Nutrislice, Inc	CO	Classification	2020-07-06 08:13:23	bids@nutrislice.com	Bid Notification
NVISH SOLUTIONS INC	CA	Classification	2020-07-06 08:13:23	neeraj.kahal@nvish.com	Bid Notification
Object Technology Solutions Inc	KS	Classification	2020-07-06 08:13:23	rfpadmin@otsi-usa.com	Bid Notification
OctiSys	MD	Classification	2020-07-06 08:13:23	octisys@outlook.com	Bid Notification
Old Hickory Consulting of Texas	TX	Classification	2020-07-06 08:13:23	sales@brasstacksconsulting.com	Bid Notification
On Point Technology, LLC	IL	Classification	2020-07-06 08:13:23	justine.luparello@onpointtech.com	Bid Notification
One Advanced	GA	Classification	2020-07-06 08:13:23	moza.anthony@oneadvanced.com	Bid Notification
Onit	TX	Classification	2020-07-06 08:13:23	jason.neal@onit.com	Bid Notification
Onkew Technology, LLC	KS	Classification	2020-07-06 08:13:23	rob@onkew.com	Bid Notification
Online Enterprises, Inc.	OR	Classification	2020-07-06 08:13:23	mmconaghy@obsglobal.com	Bid Notification
Ontash Sytems Inc	NJ	Classification	2020-07-06 08:13:23	government@ontash.net	Bid Notification
Onvia	WA	Self Invited	2020-07-08 08:32:27	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-16 12:30:17	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-17 10:32:44	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-17 12:56:38	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-17 13:15:01	sourcemanagement2@onvia.com	Addendum Notification
Onvia	WA	Self Invited	2020-07-24 10:10:35	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:12:38	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:14:41	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:15:11	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:15:41	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:17:48	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:19:02	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:19:35	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:20:43	sourcemanagement2@onvia.com	Bid Answer
Onvia	WA	Self Invited	2020-07-24 10:22:04	sourcemanagement2@onvia.com	Bid Answer
OnX USA LLC	OH	Classification	2020-07-06 08:13:23	joe.weiss@OnX.com	Bid Notification
OpenPro Inc.	CA	Classification	2020-07-06 08:13:23	govbids@openpro.com	Bid Notification
OpenText	FL	Classification	2020-07-06 08:13:23	pvega@opentext.com	Bid Notification
Optimum Solutions	TN	Classification	2020-07-06 08:13:23	medwards@optimum-solutions.com	Bid Notification
Oracle	MI	Classification	2020-07-06 08:13:23	david.n.stephens@oracle.com	Bid Notification
Oracle	MN	Classification	2020-07-06 08:13:23	brian.christensen@oracle.com	Bid Notification
Origami Risk	IL	Classification	2020-07-06 08:13:23	jfranks@origamirisk.com	Bid Notification
Orion Health Inc.	AZ	Classification	2020-07-06 08:13:23	sarah.renshaw@orionhealth.com	Bid Notification
Oxford Global Resources, Inc	MA	Classification	2020-07-06 08:13:23	Tristan_Franklin@oxfordcorp.com	Bid Notification
Pacific Tier Solutions Inc	BC	Classification	2020-07-06 08:13:23	gregs@bookking.ca	Bid Notification
Paladin	WA	Classification	2020-07-06 08:13:23	ehalda@paladindata.com	Bid Notification

Paladin Data Systems Corporation	WA	Classification	2020-07-06 08:13:23	rfp@paladindata.com	Bid Notification
Palador	WA	Classification	2020-07-06 08:13:23	lotis@palador.com	Bid Notification
Pantonium Inc.	ON	Classification	2020-07-06 08:13:23	daniel.kain@pantonium.com	Bid Notification
Paperless Knowledge, Inc.	CA	Classification	2020-07-06 08:13:23	sdelacruz@pkinc.biz	Bid Notification
PartStock Computer	MN	Classification	2020-07-06 08:13:23	eogden@partstock.com	Bid Notification
Payer Compass	TX	Classification	2020-07-06 08:13:23	rellsworth@payercompass.com	Bid Notification
PCC Technology Inc	CT	Classification	2020-07-06 08:13:23	capture@pcctg.com	Bid Notification
PCC-IT International, Division of Power Capital Management	CA	Classification	2020-07-06 08:13:23	clientservices@pccitint.com	Bid Notification
PCM Inc	CA	Classification	2020-07-06 08:13:23	steven.lubom@TigerDirect.com	Bid Notification
PCM Sales	CA	Classification	2020-07-06 08:13:23	eno.essien@pcm.com	Bid Notification
PCMG, Inc.	VA	Classification	2020-07-06 08:13:23	sledbids@pcmg.com	Bid Notification
Peacock Systems LLC	NJ	Classification	2020-07-06 08:13:23	uma@peacock-systems.com	Bid Notification
Pedigo Staffing Services	TX	Classification	2020-07-06 08:13:23	debbiep@pedigostaffing.com	Bid Notification
Penn Morris	NJ	Classification	2020-07-06 08:13:23	mail@bestatus	Bid Notification
Pentana Inc.	VA	Classification	2020-07-06 08:13:23	brian.steiner@pentana.com	Bid Notification
PENWICK REALTIME SYSTEMS INC	TX	Classification	2020-07-06 08:13:23	gthomas@penwick.com	Bid Notification
People Tech Group Inc.	WA	Classification	2020-07-06 08:13:23	presales.ptg@peopletech.com	Bid Notification
PeopleNTech LLC	VA	Classification	2020-07-06 08:13:23	chandra.sharma@peoplentech.com	Bid Notification
Perfect Commerce	VA	Classification	2020-07-06 08:13:23	gov.sales@perfect.com	Bid Notification
Perfect Commerce	VA	Classification	2020-07-08 08:32:27	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-16 12:30:17	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-17 10:32:44	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-17 12:56:38	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-17 13:15:01	gov.sales@perfect.com	Addendum Notification
Perfect Commerce	VA	Classification	2020-07-24 10:10:35	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:12:38	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:14:41	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:15:11	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:15:41	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:17:48	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:19:02	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:19:35	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:20:43	gov.sales@perfect.com	Bid Answer
Perfect Commerce	VA	Classification	2020-07-24 10:22:04	gov.sales@perfect.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-06 08:13:23	info@periscopeholdings.com	Bid Notification
Periscope Holdings, Inc	TX	Classification	2020-07-08 08:32:27	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-16 12:30:17	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-17 10:32:44	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-17 12:56:38	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-17 13:15:01	info@periscopeholdings.com	Addendum Notification
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:10:35	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:12:38	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:14:41	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:15:11	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:15:41	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:17:48	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:19:02	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:19:35	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:20:43	info@periscopeholdings.com	Bid Answer
Periscope Holdings, Inc	TX	Classification	2020-07-24 10:22:04	info@periscopeholdings.com	Bid Answer
PHK Corporation	FL	Classification	2020-07-06 08:13:23	phkcorp2005@gmail.com	Bid Notification
Phoenix Business Inc	FL	Classification	2020-07-06 08:13:23	rfp@phoenixteam.com	Bid Notification
Phoenix Business Inc	FL	Classification	2020-07-24 10:10:35	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:12:38	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:14:41	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:15:11	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:15:41	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:17:48	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:19:02	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:19:35	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:20:43	rfp@phoenixteam.com	Bid Answer
Phoenix Business Inc	FL	Classification	2020-07-24 10:22:04	rfp@phoenixteam.com	Bid Answer
Phoenix Business, Inc.	TX	Classification	2020-07-06 08:13:23	rfp@phoenixteam.com	Bid Notification
Phoenix Technologies, LLC	AZ	Classification	2020-07-06 08:13:23	sales@phoenixtechnologies.com	Bid Notification
Pieces Technologies Inc.	TX	Classification	2020-07-06 08:13:23	paul.ceverha@piecetechnology.com	Bid Notification
PJ Hilton and Associates	CA	Classification	2020-07-06 08:13:23	andrew@pjhilton.com	Bid Notification
PlanetJ Corporation	CA	Classification	2020-07-06 08:13:23	njensen@planetjavainc.com	Bid Notification
Planon Corporation	MA	Classification	2020-07-06 08:13:23	bids@planonsoftware.com	Bid Notification
PlanSource	FL	Classification	2020-07-06 08:13:23	peggy.adrian@plansource.com	Bid Notification
Plego	IL	Classification	2020-07-06 08:13:23	ritesh@plego.com	Bid Notification
Plintron Americas	WA	Classification	2020-07-06 08:13:23	toddlanier@plintronamericas.com	Bid Notification
PMWeb, Inc	MA	Classification	2020-07-06 08:13:23	sales@pmweb.com	Bid Notification
Point 5 Solutions	WA	Classification	2020-07-06 08:13:23	daniah@point5solutions.com	Bid Notification
PointLeader	FL	Classification	2020-07-06 08:13:23	sdavies@tribaloperations.com	Bid Notification
Portable Computer Systems, Inc.	CO	Classification	2020-07-06 08:13:23	brianf@pcsmobile.com	Bid Notification
Portland Webworks	ME	Classification	2020-07-06 08:13:23	tom@portlandwebworks.com	Bid Notification



Power Settlements Consulting and Software, LLC	CA	Classification	2020-07-06 08:13:23	david.dan@powersettlements.com	Bid Notification
PowerPlan Corporation	CA	Classification	2020-07-06 08:13:23	dreiner@powerplancorp.com	Bid Notification
Premier Food Safety	CA	Classification	2020-07-06 08:13:23	korey@premierfoodsafety.com	Bid Notification
Premier Technology Partners	WA	Classification	2020-07-06 08:13:23	hbabi@premiertechpartners.com	Bid Notification
PRIME AE Group	OH	Classification	2020-07-06 08:13:23	sstehly@primetgrp.com	Bid Notification
PRJ Consulting, Inc.	CA	Classification	2020-07-06 08:13:23	jeff.lipis@prjconsulting.com	Bid Notification
ProDIGIQ, Inc.	CA	Classification	2020-07-06 08:13:23	info@prodigiq.com	Bid Notification
Project Partners LLC	CA	Classification	2020-07-06 08:13:23	tthompson@projectp.com	Bid Notification
ProKarma, Inc.	NE	Classification	2020-07-06 08:13:23	molive@prokarma.com	Bid Notification
prolim Global corporation	TX	Classification	2020-07-06 08:13:23	aqeel.queshi@prolim.com	Bid Notification
Promise Network Inc.	CA	Classification	2020-07-06 08:13:23	procurement@joinpromise.com	Bid Notification
ProWorks Corporation	OR	Classification	2020-07-06 08:13:23	loyan@proworks.com	Bid Notification
Public Group	UT	Classification	2020-07-06 08:13:23	bids@thepublicgroup.com	Bid Notification
Pulselight, LLC	TX	Classification	2020-07-06 08:13:23	rfinlayson@pulselight.com	Bid Notification
Purchasing Technology	CA	Classification	2020-07-06 08:13:23	bids.bolfy@gmail.com	Bid Notification
Q.A. Technologies	NE	Classification	2020-07-06 08:13:23	kasey_hesse@gat.com	Bid Notification
Quanteq Systems, Inc.	CA	Classification	2020-07-06 08:13:23	myesha@gmail.com	Bid Notification
Quest Media and Supplies, Inc.	CA	Classification	2020-07-06 08:13:23	amy_comi@questsys.com	Bid Notification
Quest Software	CA	Classification	2020-07-06 08:13:23	kimberly.wilburn@quest.com	Bid Notification
Questivity Inc	CA	Classification	2020-07-06 08:13:23	hsohel@questivity.com	Bid Notification
Quintel-MC, Inc.	CO	Classification	2020-07-06 08:13:23	hilary.basile@quintel-mc.com	Bid Notification
Qwerty Enterprises	VI	Classification	2020-07-06 08:13:23	mdonnelly30@yahoo.com	Bid Notification
R-Computer	CA	Classification	2020-07-06 08:13:23	edr@r-computer.com	Bid Notification
Rachel Corey	NC	Classification	2020-07-06 08:13:23	rachelawcorey@gmail.com	Bid Notification
Radiant Technology Solutions	FL	Classification	2020-07-06 08:13:23	sales@radiant-tech.net	Bid Notification
Rain Networks	WA	Classification	2020-07-06 08:13:23	nathan@rainnetworks.com	Bid Notification
Rainbow Data Systems, Inc.	OH	Classification	2020-07-06 08:13:23	drenolds@rainbowdata.com	Bid Notification
Rama Consulting Inc	FL	Classification	2020-07-06 08:13:23	surendra@ramaconsultinginc.com	Bid Notification
Re:code Solutions	CA	Classification	2020-07-06 08:13:23	adhi@recodesolutions.com	Bid Notification
Real Web Consulting, Inc.	CA	Classification	2020-07-06 08:13:23	jamal.ogans@getarealsite.com	Bid Notification
ReconArt, Inc	VA	Classification	2020-07-06 08:13:23	nicolo.nisbett@reconart.com	Bid Notification
Red Mountain Technologies	WA	Classification	2020-07-06 08:13:23	skbergam@gmail.com	Bid Notification
RedMane Technology LLC	IL	Classification	2020-07-06 08:13:23	ken_scales@redmane.com	Bid Notification
REFVerify Inc	CA	Classification	2020-07-06 08:13:23	af@alfatekcorp.com	Bid Notification
Relias Learning	NC	Classification	2020-07-06 08:13:23	mbeausoleil@reliaslearning.com	Bid Notification
Renaissance Learning, Inc.	WI	Classification	2020-07-06 08:13:23	askproposals@renaissance.com	Bid Notification
Republic Systems, Inc	CT	Classification	2020-07-06 08:13:23	james@republicsystems.com	Bid Notification
Resource Associates International, Inc.	WA	Classification	2020-07-06 08:13:23	sales@raiinc.com	Bid Notification
Resource Data, Inc. (RDI)	TX	Classification	2020-07-06 08:13:23	salesandmarketing@resourcedata.com	Bid Notification
Resource Technology Management	FL	Classification	2020-07-06 08:13:23	tmueller@RTM-Inc.com	Bid Notification
Reva Solutions Inc.	WA	Classification	2020-07-06 08:13:23	mdebenedetti@revasolutions.com	Bid Notification
RFx Analyst	DE	Classification	2020-07-06 08:13:23	rfp@rfxanalyst.com	Bid Notification
Ricochet Consulting, Inc.	CA	Classification	2020-07-06 08:13:23	sales@projectricochet.com	Bid Notification
RIIBC INC	NY	Classification	2020-07-06 08:13:23	ralmog@riidllc.com	Bid Notification
Rivco	CA	Classification	2020-07-06 08:13:23	newitus@gmail.com	Bid Notification
Riversand Technologies, Inc.	TX	Classification	2020-07-06 08:13:23	joel.embry@riversand.com	Bid Notification
RJT Solution Beacon Inc.	CA	Classification	2020-07-06 08:13:23	bala@rjtcompuquest.com	Bid Notification
RKG Technologies Inc	CA	Classification	2020-07-06 08:13:23	raju@rkgtech.com	Bid Notification
RKO MEDIA LLC	PA	Classification	2020-07-06 08:13:23	scott@rkomedia.net	Bid Notification
Royal 4 Systems	CA	Classification	2020-07-06 08:13:23	larryp@royal4.com	Bid Notification
Royal Media Network	MD	Classification	2020-07-06 08:13:23	jojo@royalimagingolutions.com,eddie@royalim	Bid Notification
Royal Media Network, Inc.	MD	Classification	2020-07-06 08:13:23	rolando@royalimagingolutions.com	Bid Notification
rpahub.com	CA	Classification	2020-07-06 08:13:23	jasonsgreen@protonmail.com	Bid Notification
RPI Consultants, LLC	MD	Classification	2020-07-06 08:13:23	lmattson@rpc.com	Bid Notification
RPR Wyatt Inc.	AZ	Classification	2020-07-06 08:13:23	dredfield@rprwyatt.com	Bid Notification
RSM	IA	Classification	2020-07-06 08:13:23	phillip.haase@mcgladrey.com	Bid Notification
RSM	CA	Classification	2020-07-06 08:13:23	ned.bliss@rsmus.com	Bid Notification
RtVision, Inc.	MN	Classification	2020-07-06 08:13:23	jonathonb@rtvision.com	Bid Notification
RTZ Associates, Inc.	CA	Classification	2020-07-06 08:13:23	doug@getcare.com	Bid Notification
Rubix Solutions	FL	Classification	2020-07-06 08:13:23	matt@rubixsolutions.com	Bid Notification
Runestone Solutions	MT	Classification	2020-07-06 08:13:23	regina.elmose@runestonesolutions.com	Bid Notification
Ruxed LLC	WA	Classification	2020-07-06 08:13:23	ruxed@ruxed.com	Bid Notification
S & F Software Solutions Inc.	IL	Classification	2020-07-06 08:13:23	afarhin@sandfbizsolutions.com	Bid Notification
S4i Systems, inc.	CA	Classification	2020-07-06 08:13:23	arodriguez@s4isystems.com	Bid Notification
Saama Technologies, Inc.	OH	Classification	2020-07-06 08:13:23	charlisa.marcum@saama.com	Bid Notification
Saba Software, Inc	CA	Classification	2020-07-06 08:13:23	tvance@saba.com	Bid Notification
Saddleback Web Services, LLC	CA	Classification	2020-07-06 08:13:23	tim@saddlebackwebservices.com	Bid Notification
Sage Group Consulting, Inc.	IL	Classification	2020-07-06 08:13:23	sales1@sageci.com	Bid Notification
Sagitec Health and Life Sciences	MN	Classification	2020-07-06 08:13:23	ravisankar.cj@sagitec.com	Bid Notification
Saigan Technologies, Inc.	MO	Classification	2020-07-06 08:13:23	diversity@saigantech.com	Bid Notification
Sal, Johnson and Associates	FL	Classification	2020-07-06 08:13:23	chernandez@csisoft.com	Bid Notification
SAP	BC	Classification	2020-07-06 08:13:23	seemsima1@gmail.com	Bid Notification
SAP	PA	Classification	2020-07-06 08:13:23	d.crowe@sap.com	Bid Notification
SAP America	IL	Classification	2020-07-06 08:13:23	tina.mcintosh@sap.com	Bid Notification
SAP Public Services, Inc	AZ	Classification	2020-07-06 08:13:23	paul.ercius@sap.com	Bid Notification
SAP Public Services, Inc.	DC	Classification	2020-07-06 08:13:23	melody.sowers@sap.com	Bid Notification

SAP Public Services, Inc.	PA	Classification	2020-07-06 08:13:23	public-services.usa@sap.com	Bid Notification
SARATHI TECHNOLOGIES INC	CA	Classification	2020-07-06 08:13:23	SIRI@SARATHITECH.COM	Bid Notification
Satwic Inc.	CA	Classification	2020-07-06 08:13:23	sales@satwic.com	Bid Notification
Scalable Software	TX	Classification	2020-07-06 08:13:23	jeffrey.fink@scalable.com	Bid Notification
School Wholesale Supplies LLC	TN	Self Invited	2020-07-16 12:30:17	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-17 10:32:44	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-17 12:56:38	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-17 13:15:01	jpdas@eii-usa.com	Addendum Notification
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:10:35	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:12:38	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:14:41	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:15:11	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:15:41	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:17:48	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:19:02	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:19:35	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:20:43	jpdas@eii-usa.com	Bid Answer
School Wholesale Supplies LLC	TN	Self Invited	2020-07-24 10:22:04	jpdas@eii-usa.com	Bid Answer
SCLIN TECHNOLOGY	NJ	Classification	2020-07-06 08:13:23	VSAHIT@GMAIL.COM	Bid Notification
SDA Consulting, Inc.	IL	Classification	2020-07-06 08:13:23	bids@sdaci.com	Bid Notification
SDI Maps	KY	Classification	2020-07-06 08:13:23	kcalhoun@sdimaps.com	Bid Notification
SecureState	OH	Classification	2020-07-06 08:13:23	lthomas@securestate.com	Bid Notification
Seeds of Genius	MD	Classification	2020-07-06 08:13:23	ebentsen@seedsofgenius.com	Bid Notification
Selectron Technologies	OR	Classification	2020-07-06 08:13:23	salesadmin@stigov.com	Bid Notification
SenseAgility	NV	Classification	2020-07-06 08:13:23	opportunities@senseagility.com	Bid Notification
Sequoia Retail Systems	CA	Classification	2020-07-06 08:13:23	shane@sequoiars.com	Bid Notification
Seth Orion Tech LLC	MN	Classification	2020-07-06 08:13:23	bids@origineight.net	Bid Notification
SGS Technologies LLC	FL	Classification	2020-07-06 08:13:23	bids@sgstechnologies.net	Bid Notification
Shade & Putnam Technology Solutions	CA	Classification	2020-07-06 08:13:23	Paul@sp-ega.com	Bid Notification
ShareSquared	CA	Classification	2020-07-06 08:13:23	Govt@sharesquared.com	Bid Notification
Sharper Technology Inc	CA	Classification	2020-07-06 08:13:23	mikeh@sharpertechnology.com	Bid Notification
ShopSharePoint LLC	NJ	Classification	2020-07-06 08:13:23	vinod@sharepoint.shop	Bid Notification
SicommNet	CA	Classification	2020-07-06 08:13:23	paul.mceneaney@sicomm.net	Bid Notification
Siemens Smart Grid Division	MN	Classification	2020-07-06 08:13:23	rory.lewis@siemens.com	Bid Notification
Sierra Experts	PA	Classification	2020-07-06 08:13:23	bfreshwater@SierraExperts.com	Bid Notification
Sierra Experts	PA	Classification	2020-07-08 08:32:27	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-16 12:30:17	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-17 10:32:44	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-17 12:56:38	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-17 13:15:01	bfreshwater@SierraExperts.com	Addendum Notification
Sierra Experts	PA	Classification	2020-07-24 10:10:35	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:12:38	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:14:41	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:15:11	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:15:41	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:17:48	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:19:02	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:19:35	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:20:43	bfreshwater@SierraExperts.com	Bid Answer
Sierra Experts	PA	Classification	2020-07-24 10:22:04	bfreshwater@SierraExperts.com	Bid Answer
Sierra Systems	CA	Classification	2020-07-06 08:13:23	paulfalkenberg@sierrasystems.com	Bid Notification
Sierra-Cedar, Inc.	GA	Classification	2020-07-06 08:13:23	marty.hellenberg@sierra-cedar.com	Bid Notification
Sierra-Cedar, Inc.	GA	Classification	2020-07-06 08:13:23	fenton.penna@sierra-cedar.com	Bid Notification
SIGMAWAYS INC	CA	Classification	2020-07-06 08:13:23	prakash@sigmaways.com	Bid Notification
Sigmaways,Inc	CA	Classification	2020-07-06 08:13:23	sujit@sigmaways.com	Bid Notification
Silver Sky Soft Services, Inc.	CA	Classification	2020-07-06 08:13:23	madhuri@silverskysoft.com	Bid Notification
SimplyDigi.com, Inc.	NM	Classification	2020-07-06 08:13:23	bruce@simplydigi.com	Bid Notification
Sirius Computer Solutions, Inc.	TX	Classification	2020-07-06 08:13:23	phyllis.byrd@siriuscom.com	Bid Notification
Systema Technologies	TX	Classification	2020-07-06 08:13:23	mario@systematechnologies.com	Bid Notification
Siteimprove, Inc.	MN	Classification	2020-07-06 08:13:23	accountingus@siteimprove.com	Bid Notification
Skylightsys LLC	CT	Classification	2020-07-06 08:13:23	nicole@skylightsys.com	Bid Notification
Skyrocket Softworks	CA	Classification	2020-07-06 08:13:23	jen@skyrocketsoftworks.com	Bid Notification
Slickdata LLC	NJ	Classification	2020-07-06 08:13:23	rocky@slickdata.com	Bid Notification
SmallPond LLC	IN	Classification	2020-07-06 08:13:23	eric@smallpondllc.com	Bid Notification
Smart Energy Water	CA	Classification	2020-07-06 08:13:23	rfp@smartusys.com	Bid Notification
Smartbridge	TX	Classification	2020-07-06 08:13:23	sales@smartbridge.com	Bid Notification
SMARTCLASS LLC	MD	Classification	2020-07-06 08:13:23	simsek97@gmail.com	Bid Notification
SmartCOP, Inc.	FL	Classification	2020-07-06 08:13:23	melissa.smith@cts-america.com	Bid Notification
SmartProcure	FL	Self Invited	2020-07-08 08:32:27	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-16 12:30:17	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-17 10:32:44	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-17 12:56:38	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-17 13:15:01	rbjornsson@smartprocure.us	Addendum Notification
SmartProcure	FL	Self Invited	2020-07-24 10:10:35	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:12:38	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:14:41	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:15:11	rbjornsson@smartprocure.us	Bid Answer

SmartProcure	FL	Self Invited	2020-07-24 10:15:41	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:17:48	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:19:02	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:19:35	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:20:43	rbjornsson@smartprocure.us	Bid Answer
SmartProcure	FL	Self Invited	2020-07-24 10:22:04	rbjornsson@smartprocure.us	Bid Answer
Smarty Ants, Inc.	CA	Classification	2020-07-06 08:13:23	customerservice@smartyants.com	Bid Notification
SNAP INC	VA	Classification	2020-07-06 08:13:23	AARORA@SNAPINC.NET	Bid Notification
SOCIAL GLASS INC	CA	Classification	2020-07-06 08:13:23	boris@themicro.market	Bid Notification
Sofbang LLC	IL	Classification	2020-07-06 08:13:23	rfp@sofbang.com	Bid Notification
Softchoice Corporation	IL	Classification	2020-07-06 08:13:23	sledus@softchoice.com	Bid Notification
Softsage LLC	PA	Classification	2020-07-30 10:58:19	rfp@softsages.com	Bid Notification
SoftSol Technologies Inc	CA	Classification	2020-07-06 08:13:23	ktalluri@softsol-grp.com	Bid Notification
Softtek Integration Systems, Inc.	GA	Classification	2020-07-06 08:13:23	rakesh.mahajan@softtek.com	Bid Notification
SOFTWARE CONFIGURATION SOLUTIONS, LLC	CO	Classification	2020-07-06 08:13:23	wpee@scsiteam.com	Bid Notification
SoftwareONE Inc	WI	Classification	2020-07-06 08:13:23	Gov-Bids.us@softwareone.com	Bid Notification
SoftwareONE Inc	WI	Classification	2020-07-08 08:32:27	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-16 12:30:17	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-17 10:32:44	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-17 12:56:38	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-17 13:15:01	Gov-Bids.us@softwareone.com	Addendum Notification
SoftwareONE Inc	WI	Classification	2020-07-24 10:10:35	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:12:38	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:14:41	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:15:11	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:15:41	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:17:48	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:19:02	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:19:35	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:20:43	Gov-Bids.us@softwareone.com	Bid Answer
SoftwareONE Inc	WI	Classification	2020-07-24 10:22:04	Gov-Bids.us@softwareone.com	Bid Answer
Softworks	CA	Classification	2020-07-06 08:13:23	lletto@softworks.com	Bid Notification
Solea Solutions	FL	Classification	2020-07-06 08:13:23	tony@soleasolutions.com	Bid Notification
SolTech Apps, Inc	TX	Classification	2020-07-06 08:13:23	ravi.gonuguntla@soltechapps.com	Bid Notification
Sonus Software Solutions Inc	UT	Classification	2020-07-21 14:22:43	info@sonussoftwareinc.com	Bid Notification
South American Jets	FL	Classification	2020-07-06 08:13:23	yjokin@southjets.com	Bid Notification
SpearMC Management Consulting, Inc.	CA	Classification	2020-07-06 08:13:23	rfp@spearmc.com	Bid Notification
Speridian Technologies	NM	Classification	2020-07-06 08:13:23	ali.hasan@speridian.com	Bid Notification
Splan Inc	CA	Classification	2020-07-06 08:13:23	guru@splan.com	Bid Notification
SpotOn Software Pvt. Ltd.	00	Classification	2020-07-06 08:13:23	mukul@spotonsoft.com	Bid Notification
SpringML	CA	Classification	2020-07-17 18:07:45	tamera.fall@springml.com	Bid Notification
SpryPoint Services Inc	PE	Classification	2020-07-06 08:13:23	rcawley@sprypoint.com	Bid Notification
SSI	PA	Classification	2020-07-06 08:13:23	CCallahan@ssi-net.com	Bid Notification
Starboard Consulting LLC	FL	Classification	2020-07-06 08:13:23	kbuck@starboard-consulting.com	Bid Notification
Status Not Quo, Inc.	CA	Classification	2020-07-06 08:13:23	jmkinney@statusnotquo.com	Bid Notification
Stave Inc	CA	Classification	2020-07-06 08:13:23	adam.conrady@staveapps.com	Bid Notification
Stellar Services, Inc.	NY	Classification	2020-07-06 08:13:23	contact@stellarservices.com	Bid Notification
Sterling Computers Corporation	SD	Classification	2020-07-06 08:13:23	alex.delao@sterlingcomputers.com	Bid Notification
Stewards of Change Consulting, LLC	NY	Classification	2020-07-06 08:13:23	msmith@stewardsofchange.com	Bid Notification
Storage Applications Inc	TX	Classification	2020-07-06 08:13:23	john@r-associates.com	Bid Notification
StoresIQ Inc	CA	Classification	2020-07-06 08:13:23	akeem@storesiq.com	Bid Notification
Strategic DBA	KY	Classification	2020-07-06 08:13:23	peterbaotran@gmail.com	Bid Notification
Strategic Solutions Group Llc	MA	Classification	2020-07-06 08:13:23	mchin@ssg-llc.com	Bid Notification
Stratium Consulting Group, Inc.	TX	Classification	2020-07-06 08:13:23	jackson.gayle@stratiumconsulting.com	Bid Notification
Streambox Inc.	WA	Classification	2020-07-06 08:13:23	jeff@streambox.com	Bid Notification
StreamLink Software	OH	Classification	2020-07-06 08:13:23	cbfalar@streamlinksoftware.com	Bid Notification
Structure Technologies, Inc.	IL	Classification	2020-07-06 08:13:23	tmote@structure-tech.com	Bid Notification
Studica Inc	NY	Classification	2020-07-06 08:13:23	jims@studica.com	Bid Notification
Sturgis Web Services	SC	Classification	2020-07-06 08:13:23	will@sturgiswebservices.com	Bid Notification
STXTECHS	TX	Classification	2020-07-06 08:13:23	rudy@stxtechs.com	Bid Notification
Summ-IT Healthcare Consulting Services LLC	FL	Classification	2020-07-06 08:13:23	vinod@gosummit.com	Bid Notification
Summit 7 Systems	AL	Classification	2020-07-06 08:13:23	amy.edwards@summit7systems.com	Bid Notification
Sunny City Enterprises, Inc.	CA	Classification	2020-07-06 08:13:23	francisco.esparza@sbcitpros.com	Bid Notification
SURLET	FL	Classification	2020-07-06 08:13:23	skegler@surlet.com	Bid Notification
Swell Advantage Ltd	NS	Classification	2020-07-06 08:13:23	iaian@swelladvantage.com	Bid Notification
Symphony Management Consulting	NC	Classification	2020-07-06 08:13:23	jmorse@symphony-consulting.com	Bid Notification
Symsoft Solutions LLC	CA	Classification	2020-07-06 08:13:23	bids@symsoftsolutions.com	Bid Notification
SymSoft Solutions, LLC	CA	Classification	2020-07-06 08:13:23	abdul@symsoftsolutions.com	Bid Notification
Synadapt Solutions LLC	FL	Classification	2020-07-06 08:13:23	liz.cristofano@synadapt.com	Bid Notification
Synapse Technologies Inc.	CA	Classification	2020-07-06 08:13:23	rarcher@synapse.bz	Bid Notification
Synaptec Software, Inc.	CO	Classification	2020-07-06 08:13:23	phil@lawbase.com	Bid Notification
Syscan RS inc.	QC	Classification	2020-07-06 08:13:23	ygervais@syscanrs.com	Bid Notification
Sysintellects LLC	TX	Classification	2020-07-06 08:13:23	nazar.abdul@sysintellects.com	Bid Notification
System Automation Corporation	MD	Classification	2020-07-06 08:13:23	procurements@systemautomation.com	Bid Notification
System Innovators Inc.	FL	Classification	2020-07-06 08:13:23	sales@systeminnovators.com	Bid Notification



System Soft Technologies	FL	Classification	2020-07-06 08:13:23	neha.desai@sstech.us	Bid Notification
Systems & Software	VT	Classification	2020-07-06 08:13:23	sean.dunphy@ssvt.com	Bid Notification
T2 Systems, Inc.	IN	Classification	2020-07-06 08:13:23	lauren.santillano@t2systems.com	Bid Notification
Tactile Design Group LLC	PA	Classification	2020-07-06 08:13:23	m.coleman@thetactilegroup.com	Bid Notification
Talent Acquisition Group	MO	Classification	2020-07-06 08:13:23	falisam@talentacquisitionllc.com	Bid Notification
Tallan, Inc.	CT	Classification	2020-07-06 08:13:23	joseph.giessner@tallan.com	Bid Notification
Tapestry Solutions - A Boeing Company	MO	Classification	2020-07-06 08:13:23	robert.heriford@solutions4less.tect	Bid Notification
Tatooine Electronic Systems Inc	WY	Classification	2020-07-06 08:13:23	recycle@tatooineinc.com	Bid Notification
Tech Data	FL	Classification	2020-07-06 08:13:23	carol.kornell@techdata.com	Bid Notification
Tech-Net Inc	CA	Classification	2020-07-06 08:13:23	prasad@tech-netinc.com	Bid Notification
TechAspect Solutions, Inc	CA	Classification	2020-07-06 08:13:23	ed.little@tadigital.com	Bid Notification
Technocratsinc, Inc	NC	Classification	2020-07-06 08:13:23	mike.smith@technocratsinc.com	Bid Notification
Technology Style INC	FL	Classification	2020-07-06 08:13:23	evelin@technologystyle.net	Bid Notification
TekFriends	TX	Classification	2020-07-06 08:13:23	via@tekkfriends.com	Bid Notification
TekLink International, Inc.	IL	Classification	2020-07-31 10:27:42	seth.rudin@teklinc.com	Bid Notification
Teknion Data Solutions	TX	Classification	2020-07-06 08:13:23	paston@teknionusa.com	Bid Notification
TekStream Solutions	GA	Classification	2020-07-06 08:13:23	lee.somerhalder@tekstream.com	Bid Notification
Tele-Works Inc	VA	Classification	2020-07-06 08:13:23	bclaudon@summation360.com	Bid Notification
Tellus Solutions	CA	Classification	2020-07-06 08:13:23	jineshj@tellussol.com	Bid Notification
Tepia Co, Inc.	CA	Classification	2020-07-06 08:13:23	trisha@tepia.co	Bid Notification
TGI Direct	MI	Classification	2020-07-06 08:13:23	renee.k@tgidirect.com	Bid Notification
The ACT-1 Group	CA	Classification	2020-07-06 08:13:23	joec@dssi.com	Bid Notification
The Arcanum Group, Inc.	CO	Classification	2020-07-06 08:13:23	bids@thearcanumgroup.com	Bid Notification
The C2 Group	MI	Classification	2020-07-06 08:13:23	brianb@c2experience.com	Bid Notification
The CAPO Group	TX	Classification	2020-07-06 08:13:23	john.trinidad@gti.com	Bid Notification
THE GI GROUP LLC	NJ	Classification	2020-07-06 08:13:23	brad_goel@oculusit.com	Bid Notification
The Horus Group LLC	TX	Classification	2020-07-06 08:13:23	gblack@horusgroupllc.org	Bid Notification
The IQ Business Group, Inc.	VA	Classification	2020-07-06 08:13:23	business.development@iqbginc.com	Bid Notification
The IQ Business Group, Inc.	VA	Classification	2020-07-08 08:32:27	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-16 12:30:17	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-17 10:32:44	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-17 12:56:38	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-17 13:15:01	business.development@iqbginc.com	Addendum Notification
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:10:35	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:12:38	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:14:41	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:15:11	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:15:41	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:17:48	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:19:02	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:19:35	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:20:43	business.development@iqbginc.com	Bid Answer
The IQ Business Group, Inc.	VA	Classification	2020-07-24 10:22:04	business.development@iqbginc.com	Bid Answer
The Meher Group Inc.	NV	Classification	2020-07-06 08:13:23	phil@projectpdq.com	Bid Notification
The Peloton Group, LLC	TX	Classification	2020-07-06 08:13:23	richard.beggs@thepelotongroup.com	Bid Notification
thingtech	GA	Classification	2020-07-06 08:13:23	tim.quinn@thingtech.com	Bid Notification
ThinkSmart, LLC	CA	Classification	2020-07-06 08:13:23	sjenkins@thinksmart.com	Bid Notification
Thinkstream, Inc.	LA	Classification	2020-07-06 08:13:23	oo@thinkstream.com	Bid Notification
Thomas Galloway Corporation	CA	Classification	2020-07-06 08:13:23	vendorbids@technologent.com	Bid Notification
Thomson Reuters	MI	Classification	2020-07-06 08:13:23	katy.mintz@thomsonreuters.com	Bid Notification
Tiger Direct	IL	Classification	2020-07-06 08:13:23	donald.phelps@tigerdirect.com	Bid Notification
Tigerdirect Inc	FL	Classification	2020-07-06 08:13:23	Derek.James@Tigerdirect.com	Bid Notification
Tigerspike Inc	CA	Classification	2020-07-06 08:13:23	tim.sparks@tigerspike.com	Bid Notification
TISSCO	CA	Classification	2020-07-06 08:13:23	manoj@tissco.net	Bid Notification
Tix, Inc.	CA	Classification	2020-07-06 12:27:04	silvia.mahoney@tix.com	Bid Notification
Tobias International	TX	Classification	2020-07-06 08:13:23	stacey.crow@tobiassystems.com	Bid Notification
Treeno Software	NH	Classification	2020-07-06 08:13:23	jfx@treenosoftware.com	Bid Notification
Trianz Consulting Inc.	VA	Classification	2020-07-06 08:13:23	rohit.choudhuri@trianz.com	Bid Notification
Trianz Inc	CA	Classification	2020-07-06 08:13:23	gideon.kory@trianz.com	Bid Notification
Trinoor	GA	Classification	2020-07-06 08:13:23	rory.scott@trinoor.com	Bid Notification
TRIUNE INFOMATICS INC	CA	Classification	2020-07-06 08:13:23	sara@triuneinfomatics.com	Bid Notification
TriZetto Corporation	CO	Classification	2020-07-06 08:13:23	regina.ramey@trizetto.com	Bid Notification
Tyler Technologies	TX	Classification	2020-07-06 08:13:23	jon.atkin@tylertech.com	Bid Notification
Tyler Technologies, Inc.	ME	Classification	2020-07-06 08:13:23	ehren.morse@tylertech.com	Bid Notification
Ultra Inc	SD	Classification	2020-07-06 08:13:23	gcornell@connectingpoint.biz	Bid Notification
Ultra Inc.	ND	Self Invited	2020-07-08 08:32:27	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-16 12:30:17	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-17 10:32:44	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-17 12:56:38	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-17 13:15:01	tschatz@connectingpoint.biz	Addendum Notification
Ultra Inc.	ND	Self Invited	2020-07-24 10:10:35	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:12:38	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:14:41	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:15:11	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:15:41	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:17:48	tschatz@connectingpoint.biz	Bid Answer

Ultra Inc.	ND	Self Invited	2020-07-24 10:19:02	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:19:35	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:20:43	tschatz@connectingpoint.biz	Bid Answer
Ultra Inc.	ND	Self Invited	2020-07-24 10:22:04	tschatz@connectingpoint.biz	Bid Answer
Unified Field	NY	Classification	2020-07-06 08:13:23	akaynan@unifiedfield.com	Bid Notification
Unit4 Business Software	NH	Classification	2020-07-06 08:13:23	joe.wagstaff@unit4.com	Bid Notification
Usablenet	NY	Classification	2020-07-06 08:13:23	nick@usablenet.com	Bid Notification
UsableNet, Inc	NY	Classification	2020-07-06 08:13:23	zach.campbell@usablenet.com	Bid Notification
Useware, Inc.	CA	Classification	2020-07-06 08:13:23	azhang@able-soft.com	Bid Notification
USL Financials, Inc	VA	Classification	2020-07-06 08:13:23	MGiguere@uslfinancials.com	Bid Notification
UST Global Inc.	CA	Classification	2020-07-06 08:13:23	Jose.Koshy@ust-global.com	Bid Notification
V Group Inc.	NJ	Classification	2020-07-06 08:13:23	pabids@vgroupinc.com	Bid Notification
V-Soft Consulting Group, Inc.	KY	Classification	2020-07-06 08:13:23	rfp@vsoftconsulting.com	Bid Notification
V3iT Consulting Inc.	IL	Classification	2020-07-06 08:13:23	rfp@v3it.com	Bid Notification
Valor Systems, Inc.	IL	Classification	2020-07-06 08:13:23	mceleski@valorsystems.com	Bid Notification
Vaske Computer Inc	MN	Classification	2020-07-06 08:13:23	smstefano@collier-it.com	Bid Notification
vCloud Tech Inc.	CA	Classification	2020-07-06 08:13:23	vcloud@vcloudtech.com	Bid Notification
Vecna Technnologies	MA	Classification	2020-07-06 08:13:23	gm-subscriptions@vecna.com	Bid Notification
Vector Networks, Inc.	GA	Classification	2020-07-06 08:13:23	eweaver@vector-networks.com	Bid Notification
VectorRock, Inc.	MI	Classification	2020-07-06 08:13:23	tera.staten@vectorrock.com	Bid Notification
Velocity Technology Solutions, Inc.	NY	Classification	2020-07-06 08:13:23	danderson@ixtendinc.com	Bid Notification
Velolux	FL	Classification	2020-07-06 08:13:23	jreed@velolux.com	Bid Notification
VendorLink, LLC	FL	Classification	2020-07-06 08:13:23	contactus@evendorlink.com	Bid Notification
VeriPic	CA	Classification	2020-07-06 08:13:23	KSanker@VeriPic.com	Bid Notification
Veris Associates, Inc.	PA	Classification	2020-07-06 08:13:23	info@verisvisalign.com	Bid Notification
Versadial Corporation	CA	Classification	2020-07-06 08:13:23	elenas@versadial.com	Bid Notification
Vertical AIT	TX	Classification	2020-07-06 08:13:23	info@verticalait.com	Bid Notification
Vertosoft LLC	VA	Classification	2020-07-06 08:13:23	chet@vertosoft.com	Bid Notification
Viewpoint Government Solutions	MA	Classification	2020-07-06 08:13:23	canderson@viewpointcloud.com	Bid Notification
Vinformax Systems Inc	CA	Classification	2020-07-06 08:13:23	us@vinformaxsystems.com	Bid Notification
Vision Technologies Inc	MD	Classification	2020-07-06 08:13:23	sjohnson@visiontech.biz	Bid Notification
Visionary Integration Professionals	CA	Classification	2020-07-06 08:13:23	aarfpey@vipconsulting.com	Bid Notification
Vista IT Systems Inc.	OH	Classification	2020-07-06 08:13:23	govsales@vistaitsystems.com	Bid Notification
Visual Data Software Corporation	KS	Classification	2020-07-06 08:13:23	mdonovan@visualdatasoft.com	Bid Notification
Vitech Systems Group, Inc.	NY	Classification	2020-07-06 08:13:23	jamesvitiello@vitechinc.com	Bid Notification
VNM GROUP, INC.	VA	Classification	2020-07-06 08:13:23	kristin@ciniva.com	Bid Notification
VNuIT LLC	CA	Classification	2020-07-06 08:13:23	pkakileti@vnuit.com	Bid Notification
VS SOFT LLC	VA	Classification	2020-07-06 08:13:23	srinivas@vssoftinc.com	Bid Notification
Wave Technology Solutions Gropup	CA	Classification	2020-07-06 08:13:23	aafzali@wave-tsg.com	Bid Notification
WDS IT, LLC	KS	Classification	2020-07-06 08:13:23	wes.stueve@wds-it.com	Bid Notification
Weber & Associates Consulting, Inc	VA	Classification	2020-07-06 08:13:23	kennedy.weber@weber-associatesconsulting.com	Bid Notification
Website Design Solutions	CA	Classification	2020-07-06 08:13:23	bhayani@websitedesignsolutions.com	Bid Notification
West Advanced Technologies, Inc	VA	Classification	2020-07-06 08:13:23	srinivas@wati.com	Bid Notification
West Coast Consulting LLC	CA	Classification	2020-07-06 08:13:23	coby@westcoastllc.com	Bid Notification
WeVideo Inc	CA	Classification	2020-07-06 08:13:23	greg@wevideo.com	Bid Notification
Winnovation LLC	KS	Classification	2020-07-06 08:13:23	m.desai@winnovation.co	Bid Notification
Wole Ikotun	MD	Classification	2020-07-06 08:13:23	wole.ikotun@ikgenesys.com	Bid Notification
Wonderware, Inc.	RI	Classification	2020-07-06 08:13:23	krussell@corebt.com	Bid Notification
World of Reading, Ltd.	GA	Classification	2020-07-06 08:13:23	polyglot@wor.com	Bid Notification
WPOB Industries Inc	CA	Classification	2020-07-06 08:13:23	pobrien@wpobs.com	Bid Notification
wqdee inc	GA	Classification	2020-07-06 08:13:23	sales5@crapmail.org	Bid Notification
Xerox Consultant Company, Inc.	NJ	Classification	2020-07-06 08:13:23	victoria.malinchak@xerox.com	Bid Notification
Xerox State and Local Solutions	KY	Classification	2020-07-06 08:13:23	keith.robinson@xerox.com	Bid Notification
xft Inc.	FL	Classification	2020-07-06 08:13:23	jochen.hager@xft.com	Bid Notification
Xybion Technology Solutions	PA	Classification	2020-07-06 08:13:23	ctompkins@xybion.com	Bid Notification
XYPLES LLC	CA	Classification	2020-07-06 08:13:23	tokonkwor@xyples.com	Bid Notification
YADARI ENTERPRISES	CA	Classification	2020-07-06 08:13:23	TARA@YADARI.COM	Bid Notification
Yardi Systems, Inc.	CA	Classification	2020-07-06 08:13:23	xenia.lang@yardi.com	Bid Notification
Yuja Inc.	CA	Classification	2020-07-06 08:13:23	isaac.smith@yuja.com	Bid Notification
ZAI Gloal Inc	NJ	Classification	2020-07-06 08:13:23	rakeshg@zaiglobal.com	Bid Notification
Zeek Interactive, Inc.	CA	Classification	2020-07-06 08:13:23	steve@zeek.com	Bid Notification
Zensar Technologies, Inc.	CA	Classification	2020-07-06 08:13:23	p.chakre@zensar.com	Bid Notification
ZeOmega	TX	Classification	2020-07-06 08:13:23	snewton@zeomega.com	Bid Notification
Zibtek LLC	UT	Classification	2020-07-06 08:13:23	colton@zibtek.com	Bid Notification
Ziiva	VA	Classification	2020-07-06 08:13:23	markk@ziiva.com	Bid Notification
ZOHO Corporation	CA	Classification	2020-07-06 08:13:23	carol@zohocorp.com	Bid Notification
Zoho Corporation	CA	Self Invited	2020-07-08 08:32:27	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-16 12:30:17	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-17 10:32:44	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-17 12:56:38	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-17 13:15:01	Lshankar@zohocorp.com	Addendum Notification
Zoho Corporation	CA	Self Invited	2020-07-24 10:10:35	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:12:38	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:14:41	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:15:11	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:15:41	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:17:48	Lshankar@zohocorp.com	Bid Answer

Zoho Corporation	CA	Self Invited	2020-07-24 10:19:02	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:19:35	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:20:43	Lshankar@zohocorp.com	Bid Answer
Zoho Corporation	CA	Self Invited	2020-07-24 10:22:04	Lshankar@zohocorp.com	Bid Answer
ZolonTech	VA	Classification	2020-07-06 08:13:23	govt@zolontech.com	Bid Notification
Zones ,Inc	WA	Classification	2020-07-06 08:13:23	bidteam@zones.com	Bid Notification
Zones, Inc	IL	Classification	2020-07-06 08:13:23	tony.heath@zones.com	Bid Notification
Zones, inc	WA	Classification	2020-07-06 08:13:23	judi.harvey@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-07-06 08:13:23	teammn.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-07-06 08:13:23	teampa.goved@zones.com	Bid Notification
Zones, Inc.	WA	Classification	2020-07-06 08:13:23	TeamCA2.goved@zones.com	Bid Notification
Zones, LLC	WA	Classification	2020-07-06 08:13:23	teamtX.goved@zones.com	Bid Notification

**Access Report**

**Agency**

**Bid Number**

**Bid Title**

**Cooperative Purchasing Connection**

**21.6**

**Procurement Marketplace SaaS**

<b>Vendor Name</b>	<b>Accessed First Time</b>	<b>Most Recent Access</b>	<b>Documents</b>	<b>Most Recent Response Date</b>
International Projects Consultancy Services Inc	2020-07-06 02:03 PM CDT	2020-07-24 02:36 PM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
School Wholesale Supplies LLC	2020-07-16 06:26 AM CDT	2020-07-16 06:26 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
Ivalua, Inc.	2020-07-08 06:28 AM CDT	2020-07-08 06:29 AM CDT	RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
AssetWorks Inc	2020-07-06 09:16 AM CDT	2020-07-06 09:21 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf RFP #21.6 - Vendor Questionnaire.docx	
North America Procurement Council	2020-07-07 06:25 PM CDT	2020-07-20 06:37 AM CDT		
Huron Consulting Services, LLC	2020-07-06 09:23 AM CDT	2020-07-16 11:45 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
Journal Tecnology	2020-07-06 12:57 PM CDT	2020-07-06 12:57 PM CDT		
Bellwether Software LLC	2020-07-06 09:24 AM CDT	2020-07-06 09:41 AM CDT	RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
Dodge Data & Analytics	2020-07-06 12:31 PM CDT	2020-08-04 02:56 PM CDT		
SoftwareONE Inc	2020-07-06 10:09 AM CDT	2020-07-06 10:11 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Aspire HR, Inc	2020-07-14 10:19 AM CDT	2020-07-24 12:13 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
INET Inc	2020-07-06 04:42 PM CDT	2020-07-06 04:42 PM CDT		
L&L Supplies	2020-07-07 07:22 PM CDT	2020-07-07 08:26 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf	
CobbleStone Systems Corp.	2020-07-06 09:36 AM CDT	2020-08-05 10:08 AM CDT	RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf RFP #21.6 - General Terms and Conditions.pdf	2020-08-05 09:54 AM CDT
IMS	2020-07-09 05:52 AM CDT	2020-07-09 05:52 AM CDT		
Neumeric Technologies Corporation	2020-07-06 09:44 AM CDT	2020-07-15 11:14 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
Planon Corporation	2020-07-06 09:22 AM CDT	2020-07-06 09:22 AM CDT		
CherryRoad Technologies Inc.	2020-07-06 09:18 AM CDT	2020-07-17 03:03 PM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	

Onvia	2020-07-06 01:48 PM CDT	2020-08-04 03:01 PM CDT	RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.pdf RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
Bentley Systems	2020-08-04 05:04 PM CDT	2020-08-04 05:04 PM CDT		
Logicalis, Inc.	2020-07-06 09:53 AM CDT	2020-07-06 09:54 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Sierra Experts	2020-07-06 09:18 AM CDT	2020-07-14 08:03 AM CDT	RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
INNOVA Consulting LLC	2020-07-06 09:28 AM CDT	2020-07-06 09:28 AM CDT		
Dri-Stick Decal Corp.	2020-07-06 09:27 AM CDT	2020-07-06 09:27 AM CDT		
effution LLC	2020-07-06 10:58 AM CDT	2020-07-06 10:58 AM CDT		
SO	2020-07-06 01:15 PM CDT	2020-07-06 01:15 PM CDT		
Ultra Inc.	2020-07-06 09:18 AM CDT	2020-07-06 11:35 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Zoho Corporation	2020-07-06 03:08 PM CDT	2020-07-09 03:54 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
Atlantis IT Consulting Group LLC	2020-07-06 10:10 AM CDT	2020-07-06 10:19 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
Perfect Commerce	2020-07-07 12:00 PM CDT	2020-07-25 08:54 AM CDT	RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
Ardent Technologies Inc	2020-07-07 12:33 AM CDT	2020-07-16 05:30 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
EBSCO Industries, Inc.	2020-07-07 12:08 PM CDT	2020-07-19 10:08 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
EqualLevel	2020-07-06 06:47 PM CDT	2020-08-05 10:34 AM CDT	RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	2020-08-05 08:07 AM CDT
Method Continuum	2020-07-06 06:26 PM CDT	2020-07-06 06:28 PM CDT	RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - Procurement Marketplace SaaS.pdf	
SmartProcure	2020-07-07 03:19 AM CDT	2020-07-20 10:27 AM CDT	RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	

Phoenix Business Inc	2020-07-24 08:29 AM CDT	2020-07-24 08:30 AM CDT	RFP #21.6 - Procurement Marketplace SaaS_Amended 7.17.2020.pdf RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf	
Valor Systems, Inc.	2020-07-06 02:58 PM CDT	2020-07-06 02:58 PM CDT		
ACP CreativIT	2020-07-09 01:18 PM CDT	2020-07-09 01:18 PM CDT		
Info Tech, Inc.	2020-07-06 10:16 AM CDT	2020-07-08 12:36 PM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
eSolutionsGroup Limited	2020-08-04 12:16 PM CDT	2020-08-04 12:16 PM CDT		
The IQ Business Group, Inc.	2020-07-06 09:16 AM CDT	2020-07-17 01:13 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
GrQ Solutions	2020-07-06 09:54 AM CDT	2020-07-06 09:54 AM CDT		
FireFly Computers	2020-07-07 08:16 AM CDT	2020-07-07 08:16 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Sirius Computer Solutions, Inc.	2020-07-06 09:14 AM CDT	2020-07-06 09:14 AM CDT		
Front Desk Helpers Co.	2020-08-05 08:40 AM CDT	2020-08-05 09:20 AM CDT		2020-08-05 09:20 AM CDT
Federal Soft Systems Inc	2020-07-06 10:13 PM CDT	2020-07-06 10:14 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Resource Data, Inc. (RDI)	2020-07-06 11:31 AM CDT	2020-07-06 11:31 AM CDT		
AFL INTERNATIONAL CONSULTING STAFF AND SERVICES INC	2020-07-06 09:18 AM CDT	2020-07-06 09:19 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
CJIS GROUP LLC	2020-07-07 05:36 AM CDT	2020-07-07 10:21 AM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
CDW Government LLC	2020-07-06 09:19 AM CDT	2020-07-06 09:19 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf RFP #21.6 - Vendor Questionnaire.docx RFP #21.6 - General Terms and Conditions.pdf RFP #21.6 - Procurement Marketplace SaaS.pdf	
JAGGAER	2020-07-13 09:06 AM CDT	2020-08-05 09:59 AM CDT	RFP #21.6 - Vendor Forms & Signatures.pdf	2020-08-05 09:58 AM CDT
Grey Wall Software LLC	2020-07-07 08:37 AM CDT	2020-07-07 05:13 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Harvey Creations, LLC	2020-07-15 12:46 PM CDT	2020-07-24 12:04 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	
Can-Am Wireless, LLC	2020-08-05 09:35 AM CDT	2020-08-05 09:36 AM CDT	RFP #21.6 - General Terms and Conditions.pdf	
Periscope Holdings, Inc	2020-07-06 09:15 AM CDT	2020-07-24 03:00 PM CDT	RFP #21.6 - Procurement Marketplace SaaS.pdf	



# Opening Record

**RFP #21.6 – Procurement  
Marketplace SaaS**

**August 5, 2020**

**10:49 a.m. CT**

*Request for Proposal*

*Date*

*Time*

DocuSigned by:  
*Lisa Truax*  
9AB8C86E0B9422...

DocuSigned by:  
*Lori Mittelstadt*  
DD887E94AF8243D...

*Lisa Truax, Procurement Solutions Coordinator*

*Lori Mittelstadt, CPC Assistant*

<b>Company Responding</b>	<b>CobbleStone Systems Corporation</b>	<b>EqualLevel</b>	<b>Front Desk Helpers Co.</b>	<b>Jaggaer</b>
<b>Copy of Bid Bond - \$2,500</b> <i>Yes/No</i>	Yes	Yes	No	No
<b>Certificate of Insurance</b> <i>Yes/No</i>	Yes	Yes	Yes	Yes
<b>Pricing Schedule</b> <i>Yes/No</i>	Yes	Yes	No	Yes
<b>Vendor Forms &amp; Signatures</b> <i>Yes/No</i>	Yes	Yes	Yes	Yes
<b>Vendor Questionnaire</b> <i>Yes/No</i>	Yes	Yes	Yes	Yes
<b>Exhibit A – Mktg. Plan</b> <i>Yes/No</i>	Yes	Yes	No	Yes
<b>Exhibit B – Letter/Line of Credit</b> <i>Yes/No</i>	Yes	Yes	No	No
<b>Additional Information</b>				
<b>Business Type Certificate</b>	-	-	Yes	-
<b>Catalogs</b>	-	-	-	-
<b>Other</b>	-	-	-	Master Service Agreement
<b>Qualified Respondent</b> <i>Yes/No</i>	Yes	Yes	No	No



**Cooperative Purchasing Connection**  
Tabulation Report RFP #21.6 - Procurement  
Marketplace SaaS  
Vendor: CobbleStone Systems Corp.

**General Comments:**

- General Attachments:** CertfiedCheckLetter-BidBond.pdf **Confidential**  
Certificate of Insurance - CobbleStone Software.pdf  
CobbleStone - Software Service Levels Options.pdf  
CPC CobbleStone Software SaaS Application Software Hosting Service Rider - BF 2020July29 - CE  
2020July31.docx **Confidential**  
Exhibit A - Marketing Plan - CobbleStone Software.pdf  
Exhibit B - Letter Line of Credit - CobbleStone Software.pdf **Confidential**  
Pricing Schedule - CobbleStone Software.pdf  
RFP 21.6 - Vendor Forms - Signatures - CobbleStone Software.pdf  
RFP 21.6 - Vendor Questionnaire - CobbleStone Software.pdf



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/19/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> AssuredPartners of New Jersey LLC 20 Commerce Drive  Suite 200  Cranford NJ 07016		<b>CONTACT NAME:</b> Maria Ramires <b>PHONE (A/C, No, Ext):</b> (732) 574-8000 <b>E-MAIL ADDRESS:</b> Maria.Ramires@assuredpartners.com		<b>FAX (A/C, No):</b> (732) 574-8001	
<b>INSURER(S) AFFORDING COVERAGE</b>				<b>NAIC #</b>	
<b>INSURER A:</b> TRAVELERS INDEMNITY OF AMERICA				25666	
<b>INSURED</b>  CobbleStone Systems Corp. d/b/a CobbleStone Software 428 S. White Horse Pike  Lindenwold NJ 08021					
<b>INSURER B:</b> Charter Oak Fire Insurance Co					
<b>INSURER C:</b>					
<b>INSURER D:</b>					
<b>INSURER E:</b>					
<b>INSURER F:</b>					

**COVERAGES****CERTIFICATE NUMBER:** CL205129012**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			ZLP 41M76802	05/01/2020	05/01/2021	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
							Employee Benefits	\$ 1,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			BA-5K599147	05/01/2020	05/01/2021	COMBINED SINGLE LIMIT (Ea accident)	\$
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
							Hired Nonowned GL WW	\$ 1,000,000
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			CUP1N583458	05/01/2020	05/01/2021	EACH OCCURRENCE	\$ 8,000,000
							AGGREGATE	\$ 8,000,000
								\$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	UB-8J872419	10/02/2019	10/02/2020	PER STATUTE	OTH-ER
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A	Technology E&O incl Cyber Liab.			ZLP 41M7684A	05/01/2020	05/01/2021		\$10,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**Evidence of Insurance 20-21  
XXXXXXXXXXXXXXXXXXXX

XXXXXXXXXXXXXXXXXXXX

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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## Vendor Questionnaire

### RFP #21.6 – Procurement Marketplace SaaS

#### **Instructions**

Contained herein is a questionnaire required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Respondents must use the Vendor Questionnaire to its capacity. Attached exhibits and/or supplemental information should be included only when requested (i.e. Marketing Plan).
3. Complete all questions.
4. Save all pages in the correct order to a single PDF format titled “***Vendor Questionnaire – Name of Company***”.
5. Submit the Vendor Questionnaire, along with other required documents in Public Purchase.

**The following sections will need to be completed before submission and submitted as one (1) single PDF titled “Vendor Questionnaire – Name of Company”:**

1. [Company Information](#)
2. [Qualifications & Experience](#)
3. [Marketing & Partnership](#)
4. [Financials & Level of Support](#)
5. [Industry-Specific Information](#)
6. [Exceptions & Deviations](#)
7. [References](#)
8. [Additional Requirements\\*](#)

## Company Information

**Name of Company:** CobbleStone Software

**Company Address:** 428 S White Horse Pike

**City, State, Zip Code:** Lindenwold, NJ 08021

**Website:** [www.CobbleStoneSoftware.com](http://www.CobbleStoneSoftware.com)

**Phone:** 866-330-0056

**Provide the following company contacts that will be working with this anticipated contract. Include name, email, and phone number(s).**

	Name	Email	Phone
<b>General Manager</b>	Mark Nastasi	mnastasi@cobblestonesoftware.com	866-330-0056
<b>Contract Manager</b>	Bradford Jones	bljones@cobblestonesoftware.com	866-330-0056
<b>Sales Manager</b>	Bradford Jones	bljones@cobblestonesoftware.com	866-330-0056
<b>Marketing Manager</b>	Maria Votlucka	mvotlucka@cobblestonesoftware.com	866-330-0056
<b>Customer Service Manager</b>	Nick Morotto	nmorotto@cobblestonesoftware.com	866-330-0056
<b>Account Manager(s)</b>	Marco Martucci	mmartucci@cobblestonesoftware.com	866-330-0056

**List who will be responsible for receiving updated membership lists.**

Name	Email	Phone
Bradford Jones	bljones@cobblestonesoftware.com	866-330-0056

**List who will be responsible for submitting sales reports and administrative fee payments every quarter.**

Name	Email	Phone
Bradford Jones	bljones@cobblestonesoftware.com	866-330-0056

**List who will be responsible for conducting audits as requested by CPC.**

Name	Email	Phone
Mark Nastasi	mnastasi@cobblestonesoftware.com	866-330-0056

**Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see bid checklist).**

x	Business Type/Classification
	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise



## Qualifications & Experience (70 points)

### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

CobbleStone Software is a best-of breed leader with providing enterprise contract management software solutions since 1995 and has 20+ years of client feedback and industry knowledge. CobbleStone has been selected by 750 clients from as large as State of Colorado, San Diego County, to smaller organizations, and many more. CobbleStone is United States Federal Contractor on the GSA Schedule; contract number: GS-35f-0186W, is rated by Dunn & Bradstreet, Gartner, Forrester and the Better Business Bureau.

CobbleStone's flagship product is Contract Insight Enterprise. Based on summary of our clients' feedback, Contract Insight Enterprise is a "great solution to an organization's needs". It is a robust system that offers: full contract management, tracking, drafting and templates with merging fields, electronic approval and signature capabilities, procurement/solicitation management, unlimited user-defined fields, custom reports, e-mail alerts, tasks/notifications alerts, checklists, security, document scanning and management, workflow, financials, searching, full text indexing, web platform, web calendaring, and many more.

### 2. Describe the number of agencies your organization, on average, provides Procurement Marketplace services for each year. Include those located in CPC's tri-state area of Minnesota, North Dakota, and South Dakota?

CobbleStone provides Contract Management and eProcurement Software for over 800 clients and thousands of users.

### 3. Describe your current locations, staffing levels, and the number of staff that will be dedicated to the resulting contract is awarded.

CobbleStone has two office locations in the state of New Jersey in Lindenwold and Princeton, NJ. has approximately 80 employees located in the United States focused on the eProcurement and Contract Management Software offerings. CobbleStone does not typically dedicate resources to contracts of this type but expects to have 6 to 20 resources supporting this opportunity, which may increase or decrease based on demand volume.

### 4. Describe your company's experience in providing online hosted marketplace software to government and nonprofit agencies as requested in this solicitation.

CobbleStone has over 850 clients spanning the public and private sector across almost every single including the Government and Non-Profit industries which one of CobbleStone's largest client-basis. CobbleStone's eProcurement & Contract Management Software is a highly configurable system that allows organizations to manage any type of contract, committal and/or obligation with configurable workflow processes, document templates, alerts and notifications, user-defined fields, ad-hoc and custom reports and much, much more.

### 5. Provide the names and project descriptions of other agencies (minimum of three) currently using your software. Be specific, for example, how did you understand and meet your clients' needs? How long has each client used your software? What makes your software unique, etc.?

**City of Roanoke, Virginia**

Date Signed: 3/28/2017

**New Haven Housing Authority**

Date Signed: 4/7/2015

**Oregon State Treasury**

Date Signed: 8/4/2017

**El Paso County, TX**

Date Signed: 1/3/2012

[Client Case Study here.](#)

**San Diego County HHSA**

Date Signed: 10/25/2010

[Client Case Study here.](#)

## SUNY Upstate Medical University

Date Signed: 6/30/2010

[Client Case Study here.](#)

## Marion County, OR

Date Signed: 6/1/2015

[Client Case Study here.](#)

### 6. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).

CobbleStone Software has and maintains a 92%+ client retention rate.

### 7. Provide evidence of what your company is doing to remain viable in the industry.

CobbleStone Software is a best-of-breed leader with providing enterprise eProcurement & contract management software solutions since 1995 and has years of client feedback and industry knowledge. CobbleStone hosts a bi-annual user conference for its clients that includes group meetings, industry leaders, guest speakers, demonstrations, client feedback sessions and more. CobbleStone also encourages clients to submit feedback directly to us at any time through our online support ticketing center. CobbleStone highly values client feedback, which is used to help address potential issues and develop our future product roadmap. CobbleStone typically releases between two and three updates/versions each year that include new features, enhanced functionality, system improvements, UI updates, and more based on client feedback, industry knowledge, thought leadership, innovative vision, and more to ensure our clients have access to advanced contract management features.

## Marketing & Partnership (45 points)

### 1. Describe how your company markets directly to potential customers.

CobbleStone has numerous marketing initiatives that include digital advertisements, direct mail, trade shows, sponsorships, website content, SEO, industry magazine advertisements, press-releases, conferences, events and more.

### 2. Describe marketing collateral and sales campaigns that have been successful for your organization in the past. Describe how your organization plans to utilize your marketing staff with this anticipated contract.

CobbleStone's Marketing team plans a bi-annual user conference as well as attending several industry related conferences. CobbleStone publishes blogs and videos to its website as well as email marketing blasts to our leads and clients to learn more about CobbleStone's new features, best practices and more.

### 3. Describe your organization's ability to participate in conference tradeshows and how you will position the contract at those tradeshows. List all, conference tradeshows that your organization has attended in the last three (3) years.

CobbleStone plans its bi-annual user conferences as well as attends several industry related conferences throughout the year.

### 4. Describe how your company will position this contract to CPC's participating agencies if awarded.

CobbleStone expects to partner with CPC to position and market this contract to CPC's participating agencies via digital and traditional/physical methods.

### 5. Describe how you plan to inform and train your personnel on the details and promotion of the contract.

CobbleStone has a dedicated sales & marketing teams that focus on the promotion, demonstration and pricing of CobbleStone's software based on active campaigns and opportunities.

### 6. Is your organization able to service all areas and eligible agencies within CPC's tri-state area?

Yes

No

If NO, explain why your organization is not able to service an area and/or state.

Click or tap here to enter text.

**7. List the other contracts you have in place that could be accessed by our membership for your services (e.g. other consortiums) in the tri-state area?**

GSA Schedule 70 (General Services Administration)

**8. Provide a list of governmental, educational, and cooperative contracts that your company holds outside CPC's tri-state area.**

James Madison University (Virginia Statewide)  
GSA Schedule 70 (General Services Administration)

**9. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).**

CobbleStone is offering discounts on CobbleStone's standard retail pricing for this proposal. Organizations that are eligible for GSA schedule 70 purchase would be exempt as CobbleStone is a United States Federal Contractor awarded under GSA schedule 70 and is not able to match or offer better pricing than the GSA Schedule 70 pricing.

## Financials & Level of Support *(30 points)*

**1. Describe how your organization works with agencies to determine payment terms.**

CobbleStone's standard payment terms is Net-30.

**2. Does your company accept payment by procurement card? If so, is the participating agency assessed a fee for purchasing with a procurement card? Describe the fee charge, if applicable.**

Yes. CobbleStone supports payment via procurement card but it must be approved by CobbleStone prior to purchase and will be assessed a processing fee.

**3. Indicate the level of support your company will offer on this contract category.**

- Pricing is the same as offered to individual education, government, and nonprofit agencies.  
 Pricing is the same as offered to cooperative purchasing organizations or state purchasing departments.  
 Pricing is better than what is offered to individual education, government, and nonprofit agencies.  
 Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.  
 Other, please describe

**If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:**

CobbleStone is offering a discount on standard retail pricing based on packages purchased. CobbleStone is a United States Federal Contractor with contract award under GSA schedule 70 and is not able to provide the same or better pricing under the CPC contract for eligible organizations.

**4. Is your company or any employee invested with service providers (i.e. Vendors/Contractors)?**

Yes                       No

**If YES, list what Vendors/Contractors the company and or employees have affiliations with.**

CobbleStone's standard SaaS is the Google Cloud.

**5. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?**

Yes                       No

**If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.**

CobbleStone has received notice of a complaint issued by third-party company that also made similar claims against numerous other companies. The complaint is related to a patent dispute and is not currently in trial. Currently this is an open matter. Please contact CobbleStone for additional information and status.

**6. Has your company been disbarred and or suspended in doing business within the United States?**

\_\_\_\_\_ *Yes*                        x   *No*

**If YES, list what states, the reason for debarment and/or suspension, and its effective dates.**

Click or tap here to enter text.

## Industry Specific Information (570 points)

**1. Describe in detail the capabilities of your software. Describe how they meet the minimum qualifications, or not, or how they exceed the minimum qualifications.**

CobbleStone's eProcurement & Contract Management Software enables organizations to track via a robust web-based solution and an unlimited number of contracts, committals and obligations. Authorized users can track contracts by type, users, department, and pricing levels; the system also supports unlimited user-configurable fields, any of which can be used to track, search or report on contracts. Users can track workflow tasks with e-mail alerts, securely attach files/documents with versioning, negotiate online with vendors/clients, rate and score vendors/clients, link to master/sub agreements, collaborate with colleagues, assign classifications (department, type, status, etc.), identify assigned users/employees, identify assigned vendors/customers (third parties), identify associated locations/business units, track milestone dates, manage checklist/To-Do items, link to related contracts, create user-definable fields, and maintain Price/Cost Schedules with Audit Trail tracking (Who, What, Where, When).

**2. Describe the onboarding process for an eligible agency. Describe who is involved, what is the process for understanding the client's current system and needs, how a timeline would be established, how are responsibilities established and communicated.**

CobbleStone Software has developed its own implementation methodology based on hundreds of successful client implementations. During the implementation process, CobbleStone will work with the client to outline and detail the configuration requirements needed. To ease this process, CobbleStone will provide the client with a highly detailed requirements gathering template that will be used during requirements gathering and configuration work sessions.

CobbleStone Software has built a tremendous track record over the last 20 years of very successful implementations. We understand business. We understand systems. We understand that every business has unique system requirements. So, we take the time to understand your needs and make sure we meet them.

We have developed our own process that has been used in hundreds of successful implementations worldwide. Our methodology, designed with a balance between structure and flexibility, enables us to provide a fast, efficient, economical implementation of Contract Insight Contract Management software solutions.

We believe in simplicity and value. Our software solutions are based on this philosophy and our unique implementation approach is no different. CobbleStone methodology is structured for scalability, implementation ease, and rapid deployment and is continuously enhanced with these goals in mind. Our phased implementation approach allows for a gradual evolution of information systems in your business without requiring a complete system replacement or complex business process re-engineering.

Please note that CobbleStone services are based on services purchased.

### The Benefits

Many of our clients have replaced existing legacy systems with Contract Insight. As a result, you benefit from our experience and replacing your existing system can be done efficiently and effectively.

The winning formula that supports your success is the combination of CobbleStone's Implementation Methodology, project coordination, enterprise system expertise, leading education and training methods—all packaged to get you up and running with CobbleStone.

Implementation Methodology benefits include:

- Secured management involvement, governance, and oversight
- Controlled project costs and schedules-solutions delivered on time and within budget
- A high degree of project visibility and documentation
- A scalable, expandable, extendable system and business process architecture and platform that will support future improvement and growth initiatives as your business evolves
- A basis to identify, monitor, manage, and control risks to success.

PHASE I: ORGANIZING	PHASE II: PLANNING	PHASE II: PLANNING	PHASE IV: IMPLEMENTATION
<ul style="list-style-type: none"> <li>▪ Plan organization</li> </ul>	<ul style="list-style-type: none"> <li>▪ Organizational policies &amp; procedures</li> </ul>	<ul style="list-style-type: none"> <li>▪ IT Admin staff training &amp; role-based training</li> </ul>	<ul style="list-style-type: none"> <li>▪ Complete project</li> </ul>
<ul style="list-style-type: none"> <li>▪ Plan how to work together</li> </ul>	<ul style="list-style-type: none"> <li>▪ Training / education plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Import &amp; setup master data</li> </ul>	<ul style="list-style-type: none"> <li>▪ System acceptance signoff</li> </ul>
<ul style="list-style-type: none"> <li>▪ Align business &amp; project objectives &amp; goals</li> </ul>	<ul style="list-style-type: none"> <li>▪ Data import &amp; setup plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Application admin staff training &amp; role-based training</li> </ul>	<ul style="list-style-type: none"> <li>▪ Close project</li> </ul>
<ul style="list-style-type: none"> <li>▪ Prepare detailed statement of work</li> </ul>	<ul style="list-style-type: none"> <li>▪ Application configuration, customization &amp; integration plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Configure application</li> </ul>	<ul style="list-style-type: none"> <li>▪ IT staff support</li> </ul>
<ul style="list-style-type: none"> <li>▪ Customize implementation plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Data review plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Integration plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Application admin support</li> </ul>
<ul style="list-style-type: none"> <li>▪ Provisioning plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Test &amp; acceptance plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Execute data import plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ End-User support</li> </ul>
<ul style="list-style-type: none"> <li>▪ Core baseline software delivery plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Go Live plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ End-user training</li> </ul>	<ul style="list-style-type: none"> <li>▪ Operate 3 – 6 months</li> </ul>
<ul style="list-style-type: none"> <li>▪ Kickoff</li> </ul>	<ul style="list-style-type: none"> <li>▪ Provision application core baseline software</li> </ul>	<ul style="list-style-type: none"> <li>▪ Execute test &amp; acceptance plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Client measure objectives</li> </ul>
<ul style="list-style-type: none"> <li>▪ Organizational policies &amp; procedures</li> </ul>		<ul style="list-style-type: none"> <li>▪ Application acceptance signoff</li> </ul>	<ul style="list-style-type: none"> <li>▪ Client analyze results</li> </ul>
		<ul style="list-style-type: none"> <li>▪ Execute Go Live plan</li> </ul>	<ul style="list-style-type: none"> <li>▪ Audit</li> </ul>

#### Phase I: Organizing

We start with an Implementation kick-off where teams are formed with an emphasis on user involvement. Your subject matter experts working together with CobbleStone professionals, is the key to a successful implementation. Next, a 'big picture' software capability overview is presented from a business perspective along with system navigation basics. This offers the foundation for customizing the baseline implementation plan services. The customized implementation project plan serves as a flexible tool used to define cross-functional roles and resources required for accomplishing specific tasks, including client subject matter experts, system administrator(s), project resources, and technical resources in accordance to



the statement of work. A detailed statement of work establishes the definitive scope of the initiative and exposes the areas where the business and project objectives and goals are not aligned.

#### Phase II: Planning

This is where the software solution is aligned with your business processes in a 'safe' environment prior to deployment. CobbleStone, along with client's subject matter expert, obtain business requirements, workflow, templates, master reference data fields, and other key components in accordance with the statement of work. Implementation risk is reduced through planned tasks, analysis of the system, and through development of user operational procedures. This model, often called a 'Pilot', becomes a prototype of the system where a given business flow, as well as processes, is analyzed and configured your business; leveraging the efficiencies of CobbleStone Software product and integrating business process for your industry. Next, we customize the baseline implementation plan to meet your organization's unique needs. Together, we finalize the plans and schedules for training/education, master data setup & import, application configuration, and integration, data migration, test and acceptance, and Go Live. This phase concludes planning in accordance to the license modules and service hours purchased.

#### Phase III: Implementing

The emphasis of this phase is preparation for an orderly transfer of knowledge from the project team to your organization's participants and stakeholders. At this point in the project life cycle, business-system gap issues are addressed, and documentation of organizational choices is completed. The 'Pilot' is now used to refine and target the training of your organization's administrative and user community and to transfer system utilization knowledge thus supporting a smooth transition to the production system.

IT Admin Training sessions will be augmented with hands-on role-based training throughout this phase with the intent that they will acquire significant in-depth knowledge of and experience with master data importing and setup, application configuration subtleties and nuances, application customization and integration, data migration, and advanced reporting.

Application Admin Training sessions will be augmented with hands-on role-based training throughout this phase with the intent that they will acquire significant in-depth knowledge of and experience with master data importing and setup, application configuration subtleties and nuances, and advanced reporting.

End-User Training sessions will be augmented with hands-on role-based training during the Acceptance Testing with the intent that they will acquire significant in-depth knowledge of and experience with utilizing the Contract Insight System to efficiently and effectively identify, monitor, manage, and control your organization's contract/obligation/committal risks.

This phase concludes with pre-production acceptance testing and sign-off in accordance to the licensed modules and service hours purchased. Status and progress of scheduled tasks are tracked with the goal of full deployment within your business.

#### Phase IV: Post Implementation

This phase completes the implementation. The accepted pre-production system is ready for production and go-live sign-off. After the system is live and go-live checklist is provided, users can leverage user support, system updates, account check-ins, optimizations sessions, group training, conferences, and more.

Please note that CobbleStone services are based on services purchased.

Please note that CobbleStone implementation services provided will be based on the services contracted by the client. For the client implementation, CobbleStone typically includes pricing for online training and online configuration consultation work sessions. The work sessions are dedicated online meetings with our implementation specialists to assist your team with the initial and/or ongoing configuration of the system. Our team works with you, offering best-practices configuration consultation. We have found great success with clients that choose these sessions in addition to the training sessions.

Please note that the work sessions are totally optional, and if you select a block of 40 or 50 hours, you will not be invoiced unless the services have been delivered/completed. For example, if you purchase a block of 50 hours and only use 25 hours, you will only be invoiced for 25 hours. Also, you can purchase the work sessions after the training is completed, if you feel you need the configuration assistance. The advantage of purchasing the work sessions with the initial contract is that we can break up the training and work sessions to configure areas of the system immediately after associated training session topics. Online configuration consultation work sessions are priced per hour.

CobbleStone also offers full implementation services. If full implementation services are preferred, CobbleStone will require full configuration and importing specifications including: fields for Contract Details, fields for Counterparty Details, fields for Employee Details, field values, fields assigned to each Contract Type, workflow (optional), document templates (optional), total count of legacy metadata rows for import, sample legacy metadata, total count of legacy files/documents for import, sample legacy files/documents.

**3. Describe how supplier catalogs and their specific items are integrated into the proposed software. Describe who communicates with suppliers, who assist vendors with integration, and who manages catalogs and pricing.**

If using supplier punchouts, supplier catalogs are managed on vendor 3rd party site and accessed via punchout integration. If using CobbleStone's hosting supplier catalogs, supplier catalogs can be uploaded through the user interface by an internal system administrator or uploaded with an .csv file through the Vendor Gateway by an authorized supplier contact user.

**4. Describe any costs required to suppliers/vendors at any point in the process.**

CobbleStone Software supports vendor fees but is not required or enabled out of the box.

**5. Describe the ability of your software to accommodate vendors of drastically different sizes and technical capabilities.**

CobbleStone provides a scalable and user-friendly solution that supports vendors of drastically different sizes and technical capabilities.

**6. Describe your supplier support and communication process. Describe levels of service available and associated costs, if any.**

CobbleStone Software provides user and technical support for clients with an active annual support and maintenance agreement. If the software is hosted by CobbleStone (SaaS), annual support and maintenance is included with the annual license subscription. If the software is installed on your organization's servers (Deployed), annual support and maintenance is an annual recurring pricing item.

CobbleStone Software provides support levels up to 24 x 7 x 365 user and technical critical support via telephone, email, and customer care portal. Standard hours of support are 8 AM to 8 PM Eastern Time Monday through Friday, exclusive of US Federal Holidays. Standard emergency supports includes 24-hour, 7-day support for mission critical problems with a targeted response time consistent with problem severity as designated by CobbleStone Software. CobbleStone Software does not outsource support services, rather we employ a support staff of customer representatives. CobbleStone Software reserves the right to provide next day response to non-emergency issues.

Elite Care support plans are available for higher level support for non-critical issues in the Diamond and Emerald plans. Users can contact CobbleStone directly from the "Help" menu in the system. Access to the customer care portal, online tutorial videos, and user system FAQs are also readily available from the system help option as well as on-demand throughout the system. CobbleStone users are provided a customer care portal to easily request support, access their open tickets, review history, and resolutions.

CobbleStone also offers focused optimization work sessions throughout the annual term to assist clients with the system. The goal of our client optimization sessions is to assist your team with areas of the system that may be underutilized and assist with how this area could be used to benefit your team. Ongoing group online training sessions are also available with free registration. Dedicated ongoing onsite or online training services are also offered; however, these professional services are priced separately.

For additional information on CobbleStone's Standard (and Optional) Service Levels, please see the attached document titled CobbleStone - Software Service Levels Options.

**7. Describe the capabilities of the client creating their own "catalog" in the marketplace.**

If using supplier punchouts, supplier catalogs are managed on vendor 3rd party site and accessed via punchout integration. If using CobbleStone's hosting supplier catalogs, supplier catalogs can be uploaded through the user interface by an internal system administrator one-off or in uploaded in bulk with a .csv file through the Vendor Gateway by an authorized supplier contact user.

**8. Describe the ability to customize a catalog in the marketplace. Describe the role and the roles of the supplier/vendor and the client in managing and maintaining contracts in the marketplace.**

If using supplier punchouts, supplier catalogs are managed on vendor 3rd party site and accessed via punchout integration. If using CobbleStone's hosting supplier catalogs, supplier catalogs can be uploaded through the user interface by an internal system administrator one-off or in uploaded in bulk with a .csv file through the Vendor Gateway by an authorized supplier contact user.

## **9. Describe your software's ability to control access to the marketplace.**

CobbleStone's eProcurement and Contract Management Software offers highly configurable, user-friendly user level security options. System Administrators can create permissions associated with creating, reading/viewing, updating/editing and deleting of records on the main record areas, including contracts, requests, vendors/customers, employees and more. User-defined permissions can be based on metadata fields associated with each record area, including out-of-the-box and user-defined fields. User permissions can also include conditions on when the permissions take effect. For example, a permission can be configured to allow editing of contract records that are a specific contract type, over a certain contract amount, etc. System Administrators may also define field-level alteration privileges for each contract record field and viewing privileges for each attachment (document, file, etc.) on an employee basis. Security groups/roles may be defined to easily establish permission levels for multiple users with identical access, viewing, and/or alteration privileges.

The system also provides configurable user security settings which can be managed by System Administrators according to your organization's policies. If using standard username & password login, your organization may choose to force users to change their password periodically (System Administrators may choose the number of days before a forced change). Contract Insight is defaulted to lock out individuals after 5 failed login attempts, but the number may be changed to meet your organization's needs. Your organization may also choose to add password complexity to passwords (at least X characters with 1 uppercase letter, one lowercase letter, 1 number, and one non-standard character). System Administrators may allow or restrict employees from changing their associated password. Multi-factor authentication is supported.

CobbleStone's Contract Management Software supports various functional options for application authentication (i.e. users logging into the system). CobbleStone can support the following types of authentication:

- Standard Username & Password
- SAML 2.0 SSO
- ADFS SSO
- LDAP SSO
- Active Directory SSO (Integrated Windows Auth) (On Premise Only)

## **10. Describe the ability to set and enforce password and account properties. Describe how password resets are handled.**

CobbleStone's eProcurement and Contract Management Software allows user to request a password reset to be sent to their email through the user interface.

## **11. Describe what capabilities are given to authorized users to maintain accounts, passwords, user roles, etc.**

CobbleStone's eProcurement and Contract Management Software allows user to request a password reset to be sent to their email through the user interface. If using CobbleStone's standard username and password authentication option, Contract Insight Enterprise allows System Administrators to establish password complexity rules according to their organization's policies and procedures. The system provides a variety of flexible password complexity configuration options including:

- How often users are forced to change their password (i.e. number of days before a forced change)
- How many failed login attempts a user has before being locked out of the system temporarily (default setting of five failed attempts)
- How many special characters are required within user passwords (i.e. at least x characters, uppercase letters, lowercase letters, numbers and non-standard characters)
- How long the minimum password length must be
- How many previous passwords are retained and cannot be reused within a specific time frame

The system also offers highly configurable, user-friendly user level security options. System Administrators can create permissions associated with creating, reading/viewing, updating/editing and deleting of records on the main record areas, including contracts, requests, vendors/customers, employees and more. User-defined permissions can be based on metadata fields associated with each record area, including out-of-the-box and user-defined fields. User permissions can also include conditions on when the permissions take effect. For example, a permission can be configured to allow editing of contract records that are a specific contract type, over a certain contract amount, etc. System Administrators may also define field-level alteration privileges for each contract record field and viewing privileges for each attachment (document, file, etc.) on an employee basis. Security groups/roles may be defined to easily establish permission levels for multiple users with identical access, viewing, and/or alteration privileges.

## **12. Describe your software's ability to handle varying levels of approval authority within a client's structure.**

CobbleStone's eProcurement and Contract Management Software offers the ability to establish/configure varying levels of approval authority within the user interface via system administration screens. These approval authority structures can be modified by system administrators as rules change and evolve. The system offers highly configurable, user-friendly user level security options. System Administrators can create permissions associated with creating, reading/viewing, updating/editing and deleting of records on the main record areas, including contracts, requests, vendors/customers, employees and more. User-defined permissions can be based on metadata fields associated with each record area, including out-of-the-box and user-defined fields. User permissions can also include conditions on when the permissions take effect. For example, a permission can be configured to allow editing of contract records that are a specific contract type, over a certain contract amount, etc. System Administrators may also define field-level alteration privileges for each contract record field and viewing privileges for each attachment (document, file, etc.) on an employee basis. Security groups/roles may be defined to easily establish permission levels for multiple users with identical access, viewing, and/or alteration privileges.

## **13. Describe the segregation and differentiation of rights for different groups of users.**

CobbleStone's eProcurement & Contract Management Software offers highly configurable, user-friendly user level security options. System Administrators can create permissions associated with creating, reading/viewing, updating/editing and deleting of records on the main record areas, including contracts, requests, vendors/customers, employees and more. User-defined permissions can be based on metadata fields associated with each record area. User permissions can also include conditions on when the permissions take effect. For example, a permission can be configured to allow editing of contract records that are a specific contract type, over a certain contract amount, etc. System Administrators may also define field-level alteration privileges for each contract record field and viewing privileges for each attachment (document, file, etc.) on an employee basis. Security groups/roles may be defined to easily establish permission levels for multiple users with identical access, viewing, and/or alteration privileges.

The total number of super users that your organization would be able to have would depend on both the number and type of user licenses purchased for the application. CobbleStone offers Named or Concurrent & Traditional or Levels User Licensing options that enable organizations to select the license model that best fits their specific needs.

## **14. Describe any limitations the software has for the number of users logged in at any one time.**

This is based on the number of user licenses purchased. There is no limit to the number of users that can log in at one time.

## **15. Describe your software's search/query capabilities, including what types of data can be used to limit or target the return of search results.**

CobbleStone's eProcurement & Contract Management Software offers a variety of searching options that allow authorized users to quickly and easily identify and find specific contracts within the system. Authorized users can search against metadata fields (including out of the box and user-defined fields) associated with the contracts area. Sorting and filtering on metadata fields is also available, allowing users to easily narrow the scope of their initial search results based on other contract metadata fields. Details on each of the available searching options is provided below:

**QuickSearch** – wildcard search like Google search available on each page for quick and easy searching of contract details (metadata). Users may enter a string of letters, words, or numbers for searching. For example, users may QuickSearch the word "project," and the system will search available fields in available contract records for "project". QuickSearch will provide filterable, sortable, and exportable (to MS Excel, MS Word, and/or PDF) results. Each contract listed in each result will be accessible directly from report, and users may also access the attached files/documents of the contracts that matched the query directly from report (without having to pull contract). The system also provides full-text searching when utilizing QuickSearch, which means that the system is not only searching the metadata fields for search criteria, rather it is also searching the attached documents on each contract record. The system will identify which contract documents contain the search criteria and highlight the text for easy identification. Users are provided with icons that indicate whether the search criteria were found within the contract metadata, files/attachments or both for each search result.

**Field-Level Search** – rather than searching many contract metadata fields within Contract Insight, field-level search allows authorized users to narrow search to one field. For example, authorized users may search for the word "project" in the "Contract Title" field, and the system will search the "Contract Title" field in available contract records for the word "project". Field-level search will provide filterable, sortable, and exportable (to MS Excel, MS Word, and/or PDF) results. Each contract listed in each result will be accessible directly from report, and users may also access the attached

files/documents of contracts that matched the query directly from report (without having to pull contract). Field-level searches may be saved in Contract Insight's search/report repository for on-demand searching and reporting.

Ad-hoc Report Builder - user-friendly, drag-and-drop ad-hoc query building. Contract Insight's Ad-hoc Query Wizard guides authorized users throughout the query building process and provide previewing and editing functionality. Column headers (fields) may be queried from user-selected primary and/or secondary tables for each query. Contract Insight's ad-hoc queries support "and/or" logic filtering (designated fields may be displayed on report or used only for filtering purposes), sorting, naming, saving for future execution, charting, and exporting to MS Excel format. Authorized users may restrict access to ad-hoc queries. Authorized users may also schedule emailing of ad-hoc reports on a daily, weekly, monthly, quarterly, or yearly basis to users defined within the client's system. Ad-hoc reports may also be displayed on authorized user's personalized dashboard view.

**16. Describe if your software can offer customized search functionality to optimize search results.**

CobbleStone's eProcurement & Contract Management Software allows users to optimize their search results by adding additional columns or fields with in the system/records for the search results page. Authorized users can also configure additional areas in the system to appear or not appear in the Quick Search (Contracts, Request, Sourcing, Purchase Orders, Employees/Vendors).

**17. Describe the sources of data used for searching. Describe if the software requires "punch out" to a vendor's catalog to view any item detail. Describe when "punch out" is required, and what other methods are used to perform a search query.**

CobbleStone's eProcurement & Contract Management Software supports punchout integration to the vendor site to view item details available on their site. The software also supports system hosted catalogs with a shopping cart like feature and item detail searching and filtering.

**18. Describe if a user can select multiple items from query results for comparison purposes.**

CobbleStone's eProcurement & Contract Management Software query results will display 0, 1 or multiple items based on query details. If multiple results, the system will display in a grid view for detail comparison and filtering.

**19. Describe if the software allows the user to identify in the query results if a product is out of stock or back-ordered.**

When using punchouts, in stock or out of stock details will be based on the vendor site information.

**20. Describe if the software allows users to save items in a shopping cart for later use. Describe any restrictions or additional abilities of the users on shopping cart functionality.**

CobbleStone's eProcurement & Contract Management Software's Shopping Cart can be processed/finalized at a later time during a user's session.

**21. Describe if the software allows users to create a list of favorites. Describe viewing capabilities (i.e. other parties) and how long favorites are retained.**

If using punchouts, favorites functionality will be based on vendor site options and availability.

**22. Describe if the software provides the ability to suggest an item(s) to be added to the current cart.**

If using punchouts, suggestions will be based on vendor site options and availability.

**23. Describe if the software can populate fields on orders from pre-defined user profiles.**

This functionality may be available with a technical configuration and can be priced upon further review of scope and requirements.

**24. Describe the shopper/approver experience and how the workflow can communicate between accounts.**

CobbleStone's eProcurement & Contract Management Software includes a request module that allows authorized users to request from hosted catalogs or punchout to vendor sites (if punchouts enabled). Users can then work through a shopping cart like experience to finalize purchases and issue purchase orders. The system includes rules-based workflow approvals and alerts that can be configured by system administrators.

**25. Describe any capabilities for order aggregation for order placement and/or shipping. Describe how this process works.**



If using punchouts, aggregation for order placement and/or shipping will be based on vendor site options and availability. CobbleStone's hosted catalogs and requests module support purchasing consolidation.

**26. Describe if the software can handle line items with multiple quantities to be sent to multiple locations. Describe how this process works.**

Requests with multiple line items and multiple quantities can be finalized and allocated to multiple locations.

**27. Describe how returns are addressed and handled.**

If using punchouts, returns and how they are addressed and handled will be based on vendor site options and availability.

**28. Describe the methods of payment available to clients. If credit cards are accepted, describe how much detail of the transaction is captured and maintained with credit card purchases.**

If using punchouts, methods of payment will be based on vendor site options and availability.

**29. Describe how the software handles credit card information. Describe the encryption methodology. If third parties are involved, what is their role?**

If using punchouts, credit card information is typically stored in the vendor punchout account profile on the 3<sup>rd</sup> party site. Credit card information is typically not required to be stored in the system.

**30. Describe if the software can allocate costs on a single item to multiple cost centers. Describe if multiple line items with multiple quantities can be allocated to multiple cost centers.**

Single or multiple cost centers can be associated with a line item with configuration.

**31. Describe if the software can track orders and its features supporting order tracking.**

If using punchouts, order tracking will be based on the vendor site options and availability.

**32. Describe how shipping and delivery are handled.**

If using punchouts, shipping and delivery will be based on the vendor site options and availability.

**33. Describe if the software provides email notification for order submission, approvals, orders shipped, backorders, and orders received.**

CobbleStone's eProcurement & Contract Management Software Purchase Order Management Module (priced in this offer) allows authorized users to define and set configurable, rule-based approval workflows based on any one or a combination of standard or user-defined data element(s) associated with each purchase order record (i.e. expenditure type and/or amount threshold). This enables the system to alert key business users and stakeholders to status updates, process steps, assignments, information, requirements, and deadlines. Each purchase order record may have unlimited tasks and email notifications, one-off or workflow, that will generate calendar and e-mail alerts. The email alerts are automatically sent via email to a user's email inbox (such as MS Outlook or Lotus Notes or other open SMTP email system). Purchase order tasks can be pre-configured (rule-based) as workflow and/or set as tasks on a purchase order at entry or update. The system supports unlimited tasks to any user and/or external person. Tasks can be set to a single person, multiple people, and/or predefined group. They can escalate if needed, they can repeat on a scheduled interval if needed and they can automatically update fields based on rules that authorized users have created associated with the completion/approval or rejection of a task. The tasks display on the system calendar screen; they are e-mailed directly to the user in their e-mail inbox, and the calendar alerts can be exported to their email calendar. CobbleStone's application calendar will display any user-defined event, alert, notification, expiration date, review date, and any other alert triggered by a standard or user-defined date within the system.

**34. Describe the software's capabilities with logging and tracking requests through the entire process from the purchase order, purchase approval, through receipt, payment, and returns.**

CobbleStone's eProcurement & Contract Management Software Purchase Order Management Module (priced in this offer) allows authorized users to create a new purchase order upon approval of a requisition. If needed, purchase orders can be created without a requisition by an authorized user. The system supports configurable field mapping to ensure that relevant field information from the requisition, including pricing line items, are carried over to the purchase order record. Authorized users can configure purchase order document templates to easily generate standardized purchase orders with mergeable field data, purchase order line items and more. Each purchase order is assigned a unique identification number in the system. If the purchase order is created from a requisition, the system will also link the two records together allowing authorized users to easily access each record from the other.

CobbleStone's eProcurement & Contract Management Software allows authorized users to initiate workflow approvals to accept requisitions. The system supports configurable approval workflows which allow your organization to route each request for approval according to your business process. Authorized users can define and set configurable, rule-based approval workflows based on any one or combination of standard or user-defined data elements associated with each requisition. This enables the system to alert any key business user(s) and stakeholder(s) to status updates, process steps, assignments, information, requirements, deadlines and more. Each requisition includes a notes/comments area that allows authorized users to add comments throughout the requisition process.

**35. Describe if the software provides the ability to download financial data using excel.**

CobbleStone's eProcurement and Contract Management Software allows authorized users to export and download financial data into MS Excel .CSV format.

**36. Describe the reporting capabilities the software provides and its frequency. Describe how long the report is retained.**

CobbleStone's eProcurement & Contract Management Software offers a variety of reporting tools to enable organizations to develop their own custom and re-usable reports. Contract Insight enables authorized users to easily report off metadata fields (including out of the box and user-defined fields) associated with contracts, requests, vendors/customers, tasks and many other areas. The system provides many levels of reporting, such as editable drag-and-drop ad-hoc queries, custom reports, and more. Reports are retained until an authorized user deletes them.

Contract Insight Enterprise also provides a variety of functionality related to reporting, including: scheduled emailed reports (one-off or recurring), exportable reports to a variety of supported formats, reports that can be set to your default view, reports that can be saved and shared (assigned to) other users to help leverage and reuse reports and save searches, and more. Details on each of the available reporting tools is provided below

Ad-hoc Report Builder - user-friendly, drag-and-drop ad-hoc query building. Contract Insight's Ad-hoc Query Wizard guides authorized users throughout the query building process and provide previewing and editing functionality. Column headers (fields) may be queried from user-selected primary and/or secondary tables for each query. Contract Insight's ad-hoc queries support "and/or" logic filtering (designated fields may be displayed on report or used only for filtering purposes), sorting, naming, saving for future execution, charting, and exporting to MS Excel format. Authorized users may restrict access to ad-hoc queries. Authorized users may also schedule emailing of ad-hoc reports on a daily, weekly, monthly, quarterly, or yearly basis to users defined within the client's system. Ad-hoc reports may also be displayed on authorized user's personalized dashboard view.

Custom Report Builder – Customizable, online report designer that offers users complete control over the appearance, layout, and information on each report. CobbleStone's Custom Report Builder provides drag and drop report designer features that are very similar to the functionality found in other 3rd party reporting tools such as Business Objects and Cognos. This report designer can greatly improve upon the appearance of simple canned-reports and allow users to create very complex, technical reports that include text, images, graphics, variables, conditions, cross-tables, multiple data summary options, and much more. With 23 exporting options including Word, Excel, PowerPoint, PDF, CSV, Rich Text, Image formats, and many more, CobbleStone's Custom Report Designer offers robust querying and reporting capabilities.

Vendor/Client Ratings & Scorecards – Advanced-configurable rating types and categories provide a powerful and robust way of rating a vendor or client on meeting standards set by your organization. Ratings & Scorecards provide a visual comparison and representation between the current vendor and their competition, as well as the target set. It also allows the ability to see, at a quick glance, which vendor is the best match, eliminating guesswork and saving your organization from time-consuming comparisons. This scoring method can be used for vendors/clients, as well as contacts, allowing for ratings by your organization at any level desired.

QuickStats Analysis - Contract Insight provides quick and easy internal comparisons with CobbleStone Software QuickStats Analysis. Eliminate guesswork and identify key success factors by taking advantage of multiple grouping options and comprehensive statistical analysis.

**37. Describe the software's capability and compatibility with a mobile device and web-based platforms.**

CobbleStone's eProcurement & Contract Management Software is a web-based solution that can be accessed with an internet connection and modern web-browser (i.e. Firefox, Chrome, Safari, Internet Explorer, Edge and more). CobbleStone also offers a mobile application that is compatible with iOS and Android devices and can be downloaded from their respective mobile app stores.

**38. Describe where your site is hosted. Describe the security and redundancy in your software system.**

CobbleStone Software's SaaS Hosting is provided by the Google Cloud Platform and is fully redundant with nightly backups and disaster recovery to an offsite, geographically separate datacenter. CobbleStone's primary SaaS datacenter is in South Carolina, USA with backups and disaster recovery located in Iowa, USA. CobbleStone Software also offers datacenter options for Canada and Europe if preferred by the client.

**39. Provide a list of software integrations your company has performed for existing clients.**

CobbleStone's eProcurement & Contract Management Software supports integration with third-party applications to share data between two or more applications. The system includes web services API for firewall-friendly integration and is built on principles that allow us to extend the functionality of the system to any third-party software. The two most common integration options selected by CobbleStone's clients include the following:

CobbleStone offers its Database Integration Manager Module (priced in this offer/not priced in this offer) and professional integration services (priced in this offer/not priced in this offer). The Database Integration Manager Module establishes a middleware software module typically housed on your organization's DMZ and facilitates sharing of data between Contract Insight Enterprise and other applications. Based on your organization's integration requirements, CobbleStone can provide professional services to configure the Database Integration Manager Module (priced separately). Professional integration services are priced based on the scope and complexity of the integration requirements and estimated pending a final review of the requirements.

CobbleStone offers complimentary access to its REST APIs, allowing your organization to setup an integration between Contract Insight Enterprise and other applications without needing to purchase the Database Integration Manager and/or professional services. This option requires your technical resources to be capable of working with REST APIs.

**40. Describe the training process you provide to new clients. Describe the methods used to provide training. Describe the training in detail for Administrators, Content Support Staff, Technical Support Staff, and end-users.**

CobbleStone Software offers a full-service training offering. CobbleStone offers onsite and remote training options. Each training course includes an instructor lead training class, full agenda and user manual. The formal training course are optional, however, to fully leverage the system features, we recommend the training course as knowledge sharing and formal education. CobbleStone also offers full inline help, support, online learning videos and optional refresher training courses. Formal training options are below.

Full Online Training (price separately): The training session is live instructor led via MS LiveMeeting. The training sessions offered are application administrator, end-user, reporting, and technical training. A maximum of 10 attendee connections may participate in each remote training session.

Full Onsite Training at Your Office (price separately): Each onsite session can have as many attendees that can fit comfortably onsite in your conference room. The training sessions offered are application administrator, end-user, reporting, and technical training. The training session is live instructor led on your site. The training session covers features (admin, setup/config, permissions, custom fields, workflow, contract management/creation, tasks and e-mail alerts, financials, vendor management/tracking, reporting/searching, and help). On-site (at client headquarters) training is priced per day plus travel expenses (per GSA guidelines). CobbleStone training staff may provide a maximum of two 4-hour training sessions per day to a maximum of 50 attendees per session.

Full Onsite Training at CobbleStone's Office (price separately): Each session can have as many attendees that can fit comfortably onsite in CobbleStone's conference room (approximately 20). The training session is live instructor led in CobbleStone's facility. The training session covers features (admin, setup/config, permissions, custom fields, workflow, contract management/creation, tasks and e-mail alerts, financials, vendor management/tracking, reporting/searching, and help). CobbleStone hosted training sessions will be priced upon request. \*\*All travel and lodging are the responsibility of the client.

**41. Describe on-going training and support provided to clients.**

CobbleStone Software provides user and technical support for clients with an active annual support and maintenance agreement. If the software is hosted by CobbleStone (SaaS), annual support and maintenance is included with the annual license subscription. If the software is installed on your organization's servers (Deployed), annual support and maintenance is an annual recurring pricing item.

CobbleStone Software provides support levels up to 24 x 7 x 365 user and technical critical support via telephone, email, and customer care portal. Standard hours of support are 8 AM to 8 PM Eastern Time Monday through Friday, exclusive of

US Federal Holidays. Standard emergency supports includes 24-hour, 7-day support for mission critical problems with a targeted response time consistent with problem severity as designated by CobbleStone Software. CobbleStone Software does not outsource support services, rather we employ a support staff of customer representatives. CobbleStone Software reserves the right to provide next day response to non-emergency issues.

Elite Care support plans are available for higher level support for non-critical issues in the Diamond and Emerald plans. Users can contact CobbleStone directly from the “Help” menu in the system. Access to the customer care portal, online tutorial videos, and user system FAQs are also readily available from the system help option as well as on-demand throughout the system. CobbleStone users are provided a customer care portal to easily request support, access their open tickets, review history, and resolutions.

CobbleStone also offers focused optimization work sessions throughout the annual term to assist clients with the system. The goal of our client optimization sessions is to assist your team with areas of the system that may be underutilized and assist with how this area could be used to benefit your team. Ongoing group online training sessions are also available with free registration. Dedicated ongoing onsite or online training services are also offered; however, these professional services are priced separately.

**42. Describe your system development methodology. Describe how you handle change management, how quickly your company can respond to changing client needs.**

CobbleStone Software typically releases between two and three updates/versions each year that include new features, enhanced functionality, system improvements, UI updates, and more based on client feedback, industry knowledge, thought leadership, innovative vision, and more to ensure our clients have access to advanced contract management features. CobbleStone typically keeps upcoming feature enhancements confidential (except for current clients) to protect competitive advantages. In the upcoming 2 years, CobbleStone expects to release enhanced workflow, user interface updates, electronic signature improvements, plug-and-play integration options with leading third-party solutions, distributed artificial intelligence & machine learning, proactive risk analysis monitoring, and much more.

**43. Describe your company’s road mapping process for responding to changes in procurement needs, additional client services, and relevancy with public client needs.**

CobbleStone encourages and allows clients to submit feedback related to new features and enhancements directly to us at any time through our online support ticketing center. CobbleStone highly values client feedback, which is used to help address potential issues and develop our future product roadmap. CobbleStone Software typically releases between two and three updates/versions each year that include new features, enhanced functionality, system improvements, UI updates, and more based on client feedback, industry knowledge, thought leadership, innovative vision, and more to ensure our clients have access to advanced contract management features. CobbleStone typically keeps upcoming feature enhancements confidential (except for current clients) to protect competitive advantages. In the upcoming 2 years, CobbleStone expects to release enhanced workflow, user interface updates, electronic signature improvements, plug-and-play integration options with leading third-party solutions, distributed artificial intelligence & machine learning, proactive risk analysis monitoring, and much more.

**44. Describe your company’s disaster recovery plan.**

CobbleStone Software’s SaaS Hosting is provided by the Google Cloud Platform and is fully redundant with nightly backups and disaster recovery to an offsite, geographically separate datacenter. CobbleStone’s primary SaaS datacenter is in South Carolina, USA with backups and disaster recovery located in Iowa, USA. CobbleStone Software also offers datacenter options for Canada and Europe if preferred by the client.

CobbleStone’s datacenter includes nightly and weekly backups of all customer databases, with backups being maintained on a rolling 30-day basis. In the event of a regional outage, data is recovered in the offsite center within 24 to 72 hours, commensurate with disaster severity. SaaS Clients can request one copy of their system's data in a backup format once per annual term at no additional cost. Additional requests can be accommodated with each being priced separately. CobbleStone also offers the Onsite Backup Manager (priced separately), which provides clients with scheduled backups of their system data on their own servers. This data is typically provided in MS Excel format and structured file folders for electronic files/attachments.

**45. Describe if your company/software works with third-party systems/solutions. Describe how you manage their services.**

CobbleStone eProcurement and Contract Management Software supports integration with third-party applications to share data between two or more applications. The system includes web services API for firewall-friendly integration and is built



on principles that allow us to extend the functionality of the system to any third-party software. The two most common integration options selected by CobbleStone's clients include the following:

CobbleStone offers its Database Integration Manager Module (price separately) and professional integration services (price separately). The Database Integration Manager Module establishes a middleware software module typically housed on your organization's DMZ and facilitates sharing of data between Contract Insight Enterprise and other applications. Based on your organization's integration requirements, CobbleStone can provide professional services to configure the Database Integration Manager Module. Professional integration services are priced based on the scope and complexity of the integration requirements and estimated pending a final review of the requirements.

CobbleStone offers complimentary access to its REST APIs, allowing your organization to setup an integration between Contract Insight Enterprise and other applications without needing to purchase the Database Integration Manager and/or professional services. This option requires your technical resources to be capable of working with REST APIs.

**46. Describe how often you perform new releases of the software. Describe how you notify clients and what your process is for feedback regarding the new release.**

CobbleStone Software typically releases between two and three updates/versions each year that include new features, enhanced functionality, system improvements, UI updates, and more based on client feedback, industry knowledge, thought leadership, innovative vision, and more to ensure our clients have access to advanced contract management features. CobbleStone typically keeps upcoming feature enhancements confidential (except for current clients) to protect competitive advantages. In the upcoming 2 years, CobbleStone expects to release enhanced workflow, user interface updates, electronic signature improvements, plug-and-play integration options with leading third-party solutions, distributed artificial intelligence & machine learning, proactive risk analysis monitoring, and much more.

**47. Describe your notification timeline for downtime and maintenance.**

CobbleStone Software does not typically force clients to upgrade to the latest version of the software (but will notify of critical patches) and does not sunset support (assuming active support/maintenance agreement). CobbleStone's SLA is 99.9% uptime. CobbleStone Software reserves the right to schedule downtime daily for standard maintenance between 1:00 AM until 4:00 AM Eastern Time. At any time as deemed necessary by CobbleStone Software, CobbleStone Software shall have the right to temporarily suspend service to apply emergency fixes and support. Downtime shall be defined as the application's external IP address via http or https port not accessible for greater than ten minutes from two independent locations during the same time span. Clients are provided with detailed release notes on updates and can decide whether they would like to schedule an upgrade. For SaaS Clients, CobbleStone's IT Team schedules and performs upgrades/updates based on a scheduled time determined ahead of time with the client. For on-premise deployed clients, CobbleStone's IT team typically perform an online "shadowed" installation with the assistance of the client IT team on a scheduled call/meeting to apply the update.

**48. Describe your process for handling client inquiries and/or issues. Describe how client issues are resolved.**

CobbleStone Software provides support levels up to 24 x 7 x 365 user and technical critical support via telephone, email, and customer care portal. Standard hours of support are 8 AM to 8 PM Eastern Time Monday through Friday, exclusive of US Federal Holidays. Standard emergency supports includes 24-hour, 7-day support for mission critical problems with a targeted response time consistent with problem severity as designated by CobbleStone Software. CobbleStone Software does not outsource support services, rather we employ a support staff of customer representatives. CobbleStone Software reserves the right to provide next day response to non-emergency issues.

**49. Describe how you handle client requested enhancements.**

CobbleStone encourages and allows clients to submit feedback related to new features and enhancements directly to us at any time through our online support ticketing center. CobbleStone highly values client feedback, which is used to help address potential issues and develop our future product roadmap.

**50. Describe your company's web browser version strategy. Describe your compatibility strategy and what browsers are supported and which are not supported.**

CobbleStone's eProcurement & Contract Management Software is a web-based solution that can be accessed with an internet connection and modern web-browser (i.e. Firefox, Chrome, Safari, Internet Explorer, Edge, Opera and more).

**51. Describe how current and historical data is transferred to the client before contract termination.**

CobbleStone does not claim ownership of client data. In the event of non-renewal or cancellation of the agreement, CobbleStone will provide your organizations with a full extract of metadata and electronic files/attachments uploaded by your team. The extracted meta-data will be in spreadsheet (XLSX) format and will have the fields as the column names and



record meta-data in the spreadsheet rows (exactly how the spreadsheet would be set up when importing data into Contract Insight). For the files that were uploaded/attached to records (company records, PO records, request records, contract records, solicitation/eSourcing records, etc.) they will be provided back to you in their native format (i.e. if the file was uploaded into Contract Insight as a PDF then it will be in PDF format when extracted) and will be sorted into folders where the folder name is the ID of the record the file(s) are associated with. Once the data is extracted CobbleStone will send a link to download the folder of extracted data and then, in a separate email, will send you the password to extract the data from the downloaded folder. The link to download the data will be available for you to use for approximately 90 days unless you need for it to be available longer or removed before the 90 days is reached.

**52. Describe if your solution can handle the ability to upload users via a spreadsheet (i.e. Excel, CSV).**

CobbleStone's eProcurement and Contract Management Software allows authorized users to bulk import master data records (i.e. contracts, requests, vendors/customers, employees etc.), master reference data (i.e. contract types, statuses, departments, etc.) and electronic files/attachments using the Data Import Manager. The Data Import Manager is provided out-of-the-box and enables your organization bulk import data without the need for CobbleStone to IT intervention. Authorized users may configure data import templates (MS Excel .CSV format) within the user interface and with easy to MS Excel. Electronic files/attachments may also be bulk imported in their native format and assigned to the appropriate contract record upon import.

CobbleStone Software also offers professional data import services wherein CobbleStone performs the bulk import of master record, metadata and/or electronic files/attachments. CobbleStone's standard data import services require clients to provide master record and metadata data in a structured, spreadsheet format, and CobbleStone prepares the data and performs the import. Electronic Files/Attachments can be provided in a variety of formats if a unique identifier linking each document to the appropriate record is provided. These services are priced separately based on the volume of data being imported. Pricing can be provided upon request.

**53. Describe any "added value" attributes being offered to CPC and its participating agencies when purchasing services through your company.**

CobbleStone Software has been implementing eProcurement and Contract Management Software for over 20 years and has significant experience and industry knowledge to support successful implementation and rapid ROI.

**54. Describe any additional attributes or functionality of your software not requested in this solicitation or mentioned in this questionnaire.**

Please see links below to CobbleStone's website:

<https://www.cobblestonesoftware.com/products/e-procurement-software>

<https://www.cobblestonesoftware.com/products/asset-tracking-software>

<https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>

**55. What does your company propose as an annual administrative fee on installation and setup (i.e. year one)?**

CobbleStone proposes a 0.5 % administrative fee on year one purchases.

**56. What does your company propose as an annual administrative fee on contract renewals (i.e. year two, year three, etc.)?**

CobbleStone proposes a 0.25 % administrative fee on contract renewals.

**57. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

As a best of breed provider of contract management and compliance software, CobbleStone expects to verify compliance via detailed and auditable defined workflow, reporting, pro-active alerts, milestone tracking and more with a combination of leading technology platform and experienced contract professionals. CobbleStone has successfully implemented and complied with over 800 clients for 20+ years.

## Exceptions & Deviations (10 points)

**1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.**

Please see attached "CPC CobbleStone Software SaaS Application Software Hosting Service Rider - BF 2020July29 - CE 2020July31.docx".

**2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications.**

**Respondents must include the following when requesting exceptions:**

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

Please see attached "CPC CobbleStone Software SaaS Application Software Hosting Service Rider - BF 2020July29 - CE 2020July31.docx".

## References

**Provide three (3) references that have purchased your procurement marketplace software from your company within the last two (2) years. A contact name, phone number and email will be required. \*Note, please ensure your references are prepared to speak with a representative from CPC.**

**Reference #1 – Company Name**

**Service Level Purchased**

**Year of Purchase**

**Reference Contact**

**Phone**

**Email**

City of Roanoke, Virginia  
Support SLA Standard  
Date Signed: 3/28/2017  
Joseph Carleno  
540-853-5311  
joseph.carleno@roanokeva.gov

**Reference #2 – Company Name**

**Service Level Purchased**

**Year of Purchase**

**Reference Contact**

**Phone**

**Email**

New Haven Housing Authority  
Support SLA Standard  
Date Signed: 4/7/2015  
LaVonta Bryant  
203-498-8800 ext. 1200  
lbryant@elmcitycommunities.org

**Reference #3 – Company Name**

**Service Level Purchased**

**Year of Purchase**

**Reference Contact**

**Phone**

**Email**

Oregon State Treasury  
Support SLA Standard  
Date Signed: 8/4/2017  
Kevin Willingham  
503-373-2352  
kevin.willingham@ost.state.or.us

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company (20 points)**

Submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor’s website.

- CobbleStone expects to work closely with CPC and buying companies to develop custom marketing efforts for the promotion of the cooperative contract as well as the resulting buyer selections and implementation. Upon award of the cooperative contract, CobbleStone expects to publish and press release. Once provided a list of buyer members, announcements are expected to be mail via direct mail (letters and mailers), email, and call campaigns will be deployed to contact the members directly. CobbleStone would like to host targeted online (or onsite based on current conditions) for the buying members and provide organizational pricing based on needs. CobbleStone would like to extend a free trial system to potential buying companies to explore the product to ensure a functional fit. CobbleStone has a dedicated marketing and design team with the ability to develop targeted advertisements and provide CobbleStone logo for additional exposure. As a GSA contractor, CobbleStone has experience promoting the cooperative awards and availability to eligible organizations.

Please note that the expected marketing efforts may be modified based on the resulting contract terms, lists provided, and ability to disclose information publicly or directly.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business’s chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. “Credit in the low six (6) figures” or “a credit line exceeding five (5) figures”). The Letter/Line of Credit will be deemed “Confidential”. This letter/line of credit is a requirement to help determine the financial stability of the company.

**Statement of Financials**

CobbleStone Software was founded in 1995 and is cash flow positive with multiple revenue growth years. For the last three fiscal years, the financials are as follows:

Year	Revenues	Expenses
2017	\$5.3M	\$4.68M
2018	\$6.3M	\$4.2
2019	\$8.5M	\$6.2 (not finalized)

\*The numbers provided are on a tax basis. On a contracted, booked basis revenues are in excess of \$10million. For a complete financial statement, please forward an mutual non-disclosure to [legal@cobblestonesoftware.com](mailto:legal@cobblestonesoftware.com) and a full financials can be released under confidentiality.

Due to COVID, CobbleStone’s bank is currently not providing letters. CobbleStone does not typically provide letters of credit for bids but is open to providing a statement of financials to for CPC to understand financial feasibility. CobbleStone is a profitable, debt-free corporation with thousands of users worldwide. Please note financial information is confidential.

## **Exhibit A – Marketing Plan – CobbleStone Software (20 points)**

Submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

- CobbleStone expects to work closely with CPC and buying companies to develop custom marketing efforts for the promotion of the cooperative contract as well as the resulting buyer selections and implementation. Upon award of the cooperative contract, CobbleStone expects to publish and press release. Once provided a list of buyer members, announcements are expected to be mail via direct mail (letters and mailers), email, and call campaigns will be deployed to contact the members directly. CobbleStone would like to host targeted online (or onsite based on current conditions) for the buying members and provide organizational pricing based on needs. CobbleStone would like to extend a free trial system to potential buying companies to explore the product to ensure a functional fit. CobbleStone has a dedicated marketing and design team with the ability to develop targeted advertisements and provide CobbleStone logo for additional exposure. As a GSA contractor, CobbleStone has experience promoting the cooperative awards and availability to eligible organizations.

Please note that the expected marketing efforts may be modified based on the resulting contract terms, lists provided, and ability to disclose information publicly or directly.

# COBBLESTONE SOFTWARE

## STANDARD SOFTWARE SERVICE LEVELS



CobbleStone Software provides user and technical support for clients with an active annual support and maintenance agreement. If the software is hosted by CobbleStone (SaaS), standard annual support and maintenance is included with the annual license subscription. If the software is installed on your organization's servers (Deployed), standard annual support and maintenance is an annual recurring pricing item.

CobbleStone Software provides support levels up to 24 x 7 x 365 user and technical critical support via telephone, email, and customer care portal. *Elite Care* support plans are available for higher level support for non-critical issues in the Diamond and Emerald plans. Users are able to contact CobbleStone directly from the "Help" menu in the system. Access to the customer care portal, online tutorial videos, and user system FAQs are also readily available from the system help option as well as on-demand throughout the system. CobbleStone users are provided a customer care portal to easily request support, access their open tickets, review history, and resolutions.

CobbleStone also offers focused optimization work sessions throughout the annual term to assist clients with the system. The goal of our client optimization sessions is to assist your team with areas of the system that may be underutilized and assist with how this area could be used to benefit your team. Ongoing group online training sessions are also available with free registration. Dedicated ongoing onsite or online training services are also offered; however, these professional services are priced separately.

Package	Standard	Emerald**	Diamond**
24/7 Support Access Center	✓	✓	✓
Telephone Support	✓	✓	✓
Email Support	✓	✓	✓
Online User Wiki Access	✓	✓	✓
Online System FAQs Access	✓	✓	✓
Tutorial Videos	✓	✓	✓
Annual Optimization Session	✓	✓	✓
Group Refresher Training	✓	✓	✓
Priority Support Ticket Routing		✓	✓
Enhanced SLAs		✓	✓
<i>Elite Care</i> Eligible		✓	✓
Annual Group In-Person Training Ticket (1)			✓
Enhanced RTO Eligible***			✓



# COBBLESTONE SOFTWARE

## STANDARD SOFTWARE SERVICE LEVELS



### Installation

<u>Installation:</u>	<u>Service Level Goal *</u>	<u>Credit</u>
For SaaS	Provisioning: 15 business days from signed contract	2% of annual license or max of one month
For Deployed	Core Install: 30 business days as agreed to between customer and CobbleStone	2% of first annual support and maintenance

### System Uptime

<u>System Uptime:</u>	<u>Service Level Goal *</u>	<u>Credit</u>
Express – SaaS	99% Uptime excludes, scheduled maintenance & emergency fixes to apply virus software, updates, respond to attacks	2% of monthly hosting fee
Enterprise – SaaS	99.9% Uptime excludes, scheduled maintenance & emergency fixes to apply virus software, updates, respond to attacks	2% of monthly hosting fee
Deployed / On Premise	not applicable as it is hosted on customer's equipment	not applicable

# COBBLESTONE SOFTWARE

## STANDARD SOFTWARE SERVICE LEVELS



### Support Response Time

<u>End-User Technical Support:</u>	<u>Service Level Goal *</u>			<u>Credit</u>
	Standard	Emerald** (Enterprise Edition only)	Diamond** (Enterprise Edition only)	
<b>Critical</b> System is not accessible to end users and there is no work around.	Typical Response Times between 4 and 8 hours commensurate with the level of incident during CobbleStone business days and no later than next business day response	Typical Response Times up to 4 business hours commensurate with the level of incident	Typical Response Times up to 2 business hours commensurate with the level of incident	2% off monthly hosting or annual support & maintenance fee
<b>Serious</b> System feature not functioning as per CobbleStone documentation and there is no work around.	Typical Response Times between 6 and 12 hours during CobbleStone business days and no later than one business day response	Typical Response Times up to 6 business hours commensurate with the level of incident	Typical Response Times up to 4 business hours commensurate with the level of incident	1% off monthly hosting or annual support & maintenance fee
<b>Moderate (Non-Critical)</b> System feature not functioning as per CobbleStone documentation but there is a work around.	Typical Response Times between 8 and 16 hours during CobbleStone business days and no later than two business day response	Typical Response Times up to 10 business hours	Typical Response Times up to 6 business hours	0.5% off monthly hosting or annual support & maintenance fee
<b>Low / Minimal</b> General usage question or notification of minor issue that does not prohibit Customer from utilizing Product in material way.	Typical Response Times between 16 and 24 hours during CobbleStone business days and no later than two business day response	Typical Response Times up to 14 business hours	Typical Response Times up to 10 business hours	None

# COBBLESTONE SOFTWARE

## STANDARD SOFTWARE SERVICE LEVELS



### Support Resolution Time

End-User Technical Support:	Service Level Goal *			Credit
	Standard	Emerald** (Enterprise Edition only)	Diamond** (Enterprise Edition only)	
<b>Critical</b> System is not accessible to end users and there is no work around.	24-72 hours commensurate with the level of incident	Typical Resolution Times up to 1 business day commensurate with the level of incident	Typical Resolution Times up to 8 hours commensurate with the level of incident	2% off monthly hosting or annual support & maintenance fee
<b>Serious</b> System feature not functioning as per CobbleStone documentation and there is no work around.	In accordance to product warranty	Typical Resolution Times up to 10 business days commensurate with the level of incident	Typical Resolution Times up to 5 business days commensurate with the level of incident	1% off monthly hosting or annual support & maintenance fee
<b>Moderate (Non-Critical)</b> System feature not functioning as per CobbleStone documentation but there is a work around.	In accordance to product warranty	Typical Resolution Times up to 75 business days	Typical Resolution Times up to 60 business days	0.5% off monthly hosting or annual support & maintenance fee
<b>Low / Minimal</b> General usage question or notification of minor issue that does not prohibit Customer from utilizing Product in material way.	None	None	None	N/A

\*SLA time should be documented by Customer and sent to CobbleStone in writing or SLA incident will not be validated. Business Days are defined as Monday to Friday 9:00 AM to 8:00 PM EST, excluding U.S. Federal Holidays. If Customer and CobbleStone agreed to SLA's that conflict with this document and are agreed to in writing and paid for by Customer, then the later of this SLA or the Customer/CobbleStone agreed to times take precedence. Down time is defined as a documented period of inaccessibility from two independent points of presence to the application web server with a non-response of fifteen contiguous minutes excluding schedule maintenance periods and priority downtime. SLA excludes items beyond the control of CobbleStone. Response times are commensurate with the user's connection speed, for example, an average response time of a 1 MB file with a customer connection speed of 1.544 Mbp would be 7 seconds; various internet connection speeds will impact response times. The application service is defined as an http or https response from the Company's server to their internet gateway IP address externally available to the Internet. In the event there is a documented outage and the Service Levels have not been met and has been confirmed by CobbleStone, the maximum amount of credit to Customer shall not exceed the equivalence of one month of the service price per 12-month basis. All contract terms and conditions shall take precedent over this SLA. Service Levels shall apply to production instances of the system. SLA and installation service levels do not include system configuration or professional services configured for the specific Customer's use as requirements vary per Customer. CobbleStone monitors SLA for CobbleStone internal purposes only; Customer is recommended to monitor, and report SLA as required by Customer. Licensee will assign adequate resources to assist with support activities. Critical resolution time supported for SaaS only.

Contact your CobbleStone Sales Representative for SLA package pricing.

\*\*Elite Care available for Emerald and Diamond support packages for assigned dedicated resource for post upgrade support or incident support at \$3,200 per day per resource (daily; one-day minimum).

\*\*\*Enhanced Recovery Time Objective (RTO) available for Diamond support based on contracted services.

“Take the first step towards better procurement & contract management.”



Tuesday, August 04, 2020

## Cooperative Purchasing Connection

### COBBLESTONE PROCUREMENT & CONTRACT MANAGEMENT SOFTWARE

Dear Lisa,

Thank you for contacting CobbleStone Software and inviting us to present Enterprise eProcurement Contract Management Software. It is a pleasure to present the following quotation options for Named User Licenses (SaaS option) for Enterprise eProcurement & Contract Management Software Solutions.

CobbleStone® is a leader in providing enterprise procurement & contract lifecycle management software that helps organizations better manage requisitions, bids, procurement, purchasing, contracts, committals, orders, obligations, and more. CobbleStone's software provides a commercial off-the-shelf licensed software solution to streamline and simplify the end-to-end procurement process. CobbleStone's software is a great solution to an organization's needs and offers: task and workflow tracking, document template management with Microsoft Word integration, eApproval and eSignature capabilities, procurement and solicitation management, user-defined fields, custom reports, e-mail alerts, tasks and checklists, security, document scanning and management, workflow, financials, quick and field-level searching, full text indexing, web platform, web calendaring, and more. It is built upon the latest web-enabled technologies, so it can be deployed faster, supported easier, thus reducing your total cost of ownership and accelerating your return on investment.

#### A Few Benefits:

- Boost productivity
- Tasks and email alerts
- Provide single-point-of-access for all bid & contract related information
- Initiate contracts, approve and monitor via desktop or mobile device
- Establish key milestones
- Standardize bid & contract creation
- Streamline contract collaboration
- Online bidding
- Leverage renegotiation windows
- Eliminate process bottlenecks
- Identify opportunities and mitigate risk
- RFx management

CobbleStone’s ENTERPRISE Edition offers flexible deployment options. The ENTERPRISE Edition may be “Locally Deployed” (installed and hosted on your organization’s server or corporate cloud) with a perpetual one-time software license, or it may be hosted by CobbleStone Software as a “Software as a Service” (SaaS) cloud solution with an annual hosting subscription license.

### MANAGE THE ENTIRE PROCUREMENT LIFECYCLE

CobbleStone Procurement Management Software will allow your organization to create new bids and publish them out to CobbleStone Vendor Bid Portal for advertising and review by vendors/suppliers/providers. Vendors responding to published bids can be invited to respond to a bid by internal users of the system based on your organization’s approved vendor list or it can be published to the Gateway as a public bid for vendor to sign up and access. The Vendor Gateway allows invited and participating vendors to: access published bid documents, ask questions and review answered questions, respond to online surveys, submit pricing line items (quotes), submit insurance certificates with other supporting documentation, and submit their final response and supporting documentation.



CobbleStone’s Enterprise Procurement and Contract Management Software enables organizations to track, via a robust web-based solution, an unlimited number of contracts, committals and obligations. Authorized users can track contracts by type, users, department, and pricing levels; the system also supports unlimited user-configurable fields, any of which can be used to track, search or report on contracts. Users can track workflow tasks with e-mail alerts, securely attach files/documents with versioning, negotiate online with vendors/clients, rate and score vendors/clients, link to master/sub agreements, collaborate with colleagues, assign classifications (department, type, status, etc.), identify assigned users/employees, identify assigned vendors/customers (third parties), identify associated locations/business units, track milestone dates, manage checklist/To-Do items, link to related contracts, create user-definable fields, and maintain Price/Cost Schedules with Audit Trail tracking (Who, What, Where, When).

### EXPERIENCE THE COBBLESTONE DIFFERENCE

CobbleStone is the leading procurement & contract management software provider for organizations worldwide. Our primary focus is to provide better procurement & contract management software to help you manage and control your bids, requests, and contracts more effectively. We have been focused on this goal since 1995. CobbleStone’s Enterprise Edition is the eProcurement & contract management software of choice for thousands of users with over 3 million records managed by the CobbleStone Platform. Many of the top organizations in the world use CobbleStone’s Enterprise Software.

When you select CobbleStone’s software to manage your bids, requests, and contracts, your organization will be positioned to effectively publish and evaluate bids, administrate vendor and customer agreements, better



negotiate renewals, comply with regulatory requirements, and spend more time focusing on value to your organization instead of chasing contracts. Our dedicated staff are in-house CobbleStone employees; this means you will receive focused, proactive support and advice. In addition, we provide a great SLA, which means you are guaranteed a 99.9% uptime and, if things don't work out, we provide you with a credit. That is a product and customer service you can rely on.

## PROFESSIONALS YOU CAN TRUST

We understand that your contracts are important, that's why we provide employees that are professional and experienced. Our staff knows our products (you are not dealing with middle-men and resellers). CobbleStone is committed to providing quality, affordable software that works to meet your organization's unique needs. In order to stay up-to-date with evolving technologies and best practices in the procurement contract management arena, our company maintains an active commitment to many leading professional organizations and holds partnerships and memberships with a variety of leading companies in the business technology arena, including:



## VISDOM® CONTRACT ARTIFICIAL INTELLIGENCE

CobbleStones offers VISDOM®, powerful artificial intelligence (AI) backed by machined learning (ML). VISDOM systematically analyzes contracts by transforming the documents into building blocks for improved contract oversight and proactive opportunity identification & risk mitigation.

### With VISDOM® AI, take advantage of:

- ✓ Smarter contracts with machine analysis
- ✓ Automated data review
- ✓ Risk assessment mapping
- ✓ Intelligent workflows & on-screen recommendations
- ✓ Smart data extraction
- ✓ Linear regression, logistic regression, decision trees, supervised learning, and charting
- ✓ CobbleStone's 20+ years of experience





## DID YOU KNOW?

- ✓ CobbleStone offers proven procurement & contract management software to organizations to meet industry-specific requirements including healthcare, financial, pharma, government, education, retail, hospitality, manufacturing and more.
- ✓ CobbleStone was the first web-based procurement contract system to offer user-definable fields, task e-mail alerts, and an advanced online reporting tool.
- ✓ CobbleStone continues to provide industry-leading features to enable our clients with the best solutions for contract administration.
- ✓ CobbleStone was awarded a contract with the United States General Services Administration (GSA). Contact me for more details and GSA pricing, if eligible.
- ✓ CobbleStone was awarded competitive awards with Washington DC, University of Central Florida, State of Missouri, Commonwealth of Virginia, Marion County & and many more.
- ✓ In the State of Colorado alone, there are over 1,160 CobbleStone Users – that is impressive.
- ✓ CobbleStone’s award-winning software continues to be the solution of choice for the world’s most advanced organizations.

## LEADING FEATURES AND FUNCTIONALITY - TRUSTED BY THOUSANDS OF USERS

Contract & Vendor Management  
RFx Management  
Central repository for all your contracts, bids, and requests  
Workflow routing & tasks  
Easily search, sort and filter your bids & contracts  
Contract performance rating/score cards  
Create custom data fields  
Comply with regulatory standards  
Manage any type of contract or agreement  
Schedule and receive e-mail alerts  
Compliance management  
Link related RFPs, contracts, and amendments  
Permission based security access  
Create & track custom data fields  
Assign classifications (department, type, status, etc.)  
Track milestone dates  
Manage checklist/To-Do items  
Maintain Price/Cost schedules  
Delegate and manage tasks and deliverables  
Complete audit trail (Who, What, Where, When)  
Online collaboration & negotiation  
Progress tracking with pre-defined tasks  
MS Word integration  
Manage templates with field merging and clauses  
Integrated electronic signature options  
Attachments & file document management  
Secure document and file libraries  
Control access to documents  
Configurable user interface  
PDF OCR & full-text searching  
Risk mapping & identification  
Task performance reports  
Contract/Solicitation file folders

Version control on attachments and documents  
Check-in/Check-out features  
Budgeting & financial management  
Spend management/cost control  
Budget alerts & notifications  
Create and manage tasks & e-mail alerts  
Manage workflows  
Create unlimited rules-based workflows  
Specify field-based criteria to initiate workflow  
Configurable menu navigation links  
Employee management  
Granular user/employee permissions  
Record access by contract, department, user  
Data importing & bulk Importing  
Intelligent workflows with visualizer  
User-defined sub tables/grids  
Design dynamic reports with Report Builder  
Online negotiation portal module  
Create and save unlimited reports  
Report & alert on custom data fields  
Auto-emailed reports  
User configurable dashboards  
Active Directory integration / Single Sign-On  
Policy management  
Comprehensive document searching  
VISDOM<sup>SM</sup> Artificial Intelligence  
In-system chat and messaging  
Intuitive user-interface  
Bulk/mass eSignatures available  
Contract and task progress indicators  
Surveys & Questionnaires  
RFx evaluation rating & scoring  
Publish awarded contracts



Option 1: Enterprise: CobbleStone-hosted (SaaS) with 5 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS <b>Core</b> License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS <b>Named User</b> License	5	\$ 380.00	\$ 380.00	\$ 1,900.00	\$ 1,824.00
<b>Contract Management</b> Module License	1		\$ 6,084.15	\$ 6,084.15	\$ 5,840.78
<b>IntelliSign<sup>SM</sup> &amp; Document Collaboration</b> Module License	1		\$ 4,644.94	\$ 4,644.94	\$ 4,459.14
<b>Bulk eSign/Merge</b> License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 4,848.49	\$ 4,848.49	\$ 4,654.55
<b>Solicitation/eSourcing</b> Module License	1		\$ 6,084.15	\$ 6,084.15	\$ 5,840.78
<b>Vendor/Client Collaboration Gateway</b> Module License	1		\$ 4,637.78	\$ 4,637.78	\$ 4,452.27
<b>Public Access Portal</b> Module License	1		\$ 4,637.78	\$ 4,637.78	\$ 4,452.27
<b>Purchase Order/Spend</b> Management Module License	1		\$ 2,608.28	\$ 2,608.28	\$ 2,503.95
<b>Online Punchout Integration Connection</b> License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 6,845.00	\$ 6,845.00	\$ 6,571.20
<b>Database Integration</b> Manager Module License(s)	1		\$ 4,644.94	\$ 4,644.94	\$ 4,459.14
<b>Third-Party eSign Connection</b> Manager Module License <small>*Requires license purchased from third-party eSign provider</small>	1		\$ 1,782.47	\$ 1,782.47	\$ 1,711.17
<b>Onsite Backup</b> Manager Module License	1		\$ 2,426.21	\$ 2,426.21	\$ 2,329.16
<b>Dun &amp; Bradstreet Company Integration Connection</b> Manager Module License <small>*Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&amp;B</small>	1		\$ 3,882.11	\$ 3,882.11	\$ 3,726.83
<b>OFAC Company/Employee Integration</b> Connection Manager Module License <small>*Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (overage invoiced monthly)</small>	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
<b>SaaS Single Sign-on</b> Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
<b>Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)</b>					\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 35,748.15	\$ 34,318.22
<b>Annual Standard Support/Maintenance</b>	1		included	included	
<b>One-Time Deployment</b> (based on licenses selected above)	1		\$ 16,745.65	\$ 16,745.65	\$ 16,745.65
<b>Optional Annual Services</b>					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
<b>Optional Professional Services - Estimate pending final review of requirements</b>					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



## Option 2: Enterprise: CobbleStone-hosted (SaaS) with 10 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS Core License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS Named User License	10	\$ 380.00	\$ 376.00	\$ 3,760.00	\$ 3,609.60
Contract Management Module License	1		\$ 6,735.15	\$ 6,735.15	\$ 6,465.74
IntelliSign <sup>SM</sup> & Document Collaboration Module License	1		\$ 5,054.14	\$ 5,054.14	\$ 4,851.97
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 5,350.69	\$ 5,350.69	\$ 5,136.66
Solicitation/eSourcing Module License	1		\$ 6,735.15	\$ 6,735.15	\$ 6,465.74
Vendor/Client Collaboration Gateway Module License	1		\$ 5,195.78	\$ 5,195.78	\$ 4,987.95
Public Access Portal Module License	1		\$ 5,195.78	\$ 5,195.78	\$ 4,987.95
Purchase Order/Spend Management Module License	1		\$ 2,887.28	\$ 2,887.28	\$ 2,771.79
Online Punchout Integration Connection License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 8,798.00	\$ 8,798.00	\$ 8,446.08
Database Integration Manager Module License(s)	1		\$ 5,054.14	\$ 5,054.14	\$ 4,851.97
Third-Party eSign Connection Manager Module License *Requires license purchased from third-party eSign provider	1		\$ 2,005.67	\$ 2,005.67	\$ 1,925.44
Onsite Backup Manager Module License	1		\$ 2,612.21	\$ 2,612.21	\$ 2,507.72
Dun & Bradstreet Company Integration Connection Manager Module License *Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B	1		\$ 4,347.11	\$ 4,347.11	\$ 4,173.23
OFAC Company/Employee Integration Connection Manager Module License *Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
<b>Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)</b>					
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 40,100.55	\$ 38,496.53
Annual Standard Support/Maintenance	1		included	included	
One-Time Deployment (based on licenses selected above)	1		\$ 18,051.37	\$ 18,051.37	\$ 18,051.37
<b>Optional Annual Services</b>					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
<b>Optional Professional Services - Estimate pending final review of requirements</b>					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 3: Enterprise: CobbleStone-hosted (SaaS) with 25 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS Core License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS Named User License	25	\$ 380.00	\$ 372.00	\$ 9,300.00	\$ 8,928.00
Contract Management Module License	1		\$ 8,674.15	\$ 8,674.15	\$ 8,327.18
IntelliSign <sup>SM</sup> & Document Collaboration Module License	1		\$ 6,272.94	\$ 6,272.94	\$ 6,022.02
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 6,846.49	\$ 6,846.49	\$ 6,572.63
Solicitation/eSourcing Module License	1		\$ 8,674.15	\$ 8,674.15	\$ 8,327.18
Vendor/Client Collaboration Gateway Module License	1		\$ 6,857.78	\$ 6,857.78	\$ 6,583.47
Public Access Portal Module License	1		\$ 6,857.78	\$ 6,857.78	\$ 6,583.47
Purchase Order/Spend Management Module License	1		\$ 3,718.28	\$ 3,718.28	\$ 3,569.55
Online Punchout Integration Connection License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 14,615.00	\$ 14,615.00	\$ 14,030.40
Database Integration Manager Module License(s)	1		\$ 6,272.94	\$ 6,272.94	\$ 6,022.02
Third-Party eSign Connection Manager Module License *Requires license purchased from third-party eSign provider	1		\$ 2,670.47	\$ 2,670.47	\$ 2,563.65
Onsite Backup Manager Module License	1		\$ 3,166.21	\$ 3,166.21	\$ 3,039.56
Dun & Bradstreet Company Integration Connection Manager Module License *Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B	1		\$ 5,732.11	\$ 5,732.11	\$ 5,502.83
OFAC Company/Employee Integration Connection Manager Module License *Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
SaaS Single Sign-on Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)					\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 53,064.15	\$ 50,941.58
Annual Standard Support/Maintenance	1		included	included	
One-Time Deployment (based on licenses selected above)	1		\$ 21,940.45	\$ 21,940.45	\$ 21,940.45
Optional Annual Services					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
Optional Professional Services - Estimate pending final review of requirements					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>





Option 4: Enterprise: CobbleStone-hosted (SaaS) with 50 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS <b>Core</b> License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS <b>Named User</b> License	50	\$ 380.00	\$ 369.00	\$ 18,450.00	\$ 17,712.00
<b>Contract Management</b> Module License	1		\$ 11,876.65	\$ 11,876.65	\$ 11,401.58
<b>IntelliSign<sup>SM</sup> &amp; Document Collaboration</b> Module License	1		\$ 8,285.94	\$ 8,285.94	\$ 7,954.50
<b>Bulk eSign/Merge</b> License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 9,316.99	\$ 9,316.99	\$ 8,944.31
<b>Solicitation/eSourcing</b> Module License	1		\$ 11,876.65	\$ 11,876.65	\$ 11,401.58
<b>Vendor/Client Collaboration Gateway</b> Module License	1		\$ 9,602.78	\$ 9,602.78	\$ 9,218.67
<b>Public Access Portal</b> Module License	1		\$ 9,602.78	\$ 9,602.78	\$ 9,218.67
<b>Purchase Order/Spend</b> Management Module License	1		\$ 5,090.78	\$ 5,090.78	\$ 4,887.15
<b>Online Punchout Integration Connection</b> License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 24,222.50	\$ 24,222.50	\$ 23,253.60
<b>Database Integration</b> Manager Module License(s)	1		\$ 8,285.94	\$ 8,285.94	\$ 7,954.50
<b>Third-Party eSign Connection</b> Manager Module License *Requires license purchased from third-party eSign provider	1		\$ 3,768.47	\$ 3,768.47	\$ 3,617.73
<b>Onsite Backup</b> Manager Module License	1		\$ 4,081.21	\$ 4,081.21	\$ 3,917.96
<b>Dun &amp; Bradstreet Company Integration Connection</b> Manager Module License *Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B	1		\$ 8,019.61	\$ 8,019.61	\$ 7,698.83
<b>OFAC Company/Employee Integration</b> Connection Manager Module License *Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (overage invoiced monthly)	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
<b>SaaS Single Sign-on</b> Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
<b>Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)</b>					\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 74,475.15	\$ 71,496.14
<b>Annual Standard Support/Maintenance</b>	1		included	included	
<b>One-Time Deployment</b> (based on licenses selected above)	1		\$ 28,363.75	\$ 28,363.75	\$ 28,363.75
<b>Optional Annual Services</b>					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
<b>Optional Professional Services</b> - Estimate pending final review of requirements					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 5: Enterprise: CobbleStone-hosted (SaaS) with 100 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS <b>Core</b> License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS <b>Named User</b> License	100	\$ 380.00	\$ 357.00	\$ 35,700.00	\$ 34,272.00
<b>Contract Management</b> Module License	1		\$ 17,914.15	\$ 17,914.15	\$ 17,197.58
<b>IntelliSign<sup>SM</sup> &amp; Document Collaboration</b> Module License	1		\$ 12,080.94	\$ 12,080.94	\$ 11,597.70
<b>Bulk eSign/Merge</b> License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 13,974.49	\$ 13,974.49	\$ 13,415.51
<b>Solicitation/eSourcing</b> Module License	1		\$ 17,914.15	\$ 17,914.15	\$ 17,197.58
<b>Vendor/Client Collaboration Gateway</b> Module License	1		\$ 14,777.78	\$ 14,777.78	\$ 14,186.67
<b>Public Access Portal</b> Module License	1		\$ 14,777.78	\$ 14,777.78	\$ 14,186.67
<b>Purchase Order/Spend</b> Management Module License	1		\$ 7,678.28	\$ 7,678.28	\$ 7,371.15
<b>Online Punchout Integration Connection</b> License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 42,335.00	\$ 42,335.00	\$ 40,641.60
<b>Database Integration</b> Manager Module License(s)	1		\$ 12,080.94	\$ 12,080.94	\$ 11,597.70
<b>Third-Party eSign Connection</b> Manager Module License *Requires license purchased from third-party eSign provider	1		\$ 5,838.47	\$ 5,838.47	\$ 5,604.93
<b>Onsite Backup</b> Manager Module License	1		\$ 5,806.21	\$ 5,806.21	\$ 5,573.96
<b>Dun &amp; Bradstreet Company Integration Connection</b> Manager Module License *Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B	1		\$ 12,332.11	\$ 12,332.11	\$ 11,838.83
<b>OFAC Company/Employee Integration</b> Connection Manager Module License *Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (average invoiced monthly)	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
<b>SaaS Single Sign-on</b> Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
<b>Optional Solution DEV/STAGE/TEST Environment Add-ons (Annual Hosting Subscription)</b>					\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 114,840.15	\$ 110,246.54
<b>Annual Standard Support/Maintenance</b>	1		included	included	
<b>One-Time Deployment</b> (based on licenses selected above)	1		\$ 40,473.25	\$ 40,473.25	\$ 40,473.25
<b>Optional Annual Services</b>					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
<b>Optional Professional Services - Estimate pending final review of requirements</b>					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



Option 6: Enterprise: CobbleStone-hosted (SaaS) with 500 Named User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	Standard Price	Volume Discounted Unit Price	Year 1	Year 1 CPC Discounted Price
<b>Licenses (Annual Hosting Subscription)</b>					
Contract Insight Enterprise Hosted/SaaS <b>Core</b> License	1	\$ 5,420.00	\$ 5,420.00	\$ 5,420.00	\$ 5,203.20
Contract Insight Enterprise Hosted/SaaS <b>Named User</b> License	500	\$ 380.00	\$ 346.00	\$ 173,000.00	\$ 166,080.00
<b>Contract Management</b> Module License	1		\$ 65,969.15	\$ 65,969.15	\$ 63,330.38
<b>IntelliSign<sup>SM</sup> &amp; Document Collaboration</b> Module License	1		\$ 42,286.94	\$ 42,286.94	\$ 40,595.46
<b>Bulk eSign/Merge</b> License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1		\$ 51,045.49	\$ 51,045.49	\$ 49,003.67
<b>Solicitation/eSourcing</b> Module License	1		\$ 65,969.15	\$ 65,969.15	\$ 63,330.38
<b>Vendor/Client Collaboration Gateway</b> Module License	1		\$ 55,967.78	\$ 55,967.78	\$ 53,729.07
<b>Public Access Portal</b> Module License	1		\$ 55,967.78	\$ 55,967.78	\$ 53,729.07
<b>Purchase Order/Spend</b> Management Module License	1		\$ 28,273.28	\$ 28,273.28	\$ 27,142.35
<b>Online Punchout Integration Connection</b> License (requires Purchase Order/Spend Management Module) [3] Punchout integration connections; Requires business account with Punchout provider(s)	3		\$ 186,500.00	\$ 186,500.00	\$ 179,040.00
<b>Database Integration</b> Manager Module License(s)	1		\$ 42,286.94	\$ 42,286.94	\$ 40,595.46
<b>Third-Party eSign Connection</b> Manager Module License *Requires license purchased from third-party eSign provider	1		\$ 22,314.47	\$ 22,314.47	\$ 21,421.89
<b>Onsite Backup</b> Manager Module License	1		\$ 19,536.21	\$ 19,536.21	\$ 18,754.76
<b>Dun &amp; Bradstreet Company Integration Connection</b> Manager Module License *Primary Company Profile data on-demand or scheduled integration *Requires license purchased from D&B	1		\$ 46,657.11	\$ 46,657.11	\$ 44,790.83
<b>OFAC Company/Employee Integration</b> Connection Manager Module License *Primary Company or Employee Profile data scheduled service Up to 2000 vendors/employee records per year then \$4 per record (overage invoiced monthly)	1		\$ 9,800.00	\$ 9,800.00	\$ 9,408.00
<b>SaaS Single Sign-on</b> Annual License (SAML 2.0 Compliant w/ WS Federation) for 1 Production System:	1		\$ 1,250.00	\$ 1,250.00	\$ 1,200.00
<b>Optional Solution DEV/STAGE/TEST Environment Add-ons</b> <b>(Annual Hosting Subscription)</b>					\$ -
Each Additional Add-on SaaS DEV/STAGE/TEST Environment @ 50% of Licensing (50% SLA, No Backups)	1			\$ 436,122.15	\$ 418,677.26
<b>Annual Standard Support/Maintenance</b>	1		included	included	
<b>One-Time Deployment</b> (based on licenses selected above)	1		\$ 136,857.85	\$ 136,857.85	\$ 136,857.85
<b>Optional Annual Services</b>					
Annual Application Compiled/Executable Code Escrow	1		\$ 2,400.00	\$ 2,400.00	\$ 2,304.00
SaaS Instance Service Up-Time Dashboard Annual Service	1		\$ 1,200.00	\$ 1,200.00	\$ 1,152.00
Optional Private Cloud SaaS Hosting Annual Services (1 production environment) Hardware/VM, Server Software, Networking, Bandwidth, SSL Certificate, Security Controls	1		\$ 49,112.00	\$ 49,112.00	\$ 47,147.52
<b>Optional Professional Services - Estimate pending final review of requirements</b>					
Not included with pricing above. Please see Services Pricing	0		not selected	not selected	not selected

\*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. For international travel (outside of USA, travel days will be invoiced to client at \$2,800 per day). Subject to annual contract. Concurrent user licenses or Leveled user license options available (pricing available upon request). Full features can be found at: <https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



## PROFESSIONAL SERVICES OPTIONS

Service	Unit Price	Unit of Measure
System Configuration Training Hours (Online up to 10 connections per session): - Remote	\$ 125.00	Per Day (one day minimum increments)
End User Training Hours (Online up to 10 connections per session): - Remote	\$ 125.00	lot
System Configuration Consultation Services (Remote)	\$ 135.00	Per Hour
Document Template Configuration Services (Remote) Estimated 2 hours per template	\$ 135.00	Per Hour
Workflow Configuration - Remote Estimated 4 hours per workflow	\$ 135.00	Per Hour
Punchouts Setup Services - Remote	\$ 150.00	
Data Import - 1 Source - Remote Pricing based on records volume Assumes structured/spreadsheet format for data/field mapping Pending final CobbleStone review of data	\$ 150.00	Per Hour
Data Import - Attachment Files/Documents -1 Source - Remote Pricing based on files volume Assumes unique, logical identifier to match electronic file with metadata record Pending final CobbleStone review of data	\$ 150.00	Per Hour
User Acceptance Testing - Remote	\$ 150.00	Per Hour
Project Management - Remote	\$ 150.00	Per Hour
System Integration - Remote	\$ 150.00	Per Hour
D&B Integration Setup - Remote	\$ 150.00	Per Hour
Database Integration Manager Setup/Configuration Consultation Hours - Remote	\$ 150.00	Per Hour
Technical Configuration - Remote	\$ 150.00	Per Hour
System Marketing Services - Remote	\$ 125.00	Per Hour
Data Extraction Services - Remote	Custom pricing based on project	Project
SaaS Single Sign-on Setup (SAML 2.0 Compliant w/ WS Federation) for 1 Production System - Remote	\$ 1,850.00	Per environment
Onsite Services (travel not included and will be billed to client)	\$ 2,400.00	Per Day (one day minimum increments)
*Pricing does not include travel fees, sales tax, use tax, VAT, or third-party software licenses and are invoiced separately to client if applicable. Services to be estimated by CobbleStone based on review of requirements.		

### Data Import and Integration Services

*Do you have vendors, bids and/or contracts to import into CobbleStone?* CobbleStone offers metadata and/or file importing services to ease the transition and speed the implementation process. CobbleStone metadata importing and files/documents importing services are priced per hour (\$150 per hour). Pricing estimates can be provided after reviewing sample metadata and/or files.

*Would you like to share bid, contract, payment, or vendor/client data with another system?* CobbleStone offers the ability to integrate with other existing enterprise solutions. CobbleStone data integration remote services are priced per hour (\$150 per hour) and include an additional annual support cost based on the integration specifications (if CobbleStone performs integration services). Pricing estimates can be provided after reviewing data integration requirements. The Enterprise Edition includes Web Services API that may be leveraged for data integration by your organization's IT staff. Contact me today to learn more.



## Comprehensive Training Options

CobbleStone Software offers a full-service training. CobbleStone offers full onsite and remote training options. Each training course includes an instructor lead training class, full agenda and user manual. The formal training courses are optional, however, to fully leverage the system features, we recommend the training course as knowledge sharing and formal education. CobbleStone offers full online help, support, and online learning videos. Formal training options are below.

1. Full Online Training (priced in this offer): The training session is live instructor-led via online meeting. The training sessions offered are system configuration, end-user, reporting, or technical training. A maximum of 20 attendees may participate in each remote training session. Online training is our best-value option, priced at \$125 per hour.
2. Full On-Site Training at Your Office: Each onsite session can have as many attendees that can fit comfortably onsite in your conference room. The training sessions offered are system configuration, end-user, reporting, or technical training. The training session is live instructor-led at your site and covers full features. On-site (at client headquarters) training is \$2400 per day (one-day minimum training plus travel days) plus travel expenses (per GSA guidelines).
3. Full On-Site Training at CobbleStone's Office: Each session can have as many attendees that can fit comfortably onsite in CobbleStone's conference room (approximately 20). The training session is live instructor-led in CobbleStone's training facility and covers full features. CobbleStone hosted training sessions will be priced upon request. \*\*all travel and lodging are the responsibility of the client.

## Online Configuration Work Sessions

CobbleStone also offers online configuration consultation work sessions (priced in this offer). The work sessions are dedicated online meetings with our implementation specialists to assist your team with the initial and/or ongoing configuration of the system. Our team works with you, offering best-practices configuration consultation. We have found great success with clients that choose these sessions in addition to the training sessions. Please note that the work sessions are optional, and you will not be invoiced unless the services have been delivered/completed. For example, if you purchase a block of 30 hours and only use 15 hours, you will only be invoiced for 15 hours. You can also purchase the work sessions separately after the training is completed, if you feel you need additional configuration guidance. It is recommended to leverage CobbleStone's 20+ years of experience during the initial implementation. Online configuration consultation work sessions are priced at \$135 per hour.

## Other Professional Services

CobbleStone also offers full implementation services. If full implementation services are preferred, CobbleStone will require full configuration and importing specifications including: fields for Record





Details, fields for Vendor Details, fields for Employee Details, field values, fields assigned to each Record Type, workflow (optional), document templates (optional), total count of legacy metadata rows for import, sample legacy metadata, total count of legacy files/documents for import, sample legacy files/documents, permission specifications and more. CobbleStone full implementation services can be priced upon request and detailed review of requirements.

CobbleStone is a worldwide provider of contract management software since 1995 and has years of industry knowledge and a proven track record of client success. CobbleStone is trusted by thousands of users worldwide and over 3 million contracts are managed by the CobbleStone Platform. CobbleStone's eProcurement & Contract Management Software is a great solution to an organization's needs and offers: simplified requisitions, contract & bid tracking, vendor management, user-definable fields, flexible reports, e-mail alerts, tasks and checklists, security, document management, workflow tasks, financials, searching, full text indexing, mobile-friendly access, and much more. We feel that our expertise and product can improve your organization's procurement, contract, and vendor management processes and look forward to presenting our system to you and your team.

Please contact me if there are any questions or if you would like to proceed. We look forward to working with you and your team.

Sincerely,

Marco Martucci  
CobbleStone – Leaders in eProcurement & Contract Management Software  
866-330-0056 ext.1203 | [mmartucci@CobbleStoneSoftware.com](mailto:mmartucci@CobbleStoneSoftware.com)



# THE COBBLESTONE SOFTWARE SUITE

Requisition / Request Manager	E-Procurement, E-Sourcing Management	Contract Lifecycle Management	Order & Asset Management	Vendor Management
Request Wizard	Bids / REX Management	Draft & Manage Contracts	Hosted Supplier Catalogs	Vendor / Partner Collaboration
Contract & Item Orders	Workflows & Approvals	Centralized Repository	Supplier Punchouts	Vendor Registration & Onboarding
New Vendor Requests	Online Vendor Bidding	Automate Alerts & Reminders	Spend Analysis & Control	Electronic Signing
Workflows & Approvals	Rate & Score Responses	Workflow & Approvals	Workflow & Approvals	Bids, Contracts, & Requests Online
Document Management	Award Management	eSign & Negotiate Online	Track Items Ordered & Received	Vendor Performance
Spend Control	Spend Reporting	Contract Compliance	Asset Management	Risk Management, Do Not Hire, Integration



### Next Steps & Implementation:

- ✓ Review and Approve Order
- ✓ Schedule Planning Kick-Off Call
- ✓ Install/Release System
- ✓ Start Training & Configuration
- ✓ Start Managing Your Contracts Better
- ✓ Success!

Rest assured, CobbleStone is committed to delivering you an outstanding customer experience as we have for thousands of users for more than 20 years. Our goal is to provide you with a user-friendly advanced eProcurement & contract software system that allows your organization to reach its highest potential for success. Thank you again for considering CobbleStone Software as your organization's preferred eProcurement & contract management software solution provider.

Contact me today if you would like to learn more about other CobbleStone Software solutions to improve procurement, vendor registration, policy management, solicitation management and more. We look forward to working with your team.

## Vendor Forms & Signatures

### RFP #21.6 – Procurement Marketplace SaaS

#### **Instructions**

Contained herein are forms and information required by the Cooperative Purchasing Connection (CPC). Please note, while some information is merely informational, some will be used during the evaluation and vetting process.

To submit the required forms, follow these steps:

1. Read the document in its entirety.
2. Complete all questions and forms.
3. Save all pages in the correct order to a single PDF format titled "***Vendor Forms & Signatures – Name of Company***".
4. Submit the forms in the required format with all necessary signatures in Public Purchase.

**The following sections will need to be completed prior to submission and submitted as one single PDF titled "Vendor Forms & Signatures – Name of Company":**

1. [Addendum Acknowledgement](#)
2. [Contract Offer & Award](#)
3. [Uniform Guidance "EDGAR" Certification Form](#)
4. [Subcontractor Utilization Form](#)
5. [Solicitation Checklist](#)

# Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input checked="" type="checkbox"/> Addendum No. 5 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input checked="" type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input checked="" type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input checked="" type="checkbox"/> Addendum No. 8 |

I understand that failure to confirm receipt of addenda may cause for rejection of this response.

*Bradford Jones*  
\_\_\_\_\_  
*Authorized Signature*

08/05/2020  
\_\_\_\_\_  
*Date*

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.

\_\_\_\_\_  
*Authorized Signature*

08/05/2020  
\_\_\_\_\_  
*Date*



# Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

**Part I: Vendor**

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal. **Please see CobbleStones attached rider to be incorporated in award for more information: CPC CobbleStone Software SaaS Application Software Hosting Service Rider - BF 2020July29 - CE 2020July31**

<b>Business Name</b> _____	<b>Date</b> _____
<b>Address</b> _____	<b>City, State, Zip</b> _____
<b>Contact Person</b> _____	<b>Title</b> _____
<b>Authorized Signature</b> <u>Bradford Jones</u>	<b>Title</b> _____
<b>Email</b> _____	<b>Phone</b> _____

**Part II: CPC**

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

**Awarding Agency** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_

**Name Printed or Typed** \_\_\_\_\_

**Awarded this** \_\_\_\_\_ **day of** \_\_\_\_\_ **Contract Number** \_\_\_\_\_

**Contract to Commence** \_\_\_\_\_

# Uniform Guidance “EDGAR” Certification Form

200 CRF Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor’s willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor’s return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency’s provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of

“federally assisted construction contract” in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor’s acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency’s federal award meets the definition of “funding agreement” under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the “funding agreement,” the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

## **8. Debarment and Suspension**

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## **9. Byrd Anti-Lobbying Amendment**

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## **10. Procurement of Recovered Materials**

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## **11. Profit as a Separate Element of Price**

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## **12. General Compliance with Participating Agencies**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).

**By initialing the table (1-12) and signing below, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.**

<b>Vendor Certification (By Item)</b>	<b>Vendor Certification: YES, I agree or NO, I do NOT agree</b>	<b>Initial</b>
1. Violation of Contract Terms and Conditions		
2. Termination for Cause of Convenience		
3. Equal Employment Opportunity		
4. Davis-Bacon Act		
5. Contract Work Hours and Safety Standards Act		
6. Right to Inventions Made Under a Contract or Agreement		
7. Clean Air Act and Federal Water Pollution Control Act		
8. Debarment and Suspension		
9. Byrd Anti-Lobbying Amendment		
10. Procurement of Recovered Materials		
11. Profit as a Separate Element of Price		
12. General Compliance with Participating Agencies		

**Please see CobbleStones attached rider to be incorporated in award for more information: CPC CobbleStone Software SaaS Application Software Hosting Service Rider - BF 2020July29 - CE 2020July31**

\_\_\_\_\_  
*Name of Business*

*Bradford Jones*  
\_\_\_\_\_  
**Signature of Authorized Representative**

\_\_\_\_\_  
*Printed Name/Title*

\_\_\_\_\_  
*Date*



# Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: \_\_\_\_\_  
Solicitation Number: \_\_\_\_\_  
Vendor Name: \_\_\_\_\_

If a subcontractor will not be used, check this box:

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

# Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. The Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

**Your organization's uploaded proposal should include the following submitted and correctly labeled documents:**

X	Document Title	How to be Submitted
	Performance Bond of \$2,500 (Copy)	Submit as PDF
	Pricing Schedule – Name of Company <ul style="list-style-type: none"> <li>• Educational Agencies</li> <li>• Governmental Agencies</li> <li>• Other Governmental Agencies</li> <li>• ESAs and Cooperative Agencies</li> </ul> <i>*Vendor created, see Scope of Work and Pricing under Technical Specification of the RFP for additional details.</i>	Submit as PDF
	Vendor Questionnaire – Name of Company	Submit as a PDF
	Vendor Forms & Signatures – Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
	Certificate of Insurance – Name of Company	Submit as PDF
	Exhibit A – Marketing Plan – Name of Company	Submit as PDF
	Exhibit B – Letter/Line of Credit – Name of Company	Submit as PDF
	Additional Information – as required <ul style="list-style-type: none"> <li>• Business Type Certificate, if applicable</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion before submission.

*Bradford Jones*  
 \_\_\_\_\_  
 Authorized Signature

\_\_\_\_\_  
 Printed Name/Title

08/05/2020  
 \_\_\_\_\_  
 Date



**Cooperative Purchasing Connection**  
Tabulation Report RFP #21.6 - Procurement  
Marketplace SaaS  
Vendor: EqualLevel

**General Comments:**

- General Attachments:** Certificate of Insurance - EqualLevel.pdf  
Exhibit A - Marketing Plan - EqualLevel.pdf  
Exhibit B - Letter of Financial Standing - EqualLevel.pdf **Confidential**  
Performance Bond of \$2,500 (Copy).pdf **Confidential**  
Pricing Schedule - EqualLevel.pdf  
Vendor Forms - Signatures - EqualLevel.pdf  
Vendor Questionnaire-EqualLevel.pdf



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

05/18/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Hiscox Inc. 520 Madison Avenue 32nd Floor New York, NY 10022	<b>CONTACT NAME:</b> <b>PHONE (A/C. No. Ext):</b> (888) 202-3007	<b>FAX (A/C. No.):</b>
	<b>E-MAIL ADDRESS:</b> contact@hiscox.com	
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURER A:</b> Hiscox Insurance Company Inc	10200	
<b>INSURED</b> Equal Level, Inc 7529 Standish Place Ste 115 Rockville MD 20855	<b>INSURER B:</b>	
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	
	<b>INSURER G:</b>	

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

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INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			UDC-1468701-CGL-20	06/30/2020	06/30/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ S/T Gen. Agg. \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <input type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input type="checkbox"/> N		N/A			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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THE HARTFORD  
BUSINESS SERVICE CENTER  
3600 WISEMAN BLVD  
SAN ANTONIO TX 78251

June 10, 2020

COOK COUNTY GOVERNMENT  
118 North Clark Street  
Chicago IL 60602

### Account Information:

<b>Policy Holder Details :</b>	Equal Level Inc
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### Contact Us

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Business Service Center

**Business Hours:** Monday - Friday  
(7AM - 7PM Central Standard Time)

**Phone:** (866) 467-8730

**Fax:** (888) 443-6112

**Email:** [agency.services@thehartford.com](mailto:agency.services@thehartford.com)

**Website:** <https://business.thehartford.com>

Enclosed please find a Certificate Of Insurance for the above referenced Policyholder. Please contact us if you have any questions or concerns.

Sincerely,

Your Hartford Service Team





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
06/10/2020

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<b>PRODUCER</b> MARTENS-JOHNSON INS AGENCY INC 42630135 6227 EXECUTIVE BOULEVARD ROCKVILLE MD 20852	<b>CONTACT NAME:</b>	
	<b>PHONE</b> (301) 231-5447 (A/C, No, Ext):	<b>FAX</b> (301) 881-1137 (A/C, No):
	<b>E-MAIL ADDRESS:</b>	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
	INSURER A : Hartford Casualty Insurance Company	NAIC# 29424
<b>INSURED</b> EQUAL LEVEL INC 11140 ROCKVILLE PIKE STE 100350 ROCKVILLE MD 20852-3106	INSURER B :	
	INSURER C :	
	INSURER D :	
	INSURER E :	
	INSURER F :	

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INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/Y YY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE	
							DAMAGE TO RENTED PREMISES (Ea occurrence)	
							MED EXP (Any one person)	
							PERSONAL & ADV INJURY	
							GENERAL AGGREGATE	
							PRODUCTS - COMP/OP AGG	
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident)	
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
	<b>UMBRELLA LIAB EXCESS LIAB</b> <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE	
							AGGREGATE	
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/>	N/A	42 WEC AB7QLL	06/30/2020	06/30/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
							E.L. EACH ACCIDENT	\$1,000,000
							E.L. DISEASE -EA EMPLOYEE	\$1,000,000
							E.L. DISEASE - POLICY LIMIT	\$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Those usual to the Insured's Operations.

**CERTIFICATE HOLDER**

COOK COUNTY GOVERNMENT  
 118 North Clark Street  
 Chicago IL 60602

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Susan S. Castaneda*

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# CERTIFICATE OF LIABILITY INSURANCE

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05/18/2020

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	<b>E-MAIL ADDRESS:</b> contact@hiscox.com	
<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURER A:</b> Hiscox Insurance Company Inc	10200	
<b>INSURED</b> Equal Level, Inc 7529 Standish Place Ste 115 Rockville MD 20855	<b>INSURER B:</b>	
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

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INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y / N <input type="checkbox"/> N / A (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Professional Liability			UDC-1468701-EO-20	06/30/2020	06/30/2021	Each Claim: \$ 500,000 Aggregate: \$ 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

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AUTHORIZED REPRESENTATIVE

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## Company Information

**Name of Company:** EqualLevel

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**Company Address:** 11140 Rockville Pike, Suite 100-350

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**City, State, Zip Code:** Rockville, MD 20852

---

**Website:** <https://equallevel.com/>

---

**Phone:** (301) 560-1492

---

**Provide the following company contacts that will be working with this anticipated contract. Include name, email, and phone number(s).**

	Name	Email	Phone
<b>General Manager</b>	Orville Bailey	obailey@equallevel.com	(301) 560-1492 Ext 1005
<b>Contract Manager</b>	Alexis Gordon	agordon@equallevel.com	(301) 560-1492 Ext 1009
<b>Sales Manager</b>	Cathy Boyd	cboyd@equallevel.com	(301) 560-1492 Ext 1007
<b>Marketing Manager</b>	Brent Maas	bmaas@equallevel.com	(301) 560-1492
<b>Customer Service Manager</b>	Sung Oh	sungoh@equallevel.com	(301) 560-1492 Ext 1003
<b>Account Manager(s)</b>	Sarah Miller	smiller@equallevel.com	(301) 560-1492 Ext 1011
<b>Supplier Enablement Manager</b>	Matt Bizet	mbizet@equallevel.com	(301) 560-1492 Ext 1010

**List who will be responsible for receiving updated membership lists.**

Name	Email	Phone
Cathy Boyd	cboyd@equallevel.com	(301) 560-1492 Ext 1007

**List who will be responsible for submitting sales reports and administrative fee payments every quarter.**

Name	Email	Phone
Alexis Gordon	agordon@equallevel.com	(301) 560-1492 Ext 1009

**List who will be responsible for conducting audits as requested by CPC.**

Name	Email	Phone
Alexis Gordon	agordon@equallevel.com	(301) 560-1492 Ext 1009

Identify any business types/classifications that your company holds. \*Submit documentation in PDF format to verify business status (see bid checklist).

x	Business Type/Classification
	8(a) 8(a) Qualified Business
	DBE Disadvantaged Business Enterprise
	HUB Historically Underutilized Business Zone
	MBE Minority-Owned Business Enterprise
	MWBE Minority Women-Owned Business Enterprise
X	SBE Small Business Enterprise
	Other; list name:

x	Business Type/Classification
	SDB Small Disadvantaged Business
	SDVOB Service-Disabled Veteran Owned Business
	SECTION 3 Section 3 Business Concern
	SSV Sole Source Vendor
	VBE Veteran-Owned Business Enterprise
	WBE Woman-Owned Business Enterprise

## Qualifications & Experience (70 points)

### 1. Provide a brief background of your organization, including the year it was founded (1-2 paragraphs max.).

EqualLevel Corporation ([www.equallevel.com](http://www.equallevel.com)) was founded in October 2009 by Orville Bailey and Eddie Potocko. The company's strategic procurement solution helps customers streamline procurement operations, improve customer satisfaction, and maximize savings. EqualLevel is a privately-held corporation that is profitable and debt free. The company is in Rockville, Maryland, just 12 miles north of the Washington, DC/Northern Virginia Technology Corridor. EqualLevel's mission is to provide the benefits of eProcurement to all public sector organizations, regardless of size.

### 2. Describe the number of agencies your organization, on average, provides Procurement Marketplace services for each year. Include those located in CPC's tri-state area of Minnesota, North Dakota, and South Dakota?

EqualLevel currently provides Marketplace Services outside the MN, ND and SD to over 100 combined buy-side and sell-side customers in the public and private sector. We are the incumbent solution provider to CPC for the Cooperative Purchasing Connection Express Marketplace. Our Marketplace platform is integrated with SMART Finance and Skyward and out of the box supports hundreds of school districts in the tri-state region.

### 3. Describe your current locations, staffing levels, and the number of staff that will be dedicated to the resulting contract is awarded.

EqualLevel is headquartered in Rockville, Maryland, just north of the Washington, D.C./Northern Virginia Technology Corridor. The management and advisory team, led by Orville Bailey (CEO) and Eddie Potocko (CTO), is composed of proven B2B innovators and thought leaders. As CEO and Co-founder of EqualLevel, for the past ten years Orville Bailey has provided leading public sector organizations with full featured procurement solutions delivered via the Software as a Service (SaaS) model. During his tenure at GE's coveted Corporate Business Development Group in the mid-1990s, Orville pioneered many of the B2B eCommerce models in use today, such as Reverse Auctions and Self-Service Procurement. Recognized as an innovator by publications such as *Fortune Magazine*, and by the Harvard Business School, Orville has manifested much of his learning into the EqualLevel platform that is offered to the Cooperative Purchasing Connection (CPC) today.

With over 100 successful implementations, EqualLevel helps customers and their trading partners achieve their operational procurement and commercial objectives on an open platform that can easily accommodate business and technological advances for years to come.

EqualLevel boasts an experienced, highly productive team keenly focused on customer service. EqualLevel's leadership and key personnel include

**Orville Bailey (CEO, Co-founder):** As CEO, Orville is responsible for overall company strategy, business development and sales and marketing. Prior to EqualLevel, Orville was Co-founder and CEO of B2eMarkets, a pioneer and leader in the enterprise e-Sourcing market. In this capacity, Orville helped raise over \$50 million in venture investment, across four rounds of funding for B2eMarkets. As an executive with GE, Orville also led many early e-Commerce initiatives, most notably in the areas of procurement, supply chain management and strategic sourcing. Orville holds a Bachelor of Science in Mechanical Engineering from Worcester Polytechnic Institute, and an MBA from Harvard Business School.

**Edward Potocko (CTO, Co-founder):** As CTO, Eddie's focus is to fulfill EqualLevel's mission to deliver full-featured e-procurement solutions with unprecedented usability and scalability. Prior to EqualLevel, Eddie worked as a Software Engineer for mSpot, where he developed scalable Web applications. Before mSpot, he led the development team for CustomPartNet, an online resource for the manufacturing industry. Eddie holds a Bachelor of Science in Computer Science from University of Maryland, Baltimore County.



**Sung Oh (VP Client Services):** As Vice President of Client Services, Sung oversees EqualLevel’s customer solution implementation and supplier enablement. Sung is a Certified Scrum Master (CSM) with extensive training on ITIL and CMMI Level 5. Prior to joining EqualLevel, Sung worked as a Project Manager at OST Inc., managing multiple, highly critical Federal Aviation Administration IT projects including modernization of the Medical Support Systems and Asset Inventory Tracking System. Sung holds a Bachelor of Science in Computer Science Systems from Wentworth Institute of Technology, Boston.

**Ira Golden (VP Product Management):** Ira has been part of the EqualLevel team since its inception. As Director of Product Management, Ira is responsible for EqualLevel’s product planning, continuous improvement and quality. Prior to EqualLevel, Ira was head of Product Management for CustomPartNet Inc., an online resource for the manufacturing industry, where he led the company’s content development program and oversaw cost estimation and productivity tool design. Ira holds a Bachelor of Science in Mechanical Engineering and a Masters in Mechanical Engineering from the University of Maryland.

**Cathy Boyd (Director of Business Development):** Cathy joined EqualLevel in April 2019 as Director of Business Development, Education Markets. At EqualLevel, Cathy’s role is to manage successful digital transitions for both new and existing clients. Prior to joining EqualLevel, Cathy worked as a Member Services Executive for E&I Cooperative, where she teamed with business partners and eProcurement providers to support members through their successful digital transitions. Before E&I, Cathy served for many years in sales and project management roles for ESM Solutions, implementing and documenting all products, and providing training. Her most recent position at ESM had been as Manager of Customer Support where she oversaw the team supporting all clients (buyers and sellers) with a focus on customer success.

**Matt Bizet (Manager of Supplier Services)** Matt has been part of the EqualLevel team since 2013. As Supplier Enablement Manager, he is responsible for delivering a seamless integration process to suppliers so that they may transact electronically with their customers. Before taking on the role of Supplier Enablement Manager, he served as Support and Implementation Specialist for EqualLevel. Matt holds a Bachelor of Science in Mathematics from the University of Maryland.

**4. Describe your company’s experience in providing online hosted marketplace software to government and nonprofit agencies as requested in this solicitation.**

The government, education, and non-profit customers make up 85% of the EqualLevel’s buy-side customers. EqualLevel’s modern and scalable technology architecture and deep commerce expertise has enabled the company to successfully deliver sophisticated marketplace software solutions to K-12 districts, service cooperatives, government/tax supported entities, and non-profit agencies, as well as privately held companies. EqualLevel’s flexible architecture, use of cloud technology and proprietary methodologies, allow for the setup and configuration of a marketplace quickly. EqualLevel will offer serious prospects the ability to try a tailored solution before purchase. Trial environments are established with minimal touch-time required. Our typical ‘turnkey’ implementation timeframe is 45 to 90 days.

**5. Provide the names and project descriptions of other agencies (minimum of three) currently using your software. Be specific, for example, how did you understand and meet your clients’ needs? How long has each client used your software? What makes your software unique, etc.?**

Customer	Contact	Brief Description
City of El Paso	Veronica Gomez Software Specialist III Purchasing & Strategic Sourcing Department (915) 212-1198 GomezV1@elpasotexas.gov	City of El Paso has been a customer since 2015. They utilize our Marketplace solution integrated to SAP PeopleSoft. They have over 300 active supplier contracts in their Marketplace.

NEISD	David Bohannon Executive Director of Procurement & eCommerce (210)407-0405 dbohan@neisd.net	NE ISD has been a customer for six years and is using in a pCard configuration but plans to integrate to Lawson in the next phase of the implementation
Chicago Public Schools	Charles Mayfield Executive Director – Procurement (773)553-2901 <a href="mailto:cemayfield@cps.edu">cemayfield@cps.edu</a>	CPS has been a customer for six years and is integrated to their Oracle ERP system

**6. Describe your customer retention (i.e. customers who are served that continue to be repeat customers).**

The company has over 100 combined buy-side and sell-side customers and a 96% retention rate.

**7. Provide evidence of what your company is doing to remain viable in the industry.**

The EqualLevel Marketplace addresses the simple question of “why can’t I shop at work the same way I do at home?”. Enterprise software companies have failed to answer this question. Even Ariba, once seen as an innovator, has gone the way of traditional enterprise software by delivering an over-engineered, and hard-to-use shopping experience. Meanwhile, on the consumer side of e-Commerce users are provided with affordable, innovative, easy-to-use solutions. At home, users do not need training sessions to operate retail sites, even to conduct a complex transaction like returning an item. With this in mind, EqualLevel was founded with a mission to ‘Consumerize’ B2B and B2G e-Commerce.

Some of the industry leading features and solutions include:

**A/P Automation:** EqualLevel Invoice Management extends efficiency gains through the entire procure-to-pay process by enabling effective, and easy invoice matching and reconciliation, eliminating wasted hours on manual activities. With Invoice Management, all invoices will be uniform and easy for A/P administrators to find. Invoice Management includes e-Invoicing which enables suppliers to transmit electronic invoices via direct cXML receipt, EqualLevel GO and the EqualLevel Network. Invoices are easily tracked, and automatically matched to Receipts and POs based on your pre-defined 3-way match reconciliation rules. There is also the ability to build in error handling and approval.

**Sell Side EqualLevel GO:** An EqualLevel GO Business subscription provides a full feature punchout capable e-Commerce site for suppliers. The site enables more than just a static catalog with the ability to easily upgrade, integrate to automatically process ship-notices, and invoices. GO is an open platform and as such can be extended to interface with any e-Procurement system.

**EqualLevel’s Tier One Diversity Reseller Solution** combines an intuitive, Best-in-Breed eProcurement Marketplace for your customers with a complete eCommerce platform to manage transactions. Plug and play to any ERP or eProcurement platform including Ariba, BuyerQuest, Coupa, EqualLevel, Jaggaer, Peoplesoft, SAP, Workday and more.

**Artificial Intelligence** with the EqualLevel Savings Advisor (ELSA) for the Private Marketplace customers to advise on real time savings options to shoppers prior to purchase. ELSA impacts buying decisions in the cart, artificial intelligence that learns as it is used. PDF for each order showing Buyer’s choice and notes (3 bids and a buy). Conform to Uniform Guidance Requirements for federal funds and full reporting at the customer level to show overall savings by month, item, contract downloadable file.

**Guided Buying** using site content tiles, organizations can provide a personalized, consumer-like guided navigation for each buying persona, ensuring ease-of-use and full adoption.

## Marketing & Partnership (45 points)

### 1. Describe how your company markets directly to potential customers.

EqualLevel utilizes thought leadership, email marketing, participation in national conferences and webinars to attract leads. The company has a greater than 70% conversion rate from a qualified lead to a buying customer. Sales cycle times range from six to 24 months, with an average of 18 months. EqualLevel plans to incorporate a tele-marketing group beginning in 2021.

### 2. Describe marketing collateral and sales campaigns that have been successful for your organization in the past. Describe how your organization plans to utilize your marketing staff with this anticipated contract.

Once a lead is qualified, our best sales strategy has been to provide a custom, no charge sandbox for two to three weeks. This enables our account champions to socialize the marketplace with other stakeholders and to solidify a business case. Our experience is that public agencies are influenced the most by a similar size/type agency that utilizes the same financial system, followed by geographic location (same state being ideal).

We've identified the top 25 school districts in the Tri-State (MN, ND, and SD) representing just under 400,000 students. EqualLevel will customize sales collateral based on size, branding and financial system and email/snail mail packages to procurement, finance and the superintendent of each school. No charge sandboxes will be made available to all 25 as well as assistance building a business case. The CPC contract will enable these districts to accelerate the contracting process.

Tri-State Target Schools	Attendance	Type	State
Anoka-Hennepin PS	38,802	K12	MN
St. Paul PS	36,888	K12	MN
Minneapolis PS	35,580	K12	MN
Rosemount Apple Valley-Eagan ISD	28,997	K12	MN
Osseo PS	21,472	K12	MN
South Washington County	18,966	K12	MN
Rochester PS	18,015	K12	MN
Elk River PS	13,670	K12	MN
Robbinsdale PS	12,546	K12	MN
Mounds View PS	11,957	K12	MN
Wayzata PS	11,948	K12	MN
Lakeville PS	11,204	K12	MN

Minnetonka PS	10,970	K12	MN
North-St Paul- Maplewood-Oakdale PS	10,808	K12	MN
Bloomington PS	10,641	K12	MN
St Cloud PS	10,292	K12	MN
Eastern Carver County PS	9,829	K12	MN
Bismarck SD	13,209	K12	ND
Fargo PS	11,514	K12	ND
West Fargo PS	10,950	K12	ND
Sioux Falls SD	25,018	K12	SD
Rapid City Area SD	13,832	K12	SD
<b>Total</b>	<b>387,108</b>		

**3. Describe your organization's ability to participate in conference trade shows and how you will position the contract at those tradeshow. List all, conference trade shows that your organization has attended in the last three (3) years.**

We actively participate in ASBO and NIGP associated shows. In the past three years we've attended 22 regional ASBO conferences including the national ASBO , and seven NIGP conferences. We budget for participation in approximately 10 conferences per year.

**4. Describe how your company will position this contract to CPC's participating agencies if awarded.**

EqualLevel has one additional cooperative contract, Allied States Region 19, that we utilize in TX. Outside of Texas CPC is our lead cooperative agreement.

**5. Describe how you plan to inform and train your personnel on the details and promotion of the contract.**

We hold bi-weekly company meetings for announcements and training on new programs and tools. We plan to dedicate a meeting to reviewing the CPC contract.

**6. Is your organization able to service all areas and eligible agencies within CPC's tri-state area?**

  X   **Yes**

       **No**

**If NO, explain why your organization is not able to service an area and/or state.**

Click or tap here to enter text.

**7. List the other contracts you have in place that could be accessed by our membership for your services (e.g. other consortiums) in the tri-state area?**

None

**8. Provide a list of governmental, educational, and cooperative contracts that your company holds outside CPC's tri-state area.**

EqualLevel has one additional cooperative contract, Allied States Region 19, that we utilize in TX. Outside of Texas CPC is our lead cooperative agreement.

**9. List the agencies, if any, you would exempt from this contract (i.e. current agencies that you are currently serving that will be exempt from pricing submitted with this proposal).**

None

## Financials & Level of Support (30 points)

### 1. Describe how your organization works with agencies to determine payment terms.

EqualLevel is priced as an annual subscription and one time initial setup/configuration pricing. We are flexible when working with agencies if a departure from that model is necessary

### 2. Does your company accept payment by procurement card? If so, is the participating agency assessed a fee for purchasing with a procurement card? Describe the fee charge, if applicable.

EqualLevel does accept payment by procurement card and there is no fee.

### 3. Indicate the level of support your company will offer on this contract category.

- Pricing is the same as offered to individual education, government, and nonprofit agencies.
- Pricing is the same as offered to cooperative purchasing organizations or state purchasing departments.
- Pricing is better than what is offered to individual education, government, and nonprofit agencies.
- Pricing is better than what is offered to cooperative purchasing organizations or state purchasing departments.
- Other, please describe

If OTHER, describe how the pricing submitted differs from individual entities or other purchasing consortiums:

[Click or tap here to enter text.](#)

### 4. Is your company or any employee invested with service providers (i.e. Vendors/Contractors)?

Yes  No

If YES, list what Vendors/Contractors the company and or employees have affiliations with.

[Click or tap here to enter text.](#)

### 5. Has your company and/or any proposed subcontractors been involved in any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending within the last five (5) years?

Yes  No

If YES, document thoroughly and list any contract in which your organization has been found guilty or liable, or which may affect the performance of the services.

### 6. Has your company been disbarred and or suspended from doing business within the United States?

Yes  No

If YES, list what states, the reason for debarment and/or suspension, and its effective dates.



## Industry Specific Information (570 points)

### 1. Describe in detail the capabilities of your software. Describe how they meet the minimum qualifications, or not, or how they exceed the minimum qualifications.

To meet CPC's procurement requirements as defined in the RFP, EqualLevel proposes the following modules: Shopping Cart Management, Requisition Management, Order Management, and Supplier Enablement. Each of these modules is described in this RFP response. This offering meets all the minimum requirements as defined in Section III, Technical Specifications, Part C: Terms and Conditions, Procurement Marketplace SaaS #1- 57 of the RFP #21.6 Procurement Marketplace Software as a Service (SaaS) Document.

The following are a some of the technical specifications where the EqualLevel marketplace exceeds the minimum qualifications:

**#4. Ability to conduct robust product search** - EqualLevel marketplace utilizes a distributed search methodology, which enables searching multiple suppliers simultaneously, regardless of the catalog type. The system searches hosted catalog files, supplier PunchOut stores, supplier APIs, and more, from multiple suppliers suggesting similar items in the product detail and the opportunity to compare items side by side. The search process appears seamless to the shopper and all the results are combined into one, easy-to-use interface.

**#13. Provision of a branded homepage for the purchasing member to customize** - In addition to customizing the logo, colors, and content, the administrator tools in the marketplace offer several additional features for enhancing the homepage. The marketplace administrator can add RSS feeds to be displayed on the homepage, choose to feature specific vendors, add vendor-specific messages for shoppers, and more. The easy-to-use administrator tools also provide customization in other areas of the marketplace. Custom content can be added to other pages, such as login, registration, and checkout, and the content of several email notifications can be customized as well.

**#22.. Ability to provide a robust and easy to use online interface for suppliers of any size to establish accounts, profiles, and catalog data/content** - The EqualLevel Supplier Portal offers suppliers much more than just the tools to set up an account and provide catalog data. For PunchOut suppliers, the Portal offers tools to automatically test their PunchOut store. For small suppliers with no Web presence, the Portal offers an interactive catalog builder with the ability to preview how their items will appear in the marketplace. Suppliers can also receive requests from the marketplace in the Portal and submit quotes back to the shopper. Additionally, the buyer can invite new suppliers and track the progress of their integration with the marketplace using the EqualLevel Network.

### 2. Describe the onboarding process for an eligible agency. Describe who is involved, what is the process for understanding the client's current system and needs, how a timeline would be established, how are responsibilities established and communicated.

The marketplace will be implemented by EqualLevel's Professional Services (PS) organization utilizing a comprehensive solution methodology that has been refined through numerous client engagements. The methodology, combined with hands-on experience and knowledge of industry best practices, will assist new customers in achieving business objectives with the greatest return on investment.

EqualLevel's approach to project execution takes into account both the technical aspects of the solution as well as processes and people. The methodology is based on partnering with, and guiding, the customer's project team through a well-defined solution process that is led by an EqualLevel Business Process Consultant and Project Manager.

EqualLevel employs a collaborative implementation process that is depicted below in Figure 1:

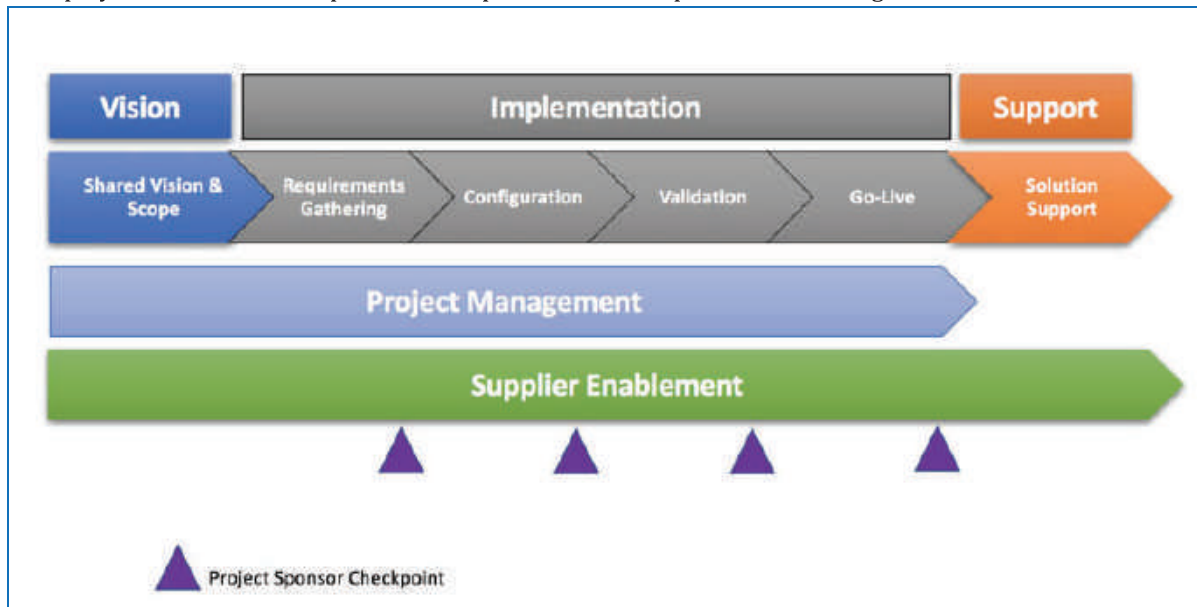


Figure 1: EqualLevel's Collaborative Implementation Process

EqualLevel and the customer will be mutually responsible for project success through solid organization and the execution of an agreed upon implementation plan. EqualLevel's project and technical management methodologies combine proven supplier management and e-Procurement expertise, with software and a disciplined solution management approach. The principles of EqualLevel's methodology include:

- A tightly-controlled project scope, providing effective cost and schedule management
- Project execution using a phased approach designed to minimize risk and disruption to current operations
- Intellectual capital, assets, and property to ensure high-quality deliverables and improve implementation speed
- Established training approaches that provide the right level of training services for users and administrators

### 3. Describe how supplier catalogs and their specific items are integrated into the proposed software. Describe who communicates with suppliers, who assist vendors with integration, and who manages catalogs and pricing.

There are multiple integration options available to vendors to make their catalog/products available in the marketplace. These options are offered to accommodate varying levels of eProcurement capability. Regardless of a vendor's capability, the focus is on making all items in the marketplace visible to shoppers for effective comparison and identification of cost saving opportunities. EqualLevel's Supplier Enablement Team is responsible for initial integration of new vendors into the marketplace. The Supplier Enablement Team works closely with the marketplace administrator and the vendor point of contact to enable the vendor's store as quickly as possible. Once enabled, EqualLevel provides tools to vendors to self-manage their own catalogs. EqualLevel also provides a free PunchOut solution on its EqualLevel GO platform to qualifying vendors who do not currently have a PunchOut-enabled solution or are seeking to take the next step in eCommerce capability.

### 4. Describe any costs required to suppliers/vendors at any point in the process.

There is no charge to suppliers seeking standard marketplace enablement, regardless of integration type.

**5. Describe the ability of your software to accommodate vendors of drastically different sizes and technical capabilities.**

EqualLevel's marketplace solution has integrated with suppliers who have no online order capabilities and sell only a handful of items to the largest of online product suppliers with catalogs exceeding one million items. This provides a true level playing field for suppliers who are enabled into an EqualLevel marketplace. Our marketplace solution can also accommodate free form ordering from a hosted document—taking away the need to create a catalog file to be loaded into the marketplace.

**6. Describe your supplier support and communication process. Describe levels of service available and associated costs, if any.**

The EqualLevel marketplace has a fully integrated Supplier Portal solution, dedicated to supplier support and communication. Through the Supplier Portal, the tasks of supplier enablement are automated/coordinated. Supplier representatives can register to receive orders and are provided the tools to submit a catalog file or provide/update PunchOut/order delivery credentials.

**7. Describe the capabilities of the client creating their own “catalog” in the marketplace.**

Yes, the EqualLevel marketplace solution has several options for clients to host their own catalog in the marketplace. Options include hosted catalog files (PDF or Word documents) that allow for free form entry of items, catalog files that can be loaded directly into the marketplace through the catalog builder in the Supplier Portal, or a fully manageable storefront through an EqualLevel GO store. Tools are also provided to the supplier to make updates to their catalog file. Updates to catalog files are handled by the supplier, removing the task of updating pricing from the client. Additionally, EqualLevel GO stores are uniquely suited for line item bid catalogs with awards to multiple vendors. Order delivery can be established at the item level and items are delivered to the appropriate vendors automatically through the marketplace when orders are placed.

**8. Describe the ability to customize a catalog in the marketplace. Describe the role and the roles of the supplier/vendor and the client in managing and maintaining contracts in the marketplace.**

The EqualLevel marketplace solution is very flexible when it comes to management of catalogs in the marketplace. EqualLevel will work with vendors to best determine the implementation within the marketplace.

There are a couple of options for the hosting and customization of a catalog file. Suppliers with more than 25 items will have the opportunity to have an EqualLevel Go store with full search capability from the marketplace. They may also opt in to making their catalog a PunchOut capable store available to connect to any eProcurement system using standard punchout technology. They will have all the tools necessary to load a catalog file, edit their catalog items, and create a landing page of their own for shoppers to view for the PunchOut Go storefront. Suppliers with fewer items will be provided access to a catalog builder. This tool will allow them to load items directly into the marketplace via an Excel or CSV file.

Having a new vendor added to the marketplace is initiated by the client through a new supplier request within the EqualLevel Network. Once EqualLevel has received the client request, the EqualLevel Supplier Enablement Team will coordinate the assignment of the appropriate tasks to the vendor in the supplier portal and will coordinate initial test orders. Once successful test orders have been completed and the vendor is ready to receive live orders, the client will review the contract and enable the new catalog/contract in their marketplace.

Control of the contract within the marketplace is managed by the client administrator. The client administrator will provide the contract start and end dates, determine the visibility to specific shoppers if needed, and will receive email notifications 30 days prior to the end of the contract term to help ensure proper updates to the existing vendor contract take place or the transition to a newly awarded vendor can be coordinated.

## 9. Describe your software's ability to control access to the marketplace.

The EqualLevel marketplace provides fully configurable multi-level access controls.

**Marketplace User Access:** Access for shoppers can be provided through a secure yet simple registration process which will create a username/password to access the marketplace.

**Marketplace Feature/Functionality Access:** The marketplace users can be grouped into custom roles for access to certain features or areas of the marketplace.

**Order Processing Access:** Through set up of roles or approvals, how a user makes purchases can be controlled.

**Contract Access:** Users access to contracts (all or partial) can be defined based on their business group.

These customizations are typically set up to be transparent to the shopper's experience and can be edited/revised as needed by the client administrators.

## 10. Describe the ability to set and enforce password and account properties. Describe how password resets are handled.

Password resets are handled by either the user or the client administrator. The first option includes a forgot password link on the sign-in page that can be utilized to send the user an email with a one-time link to help reset their password. (When signed in, users can also change their password in their profile; this method will require them to know their current password). Second, client administrators can help with a password reset through their admin tool panel.

## 11. Describe what capabilities are given to authorized users to maintain accounts, passwords, user roles, etc.

Multiple tiers of administration can be set up to facilitate the needs of the client's marketplace. The primary marketplace client will be trained in an administrator role allowing them to manage portions of the marketplace. Additional tiers of administrators can be created underneath the administrator role to help provide basic administrative services to different groups set up in the marketplace. The main client administrator will have the ability to set up different business groups, create new agencies or regions, and set up users as needed.

*Example: The primary client will have basic administrative rights over the entire marketplace. That administrator will have access to all users, reports, contracts, documents, etc. Secondary administrators, for example an "agency administrator," can be set up to have administrative access only to users, addresses, and order information for shoppers a smaller subset (a single agency for example). This secondary administrator will not have full access to all marketplace administrative functions. Settings for these additional administrative roles are customizable based on the needs of the marketplace setup*

## 12. Describe your software's ability to handle varying levels of approval authority within a client's structure.

The marketplace can be configured to handle various types of approval flows to support a client's structure. Multiple approval steps can be set up to occur in sequence and each step can have one or many approvers that can act. The scope of shoppers that each approval step affects can be set up to match the client's structure. Approvals can apply to all shoppers or they can be assigned to individual shoppers or accounts, such as agencies or departments. There is also the flexibility to create more complex approval conditions, such as approvals based on the vendor, dollar amount, shipping, or billing address, and more. The capabilities of the approvers themselves can also be configured in the marketplace. Approvers can be limited to approving or denying orders along with entering comments, or they can be granted access to make changes to addresses, payment, catalog items, and attachments.

### 13. Describe the segregation and differentiation of rights for different groups of users.

Business groups can be used in the marketplace to help support different access to contracts. If the marketplace needs to support users in different categories, states, regions, etc., business groups can be used to limit the visibility of a contract to one group over another.

### 14. Describe any limitations the software has for the number of users logged in at any one time.

There are no limitations on the number of simultaneous logged in users.

### 15. Describe your software's search/query capabilities, including what types of data can be used to limit or target the return of search results.

The EqualLevel marketplace enables the searching of multiple supplier catalogs simultaneously from a variety of sources.

- When searching an external source (e.g., a supplier's eCommerce store), a query is sent using an API and real-time results are returned to the marketplace. The type of data that can be searched and the scope of the search results are determined by the supplier's capabilities.
- When searching an internal source (e.g., a supplier's catalog file), the EqualLevel marketplace matches the shopper's search terms against several catalog item fields, including supplier part number, item name, item description, manufacturer, manufacturer part number, and keywords.
  - The search results, from any data source, can be limited or targeted in the marketplace using tools for filtering and sorting:
- The "search within" feature enables a user to target specific items from the total search results by searching within those results. Matches are found on any of the fields listed above and multiple searches can be performed in sequence to narrow down the targeted search.
- Filter options are available to narrow down the search results based on the supplier, manufacturer, price range, and rating. Multiple options can be selected from each filter and applied to the results.
- The search results can also be filtered by relevance (default), price, item name, and rating.

The EqualLevel marketplace also supports searching for documents, which can be performed as part of a catalog item search. Documents can be found by matching search terms to document titles, keywords, and the text content of the document.

### 16. Describe if your software can offer customized search functionality to optimize search results.

As described above, when searching external sources such as suppliers' sites, the search functionality is determined, in part, by the supplier's capabilities. However, the EqualLevel Swift API used to search suppliers' sites is customized for each supplier and can be optimized for their catalog data. Further, in the EqualLevel marketplace, results from all suppliers are sorted by relevance based on EqualLevel's proprietary algorithms. These sorting algorithms can be customized for the customer's needs to offer more weight to certain criteria. Additional customization options are also on the product roadmap, such as prioritizing results from specific suppliers.



**17. Describe the sources of data used for searching. Describe if the software requires “punch out” to a vendor’s catalog to view any item detail. Describe when “punch out” is required, and what other methods are used to perform a search query.**

PunchOut is not required for a supplier to have a catalog in the marketplace or to view item detail. The following methods are supported for searching a supplier's catalog:

- If a supplier offers an API, EqualLevel can integrate with them to pass search queries using their API and retrieve real-time search results.
- If a supplier has an e-commerce store (with or without PunchOut) that can support the EqualLevel Swift API, that tool can be used to retrieve real-time search results.
- EqualLevel can build suppliers a PunchOut store on the EqualLevel GO platform, which can synchronize catalog data to the marketplace.
- Suppliers can enter or upload catalog items to the EqualLevel Supplier Portal, which can synchronize catalog data to the marketplace.
- Suppliers can send catalog files to the EqualLevel FTP site (or post files to their own FTP site), and EqualLevel Catapult can automatically import the catalog to the marketplace.

**18. Describe if a user can select multiple items from query results for comparison purposes.**

Yes, users can select multiple items from different suppliers and from different search queries. These items can be compared side-by-side.

**19. Describe if the software allows the user to identify in the query results if a product is out of stock or back-ordered.**

The ability to show out of stock or backordered information on a product depends on the vendor's eCommerce site capability to show the information when punched out. When possible, search results will exclude out of stock or backordered items to provide shoppers with options that are immediately available for purchase.

**20. Describe if the software allows users to save items in a shopping cart for later use. Describe any restrictions or additional abilities of the users on shopping cart functionality.**

Shoppers can add items to a shopping cart and leave them for later use. Shopping carts are not automatically cleared and the items in a cart will remain until removed by the shopper or checked out. Shoppers can also save their shopping cart as a shopping list (more detail provided in answer #21) or they can save a requisition and complete the order later. Saved requisitions are retained indefinitely (unless deleted by a user) and are visible to administrative users. A saved requisition can only be deleted if it has not yet been submitted.

**21. Describe if the software allows users to create a list of favorites. Describe viewing capabilities (i.e. other parties) and how long favorites are retained.**

Shoppers can save favorite items to a Shopping List. Saving items to a Shopping List allows for easy retrieval of those items later to be added to a cart if desired. Shopping Lists can also be shared with other users. Items saved in a Shopping List are automatically updated to display current pricing and price changes are identified to the shopper. Any items offered via a supplier whose contract has expired will display a notification that the items are no longer available as the contract has expired or is inactive

The client administrator can create Global Shopping Lists which can be shared with all of the users in the marketplace, or a group of users. Any time the client administrator makes a change to that list, those changes will update globally for all users.



## **22. Describe if the software provides the ability to suggest an item(s) to be added to the current cart.**

Shoppers can click to view a specific item's product detail and the marketplace will display similar items suggested below, along with pricing and supplier providing those items

The EqualLevel marketplace has a Quote Request module that can be used to request items not found in the marketplace. A shopper can submit a request for the necessary item directly to the vendor and the vendor can submit a quote response that includes the item(s) along with the price. The shopper can add those items from the quote to their cart and complete the purchase. Items returned to the marketplace in a quote are not added to the general catalog for other shoppers to see. The Quote Request module can also be configured to allow shoppers to submit requests for needed items to a marketplace administrator instead of the supplier. The administrator can then submit a request to the supplier, or contact them directly, to request that items be added to the current catalog. Additional functionality for these types of requests is on the product roadmap and planned for a future release.

## **23. Describe if the software can populate fields on orders from pre-defined user profiles.**

Some information in the marketplace can be pre-defined. Shoppers can designate their default bill-to, ship-to locations, phone numbers, and email addresses in their profile. These items will pre-populate when the shopper places an order. Marketplace administrators can also assign addresses to those users which they have access to, the ability to create addresses by individual shoppers can be disabled. Credit card information can be manually created by an agency's PCard administrator and the appropriate card can be assigned to a specific shopper. This is not utilized in cooperative environments but is utilized in some private marketplaces for single agencies. Other items can be pre-populated based upon marketplace customizations—e.g., cost center, account codes.

## **24. Describe the shopper/approver experience and how the workflow can communicate between accounts.**

Shoppers, when placing an order that is in an approval chain, can add internal notes to the order. If an approver chooses to leave a note when they approve/deny the order, the shopper will receive an email with the added notes and will see any notes left in the order itself by approvers. These notes will not be sent to the vendors.

In addition, any comments placed on orders received through a transferred cart, will be emailed back to the original shopper.

## **25. Describe any capabilities for order aggregation for order placement and/or shipping. Describe how this process works.**

The EqualLevel marketplace solution can provide order aggregation as an additional module beyond default order delivery. The default Order Delivery module is configured to immediately send orders to vendors once the order is placed (or approved, if sent for approval). The Order Aggregation module offers set vendors the ability to have their orders held in the marketplace to be sent later. For orders that have been held, functionality can be enabled for specific users or administrators to allow them to edit, merge, and manually send these orders. EqualLevel can also configure automated aggregation and send processes that can be customized for the client. In other words, a process can be scheduled for a specific date and time to aggregate held orders based on several different criteria. The aggregation process is flexible and can merge orders that match one or many variables. For example, the aggregation can be set to merge orders that have the same vendor, shipping address, and account. Another automated process can be scheduled to send these orders to the vendors at a specific date and time, either immediately following the aggregation, or after users have reviewed the aggregated orders.

**26. Describe if the software can handle line items with multiple quantities to be sent to multiple locations. Describe how this process works.**

The standard configuration for the EqualLevel marketplace is that multiple quantities of a line item on the same order are associated with a single ship-to address. Enabling the delivery of multiple quantities on a line item to multiple ship-to locations would require custom configuration. The EqualLevel marketplace can support such a configuration

**27. Describe how returns are addressed and handled.**

In the Desktop Receiving module, shoppers can log quantities of items that are being returned. They can indicate if the item is being returned for replacement or if it is being returned and cancelled. The quantities returned are used in the calculation to determine when an order is fully received. The quantities returned can be included in a transaction feed to the buyer's ERP system. Return of the shipped goods are handled between the shopper and the vendor. The return will need to be communicated to the vendor directly and they are responsible for processing the return.

**28. Describe the methods of payment available to clients. If credit cards are accepted, describe how much detail of the transaction is captured and maintained with credit card purchases.**

The EqualLevel marketplace is PCI compliant and can provide two payment method options: PO and Credit Card. The marketplace can be restricted to one option if required. The PO payment method option can also be enabled by a user with a supplier authorization feature. Approvals can also be set up for either of these payment methods in combination with other criteria (e.g., PO payment for a specific supplier over a specific dollar amount). For credit card purchases, the marketplace stores the order data sent to the supplier, including the detailed line item information. For credit card data, the name on the card, expiration date, and the last four digits of the card are also stored with the order data. After the order is transmitted to the supplier, the processing of the credit card is not performed by EqualLevel.

**29. Describe how the software handles credit card information. Describe the encryption methodology. If third parties are involved, what is their role?**

When entering a credit card in the marketplace, the information required is: the name on the card, the expiration date, and the card number. This information is stored with the card number encrypted with AES-256, an industry standard encryption accepted by the United States government, on Amazon S3. Amazon S3 is a third-party PCI Compliant storage solution. In the marketplace, only the last four digits of the card number are visible.

**30. Describe if the software can allocate costs on a single item to multiple cost centers. Describe if multiple line items with multiple quantities can be allocated to multiple cost centers.**

The standard configuration for the EqualLevel marketplace allows for account codes, such as those for cost centers, to be entered at the cart level. Multiple cost center codes can be entered to apply to all items in the cart. Enabling different codes to be entered for each item would require a custom configuration, and the EqualLevel marketplace can support such a configuration.

### **31. Describe if the software can track orders and its features supporting order tracking.**

EqualLevel can relay Order Confirmation, Ship Notices and Invoicing for Order Tracking.

The Marketplace transactions tools include tables to view all Orders, Order Confirmations, and Ship Notices. Detailed order data can be exported at the header or item level. In the Reports admin tools, additional reports are included breaking out the orders by supplier, item, user, and month. Data from each report can be exported as well. Suppliers can send electronic order confirmations and ship notices to the marketplace which will be shown when viewing an order and also emailed to the shopper.

### **32. Describe how shipping and delivery are handled.**

The checkout process in the EqualLevel marketplace can be configured for how the shopper identifies the shipping address for their order. In some instances, addresses are preloaded or managed by administrators. Shoppers browse and select an address from the available options, or in some cases, a single address is preassigned and displayed for the individual user. In other instances, shoppers are permitted to enter new addresses. The address selected or entered during checkout will be sent to the vendor(s) in the order. In terms of shipping charges, for supplier PunchOut sites that pass shipping charges back to the marketplace with the shopping cart data, the marketplace can display these charges to the shopper and include them in the order sent back to the vendor. For vendors without PunchOut sites, the EqualLevel marketplace can automatically apply a shipping charge to a shopping cart with items from a given vendor.

### **33. Describe if the software provides email notification for order submission, approvals, orders shipped, backorders, and orders received.**

Email notifications are sent to approvers when requisitions are submitted for approval and emails are sent to the shopper when the requisition is approved or denied. For vendors not receiving cXML orders, email notifications will be sent to the vendor with the order information. Credit card data is not included in emailed orders. Access to credit card information is made available to the vendor in the secure EqualLevel Supplier Portal. Emails regarding shipping and back orders are typically sent from the vendors to the shoppers. The marketplace also sends email notifications for other features, including sharing shopping lists, transferring shopping carts, submitting quote requests, and receiving quotes.

### **34. Describe the software's capabilities with logging and tracking requests through the entire process from the purchase order, purchase approval, through receipt, payment, and returns.**

All requisitions are logged in to the marketplace and are visible in a table that can be searched or exported. User's own requisitions are visible by them, and administrators can see all requisitions in the marketplace. Account administrators can also be set up with the ability to see all requisitions from users in their account. On each requisition, each approval step is logged including the user, date/time, and any comments that were entered. The orders sent to vendors are also logged into a separate table with the same visibility previously described. The marketplace also logs the cXML order data that is sent to vendors, as well as the cXML order response that is returned. With the desktop receiving module, shoppers can log the receipt of the items from their orders. On each receipt, the shopper can track the quantity of items received, as well as any returns or cancellations that were needed.

**35. Describe if the software provides the ability to download financial data using excel.**

The EqualLevel marketplace provides the ability to download purchase order data and receipt data at either the header level (order number, shopper, dollar amount, etc.) or at the item level, which includes detailed information for each item in every order. This data is exported to a spreadsheet that can be opened in Excel. Users can export the data for their own orders, while administrators can export the data for all orders in the marketplace. The EqualLevel marketplace can also automatically send financial data back to a customer's ERP or financial system. These automated exports can be in a format and on a schedule specified by the customer.

**36. Describe the reporting capabilities the software provides and its frequency. Describe how long the report is retained.**

The EqualLevel marketplace includes reports for orders by supplier; by users, by items, and by month. If the marketplace is utilizing "accounts," which can be set up for agencies, districts, departments, cost centers, etc., a report for orders by account is also available. In this configuration, account administrators can be given access to reports on the orders specific to their account. In addition to the reports on orders, a budget report is also available to display the amount of spend and remaining budget for each contract. For all the reports mentioned, the data is updated live, not at a specified frequency. Each report can be filtered to see the data for a specific timeframe and the data can be exported to a spreadsheet. The reporting data is retained for the life of the marketplace.

**37. Describe the software's capability and compatibility with a mobile device and web-based platforms.**

The EqualLevel marketplace can be viewed in browsers on mobile devices and tablets. However, the marketplace may open a vendor's eCommerce sites through a PunchOut connection. The compatibility of these sites is dependent on the vendor. The product roadmap includes enhanced mobile support for several marketplace modules, such as approvals, receiving, and reporting.

**38. Describe where your site is hosted. Describe the security and redundancy in your software system.**

EqualLevel solutions are hosted on a secure Amazon Web Services (AWS) cloud. Amazon's cloud service provides PCI DSS Level 1 and SOC 1, 2 and 3 compliance. Please refer to <https://aws.amazon.com/compliance/> for more information.

### 39. Provide a list of software integrations your company has performed for existing clients.

Integration with ERP systems include:

- Ariba
- Oracle
- SAP
- PeopleSoft
- Tyler Munis
- Tyler iVision
- JD Edwards
- Lawson
- NetSuite
- Skyward
- Smart Finance
- Frontline Teams
- SSDT USAS Web & USAS
- Workday
- PowerSchool

On the supplier side, any third-party PunchOut sites using the cXML standard or OCI Roundtrip can be integrated with the EqualLevel marketplace. Any non-standard integration can be developed using the EqualLevel Gateway solution.

### 40. Describe the training process you provide to new clients. Describe the methods used to provide training. Describe the training in detail for Administrators, Content Support Staff, Technical Support Staff, and end-users.

The marketplace administrator training is an integral part of the initial marketplace rollout. The project lead assigned to the marketplace implementation will schedule administrator training sessions once the marketplace is fully configured and most of the vendors are enabled on pre-production (staging). End user training is typically provided by the marketplace administrators and/or agency staff. The training session(s) will be tailored to cover the customer's specific marketplace configurations. However, the success of the marketplace is EqualLevel's priority, and we are happy to help with initial webinars/training to facilitate a successful marketplace kick-off.

Marketplace administrator training will cover the administrative functions available to the buyer administrators. During these training sessions, EqualLevel requests participation by:

- Buyer Administrators.
- Content Support staff and
- Technical Support staff

The toolset available to marketplace administrators will also provide tools for content creation and technical support of users. (Additionally, marketplace roles can be set up to limit certain administration tools to different users. If a "technical support" role needs to be created to provide access to only the user administrator tables for example, those customized administrator roles can be set up as needed).

#### **41. Describe on-going training and support provided to clients.**

The EqualLevel marketplace is designed to be user-friendly and intuitive. But, when additional training is needed, a training plan can be developed to meet the needs of the customers.

Training can be delivered in three different ways:

- Onsite Training: Training can be facilitated via in-person/onsite training sessions.
- Webinar Training: Training can be facilitated through a GoToMeeting or other web hosted service to provide live training. Webinars are the preferred method of training as it reduces travel costs while still facilitating dialogue between the trainer and shoppers.
- On-demand video: On-demand video can be created for use/viewing by your shoppers.

Topics of training sessions will be determined based upon the needs of the clients and the marketplace configurations. Additionally, the marketplace will be used as a part of the training to help ensure shopper familiarity.

#### **42. Describe your system development methodology. Describe how you handle change management, how quickly your company can respond to changing client needs.**

To develop new features for all customer bases, EqualLevel leverages a traditional waterfall Software Development Life Cycle (SDLC) model for the core suites of e-commerce solutions. For customer requested changes, Agile Scrum and incremental development methodologies are used to ensure rapid deployment of custom changes and integration. For change management, we utilize Information Technology Infrastructure Library (ITIL) change management best practices to ensure all customer reported change requests (e.g., bugs, enhancements, and configuration changes) are properly captured, assessed, and prioritized for timely resolution to meet customer expectations.

#### **43. Describe your company's road mapping process for responding to changes in procurement needs, additional client services, and relevancy with public client needs.**

EqualLevel is constantly evaluating its marketplace application as well as changes in the larger procurement space. Our product roadmap includes enhancements to existing features, as well as new modules that address changes in procurement needs. We also encourage our clients to offer feedback and send any feature requests that they would like to see in the product. These requests are added into the product roadmap and are included in the quarterly updates to the marketplace application. At least 60% of each marketplace update is devoted to customer-driven feedback and requests. Additional client services are often requested and can be scheduled independent of the quarterly release schedule.

#### **44. Describe your company's disaster recovery plan.**

EqualLevel marketplaces leverage Amazon Web Services for its high availability and robust disaster recovery options. For EqualLevel solutions, all production databases are synchronized real-time to a failover database. If the primary database server fails, websites will be switched to use the failover database in a matter of minutes. Production databases are backed up nightly to Amazon S3 which provides 99.999999999% durability.

Amazon Web Service (AWS) provides redundancy via 'availability zones' which are described by Amazon as follows: "Availability Zones consist of one or more discrete data centers, each with redundant power, networking and connectivity, housed in separate facilities." The AWS primary data centers are located in Northern Virginia with failover sites in other geographical locations in the US.

EqualLevel maintains a hot standby of the proxy, application and database servers in separate availability zones. In the event of a failure, the hot standby can be activated in a matter of minutes. Furthermore, the deployed application and database files are stored on Amazon EBS drives which are replicated.

Complete tape backups of the system are scheduled every night. All application and client data, up to the last committed transaction, is automatically written to these backup tapes. Backup tapes are collected and moved to a secure fire-resistant safe each morning. Tapes are moved off premises to a secure off-site storage the next day.



**45. Describe if your company/software works with third-party systems/solutions. Describe how you manage their services.**

The EqualLevel Marketplace Solution can be integrated with third party ERP systems. Refer to question 39 on the ERP systems currently integrated with the Marketplace solution.

In addition to standard punchout and order delivery integrations with ERP systems, other types of system integration are supported including, but not limited to:

- COA synchronization with an external ERP system
- Transactional data (Purchase Order, Invoice, etc.) synchronization
- Inbound and Outbound data exchange via API integration
- Single Sign-On (SSO) integration with customer Identity Provider (IdP) platform

All integration services with external systems are managed and monitored by EqualLevel IT Operations team.

**46. Describe how often you perform new releases of the software. Describe how you notify clients and what your process is for feedback regarding the new release.**

EqualLevel's major releases mapping to our strategic roadmap are planned on a quarterly basis. We capture input from our customer base and user groups and factor industry trends to develop our roadmap. EqualLevel provides release notes to affected customers well in advance (typically three to four weeks) to the marketplace administrators so that all proposed changes can be vetted for potential impacts and proper communication to the end-user base can be planned. At this time, pre-production marketplaces are also upgraded for customer review. Before production deployment of a new release, a User Acceptance Testing (UAT) phase is planned with the affected customers as needed, and only the releases with customer acceptance are deployed to the production marketplace.

**47. Describe your notification timeline for downtime and maintenance.**

With a DevOps approach to solution deployment and infrastructure support, an EqualLevel marketplace does not require downtime for deployment or planned maintenance. However, to keep our customers informed of new marketplace releases, we send release notes well in advance (typically three to four weeks prior to production deployment) so our customer base can familiarize themselves with new features.

**48. Describe your process for handling client inquiries and/or issues. Describe how client issues are resolved.**

EqualLevel provides a single point of contact for customer inquiries and issues. EqualLevel support can be contacted by calling (866) 972-0179 or by emailing support@equallevel.com. All issues and inquiries are tracked in our ticketing system to closure. All incidents reported to the EqualLevel support team are accessed and prioritized according to the incident management process based on ITIL incident management best practices. All incidents that become a change request will follow our change management process. From the initial report to closure, the EqualLevel support team maintains constant communication with the affected customer as updates are available.

EqualLevel also understands client inquiries and issues are communicated at all levels of interaction. From solution managers to CEO, all inquiries and issues captured are communicated to the support team for rapid responses to customers.

#### 49. Describe how you handle client requested enhancements.

For change management, EqualLevel leverages the Information Technology Infrastructure Library (ITIL) change management best practices. Our team performs an impact assessment on every change request (CR) and works with the affected customers to prioritize, schedule, and approve CRs for release. We test every CR thoroughly on a pre-production environment prior to production deployment. We provide advance notification to users of any system down time and deploy the change during off-hours to minimize impact to end-users.

#### 50. Describe your company's web browser version strategy. Describe your compatibility strategy and what browsers are supported and which are not supported.

EqualLevel strives to make all products broadly compatible with current browser offerings. The EqualLevel solution is an on-demand, hosted, browser-based application and does not have inherent minimum operating system (OS) specifications. However, minimum browser requirements do exist. To meet the needs of clients and offer the most current technologies, EqualLevel maintains a list of certified and supported browsers to be used to access EqualLevel-hosted applications. The certified OS/Browsers combinations are validated with every major and maintenance release of EqualLevel-hosted applications.

EqualLevel supports Internet Explorer 9+, Edge, Chrome, FireFox, and Safari browsers. Internet Explorer usage is evaluated on an annual basis and support for older versions is dropped when usage drops below a reasonable threshold. When support for older browser versions is dropped, customers are notified at least three months in advance. For each release of the EqualLevel marketplace, browser compatibility is tested in each of the versions previously mentioned.

#### 51. Describe how current and historical data is transferred to the client before contract termination.

For clients that terminate their contract, all PO, user, and item data is available for export up to 60 days after the termination date. Any PO, user, and item data not available using the export tables can be delivered in a mutually agreed upon comma delimited format.

#### 52. Describe if your solution can handle the ability to upload users via a spreadsheet (i.e. Excel, CSV).

EqualLevel does support the ability to upload users via a CSV file.

#### 53. Describe any "added value" attributes being offered to CPC and its participating agencies when purchasing services through your company.

- **Guided Buying:** Using visual tiles, provide a personalized, consumer-like guided navigation for each buying persona, ensuring ease-of-use and full adoption. Tiles can link to
- **Single Sign on (SSO):** Single Sign-On (SSO) provides marketplace users an easy way to access the marketplace. The most common way to establish SSO is by using SAML authentication via Google or Office 365. Single Sign-On from another Identification Provider (IDP) platform supporting SAML 2.0 or OAuth standard is possible.
- **Wordpress Plugin:** that can feed these Enhanced Contract Profiles to your WordPress External Website.
- **Custom Forms:** Forms with supplier/category specific data elements that can be used for Requests for Quote or for custom items to be submitted for approval. Capture data specific to a need or product type. Forms can be associated with specific contract suppliers to ensure proper usage.
- **Data Synchronization:** Customer's data, such as user and address data, can be automatically synced via integration service.

**54. Describe any additional attributes or functionality of your software not requested in this solicitation or mentioned in this questionnaire.**

Additional attributes/functionality are described throughout the responses to previous questions, such as those on product search, reporting, and quote requests and Guided Buying. Additionally, the EqualLevel marketplace offers some modules not previously mentioned that offer great benefit to the shopper and the marketplace administrator. A couple of these modules include the following:

1. **Enhanced Contract Profiles** - The contract management tools provide the ability to create an enhanced profile for a supplier contract. This profile can include a company overview, detailed information on contract benefits and pricing, an FAQ, contact information, contract documents, and more. The enhanced profiles are accessible to shoppers from the marketplace homepage. Profiles can also be created for vendors that are not yet enabled for shopping with a catalog or order delivery.
2. **Price Change Tracking:** For supplier catalogs that are imported to the marketplace, the administrator tools offer detailed reports of price changes that occur. This applies to catalogs that are updated from a variety of sources, such as an EqualLevel GO store, the Supplier Portal, FTP sites, and more. The change report indicates the number of new items, items with price changes, and items deleted. Charts are used to illustrate the distribution of these changes and detailed reports list all items with price changes. A spend impact report shows the spend on these items from the prior year and projects the spend impact of the price changes. For third party PunchOut stores, the marketplace also offers an Item Alerts tool to track price changes. For vendor integrations where catalog items are returned in real time, the Item Alerts tool logs changes to prices compared to a baseline catalog. This baseline catalog can be a sample set of items or the entire vendor catalog, in which case new items added to the PunchOut store can also be reported.
3. **Invoice Management:** EqualLevel Invoice Management extends efficiency gains through the entire procure-to-pay process by enabling effective, and easy invoice to PO matching and reconciliation, eliminating wasted hours on manual activities. There are 3 implementation paths for Invoice Management:
  - 3.1. eInvoice to Marketplace - eInvoice from suppliers and invoices can be viewed and exported
  - 3.2. eInvoice "Passthrough" - eInvoice from Supplier and establish integration service to ERP
  - 3.3. Invoice Management - Full featured Invoice Management with exception handling, ability to create/modify/associate

**55. What does your company propose as an annual administrative fee on installation and setup (i.e. year one)?**

EqualLevel proposes to pay an administrative fee to CPC on the Annual Subscription Licensee, calculated as follows (sales will be calculated for fiscal year January 1st through December 31st and reset each year.):

- 1 - \$5,000,000: 3%
- \$5,000,001- \$10,000,000: 2.75%
- \$10,000,001- \$15,000,000: 2.5%
- \$15,000,001- \$20,000,000: 2.25%
- \$20,000,001- \$50,000,000: 2%
- \$50,000,001- \$100,000,000: 1.75%
- \$100,000,000: + 1.5%

**56. What does your company propose as an annual administrative fee on contract renewals (i.e. year two, year three, etc.)**

EqualLevel proposes a 1.75% administrative fee on contract renewals in year 2 and beyond.

**57. Describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with CPC.**

EqualLevel will implement a quarterly self-audit to review invoices and collections tied to the CPC Cooperative agreement. Details of the audit and any associated payment will be forwarded to CPC within two weeks of the audit.

## Exceptions & Deviations (10 points)

1. List any additional stipulations and/or requirements your company requests that are not covered in the RFP.

Our requirement is that the letter from the CEO demonstrates the financial soundness of EqualLevel and has been submitted as Exhibit B - Letter of Financial Standing - EqualLevel.

2. List any exceptions your company is requesting to the terms outlined in the Technical Specifications. Respondents must include the following when requesting exceptions:

- RFP section number and page number
- Describe the exception
- Explanation of why this is an issue
- A proposed alternative to meet the needs of participating agencies and the cooperative

No Exceptions

## References

Provide three (3) references that have purchased your procurement marketplace software from your company within the last two (2) years. A contact name, phone number and email will be required. \*Note, please ensure your references are prepared to speak with a representative from CPC.

Reference #1 – Company Name	El Paso ISD
Service Level Purchased	Marketplace with ERP Integration Texas TEAMS ERP
Year of Purchase	2018
Reference Contact	Leitica Rivera
Phone	(915) 230-3106
Email	adriviera@episd.org

Reference #2 – Company Name	DonorsChoose
Service Level Purchased	Marketplace
Year of Purchase	2019
Reference Contact	Geoff Hill, CFO and EFP Fulfillment
Email	geoff@donorschoose.org

Reference #3 – Company Name	Washington Court House City Schools
Service Level Purchased	Marketplace with ERP Integration to Ohio State Software
Year of Purchase	2019
Reference Contact	Becky Mullins, Treasurer/CFO
Phone	740-335-6620
Email	becky.mullins@wchcs.org

## Additional Requirements

As required by CPC, submit the following additional items as individual PDFs as outlined below:

**1. Exhibit A – Marketing Plan – Name of Company (20 points)**

Submit a marketing plan that would describe, at a minimum, the following: process on how the contract will be launched to current and potential agencies, the ability to produce and maintain full-color print advertisements in camera-ready electronic format, including company logos and contact information, anticipated contract announcements, planned advertisements, industry periodicals, other direct, or indirect marketing activities promoting the awarded contract, and how the contract award will be displayed/linked on the Vendor's website.

**2. Exhibit B – Letter/Line of Credit – Name of Company**

Attach a letter from a business's chief financial institution indicating the current line of credit available to the business and evidence of financial stability for the past three calendar years (2019, 2018, 2017). This letter should state the line of credit as a range (i.e. "Credit in the low six (6) figures" or "a credit line exceeding five (5) figures"). The Letter/Line of Credit will be deemed "Confidential". This letter/line of credit is a requirement to help determine the financial stability of the company.



## CPC Marketing Plan

The goal of our marketing effort will be to generate leads utilizing the CPC contract.

Upon acceptance of this contract, EqualLevel will work with the CPC team to announce the award to all our media outlets via a co-branded press release. EqualLevel also maintains social media profiles on LinkedIn, and Twitter. EqualLevel would post on our social media accounts announcing the win of the contract, and in future posts announce the solutions being offered and how to contact EqualLevel to utilize the CPC contract vehicle.

After announcing the win, our first objective will be to develop the CPC landing page that would be accessible from our website, in cooperation with CPC. The second objective will be to develop collateral to alert our target audience of the awarded CPC contract, the benefits of utilizing the contract, and where to obtain more information. Next, we will work on a direct email campaign aimed at the top 25 Tri-State K12 accounts (see below) and other potential government clients in the Tri-State region.

Anoka-Hennepin PS	St. Paul PS	Minneapolis PS
Rosemount Apple Valley-Eagan	North St. Paul-Maplewood Oakdale PS	South Washington County
Rochester PS	Elk River PS	Robbinsdale PS
Mounds View PS	Wayzata PS	Lakeville PS
Minnetonka PS	Osseo PS	Bloomington PS
St Cloud PS	Eastern Carver County PS	Bismarck SD
Fargo PS	West Fargo PS	Sioux Falls SD
	Rapid City Area SD	

Each target will be offered a no charge sandbox and assistance building a business case. The CPC contract will enable these districts to accelerate the contracting process.

# K-12 Education Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>One Time Setup and Implementation Costs</b>			
Private Marketplace Configuration	\$3,000-30,000	\$2,000- \$20,000	<p>Fixed Price Delivery and required. Marketplace Set up includes the Creation and initial configuration of the Marketplace environment for the organization.</p> <p>Determined based on Organization Size, Business Process Complexity and Scope. A level of effort (LOE) estimate will be provided to the customer at the quoted hourly rate defined in the Customization and Services Section for review and acceptance prior to marketplace implementation and kickoff.</p> <ul style="list-style-type: none"> <li>- Access to all CPC bid cooperative contracts/suppliers</li> <li>- Quick Quotes</li> <li>- Free Form Ordering</li> <li>- Shopping/Transfer Cart</li> <li>- Requisition, Order Management, and Receiving</li> <li>- Electronic Order Delivery</li> <li>- Non Accounts or Cost Center based Approvals</li> <li>- Guided Buying Navigation Tiles</li> <li>- Site Content Editor including Forms Creation</li> <li>- PCard and Purchase Order checkout</li> <li>- Reporting Module</li> </ul>
<b>Features Included in the Marketplace Configuration</b>			
<b>Annual Subscription</b>			
Base Recurring Subscription	\$1,500/Year	\$900/year	<b>Total Annual Subscription = Base Recurring Subscription + (No. of Active Students in Contract year times per Student Rate)</b>
1 to 100,000 Students	\$0.85/Student	\$0.60/Student	
100,001 to 200,000 Students	\$0.45/Student	\$0.32/Student	
200,000+	\$0.20/Student	\$0.12/Student	
Concurrent Users	Unlimited	Unlimited	
Hosting	Included	Included	
Software and Database Maintenance	Included	Included	Includes scheduled marketplace updates and releases
Tier 2 & 3 Support via Freshdesk	Included	Included	Included
EqualLevel GO Standard Catalog Connections	Unlimited	Unlimited	The EqualLevel GO Standard Catalog solution enables suppliers to participate in the marketplace with a searchable supplier managed catalog. EqualLevel GO Catalog can be upgraded to a full Punchout Catalog for an annual supplier fee per <a href="http://www.equallevelgo.com">www.equallevelgo.com</a> published pricing.
Training (Administrator and Launch Day)	Included	Included	Administrator: Instructor led online webinar session, Recorded Launch Day Webinar: Instructor led one hour webinar session, Recorded
Up to 25 Non EqualLevel GO (3rd Party) Punchout Catalog Connections	Included	Included	
Supplier Enablement Support	Included	Included	New supplier enablement support. Delivered in waves up to 6 concurrent new suppliers enablement effort.
<b>Customization and Services</b>			
Customization and Integration Services	\$225/hour	\$175/hour	<p>Development and Professional Services Rate is for Time and Material. The Level of Effort (LOE) estimation is based on the customer's requirements up front. Examples of Customization and Integration include:</p> <ul style="list-style-type: none"> <li>- Integration to Customer's ERP Solution and the level of integration to the marketplace required and varies from customer to customer.</li> <li>- Set up of Connections to 3rd party systems for various data synchronizations</li> <li>- Creation of Custom Reports</li> <li>- Additional LOE for requirements outside the scope of defined customer implementation</li> <li>- COA Based Approvals Set up</li> <li>- HTML coding to develop additional custom forms and Navigation Tiles</li> <li>- Data transformation service via EqualLevel Gateway solution</li> </ul>

# K-12 Education Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>Optional Modules and Training</b>			
Additional 3rd Party Punchout Connections	\$780/Connection see price list	\$600/Connection see price list	\$3,000 for a bundle of 6 Connections
Branded GO Store with Punchout	25% Total Annual Subscription	15% Total Annual Subscription	Suppliers can upgrade to a full punchout site. See price list at <a href="http://www.equallevelgo.com">www.equallevelgo.com</a>
COA Management & Rules Based Approvals	30% Total Annual Subscription	20% Total Annual Subscription	EqualLevel to Manage and provide service.
EqualLevel Savings Advisor (ELSA)	\$3,000/One Time	\$2,000/One Time	ELSA waived in Year one.
Single Sign On	Included	Included	For Example: SAML, OAuth, Google G-Suite, Active Directory Federated Services (ADFS)
e-invoicing	Included	Included	Suppliers can electronically send invoices into Marketplace for view, receipt and export
Invoice Transmission	Custom	25% discount to Custom Quote	Passthrough of invoice from supplier through Marketplace to ERP. Includes annual connection to ERP via FTP. APIs are available for buyers to utilize to pull invoices at no charge.
Invoice Management	25% Total Annual Subscription	15% Total Annual Subscription	Includes e-invoicing, Invoice Transmission to ERP, InvoiceManagement with Error Handling, Automated Acceptance and Escalation and Exception Rules, Creation of Manual Invoices, approval. Includes annual connection to ERP
Additional End User Training Webinars	\$675/Each	\$500/Each	Instructor led one hour webinar session, Recorded

# Higher Education Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>One Time Setup and Implementation Costs</b>			
Private Marketplace Configuration	\$3,000-30,000	\$2,000- \$20,000	<p>Fixed Price Delivery and required. Marketplace Set up includes the Creation and initial configuration of the Marketplace environment for the organization.</p> <p>Determined based on Organization Size, Business Process Complexity and Scope. A level of effort (LOE) estimate will be provided to the customer at the quoted hourly rate defined in the Customization and Services Section for review and acceptance prior to marketplace implementation and kickoff.</p> <ul style="list-style-type: none"> <li>- Access to all CPC bid cooperative contracts/suppliers</li> <li>- Quick Quotes</li> <li>- Free Form Ordering</li> <li>- Shopping/Transfer Cart</li> <li>- Requisition, Order Management, and Receiving</li> <li>- Electronic Order Delivery</li> <li>- Non Accounts or Cost Center based Approvals</li> <li>- Guided Buying Navigation Tiles</li> <li>- Site Content Editor including Forms Creation</li> <li>- PCard and Purchase Order checkout</li> <li>- Reporting Module</li> </ul>
<b>Features Included in the Marketplace Configuration:</b>			
<b>Annual Subscription</b>			
Base Recurring Subscription	\$1,500/Year	\$900/Year	Total Annual Subscription =
1 to 30,000 Students	\$2.40/Student	\$1.80/Student	Base Recurring Subscription + (No. of Active Students in Contract year times per Student Rate)
30,001+ Students	\$1.30/Student	\$0.95/Student	
Concurrent Users	Unlimited	Unlimited	
Hosting	Included	Included	
Software and Database Maintenance	Included	Included	Includes scheduled marketplace updates and releases
Tier 2 & 3 Support via Freshdesk	Included	Included	Included
EqualLevel GO Standard Catalog Connections	Unlimited	Unlimited	The EqualLevel GO Standard Catalog solution enables suppliers to participate in the marketplace with a searchable supplier managed catalog. EqualLevel GO Catalog can be upgraded to a full Punchout Catalog for an annual supplier fee per <a href="http://www.equallevelgo.com">www.equallevelgo.com</a> published pricing.
Training (Administrator and Launch Day)	Included	Included	Administrator: Instructor led online webinar session, Recorded Launch Day Webinar: Instructor led one hour webinar session, Recorded
Up to 25 Non EqualLevel GO (3rd Party) Punchout Catalog Connections	Included	Included	
Supplier Enablement Support	Included	Included	New supplier enablement support. Delivered in waves up to 6 concurrent new suppliers enablement effort.
<b>Customization and Services</b>			
Customization and Integration Services	\$225/hour	\$175/hour	<p>Development and Professional Services Rate is for Time and Material. The Level of Effort (LOE) estimation is based on the customer's requirements up front. Examples of Customization and Integration include:</p> <ul style="list-style-type: none"> <li>- Integration to Customer's ERP Solution and the level of integration to the marketplace required and varies from customer to customer.</li> <li>- Set up of Connections to 3rd party systems for various data synchronizations</li> <li>- Creation of Custom Reports</li> <li>- Additional LOE for requirements outside the scope of defined customer implementation</li> <li>- COA Based Approvals Set up</li> <li>- HTML coding to develop additional custom forms and Navigation Tiles</li> <li>- Data transformation service via EqualLevel Gateway solution</li> </ul>

# Higher Education Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>Optional Modules and Training</b>			
Additional 3rd Party Punchout Connections	\$780/Connection see price list	\$600/Connection see price list	\$3,000 for a bundle of 6 Connections Suppliers can upgrade to a full punchout site. See price list at <a href="http://www.equallevelgo.com">www.equallevelgo.com</a>
Branded GO Store with Punchout	25% Total Annual Subscription	15% Total Annual Subscription	EqualLevel to Manage and provide service
COA Management & Rules Based Approvals	30% Total Annual Subscription	20% Total Annual Subscription	ELSA waived in Year one.
EqualLevel Savings Advisor (ELSA)	\$3,000/One Time	\$2,000/One Time	For Example: SAML, OAuth, Google G-Suite, Active Directory Federated Services (ADFS)
Single Sign On	Included	Included	Suppliers can electronically send invoices into Marketplace for view, receipt and export
e-invoicing	Custom	25% discount to Custom Quote	Passthrough of invoice from supplier through Marketplace to ERP. Includes annual connection to ERP via FTP. APIs are available for buyers to utilize to pull invoices at no charge.
Invoice Transmission	25% Total Annual Subscription	15% Total Annual Subscription	Includes e-invoicing, Invoice Transmission to ERP, Invoice Management with Error Handling, Automated Acceptance and Escalation and Exception Rules, Creation of Manual Invoices, approval. Includes annual connection to ERP
Invoice Management	\$675/Each	\$500/Each	Instructor led one hour webinar session, Recorded
Additional End User Training Webinars			

# Governmental and Other Governmental Agencies Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>One Time Setup and Implementation Costs</b>			
Private Marketplace Configuration	\$3,000-30,000	\$2,000- \$20,000	<p>Fixed Price Delivery and required. Marketplace Set up includes the Creation and initial configuration of the Marketplace environment for the organization.</p> <p>Determined based on Organization Size, Business Process Complexity and Scope. A level of effort (LOE) estimate will be provided to the customer at the quoted hourly rate defined in the Customization and Services Section for review and acceptance prior to marketplace implementation and kickoff.</p> <ul style="list-style-type: none"> <li>- Access to all CPC bid cooperative contracts/suppliers</li> <li>- Quick Quotes</li> <li>- Free Form Ordering</li> <li>- Shopping/Transfer Cart</li> <li>- Requisition, Order Management, and Receiving</li> <li>- Electronic Order Delivery</li> <li>- Non Accounts or Cost Center based Approvals</li> <li>- Guided Buying Navigation Tiles</li> <li>- Site Content Editor including Forms Creation</li> <li>- PCard and Purchase Order checkout</li> <li>- Reporting Module</li> </ul>
<b>Features Included in the Marketplace Configuration:</b>			
<b>Annual Subscription</b>			
Base Recurring Subscription	\$1,500/Year	\$900/year	Total Annual Subscription =
1 to 800,000 Residents	\$0.14/Resident	\$0.07/Resident	
800,001 to 2,000,000 Residents	\$0.10/Resident	\$0.032/Resident	Base Recurring Subscription + (Population/Residents in Contract year times per Resident Rate)
2,000,000+	\$0.20/Resident	\$0.012/Resident	
Concurrent Users	Unlimited	Unlimited	
Hosting	Included	Included	
Software and Database Maintenance	Included	Included	Includes scheduled marketplace updates and releases
Tier 2 & 3 Support via Freshdesk	Included	Included	Included
EqualLevel GO Standard Catalog Connections	Unlimited	Unlimited	The EqualLevel GO Standard Catalog solution enables suppliers to participate in the marketplace with a searchable supplier managed catalog. EqualLevel GO Catalog can be upgraded to a full Punchout Catalog for an annual supplier fee per <a href="http://www.equallevelgo.com">www.equallevelgo.com</a> published pricing.
Training (Administrator and Launch Day)	Included	Included	Administrator: Instructor led online webinar session, Recorded Launch Day Webinar: Instructor led one hour webinar session, Recorded
Up to 25 Non EqualLevel GO (3rd Party) Punchout Catalog Connections	Included	Included	
Supplier Enablement Support	Included	Included	New supplier enablement support. Delivered in waves up to 6 concurrent new suppliers enablement effort.
<b>Customization and Services</b>			
Customization and Integration Services	\$225/hour	\$175/hour	<p>Development and Professional Services Rate is for Time and Material. The Level of Effort (LOE) estimation is based on the customer's requirements up front. Examples of Customization and Integration include:</p> <ul style="list-style-type: none"> <li>- Integration to Customer's ERP Solution and the level of integration to the marketplace required and varies from customer to customer.</li> <li>- Set up of Connections to 3rd party systems for various data synchronizations</li> <li>- Creation of Custom Reports</li> <li>- Additional LOE for requirements outside the scope of defined customer implementation</li> <li>- COA Based Approvals Set up</li> <li>- HTML coding to develop additional custom forms and Navigation Tiles</li> <li>- Data transformation service via EqualLevel Gateway solution</li> </ul>



# Governmental and Other Governmental Agencies Marketplace

Description	Standard Price	Competitive Bid Pricing	Notes
<b>Optional Modules and Training</b>			
Additional 3rd Party Punchout Connections	\$780/Connection see price list	\$600/Connection see price list	\$3,000 for a bundle of 6 Connections Suppliers can upgrade to a full punchout site. See price list at <a href="http://www.equallevelgo.com">www.equallevelgo.com</a>
Branded GO Store with Punchout	25% Total Annual Subscription	15% Total Annual Subscription	EqualLevel to Manage and provide service
COA Management & Rules Based Approvals	30% Total Annual Subscription	20% Total Annual Subscription	ELSA waived in Year one.
EqualLevel Savings Advisor (ELSA)	\$3,000/One Time	\$2,000/One Time	For Example: SAML, OAuth, Google G-Suite, Active Directory Federated Services (ADFS)
Single Sign On	Included	Included	Suppliers can electronically send invoices into Marketplace for view, receipt and export
e-invoicing	Custom	25% discount to Custom Quote	Passthrough of invoice from supplier through Marketplace to ERP. Includes annual connection to ERP via FTP. APIs are available for buyers to utilize to pull invoices at no charge.
Invoice Transmission	25% Total Annual Subscription	15% Total Annual Subscription	Includes e-invoicing, Invoice Transmission to ERP, InvoiceManagement with Error Handling, Automated Acceptance and Escalation and Exception Rules, Creation of Manual Invoices, approval. Includes annual connection to ERP
Invoice Management	\$675/Each	\$500/Each	Instructor led one hour webinar session, Recorded
Additional End User Training Webinars			

# ESAs and Cooperative Agencies Marketplace

Description	Standard Price	Discounted Price/ Rates for CPC Members	Notes
<b>One Time Setup and Implementation Costs</b>			
Marketplace Configuration	\$12,000 TO \$60,000	\$9,000 TO \$50,000	Fixed Price Delivery and required. Marketplace Set up includes the Creation and initial configuration of the Marketplace environment for the organization.  Determined based on Organization Size, Business Process Complexity and Scope. A level of effort (LOE) estimate will be provided to the customer at the quoted hourly rate defined in the Customization and Services Section for review and acceptance prior to marketplace implementation and kickoff.  HTML Forms Library with supplier/category specific data elements (can be modified for customer needs) to be used for Requests for Quote or for custom items to be submitted for approval through established Requisition Process. Capture data specific to a need or product type. Forms can be associated with specific contract suppliers to ensure proper usage. Additional Forms can be created based on LOE.
<b>Annual Subscription</b>			
Intrastate Marketplace (Region within a State)	\$42,000/Year	\$28,500/Year	
Single State Marketplace	\$72,000/Year	\$49,500/Year	
Regional Marketplace (Six Regions across the US)	\$112,500/Year	\$78,500/Year	Regions Include: Pacific, Rocky Mountains, Southwest, Northeast, Southeast, Midwest.
National Marketplace	\$385,000/Year	\$270,000/Year	
Unlimited Members within defined boundaries	Included	Included	Unlimited registered member users
Unlimited Suppliers	Included	Included	Suppliers must have a direct competitively bid contract with Coop Marketplace owner-operator
Marketplace Management	Included	Included	
Requisition Management	Included	Included	
Cost Center-Accounts and Approvals	Included	Included	
Order Management	Included	Included	
EqualLevel Go Catalog	Included	Included	
EqualLevel Network	Included	Included	
Reporting	Included	Included	
Supplier Enablement Support	Included	Included	New supplier enablement support. Delivered in waves up to 6 concurrent new suppliers enablement effort.
<b>Customization and Services</b>			
Customization and Integration Services	\$225/hour	\$175/hour	Development and Professional Services Rate is for Time and Material. The Level of Effort (LOE) estimation is based on the customer's requirements up front. Examples of Customization and Integration include: - Set up of Connections to 3rd party systems for various data synchronizations - Creation of Custom Reports - Additional LOE for requirements outside the scope of defined customer implementation - HTML coding to develop additional custom forms and Navigation Tiles - Data transformation service via EqualLevel Gateway solution
<b>Optional Modules and Training</b>			
Branded GO Store with Punchout	see price list	see price list	Suppliers can upgrade to a full punchout site. See price list at <a href="http://www.equallevelgo.com">www.equallevelgo.com</a>
EqualLevel Savings Advisor (ELSA)	30% Total Annual Subscription	20% Total Annual Subscription	ELSA waived in Year one.
Single Sign On e-invoicing	\$3,000/One Time	\$2,000/One Time	Per customer account implementation. For Example: SAML, OAuth, Google G-Suite, Active Directory Federated Services (ADFS) Suppliers can electronically send invoices into Marketplace for view, receipt and export
Invoice Transmission	Included	Included	Includes e-invoicing, Invoice Transmission to ERP, InvoiceManagement with Error Handling, Automated Acceptance and Escalation and Exception Rules, Creation of Manual Invoices, approval. Includes annual connection to ERP
Additional End User Training Webinars	Custom	Custom	25% discount to Custom Quote
	\$675/Each	\$500/Each	Instructor led one hour webinar session, Recorded

## Addendum Acknowledgement

**Instructions:** Please acknowledge receipt of all addenda issues with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. If no addenda were issued, sign the bottom section to verify. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

**Addendum Numbers Received** (check the box next to each addendum received):

Addendum No. 1

Addendum No. 2

Addendum No. 3

Addendum No. 4

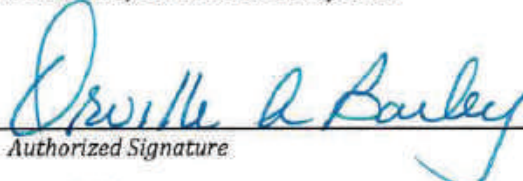
Addendum No. 5

Addendum No. 6

Addendum No. 7


Addendum No. 8

I understand that failure to confirm receipt of addenda may cause for rejection of this response.

  
\_\_\_\_\_  
*Authorized Signature*

8/3/2020  
\_\_\_\_\_  
*Date*

**Acknowledgment:** I hereby acknowledge that no addenda were issued during this solicitation process. I understand that failure to confirm this acknowledgment may cause for rejection of this response.

  
\_\_\_\_\_  
*Authorized Signature*

8/3/2020  
\_\_\_\_\_  
*Date*



## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

### Part I: Vendor

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	<u>EqualLevel Inc.</u>	Date	<u>August 3, 2020</u>
Address	<u>11140 Rockville Pike</u>	City, State, Zip	<u>Rockville, MD 20852</u>
Contact Person	<u>Cathy Boyd</u>	Title	<u>Dir. of Business Dev</u>
Authorized Signature	<u><i>Dwight A Bailey</i></u>	Title	<u><i>CEO</i></u>
Email	<u>obailey@equallevel.com</u>	Phone	<u>301.560.1492</u>

### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

Awarding Agency \_\_\_\_\_

Authorized Representative \_\_\_\_\_

Name Printed or Typed \_\_\_\_\_

Awarded this \_\_\_\_\_ day of \_\_\_\_\_ Contract Number \_\_\_\_\_

Contract to Commence \_\_\_\_\_



# Uniform Guidance “EDGAR” Certification Form

200 CRF Part 200

**Instructions:** When a purchasing agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200, referred to as the “Uniform Guidance” or new “EDGAR”. All Vendors submitting proposals must complete this EDGAR Certification form regarding the Vendor’s willingness and ability to comply with certain requirements, which may be applicable to specific agency purchases using federal grant funds.

For each of the items below, the Vendor will certify its agreement and ability to comply, where applicable, by having the Vendor’s authorized representative check, initial the applicable boxes, and sign the acknowledgment at the end of this form. If a Vendor fails to complete any item of this form, CPC will consider and may list the response, as the Vendor is unable to comply. A “No” response to any of the items below may influence the ability of a purchasing agency to purchase from the Vendor using federal funds.

## 1. Violation of Contract Terms and Conditions

Provisions regarding Vendor default are included in CPC’s terms and conditions. Any contract award will be subject to such terms and conditions, as well as any additional terms and conditions in any purchase order, ancillary agency contract, or construction contract agreed upon by the Vendor and the purchasing agency, which must be consistent with and protect the purchasing agency at least to the same extent as CPC’s terms and conditions. The remedies under the contract are in addition to any other remedies that may be available under law or in equity.

## 2. Termination for Cause of Convenience

For a participating agency purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The participating agency may terminate or cancel any purchase order under this contract at any time, with or without cause, by providing seven (7) business days in advance written notice to the Vendor. If this agreement is terminated in accordance with this paragraph, the participating agency shall only be required to pay the Vendor for goods and services delivered to the participating agency prior to the termination and not otherwise returned in accordance with the Vendor’s return policy. If the participating agency has paid the Vendor for goods and services provided as the date of termination, the Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a participating agency’s purchase for cause and convenience, including the manner by which it will be affected and the basis for settlement, is in the participating agency’s purchase order, ancillary agreement or construction contract agreed to by the Vendor, the participating agency’s provision shall control.

## 3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contract that meet the definition of “federally assisted construction contract” in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR Part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of



"federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

#### **4. Davis Bacon Act**

When required by Federal program legislation, Vendor agrees that, for all participating agency contracts for the construction, alteration, or repair (including painting and decorating) of public buildings or public works, in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, the Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specific in a wage determinate made by the Secretary of Labor. In addition, the Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [www.wdol.gov](http://www.wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of wage determination.

Vendor further agrees that is shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each construction completion, or repair of public work, to give up any part of the compensation to which he is otherwise entitled under his contract of employment, shall be defined under this title or imprisoned not more than five (5) years, or both.

#### **5. Contract Work Hours and Safety Standards Act**

Where applicable, for all participating agency purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard workweek of 40 hours. Work in excess of the standard workweek is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek. The requirements of the 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions that are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies, materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

#### **6. Right to Inventions Made Under a Contract or Agreement**

If the participating agency's federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experiments, developmental or research work under the "funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

#### **7. Clean Air Act and Federal Water Pollution Control Act**

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended, contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). When required, the Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.



## 8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689), a contract award (see 2 CFR 180.222) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM exclusions contain the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that the Vendor is not current listed and further agrees to immediately notify AEPA and all participating agencies with pending purchases or seeking to purchase from the Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under state statutory or regulatory authority other than Executive Order 12549.

## 9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352), Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that take place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

## 10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

## 11. Profit as a Separate Element of Price

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See 2 CFR 200.323(b). When required by a participating agency, the Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by the Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under the Vendor's contract with CPC.

## 12. General Compliance with Participating Agencies

In addition to the foregoing specific requirements, Vendor agrees, in accepting any purchase order from a participating agency, it shall make a good faith effort to work with participating agency to provide such information and to satisfy requirements as may apply to a particular purchase or purchases including, but not limited to, applicable record keeping and record retention requirements as noted in the Federal Acquisition Regulation, FAR 4.703(a).



By **initialing the table (1-12)** and **signing below**, I certify that the information in this form is true, complete and accurate and that I am authorized by my business to make this certification and all consents and agreements contained herein.

Vendor Certification (By Item)	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Violation of Contract Terms and Conditions	YES	OAB
2. Termination for Cause of Convenience	YES	OAB
3. Equal Employment Opportunity	YES	OAB
4. Davis-Bacon Act	YES	OAB
5. Contract Work Hours and Safety Standards Act	YES	OAB
6. Right to Inventions Made Under a Contract or Agreement	YES	OAB
7. Clean Air Act and Federal Water Pollution Control Act	YES	OAB
8. Debarment and Suspension	YES	OAB
9. Byrd Anti-Lobbying Amendment	YES	OAB
10. Procurement of Recovered Materials	YES	OAB
11. Profit as a Separate Element of Price	YES	OAB
12. General Compliance with Participating Agencies	YES	OAB

**EqualLevel Inc.**

*Name of Business*

*Signature of Authorized Representative*

**Orville A Bailey/ CEO**

*Printed Name/Title*

**August 3, 2020**

*Date*

## Subcontractor Utilization Form

**Instructions:** List all subcontractors to be used during the performance of this contract. Submit additional forms if needed.

Solicitation Name: na  
Solicitation Number: \_\_\_\_\_  
Vendor Name: \_\_\_\_\_

If a subcontractor will not be used, check this box:

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

Company Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Primary Contact: \_\_\_\_\_  
Email Address of Contact: \_\_\_\_\_  
Services to be provided: \_\_\_\_\_

## Solicitation Checklist

The following items/submittals are required to be considered as a qualified Vendor to the RFP. The Vendor must submit an electronic version of their proposal by the due date and time listed in this RFP via Public Purchase ([www.publicpurchase.com](http://www.publicpurchase.com)). Review the checklist provided below and ensure all of the necessary documents have been uploaded with your response.

Your organization's uploaded proposal should include the following submitted and correctly labeled documents:

X	Document Title	How to be Submitted
X	Performance Bond of \$2,500 (Copy)	Submit as PDF
X	Pricing Schedule – Name of Company <ul style="list-style-type: none"> <li>• Educational Agencies</li> <li>• Governmental Agencies</li> <li>• Other Governmental Agencies</li> <li>• ESAs and Cooperative Agencies</li> </ul>	Submit as PDF
	<i>*Vendor created, see Scope of Work and Pricing under Technical Specification of the RFP for additional details.</i>	
X	Vendor Questionnaire – Name of Company	Submit as a PDF
X	Vendor Forms & Signatures – Name of Company	Submit as one (1), single PDF. <b>*Signatures Required</b>
X	Certificate of Insurance – Name of Company	Submit as PDF
X	Exhibit A – Marketing Plan – Name of Company	Submit as PDF
NA	Exhibit B – Letter/Line of Credit – Name of Company	Submit as PDF
X	Additional Information – as required <ul style="list-style-type: none"> <li>• Business Type Certificate, if applicable</li> </ul>	Submit as PDF

**IMPORTANT:** All items **must be** submitted electronically in the format indicated for the proposal to receive consideration. Documents with inserted images of completed documents **will not be accepted**. Double-check your uploaded documents for completion before submission.



*Authorized Signature*

**Orville A Bailey/CEO**

*Printed Name/Title*

**August 3, 2020**

*Date*





## **Evaluation Committee Report**

### **RFP #21.6 – Procurement Marketplace Software as a Service (SaaS)**

#### **Description of Solicitation**

CPC issued a Request for Proposal (RFP) for Procurement Marketplace Software as a Service (SaaS) on July 6, 2020. The solicitation intended to secure an experienced vendor(s), equipped with the necessary resources and capabilities to develop a program for eligible participating agencies to have the ability to purchase a web-based, vendor-hosted procurement Software as a Service (SaaS) solution, at consortium level discounted pricing.

The solicitation was due on August 5, 2020, at 10:00 a.m. CT. Thereafter, CPC conducted and followed its opening procedures and confirmed if the responding Vendors were deemed responsive or non-responsive.

#### **Summary of Evaluation Committee Activity**

The members of the Evaluation Committee were Melissa Mattson, Manager of Administrative Services; Mary Juliot, Marketing & Design Generalist; and Jerome Evans, CPC Program Representative.

Four (4) proposals were received by the submission deadline. They include Cobblestone Systems Corporation, EqualLevel, Front Desk Helpers Co., and Jaggaer. Proposals were reviewed for compliance with the mandatory requirements outlined in the Request for Proposal (RFP). Two (2) of the four (4) proposals were found to be compliant and deemed responsive, they include Cobblestone Systems Corporation and EqualLevel. The Evaluation Committee was able to conduct their technical evaluation the week of August 10, 2020, the pricing evaluation during the week of August 17, 2020, and presentations the week of August 31, 2020.

#### **Evaluation Scoring Results**

Refer to the attached Master Score Sheet, listed as Exhibit A.

#### **Evaluation Committee Discussion & Overview**

Upon review of the Vendor's responses, the Procurement Solutions Coordinator confirmed the following, as it pertained to the evaluation committee and their ability to evaluate and score accordingly.

1. Cobblestone Systems Corporation spoke heavily on the contract management side while providing an option at a procurement marketplace solution. It was confirmed that the marketplace solution could be purchased as a stand-alone feature as long as certain features were purchased with it to allow for full functionality.
2. Cobblestone Systems Corporation did not fully follow the request for proposed pricing, instead offering a per-user licensing cost. When explained how agencies would purchase from the contract, they were still committed to the per-user license. They would be willing to offer an Enterprise proposal should an award be made.
3. EqualLevel was able to confirm that the value-adds listed in the technical questionnaire are available to all EqualLevel customers. However, CPC agencies can create custom forms, navigation files, and contract profiles that are unique and can be shared as an additional benefit of those using CPC as a lead agency contract.



The evaluation committee agreed on the following:

**Cobblestone Systems Corporation**

1. The Vendor didn't quite answer a few of the questions in the Technical Questionnaire; they also provided canned responses for multiple questions.
2. The Vendor's solution provides a full financial system, it would be unsure if the dominant K12 financial systems in Minnesota would be able to integrate with the solution. The Vendor's financial solution would look to be a replacement rather than a supplement for most of K12 in Minnesota.
3. The Vendor provides a mobile application allowing users to access anywhere, anytime.
4. The Vendor's solution looked or spoke to Purchase Orders (POs), procurement cards (PCards) may have limitations.
5. The Vendor's solutions feel as if it would be home for large to very large organizations that are seeking a full contract process, cradle to grave. The solution is advanced in the technical/financial aspect.
6. The Vendor's shopping experience felt cumbersome if it was not a punchout style option or catalog to select items from. Shoppers would need to know exactly what contract to purchase from, minimal search capabilities amongst various contracts.
7. Given all the technology presented, the Evaluation Committee felt the solution was behind the concept of a true shoppable marketplace as outlined in the solicitation.
8. The Vendor currently holds a GSA schedule that can serve all of CPC's participating agencies except for nonprofits.

**EqualLevel**

1. The Vendor spoke to their added staff and growth, adding sales representative and marketing positions within the past year.
2. The Vendor included the CEO in the presentation showing the value placed on the contract, it's important to the Vendor.
3. The Vendor presented a solution that can provide a robust shopping experience allowing search capabilities across multiple vendors in one location, comparison attributes, saving lists/favorites, and shipping/tracking.
4. The Vendor provided an Artificial Intelligence-based perk called ELSA. As used, ELSA will showcase products that allow for additional savings options (i.e. price comparison tool).
5. The Vendor noted that the CPC contract will auto-populate to agencies who utilize the contract. Reports (i.e. purchasing data) will funnel back up to CPC.
6. The Vendor has a strong, specific marketing plan. The plan was specific to CPC's region and specific target markets.
7. The Vendor offered an affordable, attainable product/solution.

## Recommendation

After a thorough analysis of the Vendor proposals, the Evaluation Committee recommends that the contract be awarded to EqualLevel.

The evaluation committee agreed that EqualLevel presented an affordable, attainable product/solution that met the definition of a procurement marketplace solution.

DocuSigned by:  
*Melissa Mattson*  
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*Melissa Mattson, Manager of Administrative Services*

DocuSigned by:  
*Mary Juliot*  
6719FAFF8E18498...

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*Mary Juliot, Marketing & Design Generalist*

DocuSigned by:  
*Jerome Evans*  
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*Jerome Evans, CPC Program Representative*

DocuSigned by:  
*Lisa Truax*  
9AB8C86EB0B9422...

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*Lisa Truax, Procurement Solutions Coordinator*

1 Attachment/Exhibit A  
Scoring Spreadsheet

cc: Procurement File

## Exhibit A

### RFP #21.6 - Procurement Marketplace SaaS RFP Evaluation; Master Score Sheet

Criteria	Points
Qualifications & Experience	70
Marketing & Partnership	45
Financials & Level of Support	30
Industry Specific Information	570
Exceptions & Deviations	10
Exhibit A - Marketing Plan	20
<b>Total Technical Points</b>	<b>745</b>
<b>Pricing</b>	
Educational Agency Pricing	200
Government Agency Pricing	200
Other Government Agency Pricing	200
Cooperative Agency Pricing	200
<b>Total Pricing Points</b>	<b>800</b>
<b>Total Score</b>	<b>1545</b>

		Cobblestone Systems	EqualLevel
Criteria	Points	Average Points Awarded	Average Points Awarded
Qualifications & Experience	70	56	60
Marketing & Partnership	45	32	38
Financials & Level of Support	30	19	27
Industry Specific Information	570	433	471
Exceptions & Deviations	10	7	9
Exhibit A - Marketing Plan	20	14	18
<b>Total Technical Points</b>	<b>745</b>	<b>561</b>	<b>624</b>
Proceed to Pricing Evaluation?	Yes/No	Yes	Yes
<b>Pricing Proposal</b>			
Educational Agency Pricing	200	117	175
Government Agency Pricing	200	138	167
Other Government Agency Pricing	200	127	167
Cooperative Agency Pricing	200	117	177
<b>Total Pricing Points</b>	<b>800</b>	<b>498</b>	<b>685</b>
<b>Subtotal</b>	<b>1545</b>	<b>1059</b>	<b>1309</b>
Proceed to Presentation?	Yes/No	Yes	Yes
<b>Presentation</b>			
Presentation	155	107	138
<b>Total Score</b>	<b>1700</b>	<b>1166</b>	<b>1447</b>

September 2, 2020

Cobblestone Software  
Attn: Bradford Jones, Director of Sales & Marketing  
428 South White Horse Pike  
Lindenwold, NJ 08021

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**Award Decision, RFP #21.6 – Procurement Marketplace SaaS**

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Dear Bradford Jones:

The Cooperative Purchasing Connection (CPC) would like to thank you for your time, effort, and interest in supplying a response for Request for Proposal (RFP) #21.6 – Procurement Marketplace SaaS.

The cooperative purchasing team, using the weighted criteria outlined in the RFP documents, have completed their review of the proposals received. Evaluation criteria included qualifications and experience, quality and variety of product selection, pricing, services and support, and ease of ordering. The evaluation team did not select your proposal for award.

CPC would like to thank you for your proposal and the interest in this RFP. CPC will look forward to your participation in future RFP's for similar engagements.

Should you have any questions about this matter, please feel free to contact me.

Regards,

A handwritten signature in black ink, appearing to read "Lisa M. Truax".

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Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection

CC: Marco Martucci, Account Manager

September 2, 2020

EqualLevel, Inc.  
Attn: Orville Bailey, CEO  
11140 Rockville Pike  
Rockville, MD 20852

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**Award Decision, RFP ##21.6 - Procurement Marketplace SaaS**

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Dear Orville Bailey:

The Cooperative Purchasing Connection (CPC), using the weighted criteria outlined in the Request for Proposal (RFP), have completed their review of the proposals received. Evaluation criteria included qualifications and experience, quality and variety of product selection, pricing, services and support, and ease of ordering.

We are pleased to announce that your proposal received the recommendation for award. This decision is subject to the approval of the Cooperative Purchasing Connection and the North Dakota Educators Service Cooperatives Boards of Directors and the successful negotiation of a mutually acceptable contract.

I will be contacting you soon to finalize a contract for the awarded goods and/or services. Thank you for submitting your proposal; the Cooperative Purchasing Connection looks forward to working with you.

Regards,

A handwritten signature in black ink, appearing to read "Lisa M. Truax".

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Lisa M. Truax | Procurement Solutions Coordinator  
Cooperative Purchasing Connection

CC: Cathy Boyd, Director of Business Development



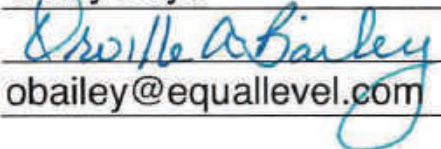


## Contract Offer & Award

**Instructions:** Part I of this form is to be completed by the Vendor and signed by its authorized representative. Part II will be completed by the Cooperative Purchasing Connection (CPC) upon the occasion of an award.

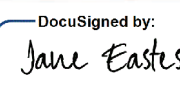
### Part I: Vendor

In compliance with the Request for Proposal (RFP), the undersigned warrants that I/we have examined all General Terms and Conditions, Forms and Technical Specifications, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies, equipment and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance with this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the CPC as stated in the evaluation section, will be a consideration in making the award. This contract offer and award binds said Vendor to all terms and conditions stated in the proposal.

Business Name	<u>EqualLevel Inc.</u>	Date	<u>August 3, 2020</u>
Address	<u>11140 Rockville Pike</u>	City, State, Zip	<u>Rockville, MD 20852</u>
Contact Person	<u>Cathy Boyd</u>	Title	<u>Dir. of Business Dev</u>
Authorized Signature	<u></u>	Title	<u>CEO</u>
Email	<u>obailey@equallevel.com</u>	Phone	<u>301.560.1492</u>

### Part II: CPC

Your response to the identified proposal is hereby accepted. As a Vendor, you are now bound to offer and provide the products and services identified within this solicitation, your response, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from a CPC participating agency. The initial term of this contract shall be for up to twenty-four (24) months and will commence on the date indicated below and continue unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended for one (1) additional 24-month period.

Awarding Agency	<u>Cooperative Purchasing Connection</u>		
Authorized Representative	<u></u>		
Name Printed or Typed	<u>Jane Eastes, Deputy Executive Director</u>		
Awarded this	<u>2nd</u>	day of	<u>September, 2020</u>
Contract Number	<u>21.6 - EQL</u>		
Contract to Commence	<u>October 1, 2020</u>		